Article

# The Effect of Small Particulate Matter on Tourism and Related SMEs in Chiang Mai, Thailand

Phisek Srinamphon<sup>1</sup>, Sainatee Chernbumroong<sup>2,\*</sup> and Korrakot Tippayawong<sup>3</sup>

- Faculty of Engineering, Department of Industrial Engineering, Chiang Mai University, 50200, Chiang Mai, Thailand 1; phisek\_sr@cmu.ac.th
- <sup>2</sup> Faculty of Business Administration, Department of Management and Entrepreneurship, 50200, Chiang Mai University, Chiang Mai, Thailand; sainatee.c@cmu.ac.th
- Faculty of Engineering, Department of Industrial Engineering, Chiang Mai University, 50200, Chiang Mai, Thailand 1; korrakot@eng.cmu.ac.th
- \* Author to whom correspondence should be addressed; E-Mail: sainatee.c@cmu.ac.th; Tel.: +669513908409.

**Abstract:** In northern Thailand, the problem of small particulate matter happens every year, with the primary source being agricultural weed burning and wildfire. The tourism industry is strongly impacted and has been the spotlight for the past few years. Thus, sthe study aims to investigate the effect of small particulate matter on tourism and related SMEs in Chiang Mai, Thailand. The data was collected from 286 entrepreneurs in the tourism and related SMEs sectors. The data was analyzed using data mining and association rule techniques.

The study revealed that small particulate matter has a considerable impact on customer factors, especially the number of customers has decreased. Operational factors and product/service factors are also affected by the dust in the form of adjustments to keep the business running and the protection of the health of employees and customers. Certainly, financial factors are affected by the small particulate matter situation, both lower revenues and higher costs.

Keywords: tourism and related; SMEs; small particulate matters; association rules; data mining

# 1. Introductions

Chiang Mai is one of the world's most beautiful and romantic cities which renowned for its stunning features, distinct atmosphere, and creative spirit. Mountains, rivers, waterfalls, lush rainforests, and other natural treasures surround the city. Chiang Mai is best visited between November and January when the weather is pleasant and cool. Nevertheless, Chiang Mai experiences small particulate matter which exceeds the general atmospheric air quality standard every year, especially from January to April. SPM has many negative impacts on health, the environment, the economy, and especially the tourism sector. Tourists are particularly concerned about the aesthetics of the travel destination, small particulate matter impairs visibility which reduces the beauty of tourist attractions. The low visibility from small particulate matter causes travel delays and cancellations. Perceived health threats affect the willingness of tourists to visit certain places and cause tourists to change their travel destinations. It causes the number of tourists to decrease significantly.

The tourism is tremendously important to Thailand economically. Tourism brings a lot of income to the country as evidenced by the foreign tourists 38.3 million people in 2018, generating more than 2 trillion baht in revenue. While for domestic tourism, 226 million Thai visitors generated 1.1 trillion baht in tourism revenue in 2018 and it accounted for approximately 16% of gross domestic product [1]. Generate many businesses involved, especially in the form of SMEs. These SMEs are reducing unemployment, helping alleviate poverty problems that affect the country, and encouraging production of local products as souvenirs and services that are unique to the local area, which contributes to cultural preservation. However, tourism businesses are susceptible to unusual events

that are beyond control, such as economic problems, political events, disasters, and disease, all of which affect tourist decisions.

The effects of small particulate matter were studied in many aspects, such as health effects[2, 3], environmental effects[4,5], and economic effects[6, 7]. For the tourism, some aspects were conducted such as tourists' travel decision-making when small particulate matter occur[8] and the potential of small particulate matter in reduced domestic tourist in China[6] which focus on the study of the impact on tourists. On the other hand, some studies showed the role of the tourism sectors that contribute to small particulate matter[9]. Although, the small particulate matter is more frequent and more severe in Thailand and this pollution problem is a serious concern for the government and civil society sectors. Until now, there is a little study have been done on evaluation the effects of air pollution on various components of the tourism industry. As a result, there is no conclusive evidence of the small particulate matter effect on tourism and related SMEs. This missing data is crucial evidence for the impact of air pollution on businesses in the tourism sector. It is also information for entrepreneurs to plan their business in accordance with the current environment. Moreover, this missing information will raise awareness among government sectors and highlight the urgency to address the small particulate matter problem. Therefore, this study aims to investigates the effect of small particulate matter on tourism and related SMEs in Chiang Mai, Thailand.

## 2. Literature Review

Tourism business and tourism SMEs - Tourism is very important to Thailand, especially in terms of the economy. Tourism brings income into the country, creating jobs, alleviating poverty, and encouraging the production of indigenous products, souvenirs, and services that are unique to the local area which contributes to cultural preservation[1]. Factors influencing tourism consist of motivation [10], destination characteristics [11], and convenience and accessibility [12-14]. The World Tourism Organization describes tourism activities as comprising accommodation and restaurants, transportation, travel agency, and recreational activities. From the above activities The Office of SMEs Promotion categorizes businesses into 3 categories: first, supporting businesses, such as transportation businesses; second, main businesses, such as the accommodation and restaurant; lastly, related businesses, such as entertainment business and souvenir businesses. The tourism sector and its supply chain comprise many SMEs. SMEs form the basis of tourism development, and through such enterprises both tour operators and tourism service providers create an extensive network that helps widely distribute economic returns of tourism[15]. Thus, this research focuses on the accommodation business, souvenir business, travel agency business, entertainment business, and restaurant business.

Factors related to SMEs - This research presumes that the impact of small particulate matter on tourism SMEs has arisen through its influence small particulate matter on factors related to SMEs. The following are some previous studies based on surveys that have dealt with the factors related to SME. Chittithaworn [16] identify factors that are affecting business success small and medium enterprises (SMEs) in Thailand and found products and services, customer because these are the key strategic dimension of success. The way of doing business and cooperation due to success in business often comes from good execution and the availability of good plans. Lastly, resources and finance because stable finance ensuring the SMEs business success. Nabintu and Ntakobajira [17]studied on 47 SMEs to establish the factors affecting the performance of small and micro enterprises (SMEs) traders at city park hawkers market in Nairobi County, Kenya. They found that the number of customers affected the performance of the business. Customers are the key elements in running a business, if there are no customers, the business can't operate. Happy S. Mpunga [18] review the factors that effecting to the growth of small and medium enterprises (SMEs) in Tanzania and found that Tanzanian SME growth is mostly impacted by financial constraints and capital constraints. Difficult access to funding is a barrier to doing business. In addition, if the business cannot generate profits or has

enough income, it may affect the survival of the business. Baporikar and team [19] studied the factors hindering small and medium-sized enterprises' (SMEs) growth in Khomas region in Nambia. By using depth interviews and deep observations, they found that the lack of skilled manpower and poor customer service hinder their business growth. Employee learning, continuity of work, and well-being of the employees will help the business to continually develop and result in business growth. Shpresim Domi and her team [20] identified three significant factors that potentially affect SMEs performance within tourism industry based on a deeply literature review and found that training practices are affecting SMEs performance because the training process will broaden the knowledge and skills of employees and will increase their intrinsic motivation. Based on the findings of earlier research, the factors related to the performance of SMEs can be organized into 5 categories which are financial factors, customer factors, operational factors, product or service factors, and learning and development factors. In this research, these factors will be used to study the effects of small particulate matter on tourism and related SMEs.

Tourism and small particulate matter - Small Particulate Matter refers to solid or liquid particles suspended in the air that are smaller than 10 micrometers [21]. They are originated from natural and human activities such as wildfire, combustion of fuel in transportation systems, power generation, agriculture, etc. [22]. Studies on the impact of the particulate matter problem are plentiful, especially in countries with this problem happened. China [23, 24] and India [25, 26] are top of the Asian countries confronting serious air pollution problems due to its fast industrial development and over population and India. Previous studies show that small particulate matter has many negative effects on human health [2, 3]. Li [27] investigate the impact of air pollutants on acute respiratory outcomes in outpatients. This study show that air pollutants had acute effects on outpatient visits for acute respiratory outcomes. Jeong and Sang Jin [28] investigated the health effects of air pollution in Suwon city and found PM10 had an impact to 1,118,000 Suwon residents, causing a total of 105 of the 4,254 deaths in one year. Thus, people put more energy into protection by taking such precautions as wearing a protective mask, modifying the nature of outdoor activities, customizing shelter, installing technology to measure small dust particles, and installing residential air purifier [29]. Some studies show the small particulate matter effects on the environment. Hao Wu [4] study the effect of small particles on the urban heat island intensity in Nanjing, this study show that daily range of the surface air temperature was reduced by up to 1.1 K due to the particles' radiative effects. Xiao-Ling Zhang show the absorption of aerosol particles could cause 100-400 W x m(-2) increase of atmospheric radiation in the study on aerosol optical properties and radiative forcing using the ground-based and satellite remote sensing at background station during the regional pollution episodes[5], Santosh Kumar Prajapati study on ecological effect of airborne particulate matter on plants and found that dust particle size has important and predictable effects on energy exchange properties of vegetation [30]. For the effect on economic effect, Daxin Dong study the impact of air pollution on domestic tourism in China and found air pollution significantly reduces domestic tourist arrivals in the local city [6]. XuXu and Markum Reed examine the interaction between perceived pollution and inbound tourism in China and found that perceived pollution lowers inbound tourism [7]. Although many aspects of the impact of particulate matter have been studied, however, most of the research has mainly focused on the effects of small particulate matter on health.

In the tourism sector, tourist attractions are forced to shut down in those places because acid rain can destroy cultural artifacts. Small particulate matter impairs visibility which reduces the beauty of tourist attractions [31] while tourists are particularly concerned about the aesthetics of the sights [32-34]. The low visibility from Small particulate matter causes travel delays and cancellations. Perceived health threats affect the willingness of tourists to visit certain places and causes tourists to change their travel destinations [32, 33] and also changes the tourism market segments [34]. Small particulate matter causes the number of tourists to decrease [6, 7] and the tourists in each attraction decreased significantly. Some research has shown that increased particulate matter is

associated with an increase in the number of tourists in the area [9, 35, 36]. Small particulate matter has led tourists to change their destinations and has caused a decrease in tourists in certain areas. These effects show the possibility that businesses in the tourism sector will be affected by the dust. There is evidence that there is a relationship between the environment and SMEs and it is stated clearly that a critical issue which is needed to be focused is the evaluation of the current impact of the natural environment on SMEs [37]. However, there is no conclusive evidence of the impact of small particulate matter on SMEs in the tourism sector. Therefore, this study is dominant for the reason that it explains the impact of small particulate matter on tourism and related SMEs.

#### 3. Materials and Methods

This study is a quantitative study to illustrate the effects of small particulate matter on tourism and related SMEs. Tourism and related SMEs in this research including accommodation businesses, souvenirs businesses, travel agency businesses, restaurants businesses, and entertainment businesses. The data from the Department of Business Development, Ministry of Commerce, show the number of tourism and related SMEs still operating in Chiang Mai is 916. Therefore, the researcher set the sample size using the Taro Yamane table at a 95% confidence level, requiring the collection of at least 286 samples.

This research presumes that the impact of small particulate matter has arisen through its influence small particulate matter on factors related to SMEs. From the literature review about factors related to SMEs, the factors to be studied for each business including 1.) financial factors, study the impact on income, cost, working capital and business profit. 2.) customer factors, study the impact on the number of customers, customer segment, customer satisfaction and claims 3.) operational factors, study the impact on operational plan, operation action, and operation result. 4.) product/service factors, study the impact on product/services, price, distribution channel, and promotion. 5.) learning and development factors study impact on learning time, number of absences, and employee satisfaction. This research applied association rule techniques because it can show correlations and co-occurrences between data sets. The results are shown in the form of a rule indicating the possibility of an effect on the studied factor. For measurement, able to evaluate association rules based on confidence value and correlation values (Lift). The operating procedures are according to the Cross-Industry Standard Process for Data Mining (CRISP-DM).

The data used in this research were collected from 286 tourism and related SMEs in Chiang Mai by using an online questionnaire. The questionnaire was verified content validity, language suitability, and reliability (0.925 Cronbach's Alpha Coefficient). The questionnaire used to collect data is divided into two main parts: 1. General information section and 2. The impact of small particulate matter section. For this section, entrepreneur will identify the business factors that affected by small particulate matter on online questionnaire. The questionnaire was a 6-level score, using a Likert Scale to determine the degree of impact of particulate matter on each factor. The data was collected from April 2019 to June 2019, which time the COVID-19 pandemic has not yet occurred.

Preparing the data for analysis, transform the data from the questionnaire to identify the factors affecting each business. After that, create a table of factors that each business is affected by small particulate matter. An example is shown in figure 1. Item Row No.1 Business type is Travel Agency Business(true), Factors effect are Financial factor(true), Customer factor(true), Operational factor(true), Product/services factor(true), and Learning and development factors(true).

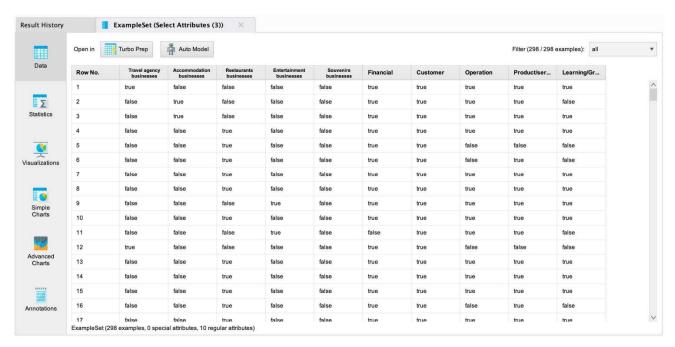


Figure 1. Example table of affected factors for each business.

In this study, the FP-Growth algorithm was used to determine the frequent itemset with a minimum support value of 0.30. In association rule analysis, a minimum confidence value of 0.60 was set. The performance of the association rule was examined by confidence value and lift values. The operation was conducted by RapidMiner program version 9.7.

## 4. Results

The results are shown in table 1. There are association rules that obtained from the analysis and the interpretation.

**Table 1.** Association rules obtained from the analysis.

No.	Association rules obtained	Interpretation
1	Accommodation ==> Operation	The small particulate matter situation has quite an impact on the oper-
	Con:0.70, Lift:2.92	ational factors of the accommodation business.
2	Accommodation ==> Product/service	The small particulate matter situation has quite an impact on the prod-
	Con:0.85, Lift:3.38	uct/service factors of the accommodation business.
3	Accommodation ==> Customer	The small particulate matter situation has quite an impact on the cus-
	Con:0.94, Lift:3.15	tomer factors of the accommodation business.
4	Accommodation ==> Financial Con:1,	The small particulate matter situation has quite an impact on the finan-
	Lift:2.61	cial factors of the accommodation business.
5	Accommodation, Customer ==> Fi-	For the accommodation business, the impact of the small particulate
	nancial, Product/service, Operation	matter situation on the customer factor affects the financial factor,
	Con:0.62, Lift:4.04	product/service factor, and operational factor.
6	Travel Agency ==> Product/service	The small particulate matter situation has an impact on the prod-
	Con:0.63, Lift:2.51	uct/service factors of the travel agency business.
7	Travel Agency ==> Operation	The small particulate matter situation has an impact on the opera-
	Con:0.63, Lift:2.62	tional factors of the travel agency business.
8	Travel Agency ==> Customer	The small particulate matter situation has an impact on the customer
	Con:0.90, Lift:3.02	factors of the travel agency business.
9	Travel Agency ==> Financial	The small particulate matter situation has an impact on the financial
	Con:0.92, Lift:2.42	factors of the travel agency business.
10	Travel Agency, Financial, Customer	For the travel agency business, the impact of the small particulate mat-
	==> Product/service Con:0.68,	ter situation on the financial factor and customer factor affect the prod-
	Lift:2.72	uct/service factor.
11	Travel Agency, Customer ==> Finan-	For the travel agency business, the impact of the small particulate mat-
	cial Con:0.94, Lift:2.47	ter situation on the customer factor affects the financial factor.
12	Travel Agency, Product/service ==>	For the travel agency business, the impact of the small particulate mat-
	Operation Con:0.69, Lift:2.86	ter situation on the product/service factor and customer factor affects
		the operational factor.
13	Souvenirs ==> Financial Con:0.73,	The small particulate matter situation has quite an impact on the finan-
	Lift:1.91	cial factors of the souvenirs business.
14	Souvenirs ==> Customer Con:0.89,	The small particulate matter situation has quite an impact on the cus-
	Lift:2.90	tomer factors of the souvenirs business.
15	Souvenirs, Customer ==> Financial	For the souvenirs business, the impact of the small particulate matter
	Con:0.90, Lift:3.02	situation on the customer factor affects the financial factor.

According to the analysis results shown in Table 1, This study was found that 3 of the 5 businesses studied were affected by small particulate matter problem, comprising the accommodation business, travel agency business, and souvenir business. It was found that the customer factor was greatly affected. For example, the rule No.3 "Accommodation => Customer Con:0.94, Lift:3.15" means that the accommodation business is affected by the customer factor with the confidence value is as high as 0.94 and the correlation (lift) 3.15 is quite high. In terms of the factors that are affected, It was found that the impact occurred on 4 out of the 5 factors studied, including the customer factor, financial factor, operational factor, and product/service factor.

#### 5. Discussion

Several previous research has focused on the effects of small particulate matter on health [2, 3], while there is little research on the impact of small particulate matter on the economy. Recent studies has shown that air pollution is effect on tourism industry[37]. In Thailand, the small particulate matter is more frequent and more severe. Although this pollution problem is a serious concern for the government and civil society sectors, until now, there is a little study have been done on evaluation the effects of air pollution on various components of the tourism industry. To fill the gap in the literature, this study has investigated the effect of small particulate matter on tourism and related SMEs sector with a sample of 289 businesses in Chiang Mai, Thailand.

By applying the technique of association rule, small particulate matter is found to significantly affect SMEs in the tourism sector on customer factors. When small particulate matter exceeds the general atmospheric air quality standard, tourists' concerns about health effects [2], the decreased beauty of the place [39], and travel difficulties. These resulted in a decrease in the number of tourists and lead to a decrease in customers. The customers of the tourism and related business are tourists, the decrease in tourists has a huge impact on the customer factor.

Although there have been no studies in the previous on the decline of customers in tourism and related business due to air pollution, the results of this study are consistent with research findings by Namcome[40] that show that the number of tourists in Chiang Mai fell during the small particulate matter situation. The decrease in the number of tourists is has also happened in China [36], Cyprus, and Great Britain [35]. In addition, a negative correlation has been found between air pollution and the company's performance [14], and air pollution has been shown to harm human health [41]. In a similar manner, this study found the effect of small particulate matter on products/services and operations. For example, travel routes and places to visit are changed, air purifiers are installed, air filters are installed in the air conditioner, and masks are provided to protect their employees and service for their customers, and be a positive image of the business. Travel agency businesses need to use closed buses to travel. Regarding the operational planning aspect, budget planning in accordance with the changing activities is required. Moreover, the impact on customers, products/services and operations leads to the financial impact in term of additional expenses such as an increased electricity bill, increase marketing promotions and a corresponding price reduction in order to motivate customers to use the service, the cost of air filters, drop in revenue due to decline in customers, and etc.

This research highlights the effect of small particulate matter on tourism SMEs to fill information gap of air pollution effect on the tourism industry and point out the impact of small particulate matter on tourism SMEs in Chiang Mai. Therefore, this pollution problems should be solved urgently in order to eliminate the many negative effects due to small particulate matter, to promote tourism, and to promote the well-being of the people in the area. The government should expressly respond to the problem. Many things should be done, such as planning sustainable forest fire management and educating people on agricultural waste management in order to raise awareness and reduce the occurrence of small particulate matter. These particles do not have boundaries, so the government should integrate domestic and international sectors to vigorously revise and create cooperation to solve this problem in order to solve this problem at the root cause. Develop an environmentally friendly public transport system that will facilitate and support the travel of domestic citizens and foreign tourists. This will result in being able to attract tourists to the area and to increase the number of customers in the tourism business. The government should set up measures of support during times of the air pollution occur, such as sufficiently supplying N95 masks to people in the area, reducing electricity bills for businesses registered as dust-free areas in order to reduce the financial impact by reduce the operational cost on the business. For entrepreneur, this information will be helpful in planning your business. Knowing the nature of the impact of small particulate on various factors of the business can be prepared in advance. Due to the small dust particles

affecting the business operation, entrepreneur should consider these conditions in the operational plans in order to prepare protective equipment and work procedure during this period. For example, during times of small particulate matter situations, the need to use air conditioner dust filters and dust masks. In the business plan, capital reserves must be considered for spending on these items. For the impact of small particulate matter on the product/service factors, although during that time there are few tourists entering the area. However, the health concerns of the local people still persist. For this customers segment, accommodation businesses should modify the room into dust-free rooms and offer to these customers. For travel agency businesses, travel routes should be arranged to avoid areas with dense small dust, etc.

In the future, further studies must be conducted in order to identify the specific area of operations that are impact by small particulate matter. Moreover, further studies should be conducted in depth using in-depth interviews or business-specific questionnaires because the difference business operations may be affected by different way small dust problems. Moreover, this research study the effects of small particulate matter on the tourism and related sector so the effects of other pollution on this sector can be studied further. In addition, results can be applied to the study of impacts in other business sectors. In view of the adverse situation, there are other interesting events and issues whose impact on many businesses has yet to be sufficiently studied, such as the COVID-19 Pandemic, etc.

## 6. Conclusion

This study aims to investigate the effect of small particulate matter on tourism and related SMEs in Chiang Mai, Thailand. from. The data was collected from 286 business in tourism and related SMEs and analyzed using association rule approaches. Finally, this research found that the accommodation, travel agency business and souvenir businesses, which are the businesses whose main customers are tourists, were greatly affected by the customer factor. In addition, operational factors and product/service factors are also affected. Operations used during normal conditions cannot be performed during dust problems. Most importantly, the financial factors were severely affected due to lower revenues and higher business costs during the period. Therefore, it is extremely important that this issue be resolved urgently.

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