

## Article

# Finding Traceability Granularity Influencing Factors using Rough Set Method: An Empirical Analysis on Vegetable Companies in Tianjin City, China

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**Abstract:** Evaluating the efficacy of the traceability systems (TS) plays an important role not only for planning system implementation before development, but also for analyzing system performance once the system is in use. In the present work, we evaluate the traceability granularity using a comprehensive and quantifiable model and try find its influencing factors via an empirical analysis with 80 vegetable companies in Tianjin city, China. Granularity indicators were collected mostly by the TS platform to ensure the objectivity of the data, and the granularity score was evaluated by using a TS granularity model. The results show a clear imbalance in the distribution of companies as a function of score. The number of companies (21) scoring in the range [50,60] exceeded the number in the other score ranges. Furthermore, the influencing factors on traceability granularity were analyzed by using a rough set method based on nine factors pre-selected by using a published method. The results show that the factor “number of TS operation staff” is deleted because it is unimportant. The remaining factors rank according to importance as follows: Expected revenue > Supply chain (SC) integration degree > Cognition of TS > Certification system > Company sales > Informationization management level > System maintenance investment > Manager education level. Based on these results, the corresponding implications are given with the goal of (i) establishing the market mechanism of high price with high quality, (ii) increasing government investment for constructing the TS, and (iii) enhancing the organization of SC companies.

**Keywords:** traceability; granularity; influence factors; empirical analysis; vegetable companies

## 1. Introduction

With ever more attention being devoted to the topic of food safety, traceability is looked to as an effective method to ensure food safety and quality and to reduce the costs associated with recalls [1–5]. Traceability is defined in international standards, legislation, and even in dictionaries [6,7]. Olsen and Borit offered a new definition; namely, the ability to access any or all information relating to that which is under consideration, throughout its entire life cycle, by means of recorded identifications [8].

Driven by food safety and quality and by regulatory, social, economic, and technological concerns, mandatory or voluntary traceability systems are now being enforced worldwide [9–12]. Several systems of government supervision have been implemented, such as the EU Rapid Alert System for Food and Feed (RASFF), the Food Modernization

and Safety Act (USA), and the National Agriculture and Food Traceability System (Canada) [13,14]. To improve company supply chain management (SCM), research has focused on state traceability systems and their application for satisfying various agro-food or food-quality requirements, such as for vegetables [15,16], fruits [17–19], olive oil [20], aquaculture [21], meat [22], or beef [23,24].

It is very important to measure the degree of traceability when working with a widely applied TS. Such measurements play an important role not only for system implementation plans before deployment, but also to analyze system performance after the system is in use [25]. Precision, breadth, and depth were the early metrics for TS [26]. Precision reflects the degree of assurance with which the TS can pinpoint the movement or characteristics of a particular food product. Breadth describes the amount of information the TS records, and the depth of a TS is how far back or forward the TS tracks. Next, granularity was defined to reflect the size and number of product batches [27]. Finer granularity means increasingly detailed information about a product and allows for recalls to be done on a more detailed and range-limited level [28]. In addition, other metrics are used to measure TSs, such as purity in horticultural pack-house-processing transformations [29], and capability, rapidity, and accuracy in fish-processing plants [30].

Targeting a comprehensive and quantifiable TS, Qian et al proposed a novel traceability-granularity model for agro-food [31]. The model includes a comprehensive evaluation index that combines precision, breadth, and depth with a quantifiable evaluation model to measure TS level. The model was applied in preliminary tests to two companies in the wheat-flour supply chain. But the preliminary tests may result from three limitations: (i) ignoring the company's characteristics, (ii) limiting the survey samples, and (iii) confusing internal traceability and chain traceability. To overcome these shortcomings and resolve these puzzles, the traceability-granularity model was validated by using data generated by 80 vegetable companies. Moreover, the influencing factors were analyzed based on a rough set to find the driving forces causing differences in traceability and granularity.

In this paper, Section 2 introduces the granularity-evaluation model, which is based on previous research. Section 3 describes the materials and methods, and Section 4 presents the results on granularity evaluation and analyzes the factors that influence it. The main conclusions and policy suggestions are presented in Section 5.

## 2. Granularity-evaluation Model to Measure Traceability

Defining and evaluating the performance of the TS represents the first step in developing traceability-oriented management policies. Qian et al. developed a traceability-granularity model to measure agro-food TS [31]. The model was constructed by using a two-layer index system, in which the first layer includes mainly factors such as precision, breadth, and depth, and the second layer includes seven indicator sub-factors: external trace units, internal flow units, identification unit (IU) conversion, information collection content, information update frequency, forward-tracking distance, and backward-tracking distance. The weights of the seven indicators were 0.1985, 0.1141, 0.0872, 0.1870, 0.1248, 0.1442, and 0.1442, respectively, as shown in Table 1.

We use a weighted sum to evaluate the traceability granularity:

$$S = 20 \left( \sum_{i=1}^n s_i w_i \right) \quad (1)$$

In this formula,  $n$  is the number of indicators,  $s_i$  is the score of indicator  $i$ , and  $w_i$  is the weight of indicator  $i$ . Because the evaluation involves a five-score system, the overall evaluation scores are extended by a factor of 20 so the total evaluation score is 100, which increases the discrimination.

The evaluation score is a comprehensive result. A high evaluation score indicates high granularity.

Table 1. Index weight, description, and quantization scores.

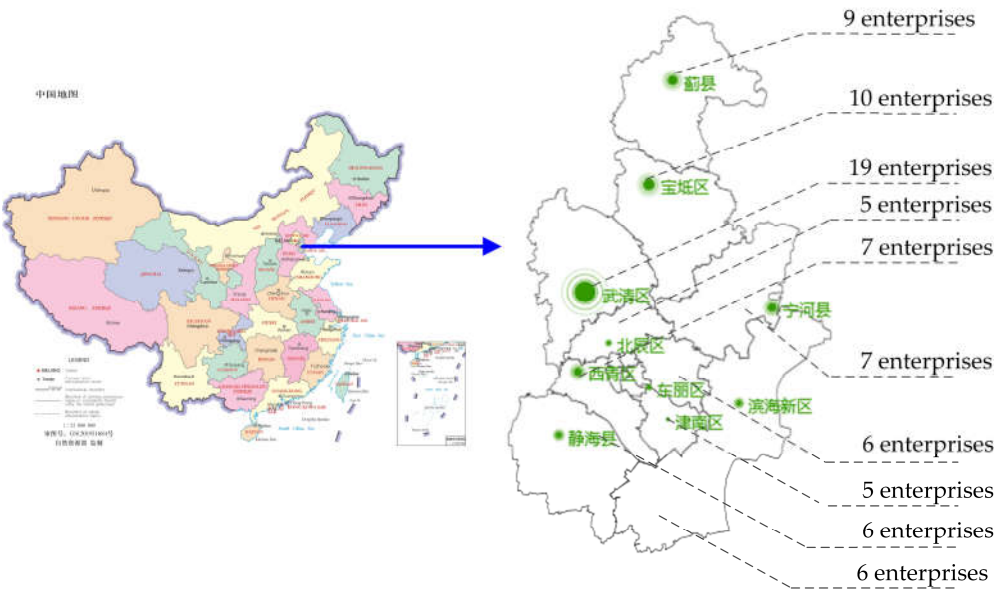
First layer indexes	Second layer indicators	Weight	Indicators description	Scores
Precision	External trace unit	0.1985	Single product	5
			Single batch	3
			Mixed batch	1
	Internal flow unit	0.1141	Single product	5
			Single batch	3
			Mixed batch	1
	IU conversion	0.0872	One-to-one	5
			One-to-many	4
			Many-to-one	2
			Many-to-many	1
Breadth	Information collection content	0.1870	Basic information, forward source information, backward direction information, process information	5
			All information except process information	4
			Basic information, forward source information or backward direction information	3
			only basic information	1
	Information update frequency	0.1248	Hourly level	5
			Daily level	3
			Monthly level	1
Depth	Backward tracing distance	0.1442	Tracking more than 3 levels	5 (at the front of the supply chain is default to 5)
			Tracking 2 levels	4
			Tracking 1 level	3
			Tracking less than 1 level	1
	Forward tracking distance	0.1442	Tracking more than 3 levels	5 (at the end of the supply chain is default to 5)
			Tracking 2 levels	4
			Tracking 1 level	3
			Tracking less than 1 level	1

3. Materials and Method

3.1. Study-case Overview

The study zone is in Tianjin city, which is one of the four municipalities under direct control of the Central Government of China (Figure 1). The “Rest-Assured Vegetable Action Plan” was started in 2012 to ensure food safety. The goal was to construct 25 000 ha

of pollution-free bases in four years and produce 2.4 million tons of high-quality vegetables each year, capable to meet the demand of the whole city. As of December 2016, 243 bases have joined this plan.



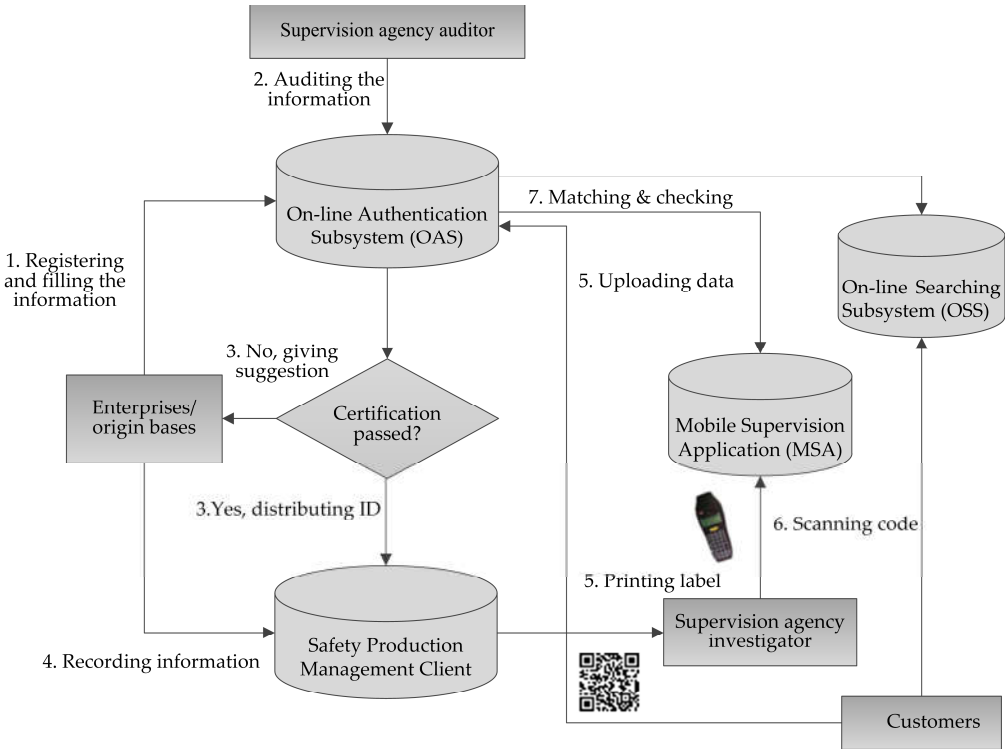
**Figure 1.** Study case position and survey companies distribution in different counties in Tianjin city.

To implement the plan, the TS was made mandatory. The TS includes four parts: the On-line Authentication Subsystem (OAS), Safety Production Management Client (SMC), Mobile Supervision Application (MSA) and On-line Searching Subsystem (OSS). Figure 2 shows a supervision and traceability flow framework with information and communication technologies. An OAS was applied by a supervisory agency to implement the origin base and its product authentication. The SMC was applied by the authorized origin base for information management and to print two-dimensional barcode labels with an authorized identification. The MSA was applied by the supervisory agency to check the authentication information in real time and implement the on-scene communication with OAS. The OSS was used to implement the traceability information query.

We selected 80 vegetable companies in Tianjin city for this study. Although implementing traceability is mandatory, the performance level differs according to the situation of each company and their subjective desire. In other words, basic information and information batches were required from each company and were recorded to search for identification patterns, information content, and so on. This approach leads to differences in traceability granularity.

3.2. Data Collection to Evaluate Granularity

The granularity evaluation model requires seven indicators. The information can be collected via the OSS. When a traceability code is input into the system, the traceability information, including external trace units, simple information content, information-update frequency, forward-tracking distance, and backward-tracking distance, is displayed on the interface. Because of company trade secrets, the customers are provided only partial information. Therefore, information related to internal flow units, IU conversion, and detailed information content is obtained from the SMC.



**Figure 2.** TS application processing with five subsystems.

3.3. Selection of Factors that Influence Traceability

Recently, research has focused on the factors that influence the motivation to implement traceability, such as expected revenue, government policy, market requirements, authentication systems, company characteristics, human resources, and so on [32–35]. These factors are listed in Table 2.

**Table 2.** Main factors that affect enterprise motivation on TS.

Factors type	Influencing factors	Mainly literature
External factors	Expected revenue	[36,37]
	Government policy	[26,38,39]
	Market requirement	[17,40]
Internal factors	Certification system	[41]
	SC integration degree	[42]
	Manager education level	[40]
	Enterprise turnover	[43]
	TS operation staff ratio	[44]
	Informationization management level	[45]
	Cognition of TS	[46,47]
	System maintenance investment	[48]

From the factors found in this selection of literature, we selected nine and rejected two. Because the TS was established by the government and applied according to the actual environment in which each company evolved, the factor of government policy can be seen as a similarity. Most of the vegetable companies deal with the local market or processing companies, so the market requirement is the same for most companies. Thus, we neglect the factors of government policy and market requirement in this research. Nine

factors were selected for analyzing the factors that influence TS granularity. First, we made a preliminary investigation of 15 companies to obtain the range of these factors. The main factors and the associated range are listed below.

(1) Expected revenue

The success of applying the TS in companies depends strongly on net revenue. When the expected revenue exceeds investment, the company is motivated to use the TS. In this research, expected revenue is divided into five ranges: <0%, 0%–5%, 5%–10%, 10%–15%, 15%–20%, >20%.

(2) Certification system

To a certain extent, quality certification reflects the importance that the company places on quality and safety. Certification systems include ISO 9000 certification, the Good Agriculture Practice, the Hazard Analysis and Critical Control Point, and other certifications, such as the Green Food Certification or the Organic Food Certification.

(3) Degree of SC integration

The stages of the vegetable supply chain include planting, processing, wholesale, and retail. The degree of SC integration indicates the degree to which SC stages are incorporated into company procedures, be they interior to the company or between companies. A higher degree of integration corresponds to a higher degree of SC integration, and vice versa.

(4) Education level of managers

Management desire plays an important role in implementing a TS. The education level of managers is related to the long-term viability of the TS. The education level of managers is divided into five categories: non-high-school graduate, high school degree, college degree, master's degree, and doctoral degree.

(5) Company sales

Company sales is an important factor. In this paper, sales in 2015 serves as an indicator of company size. The 80 companies were divided five ranges of sales: <5 million Yuan, 5–10 million Yuan, 10–30 million Yuan, 30–50 million Yuan, and >50 million Yuan.

(6) Number of TS operation staff

Human resources impacts TS performance. Herein, the ratio of TS operation staff ratio to regular staff is used as the human resources indicator.

(7) Level of informationization management

Information technology and management is a key part of implementing a TS. Equipment such as computers and barcode printers is necessary. Herein, we use the number computers per 100 persons as the indicator of the level of informationization management.

(8) Cognition of TS

Although a TS has spread in China in recent years, cognition of the TS by company managers is a step-by-step process. We evaluate the cognition of the TS by asking company managers "What is TS?," "Which benefits can TS bring?," "What is the main technology used to implement TS?," and "Do you plan to use TS in your company?"

(9) Investment in system maintenance

Although system development is supported by the government, companies are expected to invest in system maintenance. To some extent, system-maintenance investment embodies the desire to sustainable use TS. To reflect this, we use the ratio of system-maintenance investment to company sales as indicator.

### 3.4. Characteristics of Companies Surveyed

With the TS used in Tianjin, information on nine factors that influence the TS success is available from the company registration interface on the OAS, as depicted in Figure 3. Eighty company characteristics are classified according to these influencing factors. As shown in Table 3, companies with expected revenue of 0%–5% and 5%–10% account for 30% and 46.25% of the sample, respectively. Thus, most of the companies surveyed clearly did not expect much revenue from implementing the TS. Other certifications, such as a certification of non-pollution (53.75%), dominate the sample of companies. Because of the



vegetable-planting characteristics, most of the companies have either a medium or low degree of SC integration (15% and 47.5%, respectively). A few companies have a high or very high degree of SC integration because of a connection with a vegetable-processing chain or a vegetable-distribution chain, or even for vegetable sales. For the managers, 60% have a college education. Only a few managers have no high school degree or a doctoral degree (5% and 2.5%, respectively). For annual company sales, 78.75% of the companies have less than 30 million Yuan in 2015. For leadership in the vegetable industry, most companies have one designated TS employee, although some have none. The level of informationization management differs between companies, with most falling in the category of medium and low. Finally, based on the survey of company managers, cognition of TS is mostly medium or high (50% and 26.25%, respectively). Thus, over half of the companies invest only 1%–3% of sales in system maintenance.

The screenshot displays the 'Enterprise Registration Interface on OAS'. On the left, a flowchart titled '录入项目' (Input Project) outlines the registration process: '基本信息' (Basic Information) leads to '主要种植品种' (Main Crop Variety), which then branches into '法人营业执照' (Business License) and '组织机构代码' (Organizational Code). This is followed by '合作社章程等' (Cooperative Charter, etc.) and '入社成员名单' (Entry Member List), then '内检员证书' (Internal Audit Certificate) and '产地认定证书' (Land Certification Certificate), then '产品认证证书' (Product Certification Certificate) and '商标注册证书' (Trademark Registration Certificate), and finally '项目区位示意' (Project Location Diagram) and '项目规划布局' (Project Planning Layout), leading to '其他附件' (Other Documents). The main form on the right, titled '基地申请信息' (Base Application Information), contains fields for '用户名' (Username), '用户密码' (User Password), '基地名称' (Base Name), '基地简称' (Base Abbreviation), '基地编号' (Base Number), '基地地址' (Base Address), '所在区域' (Location Area), '核心基地' (Core Base), '辐射带动' (Radiation Drive), '种植面积' (Planting Area), '产地认证' (Land Certification), '产品认证' (Product Certification), '负责人' (Responsible Person), '联系电话' (Contact Number), and '内检员' (Internal Auditor). Blue dots mark specific fields, and dashed arrows point to labels on the right: 'Company name' (基地名称), 'Company location' (基地地址), 'Planting area' (种植面积), 'Certification system' (产地认证), and 'Managers' (负责人).

**Figure 3.** Obtaining influencing factors information in the enterprise registration interface on OAS.

### 3.5. Rough Set Method

Rough set theory can be used to identify and evaluate the dependence of data, with the premise of retaining key information, to reveal the importance of the condition attribute in determining the decision attribute, and to remove redundant or unimportant condition attributes [49]. Details on rough set theory are available in the literature [50,51]. The rough set method has three parts: setting up the initial decision table, data preprocessing, and knowledge reduction [52]. The basic concepts are outlined below.

#### 3.5.1. Information system

Let  $S = (U, A, V, f)$  be an information system, where  $U$  is a nonempty finite universe; in this case, the 80 companies in the sample.  $A$  is a nonempty finite set consisting of  $C$  and  $D$ , which are the condition- and decision-attribute sets, respectively. In this study, the condition-attribute set consists of nine factors and the decision-attribute set is the TS granularity grade. The TS granularity scores are divided into five grades that increment by 20.  $V = \bigcup_{a \in A} V_a$ , where  $V_a$  is the numerical range of attribute  $a$ .  $f : U \times A \rightarrow V$  is

the information function. The information system  $S = (U, A)$  is also known as the decision table.

**Table 3.** Characteristics of surveyed enterprises in Tianjin city.

Influencing factors	Factors feature	Enterprise number	Percentage (%)
Expected revenue	<0%	5	6.25
	0-5%	24	30
	5-10%	37	46.25
	10-20%	12	15
	>20%	2	2.5
Certification system	No certification	0	0
	ISO 9000 certification	12	15
	GAP/HACCP	10	12.5
	Other certification	43	53.75
	ISO9000/GAP/HACCP + other certification	15	18.75
SC integration degree	Very low	16	20
	Low	38	47.5
	Medium	12	15
	High	9	11.25
	Very high	5	6.25
Manager education level	Less than senior high school	4	5
	Senior high school	11	13.75
	College level	48	60
	Master degree	15	18.75
	Doctor degree	2	2.5
Enterprise turnover	<5 million Yuan	21	26.25
	5-10 million Yuan	24	30
	10-30 million Yuan	18	22.5
	30-50 million	14	17.5
	>50 million	3	3.75
TS operation staff	No special operation staff	12	15
	One person	36	45
	Two persons	22	27.5
	3-5 persons	8	10
	>5 persons	2	2.5
Informationization management level	Very low	8	10
	Low	22	27.5
	Medium	32	40
	High	13	16.25
	Very high	5	6.25
Cognition of TS	Very low	4	5
	Low	9	11.25
	Medium	40	50
	High	21	26.25
	Very high	6	7.5
System maintenance investment	0%	2	2.5
	0-1%	14	17.5
	1-3%	42	52.5
	3-5%	19	23.75
	>5%	3	3.75



### 3.5.2. Equivalence relation

Let  $R$  be an equivalence relation in  $U$ . Each nonempty subset  $R \subset A$  determines an indiscernibility relation  $IND(R)$  that divides  $U$  into  $k$  categories:  $X_1, X_2, X_3, \dots, X_k$ . Each category represents a company from the sample of companies being investigated.

### 3.5.3. Approximations and positive region

We construct lower and upper approximations to define the degree of approximation of each attribute. The lower approximation  $R_{(X)}$ , also known as the positive region of  $X$ , is denoted  $POS_R(X)$ .  $R_{(X)}$  is the certain element set classified as  $R \subset A$ , which is the maximum definition including  $X$ .  $\overline{R}_{(X)}$  is the uncertain element set, which is the minimal definition including  $X$ .

### 3.5.4. Attribute importance

In this information system, the decision table is reduced according to the importance of the decision attribute. To start, to define the degree  $\gamma_c(D)$  of dependency of each attribute, we calculate the ratio of the positive region element number of each attribute  $|POS_c(D)|$  to the number of samples  $|U|$ . The equation is as follows:

$$\gamma_c(D) = \frac{|POS_c(D)|}{|U|} \quad (2)$$

Next, we calculate the importance  $Sig_D(C_i)$  of each condition attribute, where

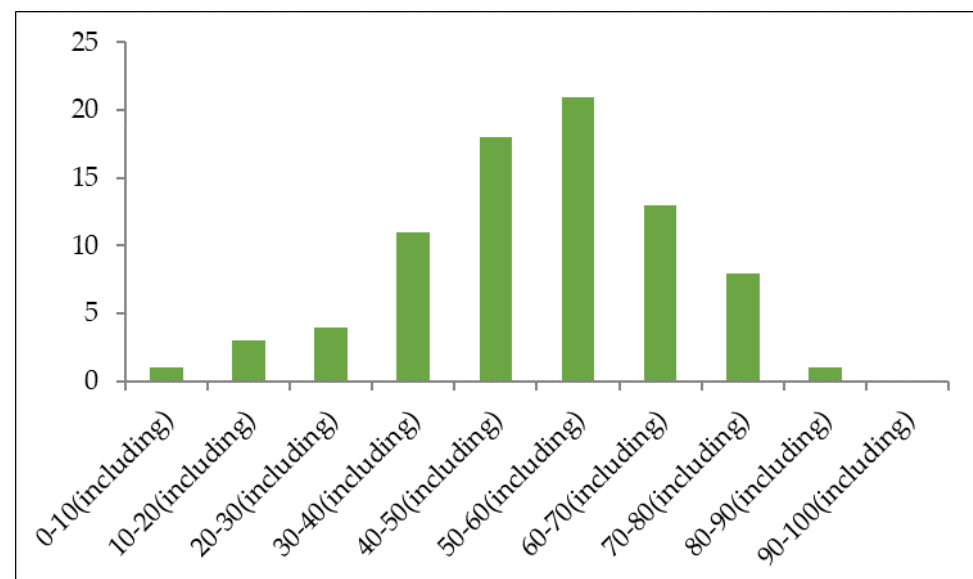
$$Sig_D(C_i) = \gamma_c(D) - \gamma_{c-C_i}(D) \quad (3)$$

## 4. Results Analysis

### 4.1. Comparison of Granularity

We use the model to evaluate TS granularity. The traceability granularity of the 80 companies is graded in score increments of 10, as shown in Figure 4.

Figure 4 shows that the distribution of companies as a function of score is clearly unbalanced. Twenty-one companies fall in the range [50,60], which is higher than the other score ranges. None of the companies fall in the range [90,100]. If the dividing point is set at a score of 60, the lower scores ( $\leq 60$ ) account for 58 companies, with the rest having scores  $>60$ .



**Figure 4.** Granularity scores of the investigated 80 enterprises.

#### 4.2. Attribute Reduction

The domain  $U$  contains the 80 companies in this study. The granularity score is incremented by 10, forming the decision-attribute set  $D$ . We then construct the individual factors that may affect the granularity grade, which form the condition-attribute set  $C$  ( $C_1$ - Expected revenue,  $C_2$ - Certification system,  $C_3$ - SC integration degree,  $C_4$ - Manager education level,  $C_5$ - Company sales,  $C_6$ - TS operation staff number,  $C_7$ - Informationization management level,  $C_8$ - Cognition of TS,  $C_9$ - System maintenance investment). The initial decision table (partial) is presented in Table 4.

**Table 4.** Initial decision table of TS granularity influencing factors (partial).

U	C									D
	C1	C2	C3	C4	C5	C6	C7	C8	C9	
1	2	1	3	2	1	1	2	4	2	2
2	2	3	1	1	1	2	2	1	3	1
3	4	2	3	4	2	5	3	4	5	4
...										
78	1	5	3	4	2	1	2	5	1	2
79	3	2	2	1	4	3	5	1	1	4
80	3	2	3	5	3	2	1	2	4	3

According to Table 4, the condition-attribute set and decision-attribute set are classified with the rule of merging the same attributes. Upon deleting one condition attribute, the other condition attributes are classified. The classification result is shown below:

$$U/IND(C - C_2) \neq U/IND(C) \quad (4)$$

$$U/IND(C - C_3) \neq U/IND(C) \quad (5)$$

$$U/IND(C - C_4) \neq U/IND(C) \quad (6)$$

$$U/IND(C - C_5) \neq U/IND(C) \quad (7)$$

$$U/IND(C - C_6) = U/IND(C) \quad (8)$$

$$U/IND(C - C_7) \neq U/IND(C) \quad (9)$$

$$U/IND(C - C_8) \neq U/IND(C) \quad (10)$$

$$U/IND(C - C_9) \neq U/IND(C) \quad (11)$$

If  $U/IND(C - C_i) = U/IND(C)$ , attribute  $C_i$  can be reduced. Therefore, the unimportant condition attribute  $C_6$  is deleted; and the condition attributes after reduction are  $C_1$ - $C_5$ ,  $C_7$ - $C_9$ .

#### 4.3. Analysis of Importance of Attribute

To obtain the importance of a given condition attribute, the classification of the domain relative to the decision attribute is analyzed after removing the given condition attribute. For example,  $POS_C(D)$ , which is an attribute in  $U/IND(D)$ , is compared with the classification in  $U/IND(C)$ . If the attributes in  $U/IND(D)$  exists in the same class as in  $U/IND(C)$ , the attribute remains; if not, the attribute is deleted [45]. We list the POS value for various conditions in Table 5.

Table 5. POS value and importance degree.

POS assortment	Assortment number	Importance degree	Normalized importance degree
$POS_c(D)$	58		
$POS_{c-c1}(D)$	54	0.931	0.205
$POS_{c-c2}(D)$	33	0.569	0.126
$POS_{c-c3}(D)$	48	0.828	0.182
$POS_{c-c4}(D)$	15	0.259	0.057
$POS_{c-c5}(D)$	30	0.517	0.114
$POS_{c-c7}(D)$	25	0.431	0.095
$POS_{c-c8}(D)$	41	0.707	0.156
$POS_{c-c9}(D)$	17	0.293	0.065

The degree of importance is calculated as per section 2.5.4 Attribute importance. The original degree of importance and normalized values are listed in Table 5. In terms of degree of importance, the attributes are:  $C_1$ (Expected revenue) >  $C_3$ (SC integration degree) >  $C_8$ (Cognition of TS) >  $C_2$ (Certification system) >  $C_5$ (Company sales) >  $C_7$ (Informationization management level) >  $C_9$ (System maintenance investment) >  $C_4$ (Manager education level). Expected revenue is the most important factor that affects traceability granularity. The companies that adopted higher granularity TS expected to obtain more revenue. Implementation of the TS relies on supply-chain cooperation. With the intensive food-safety requirement for customers, enhancing TS cognition plays a significant role in promoting the adoption of a higher-granularity TS. Thus, a certification system is not only the base for implementing TS but also for its improvement. Company sales and system maintenance determine the sustainability. Manager education level is the smallest factor, perhaps because of diverse levels of information acquisition among managers.

5. Main Conclusions and Implications

Traceability granularity is an effective method for evaluating TS levels. This study uses 80 vegetable companies from Tianjin city as examples and calculates their granularity scores by using the traceability-granularity evaluation model and information collected from the TS platform. The results show that the companies are unequally distributed as a function of score. The score range [50,60] contains the most companies (21). Furthermore, the factors and their level of importance in influencing traceability granularity are analyzed by using the rough set method based on nine preselected factors. The results of the analysis show that the factor “number of TS operation staff” is deleted because it is unimportant. The other factors are ranked from most important to least important as follows: Expected revenue > SC integration degree > Cognition of TS > Certification system > Company sales > Informationization management level > System maintenance investment > Manager education level.

Based on these conclusions, the corresponding implications are as follows: First, the market mechanism of high price with high quality should be established. The higher traceability granularity implies more safety and trustworthy information, and a higher input cost. Ensuring income is the basis of company investment decisions. Second, government investment in constructing the TS should be increased. In the early stage of establishing the TS, relying solely on the spontaneous behavior of companies is insufficient. The government should formulate fiscal and taxation policy to encourage companies to establish a TS. Meanwhile, some basic traceability requirements should be put forward by the government through laws and regulations. Third, the degree of organization of SC companies should be enhanced. The upstream and downstream cooperation mechanism may be

established with the core of large-scale agro-food production and processing companies. Thereby, the degree of organization of production and management should improve, and the construction of the TS should advance.

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