

1 Article

## 2 The role of common-pool resources' institutional 3 robustness in a collective action dilemma under 4 environmental variations.

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11 **Abstract:** Extreme environmental variations (EV), as a phenomenon deriving from climate change  
12 (CC), led to an exacerbated uncertainty on water availability and increased the likelihood of conflicts  
13 regarding water-dependent activities such as agriculture. In this paper, we investigate the role of  
14 conflict resolution mechanisms -one of Ostrom's acclaimed Design Principles (DPs)- when social-  
15 ecological systems (SESs) are exposed to physical external disturbances. The theoretical  
16 propositions predict that SESs with conflict-resolution-mechanisms will perform better than those  
17 without them. We tested this proposition through a framed-field-experiment that mimicked an  
18 irrigation system. In this asymmetric setting, farmers were exposed to two (2) dilemmas: (i) how  
19 much to invest in the communal irrigation system's (CIS) maintenance and (ii) how much water to  
20 extract. The setting added a layer of complexity: water availability did not only depend on the  
21 investment but also on the environmental variability. Our findings largely confirmed the theoretical  
22 proposition: groups with stronger institutional robustness are able to cope with EV better than those  
23 with weaker robustness. However, we also found that some groups, despite lacking conflict-  
24 resolution-mechanisms, were also able to address EV. We explored potential explanatory variables  
25 to these unexpected results. We found that subjects' and groups' attributes might address  
26 uncertainty and avert conflict. Thus, SESs' capacity to respond to external disturbances, such as EV,  
27 might not only be a question of DPs. Instead, it might also be strongly related to group members'  
28 attributes and group dynamics. Our results pave the way for further research, hinting that some  
29 groups might be better equipped for mitigation measures, while others might be better equipped  
30 for adaptation measures.

31 **Keywords:** Irrigation systems; common-pool resource management; environmental variability;  
32 collective action; institutional robustness

33

## 34 1. Introduction

35 Changing climatic conditions and the liberalization of certain economic sectors that, until  
36 recently, had been strictly addressed within the public domain, combined with changes in  
37 agriculture, land use, and management strategies -in an increasingly globalized arena- are likely to  
38 intensify competition for limited or diminished natural resources. If such global challenges are dealt  
39 inappropriately, this may lead to (i) increased disputes over the distribution of vital resources such  
40 as water, (ii) additional socioeconomic pressures on already stressed societies, and (iii) further  
41 environmental uncertainty. All of these negative forces might not only hamper much needed  
42 developmental efforts, but also result in migration flows, degradation of natural resources, epidemics  
43 and even pandemics as we witnessed with SARS-CoV-2, fuel inter-regional and inter-sectoral  
44 conflicts at all levels, or even civil unrest, violence, and war. In this scenario, water -an ambivalent  
45 common pool resource (CPR) containing both conflict and cooperation-inducing qualities  
46 (Mirumachi 2015; Mostert 2003; van der Molen and Hildering 2005; Varisco 2010; Wolf 2007) is  
47 emerging as an emblematic resource.

48 Indeed, climate change (CC) makes extreme weather phenomena the '*new normal*'. In this  
49 unprecedented setting for humanity, water is one of the most negatively affected natural resources  
50 (Parry 2019). Unevenly distributed precipitation patterns cause unpredicted floods and droughts  
51 directly impacting, already stressed, water-dependent activities like agriculture (Arunanondchai et  
52 al. 2018). The problem of uncertainties regarding water availability becomes particularly acute to  
53 small farmers across the globe as they generally lack the resources to cope with them. Contrary to  
54 large-scale industrialized agriculture, small farmers cannot rely on costly investments on water  
55 storage, drilling, or technological innovation to mitigate the effects of CC (Parry 2019).

56 Such extreme environmental variability (EV) imposes an additional layer of complexity in the  
57 typical CPR's social dilemmas that farmers face. Under the '*new normal*' climatic uncertainty, it is not  
58 only a question of how much to extract from the CPR, nor of how much to invest for its maintenance,  
59 but it is also that the payoff of these decisions becomes increasingly uncertain. Thus, the final payoff  
60 goes beyond decision-making processes alone and it is directly influenced by unpredictable climatic  
61 phenomena with unknown effects.

62 It is well documented that uncertainty increases competition leading to potential conflict  
63 scenarios (Humphreys 2005; Ratner et al. 2013). In this article, however, we choose not to discuss the  
64 unique role that water holds in the contemporary discourses on property rights and regimes such as  
65 '*environmental wars*' and '*environmental peace*'. Instead, and from the perspective previously described,  
66 we employ water as the lens through which small-scale farmers cope with CC from an institutionalist  
67 perspective. The literature, although lacking the international political attention and a concentrated  
68 effort to be studied by different disciplines, acts as a counterpoint placing cooperation and the  
69 transition from competition to cooperation at center stage (Fisher, Bavinck, and Amsalu 2018). In this  
70 context, our research emphasis is placed on the DPs that are necessary to enable resource users to  
71 transform the rules and reach desirable collective outcomes (Ostrom 2005; Meinzen-Dick and Di  
72 Gregorio 2004; Ratner et al. 2013). The literature here has some clear-cut propositions to offer.  
73 Namely: (i) small farming communities (Ostrom et al. 2002), (ii) with robust institutions (Ostrom  
74 2005) (iii), a certain level of trust (Michaelene Cox 2008), (iv) and social capital (Dietz, Ostrom, and  
75 Stern 2003) can cope with uncertainties and resolve external disturbances to their system to a larger  
76 extent than communities lacking such qualities (John M. Anderies, Janssen, and Ostrom 2004). By  
77 extension, we could intuitively expect that the existence of conflict-resolution-mechanisms -one of  
78 the DPs proposed by Elinor Ostrom (2009b)- will enable groups to cope better with the conflicts  
79 emerging from uncertainties and act collectively to overcome the social dilemma. However, empirical  
80 studies on CPRs focusing on the impact of uncertainty on conflicts over resources in such a frame  
81 remain surprisingly unexplored (Safarzynska 2018). It is crucial to highlight that '*conflict*' is viewed  
82 here as a crosscutting issue: it is an important contextual factor under which institutional processes  
83 take place, as well as a framing condition for the cooperative or non-cooperative strategies adopted  
84 by farmers ultimately influencing the success -or failure- of the solutions given to the Social-  
85 Ecological Systems' (SESs) social dilemmas. From this perspective, the present work contributes to

86 understanding the associations between contextual and individual attributes, framing conditions  
87 (social dilemmas under environmental uncertainty) and outcomes or payoffs of subjects' decisions  
88 when exposed to water uncertainty.

89 The working hypothesis is that organized groups with a higher level of institutional robustness,  
90 in particular reporting the existence of conflict-resolution mechanisms, will cope with EV better than  
91 non-organized groups. In this frame, we empirically explored the theoretical propositions through a  
92 case study in Northwest Argentina with a multimethod approach encompassing a framed-field  
93 experiment (FFE), a survey conducted with all the subjects participating in the experiment to assess  
94 relevant qualitative characteristics that may not be sufficiently captured by the FFP (socio-  
95 demographic variables, physical settings of the communities, and experience with irrigation systems  
96 management), and semi-structured interviews with key informants.

97 This paper's contributions are multifold. First, we measured, on the same subjects, their CPR  
98 management performance when exposed to EVs vis-à-vis their '*institutional robustness*'. This  
99 combination of inputs offered great insights for further understanding of CPR's management theory  
100 and its linkages with '*institutional robustness*', a highly contested question. Second, our findings might  
101 serve as a guideline for policymakers working with small-scale farmers confronted with EV. Finally,  
102 we offer empirical evidence to Ostrom's DPs discussion, especially on the importance of conflict  
103 resolution mechanisms.

104 In the following section we briefly review key elements of *institutional robustness*, focusing  
105 primarily on its conflict-resolution-mechanisms. The third section, [Material and Methods](#), introduces  
106 the methodological approach, including an overview of the sampling strategy and the  
107 methodological decisions (for methodological details refer to Dipierri, *forthcoming*). The paper  
108 continues with the [Results and Findings section](#) where the key findings are presented, to then proceed  
109 with the [Discussion and Conclusion section](#). In the latter, we elaborate on the theoretical and practical  
110 implications of this research and present future research avenues, based on our findings.

## 111 2. Literature Review

112 Shepsle (1989) defines '*institutional robustness*' as a situation where an institution endurance  
113 results from the development of operational rules that are, eventually, modified over time. The  
114 modification to the operational rules are introduced according to a set of collective-choice rules which  
115 might themselves be modified slowly over time also (Ostrom 2015). For this paper, however, we  
116 embrace the contemporary and widely accepted definition by Carlson and Doyle: "*the maintenance of*  
117 *some desired system characteristics despite fluctuations in the behavior of its component parts or its*  
118 *environment*" (2002, 2538) as it puts particular emphasis on complex systems such as SESs and its  
119 adaptability to disturbances such as EV.

120 Elinor Ostrom (1990), following North's (1990) conception of '*institutions*' as mechanisms for  
121 reducing uncertainty in complex and uncertain environments, laid out eight (8) key Design Principles  
122 (DPs) related to '*institutional robustness*'. They were tailored to sustainably governed CPRs by  
123 reducing uncertainty and building trust and reciprocity. Then, collective action becomes possible.  
124 From this perspective, the DPs explain the conditions under which trust and reciprocity can emerge  
125 and be sustained to overcome social dilemmas embedded in CPRs (Michael Cox, Arnold, and  
126 Villamayor Tomás 2010) through collective action.

127 As these DPs have been extensively discussed in the literature (Gari et al. 2017; Ostrom 1990;  
128 2005; 2015) we briefly mention them in [Table 1](#):

129 -----  
130 [Insert Table 1 about here](#)  
131 -----

132

133 Table 1: Design Principles

134 Caption: Design principles for governing sustainable resources derived from studies of long enduring  
135 of institutions

Design principle	Definition
DP1. <b>Clearly defined boundaries</b>	"The boundaries of the resource system (e.g., irrigation system or fishery) and the individuals or households with rights to harvest resource units are clearly defined."
DP2. <b>Proportional equivalence between benefits and costs</b>	"Rules specifying the amount of resource products that a user is allocated are related to local conditions and to rules requiring labor, materials, and/or money inputs."
DP3. <b>Collective choice arrangements</b>	"Most individuals affected by harvesting and protection rules are included in the group that can modify these rules."
DP4. <b>Monitoring</b>	"Monitors, who actively audit biophysical conditions and user behavior, are at least partially accountable to the users and/or are the users themselves."
DP5. <b>Graduated sanctions</b>	"Users who violate rules in use are likely to receive graduated sanctions (depending on the seriousness and context of the offense) from other users, from officials accountable to these users, or from both."
DP6. <b>Conflict resolution mechanisms</b>	"Users and their officials have rapid access to low-cost local arenas to resolve conflict among users or between users and officials."
DP7. <b>Minimal recognition of rights to organize</b>	"The rights of users to devise their own institutions are not challenged by external governmental authorities, and users have long-term tenure rights to the resource."
DP8. <b>Nested enterprises</b>	"For resources that are parts of larger systems: Appropriation, provision, monitoring, enforcement, conflict resolution, and governance activities are organized in multiple layers of nested enterprises."

136 Source: Author's elaboration based on Elinor Ostrom (2009b, 33)

137 It is worth highlighting that the first five (5) DPs form a single coherent "block" of interconnected  
138 and interdependent principles. In Elinor Ostrom's own words:

139 *"When the users of a resource design their own rules (design principle 3) that are enforced*  
140 *by local users or accountable to them (design principle 4) using graduated sanctions*  
141 *(design principle 5) that clearly define who has rights to withdraw from a well-defined*  
142 *resource (design principle 1) and that effectively assign costs proportionate to benefits*  
143 *(design principle 2), collective action and monitoring problems tend to be solved in a*  
144 *reinforcing manner". (Elinor Ostrom 2005, 267)*

145 Gari et al. (2017, 11) find that DP1 and DP2 are the most commonly present DPs, followed by  
146 DP3 and DP6, while DP4 and DP5 are less commonly reported. What is of particular interest for this  
147 paper is DP6: the importance of low-cost, swift, well-understood, similarly interpreted, and effective  
148 conflict-resolution mechanisms within a community. This is seemingly supported by empirical  
149 evidence despite some inconsistencies in the findings (Ostrom 2015). However, it is our view that this  
150 DP (DP6) incorporates most of the criticism against the eight (8) DPs: their incompleteness, their  
151 wider applicability, their fundamental approach (Michael Cox, Arnold, and Villamayor Tomás 2010),  
152 and the poor cause-effect relationship between social-ecological institutional robustness and CPR's  
153 management (Gari et al. 2017). Numerous studies indeed argue that the DPs are rather descriptive  
154 and too case-specific to be employed as tools to understand institutional robustness: "[...] from our  
155 study it has become clear that the real 'glue' that keeps an institution alive over time are the social mechanisms,  
156 i.e. trust, legitimacy, and transparency" (Harkes 2006, 251). External socioeconomic factors that can  
157 rapidly disturb and deteriorate a system are also particularly emphasized as totally missing from the  
158 DPs (Michael Cox, Arnold, and Villamayor Tomás 2010). Notably Young (2002) and Agrawal (2002)  
159 argue that the DPs are formulated as 'laws' that should hold in every case regardless of other

160 variables, which is not the case. Indeed, it is interesting that Elinor Ostrom (2007; 2009a) slowly  
161 distanced herself from the strict nature of the DPs and moved to a rather diagnostic approach.

162 Thus, our general hypothesis, based on the prevalent literature is that institutionally robust SESs  
163 will cope better with external disturbances, such as EVs. In this line, a more specific working  
164 hypotheses signals that SESs with conflict-resolution mechanisms will be better equipped to cope  
165 with the EVs, without affecting their performance and endurance. Thus, in this paper, we dig deeper  
166 into the role of conflict-resolution mechanisms (DP6) and the strategies adopted by the SESs to  
167 overcome uncertainty.

168 The role of institutional robustness in coping with EV is of particular importance for Latin  
169 America, where our case study is located. Due to heavy dependence on agriculture for livelihood and  
170 poor coping mechanisms to adapt to climatic challenges (Jat et al. 2016) or even mitigate them, the  
171 continent is particularly vulnerable to the effect of CC.

### 172 3. Materials and Methods

173

174 A field version of the irrigation dilemma game with environmental variations (EVs) developed  
175 for a lab setting by John M. Anderies et al. (2013), and adapted by (Dipierrri, *forthcoming*)<sup>1</sup> for the  
176 water variation treatment, was conducted in northern Argentina between 2016 and 2017.

#### 177 3.1. Case Study

178 The Argentinian Northwest region had the largest share of the irrigated field in the country in  
179 2011 and this position has increased consistently (FAO 2015). With two well-defined seasons, rainy  
180 season (summer and autumn) and dry season (winter and spring), irrigation water management in  
181 the region is crucial for guaranteeing water access and use during the dry season. Furthermore, the  
182 seasonality of rainfall is expected to intensify in the upcoming decades (Wyatt et al. 2014, 38). This  
183 implies that, in the dry season, when the demand for water from small-scale farmers peaks, water  
184 uncertainties might surge; while during the rainy season the excessive water might harm the crops  
185 and/or destroy their precarious Communal Irrigation Systems (CISs).

186 Water management in the region is heterogeneous with formal and informal schemes co-  
187 existing. In both cases, water is normally distributed through shifts only during the dry season, and  
188 the irrigation infrastructure used to distribute the water is rustic<sup>2</sup>. Therefore, the efficiency of the  
189 irrigation system in Jujuy, one of Northwest Argentinian states, is low (FAO 2014, 44).

190 For this research, the CISs were the units of analysis and the small-scale farmers were the units  
191 of information. Given the need to create trust with the small-scale farmers before the experiments  
192 could be conducted, the sampling was finalized in cooperation with the '*Instituto Nacional de*  
193 *Tecnología Agropecuaria*' (INTA). The final decision was to work in the south region of Jujuy Province  
194

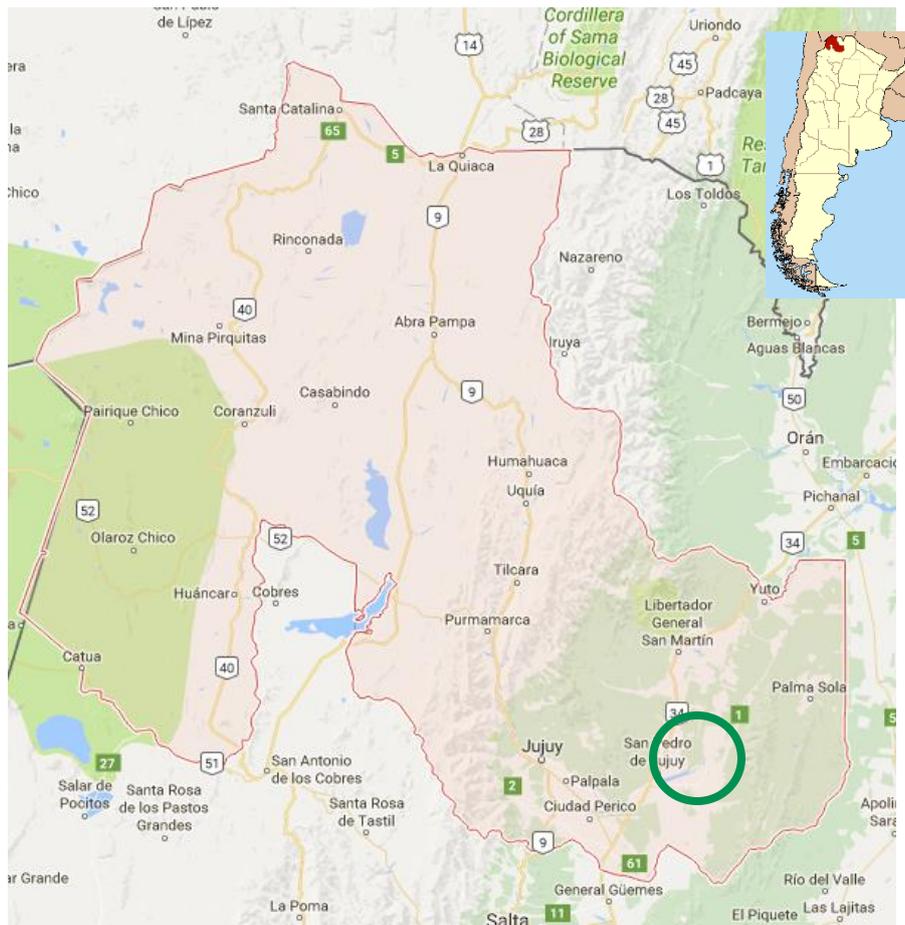
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<sup>1</sup> The protocol used for this experiment is available in Dipierrri (*forthcoming*).

<sup>2</sup> The irrigation infrastructure has small doors and dikes built with rocks. The channels are non-laminated.

195

Figure 1: Jujuy's Yungas region, Argentina – Case Study



196

197 Source: Author's elaboration based on Google Maps

## 198 3.2. Frame-field-experimental setting

199 In total six (6) framed-field experiments (FFE) were conducted with small scale farmers (from  
 200 now onwards also referred to as 'subjects') from two (2) small CIs. This consideration was relevant  
 201 as it has been shown that group size affects CPR management (Gari et al. 2017). Our sampling strategy  
 202 was to group the subjects in a way that different levels of institutional robustness were represented.  
 203 More specifically, farmers from four (4) of the six (6) groups belong to an agricultural cooperative or  
 204 association, while the remainder did not.

205 In each experiment, farmers were assigned a fixed position in the irrigation system (asymmetric  
 206 positions ranged from A -upstream position, near the water source- to E-downstream position, away  
 207 from the water source-). Each experiment lasted 20 rounds divided into two sets: (i) stable or baseline  
 208 and (ii) unstable. During the first set (from round 1 to 10) irrigation water was constant in all the  
 209 rounds. Water variations, with the same fluctuation as in the seminal paper (John M. Anderies et al.  
 210 2013), were introduced in the second set (from round 11 to 20).

211 In each of the 20 rounds farmers could collect points through two (2) channels, as explained in  
 212 detail later in this paper: (i) tokens not invested in the system's maintenance and (ii) crops produced  
 213 with the water extracted.

214 Each round had three (3) stages: (i) cheap talk, (ii) investment, and (iii) extraction. *First*, subjects  
 215 could (i) talk openly for a minute with no restriction of topics, except the typical caveats of no threats  
 216 and no aftermath payments propositions. In the *second* stage, each subject received 10 tokens at the  
 217 beginning of each round and (ii) they were asked to individually and privately decide the number of  
 218 tokens they wanted to invest ( $INV_i$ ) on the irrigation system maintenance. To simulate the pass of  
 219 time, the system deteriorated 25 percentage points (1 percentage point equaled 1 token) in every

220 round. If the irrigation system capacity was below 45 percentage points, no water would be  
 221 distributed, because the system would be considered as 'collapsed'. Thus, if in successive rounds the  
 222 collective investment was not enough to compensate for the deterioration (collective investment < 25  
 223 tokens), no water was distributed. Subjects were confronted with the typical 'provision problem'  
 224 because each non-invested token ( $10-INV_t$ ) added to their individual payoff (individual payoff from  
 225 not investing in the CIS). In the *third* stage, each subject could (iii) extract water from the CIS but as  
 226 water moved from upstream to downstream positions, lower positions only received the water not  
 227 used by subjects in upper positions. The total amount of water units for distribution in each round  
 228 depended not only on the irrigation system capacity (collective investment from stage two) but also  
 229 from the water available in that round (constant between round 1 and 10 and variable between round  
 230 11 and 20). The competition exacerbated because the maximum crop production (private earnings)  
 231 was achieved with 20 water units. Less than 20 water units implied that the crops had not received  
 232 enough water and more than 20 water units implied that the crops were overwatered (diminishing  
 233 returns). However, this objective (20 water units) was untenable to all subjects simultaneously,  
 234 because there was not water enough for everyone. Additionally, while investment was private, water  
 235 extraction was public, mimicking reality. To make it public each unit of water was represented with  
 236 a blue card. For example, if 60 units of water were available, 60 blue cards were handed over to the  
 237 subject in position A, then subject A extracted the number of water units (blue cards) wished and  
 238 passed the remaining water units (blue cards) to subject B, and so forth. The amount of water  
 239 extracted by each subject determined the number of crops that this particular subject could produce.

240 In sum, in each round individual payoff or net gains ( $NG_t$ ) resulted from the tokens not invested  
 241 ( $10-INV_t$ ) in the irrigation system maintenance plus the income from crop production ( $INC_t$ ). Subjects  
 242 were paid one (1) peso for each non-invested token and each produced crop. At the end of the  
 243 experiment, the total amount of points was converted into pesos, and subjects were paid in cash. For  
 244 example, if a subject had collected 100 points he was paid 100 Argentinian pesos.

245 This game setting had two (2) potential extreme scenarios, as well as any scenario in between  
 246 the extremes: Nash Equilibrium (NE) or Social Optimum (SO) also defined as Cooperative-  
 247 Equilibrium. [Table 2](#) presents an overview of the game setting.

248  
 249

250 *Table 2: Experimental setting summary*

251 Caption: The frame-field-experiment setting conducted is presented in brief.

<b>Participants</b>	5 per experiment
<b>Positions</b>	A (upstream) to E (downstream)
<b>Rounds</b>	20
<b>First set</b>	Rounds 1-10 without EVs (stable water flow)
<b>Second set</b>	Rounds 11-20 with EVs (unstable water flow)
<b>Stages per round</b>	Stage 1: 'cheap-talk' for one minute Stage 2: Private investment decision Stage 3: Public water extraction decision
<b>Action-outcome linkages</b>	The capacity of the CIS depended on the collective investment, the CIS depreciation, and the previous round CIS capacity. The amount of water extracted by upstream subjects affected the amount of water available for downstream subjects. The amount of water available to subjects downstream might affect their contribution in the following rounds.
<b>Outcomes</b>	Nash-Equilibrium: subjects do not invest, the infrastructure deteriorates, and it does not distribute water. Each player earns 10 tokens per round.

	Social-Equilibrium: collective investment keeps the CIS at the optimal capacity and water is distributed. Each player earns from the non-invested tokens and the crops produced.
<b>Information</b>	All the players had the same information.

252 Source: Authors' elaboration based on (Ostrom 2005)

### 253 3.3. Complementary methods

254 In addition to the framed field experiments (FFE), a survey was carried out among the entire  
 255 sample. It included production settings, living conditions, and socio-demographic information. In  
 256 particular, we asked participants to assess their communal irrigation systems' (CISs) institutional  
 257 robustness. To develop the statements, we built on Ostrom's Design Principles (DPs). The seventh  
 258 and eighth DPs were not included in this self-assessment, as they are to be answered by levels of  
 259 governance above the CISs (J. M. Anderies and Janssen 2016,77).

260 Each of the first six (6) DPs were measured with a five (5) points Likert scale ranging from '*totally*  
 261 *disagree*' to '*totally agree*' (see [Table 3](#)). Following Gari et al. (2017), who propose a scale from '*absence*'  
 262 (0) to '*present*' (1) of the DPs, we coded the answers ranging from '*total disagreement*' (0) to '*total*  
 263 *agreement*' (1). We also considered intermediate answers with 0.25 for '*disagreement*', 0.5 for '*neutral*',  
 264 and 0.75 for '*agreement*'. Then, the level of '*institutional robustness*' was calculated as a cumulative  
 265 result of the DPs values. For comparability purposes with Gari et al. (2017), all DPs had the same  
 266 weight and the total score was rescaled to six (6) DPs with four (4) potential outcomes: '*failed*', '*fragile*',  
 267 '*weak*', and '*successful*'.

268 *Table 3: Coded values for DPs based on the Likert scale, and potential outcomes.*

DPs category	Value	Total Score	Outcome
Totally disagree (TD)	0.00	0.0-2.2	Failed
Disagree (D)	0.25	2.3-2.9	Fragile
Neutral (N)	0.50	3.0-3.7	Weak
Agree (A)	0.75	3.8-6.0	Successful
Totally Agree (TA)	1.00		

269 Source: Adapted from Gari et al. (2017, 4)

270  
 271 Finally, we conducted 27 in-depth interviews with key informants including technical advisors,  
 272 government officials, and of course the subjects. In the latter case, we were particularly interested in  
 273 the participants that reflected an outstanding behavior (over or under investment and over or under  
 274 extraction).

## 275 4. Results and Findings

### 276 4.1. Descriptive Statistics

277 On average, subjects that participated in the framed-field experiment (FFE) had 1.5 (SD=1.2)  
 278 hectares for their agricultural activities, 43% were female and 7% were illiterate (see [Table 4](#)). Some  
 279 outstanding elements from the survey are that three (3) of the six (6) groups reported to live and work  
 280 in the same place and two (2) of the six (6) groups (G3 and G6) had used irrigation systems for fewer  
 281 years ( $M=12.3$ ,  $SD=8.3$ ) and lived in the area fewer years than the sample average ( $M=21.4$ ,  $SD=15.5$ ).  
 282 These groups also reported a lack of formal institutional arrangements such as cooperatives or  
 283 associations. Thus, they were classified as '*non-organized*' groups (G3 and G6), in opposition to the  
 284 remaining groups (G1, G2, G4, and G5) that were classified as '*organized*'.

285 Individual net gains<sup>3</sup> ranged from 134 to 434 tokens ( $M=333.0$ ); while at a group level they  
 286 accumulated between 1,469 and 1,889 tokens ( $M=1,665.0$ ,  $SD=68.5$ ). It is worth noticing that two (2)  
 287 of the six (6) groups (G1 and G5) earned more than average. Per subject, the investment had a greater  
 288 spectrum with a minimum of 13 and a maximum of 119 tokens ( $M=89.7$ ). At a group level the behavior  
 289 was more homogenous ( $M=448.0$ ,  $SD=20.6$ ). Finally, the comprehension quiz showed a quite robust  
 290 understanding of the game. On average 94% of the subjects gave the right answers.

291 Table 4: Group socio-economic features and overall performance

Variable	G1	G2	G3	G4	G5	G6	Average
Female	20%	40%	40%	0%	60%	100%	43.33%
Illiterate	20%	20%	0%	0%	0%	0%	6.66%
Age	57.2 (6.97)	58.6 (15.33)	51.0 (3.76)	47.0 (5.50)	34.0 (6.85)	35.0 (4.07)	47.1 (12.63)
Hectares	1.8 (1.28)	1.6 (.86)	1.8 (2.14)	0.9 (.20)	1.3 (.60)	1.6 (.86)	1.5 (1.20)
Household members	6.4 (2.95)	5.8 (2.23)	4.39 (0.50)	5.48 (1.69)	5.0 (1.68)	5.2 (.98)	5.38 (1.95)
Live in the area	40%	40%	40%	100%	100%	100%	70%
Years in the same place	27.8 (13.34)	31.4 (11.97)	28.0 (17.44)	36.2 (16.66)	22.4 (12.15)	21.4 (14.47)	27.87 (15.30)
Institutional Arrangements	YES	YES	NO	YES	YES	NO	
Trust	4.8 (.40)	4.4 (.80)	3.8 (.98)	4.6 (.49)	3.6 (1.75)	3 (1.42)	4.03 (1.25)
Average investment per round and subject	4.68 (1.39)	4.41 (1.98)	4.31 (2.52)	4.66 (2.06)	4.55 (1.57)	4.31 (2.07)	4.49 (1.96)
Average extraction per round and subject	11.96 (3.01)	10.08 (4.73)	10.92 (4.35)	9.88 (4.04)	11.75 (2.28)	9.76 (3.99)	10.72 (3.91)
Average earnings per round per subject	18.6 (5.54)	15.54 (6.44)	16.64 (7.43)	14.69 (6.81)	18.89 (4.25)	15.58 (6.56)	16.65 (6.43)
Comprehension Quiz	92% (1.17)	98% (.40)	90% (.90)	92% (.75)	92% (1.17)	98% (.40)	94% (.91)

292 Notes: In parenthesis the Standard Deviation

293 Source: Authors

#### 294 4.2. Experimental performance

295 It is important to highlight that the experiment was used to identify the “best-performing groups”  
 296 to then inform the subsequent qualitative analysis of *institutional robustness*. Therefore, we will limit  
 297 the presentation of the experimental results to the minimum only to allow the understanding of how  
 298 *institutional robustness* was approached and how it relates to each of the groups.

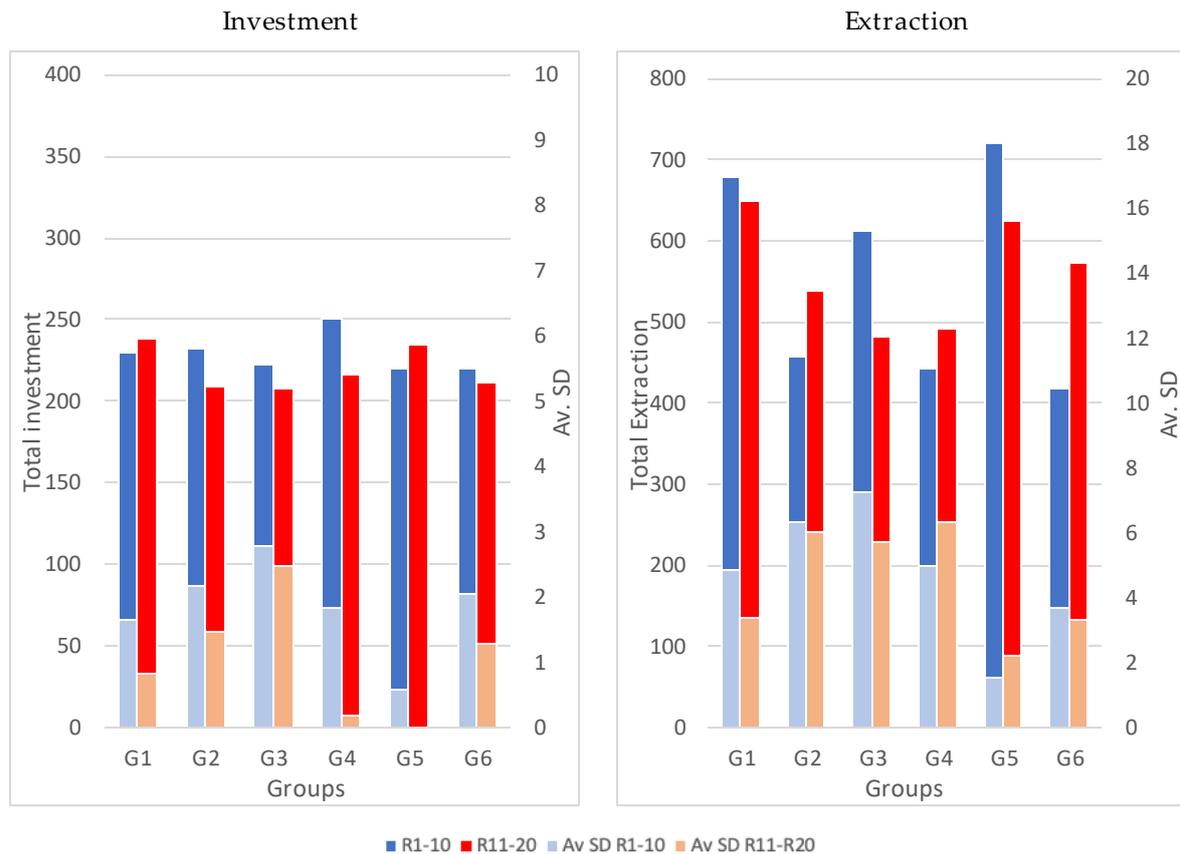
299 [Figure 2](#) summarizes the tokens investment and water extraction behavior per group comparing  
 300 the first set (Round 1 to 10: R1-10), when water was stable, with the second set (Round 11 to 20: R11-  
 301 20), when water varied from round to round. Our results show that G1 (Group) and G5 increased  
 302 their investment during environmental variation (R11-20), and where the groups that invested the

<sup>3</sup> Net gains (NG<sub>i</sub>) resulted from tokens not invested (10-INV<sub>it</sub>) on the infrastructure and the tokens earned from growing (INC<sub>it</sub>) crops in all the rounds (Section [3.2](#) Frame-field-experimental setting).

303 most during this set. We also observed that these groups (G1 and G5) were able to extract more than  
 304 the other groups during both sets. They also had a smaller average standard deviation than the other  
 305 groups, for both sets in the investment and extraction process.  
 306

307 *Figure 2: Total investment and extraction per set by a group*

308 Caption: The graph shows the total group investment (panel a) and the total water extraction (panel  
 309 b) of each group and its evolution, comparing R1-10 to R11-20. The average standard deviations  
 310 among subjects per round investment and extraction are also presented.



(a)

(b)

311 Notes: Round 1 to 10 (R1-10); Round 11 to 20 (R11-20); Average Standard Deviation (Av SD).

312 Source: Authors

313 The investment and extraction behaviors reflected on the groups' Net Gains (NGs) ([Figure 3](#))  
 314 with G1 and G5 obtaining the higher total NGs. The decline in their NGs between R1-10 and R11-20  
 315 can be explained by the higher experimental setting complexity of the second set (R11-20) and the  
 316 shortage of water during the rounds that mimicked droughts. We also observed that in these two (2)  
 317 groups the earnings' asymmetry was smaller than in other groups, except G6 that also reported a low  
 318 average standard deviation.

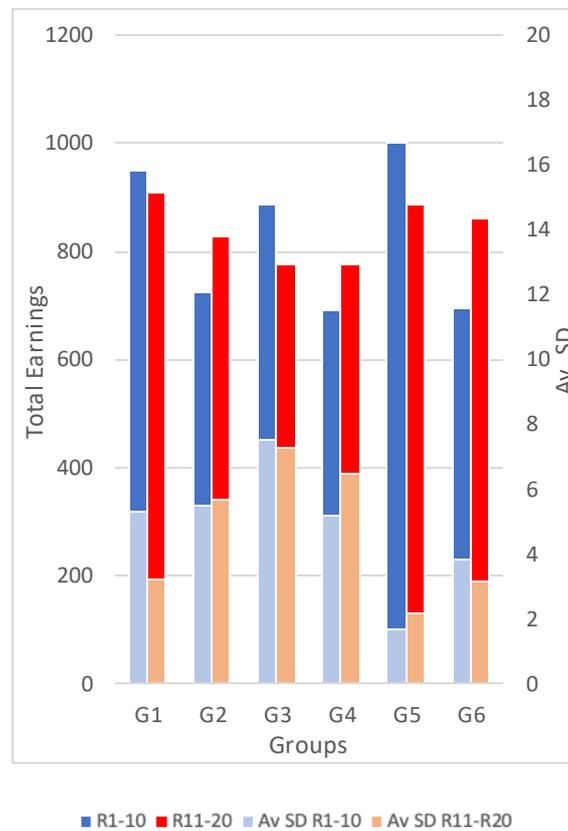
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321

322 *Figure 3: Total Net Gains per set by group*

323 Caption: The graph shows the total Net Gains per group and their evolution, from R1-10 to R11-20. It  
 324 also shows the Net Gains average standard deviations.



325

326

327 Notes: Round 1 to 10 (R1-10); Round 11 to 20 (R11-20); Average Standard Deviation (Av SD).

328 Source: Authors

329 Finally, we assessed the movement from Non-cooperation (Nash-Equilibrium=0) to Cooperation  
 330 (Social-Optimal=100), by measuring to what extent the Net-Gain (NG) exceeded the Nash-  
 331 Equilibrium (NE), related to the difference between the Social-Optimal (SO) and the NE following  
 332 John M. Anderies et al. (2013). This is:

$$\%increase = (NG - NE) / (SO - NE) \quad (1)$$

333 The NE was calculated considering selfish subjects that did not invest in the irrigation system  
 334 maintenance. Thus, the CIS deteriorated rapidly, and the subjects only earned 10 tokens per round  
 335 (the 10 tokens that were given to them in each round). The SO was calculated considering that the  
 336 subjects invested in a collaborative manner, keeping the irrigation system at the SO level and were  
 337 able to distribute all the water available in each round.

338

339 *Table 5: Cooperation per set by group*

340 Caption: The table shows the distance between the Nash Equilibrium (NE) and the Net Gain (NG).  
 341 The higher the percentage, the higher the level of cooperation.

	R 1-10				R 11-20				R 01-20			
	NG	N.E.	S.O.	% increase	NG	N.E.	S.O.	% increase	NG	N.E.	S.O.	% increase
G1	949	570	1034	82%	911	568	945	91%	1860	1138	1979	86%
G2	725	570	1034	33%	829	568	945	69%	1554	1138	1979	49%
G3	889	570	1034	69%	775	568	945	55%	1664	1138	1979	63%
G4	693	570	1034	27%	776	568	945	55%	1469	1138	1979	39%
G5	1000	570	1034	93%	889	568	945	85%	1889	1138	1979	89%
G6	697	570	1034	27%	861	568	945	78%	1558	1138	1979	50%

342 Notes: Nash-Equilibrium=(NE); Social-Optimal=SO

343 Source: Authors

344 As shown in [Table 5](#), we found that the groups with a better collective action performance, in  
 345 both sets, were G1 and G5. Both groups reported to be closer to the SO outcome than other groups,  
 346 even when exposed to water variability (second set – R11-20).

#### 347 4.3. Institutional Robustness

348 According to Anderies, Janssen, and Ostrom 2004, greater robustness of SESs ensures better  
 349 performance when confronted with disturbances. This is also in line with Gari et al.'s (2017) findings  
 350 that indicate that successful SESs are those that accomplish not only long-lasting survival, but that  
 351 also accomplish their objectives, when confronted with external disturbances, such as the EVs we  
 352 introduced in the second set of the FFE. Consequently, it was expected that better-performing groups  
 353 (G1 and G5) would report higher 'institutional robustness'.

354 To explore this premise we asked the subjects to self-assess 'institutional robustness' using a  
 355 Likert Scale as part of the survey (for methodological precisions see Dipierri, forthcoming). Although  
 356 all results presented in this section reflect the subjects' opinion, the results were in line with  
 357 information collected through the in-depth interviews to the subjects and the technical advisors and  
 358 field observations. Additionally, Ketokivi and Schroeder (2004) indicate that perceptual measures,  
 359 such as the robustness self-assessment we implemented, offer not only a satisfactory validity but also  
 360 reliability.

361 As shown in [Figure 4](#) and [Table 6](#), three (3) of the six (6) groups (G1, G2, and G4) reported a  
 362 'successful' institutional robustness. These groups also reported higher levels of trust, confirming the  
 363 link between robustness and trust argued by Anderies, Janssen, and Ostrom (2004, 12).

364 Now, looking particularly at the best performing groups (G1 and G5) we find contrasting results.  
 365 While subjects from G1, reported a 'successful' institutional robustness, in line with Anderies, Janssen,  
 366 and Ostrom's (2004) results; subjects from G5 reported a 'fragile' institutional robustness. To search for  
 367 potential explanations, we continue with an analysis at a principle level in the following sections.  
 368 However, before continuing it is worth noticing that in general and as expected, organized groups  
 369 (G1, G2, G4, and G5) agreed more with the DP's statements than non-organized groups (G3 and G6).

370

371 *Table 6: Group socio-economic features and overall performance*

Variable	G1	G2	G3	G4	G5	G6	Sample Average
DP 1	0.95	0.80	0.60	0.70	0.85	0.65	0.76
DP 2	0.95	0.85	0.45	0.75	0.75	0.85	0.77
DP 3	0.90	0.80	0.20	0.75	0.45	0.35	0.58
DP 4	1.00	0.80	0.45	0.50	0.25	0.40	0.57
DP 5	0.85	0.45	0.45	0.60	0.20	0.25	0.47
DP 6	1.00	0.80	0.50	0.55	0.40	0.50	0.55
Robustness	5.65 <i>Successful</i>	4.50 <i>Successful</i>	2.65 <i>Fragile</i>	3.85 <i>Successful</i>	2.85 <i>Fragile</i>	2.60 <i>Fragile</i>	

372 Source: Authors

373

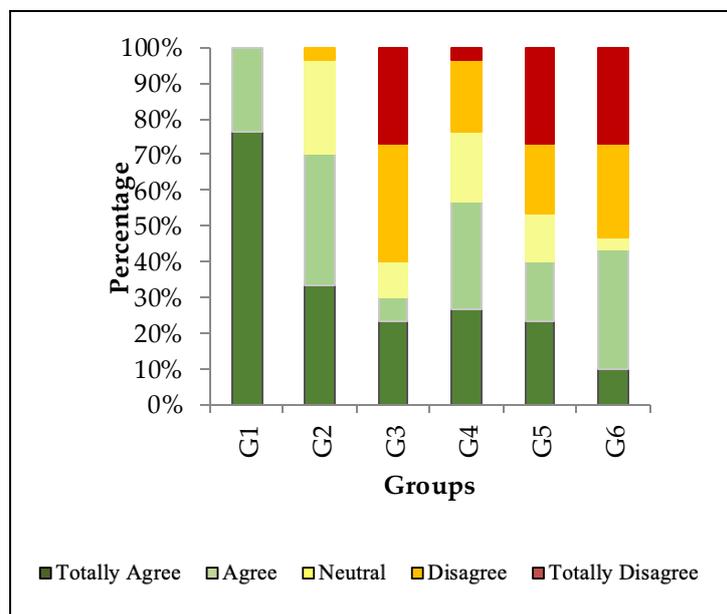
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[Insert Figure 4 about here](#)  
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376 *Figure 4: Self-assessed institutional robustness per group*

377 Caption: The overall level of robustness is presented as a summary of the Design Principles reported  
 378 by the participants.



379 Source: Authors

380 Overall, the boundaries (DP1) seem to be better defined in G1 and G5 (Figure 5). Indeed, these  
 381 two (2) groups performed better throughout the experiment with high levels of investment and low  
 382 average standard deviations in their investment, extraction, and earnings (see the Results' section).  
 383 Furthermore, and in line with Elinor Ostrom's (2009b, 32) argumentation, the poor boundaries  
 384 reported by non-organized groups (G3 and G6) could partially explain the free-riding cases observed  
 385 during the FFE.  
 386

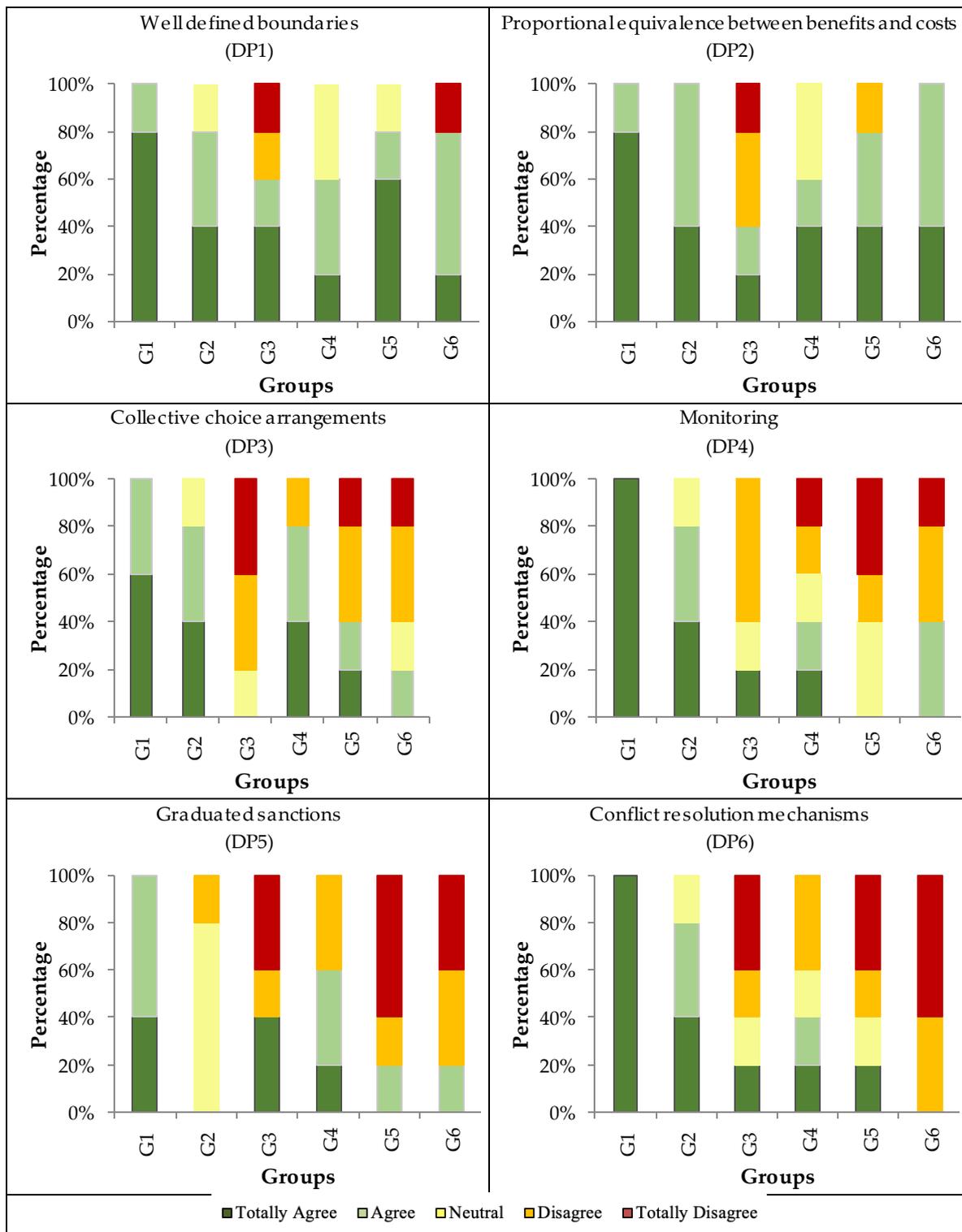
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Figure 5: Self-assessed institutional robustness by Design Principle (DP) per group

388

Caption: The proportional group self-assessment of each design principle is presented per group of subjects.

389



390

Source: Authors

391

Theoretically, with clear boundaries (DP1), the equivalence between the costs and benefits (DP2) obtained from being part of the social-ecological systems (SESs) could be better assessed by users, hence their willingness to comply with the rules would be enhanced (Ostrom 2009b, 34). Unexpectedly, a non-organized group (G6) assessed their 'costs and benefits' DP as high. A potential explanation for this contradiction is that subjects in G6 did not expect great benefits in their actual

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396 situation, while organized groups (G1, G2, G4, and G5) expectations were higher. The role and  
397 direction of expectations are an important element to consider explicitly in future institutional  
398 robustness assessments. If the expected benefits are very low and the costs are low, then the  
399 equivalence is reached. However, this might be a misleading assertion, as perceived benefits are not  
400 being offered by the system, despite the expectations of the users (Lonsdorf, Koh and Ricketts 2020;  
401 Rakatama, Iftekhhar and Pandit 2019).

402 The relevance of collective choice arrangements (DP3) is that their absence seems to lead to SESs'  
403 failure (Cox, Arnold, and Villamayor Tomás 2010, 9). In this case, the empirical evidence showed two  
404 (2) clear scenarios: (i) the organized groups (G1, G2, G4, and G5) agreed more with the statement  
405 than (ii) the non-organized groups (G3 and G6). An obvious explanation might be that organized  
406 groups have developed several collective action rules while non-organized groups lack this feature.  
407 However, interesting discrepancies emerged among organized groups (G1, G2, G4, and G5). Subjects  
408 in G1 and G2 reported that they self-crafted their institutional arrangements, that their decisions are  
409 based on a '50 plus one' rule and that actual community decisions are voted during their monthly  
410 meetings (informants I21, I26, and I6). The latter strategy allowed them to bypass the lack of efficiency  
411 that Huntjens et al. (2012, 73) argued might emerge when participation is required. Conversely, plots  
412 from subjects in G4 and G5 are located within the boundaries of a larger farm and their institutional  
413 arrangements are mediated by the farm administration (informants I6, I27, F40, and F25).

414 The differences between the groups are more evident in the last three (3) Design Principles (DPs).  
415 G1 and G2 almost fully agreed with the monitoring system (DP4) statement, while G3, G4, G5, and  
416 G6 disagreed with it. Similarly, the graduated sanctions (DP5) statement registered the most diverse  
417 assessments. Intriguingly, one of the groups that reported the highest disagreement was the group  
418 with the best performance during the experiment (G5). Subjects explained that they have not  
419 developed a 'sanctions system' and problems are solved on a one-to-one basis. Furthermore, several  
420 cases of violence have been registered (informant F25), probably due to the lack of conflict resolution  
421 mechanisms (DP6). For instance, G1 and G2 agreed with the conflict resolution mechanisms' (DP6)  
422 statement, while all the remaining groups disagreed. During the interviews subjects from G1 and G2  
423 explained that before the establishment of the 'Water Association'<sup>4</sup>, conflicts often emerged and  
424 sometimes escalated to violence (informants I27, I6, and I22), like in the other groups. However, as  
425 they developed their institutional arrangements conflicts decreased, and currently, if they emerge,  
426 they are solved using their endogenously developed sanctioning system. Nevertheless, this  
427 robustness might come at the cost of much-needed flexibility to adapt their strategies to changing  
428 environmental conditions. Whether these adaptations have created fragilities in the SESs or not  
429 requires further analysis.

430 Contrariwise, the externally imposed rules in G4, G5, and G6 might be negatively affecting the  
431 SESs development, as suggested by several authors (Cárdenas, Rodríguez, and Johnson 2015; Ibele,  
432 Sandri, and Zikos 2016; Otto and Wechsung 2014; Roßner and Zikos 2018), due to incomplete  
433 information and a lack of understanding of local needs by the farm administration. Hence, the  
434 groups' good performance during the experiment could be explained by the fact that (i) they live and  
435 work in the same space sharing a high level of trust, (ii) they are all younger farmers, (iii) they rely  
436 on direct and efficient communication, and (iv) they have long experience of collective action (sharing  
437 among others: machinery, working-tools, and social benefits).

438

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<sup>4</sup> Understood as a non-profit organization where members coordinate the irrigation water management.

## 439 5. Discussion and Conclusion

440 We deployed a multimethod approach that included a framed-field experiment (FFE), surveys,  
441 interviews, and non-participant observation, in Northwest Argentina. Through this methodological  
442 design, we were able to assess our guiding hypothesis: social-ecological systems (SESs) with conflict  
443 resolution mechanism (Ostrom's design principle six - DP6)) manage their common-pool resources  
444 (CPR) better when exposed to environmental variations (EVs).

445 Our results support this guiding hypothesis, stating that institutionally robust groups perform  
446 well under environmental variability (EV), while groups lacking appropriate institutional  
447 arrangements -in line with Ostrom's design principles (DPs)- are more exposed to the effect of  
448 external disturbances, as shown in other studies (Kolinjivadi et al. 2019, 496). However, we also find  
449 that groups lacking conflict-resolution mechanisms are still able to successfully cooperate and avoid  
450 conflicts even under conditions of increased uncertainties. This might be explained by a higher level  
451 of pre-existing trust (Kolinjivadi et al. 2019) in combination with certain sociodemographic variables,  
452 like age, living settings, and working conditions that allow them to quickly deliberate and effectively  
453 communicate adapting to new challenges, as well as previous experiences with CPR management.

454 The importance of these variables found in our study further contributes to the  
455 "incompleteness" of the DPs discussed in the critical literature and most notably articulated in  
456 Agrawal (2002) and Cox et al. (2010). The observed diverging characteristics of groups, despite  
457 converging performances (especially between G1 and G5) further illustrate the importance of social  
458 relationships and the integrated power relationships as enacting elements of successful CPR  
459 management and institutional robustness (Singleton 2017).

460 It is possible to assume here that G1 relies much more on successful and long-surviving water  
461 management practices (for example over investing to have a highly developed communal irrigation  
462 system (CIS) – a "better safe than sorry" strategy) allowing them to mitigate the effect of uncertainties.  
463 This is achieved by the group's willingness to share the additional economic burden of such a strategy  
464 for the sake of increased security. Mitigation in this case is costly, as resources are wrongly allocated  
465 (over-invested) in the CISs' maintenance. We also observe in this case the power relations that serve  
466 as an incentive to invest (Kolinjivadi et al. 2019). Overall, G1 seems to have strong institutional  
467 arrangements but on the other hand, its flexibility to adapt to changing environments seems to be  
468 underdeveloped, as the group maintains the observed strategy regardless of the changing conditions.

469 On the contrary, G5, despite the lack of conflict resolution mechanisms is also able to cope with  
470 the effect of uncertainties by capitalizing on their higher adaptive capacity. Potential explanations for  
471 this adaptive capacity are found on the group members' socio-demographic characteristics. A key  
472 element seems to be their age. People in Northwestern Argentina traditionally have great respect for  
473 elders; hence the absence of elder subjects in this group might have fostered younger subjects'  
474 participation and the possibility to voice their proposals. However, age seems to be very specific to  
475 the kind of adaptation strategies developed by the communities, as shown in Mugi-Ngenga et al.  
476 (2016). Furthermore, as the subjects from G5 live and work in the same space, a higher level of trust  
477 has probably developed over-time, which had a positive effect on investments, as suggested by  
478 Janssen et al. (2012, 74). Previous experience with CPRs might have also played a role. Indeed,  
479 members of G5 belong to a communitarian cooperative. This potential explanation finds grounds on  
480 Pfaff et al.'s (2015) results where a subsample of subjects that belonged to a cooperative reported  
481 lower levels of extraction from the upstream position during resource scarcity, compared to the rest  
482 of the sample.

483 This does not imply that the existence (or lack thereof) of conflict-resolution mechanisms can be  
484 compensated by other group attributes. However, our study strongly hints that despite the  
485 limitations and the lack of generalization of our results, the specific characteristics exhibited in G1  
486 illustrate a higher potential to follow mitigation strategies. In a similar line, the different  
487 characteristics of G5 might indicate a community more suited for adaptation strategies, regardless of  
488 the failure of the group in terms of the formal requirements of DP6.

489 Our FFE setting does not allow a further investigation on this topic, namely what would happen  
490 if G1 was facing a strict adaptation problem and G5 a mitigation one. Thus, we urge future studies to

491 explore these potential pathways in the behavior of resource users as uncertainties related to climate  
492 change will escalate. Such direction of future research may have important policy implications as our  
493 findings, once again, strongly hint that transplanting institutions that have been successful elsewhere  
494 (even in nearby local communities) without understanding why they have succeeded, might disturb  
495 a system rather than fortify it. Instead, identifying the particular characteristics of rural communities  
496 and building upon their strengths might enhance their resilience and institutional robustness.

497 Furthermore, our findings are in line with Gari et al. (2017), suggesting that forecasting SES  
498 endurance based on the DPs assessment might lead to wrong conclusions. We have shown that  
499 groups lacking conflict resolution mechanisms (amongst others) are also capable of overcoming  
500 external disturbances over time, challenging the theoretical predictions.

501 Finally, in a reflection of the criticism against the DPs and especially DP6, our study rather  
502 justifies Ostrom's distancing from the rigid deterministic nature of DPs as "blueprints" and instead  
503 highlights their value as diagnostic tools. We have shown that by utilizing the DPs to investigate  
504 issues related to the problem at hand, we were able to go beyond a simple checking of variables but  
505 instead identify factors that further highlight the complexity of SES and human behavior. In this  
506 frame –and as a concluding sentence- we would like to refer to Ostrom's words calling for "*attention  
507 to perverse and extensive uses of policy panaceas in misguided efforts to make social-ecological systems (SESs),  
508 also called human-environment systems, sustainable over time*" (Ostrom 2007, 15181).

509

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511 Dipierri and Dimitrios Zikos; Funding acquisition, Ana Alicia Dipierri and Dimitrios Zikos; Investigation, Ana  
512 Alicia Dipierri and Dimitrios Zikos; Methodology, Ana Alicia Dipierri; Resources, Ana Alicia Dipierri and  
513 Dimitrios Zikos; Visualization, Ana Alicia Dipierri; Writing – original draft, Ana Alicia Dipierri; Writing – review  
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687 **Abbreviations**

CC	Climate Change
CPR	Common Pool Resource
DP	Design Principle
EV	Environmental Variability
CIS	Communal Irrigation System
FFE	Framed-Field Experiment
NE	Social Optimal
SO	Nash Equilibrium
G	Group
INTA	Instituto Nacional de Tecnología Agropecuaria - National Institute of Agricultural Technology
R	Round
INV	Investment
EXT	Extraction
NG	Net Gain
INC	Income
I	Informant
F	Farmer

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