


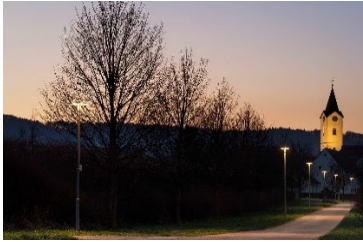
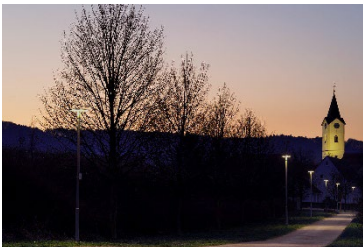
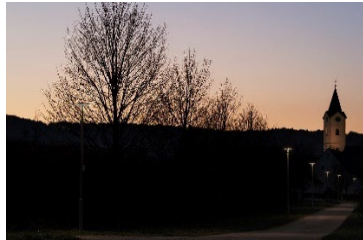

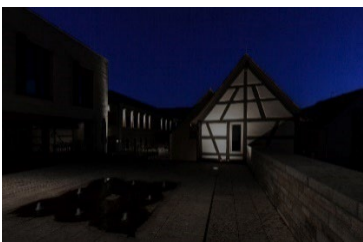

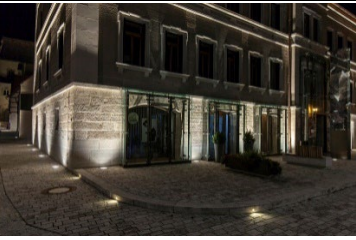
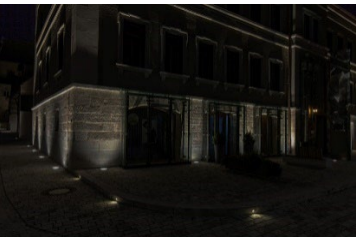

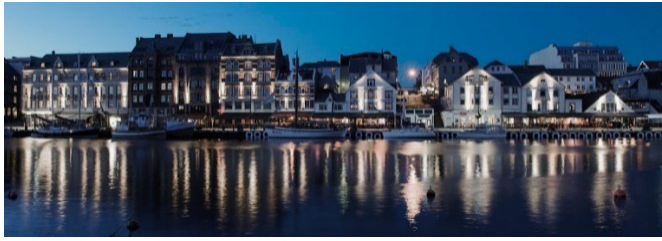

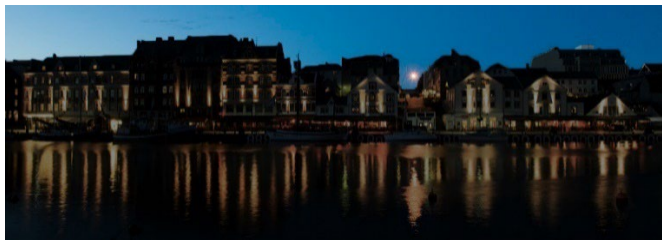


		Variable 1	Variable 2	PERÚ	SPAIN Variable 3	GERMANY
luminous space 1 + variations	1a		II penumbra			
	1b		III bright	28,68% trust	25,44% trust	19,17% exciting
	1c		I opaque			19,17% I do not like
luminous space 2 + variations	2a		III bright	31,78% I like it	25,44% I like it	25,83% feel comfortable
	2b		II penumbra			
	2c		I opaque			
luminous space 3 + variations	3a		II penumbra			
	3b		I opaque			
	3c		III bright	28,68% attractive	21,05% attractive	27,50% enthusiasm
luminous space 4 + variations	4a		III bright	29,46% liking	27,19% liking	22,50% liking
	4b		I opaque			
	4c		II penumbra			
luminous space 5 + variations	5a		II penumbra			
	5b		III bright	28,68% vitality	28,95% happiness	30,83% attractive
	5c		I opaque			

				PERÚ	SPAIN	GERMANY
Variable 1		Variable 2		Variable 3		
luminous space 6 + variations	6a		I opaque			
	6b		II penumbra			
	6c		III bright	21,71% trust	23,68% attractive	18,33% cozy 18,33% security
	Fuente: : © ERCO GmbH, www.erco.com. Photography: Tomas Södergren, Stockholm					
luminous space 7 + variations	7a		I opaque			
	7b		III bright	30,23% vitality	31,58% vitality	24,17% I do not like
	7c		II penumbra			
	Fuente: © ERCO GmbH, www.erco.com. Photography: Dirk Vogel					
luminous space 8 + variations	8a		I opaque			
	8b		II penumbra			
	8c		III bright	21,71% I like it	21,05% I like it 21,05% interesting	15% attractive 15% socialize
	Fuente: ZUMTOBEL group, www.zumtobel.com. Photography: xxx					
luminous space 9 + variations	9a		III bright	30,23% enthusiasm 30,23% vitality	28,07% vitality	24,17% attractive
	9b		I opaque			
	9c		II penumbra			
	Fuente: © ERCO GmbH, www.erco.com. Photography: Frieder Blickle, Hamburg					
luminous space 10 + variations	10a		I opaque			
	10b		III bright	22,44% I like it	19,30% I like it	30,00% feel comfortable
	10c		II penumbra			
	Fuente: © ERCO GmbH, www.erco.com. Photography: Frieder Blickle, Hamburg / Deutschland					

		Variable 1	Variable 2	Variable 3		
				PERÚ	SPAIN	GERMANY
luminous space 11 + variations	11a		II penumbra			
	11b		I opaque			
	11c		III bright	24,81% liking	21,05% interesting	25,83% attractive
	Fuente: © ERCO GmbH, www.erco.com. Photography: Frieder Blickle, Hamburg / Deutschland					
luminous space 12 + variations	12a		I opaque			
	12b		III bright	30,23% enthusiasm	27,19% enthusiasm	30,83% enthusiasm
	12c		II penumbra			
	Fuente: © ERCO GmbH, www.erco.com. Photography: Moritz Hillebrand, Zürich/Schweiz, Timm Lange, Düsseldorf/Deutschland					
luminous space 13 + variations	13a		III bright	24,81% interesting	27,19% interesting	31,67% I like it
	13b		I opaque			
	13c		III penumbra			
	Fuente: © ERCO GmbH, www.erco.com. Photography: Thomas Mayer, Neuss					
luminous space 14 + variations	14a		III bright	20,93% vitality	26,32% vitality	23,33% I like it
	14b		II penumbra			
	14c		I opaque			
	Fuente: © ERCO GmbH, www.erco.com. Photography: Frieder Blickle					
luminous space 15 + variations	15a		II penumbra			
	15b		I opaque			
	15c		III bright	20,16% I like it	25,44% interesting	27,5% I like it 27,5% exciting
	Fuente: © ERCO GmbH, www.erco.com. Jackie Chan, Sydney / Australien					