Article

# High IGKC expressing intratumoral plasma cells predict response to Immune Checkpoint Blockade

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Abstract: Resistance to Immune Checkpoint Blockade (ICB) constitutes the current limiting factor for the optimal implementation of this novel therapy that otherwise demonstrates durable responses with acceptable toxicity scores. This limitation is exacerbated by a lack of robust biomarkers. In this study, we have dissected the basal TME composition at the gene expression and cellular levels that predict response to Nivolumab and prognosis. BCR, TCR and HLA profiling were employed for further characterization of the molecular variables associated with response. The findings were validated using a single-cell RNA-seq data of metastatic melanoma patients treated with ICB and by multispectral immunofluorescence. Finally, machine learning was employed to construct a prediction algorithm that was validated across eight metastatic melanoma cohorts treated with ICB. Using this strategy, we have unmasked a major role played by basal intratumoral plasma cells expressing high levels of IGKC in efficacy. IGKC, differentially expressed in good responders, was also identified within the Top response-related BCR clonotypes, together with IGK variants. These results were validated at gene, cellular and protein levels; CD138+ Plasma-like and Plasma cells were more abundant in good responders and correlated with the same RNA-seq defined fraction. Finally, we generated a 15-genes prediction model that outperformed the current reference score in eight ICB-treated metastatic melanoma cohorts. The evidenced major contribution of basal intratumoral IGKC and plasma cells in good response and outcome in ICB in metastatic melanoma is a groundbreaking finding in the field beyond the role of T lymphocytes.

Keywords: Immunotherapy; Biomarkers; Melanoma

#### 1. Introduction

Checkpoint inhibitor therapy constitutes a promising cancer treatment strategy that targets the immune checkpoints to re-activate silenced T cell cytotoxicity. In recent pivotal trials, Immune Checkpoint Blockade (ICB) demonstrated durable responses and

acceptable toxicity, resulting to date in the regulatory approval of 8 checkpoint inhibitors for 15 cancer indications. Indeed, in metastatic melanoma, anti-PD1 is the standard choice for first line treatment (Checkmate-066, Keynote006). However, up to ~85% of patients present innate or acquired resistance to ICB, limiting its clinical utility [1-3]. In addition to the subsequent impact on patient survival of the lack of efficacy in most patients, the identification of resistance biomarkers for patient selection is critical given the escalating costs of this type of treatment, which currently ranges from 50,000 to 100,000\$/qualityadjusted life year [4]. So far, only PD-L1, quantified by immunohistochemistry stands as an FDA/EMA approved biomarker of response to ICB for the selection of candidates to be treated with monotherapy anti-PD1 in NSCLC [5] and recurrent or metastatic squamous cell carcinoma of the head and neck [6], but not in melanoma. Moreover, its utility in selecting patients for therapy is hampered by the unclear definition of PD-L1 positivity and at least some potential for therapeutic response regardless of tumor PD-L1 status [7,8]. Indeed, even though there are 4 IHC assays approved by FDA, protein PD-L1 expression fails to accurately predict the response to ICB in some cases [9]. In part, this can be due to the observed intra-tumor heterogeneity of PD-L1 expression [10]. The exploration of other molecular and cellular biomarkers of response is still limited with relatively modest and retrospective cohorts [11,12,21–28,13–20]. Thus, identification of novel, more predictive biomarkers that could identify patients who would benefit from ICB, constitutes one of the most important areas of immunotherapy (IT) research [29]. In this work, we used coding and non-coding transcriptome analysis in bulk tumor samples from melanoma patients treated with the anti-PD1 agent Nivolumab to identify a signature of 140 genes predictive of response of which a number (55 for PFS and 59 for OS) were also prognostic. Interestingly, the signature unmasked a pattern of high B lymphocyte activity under response. This was also manifested in a significant enrichment in BCR isotopes and abundance. The integration with single-cell transcriptome datasets from melanoma patients treated with ICB (anti-PD1, anti-CTLA4, and anti-CTLA4 plus anti-PD1) led to the refinement of a specific B lineage-related subtype associated with response: Plasma cells. Importantly, it also served for the biological validation of the B cell-related response signature at the level of individual genes and associated cell populations and lymphoid structures. Our results will pave the way for de-complexing the interactions among the tumor and the different immune cells implicated in the reactivation of the antitumor response associated to ICB.

# 2. Materials and Methods

# 2.1. Subjects

A Discovery cohort of 21 metastatic melanoma (16 cutaneous, 3 uveal, 2 mucosal) patients treated with Nivolumab donated FFPE tumor biopsy samples that were collected pre-treatment (Table S11). All analyses posterior to the transcriptomic profiling of response were focused on cutaneous melanoma patients given the specificity of the transcriptomic signature corresponding to the homogeneous group of cutaneous melanoma patients.

Patient biopsies were selected to exclude lymph node metastases when possible, and to include only samples with availability of clinical data and information on progression after treatment. The cohort is distributed in good responders (11) and bad responders (10), where the distinction criteria has been adapted from our previous study [22] to select extreme good and bad responders:

- Good responders: patients with maintained partial or complete response for a year or in treatment during at least one year.
- Bad responders: progression in less than 3 months from the start of IT. Of them, a subgroup of "severe" bad responders, defined as those who progressed in fewer than 60 days.

Response to Nivolumab was assessed according to "Response Evaluation Criteria in Solid Tumors" (RECIST v1.1 guide). The study follows the Declaration of Helsinki and has been submmitted and approved by Comité de Ética de la Investigación Provincial de Málaga. Approval date on 26/10/2017 with the title: "Omics integration for precision cancer immunotherapy" (799818, H2020-MSCA-IF-2017) research project. All patients signed an Informed Consent to participate in the study and received an information sheet about the project.

As Validation cohort, we employed the cohort of 32 melanoma patients treated with anti-PD1 and analyzed with single cell RNA-seq reported in Sade-Feldman, M. et al., 2018 [30].

#### 2.2. Nucleic acid extraction

The tumor-specific area in FFPE melanoma samples was predefined by a pathologist. Two to four 10  $\mu$ m slides were dissected for nucleic acid extraction, using the microtome HM 340E (Thermo Scientific). RNA was extracted with the RNeasy FFPE kit following manufacturer instructions (Qiagen; Ref. 73504).

#### 2.3. Technical validation

The technical validation of the All RNA-seq data was performed using real-time quantitative PCR (RT-qPCR) of the following selected genes based on the gene expression patterns and the representation of tumor and immune system candidate biomarkers: TNFRSF11B, IGLV6-57, IGHA1, and GRIA1. RNA from selected samples of the Discovery cohort presenting high and low expression for the genes of the study was retrotranscribed into cDNA and subjected to RT-qPCR. The housekeeping control gene ACTB was used for normalization.

#### 2.4. Next Generation Sequencing

RNA-Seq libraries were prepared using TruSeq Stranded Total RNA Gold (Illumina; Ref. 20020598) and indexed by IDT for Illumina – TruSeq RNA UD Indexes (Illumina; Ref. 20020591). These libraries include coding and non-coding RNA by ribosomal RNA depletion. In order to obtain a better exclusion of ribosomal RNA, the manufacturer protocol was modified including a double-depletion. Libraries concentration (0.1-1 micrograms) was determined by Qubit dsDNA BR kit, and the size distribution was examined by Agilent Tapestation 2200. The libraries each contained 0.1-Paired-end reads (75bp  $\times$  2) were acquired from the Illumina NextSeq 550 platform according to the corresponding protocol.

# 2.5. Bioinformatic analysis

Fastq quality control was performed with FastQC. Fastq files were trimmed using tool HISAT2(v 2.1.0) with a customized index built using combined rRNA data from HGNC, ENA, SILVA (from the Latin silva, forest), and additional manually curated sequences from NCBI. Trimmed fastq files were mapped against reference (genome build GRCh38) using STAR (v 2.5.1b) and read quantification was performed with the same tool. Percentage of uniquely mapped reads and M mapped reads were computed with Qualimap.

To perform the normalization and test for differential expressed (DE) genes, we used the Bioconductor package DESeq2. A gene was considered as DE if the baseMean count was >10, the absolute log2FC was >1.5, and the adjusted p value was <0.05.

Pathway analysis was performed with R in-house scripts using two different approaches: gene set enrichment analysis (GSEA and DAVID) and network based pathway analysis. Packages used were STRINGdb, clusterprofiler, pathfindR. We utilized MIXCR and Seq2HLA for HLA, TCR and BCR profiling, and GATK for calculation of the Tumor Mutational Burden (TMB) from our bulk RNA-seq dataset. Also, we evaluated 11 DBS COSMIC (v3.2) mutational signatures in our cohort. For validation in a scRNA-seq

cohort, the dataset of anti-PD1 treated melanoma patients that conformed our Validation cohort was integrated at the Seurat environment, normalized and pre-processed. Following, we used PCA (Principal Component Analysis) in combination with UMAP (Uniform Manifold Approximation and Projection), together with the PanglaoDB markers to identify and distribute the cell populations defined by the scRNA-seq built expression dataset. Finally, we localized the 140 DE genes of our bulk-seq data within the generated cell type map and tested their overlap with the response-associated genes of the scRNA-seq dataset. Top marker genes were determined as differentially expressed genes ranked by adj p-values derived from cell type comparisons. MPC Counter was used to infer the abundance of different immune cells populations of the tumor infiltrate using the normalized counts of RNA-seq, whereas CIBERSORTx, using the signature matrix produced by the single cell analysis, enabled us to increase the B lineage resolution.

#### 2.6. Statistical analysis

Likelihood ratio Test was used to identify associations between clinical variables and the response variable at 3 months after treatment.

The Wilcoxon test was used to compare clonotypes and HLA counts in good and bad responders. When comparing the frequency of the different BCR chains, Kruskal-Wallis was used. The diversity of BCR clonotypes in each sample was measured based on D50-index. D50-index was calculated by determining the cumulative frequency of total sequences that constitute 50% of the cumulative unique sequence frequency, and then compared among responses to identify differences.

Two different tests were used to identify the correlations between two variables. Pearson for assessing the linear relationship between TPM values from RNA-seq and  $\Delta$ Ct values from TaqMan. Spearman correlation to identify monotonic relationship when comparing immunoflourescence density from multiplex immunofluorescence and deconvolution proportion inferred from RNA-seq.

Survival analysis was performed with Kaplan-Meier. The log-rank test implemented in the R package survival (http://coin.r-forge. r-project.org) was applied to assess statistical significance in prognosis. Quantile stratification of the gene expression was used to group in high, medium and low categories.

Repeated cross-validation was the learning algorithm used for internal validation and for external validation. Random Forest was applied over the 140 DE genes to identify the gene signature. Gene selection is based on the importance of variables in the random forest during internal validation. For external cohort validation the TIDE, implemented in [31] was used as a comparison reference for the predictive power of our gene signature.

#### 2.7. Multiplex immunofluorescence

Multiplex immunofluorescence (IF) development and validation workflow and protocols were implemented as previously described [32,33]. Briefly, 4-micron sections of formalin-fixed paraffin-embedded (FFPE) tissue from the 16 patients of the Discovery cohort that presented sufficient material were deparaffinized and antigen retrieval was performed using DAKO PT-Link heat-induced antigen retrieval with low pH (pH6) or high pH (pH 9) target retrieval solution (DAKO). Depending on the multiplex immunofluorescence protocols, each tissue section was subjected to three or six successive rounds of antibody staining, each round consisting of protein blocking with 20% normal goat serum (Dako) in phosphate-buffered saline (PBS), incubation with primary antibody, biotinylated anti-mouse/rabbit secondary antibodies and Streptavidin-HRP (Dako), followed by TSA visualization with Opal fluorophores (Akoya Biosciences) diluted in 1X Plus Amplification Diluent (Akoya Biosciences).

The myeloid and lymphoid cell panel included: CD11b (Rabbit monoclonal, clone EPR1344, 1:1000, Abcam, product number ab133357), CD68 (Mouse monoclonal, clone PG-M1, ready-to-use, Agilent, product number IR613), CD3 (Rabbit polyclonal, IgG, ready-to-use, Agilent, product number IR503), CD8 (Mouse monoclonal, clone C8/144B,

ready-to-use, Agilent, product number GA62361-2), CD20 (Mouse monoclonal, IgG2 $\alpha$ , clone L26, ready-to-use, Agilent, product number GA604), and MELAN-A (Mouse monoclonal, clone A103, ready-to-use, Agilent, product number IR63361).

The melanoma-associated B cells panel included: CD19 (Mouse monoclonal, clone LE-CD19, ready-to-use, Agilent, product number GA656), CD20 (Mouse monoclonal, IgG2 $\alpha$ , clone L26, ready-to-use, Agilent, product number GA604), CD138 (Mouse monoclonal, IgG1, clone MI15, 1:100, Agilent, product number M7228). In the last round, nuclei were counterstained with spectral DAPI (Akoya Biosciences) and sections mounted with Faramount Aqueous Mounting Medium (Dako).

# 2.8. Tissue Imaging, Spectral Unmixing and Phenotyping

Each whole-tissue section was scanned on a Vectra-Polaris Automated Quantitative Pathology Imaging System (Akoya Biosciences). Tissue imaging and spectral unmixing were performed using inForm software (version 2.4.8, Akoya Biosciences), as previously described (PMID: 32591586; + diego's paper – no PMID yet). Image analysis was then performed in the whole-tumor area (referred to the total melanoma area) using the open-source digital pathology software QuPath version 0.2.3, as previously described [33]. In short, cell segmentation based on nuclear detection was performed using the StarDist 2D algorithm, a method that localizes nuclei via star-convex polygons, incorporated into QuPath software by scripting. Invasive margin was defined as a region of 100μm width assessed in the interface tumor and stromal compartments (determined by cell marker MELAN-A).

A Random Tree algorithm classifier was trained separately for each cell marker by an experienced pathologist (CEA) annotating the tumor regions. Interactive feedback on cell classification performance was provided during training in the form of markup image, significantly improving the accuracy of machine learning-based phenotyping. (PMID: 29203879, PMID: 32591586). All phenotyping and subsequent quantifications were performed blinded to the sample identity. Cells close to the border of the images were removed to reduce the risk of artefacts.

#### 2.9. Special case

Note on additional clinical information about patient IMK36. While this patient fulfills our criteria for bad responders, all the analyses indicate that he/she is an outlier. Soon after the start of the Nivolumab treatment, the patient presented ulcers in the legs and received antibiotic and corticoid treatment that could have inhibited the initial antitumor immune response. However, he/she has not been removed from the study in order to not reduce the sample size.

## 3. Results

#### 3.1 Clinicopathological variables associated with response and prognosis

The univariate analysis of clinical variables only resulted in the association of lung metastasis to response to Nivolumab when analyzing the cutaneous melanoma cohort. When the cohort is expanded to include both cutaneous and non-cutaneous melanoma, the Likelihood ratio test p-value indicates an even higher significance. Additionally, in the expanded cohort, stage at diagnosis and IT toxicity, are associated significantly to response (Table S1).

Regarding prognosis, those cutaneous melanoma patients with lung metastasis have greater progression-free survival (PFS) with a median PFS of 354 days (95% CI, 180 - NR), compared with patients without lung metastasis, who have a median PFS of 55 days (95% CI, 16 - NR). Previously, there was no correlation between increased survival and patients

with melanoma and lung metastases treated with IT. This relation will have to be confirmed in a wider group of patients. In terms of overall survival (OS), lung metastasis is also associated with a better outcome. The median OS of patients with lung metastasis is 869 days (95% CI, 321 - NR), while patients without lung metastasis have a median OS of 39 days (95% CI, 28 - NR). In contrast, lymph node metastasis is associated with worse survival: median OS of patients with lymph node metastasis is 88.5 days (95% CI, 35 - NR) and with no metastasis the median OS is 490 days (95% CI, 490 - NR) (Table S1). In addition to the above variables, there are two other parameters that present a different survival distribution among the patients: stage at diagnosis and IT toxicity status. While Stage IV is associated to the lowest OS (median OS of 46.5 days (95% CI, 26 - NR)), suffering from Nivolumab-induced toxicity is related to increased OS, with a median OS of 563 (95% CI, 321 - NR).

# 3.2. B cell transcriptomic signature of the response to PD1 blockade

Given that our cohort comprised three types of melanoma that are molecularly distinct, we employed two different approaches to identify the response-relevant genes. Initially, the joint analysis with all subtypes yielded 22 DE genes in good responders, given the heterogeneous nature of the cohort in terms of melanoma types. The gene Aldehyde Dehydrogenase 1 Family Member A2 (ALDH1A2) is the most differentially expressed in this cohort (Figure 1a-b, Table S2).

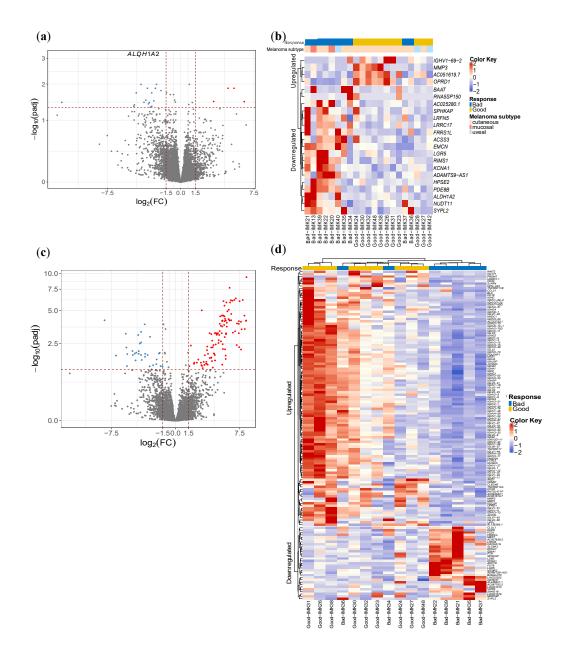


Figure 1. DE genes in responders of all types of melanomas and cutaneous melanomas. (a) and (c) Volcano plot. The red dots depict genes that are over-expressed (x-axis positive section), or under-expressed (y-axis negative section) in responders to Nivolumab. (b) and (d) heatmap showing the hierarchical clustering of good and bad responders based on the expression of the DE genes. Analysis of all types of melanomas identified 22 DE genes (a) and (b), whereas in cutaneous melanoma we obtained 140 DE genes (c) and (d).

On the other hand, the interrogation of the differential expression in the subgroup of 16 cutaneous melanoma patients yielded 140 genes with a significant difference in expression (Table S2, Figure 1c-d). This indicates a greater difference in magnitude between the compared groups of patients, probably because of the greater baseline homogeneity of the patients with cutaneous melanoma.

Out of the 140 DE genes, 73 code for different domains of immunoglobulins as well as the B cell receptors such as CD19 and CD22, showing an important upregulation of the B cell activity in the immune infiltrate of the tumor.

For those 140 DE genes in the cutaneous metastatic melanoma patients, we obtained 22 biological processes (BP) involved, 9 molecular functions (MF), and 15 cellular components (CC) that are significantly enriched by Gene Ontology (GO) analysis and are shown in Table S3. Enrichment analysis by biological processes demonstrated a large response-relate difference in biological processes related to B lymphocytes, including phagocytosis, complement activation, and activation of B cells as well as the production of immunoglobulins between good responders and bad responders to PD blockade. Similarly, immunoglobulin receptor binding and the monomeric immunoglobulin A complex were identified in enrichment analyses by molecular function and cellular components.

These results indicate that the presence or function of B lymphocytes in the tumor microenvironment (TME) may be involved in the response to anti-PD1 immune checkpoint inhibition IT.

# 3.3. TNFRSF11B, IGLV6-57, IGHA1, and GRIA1 are technically validated as promising markers of response to Nivolumab

Our RNA-sequencing data was technically validated by RT-PCR in a selection of genes representative of the different patterns of expression in the RNA-seq results, expressed in Transcripts Per Kilobase Million (TPM) (TNFRSF11B, IGLV6-57, IGHA1 and GRIA1). In concordance with the RNA-sequencing expression levels, the genes involved in the response mechanisms linked to the immune system, and in particular the B cell signature, (TNFRSF11B, IGLV6-57, IGHA1), were highly expressed in good responders, while the genes related to tumor-associated mechanisms of response (GRIA1), were highly expressed in bad responders.

To statistically evaluate the concordance in gene expression intensities between RNA-sequencing from the discovery cohort and qPCR from the technical validation experiment, the correlations between the qPCR  $\Delta$ Ct values and the RNA-sequencing log transformed TPM values were calculated using the Pearson's correlation coefficient (Figure S1, Table S4).

The overall correlation had a coefficient of 0.78 (p <0.001), with individual gene correlation coefficients ranging from 0.80 to 1, showing a consistent concordance of the validation and discovery expression differences between good responders and bad responders.

#### 3.4. A fraction of the transcriptomic signature of response is prognostic

In order to test the prognostic predictability of the transcriptome response signature, we tested it for its association with PFS and OS. Of the 140 DE genes in the good responders of the metastatic cutaneous melanoma cohort, 55 were significant in relation to patient PFS and 59 with respect to OS, that is, high, medium or low expression levels were correlated with longer or shorter survival. Interestingly, 34 of them are B cell-specific. While the expression of most B cell-related genes is associated with better survival in both PFS and OS, there are some tumor-related genes in which the expression is associated with a decrease in survival such as LGR5 or KCNA1 (Figure 2, Table S5). Among all the genes, 47 were significantly associated with both OS and PFS, whereas 12 genes were specific to OS and 8 genes to PFS (Table S5).

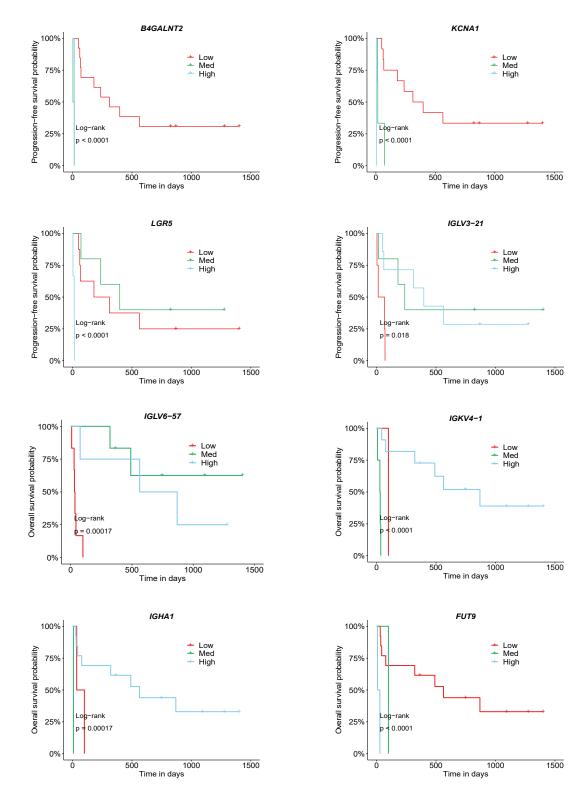


Figure 2. Association of the transcriptomic signature of response to Nivolumab with prognosis. Depiction of the top 8 genes with correlating expression with OS and PFS according to a stratification in low, high and medium expression (n = 16; 9 good responders, 7 bad responders).

3.5. TMB is not associated with response to Nivolumab in cutaneous metastatic melanoma patients

TMB has been reported to positively predict survival as a biomarker for PD1 blockade in melanoma [20]. We therefore quantified and evaluated the TMB from our bulk RNA-seq data in the fraction of cutaneous metastatic melanomas. However, no statistical differences were found between the groups of good responders and bad responders (Figure S2a).

3.6. Decoding the response-relevant mutational signatures in patients with cutaneous metastatic melanoma

Given the established somatic mutation signatures of melanoma, we annotated the 16 cutaneous metastatic melanoma samples of the Discovery cohort with 11 Doublet Base Substitution (DBS) COSMIC (v3.2) mutational signatures with the aim of evaluating their putative association with the response to Nivolumab. A clear abundance of DBS1 (ultraviolet light exposure), DBS3 (polymerase epsilon exonuclease domain mutations), DBS7 (defective DNA mismatch repair) and DBS11 (unknown, possibly related to APOBEC mutagenesis) was identified among all patients irrespective of their response to Nivolumab. DBS2 (tobacco smoking and other mutagens; age of cancer diagnosis) and DBS4 (unknown; proposed aetiology: age of cancer diagnosis) are more frequent among good responders (p-value < 0.05), whereas they are even absent in some bad responders including the severe bad responders IMK34 and IMK35. DBS6 (unknown) is also significantly increased in good responders; however, in contrast to the other two mutational signatures, it is also present in the rest of the samples. (Figure S2b).

3.7. Identification of the specific response-associated stromal cell subtypes in single cell RNA-seq data.

The use of a single-cell RNA-seq cohort of metastatic melanoma patients treated with ICB [30,34] has allowed us to delineate specific cell populations through expression data.

Top marker's characterization has enabled us to distinguish between the following cell types: B cells, CD4 T cytotoxic, CD4 T self-renewing, CD8 T cytotoxic, CD8 T exhausted, CD8 T memory, DC plasmacytoid, Macrophages, NK cells, Plasma cells, T gamma delta cells, T-reg cells (Figure 3a). Additionally, we have managed to increase the resolution of the B cell lineage to refine it into 4 different cell subtypes representing known functions and differentiation stages but also phenotypes that have not been characterized before and might be induced by the tumor: Naïve B cells, featured by MS4A1, IRF8, BANK1, CD22, TXNIP expression; Naïve B cells Immunoglobulins Kappa Light chains (IGK)-high, with the following specific expression markers: IGKV1-39, IGKV1-12, FLJ20373, MS4A1, and ARHGEF39; Naïve B cells Immunoglobulins Lambda Light chains (IGL)-high, characterized by the specific expression of IGLV2-23, IGLV2-11, IGLV2-14, IGLC3, IGLC1; Plasma cells, with SDC1, IGHG3, IGJ, CD38, XBP1 as cell type markers, and Plasmablasts, with the specific expression of IGKV2-28, IGKV2D-28, CD5, IL2RA, FGR) (Figure 3a, Figure S3). Interestingly, apart from the general B cell lineage, we have managed to identify the specific B cell population associated to response: the Naïve B cell population, in particular the one characterized by the overexpression of IGK (Naive B cells IGK-high) (Figure 3b, Table S6). In addition, we have identified three stromal immune cell types associated with bad response: Plasmacytoid Dendritic Cells, Macrophages, and Gamma Delta T cells (Table S6).

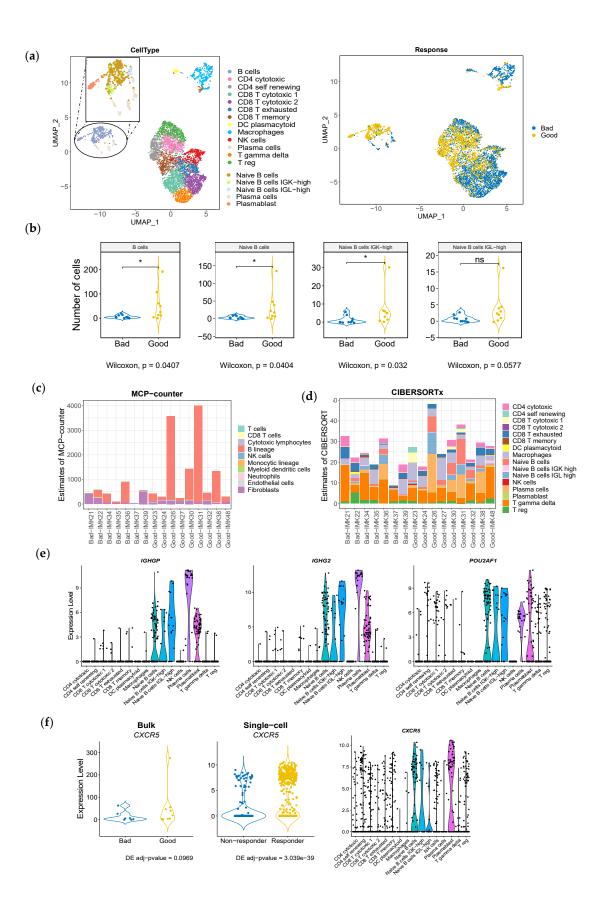


Figure 3. Distribution and enrichment according to response of the stromal immune cells of the single-cell RNA-seq validation cohort, estimation of the population abundance by bulk RNA-seq transcriptomic deconvolution and Bulk RNA-seq gene signature mapping to single cell RNA-seq. (a) UMAP representation of the stromal cells, different types of immune cells. Each dot represents a single cell and they are clustered and colored according to each cell type and according to the pattern of response. Increased resolution in B cell lineage was performed to identify Naïve B cells, Naïve B cells IGK-high, Naïve B cells IGL-high, Plasma cells and Plasmablasts. (b) Comparison of the abundance among good and bad responders in B cells and the refined B cell clusters. (c) and (D) Estimation of cell population abundance using gene expression profile based on markers-gene (C) (MCP-counter) and based on a custom signature matrix based on scRNA-seq analysis (d) (CIBERSORTx). (e) Violin plot of the gene expression in the scRNA-seq of three representative genes from our gene signature stratified by cell type validated in the scRNA-seq analysis. (f) Validation of the presence of the gene CXCR5, which is associated with tertiary lymphoid structures, in both bulk RNA-seq and scRNA-seq. CXCR5 expression distribution over cell types in scRNA-seq.

3.8. Specific stromal cell population composition in the TME of our cohort of metastatic melanoma patients in treatment with Nivolumab.

To obtain the cellular distribution in each of the patients treated with Nivolumab, two techniques were used to deconvolute the bulk RNA-seq derived expression into stromal cell types: one based on marker genes (MCP-counter) and the other based on the transfer of the bulk RNA-seq data to annotated single-cell data (CIBERSORTx).

MCP-counter-based computational cell type quantification reinforced the critical contribution of the B cell lineage in the response to Nivolumab, among all cell types including T cells. Indeed, the B cell lineage is the only cell type associated to response in our bulk RNA-seq data (Figure 3c). Moreover, the absolute B cell score between good responders and bad responders is significantly different (Table S6). While B cells conform the dominant population among the good responders, in the severe bad responders (IMK37, IMK39), the B cell score is close to null.

In order to increase the resolution of the B cell lineage of our dataset, a complementary in silico cytometry method using cell subtypes annotated in single cell RNA-seq data from ICB-treated melanoma patients as a signature matrix with a specialized version of CIBERSORT (CIBERSORTx) was applied over our bulk dataset (Figure 3d). Interestingly, the contribution of Plasma cells is associated with response to Nivolumab, and we observed an increasing trend of the Naïve B cell population in good responders. None of the rest of cell types were associated with response or resistance (Table S6).

3.9. Validation of the bulk RNA-seq transcriptomic gene signature using the single cell RNA-seq data.

The cohort of ICB-treated melanoma patients whose tumors were sequenced at the single cell level constitutes an extraordinary external validation cohort for the bulk transcriptomics results. At the stromal cell population level, our hypothesis of the association of the B cells lineage with response to anti-PD1 treatment was validated in this single cell dataset, not only for B cells in general, but also for the refined B cell-specific population associated to response that is the Naïve B cell population, in particular the one characterized by the overexpression of IGK (Naive B cells IGK-high) (Figure 3b, Table S6). Moreover, our bulk RNA-seq data shows the association of the B lineage with response to Nivolumab, with a trend towards the subtype-specific association of Naïve B cells (Figure 3 c-d, Table S6).

In an attempt to validate our signature also at the gene level, we identified the common genes associated to response between the associated genes of the scRNA-seq dataset and our bulk RNA-seq results. Since this cohort was composed of patients that were treated with any of these ICB approaches: anti-PD1, anti-CTLA4, and anti-CTLA4 plus anti-PD1, we only selected the expression data for the patients treated with anti-PD1. In this setting, eight genes overlap with an adjusted p-value < 0.001 (CD19, IGHM, CD22, IGHG3, IGHGP, IGHG2, POU2AF1, UPP1). Most of the overlapping genes are associated

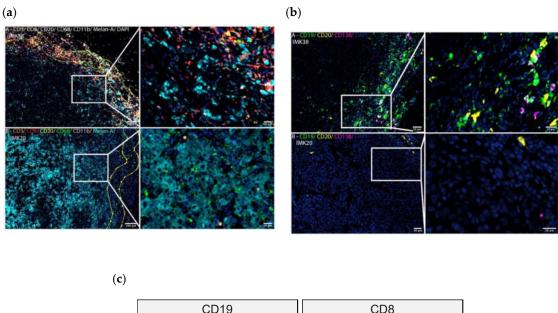
with the B cell lineage, constituting in addition a gene-specific validation of our hypothesis (Figure 3e, Table S7).

Finally, we have investigated the conformation of Tertiary Lymphoid Structures using our bulk RNA-seq data in combination with the single cell RNA-seq dataset. CXCR5 is the receptor for CXCL13, which is secreted at the tumor site to recruit B cells from circulation [35]. As this interaction is essential for the formation and organization of the TLS [35], CXCR5 is a marker of the presence of TLS in the tissue. Single cell data shows that most clusters identified as B cell populations were characterized by CXCR5 expression, particularly Naïve B cells, and the IGK-high subtype, and Plasmablasts (Figure 3f). Interestingly, the differential expression analysis in the single cell RNA-seq dataset shows an association with response, while in our bulk RNA-seq that association does not reach statistical significance but is only a trend (adj-pvalue < 0.1) (Figure 3f). Overall, this denotes the relevance of the expression of the TLS marker in the intratumoral B cell populations for the response to ICB.

# 3.10. Validation of the B cell signature by Multiplex Immunofluorescence

We set out to investigate the myeloid and lymphocytic contexture of 16 cutaneous metastatic melanomas of the Discovery Cohort in FFPE tissue samples using two complementary multiplex panels to enable the simultaneous examination of several cellular markers. The myeloid and lymphoid cell panel targeted the myeloid marker CD11b, the phagocytic cell marker CD68 for macrophages, CD3+ and CD8+ T cells, CD20+ B lymphocytes, and the melanoma marker MELAN-A. The melanoma-associated B cells panel included the CD19+ and CD20+ B cells, CD138+ plasma cells.

Based on the fluorescence panels, cells were further subclassified as CD11b+, CD68+, CD3+, CD8+, and CD20+. For the myeloid and lymphoid cell panel, CD4+ T cells were defined as CD3+ CD8-. MELAN-A was used to visualize the melanoma cells. For the melanoma-associated B cells panel, subpopulations were then classified as: i) Total B cells (CD19+ CD20-, CD19+ CD20+ and CD19- CD20+ cells), ii) Plasmablasts (CD19+ CD20-CD138- cells), iii) Plasma cell-like (CD19+ CD20- CD138+ cells), and iv) Mature Plasma Cells (CD19- or + CD20- CD138+ cells), as previously described [36]. Cells negative for these markers were defined as 'other cell types'. Using these two complementary multiplex immunolabelling panels to simultaneously assess different markers in a single FFPE tissue section for each panel, we showed a variance between cases with good response (IMK38) and poor response (IMK20) (Figure 4, and Figure S4). Differences were observed in the distribution and density of CD3+ and CD8+ T cells, CD19+ and CD20+ B lymphocytes, the myeloid marker CD11b, and the phagocytic cell marker CD68 of macrophages subpopulations. Significantly more CD8+ T cells and CD19+ B lymphocytes were found in good responder cases (Figure 4c). In addition, more immune cell infiltration was seen in both the invasive margin and intra-tumoral region of good responders. Interestingly, intra-tumor lymphoid structures were observed in cases with good response. Moreover, CD8+ T and B cell-rich areas were seen in intra-tumor lymphoid structures and associated with cases with good response (Figure 4a, Figure S4a). In an attempt to identify distinct intra-tumor B cell subpopulations, we used multiplexed analysis to simultaneously detect the expression of CD19, CD20, and CD138 on B cells. We showed that plasma cell-like cells (CD19+ CD20- CD138+) and mature plasma cells (CD19- or + CD20- CD138+) were more abundant in cases with a good response (Figure 4b, Figure S4b). This is in accordance with the association of plasma cells with a good response to Nivolumab discovered in our bulk RNA-seq data.



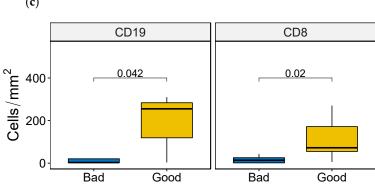


Figure 4. Multispectral Immunofluorescence tissue imaging of good and bad responder cases. (a) and (b) Fluorescence panels images of the markers CD11b, CD68, CD3, CD8, CD20, MELAN-A in (a) and CD19, CD20 and C138 in (b) of the patient IMK-20 (Bad responder) and IMK-38 (Good responder). (c) Boxplot with the Wilcoxon test comparing the density (Cells/mm2) between good and bad responders of CD8 and CD19.

In view of this, we tested the statistical correlation between the cell population enrichment as assessed by multispectral immunofluorescence and transcriptomics deconvolution. A high spearman correlation between CD19 and CD20 markers by immunofluorescence and Naïve B cells from bioinformatic deconvolution validates the B lymphocyte abundance shown in the bulk transcriptomics data. Among all the comparisons, the pair Plasma cell-like density from the immunofluorescence analysis - Plasma cell score by deconvolution is the one with the highest correlation, statistically corroborating the intratumoral abundance of Plasma cell populations as a potential marker of response to Nivolumab (Table S8).

# 3.11. Higher abundance and diversity of BCR and HLA, but not of TCR clonotypes, are associated to response to Nivolumab

V(D)J recombination consists of the assembly of the different genomic segments of the variable chains of the antigen receptors in both T and B lymphocytes (TCR, BCR). V(D)J recombination is responsible for generating the diversity needed for antigen recognition and HLA is in turn determining the presentation of the antigen by the dendritic cells in the priming phase of the adaptive immune response.

Given that the involvement of the B cell lineage in the background and potential reactivation of the antitumor immune response has been outlined in multiple dimensions of our analysis, we decided to characterize the abundance and diversity of the BCR, TCR clonotypes, and HLA loci aiming at confirming the potential functional translation of an enhanced transcriptomic signature of the B cells. Consistently, we identified that the number of clonotypes in general (combined count of BCR and TCR) was significantly (p-value < 0.02) higher in good versus bad responders; in addition, the major contribution of B cells compared to T cells was again highlighted when we stratified by BCR and TCR (Figure 5a). Besides the total amount, we found differences in the diversity of the clonotypes (Figure 5b). In good responders, the clonotype repertory is distributed with a similar proportion for the clonotypes of different frequencies. Nevertheless, in bad responders, most of the clonality is biased to the top clonotypes. Comparing the degree of clonal expansion by the D50 index, there is a significant difference in BCR response, where good responders present more diversity in BCR clonotypes.

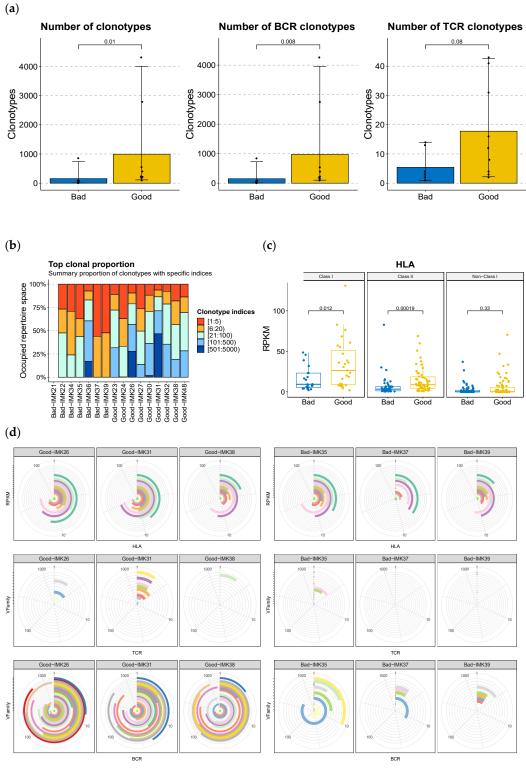


Figure 5. HLA, TCR and BCR abundance and diversity is higher in good responders to Nivolumab. (a) Quantification of the sum of BCR and TCR clonotypes in good vs bad responders and based on the stratification by type of cell. (b) Clonal proportion and diversity estimation of clonotypes. (c) Quantification of the HLA loci in good vs bad responders based on type of HLA. (d) Representative depictions of the abundance and diversity of HLA, and the VFamily of TCR and

BCR clonotypes, based on bulk RNA-seq data. Each concentric circle and color represents a variant and the covered angle of the circumference indicates the amount of the specific variant.

Moreover, we have identified those specific BCR clonotypes that are more different between good and bad responders. The constant area of Kappa immunoglobulin light chains (IGKC), which is part of the transcriptomic signature of response to Nivolumab, is present in all of them (Table 1, Figure S5a). Moreover, all top clonotypes are composed of IGK (Table 1). When the abundance of each type of BCR chain in good responders is compared (Figure S6a), the IGK type is considerably superior to the other types of chains such as IGL and IGH (p-value <0.001) (Figure S6b). These findings are coherent with the association of Naïve B cells IGK-high with response to ICB as identified in the single cell data analyses. Another interesting finding regarding the specific clonotypes associated to response is that the top 100 associated clonotypes are scarcely represented in the tumors of the severe bad responders that showed a zero score for the enrichment in B cells in the deconvolution analysis (IMK37, IMK39) (Table S9).

**Table 1.** Top 5 BCR clonotypes enriched in good responders to Nivolumab.

Good responders count	Bad responders count	Clonotype composition
1555	87	IGKV3-20, IGKJ1, IGKC
1364	8	IGKV1-33, IGKJ4, IGKC
917	129	IGKV1-39, IGKJ2, IGKC
818	49	IGKV1-5, IGKJ1, IGKC
816	47	IGKV3-15, IGKJ2, IGKC

With regards to HLA loci abundance, we also evidence a role for it in the response mechanism in our patients, given the difference in the number of predicted loci between good responders and bad responders, particularly significant for the Class II loci (p < 0.001) (Figure 5c, Figure S5b).

When assessing the diversity in BCR, TCR, and HLA, we evidenced that, particularly for VFamily BCR, it is proportional to therapeutic response. In addition, we identified a higher abundance and diversity in BCR compared to TCR, in line with the prominent implication of B lymphocytes that we have observed in the response to Nivolumab in our cohort. This pattern is exacerbated with regards to response, where bad responders have less abundant and diverse BCR and even lower levels of TCR than good responders (Figure 5d).

Finally, the integration of the transcriptomic signature of response to Nivolumab with the VDJ and HLA abundance indicates that basal somatic recombination of VDJ and antigen presentation capacity are amongst the processes that are critical for the efficacy of the treatment (Figure 6).

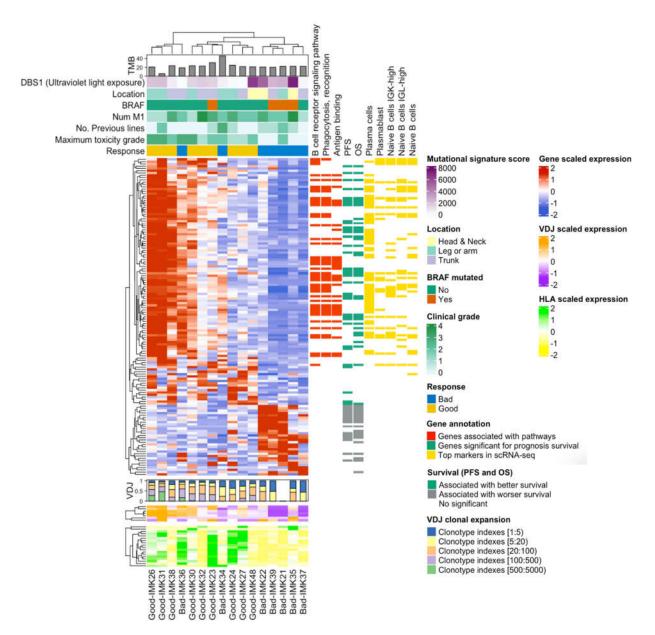


Figure 6. Onco-heatmap: integration of bulk RNA-seq data, the VDJ and HLA abundance and genes features. In the upper part of the ComplexHeatmap, we represent the clinical and genomic information. The DE expressed genes in good versus bad responder are located in the center of the plot. The diversity and abundance analysis of VDJ are plotted just below the DE analysis, using a bar plot and heatmap as graphs respectively. HLA expression is presented at the bottom of the graph. Finally, details about the differentially expressed genes can be found on the right-hand side. We depict GO information, relationship with survival and gene validation in single-cell RNA-seq cohort.

3.12. Machine learning-based models based on our transcriptomics gene signature predict response in eight external melanoma cohorts treated with ICB

Predictive gene signatures have been developed based on the variable importance of the Random Forest (RF) model. In our cohort, the predictive power of the gene signature was characterized by an AUC of 0.98, and the subset of selected genes were DOK6, AC084082.1, IGKV1-27, IGLV3-1, CLEC4E, FRRS1L, IGHV6-1, IGKV3D-11, IGLV6-57, TNFRSF12A, AC051619.7, FDCSP, SYPL2, TNFRSF11B, and ADAMTS9-AS1.

Interestingly, 11 of the 15 genes are also prognostic (Table S5), and 4 genes of this selected predictive signature are also associated with response to Nivolumab in the initial heterogeneous cohort composed of cutaneous, mucosal and ocular melanomas (Table S2).

In addition, given the small number of patients, we have carried out an external validation with eight external cohorts of metastatic melanoma patients, six treated with anti-PD1, one treated with anti-PD1 + anti-CTLA4, and one treated with anti-CTLA4 in the context of 5 different studies [37–41] (Table S10).

Interestingly, the AUC (Area Under the Curve) of our gene signature based on the 140 DE genes, outperformed the published models [42]. Using our two models, we were able to improve the response prediction potential in seven of the eight cohorts (Table S10). In particular, using feature selection based on Random Forest (IMK-RF, 15 genes), our model outperforms the prediction of response with an AUC value of at least 0.8 in three of the cohorts [37,39,40]. In these three cohorts, both of our algorithms, the full model with 140 genes, or the model with 15 genes based on RF, yielded higher AUCs in comparison with the TIDE (Tumor Immune Dysfunction and Evolution) algorithm[43]: 0.81 (IMK-RF) and 0.72 (IMK-140) vs 0.62 (TIDE) in (Gide et al, 2019 – PD1) [37]; 0.82 (IMK-RF) and 0.51 (IMK-140) vs 0.45 (TIDE) in (Nathanson et al, 2017) [39]; and 0.84 (IMK-RF) and 0.71 (IMK-140) vs 0.23 (TIDE) in (Riaz et al, 2017 - prior) [40] (Figure. 7, Table S10).

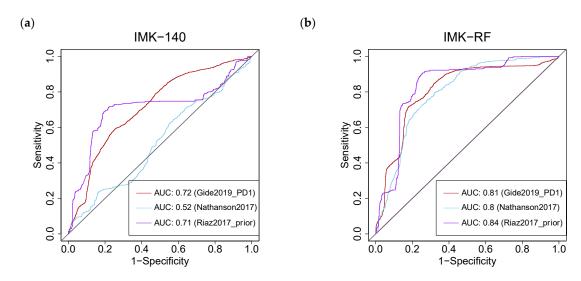


Figure 7. Machine Learning-based predictive power of the transcriptomic signature. ROC curve for the (a) 140-genes model by cross-validation (CV) and (b) Random Forest (RF) model in three different external cohorts.

# 4. Discussion

This study aims to address the absence of effective biomarkers of response to IT, specifically to IT for the inhibition of the PD1/PDL1 axis, in patients with metastatic melanoma. In order to accomplish this, we carried out a coding and non-coding transcriptomic analysis of FFPE samples from good and bad responders to Nivolumab. So far, few studies have used a transcriptomic approach to identify molecular prognosis or response predictors in patients subjected to this type of treatment, and the majority included a very discrete number of patients and cohorts that were heterogeneous in terms of subtype and ICB treatment and regimen [29]. To our knowledge, our approach that surveys All RNA species to identify Nivolumab response biomarkers has not been employed before. In addition, we are the first to generate and validate in several cohorts a response prediction model using machine learning algorithms that selected a signature of 15 genes of high predictive value.

The evaluation of our whole Discovery cohort of 21 patients with metastatic melanoma, which included 16 cutaneous, 3 uveal, and 2 mucosal melanomas, yielded a response-related transcriptome signature of 22 genes, with ALDH1A2 as the most DE gene. ALDH1A2 is the rate-limiting enzyme responsible for the catalysis of retinoic acid from retinaldehyde. It has been recently reported as a tumor suppressor gene in ovarian cancer, where it is amply downregulated, and this is related to bad prognosis [44]. When it comes to indication of response, ALDH1A2 is upregulated in the bad responders of our cohort. This could be explained by the fact that the retinoic acid generated from ALDH1A2 expressed in dendritic cells has been reported to work in conjunction with TGF- $\beta$  to facilitate the development of Foxp3+ Treg cells in the intestine [45]. ALDH1A2 expression constitutes therefore an interesting candidate for explaining and marking the inefficient action of Nivolumab, independently of the molecular differences that characterize these types of melanoma [46,47].

The restrictive analysis to the 16 cutaneous melanoma patients of the Discovery cohort led to the identification of 140 genes DE in the good responders to Nivolumab. Interestingly, the genes are in their majority expressed in immune cells, in particular in the B cell lineage. Pathway analysis mainly shows processes related to immune response, with the high involvement of B cells. It is important to note that, in addition to the response predictive potential, we have also evidenced a correlation with outcome of 55 and 59 of the 140 genes of the transcriptomic signature, including both tumor-related genes and B cell-related genes associated with PFS and OS respectively. Among them, the IGKV4-1 gene, associated to both PFS and OS, codes for segment V of the variable domain of the immunoglobulin light chain, and is involved in antigen recognition; a high expression of IGKV4-1 is correlated with longer survival. Other B cell-related genes with high expression associated to PFS and OS are IGLV6-57 and IGHV3-21, coding for the V segment of the variable domain of immunoglobulin light chains, participating as well in antigen recognition, and the IGHA1 gene, encoding for the constant region of an immunoglobulin heavy chain, and involved in antigen binding. Interestingly, those genes that are less expressed with better outcome are mainly tumor-related, like LGR5 that codes for a member of the Wnt signaling pathway and has been described as a cancer stem cell marker in colon cancer related to prognosis and to response to chemotherapy treatment in colon [48] and gastric cancer [49]. In addition, the increased expression of LGR5 in the bad responders and its correlation with outcome could mark a higher de-differentiation where the melanoma tumors express markers of neuroectodermal origin [50]. An additional prognostic variable of importance identified in our study is the presence of lung metastasis, which is associated with better PFS and OS. This is the first report of such a correlation. Interestingly, lung metastases, independently of the tumor origin, have a high immunogenic profile that could be related to the better outcome [51].

In order to relate the enhancement of the B cell function in the good responders to Nivolumab to the function of BCR and HLA systems, in comparison with TCR, we evaluated the abundance and diversity of the BCR and TCR clonotypes and the HLA loci expressed by the patients in our cohort for their association with response. It is important to note that the gene coding for one of the constant regions of the immunoglobulin light chains, *Immunoglobulin Kappa Constant (IGKC)*, a component of the prediction signature, forms part, together with specific variants of the IGK variable region, of the top 5 most expressed clonotypes in good responders.

Strikingly, the contribution of both BCR and HLA abundance and diversity to the response to Nivolumab was exclusive and significant, which contrasts with the predominantly reported influence of T cell signaling in the mechanism of resistance to Nivolumab [52–54]. In our cohort, TCR clonotypes were very scarce in terms of amount and diversity among the good responders. The decrease in TCR clonality has been previously referred to acquired resistance to ICB in NSCLC due to the neoantigen loss associated with the treatment; however, it was also characterized by a specific T cell expansion [26] that is not reflected in our analysis, probably due to the fact that our experimental design consisted of searching for single-point pre-treatment biomarkers.

The identification of the relevant B cell-signaling influence on the clinical benefit led us to characterize the composition of the stromal cells of the tumor microenvironment in search of specific subtypes that could shed more light on the mechanisms of the observed anti-tumor effect of the B cell enrichment in the good responders of our cohort. Using deconvolution analyses, we could confirm such enrichment in the B cell lineage, while identifying the most severe bad responders as the ones with the lowest B cell enrichment scores. In addition, we could conclude that stromal plasma cell type is the specific B cell lineage population significantly enriched in the good responders of our cohort.

The biological validation of this B cell-specific signature and the refined subsets was performed in a Validation cohort of 32 metastatic melanoma patients treated with ICB for which single-cell RNA-seq data of the tumor samples had been generated. This approach led us to confirm the association of the B cell lineage with response to anti-PD1. Moreover, we defined a specific B cell subtype associated with good response to ICB treatment that, according to the top expression markers we have named "Naïve B cells IGK-high". Interestingly, there is a common denominator contributing to response in both the Discovery and Validation cohorts: the high expression of the constant and specific variable regions of the Kappa light chains of IGs. IGKC has been defined as the first immune marker of response to cancer treatment in the context of chemotherapy in breast, non-small cell lung, and colorectal cancer [55]. Here we demonstrate its further implication in the response to ICB. A manifestation of the convergence of both B cell subtypes is the expression of IGKV1-39 as one of the top markers of the "Naïve B cells IGK-high" at the time of one of the IGK variants, together with IGKC, of the Top 5 BCR clonotypes of the good responders of the Discovery cohort. In addition, IGKC is known to be secreted by tumor infiltrating CD138+ mature Plasma cells [56]. Accordingly, multispectral immunofluorescence on our metastatic melanoma patients shows that CD138+ Plasma-cell like and mature Plasma cells are more abundant in cases with good response, and correlate with the transcriptomics data. Interestingly, not only the transcript expression but also the protein expression of stromal plasma cell-produced IGKC has been associated with prognosis in several solid tumor types [56–58].

In addition to the knowledge important for response mechanistic deciphering and eventual intervention, the short-term clinical use of the transcriptomic signature was assessed via the construction of machine learning-based prediction models derived from the transcriptomic signature identified in this study. Our proposed model outperformed the only reported prediction model algorithm, the TIDE score. In addition, the RF-based model permitted the reduction of the 140 genes signature into a signature composed of 15 genes, where the role of immunoglobulins remains of importance. Interestingly, 11 of these genes are also prognostic and 4 associated with response in all types of melanoma. These models were also validated in eight reference cohorts confirming the capacity of our gene signature to predict the response to ICB in melanoma patients.

In summary, the integrative analysis of the data of our study indicates that the basal expression of a gene signature enriched in B cell-related genes and the presence of intratumoral Plasma cells with high expression of IGKC can predict the promotion of the anti-tumor immune response in the PD1 blockade scenario in melanoma patients with greater potential than the reference prediction algorithm. This is a groundbreaking finding in the field that tallies with our hypothesis of the best predictive biomarkers being the ones at the interaction of the tumor and the extended immune system beyond T lymphocyte markers.

**Supplementary Materials:** The following supporting information can be downloaded at: www.mdpi.com/xxx/s1, Figure S1: Correlation between RNA-seq and Taqman; Figure S2: TMB and somatic mutational signature quantification and comparison in the cutaneous metastatic melanoma patients; Figure S3: Expression marker heatmap of scRNA-seq; Figure S4: Multispectral Immunofluorescence tissue imaging comparing good and bad responder cases stratified by fluorescence panels; Figure S5: Diversity of the BCR families and HLA loci per patient; Figure S6: Diversity of the BCR/TCR chains in good responders; Table S1: Univariate analysis of the clinicopathological variables; Table S2: 22 genes DE signature in good responders of all types of

metastatic melanoma and 140 DE genes in good responders of metastatic cutaneou; melanoma;; Table S3: Gene Ontology enrichment in good responder patients with metastatic cutaneous melanoma; Table S4: Person correlation between TPM values from RNA-seq and ΔCt values from TaqMan; Table S5: List of the genes of the transcriptomic response signature of the metastatic cutaneous melanoma cohort associated with PFS and OS; Table S6: Association of the stromal immune cells to response to anti-PD1 treatment in the single-cell RNA-seq validation cohort and bulk deconvolution; Table S7: Common genes DE in good responders in the bulk RNA-seq and the scRNA-seq cohorts of metastatic melanoma patients treated with anti-PD1; Table S8: Spearman correlation between events values of the Multispectral Immunoflourescence validation and the deconvolution proportion inferred from RNA-seq; Table S9: Ranking of counts of the 100 clonotypes that are enriched in good responders to Nivolumab; Table S10: Predictive evaluation of models in external cohorts; Table S11: Clinicopathological characteristics of the Discovery cohort.

**Author Contributions:** IB and MC established the scientific hypothesis, IB and QX performed the study design, QX, JLO, ALI, PP, AGA, EG, CRP, RCP, DP, VL, MJL, MA, PJ, AS, EA, MBG, MC, JA, PC, AF, CA and IB contributed to the cohort and clinical data collection, and generation, and analysis of the results. QX, JLO and IB were responsible for the composition of the manuscript.

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**Institutional Review Board Statement:** The study follows the Declaration of Helsinki and has been submmitted and approved by Comité de Ética de la Investigación Provincial de Málaga. Approval date on 26/10/2017 with the title: "Omics integration for precision cancer immunotherapy" (799818, H2020-MSCA-IF-2017) research project.

**Informed Consent Statement:** All patients signed an Informed Consent to participate in the study and received an information sheet about the project.

**Data Availability Statement:** The data that support the findings of this study are available from the corresponding author, IB, upon reasonable request.

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Conflicts of Interest: The authors declare no conflict of interest.

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