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Article

# Entrepreneurial Literacy and Financial Behavior among Indonesian Mompreneurs: Insights from a Knowledge-Based Innovation Perspective

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## Abstract

This study aims to develop an entrepreneurial literacy model for mompreneurs that contributes to Sustainable Development Goal (SDG) 1 (poverty reduction) and Sustainable Development Goal (SDG) 8 (decent work and economic growth), with a particular focus on how entrepreneurial literacy transforms into financial behavior and fosters innovation in micro-business management. Method: A qualitative case study was conducted in several districts of Makassar City, Indonesia. Participants were selected based on their status as mompreneurs and their type of business. Data were collected through in-depth interviews, observations, and documentation, then analyzed using a thematic spiral model. Findings: Entrepreneurial literacy, acquired through both formal and informal education, translated into financial behaviors such as basic planning, financial management, and reporting. Innovation emerged through enhanced creativity and marketing, customer relationship building, product development, and service improvement. Conclusion: This study proposes a conceptual model linking entrepreneurial literacy, financial behavior, and innovation, offering valuable insights for developing training programs aimed at empowering women in entrepreneurship.

**Keywords:** entrepreneurial literacy; financial behavior; mompreneur

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## 1. Introduction

Gender-based entrepreneurship is a critical global issue within the framework of the Sustainable Development Goals (SDGs). At the global level, gender inequality in Indonesia can be observed through the Global Gender Gap Index (GGGI). In 2021, according to the Global Gender Gap Report, Indonesia ranked 101st out of 156 countries, with a GGGI score of 0.688 or 68.8 percent, indicating that gender equality in Indonesia has reached only 68.8% (Indonesia, 2021).

In today's digital era, women's entrepreneurship plays a crucial role in driving economic growth. For women entrepreneurs in particular, the digital revolution provides greater access to markets, knowledge, and flexible work arrangements (Suseno & Abbott, 2021). It not only facilitates the establishment of new businesses but also transforms how entrepreneurs manage their enterprises. Many mompreneurs are able to establish businesses from home using technology (Ughetto et al., 2020). However, they continue to face significant challenges, including financial constraints, limited knowledge and experience, work-life balance issues, gender discrimination, sociocultural barriers, and inadequate government support (Irwin et al., 2025).

Over the past few decades, numerous studies have consistently shown that the number of female entrepreneurs remains lower than their male counterparts. Thus, research on entrepreneurship from a female perspective is essential (Darnihamedani & Terjesen, 2022). This phenomenon can be seen as a form of modern feminism, providing opportunities for mothers to achieve financial independence

and personal growth while managing family responsibilities (Dhaliwal, 2021). Yet, patriarchal norms in Indonesia often hinder women's participation, as their voices are underrepresented in decision-making processes. Men are frequently considered a decisive factor in entrepreneurial success due to their roles as heads of households or successors (Love et al., 2024). Furthermore, traits such as confidence, independence, and ambition are often associated with masculine orientations, reinforcing doubts about women's entrepreneurial abilities.

In many developing countries, women's education is often not prioritized (Rubio-Bañón & Esteban-Lloret, 2016). Nevertheless, women entrepreneurs in Indonesia are heavily engaged in Micro, Small, and Medium Enterprises (MSMEs), which enable them to withstand economic crises. Mompreneurs typically participate in fashion, beauty, and the culinary industries. Decision-making skills are crucial for success, directly affecting business outcomes. Despite facing unique challenges such as balancing business demands with family responsibilities and societal expectations, mompreneurs also possess significant potential to drive economic growth and innovation, particularly when provided with sufficient support (Laguía et al., 2022). Recognizing and supporting their role is therefore imperative.

One of the essential dimensions of entrepreneurship is understanding its psychological, sociological, and financial aspects. Behavioral finance examines how psychological phenomena influence individuals' financial behavior (She et al., 2022), particularly in decision-making, including investment choices. Many factors influence investment decisions, such as financial knowledge, investment goals, risk tolerance, and market conditions. For sustainable business growth, measuring and evaluating each business activity through effective recordkeeping systems is crucial. Female entrepreneurs differ from male entrepreneurs in terms of characteristics, backgrounds, motivations, entrepreneurial skills, and the challenges they face (Gupta et al., 2019).

These differences underscore the importance of entrepreneurial literacy, particularly for women entrepreneurs, as foundational knowledge and skills are essential to navigate both psychological and financial challenges. Entrepreneurial literacy encompasses knowledge aspiring entrepreneurs should acquire, including creativity, social, technical, management, leadership, and conceptual skills (Arnila & Hilmiyatun, 2020). Key dimensions of entrepreneurial competence include financial skills, management skills, start-up business skills, operational skills, marketing skills, communication, and information management skills. Entrepreneurial literacy represents the fundamental understanding required to establish and grow a business. According to (Alfionita et al., 2020) entrepreneurial literacy refers to individual knowledge combined with a positive, creative, and innovative personality aimed at achieving well-being through business development. Furthermore, (Fatimah & Kartikasari, 2018) argues that entrepreneurial education equips individuals with knowledge of entrepreneurial concepts, shaping their attitudes, behaviors, and mindsets as entrepreneurs.

Nonetheless, while entrepreneurial literacy is recognized as a critical foundation for aspiring entrepreneurs, in practice, significant disparities remain between male and female entrepreneurs. Such disparities are often rooted in limited knowledge and entrepreneurial literacy, posing particular challenges for mompreneurs (Ilie et al., 2021). These limitations include restricted access to resources, infrequent participation in entrepreneurship training programs (Theunissen, 2022), and organizational cultural barriers. In many MSMEs, knowledge, skills, and insights are primarily acquired through personal experience, knowledge that is often undocumented or informally transmitted, commonly referred to as tacit knowledge (Sun et al., 2024).

This study addresses these gaps by contributing a new perspective to entrepreneurship and behavioral finance literature, particularly within the context of mompreneur innovation. It applies the Knowledge-Based Innovation Theory, first developed by Ikujiro Nonaka and Hirotaka Takeuchi in 1995, to explain how mompreneurs develop innovations through entrepreneurial literacy and financial behavior. This theory encompasses tacit knowledge (experience and expertise) and explicit knowledge (data and information), which interact and transform into innovation. . . This process is highly relevant in the context of women's entrepreneurship, particularly among mompreneurs in

Makassar City. These women rely heavily on practical experience and training-derived knowledge to manage micro-businesses innovatively and sustainably.

This study offers a deeper exploration of how entrepreneurial literacy is formed, internalized into financial behavior, and converted into knowledge-based innovation. Unlike previous studies that mainly examined the relationship between entrepreneurial literacy and business performance, this research systematically investigates four key questions that map how literacy develops, transforms, and influences innovation. The study was conducted in Makassar City, a region that has experienced rapid MSME growth and strong government support for the creative economy. This context provides a solid foundation for advancing theoretical contributions to developing a literacy-based innovation model while reinforcing the relevance of accounting approaches in entrepreneurship.

The findings are expected to contribute to the literature on knowledge-based entrepreneurial innovation and the Theory of Planned Behavior. Moreover, this study offers practical implications for policymakers and entrepreneurship training practitioners. It further strengthens the narrative of entrepreneurship as a tool for women's social and economic empowerment, while promoting gender equality through the enhanced capacity of mompreneurs in business management and innovation.

## 2. Materials and Methods

### *Research Design*

This study employed a qualitative approach using a case study method to examine entrepreneurial literacy and financial behavior from an accounting perspective among mompreneurs in Makassar City. Data analysis was carried out using a spiral model with the assistance of NVivo 12 software, which facilitated systematic data organization, coding, theme identification, and visualization of analytical results.

### *Sample/Respondents*

The primary informants consisted of 15 mompreneurs, supported by 50 additional informants. They were selected through theoretical sampling based on their capacity to address the research questions and contribute to theoretical development (Higginson & Nancy, 2009). Informant selection was guided by specific characteristics: female gender with children, marital status (married, widowed, or single parent), educational background ranging from elementary to higher education, and varying levels of financial recordkeeping, from basic to comprehensive. The study was conducted across various MSMEs located in 13 districts of Makassar City. Primary data were obtained through in-depth interviews with the main informants, while supporting informants enriched and validated the findings. All interview processes were audio-recorded and transcribed verbatim for each informant, enabling more detailed and systematic analysis.

### *Data Analysis*

Data analysis followed several stages of the spiral model. First, interview transcripts were organized, reduced, and validated for credibility through triangulation before being stored in NVivo 12. The transcripts were then reread to identify themes and subthemes relevant to the research focus, which were subsequently arranged into nodes in NVivo 12. Informant statements were coded into these nodes, including the use of automatic coding features provided by the software. The next stage involved analyzing the coded data through various analytical features of NVivo 12, which enabled a visual representation of findings for clearer interpretation. Data from supporting informants was integrated by comparing and validating across multiple sources. This triangulation process ensured the credibility of findings by confirming inter-informant consistency and examining relationships among emerging themes, resulting in more robust and in-depth conclusions.

### 3. Results

#### 3.1. Development of Entrepreneurial Literacy Among Mompreneurs

Entrepreneurial literacy refers to an individual's ability to understand, apply, and develop entrepreneurial knowledge and skills to create, manage, and expand a business. Developing entrepreneurial literacy involves several key aspects that shape the mindset and competencies required for success in the business world. Individuals with strong entrepreneurial literacy are better prepared to identify business opportunities, innovate, and adapt to the dynamic nature of markets, as reflected in the interview findings with respondents presented in Table 1.

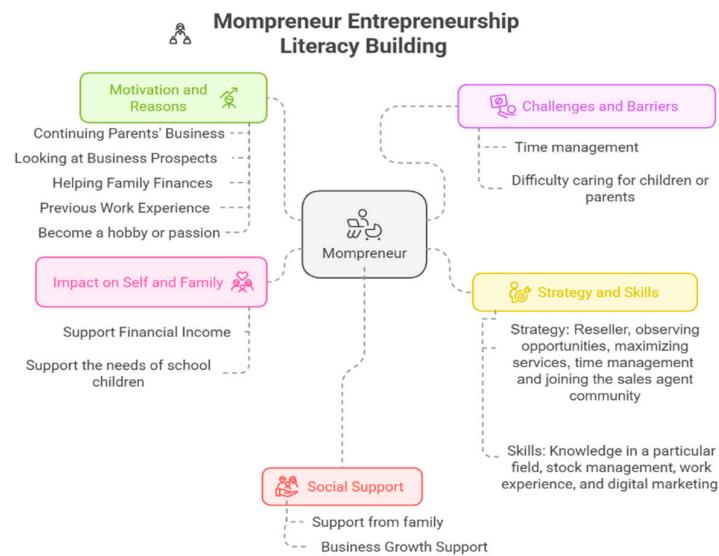
**Table 1. Matrix of Interview Findings on Entrepreneurial Literacy among Mompreneurs.**

Interview Question	Respondent Answer	Conclusion
Understanding motivation and reasons for entrepreneurship	<p><b>Inf. 1:</b> Continuing the family business</p> <p><b>Inf. 2:</b> Seeing promising business prospects</p> <p><b>Inf. 3:</b> <i>Helping to support family finances</i></p> <p><b>Inf. 4:</b> <i>Previous work experience</i></p> <p><b>Inf. 5:</b> <i>Pursuing hobbies or personal interests</i></p>	Mompreneurs' decision to start a business is driven by a combination of economic factors, previous experience, and personal interests.
Challenges and obstacles in entrepreneurship	<p><b>Inf. 1:</b> <i>Time management</i></p> <p><b>Inf. 2:</b> <i>Difficulty in taking care of children or parents</i></p>	Mompreneurs face challenges in balancing business operations with family responsibilities. The need to care for children and elderly parents highlights the importance of careful planning, a strong support system, and effective time management strategies.
Strategies and Skills	<p><b>Info. 1:</b> <b>Mompreneur strategies</b> <i>These include becoming a reseller, identifying market opportunities, maximizing service quality, managing time efficiently, and joining sales agent communities.</i></p> <p><b>Inf. 2:</b> <i>Skills include specialized knowledge, inventory management, previous work experience, and digital marketing</i></p>	Mompreneurs play a dual role as business operators and family managers, requiring strategic approaches and diverse skills. These skills include market observation, providing quality services, effective time management, networking, industry-specific knowledge, inventory management, work experience, and digital marketing capabilities.
Impact on themselves and their families	<p><b>Inf. 1:</b> <i>Supporting family income</i></p> <p><b>Inf. 2:</b> <i>Supporting children's educational needs</i></p>	Mompreneurs not only contribute to household finances but also to overall family well-being. Their main motivation is to increase income and finance children's education, strengthening emotional stability

		at home and supporting long-term educational aspirations.
Social, networking, and government support	<b>Inf. 1:</b> <i>Support from family</i>	Support from family and close relatives is an important factor in mompreneurs' success.
	<b>Inf. 2:</b> <i>Business development assistance</i>	This includes direct assistance, such as operational help and emotional encouragement, which foster resilience and confidence in developing their businesses.

<sup>1</sup> Source: Data processed by the author, 2024.

Based on the interviews, the motivations of mompreneurs to engage in business include continuing family enterprises, identifying profitable opportunities, contributing to household income, utilizing previous work experience, and turning hobbies into businesses. The challenges they encounter include managing time while caring for children and elderly family members. To overcome these barriers, they adopt strategies such as effective time management, becoming resellers, improving service quality, and joining sales communities. They also use various skills, including inventory management, digital marketing, and domain-specific knowledge. Their entrepreneurial activities not only increase household income but also support their children's education. Moreover, support from family members and the surrounding community boosts their confidence and resilience in managing their enterprises. Overall, entrepreneurship enhances economic and household well-being while contributing to mompreneurs' personal growth. The five dynamic elements of mompreneurs in initiating their businesses, namely (1) motivations and reasons for entrepreneurship, (2) challenges and obstacles, (3) strategies and skills, (4) impact on self and family, and (5) social, networking, and government support, are illustrated in Figure 1.



**Figure 1.** Building Entrepreneurial Literacy among Mompreneurs.

### 3.2. Converting Entrepreneurial Literacy into Financial Behavior

The conversion of entrepreneurial literacy into financial behavior refers to how mompreneurs' understanding of entrepreneurship shapes their ability to manage finances effectively, particularly in terms of planning, managing, and reporting assets, liabilities, capital, revenues, and expenses in running their businesses, as summarized in Table 2.

**Table 2. Matrix of Interview Findings on the Conversion of Entrepreneurial Literacy into Financial Behavior.**

Interview Question	Respondent Answer	Conclusion
<b>About Assets:</b> <b>Inf 1:</b> Financing and payment of assets <b>Info 2:</b> Asset management and classification	<b>Info 1:</b> Mompreneurs finance asset purchases using cash from business income, while some also use other funds for payment. <b>Info 2:</b> Mompreneurs manage assets through various methods, such as documenting them, investing them, and saving them. The types of assets they manage include buildings, gold, motor vehicles, production machines, and business equipment.	Mompreneurs show independence and planning in financing and managing assets, which indicates financial freedom and awareness in maintaining and developing business assets.
<b>About Debt</b> <b>Inf 1:</b> Debt Management <b>Info. 2:</b> Sources of debt	<b>Inf. 1:</b> <i>Debt repayment is made by setting aside income from sales. Some mompreneurs avoid loans to reduce financial risk, while others take loans for business development or asset purchases.</i> <b>Info 2:</b> Basically, mompreneurs do not explain in detail the reasons for taking loans from financing companies, but usually the source of loans comes from trusted institutions.	Mompreneurs manage debt by setting aside income for repayment, avoiding debt to reduce risk, or using it for business development and asset acquisition. The main source of loans comes from reputable financing companies.
<b>About Capital</b> <b>Inf. 1:</b> Capital management <b>Info. 2:</b> Sources of Capital	<b>Inf. 1:</b> <i>Capital is used for business expansion, operational rotation, and investment or savings.</i> <b>Inf. 2:</b> <i>Capital may come entirely from personal funds or from a combination of personal funds and loans.</i>	Mompreneurs use capital for expansion, operational rotation, and investment/savings. The sources of capital come from personal funds or a combination of personal funds and loans.
<b>Income</b> <b>Inf. 1:</b> Income analysis <b>Inf. 2:</b> Income management <b>Info. 3:</b> Income recording <b>Info. 4:</b> Sources of income	<b>Inf. 1:</b> <i>Income analysis is important to understand and optimize financial performance. Mompreneurs estimate income, compare it with costs, ensure income sufficiency, and conduct internal audits.</i> <b>Inf. 2:</b> <i>Income is managed in two main ways: by reinvesting it as capital or allocating part of it for investment.</i> <b>Inf. 3:</b> <i>Some mompreneurs record income manually based on transaction receipts, although they do not use certain methods and are less consistent.</i> <b>Inf. 4:</b> <i>Income sources are seasonal and fluctuating.</i>	Income management and analysis vary among mompreneurs. Some conduct in-depth analysis to optimize finances, reinvest income, and record it manually, although not always consistently. Their sources of income tend to be seasonal and fluctuating.
<b>Expenses</b>	<b>Inf. 1:</b>	Mompreneurs identify and record expenses based on expenditure items,



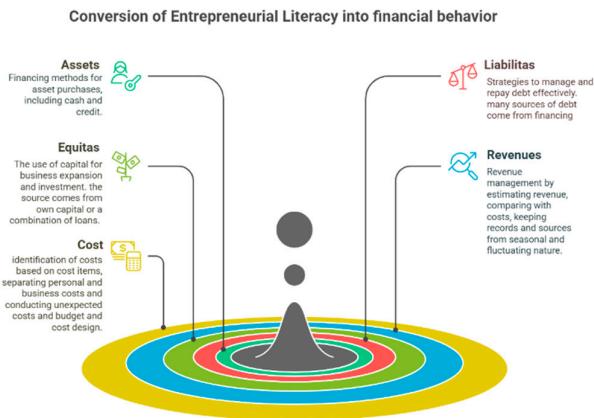
<b>Inf. 1:</b> Identification and recording of expenses	<i>Expenses are identified based on expenditure items, with records separating business and personal expenses. Some use manual systems or only keep expense receipts.</i>	separate personal and business expenses, and manage costs through operational control, prioritization, budgeting, and emergency fund allocation.
<b>Info. 2:</b> Expenses management	<b>Inf. 2:</b> <i>Operational expenses are controlled by adjusting production, prioritizing needs, and classifying expenditures. Mompreneurs also prepare budgets, allocate emergency funds, and manage unexpected costs.</i>	

<sup>1</sup> Source: Data processed by the author, 2024.

The interviews revealed that mompreneurs in Makassar demonstrate financial management practices characterized by both independence and prudence. Business assets are generally acquired using business revenues, while a smaller proportion relies on loans. The range of managed assets, including buildings, gold, vehicles, and production machinery, indicates a long-term investment orientation. Debt management strategies vary: some informants avoid borrowing to minimize risk, while others utilize loans as leverage for business expansion. Most working capital originates from personal funds, with a few cases combining personal and borrowed capital, reflecting reliance on self-financing and limited opportunities for business scaling.

Regarding revenues and expenses, varying levels of financial literacy were observed among informants. Some mompreneurs conduct structured income analyses, compare them with expenses, and even perform internal audits, while the majority still rely on manual and inconsistent recordkeeping. Seasonal fluctuations in revenue increase business vulnerability, although many reinvest earnings into capital or long-term investments. Expense management, however, is generally more systematic, involving separating personal and business expenses, budget preparation, operational cost control, and allocation of emergency funds.

Overall, mompreneurs display a good level of financial awareness, but as illustrated in Figure 2, further improvement is needed in consistent recordkeeping, the use of digital financial tools, and access to external financing to strengthen business sustainability and growth.



**Figure 2.** Conversion of Entrepreneurial Literacy into Financial Behavior.

### 3.3. Developing Entrepreneurial Literacy and Financial Behavior for Innovation

The development of entrepreneurial literacy fosters innovation among mompreneurs, which manifests in four main areas: creative promotion and marketing, relationship building, product

development, and service enhancement. These forms of innovation are crucial for differentiating businesses from competitors, attracting consumers, addressing market needs, and improving efficiency and customer experience. Table 3 presents the interview findings related to the development of entrepreneurial literacy and financial behavior for innovation.

**Table 3. Matrix of Interview Findings on the Development of Entrepreneurial Literacy for Innovation.**

Interview Question	Respondent Answer	Conclusion
<b>Creativity in Promotion and Marketing</b>	<b>Info. 1:</b> <i>One approach is to use social media platforms such as Instagram, Facebook, and TikTok to promote products with engaging visual content.</i>  <b>Info. 2 :</b> <i>Promotional strategies, such as offering discounts or free shipping, have significant advantages in boosting sales and attracting new customers.</i>	Mompreneurs utilize social media and promotional strategies such as discounts and free shipping as effective marketing innovations to attract customers and increase sales.
<b>Product Development</b>	<b>Inf. 1:</b> <i>Maintaining product quality is a crucial creative idea for building a leading brand and maintaining customer trust.</i>  <b>Inf. 2:</b> <i>Mompreneurs continue to develop new product variants, both food and non-food, to remain competitive..</i>	Mompreneurs care about product quality and create innovations as creative strategies to build reputation, maintain customer trust, and respond to market changes and consumer needs.

<sup>1</sup> Source: Data processed by the author, 2024.

The interviews highlighted that mompreneurs in Makassar exhibit creativity in promotion and marketing by leveraging social media platforms such as Instagram, Facebook, and TikTok. These platforms are used not only to showcase products but also to build interactions and stronger connections with consumers. Promotional strategies such as discounts and free delivery services are widely employed to attract new customers and boost sales. These findings indicate that mompreneurs are capable of adapting to digital technologies and understanding modern consumer behavior, which is often sensitive to price and value-added services. However, such strategies also risk reduced profit margins if not balanced with cost efficiency and careful planning.

Regarding product development, informants emphasized the importance of product quality in maintaining customer trust and building business reputation. Consistency in quality was seen as essential for sustaining long-term customer loyalty. At the same time, efforts to innovate by introducing new product variations, both food and non-food, were evident as responses to market dynamics and changing consumer demands. This dual strategy of maintaining existing customer bases through quality consistency while expanding into new segments via product differentiation demonstrates mompreneurs' adaptive capacity and entrepreneurial resilience in increasingly competitive markets.

## 4. Discussion

### *Formation of Mompreneurial Entrepreneurship Literacy*

The formation of mompreneurial entrepreneurship literacy is driven by motivations such as continuing family businesses, identifying profitable opportunities, contributing to household

finances, and leveraging personal experiences and hobbies. Entrepreneurship is perceived as a form of self-empowerment and identity formation beyond the maternal role (Lewis et al., 2022). Despite challenges such as time management and childcare responsibilities (Ameen et al., 2025) mompreneurs often choose entrepreneurship due to the flexibility it offers (Makola, 2022). These challenges are managed through strategies, such as effective time management, working as resellers, maximizing service quality, and joining supportive communities. Beyond generating income, these businesses also support children's education (Nasir & Shamim, 2025) and foster emotional resilience in entrepreneurship (Cogan et al., 2022).

Knowledge plays a critical role in managing mompreneurial businesses. It is acquired through both formal sources, such as training and courses, and informal sources, such as personal experience and social media (Agarwal & Agrawal, 2023). Practical training and mentoring programs have been shown to help mompreneurs overcome business challenges (Akullo et al., 2024); (Kavuma et al., 2022). This process aligns with the Theory of Planned Behavior, which emphasizes the role of attitudes, norms, and perceived behavioral control in social decision-making. Meanwhile, the Knowledge-Based Innovation Theory highlights the significance of knowledge in driving innovation and business development. Together, these theories explain how mompreneurs effectively establish and manage their businesses.

#### *Conversion of Entrepreneurship Literacy into Financial Behavior*

The conversion of entrepreneurship literacy into financial behavior among mompreneurs is reflected in their ability to plan finances, save, and manage assets, debts, and capital. Mompreneurs with stronger entrepreneurship literacy tend to practice healthier financial management (NJ & Vethirajan, 2024). They use cash or credit financing to acquire assets, manage debt by setting aside part of their income, and often prefer loans from formal financial institutions (Mazeed\* et al., 2019). Business capital is sourced from personal funds or a mix of personal funds and loans, highlighting both reliance on self-financing and constraints in scaling their businesses. Maintaining a balanced capital structure between debt and equity is critical for business sustainability (Malinowska & Seretna-Salamaj, 2017).

In terms of income management, mompreneurs analyze, rotate, and reinvest profits, although their financial record-keeping remains mostly manual and inconsistent (Suaza Arcila, 2021). On the expenditure side, they separate household and business expenses, prepare budgets, and establish emergency funds to ensure financial stability (Adebiyi, 2025). This process can be explained through the Theory of Planned Behavior (TPB), which posits that attitudes toward finance, social norms, and perceived behavioral control influence mompreneurs' financial decision-making. Furthermore, the Knowledge-Based Innovation Theory emphasizes that financial literacy, gained through formal and informal learning, enables the development of effective financial strategies such as debt management and the separation of personal and business finances. The integration of these theories explains how mompreneurs build financial practices that support stable business growth and enhance family economic well-being.

#### *Development of Entrepreneurship Literacy and Financial Behavior for Innovation*

Creativity in promotion, marketing, and product development is central to mompreneurs' entrepreneurship literacy. They leverage social media platforms such as Instagram, Facebook, and TikTok by producing engaging visual content and applying strategies such as discounts and free delivery to attract customers (Malaquias et al., 2023); (Maula et al., 2021). Positive customer relationships are cultivated through friendliness and collaboration, which enhance loyalty and satisfaction (Gil-Gomez et al., 2020). Product development focuses on maintaining quality and introducing innovations to remain relevant in the market. Service improvements, particularly in responsiveness and digital adoption, help strengthen competitiveness (Elmobayed et al., 2024).

Mompreneurs' approaches to promotion and innovation can be explained through the Theory of Planned Behavior (TPB), which highlights how attitudes toward innovation, social norms, and

perceived behavioral control influence decisions to adopt digital marketing and build strong customer relationships. The Knowledge-Based Innovation Theory further underscores the importance of knowledge gained through experience, communities, and technology in fostering innovative strategies. The integration of these theories offers a comprehensive explanation of how entrepreneurship literacy enables mompreneurs to adapt to market dynamics and effectively grow their businesses.

#### *Implications of the Study*

The findings indicate that entrepreneurship literacy influences mompreneurs' financial behavior by enhancing their ability to manage assets, capital, and income, thus enabling more effective financial decision-making that supports business sustainability. Sound financial behavior, in turn, creates space for innovation, for example, through profit reinvestment, product diversification, and digital marketing technologies. In other words, entrepreneurship literacy enhances mompreneurs' financial management skills, which subsequently foster innovative behavior. This supports constructivist theory and the theory of planned behavior. The study suggests the importance of training, mentoring, support networks, and access to finance. Theoretically, it contributes by strengthening constructivist perspectives that literacy and entrepreneurial skills are built through experience and social interaction, while enriching planned behavior theory by showing how entrepreneurship literacy and financial behavior shape attitudes, intentions, and innovative actions.

#### *Limitations*

This study has several limitations. First, the sample only included mompreneurs in SMEs in Makassar City, making the findings difficult to generalize across different cultural, economic, and social contexts. Second, the data collection method relied on interviews, which may be subject to bias as respondents might provide more favorable responses. Third, the study's focus was limited to motivations, entrepreneurship literacy, resources, and financial behavior, without exploring external factors such as technology, policy, or market conditions. Finally, variations in knowledge and experience among mompreneurs may have influenced their understanding of entrepreneurial strategies, meaning the findings may not fully capture their actual potential.

## 5. Conclusions

This study confirms that mompreneurial entrepreneurship literacy is shaped through formal pathways, such as training, and informal pathways, such as personal experiences, social media, and social interactions. These, in turn, form financial behavior in sustainably managing assets, capital, income, and expenditures. Sound financial behavior drives innovation through reinvestment, product diversification, and service quality improvement. The main contribution of this study lies in explaining the mechanism linking entrepreneurship literacy, financial behavior, and innovation in the context of mompreneurs in Indonesia. Practically, these findings recommend integrated entrepreneurship training, policies that expand access to financing and digital training, the role of NGOs in mentoring and community support, as well as the strengthening of educational programs and business incubation for women entrepreneurs to enhance capacity, innovation, and SME sustainability.

**Author Contributions:** FA contributed to Writing – Original Draft, Conceptualization, and Project Administration (40%); TT contributed to Writing – Review & Editing and Validation (20%); MS contributed to Writing – Original Draft and Methodology (20%); MA contributed to Formal Analysis and Data Curation (10%); and MH contributed to Visualization and Investigation (10%).

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**Informed Consent Statement:** Informed consent was obtained from all subjects involved in the study.

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**Conflicts of Interest:** I, Fajriani Azis, as the corresponding author, on behalf of all authors, declare that there are no financial or personal relationships with other people or organizations that could inappropriately influence (bias) the work reported in this manuscript.

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