

1 *Review*

## 2 **Intrinsic resistance to EGFR-tyrosine kinase** 3 **inhibitors in *EGFR*-mutant non-small cell lung** 4 **cancer: differences and similarities with acquired** 5 **resistance**

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18 Received: date; Accepted: date; Published: date

19 **Abstract:** Activating mutations in the *Epidermal Growth Factor Receptor* gene occur as early cancer-  
 20 driving clonal events in a subset of patients with non-small cell lung cancer (NSCLC) and result in  
 21 increased sensitivity to EGFR-tyrosine-kinase-inhibitors (EGFR-TKIs). Despite very frequent and  
 22 often prolonged clinical response to EGFR-TKIs, virtually all advanced *EGFR*-mutated (*EGFRM*+) NSCLCs inevitably acquire resistance mechanisms and progress at some point during treatment.  
 23 Additionally, 20-30% of patients do not respond or respond for a very short time (< 3 months)  
 24 because of intrinsic resistance. While several mechanisms of acquired EGFR-TKI-resistance have  
 25 been determined analyzing tumor specimens obtained at disease progression, the factors causing  
 26 intrinsic TKI-resistance are less understood. However, recent comprehensive molecular-  
 27 pathological profiling of advanced *EGFRM*+ NSCLC at baseline has illustrated the co-existence of  
 28 multiple genetic, phenotypic, and functional mechanisms that may contribute to tumor progression  
 29 and cause intrinsic TKI-resistance. Several of these mechanisms have been further corroborated by  
 30 preclinical experiments. Intrinsic resistance can be caused by mechanisms inherent *EGFR* or by  
 31 *EGFR*-independent processes, including genetic, phenotypic or functional tumor changes. This  
 32 comprehensive review describes the identified mechanisms connected with intrinsic EGFR-TKI-  
 33 resistance and differences and similarities with acquired resistance and among clinically  
 34 implemented EGFR-TKIs of different generations. Additionally, the review highlights the need for  
 35 extensive pre-treatment molecular profiling of advanced NSCLC for identifying inherently TKI-  
 36 resistant cases and designing potential combinatorial targeted strategies to treat them.  
 37

38 **Keywords:** EGFR-mutated non-small cell lung cancer; EGFR-TKI; intrinsic resistance; resistance  
 39 mechanisms  
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## 43 1. Introduction

44 Uncontrolled activity of the transmembrane receptor tyrosine kinase (RTK) Epidermal Growth  
45 Factor Receptor (EGFR) due to increased ligand-binding, *EGFR* gene overexpression or gain-of-  
46 function-mutations is associated with oncogene addiction that can function as oncogenic driver and  
47 target for precision medicine intervention in lung cancer cells [1]. Once activated, EGFR undergoes  
48 auto-phosphorylation of tyrosine residues in its intracellular domain, recruits different adaptors and  
49 signal-transducers, and activates downstream signaling-pathways, such as the RAS-RAF-MEK-  
50 MAPK, the PI3K-AKT-PTEN-mTOR, and the STAT pathways, thereby stimulating cellular  
51 proliferation, survival, protein synthesis, and migration as well as angiogenesis. Non-small cell lung  
52 cancer (NSCLC) accounts for approximately 85% of lung cancer cases, has a poor prognosis and is  
53 challenging to treat, not least because most cases are diagnosed in locally advanced or disseminated  
54 stage. However, the advent of targeted therapy has provided, previously unmet, clinical benefit to  
55 subsets of patients with specific genetic cancer-drivers. Patients with *EGFR*-mutated (*EGFR*M+)   
56 NSCLC represent thus far the largest and most characterized of these NSCLC-subgroups. Activating  
57 *EGFR*-mutations occur in 10-35% of NSCLC cases, almost all of lung adenocarcinoma (LAC) type,  
58 with significant ethnical variations, as they were reported in 8-15% of LACs in Caucasians and 30-  
59 60% in East Asian populations, with intermediate frequencies in other Asian groups [1-7]. The  
60 incidence of *EGFR*-mutations is higher among females, non-smokers, and patients who are younger  
61 than NSCLC patients with wild-type (wt) *EGFR* [1]. *EGFR*-mutations seem to be extremely rare in  
62 pure pulmonary squamous cell carcinomas (SqCCs) and the occasional detection of these mutations  
63 in this other major type of NSCLC has been ascribed by some authors to the misdiagnosis of cases  
64 that are adenosquamous carcinomas or poorly differentiated LACs [8,9]. Tumor stage seems to affect  
65 the mutation rate too. A recent study by the Memorial Sloan Kettering Integrated Mutation Profiling  
66 of Actionable Cancer Targets (MSK-IMPACT) group showed an incidence of *EGFR*-mutations of 27%  
67 in a large cohort of multi-treated recurrent/metastatic LACs [10], as opposed to the frequency of 11%  
68 reported in The Cancer Genome Atlas (TCGA) cohort, which mainly consisted of non-metastatic,  
69 surgically removed LACS that had not received systemic treatment [3].

70 Exon 19-microdeletions (exon 19dels) or deletion-insertions (exon 19delins), most commonly  
71 occurring at the p.E746-A750 region and less frequently involving other positions between E746 and  
72 I759, and the point-substitution p.L858R (L858R) in exon 21 represent together nearly 90% of all  
73 *EGFR*-mutations in NSCLC, with slightly higher prevalence of exon 19dels in several studies [1,2].  
74 These common mutations result in constitutive ligand-independent EGFR-TK activity and in  
75 increased affinity and sensitivity to EGFR-tyrosine-kinase-inhibitors (EGFR-TKIs) of first-generation  
76 (1G; gefitinib, erlotinib) and second-generation (2G; afatinib, dacomitinib) [4]. The common *EGFR*-  
77 mutations (exon 19dels; L858R) appear to be almost exclusively early clonal events (founder  
78 mutations) involved in tumor initiation during the evolution of LAC, thus explaining the significant  
79 and uniform responses that are often observed across multiple cancer sites when these mutations are  
80 targeted by TKIs [7,11,12]. The 1G EGFR-TKIs reversibly bind to the ATP-binding site of the  
81 intracellular TK-domain of EGFR, thereby impeding the autophosphorylation of EGFR and the  
82 activation of the downstream signaling-pathways, whereas 2G TKIs irreversibly bind and inhibit not  
83 only the TK-domain of EGFR, but also of other ERBB-family members, such as ERBB2 and ERBB4.

84 Given these properties, 1G and 2G EGFR-TKIs for several years have represented the standard of care  
85 (SOC) first-line treatment for advanced *EGFR*+NSCLC, with choice of first-line between 1G and 2G  
86 mostly linked to different toxicity profiles and mutation type, as afatinib is associated with more  
87 frequent side effects and is more effective in NSCLC cases harboring exon 19dels and uncommon  
88 *EGFR*-mutations than in patients with L858R [13,14]. However, the initial response is transient and  
89 virtually all *EGFR*+ NSCLCs inevitably become resistant to first-line EGFR-TKIs, with a median  
90 progression-free survival (PFS) of 9-13 months [15,16]. Approximately 60% of cases of acquired  
91 resistance to 1G TKIs are due to the secondary p.T790M (T790M) *EGFR*-mutation in exon 20, which  
92 does activate EGFR, but possesses also increased affinity for ATP that competitively hampers the  
93 binding of reversible EGFR-TKIs to the EGFR ATP-binding pocket [17,18]. The frequency of T790M  
94 in cases progressing during treatment with the 2G TKI afatinib seems to be even higher, reportedly  
95 more than 73% [19].

96 Thus, the third-generation (3G), more CNS-penetrant, irreversible EGFR-TKI, osimertinib, which  
97 selectively inhibits both EGFR-TKI-sensitizing mutations and T790M without binding wild-type (wt)  
98 EGFR, is approved worldwide as SOC for second-line therapy of advanced T790M-positive NSCLC  
99 with acquired resistance to 1G/2G TKIs. In this setting, osimertinib demonstrated significantly  
100 superior efficacy over platinum-pemetrexed therapy, including in patients with CNS metastases  
101 appearing during first-line EGFR-TKI [20,21]. In terms of OS rate, more mature clinical trial data for  
102 osimertinib second-line (129 patients) or third- or later-line (282 patients) in pretreated, T790M-  
103 mutant patients were recently reported, showing a median OS of 26.8 months and a 12-month, 24-  
104 month, and 36-month survival rate of 80%, 55%, and 37%, respectively, further supporting the choice  
105 of this drug in these patients [22]. Outside clinical trials, a recent retrospective multicentric study of  
106 T790M-positive patients confirmed the efficacy of second-/third-line osimertinib in real-world  
107 setting, both in patients with and without cerebral metastases [23]. In this study, the median OS since  
108 osimertinib initiation was 23.1 and 18.0 months in patients without and with cerebral metastasis  
109 ( $p=0.11$ ) respectively, while patients with *EGFR* exon 19del as original sensitizing mutation  
110 responded better than those with L858R mutation [23].

111 Importantly, osimertinib (at dose of 80 mg once daily), in a recent comparison (FLAURA trial)  
112 with SOC 1G TKIs erlotinib and gefitinib in first-line management of treatment-naïve patients with  
113 advanced *EGFR*+ NSCLC, exhibited superior efficacy (median PFS of 18.9 months *vs.* 10.2 months;  
114 hazard ratio (HR) 0.46;  $Pp<0.001$ ; median duration of response 17.2 months *vs.* 8.5 months), similar  
115 response rate (RR, 80% for osimertinib *vs.* 76% for SOC TKIs) and safety profile, and reduced rates of  
116 serious adverse events (34% *vs.* 45%) [24]. Another study testing osimertinib as first-line in treatment-  
117 naïve patients with advanced *EGFR*+ NSCLC showed a comparably robust RR (67% for patients  
118 receiving 80 mg/day, 87% for those receiving 160 mg/day) and protracted median PFS (22.1 months  
119 in the 80 mg group, 19.3 months in the 160 mg group) [25]. Furthermore, in patients with untreated  
120 *EGFR*+ advanced NSCLC from the phase III FLAURA study, osimertinib, in keeping with its higher  
121 CNS penetrance, demonstrated superior CNS efficacy and reduced risk of CNS progression when  
122 compared with SOC first-line EGFR-TKIs [26]. Even if more mature data on osimertinib's OS rate  
123 derived from the FLAURA trial are awaited, including comparing the OS of patients receiving  
124 osimertinib as first-line to that of patients treated with another TKI as first-line followed by  
125 osimertinib, and despite concerns related to its cost-effectiveness [27,28], osimertinib holds

126 great promise as first-line treatment for patients with advanced *EGFR*<sup>+</sup> NSCLC. However, most  
127 T790-positive cases treated with this drug as second line become resistant within 9-13 months  
128 through different *EGFR*-dependent and -independent mechanisms that have been identified in tissue  
129 samples and plasma circulating free (cf)DNA [25,29,30]. The former mechanisms include most  
130 frequently tertiary *EGFR*-mutations (especially C797S, but also rarer mutants at codon L718/G719,  
131 G796/C797, L792, L798, and others) and more seldom *EGFR*-amplification or the  
132 reduction/disappearance of the T790M-mutation due to the emergence of “target-less” T790-negative  
133 clones [29-33].

134 The *EGFR*-independent mechanisms of acquired resistance resemble those underlying  
135 progression upon treatment with 1G/2G TKIs, *i.e.* the activation of by-pass pathways via  
136 amplification (*ERBB2/HER2*, *MET*, *FGFR1*, *KRAS*) or fusion (*RET*, *ALK*, *FGFR3*, *NTRK1*) of alternative  
137 *RTK* genes as well as activating mutations or fusions of members of the downstream RAS-RAF-MEK-  
138 MAPK and PI3K/AKT/PTEN/mTOR pathways [25,29,30,32,34-38]. Interestingly, in some cases  
139 characterized by particularly rapid progression (including cases fulfilling the temporal definition of  
140 intrinsic resistance in paragraph 1.1.) and poor survival on osimertinib, the appearance of *RTK* or  
141 *BRAF* gene-fusions or *KRAS*-mutations coincided with the loss of the T790M mutation and  
142 preservation of the original activating *EGFR*-mutation [32,36,37]. This suggests either that osimertinib  
143 has eliminated the T790M-positive clones or that the cancer cells themselves have lost this  
144 osimertinib-target, thereby switching from T790M as acquired driver to another acquired driver such  
145 as *RTK*- or *BRAF*-fusion proteins. Additional mechanisms of acquired resistance shared by TKIs of  
146 all three generations are the phenotypic transformation to small-cell lung cancer (SCLC), the  
147 epithelial-mesenchymal transition (EMT), and the conversion to SqCC [29] (see paragraphs 2.3.1.-  
148 2.3.3).

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#### 150 1.1. Intrinsic (primary, inherent) TKI-resistance.

151 Although most of the patients with advanced *EGFR*<sup>+</sup> NSCLC achieve objective response (OR)  
152 to TKIs, the extent and duration of responses are variable, and 20-30% of patients do not respond or  
153 respond for a very short time (typically < 3 months) because of intrinsic resistance caused by *de novo*  
154 mechanisms believed to exist before treatment [15,39]. Thus, in intrinsic/primary resistance the  
155 inefficacy of TKIs is immediately or very rapidly discernable, while in acquired/secondary resistance  
156 disease progression occurs after an objective and sometimes prolonged clinical benefit from TKI-  
157 treatment. This benefit has been defined as either radiologically documented complete or partial  
158 response (CR, PR) or durable ( $\geq 6$  months) stable disease (SD; defined by RECIST or WHO criteria)  
159 after TKI initiation and uninterrupted exposure without receiving additional systemic therapy after  
160 TKI discontinuation [15,16]. While the differentiation of intrinsic from acquired resistance is based  
161 on temporal and objectively measurable criteria, it is likely that what we call “acquired resistance”  
162 may combine the expansion of original clones pre-existing prior to treatment (as in the “intrinsic  
163 resistance”) and new resistance mechanisms developed as a form of gradual adaptive response of  
164 cancer cells to the treatment. This explains why a certain number of mechanisms appears to be shared  
165 by the two types of resistance.

166 Nevertheless, while several mechanisms of acquired EGFR-TKI resistance have been uncovered  
167 by analyzing tumor specimens obtained at disease progression [17,18,29], the factors influencing the  
168 initial response and causing primary resistance to TKIs have been less studied. However,  
169 comprehensive molecular profiling of tumor specimens by high-throughput next generation  
170 sequencing (NGS) analyses performed during the last decade has enabled to define the genomic  
171 landscape of the most important histologic types of NSCLC [3,8-10,40,41]. These investigations have  
172 revealed the most frequent genetic events in NSCLC, such as single nucleotide variants (SNVs)/point  
173 mutations, gene insertions and deletions (indels), copy number variations (CNVs), and oncogene  
174 overexpression, thereby leading to the identification of recurrent driver alterations and deregulated  
175 molecular pathways that mediate the pathogenesis and progression of NSCLC, and that represent  
176 potential therapeutic targets. Once coupled with the clinicopathologic features of the corresponding  
177 patients, this comprehensive genomic profiling has also resulted in a better understanding of the  
178 molecular mechanisms causing drug resistance in NSCLC. In particular, associating the results  
179 obtained by whole genome/exome sequencing or by more focused hotspot mutation analysis using  
180 targeted NGS of selected gene panels with the response to EGFR-TKIs has elucidated in recent years  
181 the mechanisms of intrinsic resistance to these drugs. Some of the potential mechanisms of inherent  
182 TKI-resistance have been further corroborated by preclinical experiments in NSCLC cell lines and in  
183 animal models.

184 The first large-scale genome sequencing studies on NSCLC were primarily based on resected  
185 early-stage tumors not treated with TKIs, thus they supported the predominant view of one single,  
186 usually “mutually exclusive”, oncogenic driver, like the mutated *EGFR* [3,8]. However, the following  
187 genomic analyses focusing on large cohorts of patients with advanced *EGFR*<sup>RM</sup> NSCLC have  
188 challenged this view and shown that other important genetic alterations regulating multiple  
189 signaling pathways are commonly co-occurring and function as co-drivers contributing to tumor  
190 progression and drug-resistance, both in the intrinsic and acquired resistance settings [10,12]. In this  
191 review, we present the recurrent themes concerning intrinsic TKI-resistance that have emerged from  
192 these studies, including significant similarities and differences between primary and secondary  
193 resistance.

194

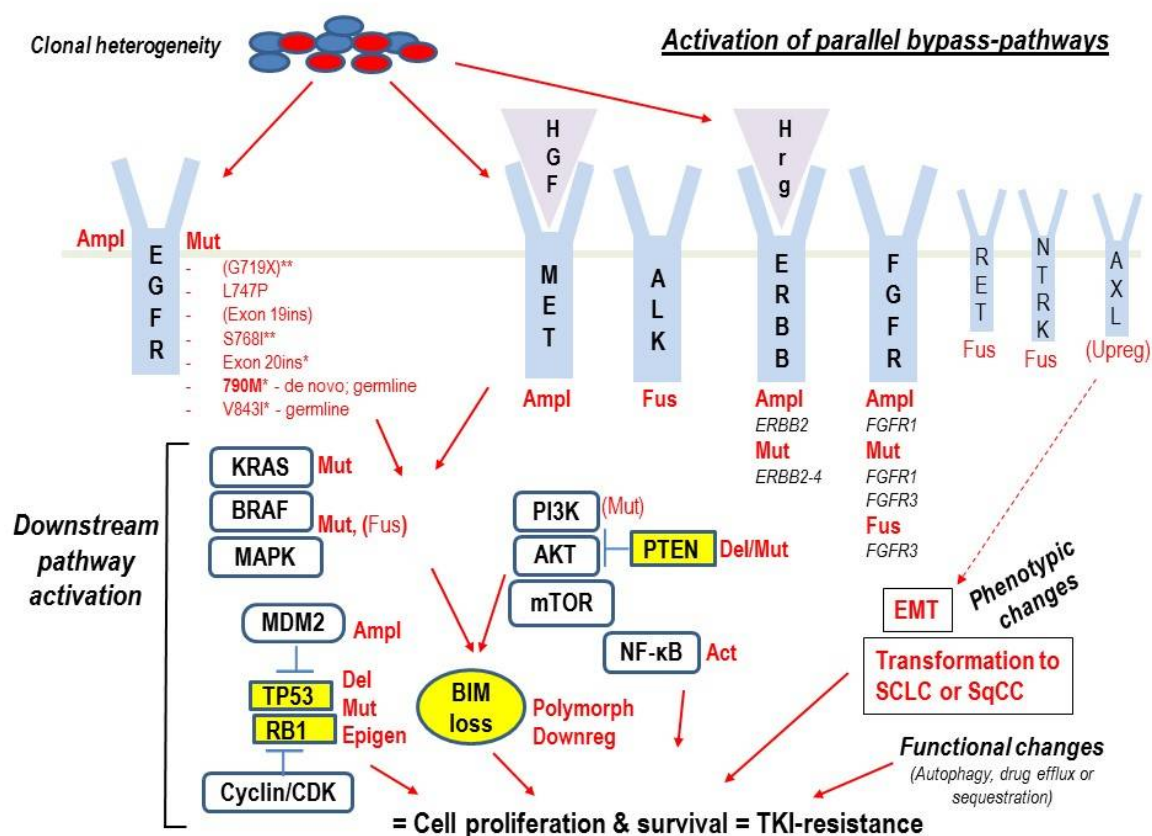
## 195 **2. Clinical and preclinical studies shedding light on intrinsic resistance to EGFR-TKIs**

196 Although most of the activating *EGFR*-mutations occurring in NSCLC before treatment have for  
197 a long time been considered mutually exclusive with changes in other cancer-driver genes, more  
198 recent sensitive molecular analyses have shown the concomitant occurrence of other driver-  
199 mutations in a certain percentage of untreated *EGFR*<sup>RM</sup> LACs [3,10,12,42-47]. A large French  
200 database study including 17664 lung cancer patients lately detected 2-3 concurrent driver-mutations  
201 in almost 1% of these cases before treatment [44]. Moreover, comparative genomic analysis of cfDNA  
202 from 1122 *EGFR*<sup>RM</sup> and 1008 *EGFR*-wt patients with stage III/IV NSCLC illustrated the extensive co-  
203 occurrence of other crucial somatic genetic alterations together with the *EGFR* driver mutation in the  
204 advanced-stage of *EGFR*<sup>RM</sup> NSCLC [12]. This study revealed additional variants of functional  
205 significance in the cfDNA obtained from 93% of the *EGFR*<sup>RM</sup> cases, with a mean of  $2.58 \pm 1.7$  (S.E.M)

206 genetic alterations beyond *EGFR* (out of 68 NGS-profiled genes) and a range of identified alterations  
207 of 1–13, when including *EGFR* [12]. Only 10% of the identified co-mutations were categorized as  
208 probable passenger events, while 90% of them were predicted to have a functional impact and act as  
209 co-drivers by affecting several genes down-stream *EGFR*, such as *MET*, *PIK3CA*, *BRAF*, *MYC*, *CDK6*,  
210 *AR*, *TP53*, *CTNNB1* and others. An enrichment of co-alterations in several genes potentially activating  
211 the Wnt/ $\beta$ -catenin pathway, hormonal signaling, and cell cycle was observed in the *EGFRM+* cases  
212 as compared to those with *EGFR*-wt, suggesting a pathogenetic role of these genetic co-aberrations  
213 in advanced *EGFRM+* NSCLC [12]. By longitudinal investigation of cfDNA samples obtained from  
214 patients who were *EGFR*-TKI-naïve or had progressed on first-/second-line *EGFR*-TKI treatment, the  
215 same authors described that although the number of detectable somatic genetic alterations increased  
216 with each line of therapy, co-alterations of certain driver-genes were already identifiable before TKI-  
217 start [12]. Furthermore, the mean number of functional genetic co-alterations detectable in cfDNA  
218 was lower in patients who responded to a subsequent *EGFR*-TKI (of any generation) compared to  
219 non-responders. Finally, co-alterations in *MET*, other genes of the MAPK, PI3K, and Wnt/ $\beta$ -catenin  
220 pathways or cell cycle genes were associated with poor response to *EGFR*-TKIs [12]. Jointly, these  
221 data imply that coexisting mutations in *EGFR* itself or in other cancer-drivers at baseline may  
222 potentially impair the efficacy of *EGFR*-TKIs and explain why some TKI-treated NSCLCs are  
223 intrinsically resistant [18]. This also questions whether the current routine testing of *EGFR*, *ALK*, and  
224 *ROS1* performed in histological or cytological NSCLC samples for selecting patients treatable with  
225 first-line targeted therapy is enough to predict the response to the approved TKIs.

226 The increasing availability of size-variable NGS panels can provide relevant information for both  
227 SOC predictive biomarkers and investigational treatment options based on the analysis of potentially  
228 actionable genetic events [10,48-50]. We recently addressed this topic too by evaluating the frequency  
229 of an extended panel of cancer-relevant mutations that could have possibly affected the initial  
230 response to erlotinib in a consecutive series of *EGFRM+*/*ALK*-negative/*ROS1*-negative advanced  
231 NSCLCs [51]. In this cohort, the initial *EGFR*-mutation status had been tested by the commercially  
232 available real-time/quantitative PCR-based Cobas® *EGFR* Mutation assay v2 (Roche Molecular  
233 Diagnostics), which is FDA- and EMA-approved as companion diagnostic test for erlotinib, gefitinib  
234 and osimertinib in tissue and liquid biopsy samples and can detect 42 known *EGFR*-mutations. The  
235 retrospective analysis of possible relevant co-alterations using targeted NGS, fluorescence in-situ  
236 hybridization (FISH), and immunohistochemistry (IHC) indeed indicated that concomitant  
237 occurrence of other mutations in *EGFR* itself or other genes may have an impact on the response to  
238 erlotinib [51]. In the following sections, we will discuss co-mutations and other factors that may affect  
239 the response to *EGFR*-TKIs and thereby represent inherent mechanisms of resistance to these drugs  
240 in NSCLC patients. Figure 1 summarizes the main mechanisms causing intrinsic resistance to *EGFR*-  
241 TKIs in NSCLC that have emerged from the recent preclinical and clinical studies detailed in the  
242 following sections. For *EGFR*-mutations and co-mutations involved in intrinsic TKI-resistance see  
243 also Table 1.

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**Figure 1.** Summary of molecular mechanisms of intrinsic resistance to EGFR-TKIs in EGFRM+ NSCLC. Given the clonal genetic heterogeneity of NSCLC, innate genetic alterations capable of impairing the response and causing intrinsic resistance to TKIs may be present in pre-existing subclones before treatment (de novo alterations) or may be very rapidly induced in surviving cancer cells as immediate adaptive response to the targeted therapy. If the relative allelic frequency of one or several (polyclonal resistance) of these pre-existing/immediately induced alterations is sufficient to very rapidly counteract the effect of TKIs (conventionally within the first 3 months after TKI-treatment initiation), tumor cells will continue to proliferate and survive, and intrinsic TKI-resistance will ensue. If, instead the pre-existing resistant subclones require further expansion and/or other mechanisms also need to gradually develop under the selective pressure of TKIs to effectively oppose the therapeutic effect of these drugs, acquired resistance will manifest itself as disease progression after an objective response or a sustained (conventionally at least 6 months) clinically SD during treatment. Thus, intrinsic and acquired resistance are strictly connected to each other and share many of their mechanisms but differ for their temporal occurrence. The EGFR-dependent resistance mechanisms are represented by amplification (**Ampl**) and/or specific somatic or germline mutations (**Mut**) of the EGFR-gene. Some of these mutations cause resistance to EGFR-TKIs of all three generations, while others are sensitive to 2G or 3G TKIs, as indicated by asterisks (\* = resistant to 1G/2G EGFR-TKIs, but sensitive to 3G TKIs. \*\* = resistant to 1G EGFR-TKIs, but sensitive to afatinib). In this respect, the most common resistance mutation, T790M (indicated in **bold**), is resistant to 1G/2G TKIs, but sensitive to 3G TKIs and both presence and relative concentration of T790M seem to affect the response to osimertinib (see chapter 3). The uncommon TKI-resistant mutations are not written in bold, and among them, G719X and insertions in exon 19 (Exon 19ins) are indicated in brackets, because despite being less sensitive than common EGFR-mutants, they may show some response to 1G TKIs. Instead, most of the EGFR-independent resistance mechanisms are shared by EGFR-TKIs of all three generations and include the activation of by-pass pathways via amplification (**Ampl**), mutation (**Mut**) or fusion (**Fus**) of alternative parallel RTK-genes such as MET, ALK, non-EGFR ERBB-family-members, FGFRs (written in bold), and possibly RET and NTRK (not in bold). Activation of parallel RTKs can also be induced by overexpression of receptor-ligands, such as Hepatocyte Growth Factor (HGF) that binds MET or Heregulin (Hrg) that binds ERBB2. Alternative by-pass mechanisms of resistance are represented by mutations, fusions, or deletion (**Del**) of members of the downstream RAS-RAF-MEK-MAPK and PI3K/AKT/PTEN/mTOR pathways. Additional

274 downstream alterations implicated in primary TKI-resistance are: inactivation of TP53 or RB1 tumor-suppressor  
275 genes via mutation/deletion/epigenetic mechanism (**Epigen**) or indirectly by MDM2-amplification and  
276 mutation/amplification of genes encoding cyclins and CDKs; Activation (**Act**) of the NF- $\kappa$ B transcription factor  
277 by different mechanisms; impairment of TKI-induced apoptosis by loss of the pro-apoptotic BIM-gene  
278 expression due to genetic polymorphism (**Polym**) or transcriptional downregulation (**Downreg**). Further  
279 mechanisms of intrinsic/acquired resistance to all three generations' TKIs are phenotypic changes, such as  
280 epithelial-mesenchymal transition (EMT) and transformation to SCLC or SqCC as well as potential functional  
281 changes reducing TKI efficacy, like rapidly increased autophagic activity, drug-efflux or intracellular drug-  
282 sequestration in cancer cells. Some evidence for NSCLC cases with pre-existing, inherently TKI-resistant cells  
283 due to upregulation (Upreg; in brackets) of the EMT-inducing RTK AXL has also been provided. RTKs are in  
284 light blue, intracellular downstream oncoproteins in white boxes, tumor suppressors in yellow symbols

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### 286 2.1. Impact of EGFR-mutations or -co-mutations on response to EGFR-TKIs

287 The data available in the literature clearly indicate that both the type and number of  
288 EGFR-mutations can impact the responsiveness to EGFR-TKIs of NSCLC patients. Since East-Asian  
289 NSCLC populations have higher incidence of single or combined EGFR-mutations than Caucasians,  
290 most of the findings and interpretations on the effect of EGFR co-mutations (called complex  
291 mutations by some authors) on TKI-treatment come from studies in East-Asian cohorts. Moreover, a  
292 plethora of rare EGFR-mutations occurring alone or in combination with more common mutants have  
293 been occasionally observed in connection with disease progression after 1G EGFR-TKIs, both in the  
294 primary and acquired resistance setting [52]. A recognized general notion is that TKI-treated NSCLC  
295 patients with complex EGFR-mutations ( $\geq 2$  different co-existing EGFR-mutations) show inferior RR  
296 and shorter PFS than patients with single EGFR-mutations, unless the two combined mutations are  
297 the common exon19dels and L858R [53,54]. In this respect, we and others have identified by NGS  
298 analysis cases of advanced NSCLC with co-mutations in the EGFR gene differently affecting the  
299 treatment outcome, including cases showing no OR to erlotinib and co-existence at baseline of the  
300 L858R and the intrinsic erlotinib-resistant T790M EGFR-mutations [51].

301 T790M is the most common cause of acquired resistance to 1G/2G EGFR-TKIs ( $> 50\%$   
302 of cases), whereas alternative secondary resistant EGFR-substitutions, such as L747S, D761Y, and  
303 T854A are much more rarely involved [55,56]. However, several studies using conventional mutation  
304 analysis including Sanger sequencing, allele-specific PCR techniques, and NGS, occasionally ( $< 1\%$   
305 incidence) detected the *de novo* T790M mutation at low AF either alone or as a minor clone within  
306 treatment-naïve specimens (biopsies or cfDNA) containing classic sensitizing EGFR-mutations  
307 [52,55,57]. In the randomized pan-Asian phase III IPASS trial, the frequency of *de novo* T790M  
308 among 437 assessable patients was 4.2% [2], while in a large Chinese cohort of 1903 resected NSCLCs,  
309 primary T790M accounted for 2% (16/800) of all identified EGFR-mutant cases [58] and the previously  
310 estimated overall baseline incidence in Caucasians was  $< 3\%$  [1]. Overall, these data confirmed that  
311 *de novo* T790M is the most common exon 20 mutation [1] and that its incidence in untreated EGFRM+  
312 NSCLCs can vary according to factors such as ethnicity. Another recent Chinese large-scale NGS-  
313 based study identified a *de novo* T790M co-mutation in up to 5.8% of TKI-naïve patients concomitantly  
314 carrying sensitizing EGFR-mutations [59], again indicating that East-Asian ethnicity and combined  
315 mutations may impact the occurrence of specific EGFR-mutations such as T790M.



316 As opposed to cases with acquired T790M during TKI-treatment, *de novo* T790M  
317 mutations more frequently coexist with L858R than with *EGFR* exon 19dels in pretreatment NSCLC  
318 biopsies [51,52,59,60]. Importantly, meta-analysis showed that the identification of this association  
319 required sensitive mutation detection methods (with detection limit of <5%), such as NGS or  
320 quantitative PCR as compared to less sensitive methods like Sanger direct sequencing [60]. In this  
321 respect it is noteworthy that sensitive techniques such as NGS, locked nucleic acid PCR or standard  
322 PCR followed by a modified colony hybridization technique with analytical sensitivity as low as  
323 0.01% revealed the co-occurrence of *de novo* T790M at very low AF in 35-79% of TKI-naïve NSCLCs  
324 with sensitizing *EGFR*-mutations [61,62]. Although the clinical significance of these findings remains  
325 to be better determined, they do confirm that a substantial subgroup of patients with *EGFR*M+  
326 NSCLC harbors some tumor cells with T790M co-mutation already before *EGFR*-TKI treatment.  
327 Interestingly, early *in vitro* observations indicated that the co-presence of T790M may increase the  
328 oncogenic activity of common *EGFR*-mutants, such as exon 19dels and L858R [63]. The growth  
329 advantage provided by T790M may explain the possible occurrence of this mutant before TKI-  
330 treatment and its drug-induced selection as drug-resistant mutation during therapy.

331 These results imply that routine *EGFR*-mutation analysis at baseline should be performed with  
332 methods capable of detecting low-frequency co-mutations that could potentially impact response to  
333 TKI-treatment, either immediately or after a treatment period. The *de novo* and acquired T790M also  
334 seem to differ significantly in terms of the average relative allele frequency (RAF = AF of T790M/AF  
335 of activating *EGFR*-mutation). Indeed, the RAF of T790M was reported higher in the *de novo* group  
336 (86.1% vs. 22.3%,  $p < 0.0001$ ) [59]. Consequently, the only patient achieving partial response (PR)  
337 among the 10 patients with *de novo* T790M that Tian et al. treated with erlotinib was the one with the  
338 lowest T790M RAF (19.7%), while the other 9 patients with an average T790M RAF of 85.9% did not  
339 display OR. Notably, in the *de novo* group, the cases with the highest T790M RAF also harbored *EGFR*  
340 gene-amplification, possibly making them further TKI-resistant [59]. Indeed, *EGFR*-amplification  
341 may cause resistance to all three generations' TKIs and selective amplification of the T790M-  
342 containing allele represents a combination of two resistance mechanisms within the *EGFR*-gene that  
343 had previously been observed in NSCLCs acquiring resistance to *EGFR*-TKIs [29,55]. This  
344 combination mechanistically resembles the *ALK*-fusion gene-amplification detectable in certain *ALK*-  
345 positive patients becoming resistant to *ALK*-TKIs [55].

346 Collectively, the data infer that similarly to somatic T790M mutation acquired during TKI-  
347 treatment, *de novo* T790M co-existing with sensitizing *EGFR*-mutations before treatment with 1G/2G  
348 TKIs is most likely to hamper the efficacy of these drugs and result in lack of OR, despite the *de novo*  
349 and acquired T790M-carriers seemingly differ in certain associated genetic features. As for any TKI-  
350 resistant mutation, it is conceivable that because of intra-tumor genetic heterogeneity a certain  
351 number (clone) of T790M-positive cells may be present in the tumor tissue before treatment [11,61,64].  
352 If the RAF of T790M in this subclone is enough to immediately/very rapidly oppose the effect of TKI-  
353 treatment, it may result in intrinsic resistance, lack of OR, and poor outcome in patients receiving  
354 1G/2G TKIs. If, instead, the RAF of T790M in the tumor tissue is too low to immediately counteract  
355 the TKI effect (in which case it will often be undetectable with routine analyses), the initial small  
356 population of T790M-positive cancer cells may be gradually expanded over time under the selective  
357 pressure generated by the TKI-treatment itself. Once the expansion of T790M-positive cells has

358 become sufficient to block the benefit of the targeted treatment in the tumor, the latter will become  
359 resistant and progress [64]. In this respect, a recent retrospective analysis of a relatively small phase  
360 II study of afatinib plus bevacizumab combination therapy after acquired resistance of *EGFR*<sup>RM</sup>+  
361 NSCLC patients to gefitinib revealed that this combined treatment could induce positive conversion  
362 of T790M even in previously T790M-negative gefitinib-treated patients [65]. The authors proposed  
363 that as compared to 1G TKIs the afatinib-bevacizumab combination could induce a more effective  
364 clonal selection of pre-existing T790M-positive cancer cells in heterogeneous tumors and, therefore,  
365 this combined treatment could be exploited to provoke positive T790M conversion in T790M-  
366 negative patients in order to allocate them to more effective treatment with osimertinib [65].  
367 Although appealing as potential therapeutic strategy, these notions await more validation in larger  
368 cohorts.

369           Likewise, the T790M RAF might be considered as predictive biomarker for treatment  
370 response to 1G and 2G EGFR-TKIs [59], but further research is needed to validate the possible clinical  
371 applicability and usefulness of this approach. For the time being, the simple detection of  
372 contemporaneous *de novo* T790M and sensitizing EGFR-mutations in NSCLC samples at baseline  
373 should be considered as indication for employing osimertinib as first-line treatment in these cases,  
374 instead of erlotinib, gefitinib or afatinib. It is worthwhile considering that a single gene alteration  
375 such as T790M may not necessarily be sufficient to cause EGFR-TKI resistance [12]. Indeed, large-  
376 scale genomic analysis of cfDNA from patients with advanced *EGFR*<sup>RM</sup>+ NSCLC showed that specific  
377 genetic co-alterations in other cancer drivers (*CDK6*, *CCNE1*, *CTNNB1*, *AR*, *MYC*, *BRCA1*) may co-  
378 occur with T790M in advanced NSCLC, suggesting a collaborative functional role for these co-altered  
379 genes in driving EGFR-TKI resistance together with the T790M mutant [12]. This is consistent with  
380 the concept of polyclonal TKI-resistance [55] and with cases of *EGFR*<sup>RM</sup>+ NSCLC displaying different  
381 mechanisms of TKI-resistance in separate metastatic sites [66].

382           Given the frequent clonal heterogeneity of NSCLCs, the lack of T790M in a single  
383 tumor biopsy at baseline cannot exclude *a priori* the occurrence of few tumor cells with *de novo* T790M  
384 intrinsically resistant to first-line TKIs. In fact, there is now compelling evidence for using cfDNA  
385 isolated from plasma and genotyped by PCR or NGS techniques as a valid tool for non-invasive  
386 assessment of the possible occurrence of T790M and other TKI-unresponsive mutations at baseline  
387 or acquired during treatment in patients, whose tumors are heterogeneous or inaccessible by tissue  
388 biopsy [12,48,67-69]. Indeed, liquid biopsies and tissue re-biopsies have shown high concordance for  
389 mutation-detection and for predicting response to EGFR-TKIs of all three generations, supporting the  
390 applicability of cfDNA as tool to monitor the response to TKIs and to identify resistance-drivers  
391 [32,48,69,70]. Evidence has been provided for the possibility of detecting the appearance and  
392 monitoring the increase of resistance-mutations in cfDNA of TKI-treated patients with advanced  
393 *EGFR*<sup>RM</sup>+ NSCLC several days (from 15 to 344 days) prior to radiological evidence of progression [71].  
394 However, false negative results due to suboptimal sensitivity or non-shedding tumor clones may  
395 represent a limiting factor in certain cases, thus analysis of tissue biopsies, when feasible, remains the  
396 SOC and is recommendable when no resistance-causing mutations are identified in cfDNA at  
397 progression. In this regard, Ramalingam and co-workers were not able to clarify the mechanisms of  
398 resistance to first-line osimertinib in 50% of their patients that had been monitored using post-  
399 progression plasma samples (n=38), because of lack of detectable circulating tumor DNA in these

400 liquid biopsies [25]. Also relevant for detecting *de novo* and acquired resistance-mutations and  
401 overcoming the problem of mutational tumor heterogeneity and missed mutations by bulk NGS, is  
402 the rapid development of high-throughput single-cell DNA sequencing and gene-expression analysis  
403 for assessing clonal evolution in tumors [72].

404           Regarding less common *EGFR*-mutations, the relative scarcity of clinical cases  
405 analyzed has precluded for quite some time the possibility of drawing firm conclusions on their  
406 response to different *EGFR*-TKIs in NSCLC patients and their possible role in intrinsic resistance. Yet,  
407 there is now accumulating evidence confirming that also some of the uncommon *EGFR*-mutations  
408 can negatively affect the response to TKIs. Focusing on the most relevant of these uncommon  
409 mutations, we and others have reported outcomes in erlotinib- or gefitinib-treated NSCLC cases  
410 carrying at baseline the exon 18 G719X (G719C, G719S, G719A or G719D), exon 20 S768I, and exon 21  
411 L861Q *EGFR*-mutations, which are present in 1-8% of *EGFR*<sup>RM</sup> NSCLCs and often occur  
412 simultaneously as complex mutants (G719X+S768I/L861Q) [1,51,73-78]. Together with even more  
413 uncommon single or complex ( $\geq 2$  different co-existing) mutations in exon 18, 20 or 21, the G719X,  
414 S768I, and L861Q mutants, although structurally considered TKI-sensitizing [74,79], have shown in  
415 several case reports and retrospective case series treated with erlotinib or gefitinib significantly lower  
416 RR, shorter PFS, and worse OS compared to exon 19dels or L858R [5254,73,75-85]. The frequency of  
417 these different uncommon mutations and the reported associated values for RR and survival vary  
418 among different reports, which is likely related to the retrospective character of these studies and the  
419 heterogenous cohorts analyzed. Interestingly, some studies found a significant association between  
420 these uncommon *EGFR*-mutations and smoking habit as opposed to the common exon 19dels and  
421 L858R that are much more frequent among non-smokers [78,83]. Also, some data indicate that these  
422 uncommon *EGFR*-mutants, although being often combined with each other in the same tumor, are  
423 rarely associated with mutations in other oncogenic drivers, suggesting that they may be sufficient  
424 for promoting tumor growth and for causing intrinsic resistance to TKI-treatment, without the need  
425 for additional mechanisms [78].

426           A recent “real-world” study evaluating the efficacy and outcomes of treatment with  
427 1G *EGFR*-TKIs *vs.* platinum-based chemotherapy in patients with advanced LAC harboring  
428 uncommon mutations alone or in combination [86] showed no significant difference in RR between  
429 the two groups (33% for *EGFR*-TKIs *vs.* 27% for chemotherapy,  $P=0.5$ ), which in both cases is far less  
430 than the RR in patients with common *EGFR*-mutations [2]. Interestingly, the PFS was 7.2 months  
431 among patients with uncommon mutations treated with 1G *EGFR*-TKIs compared to 4.9 months in  
432 the chemotherapy group ( $P=0.00088$ ), while the median OS was significantly worse in patients  
433 receiving TKIs than in those managed with chemotherapy (14.3 *vs.* 20.7 months,  $P=0.0336$ ). Thus, the  
434 study by Li et al. [86] confirms the reduced sensitivity to 1G *EGFR*-TKIs of the uncommon *EGFR*-  
435 mutants and suggests that longer OS may be achieved in these patients by adding chemotherapy to  
436 their management.

437           However, most patients with G719X, S768I or L861Q, alone or in combination with  
438 other mutations are significantly more responsive to afatinib (higher RR, longer PFS and OS than 1G  
439 *EGFR*-TKIs), whereas this drug is not effective in cases with *de-novo* T790M alone/combined with  
440 other mutations or with exon 20 insertions [79,87,88]. The combined post-hoc analysis of LUX-Lung  
441 2, LUX-Lung 3, and LUX-Lung 6 indicated that the RR to afatinib was higher for patients with G719X

442 (77.8%) than for those with L861Q (56.3%) [88]. In any case, based on these data, the current indication  
443 for afatinib includes NSCLC-patients with exon 19dels or with the uncommon G719X, S768I or L861Q  
444 *EGFR*-substitutions, though patients with these mutations, over time, can become resistant to afatinib  
445 by acquiring a secondary T790M mutation or more rarely other substitutions in exon 20 [87,89].  
446 Intriguingly, preclinical data suggest that G719X, S768I and L861Q are more sensitive to afatinib than  
447 to erlotinib or osimertinib [87,90] and that osimertinib has limited efficacy on NSCLC cells harboring  
448 these mutations, irrespective of the co-presence of T790M mutation [90]. Furthermore, among the 7  
449 NSCLC patients with G719X mutations included in the AURA trial for second-line osimertinib, only  
450 one (RR = 14%) showed partial response (PR), 3 (43%) had SD, and 3 (43%) displayed progressive  
451 disease (PD) [91]. In keeping with that, lack of response to osimertinib and immediate progression  
452 have been described in a patient with G719S/T790M co-mutations [90] and another one with co-  
453 existing G719S, S768I, and T790M mutations [92]. Thus, these preclinical and clinical data seem to  
454 indicate that osimertinib, as opposed to afatinib, is less effective in patients with *EGFR* G719X and  
455 other uncommon mutations than in those with classic *EGFR*-mutants, both in the presence and  
456 absence of T790M co-mutation.

457 In our cohort, we identified a case that carried the G719C/S768I combination and  
458 somehow surprisingly showed OR to erlotinib, considering that it also harbored *MET*-amplification,  
459 *MET*-overexpression, and mutated *TP53*. Similarly, Lund-Iversen et al. [77] reported one  
460 G719X/S768I co-mutated case showing PR to erlotinib for more than 14 months, while a long-lasting  
461 response to erlotinib with 9-year survival has recently been observed in a patient with NSCLC  
462 concomitantly harboring *EGFR* G719S and a *KRAS* G12C mutations [93]. Thus, given the apparently  
463 variable response of TKI-treated cases with uncommon mutants (alone or combined) the exact  
464 prognostic and predictive role of these mutations in NSCLC treated with different *EGFR*-TKIs  
465 remains to be further investigated.

466 A separate *EGFR*<sup>RM</sup> NSCLC in our cohort exhibited the unusual combination of two  
467 rare exon 19 mutations, the microdeletion E746\_R748del and the substitution A750P, together with  
468 the p.T1010I point-mutation in the *MET*-gene [51]. The response of these two exon 19-mutations to  
469 *EGFR*-TKIs is insufficiently determined, while the *MET*-substitution has been associated with  
470 decreased sensitivity to these drugs [94]. Nevertheless, our case did show PR to erlotinib with PFS  
471 longer than 17 months. Another case in our cohort displayed an insertion in *EGFR* exon 19 resulting  
472 in the 6-amino-acid duplication I744\_K745insKIPVAI together with a missense *TP53*-mutation and  
473 increased *MET*-gene copy number associated with *MET*-overexpression. The sensitivity of *EGFR*  
474 exon 19-insertions (exon 19ins) to *EGFR*-TKIs is unclear, given that these mutations have been  
475 observed in only 0.26% and 0.11% of large Caucasian and Asian cohorts of *EGFR*<sup>RM</sup> NSCLC patients,  
476 respectively [95,96]. This probably reflects not only a rare occurrence, but also the fact that probes for  
477 *EGFR* exon 19ins and the exon 20 insertion A763\_Y764 insFQEA (see underneath) are not always  
478 incorporated in the commercially available targeted mutation testing kits, thus higher frequency of  
479 these and other uncommon *EGFR*-mutations might be expected to be recorded with the increasing  
480 use of NGS, whole-exome sequencing and whole-genome sequencing [96]. Recently, a meta-analysis  
481 of the few published cases with exon 19ins indicated that these mutations were associated with  
482 slightly lower RR than patients with common *EGFR*-mutations (56% vs. > 65%) and a median time to  
483 progression of 10.4 months, but incomplete PFS/OS data in this small cohort hampered the

484 comparison [96]. In this regard, our case with the exon 19 I744\_K745insKIPVAI mutation showed no  
485 OR to erlotinib, however one cannot exclude that this was partly or completely due to the concurrent  
486 *TP53*-mutation and increased *MET*-gene copy number [51].

487 Additional uncommon somatic *EGFR*-mutations that have been detected in NSCLC  
488 patients displaying very rapid disease progression after initiation of first line TKI-treatment are the  
489 L747P substitution in exon 19 and short in-frame insertions/duplications in exon 20. The very rare  
490 L747P seems capable of conferring intrinsic resistance to *EGFR*-TKIs of all three generations [52,97-  
491 99], though the mechanism is still unclear. Another very uncommon mutation at the same position  
492 of *EGFR*, L747S, has sporadically been observed both as secondary TKI-resistant mutant in the setting  
493 of acquired TKI-resistance [55,56,100] and as *de novo* mutation in cases with a co-existing classic  
494 sensitizing *EGFR*-mutation, like L858R, not responding to 1G *EGFR*-TKIs [52,84].

495 In-frame exon 20 insertions (exon 20ins) represent 5-10% of all *EGFR*-mutations in  
496 NSCLC and occur more frequently between codon 767 and 775 encoding the C-helix of *EGFR*-TK  
497 domain (A767 to C775) that regulates the binding of both ATP and *EGFR*-TKIs. They are though, a  
498 heterogeneous group of mutations with > 50 different insertion types reported and spanning a  
499 significantly wider stretch of exon 20 [101]. Patients with exon 20ins display primary resistance to  
500 *EGFR*-TKIs of 1G/2G with reported RR and median PFS of < 10% and 1-3 months, respectively  
501 [1,77,81,84,85,101]. The crystal structure and cell-based mutation screening of exon 20 insertions  
502 suggest that these mutants have unchanged ATP-binding pocket but, unlike sensitizing mutations,  
503 they activate *EGFR* by changing the conformation and relieving key autoinhibitory interactions  
504 within the C-helix of the TK-domain, without increasing but rather diminishing its affinity for *EGFR*-  
505 TKIs [101,102]. The *EGFR* A763\_Y764insFQEA in-frame insertion, which accounts for 8-11% of all  
506 exon 20 insertions and structurally and enzymatically more closely resembles L858R than other exon  
507 20 insertions, is an exception as both preclinical and clinical data indicate that it is sensitive to  
508 erlotinib, gefitinib and afatinib, [96,101]. Accordingly, the analysis of patients harboring the  
509 A763\_Y764insFQEA insertion displayed a RR to *EGFR*-TKIs of 73% [96].

510 The effect of osimertinib on *EGFR* exon 20 insertions appears controversial. NSCLC-  
511 derived cell lines and Ba/F3 cells that were transduced with clinically relevant exon 20 insertions  
512 know to be associated with resistance to 1G/2G *EGFR*-TKIs, such as Y764\_V765insHH,  
513 A767\_V769dupASV, and D770\_N771insNPG, showed comparable sensitivity to afatinib and  
514 osimertinib. Both drugs were significantly more effective in inhibiting the growth of these cells than  
515 erlotinib, but osimertinib exhibited greater potency and mutation-specificity than afatinib [90]. On  
516 the other hand, another recent *in vitro* study has shown that *EGFR*-TKIs of all three generations were  
517 unable to hinder common *EGFR* exon 20ins mutants, when used in concentrations not affecting the  
518 wt *EGFR* [103]. Although, single clinical cases and structural studies suggest that some exon 20  
519 insertions may indeed respond to osimertinib [102,104], the efficacy of this drug on these mutations  
520 at approved or higher dosage remains to be substantiated by additional dose-adjusted clinical studies  
521 and awaits the results of specific ongoing trials [105]. Recent preclinical data have shown that the  
522 combination of afatinib or osimertinib with the anti-*EGFR* monoclonal antibody cetuximab may  
523 inhibit the growth of NSCLC cells carrying certain types of exon 20 insertions *in vitro* or in a xenograft  
524 mouse model [106]. Although skin toxicity is a substantial limiting factor for the clinical application  
525 of this combined treatment, recently PR was reported with the usage of afatinib + cetuximab in three

526 of four NSCLC patients with EGFR exon 20ins receiving this therapeutic combination [107,108].  
 527 Moreover, new selective TKIs targeting *EGFR* and *ERBB2* exon 20 insertions, such as poziotinib,  
 528 TAS6417, and others have shown efficacy in preclinical models and promising preliminary results in  
 529 early clinical trials [109,110]. A potential alternative therapeutic approach considers that EGFR exon  
 530 20ins mutants depend on the association with the heat shock protein 90 (Hsp90) chaperone system.  
 531 Accordingly, the Hsp90-inhibitor luminespib has recently shown inhibitory activity against NSCLC  
 532 cells with *EGFR* exon 20 insertions and OR in a patient with LAC carrying an exon 20ins resistant to  
 533 EGFR-TKI treatment [103].

534 In addition to somatic mutations, other reported EGFR-associated mechanisms for  
 535 inherent resistance to EGFR-TKIs are the germline T790M polymorphism in exon 20 and the germline  
 536 V843I mutation in exon 21 [111-113]. NSCLCs with germline T790M or V843I mutations are  
 537 predominantly LACs harboring a secondary somatic classic *EGFR*-mutation and occur more  
 538 frequently in females, who are non-smokers [113]. The families harboring the T790M or V843I  
 539 mutations are predisposed to NSCLC development as these mutations contribute to tumorigenesis  
 540 by promoting phosphorylation of EGFR and its downstream signaling proteins. Like T790M, the  
 541 V843I mutation is associated with familial clustering of NSCLC and appears to provide resistance to  
 542 EGFR-TKIs through structural modification of EGFR that sterically hinders TKI binding [111,112].  
 543 Thus, cases with germline T790M or V843I mutations could be categorized as a class of familial lung  
 544 cancer syndrome with resistance to 1G/2G EGFR-TKIs but possibly sensitive to 3G TKIs [112,113].

545 Therapeutic strategies for uncommon *EGFR*-mutations are limited by the low  
 546 incidence and heterogeneity of these alterations, which limit their inclusion in most clinical trials for  
 547 EGFR-TKI-based treatment. Thus, the evidence regarding uncommon *EGFR*-mutations, until now,  
 548 has relied on single case reports or small case series. Studies of larger scale are warranted [79]. A  
 549 summary of *de novo* *EGFR*-mutations and -co-mutations that have been associated with reduced  
 550 response/intrinsic resistance to EGFR-TKIs is presented in Table 1.

551

552 **Table 1.** *EGFR*-mutations associated with primary resistance to EGFR-TKIs in NSCLC patients

Somatic mutation (amino acid position)	Exon	Effect on EGFR-TKIs	Other features	References
G719X	Exon 18	Reduced response to 1G TKIs.  Sensitive to afatinib.  Osimertinib less effective in pts. with EGFR G719X	Less sensitive than L858R & exon 19dels but does show some response to 1G TKIs.  Can co-occur with S768I, L861Q or sensitizing mutations, especially L858R.	[52,74,79,81,85,87,88,90,91,92]

		than in those with classic <i>EGFR</i> -mutants, regardless of presence of T790M co-mutation	Preclinical data also suggest that G719X, S768I and L861Q are more sensitive to afatinib than to erlotinib or osimertinib.	
L747P	Exon 19	Intrinsic resistance to <i>EGFR</i> -TKIs of all three generations	Very rare, resistance mechanism unclear.  The variant L747S occasionally reported both as secondary TKI-resistant mutant in the setting of acquired TKI-resistance and as <i>de novo</i> mutation in cases with co-existing L858R not responding to 1G <i>EGFR</i> -TKIs.	[52,55,56,84,97-99]
Exon 19 insertions	Exon 19	Unclear (very rare, require further investigations)	Some epidemiological evidence for lower TKI-sensitivity than common <i>EGFR</i> -mutations.	[51,95,96]
S768I	Exon 20	Reduced response to 1G TKIs.  Sensitive to afatinib.  Osimertinib less effective in single treated cases with S768I than in pts. with classic <i>EGFR</i> -mutants, regardless of presence of T790M co-mutation.	Significantly less sensitive than L858R & exon 19dels.  Can co-occur with G719X.  Preclinical data also suggest that G719X, S768I and L861Q are more sensitive to afatinib than to erlotinib or osimertinib.	[52,74,79,81,85,87,88,90,92]
Exon 20 insertions	Exon 20	Poor response to 1G/2G TKIs; <i>in vitro</i> appear responsive	A763_Y764insFQEA is an exception, as structurally resembles	[81,84,85,101,102-104,106,108-110]

		<p>to osimertinib and single cases were reported sensitive to osimertinib;</p>	<p>L858R &amp; is sensitive to TKIs.</p> <p>In preclinical models, exon 20ins responded to cetuximab + afatinib or osimertinib.</p> <p>Cases responding to afatinib + cetuximab have been reported.</p> <p>Promising results <i>in vitro</i> and <i>in vivo</i> from new selective TKIs targeting EGFR and ERBB2 exon 20 insertions, such as poziotinib, TAS6417, and TAK-788.</p> <p>Heat shock protein 90 inhibitors also potentially active against NSCLC cells with EGFR exon 20ins.</p>	
T790M	Exon 20	Resistant to 1G/2G TKIs, sensitive to 3G TKIs.	<p>Present as <i>de novo</i> mutation, either alone or with a common sensitizing mutation such as L858R.</p> <p>Amplification of T790M-positive <i>EGFR</i> may provide further TKI-resistance.</p> <p>High relative abundance of T790M predicts poor response to 1G/2G TKIs but may predict better response to 3G TKIs.</p>	[51,52,55,59,60,243-246]



L861Q	Exon 21	Reduced response to 1G TKIs.  Sensitive to afatinib.	Significantly less sensitive than L858R & exon 19dels.  Can co-occur with G719X or L858R.  The rare variant L861P reported co-existing with L858R in pts. not responding to 1G EGFR-TKIs.  Preclinical data also suggest that G719X, S768I and L861Q are more sensitive to afatinib than to erlotinib or osimertinib	[52,74,79,81,85,87,88,90]
<b>Germline mutation</b> (amino acid position)	<b>Exon</b>	<b>Effect on EGFR-TKIs</b>	<b>Other features</b>	<b>References</b>
T790M	Exon 20	Resistant to 1G/2G TKIs, sensitive to 3G TKIs.	Predominantly in females, non-smokers with a secondary somatic <i>EGFR</i> -mutation.	[113]
V843I	Exon 21	Resistant to 1G/2G TKIs, possibly sensitive to 3G TKIs.	As T790M sterically hinders TKI-binding to EGFR.	[111-113]

553

## 554 2.2. Role of co-mutations in alternative cancer-drivers

555 Several studies have addressed whether possible co-mutations in alternative cancer-  
556 drivers could represent mechanisms of inherent resistance to EGFR-TKIs. An exploratory  
557 investigation by targeted NGS of 197 consecutive NSCLCs with sensitizing *EGFR*-mutations  
558 displayed 11 cases intrinsically resistant to EGFR-TKIs, but the authors were able to detect  
559 concomitant driver mutations in only three of them (one case showed *EGFR* T790M mutation, one  
560 *MET*-amplification, and one *ALK*-fusion) [114]. In the eight cases without detectable driver co-  
561 mutations, primary resistance may have been caused by DNA-mutations or other events (RNA

562 splicing variants, epigenetic mechanisms, protein modifications, pharmacokinetic factors) not  
563 assessable by the utilized NGS panel. In our cohort of erlotinib-treated NSCLCs, 71% of them  
564 revealed concurrent mutations in alternative cancer-drivers prior to TKI-treatment [51]. In 67% of  
565 these cases, we identified *TP53*-mutations, while 60% of them carried co-mutations in either *MET*,  
566 *KRAS*, *NRAS*, *SMAD4*, *PIK3CA*, *CTNNB1*, *DDR2*, *ERBB4*, *FGFR1*, or *FGFR3*. Previous analyses of  
567 gefitinib-treated *EGFRM+* NSCLC cohorts using the same targeted NGS platform as ours showed an  
568 occurrence of co-mutations that in terms of affected genes and frequency was very similar to that  
569 identified in our erlotinib-treated cohort [115,116]. Importantly, overall the gefitinib-receiving  
570 patients harboring co-mutations displayed a significantly poorer OR than those without co-mutations  
571 [115,116]. Likewise, a large database-study assessing characteristics and outcomes of NSCLC patients  
572 carrying multiple molecular alterations showed that cases with *EGFR/KRAS* and *EGFR/PIK3CA* co-  
573 mutations were associated with shorter PFS during TKI-treatment than patients with only *EGFR*-  
574 mutations [44]. Finally, a recent investigation of 374 consecutive untreated metastatic *EGFRM+*  
575 NSCLCs undertaken by the wide-targeted NGS platform used at the Memorial Sloan Kettering  
576 Cancer Center (MSKCC) in New York found 200 cases with coexisting alterations, the most frequent  
577 of which were mutations in *TP53*, *PIK3CA*, *CTNNB1*, and *RB1* and focal amplifications in *EGFR*, *TTF1*,  
578 *MDM2*, *CDK4*, and *FOXA1* [38]. Importantly, amplification of *ERBB2* or *MET* or mutation in *TP53*  
579 were significantly associated with a shorter time to progression [38]. Together, these studies suggest  
580 that in untreated advanced *EGFRM+* NSCLC co-mutations in other cancer-drivers are much more  
581 frequent than previously anticipated and may act as mechanisms of inherent resistance to gefitinib  
582 and erlotinib. Yet, when analyzed more in detail, the contribution of each of the mutations that have  
583 been implicated in primary TKI-resistance is not always clear-cut.

584

#### 585 2.2.1. Alterations in the *TP53* and *RB1* tumor-suppressor genes

586 The co-mutations most frequently detected by widely applied targeted NGS-assays in  
587 this setting are those in the tumor suppressor gene *TP53*. These mutations are known to occur in over  
588 50% of LACs in Caucasians and with lower frequency in East Asians [3,6,7,40]. Mutations in *EGFR*  
589 and in *KRAS* usually occur in the founder clones of LAC (most frequently in non-smokers and  
590 smokers, respectively), whereas *TP53*-mutations frequently appear during advanced stages of tumor  
591 development, indicating that they play a role during tumor progression rather than initiation  
592 [7,11,12,117]. Several *TP53* mutants have been reported to contribute to acquired TKI-resistance by  
593 interfering with the TKI-mediated cell-cycle arrest and apoptosis [118-121]. Yet, with respect to  
594 intrinsic TKI-resistance, several reports have shown only a marginal, not always significant, negative  
595 effect of *TP53* co-mutations on the OR of gefitinib- or erlotinib-treated *EGFRM+* NSCLC-patients  
596 [51,115,116]. This lack of significant association between co-existing *TP53*-mutations and sensitivity  
597 to TKIs may be ascribed to stochastic variations related to relatively few observations and/or the type  
598 of *TP53*-mutations identified in these studies that may differently interfere with the effect of TKIs.  
599 Indeed, analyses of larger cohorts of pre-treatment *EGFRM+* LAC samples not only confirm that *TP53*  
600 mutations are among the most frequent (> 50%) concomitant alterations in this cancer type [12], but  
601 also show that they are associated with significantly faster tumor progression after treatment with  
602 *EGFR*-TKIs of all three generations [38,122]. Thus, co-mutations in *TP53* may represent a mechanism  
603 of intrinsic TKI-resistance, though the role of different types of *TP53*-mutations remains to be

604 elucidated. Moreover, inactivation of *TP53* function in *EGFR*<sup>RM</sup> NSCLC may also occur post-  
605 transcriptionally via another frequent primary co-alteration, *i.e. de novo* amplification of the *MDM2*  
606 oncogene, which results in inhibition of p53 protein [38] and is associated with worse PFS during  
607 TKI-treatment with osimertinib [122].

608 Recurrent inactivation of *RB1*, another major tumor suppressor and cell-cycle  
609 regulator downstream *EGFR*, has also been detected in LAC, either due to mutation of the *RB1* gene  
610 itself, or deletion/mutation/methylation of other cell cycle-related tumor suppressor genes, such as  
611 *CDKN2A*, or mutation/amplification of cell cycle-inducing proto-oncogenes, such *CCND1/2*, *CCNE1*,  
612 *CDK4/6* [3,10,12,40]. Therefore, lack of cell-cycle control can potentially represent a major hurdle to  
613 the therapeutic effect of *EGFR*-TKIs in NSCLC. In this regard, the recent studies by Yu et al. and  
614 Kim et al. [38,122] identified *RB1*-mutations among the most common concurrent alterations in TKI-  
615 naïve *EGFR*<sup>RM</sup> NSCLCs. Moreover, co-mutations in *RB1* were a predictor of much faster progression  
616 following therapy with *EGFR*-TKIs (median PFS, 1.9 vs. 11.7 months;  $p < 0.001$ ; multivariate analysis  
617 showing HR = 5.6) [122]. Relatedly, Blakely et al. identified in cfDNA of patients with advanced  
618 *EGFR*<sup>RM</sup> NSCLC co-alterations of cell cycle genes, such as *CCND1/2*, *CCNE1*, *CDK4/6* that are all  
619 coding for functional inactivators of the Rb1-protein. The co-mutation or -amplification of these genes  
620 were significantly associated with poor response to *EGFR*-TKIs in these patients [12]. Investigations  
621 of additional large cohorts of *EGFR*<sup>RM</sup> NSCLCs at baseline using comprehensive gene panels may  
622 allow to further define the role played in intrinsic TKI-resistance by co-mutated genes in the p53- and  
623 Rb-pathways. This is particularly important, since alterations of these two major tumor suppressor  
624 pathways are not only frequent in NSCLC, but also remain among the least therapeutically actionable  
625 events in this disease [3,7,10].

626

#### 627 2.2.2. *ALK*- and *ROS1*-fusions

628 Among pre-treatment alterations in protooncogenes that could affect the initial  
629 response to *EGFR*-TKIs, those in *ALK*, *ROS1* and *MET* are of interest not only mechanistically, but  
630 also because of the availability of *ALK*-, *ROS1*- and *MET*-targeted drugs. We did not find any *ALK*-  
631 rearrangement or *ALK*-fusion protein expression by FISH and IHC in our cohort of *EGFR*<sup>RM</sup> NSCLCs  
632 [51]. At a first glance, this is consistent with the fact that *EGFR*-mutations and *ALK*-fusions have been  
633 largely described as mutually exclusive in untreated NSCLC and as mutual causes of acquired  
634 resistance to *ALK*-TKIs and *EGFR*-TKIs, respectively [17,18,43]. However, co-existing *EGFR*-  
635 mutations and *ALK*-rearrangements have been reported in a small number of NSCLC patients  
636 (reportedly from 0.09% to 1.6% of all NSCLCs) and a prevalence ranging from 0.5% to 4% of *EGFR*<sup>RM</sup>-  
637 NSCLCs and from 4.4% to 19% of *ALK*-rearranged NSCLCs (highest in East Asian patients),  
638 depending on the study and utilized detection methods [3,42, 45,123-126]. These studies have also  
639 indicated that deep NGS sequencing analysis significantly augments the detection rate of the co-  
640 alteration in TKI-naïve NSCLC as compared to less sensitive methods such as PCR, Sanger  
641 sequencing and FISH.

642 Jointly, these data indicate that co-alterations of *EGFR* and *ALK* are present in a small  
643 but relevant subgroup of NSCLC, with higher frequency in *ALK*-positive than *EGFR*-mutant NSCLC  
644 cases, especially when occurring in East Asian patients and with an identification rate expected to  
645 increase along with the growing implementation of sensitive NGS-based detection methods. Intra-

646 tumoral clonal heterogeneity, co-existence of the two alterations in the same tumor cells, very rapid  
647 acquisition of the co-alteration right after initiating TKI-treatment, or a combination of these  
648 circumstances have been envisioned as possible causes of *EGFR/ALK* co-alteration in NSCLC  
649 [42,89,126]. Also compatible with all these possibilities is the reported detection of cases with  
650 concurrent *EGFR/KRAS* co-mutations and *ALK*-rearrangement [44,45,127]. A literature review of  
651 100 NSCLC cases with concomitant *EML4-ALK*-rearrangement and *EGFR*-mutation has recently been  
652 published [89]. Yet, the effect of co-existing *ALK*-fusions on the response to first-line *EGFR*-TKIs has  
653 not been fully clarified. Single case reports have shown conflicting results, as reviewed by Yang et al.  
654 [126] and Lo Russo et al. [89]. In a large Chinese cohort of 977 screened NSCLC patients, four out of  
655 13 of the cases identified with *EGFR/ALK* co-alterations responded only to either an *EGFR*-TKI or an  
656 *ALK*-TKI at different time points, suggesting that one of these oncogenes might have had a dominant  
657 impact in these four cases [126]. Moreover, no significant differences in median OR to first-line *EGFR*-  
658 TKIs between *EGFR/ALK* co-altered cases and *EGFR*-mutant alone was reported (RR of 80% (8/10  
659 pts.) vs. 66% (55/84pts.), median PFS of 11.2 vs. 13.2 months, median OS of 18.5 months vs. 21.3  
660 months, respectively), suggesting that the benefit of TKIs was comparable in the two groups  
661 [123,126]. Similarly, Ulivi et al. [124] observed clinical benefit of first-line *EGFR*-TKIs in 67% (4/6) of  
662 patients with double *EGFR/EML4-ALK* mutations vs. 81.8% of patients with only *EGFR*-mutations at  
663 baseline. In contrast, Won et al. treated three patients with concomitant *EGFR*-mutation and *EML4-  
664 ALK* fusion with gefitinib and observed poor response with two showing PD and one SD and PFS of  
665 6 months [125]. This was opposed to good response in the 8 patients they treated with *ALK*-TKIs that  
666 exhibited RR of 88% (7/8 with PR) and prolonged PFS [125]. The intratumoral heterogeneity of *EGFR*-  
667 mutations and *ALK*-fusions might be a possible explanation for the variable efficacy of *EGFR*-TKIs in  
668 *EGFR/ALK* co-altered patients [89,128]. In addition to the relative abundance of *EGFR*-mutations and  
669 *ALK*-rearrangements, the levels of phosphorylation of *EGFR*, *ALK*, or downstream proteins  
670 detectable in tumor samples by IHC have been proposed for predicting the efficacy of TKIs in NSCLC  
671 with *EGFR/ALK* co-alterations [123,126]. However, this needs to be further validated in additional  
672 cases. In their review of 100 published cases with *EGFR/ALK* co-alteration, Lo Russo et al. [89]  
673 described that 43.4% of those treated with *EGFR*-TKIs showed an OR vs. 51.3% of those treated with  
674 *ALK*-TKIs, while of those sequentially treated with *EGFR*- and *ALK*-TKIs, 23.1% responded to *EGFR*-  
675 TKIs and 42.3% subsequently responded to *ALK*-TKIs. Thus, *ALK*-TKIs seem to be slightly more  
676 effective than *EGFR*-TKIs in patients with concomitant *EGFR*- and *ALK*-alterations, but the reasons  
677 for the variable response to *EGFR*- and *ALK*-TKIs in these patients remain to be defined [89].  
678 Therefore, larger multicenter-studies would be necessary to better understand the responsiveness to  
679 TKIs of NSCLC with *EGFR/ALK* co-alterations, as the available data, despite constantly growing, are  
680 based on few and inconsistent case reports that do not allow to draw definitive conclusions.

681 As for *ROS1*, the results of comprehensive studies of metastatic NSCLC including  
682 cases with *ROS1*-fusions have been conflicting in terms of presence of concomitant oncogenic driver  
683 mutations. Wiesweg and coworkers detected *ROS1*-fusions in almost 5% of cases in a large cohort of  
684 805 patients with metastatic LAC and 36% of these *ROS1*-positive cases presented with concomitant  
685 oncogenic driver mutations [129]. These included co-mutations in *EGFR*, *KRAS*, *BRAF*, or *PIK3CA*,  
686 with the most frequent ones being those in *EGFR*, identified in 6 patients and showing variable  
687 response to *EGFR*-TKIs in the 5 patients treated with these drugs. In contrast, Lin et al. detected very

688 few concurrent alterations in other oncogenic drivers, especially no *EGFR* co-mutations, in a cohort  
689 of 62 patients with *ROS1*-positive NSCLC [130]. Moreover, by assessing an independent data set of  
690 166 *ROS1*-rearranged NSCLCs detected by FoundationOne CDx test (Foundation Medicine), these  
691 authors only identified one case with concomitant driver mutation in *EGFR*. Thus, further studies are  
692 necessary to evaluate the possible impact of *ROS1* co-alterations on the response to TKIs in *EGFRM+*  
693 NSCLC. Given the quite rare occurrence of *ROS1*-fusions in NSCLC, it is predictable that most data  
694 on this issue will be provided by case reports.

695

### 696 2.2.3. *MET*-alterations

697 In NSCLC cells uncontrolled activation of the signaling induced by the hepatocyte  
698 growth factor (HGF) and its receptor *MET* can be triggered by increased HGF levels, receptor  
699 overexpression due to *MET*-amplification or post-transcriptional modifications, point-mutations of  
700 *MET* TK-domain and other functional domains, or reduced *MET*-degradation due to *MET* exon 14  
701 splicing-site mutants resulting in exon 14 skipping/deletion. The consequent abnormal *MET*-  
702 signaling can promote proliferation, survival, migration, invasiveness, and EMT of NSCLC cells  
703 [131]. *MET*-alterations (especially amplification) have been reported in 5-20% of NSCLCs with  
704 acquired resistance to *EGFR*-TKIs, representing approximately 5% of the cases treated with 1G/2G  
705 *EGFR*-TKIs and 20% of those receiving osimertinib [17,18,25,29,36]. Given that these tumors often  
706 remain dependent on *EGFR*-signaling, combining *MET*-inhibitors with continued *EGFR*-TKI  
707 treatment is considered a more effective strategy against them than switching from *EGFR*- to *MET*-  
708 inhibition alone [131,132].

709 *MET* receptor overexpression alone can induce malignant cellular transformation *in*  
710 *vitro* and *in vivo*, is detectable in approx. 50% of all patients with NSCLC and is a negative prognostic  
711 factor in NSCLC. However, *MET* overexpression in *EGFRM+* NSCLC is not automatically associated  
712 with poor response to *EGFR*-TKIs, nor is an optimal predictor of response to *MET*-TKIs, as clinical  
713 responses to these drugs in NSCLC patients have been unsatisfactory in the absence of *MET*-mutation  
714 or -amplification [131,132]. Overall, the published data on *MET* expression in NSCLC suggest that  
715 this parameter, as assessed by IHC, does not necessarily reflect activation of *MET*-signaling and  
716 tumor *MET*-dependence [132]. Hence, evaluation of *MET* status by IHC remains a heterogeneous,  
717 suboptimal, and controversial predictor of response to TKIs, especially those against *MET* itself. This  
718 is in part also due to the lack of standardized methods for performing *MET* IHC (different  
719 sensitivity/specificity of the various commercial antibodies against different epitopes of *MET*) and  
720 for scoring *MET* expression levels [132]. These issues were illustrated also by a recent phase Ib/II  
721 study combining the selective *MET*-TKI capmatinib with gefitinib in the treatment of *EGFRM+*  
722 NSCLC patients that had acquired resistance to *EGFR*-TKIs associated with *MET*-dysregulation [133].  
723 Only the highest *MET* expression by IHC (*i.e.*, 3+) was predictive of response in this study and the  
724 ORR for the *MET*-overexpressing 3+ cases was 32%, thus noticeably lower than the ORR of > 50%  
725 observed when targeting selected patient subpopulations harboring other NSCLC-drivers such as  
726 *EGFR*-, *ALK*-, *ROS1*- or *BRAF*-mutants [133]. Although *MET* IHC data are generally related to *MET*-  
727 amplification, biomarker data from clinical studies have yet to elucidate the connections of *MET*-  
728 overexpression with *MET*-mutation or -amplification as predictive biomarkers and indicators of

729 NSCLC dependence on MET-signaling [132]. For these reasons, direct evaluation of increased *MET*-  
730 gene copy number amplification is currently preferred for assessing MET-addiction of tumors and  
731 predicting responses to TKIs [131,132].

732 Earlier studies identified *de novo MET*-amplification in approximately 3% of patients  
733 with *EGFRM+* NSCLC as possible mechanism of intrinsic resistance to erlotinib and gefitinib [134].  
734 In agreement with more recent findings in the general NSCLC population and in the subset of  
735 *EGFRM+* LACs [12,46], our *EGFRM+* NSCLC cohort displayed an overall frequency of *MET* copy  
736 number gain of 22% and high concordance between *MET*-amplification and MET-overexpression,  
737 though we also observed a few cases with MET-overexpression not associated with gene  
738 amplification [51], which is a relatively frequent event in NSCLC [46,131]. In addition, 60% of our  
739 patients with *MET*-amplification and/or MET-overexpression also carried a *TP53*-mutation,  
740 indicating a potential growth advantage for NSCLCs with co-existing disruption of EGFR-, MET- and  
741 p53-dependent signaling pathways. Preclinical models have demonstrated that *MET*-amplification  
742 promotes proliferation and survival of *EGFR*-mutant, TKI-treated NSCLC cells by activating both the  
743 ERK and PI3K/AKT signaling as well as inhibiting the proapoptotic proteins BIM and APAF-1 [135-  
744 137]. In the clinical setting, a significant fraction of cases with acquired resistance to EGFR-TKIs are  
745 associated with *MET*-amplification (around 3% of those receiving 1G/2G TKIs and up to 20% of  
746 osimertinib-treated ones), which is likely due to clonal selection of preexisting *MET*-amplified cells  
747 during TKI-treatment, resulting in MET-signaling activation bypassing the TKI-induced EGFR-  
748 blockade [17,18,25,29,36,131,137]. Supporting this notion, *MET*-amplified cell subpopulations have  
749 been identified at low frequencies (reportedly representing < 1% of tumor cells) in pre-treatment  
750 specimens from cases that subsequently exhibited *MET*-amplification as main mechanism of  
751 resistance at disease progression, thus indicating that dominant clones had emerged from the  
752 preexisting cells under TKI-induced selective pressure [55,137].

753 Although the involvement of *MET* in the acquired TKI-resistance is well recognized,  
754 the potential role played by this gene in the primary TKI-resistance appears less clear. In addition to  
755 our series of NSCLCs with *MET* co-alterations, single cases of *EGFRM+* NSCLC with concurrent *de*  
756 *novus MET*-amplification, inherent resistance to EGFR-TKIs, and response to the subsequent dual  
757 EGFR/*MET* blockade by the combination erlotinib/crizotinib have been described [138,139].  
758 Similarly, a Japanese group retrospectively detected *MET* copy number gain at baseline in 11 out of  
759 35 gefitinib-treated *EGFRM+* LACs and showed that this event was associated with a high risk of  
760 progression and death (HR of 3.83 and 2.25, respectively) [140]. In keeping with that, the recent broad  
761 analysis of untreated *EGFRM+* NSCLCs performed at the MSKCC showed that concomitant *MET*-  
762 amplification correlated with shorter time to progression on first-line EGFR-TKI with a HR of 3.7 [38].  
763 Supporting the importance of MET signaling in primary resistance to TKIs, another Japanese study  
764 detected high-level expression of the MET-ligand HGF in 29% of NSCLC patients inherently not  
765 responding to EGFR-TKIs [141]. Interestingly, in this study high-level HGF expression turned out to  
766 be more frequently associated with intrinsic and acquired EGFR-TKI resistance than *EGFR* T790M  
767 mutation or *MET*-amplification [141]. Collectively, the data indicate that concurrent activation of  
768 MET-driven bypass signaling at baseline in *EGFRM+* NSCLC is an event capable of immediately  
769 interfering with the efficacy of EGFR-TKIs but can also represent a potential therapeutic co-target for  
770 combinatorial first-line strategies aimed at overcoming EGFR-TKI resistance. The above-mentioned

771 phase Ib/II trial combining gefitinib with the selective MET-inhibitor capmatinib has shown OR in a  
772 substantial fraction of *EGFR*<sup>RM</sup> NSCLCs acquiring resistance to the EGFR-TKI through increased  
773 *MET*-gene copy number (ORR of 47% in cases with 6 or more mean *MET* copies/cell as determined  
774 by FISH), thus confirming the clinical feasibility and usefulness of concomitant blockage of EGFR-  
775 and *MET*-signaling in tumors with *EGFR*/*MET* co-alterations, at least in the progression setting [133].  
776 Other new selective *MET*-inhibitors, such as volitinib, savolitinib, and tepotinib, are currently being  
777 tested together with EGFR-TKIs in phase I/II trials for patients with advanced NSCLC [131,132].

778 However, in our cohort the presence of altered *MET*-status at baseline did not  
779 inevitably result in lack of OR to erlotinib-treatment [51]. The above-mentioned case with co-existing  
780 *EGFR* exon 19-duplication (I744\_K745insKIPVAI), *TP53*-mutation, and increased *MET* copy number  
781 associated with *MET*-overexpression, did not respond to erlotinib [51], conceivably reflecting a so-  
782 called polyclonal TKI-resistance [55]. In contrast, other cases with *MET*-mutation or --copy number  
783 gain and/or *MET*-overexpression, did show a PR to erlotinib, regardless of the co-presence of a *TP53*-  
784 mutation. Thus, despite *MET*-amplified tumor cells potentially resistant to EGFR-TKIs may already  
785 exist at baseline and represent the reservoir for clonal selection during TKI-treatment that ultimately  
786 results in acquired TKI-resistance, the clinical significance of these cells in intrinsic resistance requires  
787 further confirmation in large cohorts. Ideally, these future studies should also establish the most  
788 efficient *MET*-biomarkers (IHC, FISH, and DNA/RNA sequencing), since part of the above-  
789 mentioned discrepancies regarding OR to TKIs in *MET* co-amplified cases could be due to the lack of  
790 standardized methods for determining *MET*-amplification. In particular, the *MET*-gene copy number  
791 gain required to induce clinically significant *MET*-overexpression and ligand-independent activation  
792 remains poorly defined [49,131,132]. This reflects the fact that traditionally *MET*-amplification has  
793 been identified in routine clinical practice by FISH and categorized in low- and high-level  
794 amplification, with some reports additionally including also intermediate-level amplification, based  
795 on different *MET*-to-chromosome 7 centromere (*MET*:*CEN7*) ratios and/or *MET* copy number per cell  
796 (affected by amplification of the gene or of a chromosomal region, or by polysomy) that slightly vary  
797 from study to study [46,49,51,131,132,142,143]. In this respect, the *MET*:*CEN7* ratio is considered by  
798 many as parameter reflecting true gene- amplification, whereas the *MET* copy number per cell is  
799 affected by amplification of the gene or of a chromosomal region, or by polysomy. Co-alterations in  
800 other oncogenic drivers such as *EGFR*, *ALK*, *ROS1*, *KRAS*, *BRAF*, *ERBB2*, and *RET* have been reported  
801 to occur much more frequently in NSCLCs with low-/intermediate-level *MET*-amplification than in  
802 cases with high-level amplification, suggesting that *MET* is the main driver in the latter tumors  
803 [31,142,143]. However, *EGFR*<sup>RM</sup> NSCLCs with co-existing high-level *MET*-amplification at baseline  
804 do exist [38,46,51,138-140,142], suggesting the possibility that in these cases heterogenous clones with  
805 either mutated *EGFR* or amplified *MET* might be present. In this respect, a recent cohort of 200  
806 consecutive patients with treatment-naïve metastatic *EGFR*<sup>RM</sup> assessed by FISH, 52 (26%) patients  
807 displayed concomitant *MET*-high (defined as copy number gain of 5 or greater) at diagnosis. In 46  
808 cases (23%) this was due to polysomy, while in the other 6 (3%) true amplification (defined by  
809 *MET*:*CEN7* > 2) was detected [143]. Notably, assessing the copy number gain did not correlate with  
810 the following response to 1G/2G EGFR-TKIs, as no significant differences in median time-to-  
811 treatment failure (TTF; 12.2 months *vs.* 13.1 months) and RR was found between *MET*-high and -low  
812 groups. In contrast, 5 out of the 6 patients with co-existing *MET*-amplification at baseline displayed

813 substantially poorer response to EGFR-TKIs (TTF less than 6.5 months), with the 2 cases with highest  
814 *MET:CEN* ratio rapidly progressing within the first month of treatment [143]. These data support the  
815 notion that *EGFRM+* NSCLCs with assessed true *MET*-amplification at baseline respond poorly and  
816 progress very rapidly, thereby fulfilling the temporal criteria for primary resistance [15,143]. In  
817 contrast, cases assessed by arbitrary *MET*-gene copy number thresholds, may not necessarily lack  
818 response to EGFR-TKIs, though whether increased *MET* copy number may or may not have an  
819 impact on PFS after EGFR-TKIs requires comparison with *EGFRM+* cases without concomitant *MET*-  
820 alterations.

821 NSCLCs with high-level *MET*-amplification have shown significantly better response  
822 to *MET*-signaling inhibition than cases with lower levels of *MET*-amplification/copy number gain,  
823 both when increased *MET* copy number was the only reported oncogenic driver and in *EGFRM+*  
824 NSCLCs with *MET*-dependent acquired resistance to EGFR-TKIs [49,132,133]. Moreover, although  
825 *EGFRM+* NSCLCs with concomitant high-level *MET*-amplification may inherently show poor  
826 response to EGFR-TKIs [38,140], associating a blocker of *MET*-signaling to the treatment appears a  
827 promising approach for tackling the primary resistance to EGFR-TKIs in these cases [138,139]. Thus,  
828 standardized methods for identifying and classifying co-amplification of *MET* in *EGFRM+* NSCLCs  
829 should be implemented for planning combinatorial therapies aimed at improving the outcome of  
830 cases with these co-alterations. Given that IHC-assessed *MET*-protein expression does not seem to  
831 accurately predict *MET*-induced resistance to EGFR-TKIs or sensitivity to *MET*-inhibitors in *EGFRM+*  
832 NSCLC, and since it is still debated whether *MET:CEN* ratio is the best predictor for these drugs [131-  
833 133], alternative indicators of downstream *MET*-activation by increased *MET*-gene expression might  
834 be necessary. In this regard, *MET*-phosphorylation or *MET* protein overexpression together with  
835 increased *MET* copy number or the implementation of a *MET*-activation-dependent *MET:GRB2*  
836 proximity ligation assay have been proposed [131].

837 *MET* exon 14 mutations (*METex14*) were detected in almost 3% of lung carcinomas of  
838 different histotypes, prevalently in elderly smokers, with highest frequency in adenosquamous  
839 carcinomas, sarcomatoid carcinomas with an adenocarcinoma-component, and LACs [144].  
840 However, the incidence of *METex14* in LAC of East Asian patients without alterations in other driver-  
841 genes such as *EGFR*, *ALK*, *ROS1*, *KRAS* or *RET* appears significantly higher [145]. Until now,  
842 *METex14* alterations have not been reported in association with acquired resistance to EGFR-TKIs in  
843 *EGFRM+* NSCLC [132]. This may reflect the initial notion of *METex14* as mutually exclusive with  
844 other oncogenic driver-mutations prevalently occurring in non-smokers such as those in *EGFR* or  
845 *ALK*. Nonetheless, concomitant amplification of *MDM2*, *CDK4*, *ERBB2*, or *EGFR*, or *KRAS*-mutations  
846 were observed in subsets of NSCLCs with *METex14* [143,146], which possibly signifies the co-  
847 existence of clones with different drivers. Thus, the role, if any, of *METex14* in primary resistance to  
848 EGFR-TKIs warrants future investigation.

849

#### 850 2.2.4. *RAS*-, *ERBB*-, *DDR2*-mutations

851 *KRAS*-mutations are one of the most common genetic events involved in the  
852 pathogenesis of LAC in which they are identifiable at a frequency of 20-30% of Caucasian patients  
853 and 2-10% of East Asian patients, particularly in smokers [3,6,7]. Most *KRAS*-mutations in NSCLC



854 are seen in codon 12 and 13, but rarer mutations occur also in codon 61 and 146. These mutations can  
855 also emerge during treatment of *EGFR*<sup>RM</sup> NSCLC with EGFR-TKIs and can cause secondary TKI-  
856 resistance to these drugs, given their capability of constitutively activating effectors downstream of  
857 EGFR [49,147]. We and others reported the existence of rare cases with co-mutation of *EGFR*- and  
858 *KRAS*-mutations in LACs prior to TKI treatment [3,43, 45,47,51,124]. Some of these *EGFR/KRAS* co-  
859 mutated cases were treated with EGFR-TKIs and somehow surprisingly showed a PR, even when  
860 they harbored additional driver-mutations such as *TP53*-mutations [45,51]. On the other hand,  
861 Oxnard et al. studying acquired resistance in osimertinib-treated NSCLCs with secondary T790M  
862 mutation, observed that in contrast to the patients maintaining T790M at the time of resistance (32%)  
863 and progressing after approx. 15 months of treatment mainly by acquisition of tertiary C797S  
864 mutation, the patients who had lost T790M (68%) progressed within 6 months through a [148] range  
865 of competing resistance mechanisms, including *KRAS*-mutations and targetable gene fusions [32].  
866 Together, these data suggest that pre-existing resistant clones with these alterations are selected and  
867 expanded by TKI-treatment, ultimately leading to resistance acquisition over relatively short time,  
868 but they are not able to cause immediate inherent resistance [32,45,51]. A potential explanation for  
869 this may come from the recent study by Moll et al. [148] suggesting that, in contrast to common  
870 opinion, resistance to 1G TKIs in *KRAS*-mutated NSCLC may not be entirely caused by constitutive  
871 activation of *KRAS* but also by the activation of all the ERBB-family members. Indeed, these authors  
872 demonstrated that in human *KRAS*-mutated LACs all four ERBB-family members are  
873 transcriptionally upregulated and activated. Moreover, they showed in cell lines and a mouse model  
874 that growth of *KRAS*-mutated NSCLC depends on upstream activation of EGFR. Consequently,  
875 genetical or pharmacological suppression of EGFR signaling by 1G EGFR-TKIs transiently down-  
876 regulates also the activity of mutant *KRAS* and related downstream signaling pathways. However,  
877 the gradual upregulation and activation of the other ERBB-family members functions as a  
878 compensatory mechanism that can reestablish *KRAS* signaling over time and make cancer cells TKI-  
879 resistant [148]. In contrast, the pan-ERBB inhibitor, afatinib, can block this compensatory mechanism  
880 and stably inhibit *KRAS* activity, thereby reducing the growth of *KRAS*-mutated NSCLC cells in  
881 preclinical models [148]. Therefore, given the lack of effective therapeutic strategies against *KRAS*-  
882 mutated cancers, it might be of interest to test the capacity of afatinib alone or combined with other  
883 inhibitors to inhibit the growth of *EGFR/KRAS* co-mutated NSCLC in human patients.

884 Further illustrating the incompletely defined role of *RAS* genes in the complexity of  
885 inherent TKI-resistance, we observed also an *EGFR*<sup>RM</sup> case that concomitantly carried mutations in  
886 *NRAS*, *TP53*, *ERBB4* and *DDR2* [51]. Although multiple, *per se* oncogenic mutations may imply  
887 polyclonal resistance, this case somehow surprisingly showed PR to erlotinib. *NRAS*-mutations have  
888 been reported with a frequency of < 1% in NSCLC, most commonly in association with  
889 adenocarcinoma histology and tobacco exposure, in analogy with *KRAS*-mutations [149]. However,  
890 in NSCLC *NRAS*- and *KRAS*-mutations not only display a distinct nucleotide transversion profile,  
891 but also a different position, in that 80% of *NRAS*-mutations affect codon Q61 and 20% codon G12,  
892 while > 90% of *KRAS*-mutations occur in codon G12, 6% in codon G13, and only 2% in codon Q61  
893 [149]. While *NRAS* and *KRAS* genes share conserved sequences, their protein products appear to  
894 regulate distinct oncogenic signaling events and to differently depend upon the downstream MEK  
895 pathway in NSCLC cells [149,150]. In this regard, the involvement of *NRAS*-mutations in TKI-

896 resistance, despite being in principle comparable to that of *KRAS*-mutations, remains poorly  
897 explored. Interestingly, using TKI-resistant NSCLC cell lines, Eberlein et al. discovered that certain  
898 *NRAS* mutations and *NRAS* copy number gain are a frequent mechanism of resistance to osimertinib.  
899 Additionally, they showed in mouse models that combining osimertinib with the MEK-inhibitor  
900 selumetinib re-sensitized osimertinib-resistant *EGFR/NRAS* co-mutated lung tumors to this EGFR-  
901 TKI [151].

902 In addition to the above-mentioned compensatory up-regulation, activation of parallel  
903 by-pass non-EGFR ERBB signaling may also occur in TKI-treated NSCLC cells by alterations of  
904 *ERBB2/3/4* genes. *ERBB2*-amplification in LACs, which occurs with frequencies of 1% to 10%  
905 depending on stage, ethnicity and other mutations [3,12], may represent an alternative mechanism of  
906 resistance to 1G EGFR-TKIs in T790M-negative patients [152]. *ERBB2*-amplification recently showed  
907 significant correlation with shorter time to progression on erlotinib with a HR of 2.4 in a large cohort  
908 of *EGFR*-mutant NSCLCs [38] and it is also one of the EGFR-independent mechanisms of acquired  
909 drug-resistance observed in patients treated with osimertinib [25,29,30]. Mutations in *ERBB2*,  
910 similarly to those in *EGFR*, are more frequent in LACs of younger females and non-smokers. In  
911 Caucasians, up to 2% of LACs harbor *ERBB2*-mutants, whereas the incidence increases to over 8% in  
912 LACs of East-Asians [3,12,153,154]. *ERBB2*-mutations can affect the extracellular (exon 5-8) and the  
913 transmembrane (exon 17) domains but are much more frequent in the TK domain (exon 18-24),  
914 where, in analogy with *EGFR*-mutants, they can result in substitutions, exon 19 microdeletions, and  
915 in-frame exon 20 insertions/duplications [3,12,154,155]. The latter are the predominant *ERBB2*-  
916 mutation type in LACs and most typically are in-frame insertions of 3–12 bp between codons 775–  
917 881. The concurrent amplification of the mutated *ERBB2*-gene or the concurrent primary occurrence  
918 of *ERBB2*-mutations with other oncogenic drivers such as *EGFR*-mutations or *ALK*-fusions have only  
919 rarely been observed in NSCLC [3,153,154]. Although some clinical studies have indicated that  
920 *ERBB2*-insertions are intrinsically resistant to the pan-ERBB TKIs afatinib, dacomitinib and neratinib  
921 [155,156], a subset of *ERBB2*-substitutions and exon 20 insertions as well as *ERBB2*-amplification have  
922 displayed preserved sensitivity to these drugs [153,155,157-160]. This can be followed by acquired  
923 resistance through different mechanisms (*MET*-amplification, loss of *ERBB2*-amplification, EMT)  
924 [158]. Conversely, other preclinical studies and preliminary clinical results have shown that *ERBB2*  
925 exon 20 insertions/duplications may be sensitive to the selective EGFR/*ERBB2* exon 20 inhibitor  
926 poziotinib, while they can cause resistance to EGFR-TKIs of all three generations. These studies also  
927 confirmed the heterogeneous inhibitory activity of neratinib on some of the insertions [109,161,162].  
928 The recent “basket” trial SUMMIT for patients with advanced solid tumors harboring *ERBB2*- or  
929 *ERBB3*-mutations exhibited a very low RR to neratinib in the included NSCLC cases (n=26, all with  
930 *ERBB2*-mutations), with PR confined to 1 NSCLC with a missense mutation in *ERBB2* TK domain,  
931 whereas no OR was seen in NSCLCs with *ERBB2* exon 20 insertions [155]. A clear tendency towards  
932 worse outcome was seen in the enrolled patients, whose tumors contained *ERBB2*-mutations co-  
933 existing with other oncogenic mutations in alternative RTKs (such as EGFR or *ERBB3*), members of  
934 the RAS/RAF/MAPK pathway or in *TP53* [155]. Cumulatively, these data suggest that *EGFR*+  
935 NSCLCs with concomitant *de novo* *ERBB2*-amplification or -mutations are very rare, but in case of  
936 occurrence, they may result in inherently poor response to EGFR-TKIs of all three generations.

937 Somatic *ERBB3*-mutations have low incidence (typically < 1%) across solid cancer  
938 types such as NSCLC and the oncogenic effect of *ERBB3* depends on dimerization with other *ERBB*-  
939 family members because of its very weak intrinsic TK activity. Thus, the role of *ERBB3*-mutations, if  
940 any, in primary response to EGFR-TKIs remains elusive. For instance, a case of advanced  
941 chemotherapy-resistant NSCLC, carrying the somatic V855A *ERBB3*-mutation homologous to L858R  
942 EGFR-activating mutation was reported, but its oncogenic effect in human and murine cell lines  
943 required concomitant overexpression of wt *ERBB2* [163], which *per se* can be oncogenic and thereby  
944 confounds these results. Even though preclinical studies like this and others have suggested that  
945 *ERBB3*-mutants may be oncogenic, no responses to neratinib have been observed in patients with  
946 *ERBB3*-mutated tumors (none were NSCLC) included in the SUMMIT trial [155]. Thus, the clinical  
947 impact of *ERBB3*-mutations as potential oncogenic driver in human cancers, including NSCLC, is still  
948 unclear. Yet, overexpression of *ERBB3* and activation of *ERBB3* signaling has been observed in  
949 different types of human cancers, including NSCLC, in which these events have been related to drug  
950 resistance (including TKI-resistance), cancer progression and poor patient survival [164]. Earlier  
951 studies showed that *MET*-amplification, at least in part, causes resistance to 1G EGFR-TKIs in NSCLC  
952 by activating *ERBB3* signaling, which could be mediated by a strong direct interaction of *MET* with  
953 *ERBB3* [135,165]. Moreover, the *ERBB3* ligand heregulin has been found overexpressed in a subset of  
954 NSCLCs, including also *EGFRM+* cases refractory to 1G EGFR-TKIs [166,167]. Overexpression of  
955 heregulin makes *EGFRM+* NSCLC cell lines resistant to erlotinib via sustained activation of the by-  
956 pass *ERBB3*-AKT signaling pathway and the growth of these cells can be inhibited by the pan-*ERBB*  
957 inhibitor afatinib or by combining erlotinib with the anti-*ERBB3* monoclonal antibody patritumab  
958 [166,167]. Thus, the heregulin-*ERBB3* axis is a potential alternative and pharmacologically revertible  
959 mechanism of intrinsic resistance to 1G EGFR-TKIs.

960 *ERBB4*-mutations reportedly occur in 1-8% of NSCLCs with higher frequency in  
961 patients of East-Asian ethnicity as for *EGFR*-mutations [3,6,7]. Some of the *ERBB4*-mutants identified  
962 in NSCLC are *ERBB4*-activating because crucially situated at the dimerization interfaces of the  
963 extracellular (Y285C and D595V) and TK (D931Y and K935I) domains and possess oncogenic  
964 properties [168]. The S239P *ERBB4*-mutation that we observed in our erlotinib-treated  
965 *EGFR/NRAS/TP53/ERBB4/DDR2* co-mutated case showing PR had not been previously reported in  
966 NSCLC [51]. It resides in the extracellular dimerizing domain of *ERBB4* and has been described in  
967 esophageal cancer as activating mutation [169]. Thus, it could potentially represent a bypass-  
968 mechanism linked to TKI-resistance, but the role of *ERBB4*-mutants in this process needs further  
969 investigation.

970 As for *DDR2*, this gene encodes the collagen discoidin domain receptor 2, a member  
971 of the discoidin subclass of the RTK protein family. Missense mutations of this gene are present in  
972 4% of pulmonary SqCCs, in which they may represent a therapeutic molecular target [170]. *DDR2*-  
973 mutations are also occurring in approximately 1.5% of LACs (<http://cancer.sanger.ac.uk/cosmic>),  
974 though their frequency was reported increased to 16% in *EGFRM+* NSCLC [116]. However, no clear  
975 oncogenic function or apparent impact on TKI-treatment of LAC has yet been identified [116,171].  
976 Thus, the role, if any, of *DDR2*-mutations in TKI-resistance remains to be determined.

977

978 2.2.5. *PIK3CA*- and *PTEN*-mutations

979 Somatic mutations in the catalytic domain of *PIK3CA* are considered cancer-drivers  
980 and represent one of the mechanisms of acquired TKI-resistance, but they are also detectable in up to  
981 3% of *EGFRM+* LACs prior to TKI therapy [29,39,38,51]. Expression of *PIK3CA*-mutants in *EGFRM+*  
982 NSCLC cell lines makes them resistant to EGFR-TKIs by activating AKT-signaling and inhibiting  
983 TKI-induced apoptosis [39], and the co-existence of *EGFR*- and *PIK3CA*-mutations has been  
984 associated with shorter median OS, suggesting synergistic activation of oncogenic pathways [29].  
985 However, in retrospectively assessed cohorts of patients with advanced *EGFRM+* NSCLC, the  
986 occurrence of *PIK3CA* co-mutations at baseline, despite being a negative prognostic factor associated  
987 with decreased OS, did not negatively affect the effect of EGFR-TKI monotherapy in terms of RR,  
988 PFS, and duration of response [51,172]. Indeed, the reported *PIK3CA* co-mutated cases with allegedly  
989 acquired or intrinsic resistance to EGFR-TKIs often harbored mutations in other oncogenes or in  
990 tumor-suppressor genes that could be the actual cause of TKI-resistance [29,51,172]. Thus, the  
991 currently limited amount of data regarding *EGFR/PIK3CA* co-mutated NSCLCs does not allow to  
992 firmly conclude whether *PIK3CA*-mutations represent a mechanism of intrinsic resistance to EGFR-  
993 TKIs.

994 *PTEN*-deletions have been associated with acquired resistance to erlotinib and  
995 gefitinib [29]. A case with T790M mutation and a *PTEN*-deletion before osimertinib therapy, followed  
996 by lack of response and increase in the number of metastatic sites with *PTEN*-deletions during  
997 treatment was reported, suggesting possible multifocal *PTEN*-dependent intrinsic resistance to  
998 osimertinib [173]. However, only a limited number of genes was analyzed, therefore it cannot be  
999 excluded that baseline mechanisms other than *PTEN*-deletion could have caused this primary  
1000 resistance [29]. More recently, co-mutations of *PTEN* have been associated with significantly shorter  
1001 PFS in a Korean cohort of *EGFRM+* NSCLC patients receiving osimertinib as second line following  
1002 initial EGFR-TKI failure (2.6 vs. 10.3 months for cases without *PTEN* co-mutations;  $p = 0.001$ ; HR = 5.8  
1003 in multivariate analysis) [122]. Thus, *PTEN* inactivation could represent a factor contributing to rapid  
1004 progression on osimertinib.

1005

#### 1006 2.2.6. *CTNNB1*-mutations

1007 In our *EGFRM+* NSCLC cohort we detected cases that prior to erlotinib treatment  
1008 showed concomitant pathogenic mutations of the *CTNNB1* gene coding for  $\beta$ -catenin, the main  
1009 effector in the Wnt/ $\beta$ -catenin signaling pathway that transactivates cell proliferation-related genes  
1010 [51,174]. The recent wide studies of Blakely et al. [12] and Yu and coll. [38] indeed confirmed that  
1011 *CTNNB1*-mutations are common co-alterations in untreated advanced *EGFRM+* NSCLCs, including  
1012 cases with co-existing T790M, and that they are functionally active (able to activate cell signaling,  
1013 proliferation, migration, and invasiveness). By longitudinal genomic analysis of liquid biopsies and  
1014 tumor re-biopsies, Blakely et al. also identified *EGFRM+* NSCLC patients with activating *CTNNB1*  
1015 co-mutations already present in early tumor stages and subsequently persisting during progression  
1016 to metastatic disease, which implied that these mutations were clonal and may play a co-pathogenetic  
1017 role in *EGFRM+* NSCLC [12]. Accordingly, preclinical data have indicated that *EGFR*-mutants can  
1018 induce NSCLC development in part through upregulation and activation of  $\beta$ -catenin and that  
1019 *CTNNB1*-mutations represent a potential downstream mechanism of acquired resistance to EGFR-  
1020 TKIs [175-177]. Consequently, targeting the Wnt/ $\beta$ -catenin pathway might provide new

1021 opportunities for counteracting TKI-resistance [176,177]. However, these concepts and even more so  
1022 whether co-mutated *CTNNB1* may play a role in primary TKI-resistance, await further clinical  
1023 validation. In this respect, the NSCLC cases with concurrent *EGFR*- and *CTNNB1*-mutations that we  
1024 identified partially responded to erlotinib-treatment [51].

1025

#### 1026 2.2.7. *SMAD4*-mutations

1027 Other concomitant mutations that we uncovered at baseline in our cohort of erlotinib-  
1028 treated *EGFR*-mutant NSCLCs were in the *SMAD4*, *FGFR1*, and *FGFR3* genes [51]. The former  
1029 encodes the *SMAD4* transcriptional co-factor, which is a key player in TGF- $\beta$ -mediated cell growth  
1030 arrest, apoptosis, and antineoplastic function as well as EMT-induction [178,179]. Despite a study of  
1031 the NSCLC genome showed a mutation rate of 4% among *SMAD*-genes [40], the incidence of  
1032 inactivating *SMAD4*-mutations in *EGFR*<sup>M+</sup> NSCLC has not been extensively studied and it remains  
1033 poorly understood whether and how these mutations are implicated in intrinsic TKI-resistance. Co-  
1034 presence of *SMAD4*-mutations has been observed in patients receiving gefitinib treatment, including  
1035 cases that responded to this *EGFR*-TKI [115,116]. Blakely et al. detected by longitudinal genomic  
1036 analysis of tumor-DNA and cfDNA from *EGFR*<sup>M+</sup> patients *SMAD4* variants in both early resectable  
1037 stage and metastatic stage, suggesting the clonal nature of these alterations. However, they detected  
1038 the same frequency of *SMAD4*-mutations in a group of 20 osimertinib-responders and 21 osimertinib-  
1039 non-responders [12], thereby casting doubts on the possible impact of these mutations on the  
1040 response to *EGFR*-TKIs. Our patient with *SMAD4* co-mutation exhibited a mixed response to  
1041 erlotinib [51]. Thus, further cases with *SMAD4* co-mutations need to be investigated to shed more  
1042 light on their significance in TKI-resistance.

1043

#### 1044 2.2.8. *FGFR*-alterations

1045 Constitutive activation of the transmembrane protein *FGFR1* by gene-amplification, -  
1046 translocation or -mutation has been associated with various malignancies. *FGFR1*-amplification has  
1047 been reported in up to 20% of pulmonary SqCCs and less frequently in LACs and SCLCs [180]. Single  
1048 cases of *FGFR1*-fusions acquired during erlotinib- and osimertinib-treatment have also been observed  
1049 [36,37]. Furthermore, some preclinical and clinical investigations indicate that constitutively active  
1050 *FGFR1*-signaling may represent a mechanism of acquired resistance to *EGFR*-TKIs [173,181,182].  
1051 Only few observations regarding co-mutations of *FGFR1* as possible cause of primary TKI-resistance  
1052 have been described. Lim et al. reported that 2 out of 20 *EGFR*-mutant NSCLC patients not  
1053 responding to gefitinib harbored a concurrent *FGFR1*-mutation [116]. In contrast, we identified an  
1054 advanced *EGFR*<sup>M+</sup> case with co-mutations in the *FGFR1* and *TP53* genes, which nonetheless did  
1055 show OR to erlotinib [51]. Thus, it is premature to conclude whether *FGFR1*-mutations may play a  
1056 role in intrinsic TKI-resistance.

1057 Activating *FGFR3*-mutations targetable by *FGFR*-TKIs have been initially described in  
1058 subsets of urogenital cancers, but more recently oncogenic mutations affecting the extracellular and  
1059 transmembrane domains of *FGFR3* have also been identified in a minority of pulmonary SqCCs [183-  
1060 185]. Moreover, a new study assessing by deep-sequencing and validating by mass spectrometry the  
1061 spectrum of actionable alterations in LACs affecting patients of Indian origin has shown recurrent  
1062 mutations of *FGFR3* TK-domain in 20/363 (5.5%) of cases [186]. These *FGFR3*-mutants were

1063 constitutively active and had oncogenic activity *in vitro* and in a xenograft mouse model, while both  
1064 these effects were inhibited by FGFR-TKIs [186]. The *FGFR3*-mutated LACs occurred more frequently  
1065 in younger patients and 25% of them concomitantly harbored *EGFR*-mutations [186]. In addition,  
1066 oncogenic *FGFR3-TACC3* fusions have been detected in a small subset of advanced LACs, especially  
1067 in cases with concomitant *EGFR*-mutations, in which the *FGFR3*-alterations appear to act as bypass-  
1068 mechanism substituting for EGFR signaling and are associated with resistance to EGFR-TKIs of all  
1069 three generations [36,37,187-189]. Most of these *FGFR3*-fusions emerged after treatment with  
1070 different EGFR-TKIs, consistent with their involvement in acquired TKI-resistance, but given that  
1071 often pre-treatment tissue was unavailable/insufficient for genetic testing in the investigations, one  
1072 cannot exclude that FGFR3-signaling might also play a role in intrinsic resistance if it is already  
1073 altered at baseline [36,37,188,189].

1074                 Indeed, we observed in our cohort of advanced *EGFRM+* NSCLCs a case that prior to  
1075 treatment concomitantly carried an activating *EGFR* exon 19-microdeletion and a previously  
1076 unreported 2 bp homozygous frame-shift microdeletion in *FGFR3* exon 17 resulting in elongated and  
1077 structurally “deleterious”, highly pathogenic FGFR3 protein variant [51,66]. During first-line  
1078 erlotinib-treatment this patient exhibited mixed response and serial tumor re-biopsies showed  
1079 heterogeneous mechanisms of TKI-resistance occurring at different times and locations [66]. After  
1080 only 7 weeks of therapy the patient developed metastatic pleural effusion, in which we detected  
1081 transformation to SCLC that retained the *EGFR*- and *FGFR3*-mutations and partly responded to the  
1082 following combination of carboplatin-etoposide and erlotinib-continuation. Instead, other  
1083 pulmonary and hepatic metastatic sites still maintaining the *EGFR/FGFR3* co-mutations showed  
1084 progression 6 months later associated with the appearance of the erlotinib-resistant T790M *EGFR*-  
1085 mutation at very low allele-frequency. Intriguingly, the *FGFR3*-mutation persisted throughout tumor  
1086 progression and at increasing frequency in the sequential biopsies taken at baseline, after the rapid  
1087 pleural SCLC transformation, and when the new LAC-metastases appeared later during the  
1088 treatment [66]. This case illustrated the complexity and heterogeneity of TKI-resistance mechanisms  
1089 occurring in different progressive metastatic sites of *EGFRM+* NSCLCs. Abnormal *FGFR3*-signaling  
1090 might have contributed to the rapid progression in this patient despite erlotinib-treatment, with the  
1091 phenotypic pleural SCLC transformation acting as an additional potent resistance mechanism that  
1092 contributed to effectively by-passing the TKI-mediated EGFR-blockade. In this regard, *EGFRM+*  
1093 LACs transforming to SCLC with retained *EGFR*-mutation tend to downregulate the target EGFR  
1094 protein, thereby becoming less sensitive to EGFR-TKIs and resembling SCLCs that typically express  
1095 lower levels of EGFR than NSCLCs [66,190,191]. In contrast, in sites where SCLC transformation did  
1096 not occur (possibly also prevented by the concomitant chemotherapy) the appearance of clones with  
1097 T790M mutation, even if at low frequency, could have ensured further progression together with the  
1098 parallel constitutive FGFR3-signaling.

1099                 Collectively, our and others’ findings, support the notion that deregulated FGFR3-  
1100 signaling represents an oncogenic driver in NSCLC and a potential mechanism of intrinsic and  
1101 acquired resistance to EGFR-TKIs that may be reverted by FGFR-TKIs [37,51,66,186-189].

1102

1103 2.2.9. Other gene-fusions

1104 Actionable fusions affecting *RTK*-genes other than *ALK*- or *FGFR*-genes, such as *RET*,  
1105 *NTRK*, and *EGFR* itself or involving *BRAF* have been identified as acquired resistance-drivers upon  
1106 progression on EGFR-TKIs of all three generations, with higher frequency seen during treatment with  
1107 osimertinib [32,35-37]. As speculated for the *FGFR3*-fusions, these other gene-fusions apparently  
1108 emerged after treatment with EGFR-TKIs, but because in several cases baseline samples were not  
1109 available for genetic testing, the possibility that these alterations were pre-existing as intrinsically  
1110 resistant clones cannot be completely excluded. In line with this notion, early resistance and rapid  
1111 progression (within 6 months) on osimertinib in connection with the emergence of these fusions and  
1112 loss of T790M was noticed in certain patients [32,36,37]. This suggests that because of tumor  
1113 heterogeneity small resistant clones with the fusions might have been present already before  
1114 treatment, not least because these alterations are themselves primary drivers in solid cancers, such as  
1115 NSCLC. Importantly, the first clinical cases of *EGFRM+* NSCLC with concurrent gene-fusions  
1116 responding to the combination of EGFR-TKI and a specific inhibitor of the fused oncoprotein (e.g.,  
1117 *ALK*-, *BRAF*- or *RET*-inhibitor) are being reported, indicating the possibility of overcoming this  
1118 mechanism of TKI-resistance by combinatorial therapy [35-37].

1119

### 1120 2.3. Phenotypic changes

#### 1121 2.3.1. Transformation to SCLC

1122 Phenotypic transformation to SCLC or SqCC and EMT with change to sarcomatoid  
1123 phenotype are mechanisms of acquired resistance to EGFR-TKIs of all three generations that can  
1124 occur in up to 15% of *EGFRM+* LACs during TKI-treatment and are associated with rapid clinical  
1125 course [17,18,29,30,190,191]. The transformation to SCLC is the most common of these phenotypic  
1126 changes and has been described in 3-10% of TKI-treated *EGFRM+* LACs [17,29,190,191]. However, *de*  
1127 *novoo* *EGFRM+* SCLC or mixed LAC-SCLC occasionally occurring in non-smokers independently of  
1128 EGFR-TKI treatment and characterized by rapid progression have been reported too [190-193]. This  
1129 raises the questions whether untreated disseminated *EGFRM+* LACs may already contain a  
1130 population of TKI-resistant SCLC cells as potential mechanism of inherent resistance and whether  
1131 EGFR-TKI treatment can further select and expand this population giving rise to a genetically similar  
1132 SCLC with acquired TKI-resistance [194]. Alternatively, LAC cells could just be forced to change their  
1133 phenotype by TKI-treatment as adaptive change occurring immediately (intrinsic resistance) or  
1134 gradually (acquired resistance) [194]. Although it can be difficult in routine clinical practice to  
1135 establish whether the LAC-to-SCLC transformation is pre-existing or induced by the TKI- treatment  
1136 [66], there is accumulating evidence for a dynamic molecular and cellular plasticity between LAC  
1137 and SCLC, including the concept of a mutual origin from pluripotent alveolar cells [190,191]. In recent  
1138 years, the advances concerning the biology behind the SCLC-transformation of *EGFRM+* LAC have  
1139 been substantial, whereas our understanding of the clinical course associated with this phenotypic  
1140 change has been more limited, as clinical data have been obtained from case reports or small case  
1141 series.

1142 However, recent publications shed new light on these issues. One of these reports  
1143 presented the hitherto largest retrospective multicenter study of *EGFRM+* advanced lung cancers (n  
1144 = 67) that either had phenotypically undergone the LAC-to-SCLC transformation upon TKI-treatment  
1145 (n= 58) or were initially diagnosed as SCLC/mixed NSCLC-SCLC (n = 9) and considered *as bona fide*

1146 transformed LACs within a common biologic continuum [193]. Despite being of retrospective  
1147 character, lacking standardized treatment and response evaluation, as well as lacking uniform  
1148 pathological analysis and genotyping of the historical samples (the patients had been treated between  
1149 2006-2018), this North American cohort, given its size, led to valuable conclusions on certain  
1150 biological aspects, appropriate treatments, and prognostic implications for *EGFRM+* LACs  
1151 transforming to SCLC [193,195]. It also illustrated how clinically and genetically these transformed  
1152 tumors represent a mixture of the features associated with *EGFRM+* LAC and conventional smoking-  
1153 related SCLC. The baseline demographics of the SCLC-transformed cohort [194] resembled those of  
1154 the general population of patients with *EGFRM+* LAC in terms of younger age, prevalent female  
1155 gender, high representation of East-Asian ethnicity, and infrequent smoking habit of patients [1,2,88],  
1156 though the percent of women and of never-smokers were slightly lower (57% and 73%, respectively).  
1157 Also, the baseline distribution of founder *EGFR*-mutations was similar to that in *EGFRM+* LAC in  
1158 general [1], with strong prevalence of exon 19dels and L858R. These mutants were detected in 69%  
1159 and 25% of all patients, respectively (thus with slight increase of exon 19dels over L858R as compared  
1160 to *EGFRM+* LAC in general), while the remaining 6% harbored less common founder mutations, such  
1161 as S768I, G719X or L861Q and two patients had an additional *de novo* T790M mutation. Importantly,  
1162 all the SCLC-transformed cases did continue to harbor their original *EGFR*-mutation [193], as in  
1163 previous reports of SCLC-transformation in TKI-treated LACs [66,190,191,196,197]. Some of these  
1164 reports also indicated that following SCLC-transformation cancer cells became insensitive to *EGFR*-  
1165 TKIs partly by downregulating the expression of *EGFR* protein and not by acquiring a secondary  
1166 *EGFR*-mutation such as T790M [66,190,191]. In keeping with that, Marcoux et al. found that 15 of  
1167 their 19 cases with previously detected T790M (two *de novo* and 17 acquired during TKI-treatment)  
1168 had lost T790M after transformation to SCLC [193]. Collectively, these data are consistent with a  
1169 separation of a T790M clone and a SCLC clone from a common founder LAC clone during the  
1170 branching clonal evolution of *EGFRM+* LAC described by Lee et al. [198]. They also suggest that the  
1171 T790M clone may become dispensable for TKI-resistance after the phenotypic transition to SCLC  
1172 [193,195,198], possibly because the *EGFR* protein downregulation represents a sort of “loss of TKI-  
1173 target”.

1174 Genotyping of Marcoux et al.’s cohort showed also significant incidence of *TP53*- and  
1175 *RB1*-mutations in the LACs before undergoing SCLC-transformation and after having transformed  
1176 as well as in the *de novo EGFRM+* SCLC specimens [193]. Additionally, a significant number of  
1177 transformed tumors with *PIK3CA*-mutations was detected. This frequent occurrence of mutations in  
1178 *TP53*, *RB1* and *PIK3CA* is also typical of classic smoking-related SCLC [199] and was reported in  
1179 previous cases of LACs transforming to SCLC following TKI-therapy, though the inactivation of the  
1180 p53- and Rb1-signaling pathways more rarely may take place via other genetic/epigenetic  
1181 mechanisms [66,190,191]. In any case, according to the branching evolutionary path of *EGFRM+* LAC  
1182 transforming to SCLC described by Lee et al. [198], the TKI-resistant SCLC clones emerged earlier  
1183 and at much higher frequency from a founder LAC with complete (homozygous) inactivation of the  
1184 tumor suppressor genes *RB1* and *TP53* at baseline as compared to LACs with intact p53 and Rb1  
1185 function. Indeed, in the former cases the clonal branching of SCLC cells from LAC could be detected  
1186 even before the TKI-start and the risk of SCLC-transformation was increased > 40 times [198].



1187 Taken together the above-mentioned results provide evidence for TP53 and RB1  
1188 inactivation as predisposing factor for SCLC-transformation of *EGFRM+* LACs and suggest that  
1189 evaluating the mutational status of *TP53* and *RB1* at baseline might aid in foreseeing which LACs are  
1190 more prone to SCLC-transformation following EGFR-TKI therapy [193,195,198]. It remains to be  
1191 clarified, though, how the presence of *TP53*- and *RB1*-mutations in *EGFRM+* LACs correlates with  
1192 the variable time to transformation observed by Marcoux et al. in their patients. Indeed, these authors  
1193 found a time to transformation from the initial advanced LAC diagnosis ranging from 2 to 60 months  
1194 (median = 17.8 months) and from TKI-start varying between 1.3 and 53.4 months (median = 15.8  
1195 months) [193]. The fact that in certain cases the time to transformation is of several months suggests  
1196 that additional genetic/epigenetic changes may be required for the phenotypic change to be  
1197 discernible [196,200]. Conversely, in other patients, tumor progression in association with the LAC-  
1198 to-SCLC transformation is observed just a few weeks after initiating EGFR-TKIs [66,193] and SCLC  
1199 clones are detectable before TKI-treatment in LACs with TP53 and RB1 inactivation, thereby  
1200 justifying the inclusion of this phenotypic change among the possible mechanisms of intrinsic TKI-  
1201 resistance. Nine percent of the transformed cases in the North American cohort also displayed *EGFR*-  
1202 amplification, in addition to the founder *EGFR*-mutation [193], implicating that not only *EGFR*-  
1203 downregulation but also -upregulation may contribute to the loss of sensitivity to EGFR-TKIs in the  
1204 SCLC-transformed cells. Although the mechanisms by which SCLC-transformation leads to TKI-  
1205 resistance need to be addressed more specifically, it is also fair to speculate that the *TP53*-, *RB1*-, and  
1206 *PIK3CA*-mutations identified in the transformed tumors may contribute to TKI-resistance, given that  
1207 these genes regulate a multitude of mechanisms implicated in cell proliferation and survival  
1208 downstream EGFR.

1209 After transformation, the cohort of Marcoux et al. was treated with platinum-  
1210 etoposide showing a RR of 54% and a median PFS of 3.4 months, and thereafter with taxanes with a  
1211 remarkable RR of 50% and median PFS of 2.7 months [193]. This confirmed that adopting the  
1212 platinum-etoposide protocol used as SOC treatment for conventional SCLC may also be a valid  
1213 therapeutic choice after the LAC-to-SCLC transformation and that taxanes may represent an  
1214 interesting alternative for this group of patients, also as late line of treatment. It remains to be clarified  
1215 which cells are sensitive to and responsible for the significant RR of platinum-etoposide and taxanes  
1216 in the transformed tumors (*i.e.*, residual responsive LAC cells in transformed tumors or specific  
1217 sensitivity of the SLC-transformed cells or both?). The SCLC-transformed tumors also exhibited high  
1218 rate of CNS metastases and median OS since initial diagnosis of advanced lung cancer and after  
1219 SCLC-transformation of 31.5 and 10.9 months, respectively, which together with the frequent but  
1220 transient responses to platinum-etoposide are clinical features reminiscent of those in classic  
1221 smoking-associated SCLC with wt *EGFR* [193]. On the other hand, the short median PFS and OS after  
1222 transformation indicate that more efficient therapeutic protocols are needed after diagnosing this  
1223 phenotypic change in TKI-treated *EGFRM+* LACs. In this regard, the transformed tumors are not  
1224 always completely insensitive to EGFR-TKIs, as 52% of patients in the North American cohort  
1225 received TKI-therapy after transformation, mostly in combination with or after cytotoxic  
1226 chemotherapy, and a few cases showed clinical benefit from this treatment [193]. As in previous  
1227 reports, this was ascribed to the reemergence of LAC clones in progressing sites after SCLC  
1228 development [66,193]. In contrast, treatment with immune checkpoint inhibitors yielded no clinical

1229 response, resembling the lack of efficacy of immunotherapy in the general population of *EGFRM+*  
1230 LAC [201,202]. Notably, a literature review of 39 TKI-treated SCLC-transformed LACs (37 *EGFRM+*  
1231 cases, 2 *ALK*-positive cases) [196] and a retrospective European cohort of 48 SCLC-transformed  
1232 *EGFRM+* LACs [197] displayed time to transformation, RR to platinum-etoposide, and OS since LAC  
1233 diagnosis or after transformation comparable to those in the study by Marcoux et al. [193,196,197],  
1234 thereby validating the conclusions in terms of clinical behavior of these tumors.

1235 The above-described studies also underline the relevance of tumor re-biopsies at  
1236 progression for the histological identification of phenotypic changes such as SCLC-transformation  
1237 that, as yet, are not detectable in liquid biopsies. Finally, they imply that TKIs may function as factors  
1238 promoting the SCLC-transformation, especially in NSCLCs with inactivated *TP53* and *RB1*, despite  
1239 not being essential for the phenotypic transition. In connection with that, the role of *EGFR*-mutations  
1240 in SCLC-transformation also needs to be elucidated, considering that these mutations are early clonal  
1241 events involved in the initiation of *EGFR*-driven LAC, thereby explaining the significant responses  
1242 to TKIs that often are observed across multiple cancer sites [7,11]. In this regard, SCLC-transformation  
1243 has occasionally been reported in *EGFR*-wt LAC and in LACs driven by *ALK*-rearrangement rather  
1244 than mutated *EGFR* [196,197], suggesting that *EGFR*-mutations may predispose rather than induce  
1245 the transformation. Accordingly, some evidence for SCLC-transformation occurring more rapidly in  
1246 *EGFRM+* than in *EGFR*-wt LACs has been provided, though after transformation survival and  
1247 response to platinum-etoposide appear similar in the two groups and resemble those in conventional  
1248 SCLC [197]. Finally, future multigene analyses will hopefully uncover whether specific genetic  
1249 signatures of *EGFRM+* LACs are associated with SCLC-transformation, so that this event can be better  
1250 predicted and possibly therapeutically counteracted [195]. Most of the reported cases of SCLC-  
1251 transformation in *EGFRM+* LAC were treated with TKIs of early generation, while only single  
1252 patients received osimertinib as first-line [193,196,197]. In addition, recent investigations indicate that  
1253 in addition to tertiary *EGFR*-mutations and loss of T790M ("loss of target"), resistance to second-line  
1254 osimertinib is related to several *EGFR*-independent mechanisms [203]. Thus, it will be interesting to  
1255 prospectively analyze how the employment of first-line therapy with osimertinib will impact on the  
1256 occurrence of SCLC-transformation or other phenotypic changes in patients with *EGFRM+* NSCLC,  
1257 since in this group of patients TKI-resistance due to T790M mutation will lose significance.

1258

### 1259 2.3.2. EMT, BIM expression

1260 EMT was initially reported in connection with cases of acquired resistance to *EGFR*-  
1261 TKIs of 1G or 2G (< 2%) and is now being observed at an increased frequency after the  
1262 implementation of osimertinib [29]. EMT is characterized by loss of epithelial markers (e.g., E-  
1263 cadherin) and acquisition of mesenchymal features, such as spindle-shaped vimentin-positive cells  
1264 with increased motility, invasiveness, and TKI-resistance. As for the SCLC-transformation and given  
1265 the frequent phenotypic heterogeneity of NSCLC, the possibility of tumors containing sarcomatoid  
1266 spindle cells that have undergone EMT and are intrinsically resistant to *EGFR*-TKIs prior to treatment  
1267 cannot be omitted. Alternatively, EMT might be induced very rapidly in some tumor cells after  
1268 initiation of TKI-treatment as a form of adaptive response to the inhibition of *EGFR* signaling [204].  
1269 Supporting both concepts, anecdotal cases of EMT occurring within weeks of TKI treatment have

1270 been reported [204]. Indeed, the transcription factors (TFs) Twist, Snail, Slug and ZEB1, which  
1271 regulate a plethora of genes associated with a mesenchymal cellular phenotype, can be found  
1272 upregulated in NSCLC cells before therapy or are rapidly induced by EGFR-TKIs as part of the  
1273 adaptive cellular reprogramming. In either case, they may induce EMT in NSCLC and lead to  
1274 resistance to EGFR-TKIs of all three generations [29,204]. Experiments in NSCLC cell lines showed  
1275 that counteracting EMT can re-establish sensitivity to EGFR-TKIs [205]. However, how EMT causes  
1276 TKI-resistance remains uncertain. A key event in EMT appears to be the downregulation of the EGFR-  
1277 interacting adhesion-protein E-cadherin, which is at least in part mediated by epigenetic mechanisms.  
1278 Indeed, overexpression of the EMT-related zinc-finger transcriptional repressor ZEB1 in *EGFRM+*  
1279 NSCLC cell lines inhibits the expression of E-cadherin by recruiting histone deacetylases (HDACs),  
1280 and this renders these cells insensitive to EGFR-TKIs [205]. Moreover, gene promoter methylation is  
1281 also involved in E-cadherin downregulation when NSCLC undergoes EMT [206]. Additionally, cases  
1282 of *ALK*-rearranged NSCLC resistant to the 2G *ALK*-TKI ceritinib displaying features such as spindled  
1283 cell shape, loss of E-cadherin immunostaining, and Vimentin overexpression, consistent with EMT,  
1284 have been documented [207]. Similarly, mutations in genes regulating EMT and E-cadherin  
1285 expression levels have been reported in crizotinib-resistant *ALK*-positive NSCLCs [208]. Thus, loss of  
1286 E-cadherin expression in NSCLC appears to be predictive of poor responsiveness to EGFR- and *ALK*-  
1287 TKIs and is characteristic of EMT induction in NSCLCs that become resistant to these drugs.

1288           It has also been shown that the above mentioned, EMT-related TFs can inhibit the  
1289 transcription of the *BCL2L11* gene. The latter encodes BCL2-like 11 (BIM), a BH3 domain-containing,  
1290 pro-apoptotic member of the Bcl-2 protein family that is destabilized and downregulated by EGFR-  
1291 dependent signaling in cancer cells that are EGFR-addicted for survival. Consequently, BIM is  
1292 stabilized by EGFR-TKIs and thereby contributes in a major way to TKI-induced apoptosis in  
1293 *EGFRM+* NSCLC cells [209-212]. Thus, EMT may induce a TKI-resistant status at least in part via  
1294 transcriptional suppression of BIM-mediated apoptosis. An additional player contributing to the  
1295 induction of EMT and EGFR-TKI resistance in NSCLC cells is the teratocarcinoma-derived growth  
1296 factor 1 (TDGF1)/CRIPTO1, an oncofetal, membrane-associated protein of the EGF-CFC family.  
1297 Indeed, *EGFRM+* NSCLCs intrinsically resistant to EGFR-TKIs were reported to have upregulated  
1298 expression of CRIPTO1. Moreover, ectopic expression of CRIPTO1 in *EGFRM+* NSCLC cell lines  
1299 upregulated ZEB1 and activated the SRC pathway via microRNA-205 (miR-205) downregulation,  
1300 thereby promoting EMT and erlotinib-resistance of these cells [213]. Conversely, CRIPTO1-  
1301 overexpressing primary *EGFRM+* NSCLC cells that were intrinsically erlotinib-resistant became TKI-  
1302 sensitive upon silencing of CRIPTO1 expression [213]. Intriguingly, miR-205 and the microRNA-200  
1303 family are known to repress the expression of ZEB1/ZEB2 and SRC, and in this way can prevent EMT  
1304 and drug resistance [214,215]. Consequently, ectopic miR-205 overexpression suppressed CRIPTO1-  
1305 dependent ZEB1 and SRC activation, restoring erlotinib sensitivity in *EGFRM+* NSCLC cell lines  
1306 [213]. Also, pharmacologically co-targeting EGFR and SRC synergistically reduced the growth of  
1307 CRIPTO1-positive, erlotinib-resistant, *EGFRM+* NSCLC cells, suggesting that this combination might  
1308 be able to counteract intrinsic resistance to EGFR-TKIs in patients with CRIPTO1-positive, *EGFRM+*  
1309 NSCLC undergoing EMT [213].

1310           Interestingly, an intronic deletion polymorphism of the *BCL2L11* gene that results in  
1311 alternative BIM mRNA splicing and elimination of the pro-apoptotic BH3-domain occurs naturally

1312 in a significant fraction of East Asian individuals, with frequency reportedly ranging between 12%  
1313 and 21% [216,217]. Consequently, this polymorphism impairs the generation of the proapoptotic  
1314 isoform of BIM required for EGFR-TKI-induced apoptosis and confers an intrinsically TKI-resistant  
1315 phenotype that can partly explain the heterogeneity of TKI responses across individuals [218].  
1316 Indeed, Asian patients with *EGFRM+* NSCLC, who harbored this host BIM deletion polymorphism,  
1317 exhibited significantly inferior responses to treatment with TKIs of all three generations and much  
1318 shorter PFS than individuals lacking the polymorphism, suggesting that the BIM polymorphism is a  
1319 negative predictive marker of response to EGFR-TKIs [216-220]. Of note, preclinical experiments  
1320 indicate that BH3-mimetics or HDAC-inhibitors, such as vorinostat, can restore BIM functionality  
1321 and sensitivity to EGFR-TKIs in *EGFRM+* NSCLC cells carrying the BIM polymorphism [219,221,220].  
1322 In addition to polymorphism, low BIM expression levels in *EGFRM+* NSCLC samples may also  
1323 predict poorer initial response and shorter duration of clinical benefit from EGFR-TKIs, indicating  
1324 that BIM expression may represent a predictive marker for these drugs [55,210,222,223]. The  
1325 differences in baseline BIM expression levels among NSCLC cases likely reflects heterogeneity within  
1326 the cellular apoptotic machinery, though what causes these differences remains unclear [55].  
1327 Recently, *EGFRM+* NSCLC patients with low expression level of the transcriptional BIM-inducer  
1328 Human antigen R (HuR) were reported to display reduced BIM expression, intrinsic resistance to  
1329 EGFR-TKIs, and significantly shortened PFS, while ectopic overexpression of HuR was able to  
1330 enhance sensitivity to gefitinib in NSCLC cells *in vitro* and *in vivo* [224].

1331           The TAM (Tyro3, AXL, MerTK) family of RTKs has oncogenic potential and both the  
1332 expression of MerTK and AXL can increase in *EGFRM+* NSCLC treated with EGFR-TKIs and induce  
1333 acquired resistance to these drugs [225]. MerTK functions as by-pass track and activates MAPK- and  
1334 FAK-signaling, thereby converging downstream EGFR, while AXL-signaling has been associated  
1335 with acquired resistance through the induction of EMT [225,226]. Some evidence for pre-existing,  
1336 drug-tolerant cell clones overexpressing AXL at baseline has been recently presented in single cases  
1337 of *ALK*-rearranged NSCLC not responding to crizotinib [227]. Thus, it would be relevant to  
1338 investigate in biopsies obtained before treatment and early during response to therapy whether  
1339 populations of AXL-overexpressing cells exist in NSCLC at baseline, as a source of rapid EMT  
1340 development and primary TKI-resistance shortly after therapy initiation. This approach would also  
1341 allow clinical validation of the alternative possibility emerged from studies in TKI-treated NSCLC  
1342 cell lines that AXL and EMT are promptly induced as part of the rapid reprogramming these cells go  
1343 through after TKI-initiation. It is postulated that this adaptive response results in de-repression of  
1344 certain alternative RTK-mediated by-pass pathways that ultimately allow some cells to survive the  
1345 treatment, proliferate, and even switch to a more mesenchymal, less EGFR-dependent phenotype,  
1346 thereby persisting as a form of “residual disease” [204].

1347           Cancer-associated fibroblasts (CAFs) have been implicated in the induction, through  
1348 paracrine mechanisms, of EMT and TKI-resistance in NSCLC. For instance, by culturing *EGFRM+*  
1349 NSCLC cell lines with CAFs isolated from NSCLC tissues, Yi et al. were able to promote EMT and  
1350 EGFR-TKI resistance of the cancer cells. This was at least in part due to the secretion of HGF and  
1351 insulin-like growth factor-1 (IGF-1) by the CAFs that activated signaling pathways in the NSCLC  
1352 cells leading to EMT and TKI-resistance [228].

1353

## 1354 2.3.3. Conversion to SqCC

1355 In addition to transformation to SCLC and EMT, there is mounting evidence for the  
1356 association of TKI-resistance with another phenotypic change, namely the transition of an *EGFRM+*  
1357 LAC to a SqCC during TKI-treatment. According to the 2015 WHO classification of lung tumors,  
1358 adenosquamous carcinomas (defined as carcinomas where the adenomatous and squamous  
1359 components represent each at least 10% of the whole tumor tissue) account for no more than 4% of  
1360 all lung cancers [229]. However more recent studies showed that up to 10% of NSCLCs may contain  
1361 mixed adenomatous and squamous areas in the same primary tumor. Regardless of their size and  
1362 prevalence, these components frequently share identical oncogenic alterations in cancer-drivers such  
1363 as mutations in *EGFR*, *KRAS*, *AKT1*, *ERBB2*, and *PI3KCA* genes or fusions of *ALK* and *RET* genes,  
1364 with frequencies resembling those in pure LAC, thereby suggesting a potential phenotypic transition  
1365 [7,230]. Indeed, the trans-differentiation from LAC to SqCC has been described both in humans and  
1366 in mouse models, often when tumor cells are characterized by inactivation of the tumor suppressor  
1367 gene *LKB1/STK11*, which occurs in up to 20% of LACs [3,7,10,230,231]. Moreover, clinical  
1368 investigations have identified cases revealing a phenotypic LAC-to-SqCC change at progression  
1369 during treatment with EGFR-TKIs of all three generations [30,232], which is consistent with the  
1370 association of this phenotypic conversion with TKI-resistance [7,230]. However, as for SCLC-  
1371 transformation and EMT, it is debated whether the conversion from LAC to SqCC is a clonal selection  
1372 or an adaptive histological change resulting in phenotype-switch [232]. Thus, it cannot be excluded  
1373 that, because of tumor heterogeneity, a certain amount of tumor cells with SqCC phenotype might  
1374 already be present before the initiation of TKI-treatment and immediately act as mechanism of poor  
1375 therapeutic response or, after further clonal expansion, cause resistance later during the treatment.

1376 A recent pooled analysis of published case reports or small case series of SqCC-  
1377 transition in *EGFRM+* LACs included 16 patients treated with 1G or 2G TKIs as first/second/third-  
1378 line therapy and 1 receiving osimertinib as second-line [232]. As baseline features, the percentage of  
1379 females (82%), median age (63 years), and percentage of smokers (41%) were higher than in the  
1380 general population of *EGFRM+* LAC patients [1,88,2]. The founder *EGFR*-mutations in baseline LAC  
1381 samples were exon 19dels (all E746\_A750del) and L858R in 53% (9/17) and 41% (7/17) of cases,  
1382 respectively, thereby resembling the mutation distribution in the general population of patients with  
1383 *EGFRM+* LAC [1,2,88]. The remaining case (6%) harbored a *de novo* T790M mutation. As observed in  
1384 most cases transforming to SCLC, all the 17 SqCC-converted cases maintained the original *EGFR*-  
1385 mutations [232]. This substantiates the concept that the new SqCC phenotype observed at disease  
1386 progression originates from a founder LAC [232], considering that <5% of pulmonary SqCCs display  
1387 activating *EGFR*-mutations [8]. Given that diagnostic biopsies are small and taken from single sites,  
1388 it cannot be excluded though, that some of the cases described as SqCC-conversion of *EGFRM+* LACs,  
1389 in fact were at baseline *EGFRM+* adenosquamous carcinomas, which are known to harbor *EGFR*-  
1390 mutations in both components [233] and could have progressed through further clonal selection of  
1391 the SqCC-population [232]. The available genotyping data from the 11 samples tested after the onset  
1392 of the SqCC phenotype revealed the emergence of the TKI-resistant mutant T790M in eight cases,  
1393 PIK3CA-mutation in two cases, and the occurrence of S768I in one case [232]. The high frequency of  
1394 T790M in the SqCC-converted specimens contrasts with the low incidence of newly acquired T790M  
1395 and tendency to lose pre-existing T790M observed in the *EGFRM+* LACs undergoing SCLC-

1396 transformation (see paragraph 2.3.1.) [193,196]. The appearance of T790M in a considerable amount of  
1397 SqCC-converted LACS following TKI-therapy also raises the question whether this mutation is the  
1398 main mechanism of TKI-resistance in these tumors, rather than other molecular events associated  
1399 with the squamous phenotype. More molecular profiling of SqCC-converted LACs at baseline and  
1400 after conversion is needed to define molecular signatures that could predispose to this phenotypic  
1401 change and/or render it resistant to TKI-treatment.

1402 In terms of clinical outcomes, the pooled literature analysis of Roca et al. [232]  
1403 displayed a median duration of TKI-treatment prior to SqCC-conversion of 11.5 months (range 4–69  
1404 months), thus shorter than the median time from TKI-start to SCLC-transformation reported by  
1405 Marcoux et al. (15.4 months) [193] and Roca et al. (18 months) [232]. The median OS after diagnosis  
1406 of NSCLC was of 20 months in the cases experiencing SqCC-conversion, which is shorter than the OS  
1407 observable in the general population of *EGFR*<sup>WT</sup> LAC not undergoing phenotypic changes. It is also  
1408 shorter than the OS from diagnosis observed in the *EGFR*<sup>WT</sup> LACs undergoing SCLC-  
1409 transformation, which as above-mentioned, was of 31.5 months [193]. The treatment after the SqCC-  
1410 transition was described for only 12 patients in the pooled analysis of cases [232] and included  
1411 chemotherapy (24%), TKI (41%), or a combined protocol (6%). The clinical benefit was quite modest:  
1412 two patients did not benefit from any therapy and died shortly after very rapid PD, while only four  
1413 patients exhibited a PR after administration of a 3G *EGFR*-TKI. After SqCC-conversion the median  
1414 OS was therefore of only 3.5 months, *i.e.* significantly worse than that after SCLC-transformation,  
1415 reportedly ranging between 6 and 10.9 months [193,196,197]. These discrepancies between SqCC-  
1416 conversion and SCLC-transformation after treatment with *EGFR*-TKIs suggest that the former  
1417 phenotypic event may be associated with worse prognosis, however larger series need to be  
1418 investigated and corrected for potential biases, such as the smoking habit, before reaching firmer  
1419 conclusions. Indeed, the cohort of SqCC-converted LACs comprised more smokers than the reported  
1420 cohorts of LACs transforming to SCLC [193,196,232], which could be a bias or a factor contributing  
1421 to the transition to the SqCC phenotype.

1422 As for the SCLC-transformation and EMT, there is still a lack of markers capable of  
1423 revealing the phenotypic change from LAC to SqCC in plasma samples during treatment with TKIs  
1424 [7,234]. Therefore, the recognition of SqCC-conversion, as for the other phenotypic changes, relies on  
1425 histological and immunohistochemical investigations performed on biopsies from  
1426 recurrent/progressing sites. However, these can be challenging for pathologists. For instance, given  
1427 the small sizes of these biopsies and the high phenotypic intra- and inter-lesion heterogeneity of  
1428 advanced NSCLC, these phenotypic changes may not necessarily be represented in the examined  
1429 tissue samples and therefore can be missed in certain patients that are resistant to *EGFR*-TKIs.  
1430 Additionally, because of clonal heterogeneity, both genetic and phenotypic changes associated with  
1431 TKI-resistance in advanced NSCLC might be present only in some, but not all the progressing lesions  
1432 [7,11,66]. Although this issue can be addressed by taking biopsies from more than one site, the  
1433 invasiveness and side effects related to this approach renders the expected future possibilities of  
1434 detecting biomarkers for phenotypic changes in liquid biopsies or by molecular imaging particularly  
1435 attractive [235-237].

1436

#### 1437 2.4. Autophagy, drug efflux or sequestration

1438 Although it has only been studied in preclinical models, autophagy activation is  
1439 potentially considerable among the mechanisms of resistance to TKIs, and combined therapy with  
1440 TKIs and autophagy inhibitors appears as a promising approach to augment the possibility of  
1441 eliminating RTK-dependent tumor cells [238]. One of the effects of TKIs is to reduce the activity of  
1442 the PI3K/AKT/mTOR pathway and conceivably this may result in rapid autophagy induction, given  
1443 that among other functions, this signaling pathway normally blocks autophagy initiation. Once  
1444 derepressed by TKIs, autophagy proceeds to formation of autophagolysosomes, which can degrade  
1445 their content and release primary cellular components in the cytosol for recycling and reuse. In  
1446 stressful situations this process functions to let the cells recover in standby until cellular homeostasis  
1447 is re-established and, therefore, cancer cells under therapeutic stress by TKIs may use autophagy to  
1448 eliminate the drugs and to survive [238]. Although not necessarily active in cancer cells before  
1449 treatment, the rapid induction of autophagy by TKIs can operate as prompt negative feedback-  
1450 mechanism reducing drug efficacy and leading to rapidly acquired resistance. However, in cancer  
1451 cells with pre-existing autophagic activity the further boost of autophagy by TKIs could result in  
1452 immediate lack of therapeutic response, thereby representing a form of primary TKI-resistance.

1453 Resistance to EGFR-TKIs may also be due to increased drug-efflux mediated by ATP-  
1454 binding cassette transporters residing in the cell membrane of NSCLC cells that can pump these  
1455 drugs out into the extracellular environment [239]. Alternatively, TKIs may be sequestered in  
1456 lysosomes, protonated, and subsequently removed from cancer cells by exocytosis or via the efflux  
1457 transporters, thereby precluding the interaction of TKIs with EGFR [239]. Initial observations  
1458 indicated that being the EGFR-TKIs substrates of ATP-binding cassette transporters, such as P-  
1459 glycoprotein (Pgp), they could be utilized as a synergistic strategy for antagonizing Pgp-mediated  
1460 resistance to chemotherapeutic drugs in NSCLC cells not harboring sensitizing *EGFR*-mutations  
1461 [240,241]. Yet, the induction of specific drug efflux transporter proteins, including Pgp, that may  
1462 occur in *EGFR*<sup>M+</sup> NSCLCs treated with EGFR-TKIs is a mechanism that by reducing the intracellular  
1463 TKI concentration contributes to acquired resistance to these drugs [239]. It remains to be established  
1464 to which extent multidrug-resistance transporter proteins and lysosomal trapping may operate as  
1465 mechanisms of intrinsic TKI-resistance in NSCLC cells.

1466

### 1467 3. Further considerations regarding the 3G EGFR-TKI osimertinib

1468 The literature on inherent resistance to 3G EGFR-TKIs primarily concerns osimertinib  
1469 and is limited, given that this drug is approved as second line for T790M-positive, *EGFR*-mutant  
1470 NSCLC patients, who have progressed on 1G/2G EGFR-TKIs. Once osimertinib becomes the new  
1471 SOC for first-line therapy with EGFR-TKI, as recent data strongly advocate for [24,25], it will be easier  
1472 to reveal and understand the potential causal mechanisms of intrinsic resistance to this drug. As  
1473 mentioned above, several altered signaling pathways leading to acquired resistance to osimertinib  
1474 have been discovered and 5% to 15% of T790M-positive patients have reportedly shown inherent  
1475 resistance to this drug [25,29,31-33,35-37]. The acquisition of tertiary mutations within the *EGFR*-  
1476 gene, such as C797S that impairs the covalent binding between the cysteine residue at position 797 of  
1477 EGFR and osimertinib, is specifically induced by osimertinib treatment. In contrast, *EGFR*-

1478 amplification and the EGFR-independent resistance mechanisms are shared by EGFR-TKIs of all  
1479 three generations. The EGFR-independent mechanisms include the activation of by-pass tracks  
1480 parallel to or downstream EGFR (via amplification, fusion or mutation of genes in these pathways)  
1481 or phenotypic changes such as transformation to SCLC or SqCC or the EMT (see INTRODUCTION).  
1482 This also means that if an *EGFR*<sup>RM</sup> NSCLC becomes resistant to a first-line TKI of 1G/2G through  
1483 one or several of these shared mechanisms, it will be intrinsically resistant to osimertinib.  
1484 Accordingly, there are reports of cases not responding (*i.e.*, intrinsically resistant) to osimertinib or  
1485 rociletinib, which showed *EGFR*-, *ERBB2*- or *MET*-amplification, or SCLC transformation in samples  
1486 obtained before or after very few weeks of treatment [29,234]. Similarly, as mentioned in the  
1487 Introduction, *RTK*- or *BRAF*-fusions or *KRAS*-mutations concomitant with the loss of the T790M  
1488 mutation and preservation of the original activating *EGFR*-mutant have been identified in cases  
1489 exhibiting very rapid progression (temporally consistent with intrinsic resistance) and poor survival  
1490 on second-line osimertinib [32,36,37].

1491           Additionally, Blakely et al. [12] analyzed the mutational profile of cfDNA isolated  
1492 before osimertinib-treatment from a group of 20 *EGFR*<sup>RM</sup> NSCLC patients responding to subsequent  
1493 administration of osimertinib and from 21 non-responders. They detected co-alterations in *MET*  
1494 (3/21), *NF1* (5/21), *CDK4/6* (3/21), *CCNE* (3/21), *PIK3CA* (6/21) and *APC* (5/21) only in the non-  
1495 responders and found that alterations in cell cycle genes such as *CDK4/6* or genes of the MAPK-/PI3K-  
1496 /WNT-pathways were associated with lack of response to osimertinib and shorter PFS. These results  
1497 emphasize that genetic co-alterations of these pathways may play an important role in intrinsic  
1498 resistance to osimertinib treatment and could be employed as clinical biomarker for primary  
1499 resistance to this drug in advanced *EGFR*<sup>RM</sup>, T790M-positive NSCLC [12]. An additional  
1500 consideration from these results is that when the occurrence of T790M in patients progressing on  
1501 early generation EGFR-TKIs is determined only by analysis of plasma cfDNA before allocation to  
1502 osimertinib treatment, one may risk missing a possible concomitant SCLC-transformation or EMT,  
1503 thereby neglecting these causes of primary resistance to osimertinib [70,234]. Finally, among the so-  
1504 far-identified causes of primary osimertinib-resistance, a recently reported case with *de novo*  
1505 occurrence of the rare *EGFR* L747P mutation in exon 19, should be mentioned (see paragraph 2.1.).  
1506 This mutation conferred lack of response and intrinsic resistance to both gefitinib and osimertinib  
1507 [97]. Further cases not responding to and rapidly progressing on first-/second-line osimertinib need  
1508 to be molecularly investigated for properly understanding and validating the mechanisms of primary  
1509 resistance to this drug.

1510           Notably, regardless of the resistance-mechanism involved, most osimertinib-resistant  
1511 cases maintain the original activating *EGFR*-mutation even if they lose T790M, suggesting that EGFR  
1512 continues to be an essential driver in the resistant cells and justifying the implementation of  
1513 combinatorial therapeutic strategies aimed at re-sensitizing them to osimertinib [29,32,33,35,36]. In  
1514 this respect, there is emerging indication that both the presence and the relative concentration of  
1515 T790M may impact the initial response to osimertinib and possibly other 3G TKIs. Indeed, in the  
1516 phase I/II AURA trial for patients with advanced NSCLC progressing during treatment with 1G/2G  
1517 EGFR-TKIs, the median PFS on osimertinib was 9.6 and 2.8 months in T790M-positive and -negative  
1518 cases, respectively [91]. An analogous phase I/II study in which patients progressing on 1G/2G TKIs  
1519 received the other 3G TKI rociletinib showed an objective RR of 59% for the evaluable T790M-positive



1520 cases and 29% for the T790M-negative ones [242], confirming that the presence of T790M predicts  
1521 better response to 3G EGFR-TKIs. Moreover, NSCLC patients with a high T790M/activating *EGFR*-  
1522 mutation ratio in tumor samples or in plasma cfDNA have displayed a significantly better RR to  
1523 second-line osimertinib and a longer PFS than patients with a low ratio [243,244]. Comparably, in a  
1524 retrospective study Li et al. recently observed that quantitative measurements of T790M mutant copy  
1525 number in plasma cfDNA by digital droplet PCR (ddPCR) may predict treatment response and  
1526 outcome after osimertinib in NSCLC patients resistant to 1G/2G TKIs [245]. In this cohort, patients  
1527 exhibiting PR or SD to second-line osimertinib had higher T790M mutant copy number in cfDNA  
1528 than those with PD. In addition, high T790M copy number ( $\geq 105$  copies/mL of plasma) was  
1529 associated with longer PFS and OS [245]. However, in another *EGFR*<sup>M+</sup> cohort receiving second-line  
1530 osimertinib after identifying T790M in cfDNA, patients with high T790M copy number ( $\geq 10$   
1531 copies/mL) showed a (non-significant) trend of shorter PFS and OS compared to those with low  
1532 T790M copy number ( $< 10$  copies/mL) [246]. Thus, additional studies are needed to clarify the  
1533 predictive value of different quantitative measurements of T790M abundance for osimertinib-  
1534 treatment in NSCLC. In particular, the predictive suitability and the best cut-off values of the  
1535 T790M/activating *EGFR*-mutation ratio, T790M RAF, and T790M concentration in different types of  
1536 specimens ought to be further validated, compared, and optimized before clinical implementation  
1537 not least because these parameters may also be influenced by different biological aspects (for ex.  
1538 amplification of T790M-positive *EGFR*) [59].

1539 It has also been observed that when C797S develops in NSCLC cells that do not carry  
1540 T790M and are treated with osimertinib in the first-line setting, these cells become resistant to 3G  
1541 TKIs but may remain responsive to 1G TKIs [247]. An additional factor influencing the response to  
1542 3G TKIs appears to be the presence, amount, and type of co-existing activating *EGFR*-mutation. A  
1543 recent Taiwanese study showed that among patients treated with second-line osimertinib after  
1544 progressing during 1G/2G EGFR-TKI treatment because of appearance of T790M mutation, those  
1545 without detectable *EGFR*-activating mutations in plasma before osimertinib initiation had the best  
1546 median OS and PFS (22.4 and 10.8 months, respectively). In contrast, patients without detectable  
1547 T790M but presence of *EGFR*-activating mutations in their cfDNA samples displayed the shortest  
1548 median PFS in the cohort (2.6 months) [30]. Similarly, in the above-mentioned study by Del Re et al.  
1549 the PFS after receiving second-line osimertinib was significantly shorter in patients with high  
1550 activating *EGFR*-mutant AF in their cfDNA than in patients with low AF [244]. This is consistent with  
1551 the fact that the abundance of T790M and co-existing activating *EGFR*-mutation inversely affect the  
1552 predictive impact of the T790M/activating *EGFR*-mutation ratio.

1553 In addition, *in vitro* testing of *EGFR*-mutants capable of conferring osimertinib-  
1554 resistance regardless of the presence of T790M (therefore, also when used as first-line) showed that  
1555 when exon 19del was the sensitizing mutation, only C797S imparted significant resistance against  
1556 osimertinib. In contrast, either of the combinations of L858R with C797S, C797G, L718Q, or L718V  
1557 mutations conferred resistance to osimertinib, indicating that the type of co-existing sensitizing  
1558 *EGFR*-mutation may affect the resistance to first- or second-line osimertinib [248]. Similar results have  
1559 recently been seen in T790M-positive NSCLC patients receiving osimertinib as second- or third-line,  
1560 in that those with co-existing *EGFR* exon 19del displayed longer PFS and OS than patients harboring  
1561 L858R co-mutation [23]. Consistent with the results by Niederst et al. [247], erlotinib showed the

1562 greatest activity for C797S-mediated resistance, whereas the 2G TKIs afatinib and dacomitinib were  
1563 effective for other osimertinib-resistant mutations [248]. In line with that, C797S has been observed  
1564 to develop instead of T790M in subsets of EGFR L858R- and G719A-positive cell lines that became  
1565 resistant to increasing concentrations of afatinib or dacomitinib. These C797S-harboring cell clones,  
1566 despite being also osimertinib-resistant, responded to erlotinib or gefitinib, while as expected cells  
1567 that had acquired T790M were sensitive to osimertinib but not 1G TKIs [249,250] Together, these  
1568 results suggest that 1G or 2G EGFR-TKIs might help tackle resistance to osimertinib if this drug is  
1569 employed as first-line and depending on the combinations of secondary and sensitizing mutations  
1570 [248]. Additional preclinical results suggest that 1G TKIs could be more effective than 2G TKIs as  
1571 second-line treatment to the C797S/activating mutation combination emerging after first-line  
1572 osimertinib [251]. Interestingly, in a very recent study an initial combination of osimertinib and  
1573 afatinib appeared capable of eliminating exon 19del-positive cells with no development of T790M  
1574 and C797S resistance-mutations, while the sequential use of the two drugs was unable to do so and  
1575 resulted in the growth of triple exon19del/T790M/C797S mutants [252]. The different combinations  
1576 of osimertinib with 1G or 2G EGFR-TKIs await clinical testing in specific trials. These accumulating  
1577 data also imply that re-biopsies should be performed at the time of progression on first-line EGFR-  
1578 TKIs of early generation and thoroughly analyzed histologically, by NGS, and other ancillary  
1579 techniques of PCR, FISH, and IHC for the possible presence of shared molecular and phenotypic  
1580 resistance-mechanisms, before considering second-line treatment with osimertinib in T790M-positive  
1581 cases. When feasible, a tumor tissue re-biopsy should be performed together with a liquid re-biopsy,  
1582 given that cfDNA/RNA from liquid biopsies can be problematic for the detection of potentially  
1583 occurring gene fusions and cannot assess the presence of SCLC-transformation, EMT or trans-  
1584 differentiation to SqCC [234]. However, given their high achievability and ability to overcome the  
1585 problem of genetic tumor heterogeneity, liquid biopsies analyzed by NGS are useful for identifying  
1586 circulating T790M and possible co-mutations before initiating osimertinib, and for monitoring the  
1587 response and development of resistance-mutations during treatment [12,29,243-246].

1588

#### 1589 4. Concluding remarks

1590 Cases of *EGFR*<sup>RM</sup> NSCLC with poor response to EGFR-TKIs due to pre-treatment co-  
1591 mutations in other cancer-drivers have been documented by several groups [12,17,38,44,51,66,114-  
1592 116,122,138,139]. From what discussed above, it is increasingly established that once treated with  
1593 EGFR-TKIs, NSCLCs that are dependent on EGFR-signaling may become TKI-resistant by selecting  
1594 pre-existing clones carrying resistance-mutations or possessing the ability to depend on alternative  
1595 oncogenic pathways for growth and survival, even if the initial TKI-sensitive clones are eliminated  
1596 [12,17,29,190]. This reflects the fact that the vast majority of advanced *EGFR*<sup>RM</sup> LACs not only  
1597 depends on EGFR but also on multiple co-occurring oncogenic events [12]. As mentioned, several of  
1598 the genetic mechanisms underlying the “acquired” TKI-resistance may already be present at  
1599 sufficiently high allelic frequency at baseline (*de novo*) or be very rapidly induced in surviving cells  
1600 as early adaptive tumor response to the targeted therapy. Thereby, these genetic changes may  
1601 promote the “intrinsic” resistance that typically ensues within the first 3 months after initiating the  
1602 TKI-treatment [17,29,55,204]. In turn, the intrinsically resistant tumor cells may, under selective

1603 pressure from TKIs, provide the reservoir from which acquired resistance eventually emerges. Due  
1604 to tumor heterogeneity, different mechanisms causing intrinsic and acquired resistance may be  
1605 concomitantly present within the same tumor sample, in different areas of the tumor tissue or in  
1606 separate metastatic sites within the same patient (*i.e.*, polyclonal resistance) [12,55]. During further  
1607 tumor evolution the most effective clones for tumor progression under the adverse conditions caused  
1608 by targeted treatment may be selected and expanded. Indeed, while sensitizing *EGFR*-mutations are  
1609 prevalently occurring as early clonal events during NSCLC development, most advanced NSCLCs  
1610 possess heterogeneous regions harboring late clonal driver alterations that can represent TKI-  
1611 resistance mechanisms, such as mutations in *TP53*, *KRAS*, *PIK3CA*, and genes involved in cell cycle  
1612 regulation, Wnt/ $\beta$ -catenin pathway, DNA damage repair, chromatin remodeling, and histone  
1613 methylation [11,12].

1614 Collectively, these concepts support the view that the two types of resistance are  
1615 strictly connected to each other and may differ mainly for the time point in which they can be  
1616 objectively perceived (immediately/few weeks *vs.* several months after TKI-initiation). In turn, this  
1617 temporal difference may depend on the amount and operational potency of the preexisting/early  
1618 induced resistant tumor cells as well as on the interindividual differences in TKI metabolism and  
1619 pharmacokinetics. Mutations potentially causing primary TKI-resistance if present at sufficiently  
1620 high allelic frequencies, might be difficult to detect in formalin-fixed paraffin-embedded tissue  
1621 biopsies if they are only present in small heterogeneous subclones and if the DNA sequencing  
1622 coverage is suboptimal. Conversely, in acquired TKI-resistance, the causative mutations should be  
1623 easier to identify, as due to treatment-related selective pressure they should be present in most  
1624 cancer cells at progressing sites. Consequently, targeting a single activating *EGFR*-mutation will  
1625 eventually result in treatment failure, because pre-existing or swiftly induced resistant cells will, by  
1626 variable mechanisms and at different times and tumor locations, expand and prevail. By the same  
1627 token, the combination of drugs targeting alterations in different pathways that are already  
1628 identifiable at baseline could potentially be utilized to prevent or postpone the appearance of  
1629 resistant tumor cells more effectively than sequential monotherapies with TKIs of different  
1630 generation [204]. Indeed, given the increasing evidence for the clinical benefit of synchronously  
1631 inhibiting both the primary driver mutation and the emerged putative resistance-driver alteration in  
1632 the setting of acquired resistance to *EGFR*-TKIs [36,37], such a combinatorial targeted approach may  
1633 also be successful at baseline to tackle inherently resistant co-mutated tumors. In this regard, the  
1634 molecular techniques utilized in clinical routine, especially at diagnosis (PCR panels, targeted NGS,  
1635 FISH, IHC and others), cover only a specified number of driver genes resulting in restricted  
1636 knowledge of the elements regulating response and resistance to TKIs. Additionally, lung cancer is a  
1637 very complex and heterogeneous disease characterized by spatially and temporally diverse  
1638 combinations of mutations. Thus, the optimal implementation of combinatorial targeted therapy  
1639 strategies for NSCLC in the future will require wider information on the genetic and epigenetic events  
1640 that can lead to TKI-resistance and that could represent additional targets and predictive biomarkers.  
1641 Recent reports provide definite support to the application of extensive molecular profiling of NSCLC  
1642 and other solid cancers. This approach may detect multiple molecular alterations that may coexist  
1643 within individual tumors and may potentially represent actionable targets for combinatorial  
1644 therapies in a significant number of patients [10,36,37,253,254].

1645 Current updated international guidelines recommend that NSCLC patients with  
1646 verified or possible adenocarcinoma histology or those with mixed histology including an  
1647 adenocarcinoma component, younger NSCLC patients, and patients without a history of smoking,  
1648 should be tested for *EGFR*-mutations, *ALK*-fusions and *ROS1*-fusions to identify candidates to first-  
1649 line therapy with specific TKIs [49,50]. As we discussed above, the response to these drugs is variable  
1650 and there is mounting evidence for the occurrence of co-mutations in other cancer-driver genes that  
1651 may either cause initial resistance or reduce the time to progression to first-line TKI-treatment. These  
1652 co-existing molecular alterations are becoming more effectively identifiable with the continuous  
1653 technological progress of sensitive and specific comprehensive methods of massively parallel  
1654 sequencing. Although these procedures are still technically and economically challenging for routine  
1655 practice in pathology laboratories, the benefit obtained by multiplexed genetic sequencing panels is  
1656 becoming widely recognized and makes them preferable to multiple single-gene tests for identifying  
1657 mechanisms of TKI-resistance, alternative targets, and combined or sequential treatment options  
1658 beyond *EGFR*, *ALK*, and *ROS1* [49,50].

1659 Overall, these considerations suggest that, in addition to the three “must-be-tested”  
1660 *EGFR*, *ALK* and *ROS1* genes (currently together with assessment of PD-L1 status by IHC), testing of  
1661 NSCLC should be expanded to include all classes of genomic alterations (base substitutions, indels,  
1662 copy number variations, and rearrangements) and detect other potential molecular biomarkers that  
1663 could aid in more effectively predicting the response to first-line TKIs alone or combined with other  
1664 drugs. For these reasons, the current updated guidelines also state that, given the growing knowledge  
1665 on cancer-drivers involved in the development, progression, and therapy-resistance of NSCLC as  
1666 well as the increase of molecularly targeted drugs,- it is appropriate to include *BRAF*, *KRAS*, *MET*,  
1667 *ERBB2*, *RET*, *NTRK* as part of larger multiplexed NGS testing panels performed either initially or  
1668 when routine *EGFR*, *ALK*, and *ROS1* testing are negative [49,50]. Thus, it is predictable that with  
1669 further understanding of the mechanisms of intrinsic and acquired drug-resistance, future guidelines  
1670 will include recommendations for larger gene panels capable of impacting decisions regarding the  
1671 first and following lines of targeted treatment for *EGFR*<sup>RM</sup> NSCLC patients. The investigation of new  
1672 TKIs of fourth generation, such as mutant-selective allosteric inhibitors capable of simultaneously  
1673 inhibiting sensitizing *EGFR*-mutations, T790M, and C797S (and similar resistant mutations), as well  
1674 as targeted drug combinations capable of overcoming resistance to the currently used *EGFR*-TKIs  
1675 and improving the outcome of specific subgroups of *EGFR*<sup>RM</sup> NSCLC patients is ongoing [255,256].  
1676 Consequently, the implementation of multiplexed molecular diagnostics is likely to become essential  
1677 for better therapeutic strategies and prediction.

1678 However, a significant challenge for the future development of effective multiplexed  
1679 predictive tests and combinatorial treatment regimens is represented by genomic tumor  
1680 heterogeneity and the multiplicity as well as unpredictability of TKI-resistance mechanisms.  
1681 Targeting single genetic alterations, such as *EGFR*-mutants does not seem sufficient to ensure long-  
1682 lasting or even curative tumor regressions. Thus, the mechanisms of intrinsic TKI-resistance, ideally,  
1683 should be identified before treatment and the latter should be tailored according to the results of pre-  
1684 treatment tests. Hence, there is a need of deeper comprehension and validation of the potential  
1685 resistance mechanisms that have emerged from the studies herein described. Likewise, it is important  
1686 to define the impact on the response and resistance to *EGFR*-TKIs of other recurrent genetic

1687 alterations downstream EGFR that have frequently been detected in LAC and that are attractive  
1688 potential therapeutic targets. Such mutations affect the chromatin-modifying genes *SETD2*, *ARID1A*,  
1689 and *SMARCA4*, the RNA-splicing genes *RBM10* and *U2AF1*, members of the oxidative stress-related  
1690 Keap1-Nrf2 pathway, as well as the *MYC* proto-oncogene and genes of cell cycle regulation and  
1691 WNT/ $\beta$ -catenin pathway [3,7,10,12,257]. By the same token, further knowledge on the consequences  
1692 of DNA damage/repair and genomic/chromosomal instability in NSCLC is urgently warranted.  
1693 Limiting the occurrence of these processes that can result in significant SNVs and CNVs of many  
1694 genes may at least in part prevent the occurrence of genomic heterogeneity, drug resistance, and  
1695 tumor progression [11].

1696 Furthermore, discovering common convergent diagnostic and therapeutic themes  
1697 related to EGFR-TKI resistance is needed for tackling the challenge of tumor heterogeneity. In this  
1698 respect, signaling players downstream EGFR appear as promising factors for counteracting TKI-  
1699 resistance. One of these could be the TF NF- $\kappa$ B, which is activated in response to EGFR-TKIs, drives  
1700 survival of EGFR-dependent cancer cells, and whose genetic or pharmacologic inhibition can  
1701 potentiate erlotinib-induced apoptosis in NSCLC models (258,259). Accordingly, increased  
1702 expression of the NF- $\kappa$ B inhibitor I $\kappa$ B was predictive for positive response to EGFR-TKIs in *EGFRM+*  
1703 NSCLC patients [259]. Thus, the analysis of NF- $\kappa$ B/I $\kappa$ B expression was proposed as companion  
1704 predictive marker for a potential combinatorial therapy pharmacologically targeting NF- $\kappa$ B in  
1705 *EGFRM+* NSCLC [259]. Another attractive element for tackling TKI-resistance downstream EGFR is  
1706 AKT, as it has recently been shown that activation of the AKT pathway is a convergent trait in  
1707 *EGFRM+* NSCLCs with acquired resistance to EGFR-TKIs caused by different underlying  
1708 mechanisms. Correspondingly, combined treatment with AKT- and EGFR-inhibitors synergistically  
1709 inhibits the growth of preclinical models of *EGFRM+* NSCLC resistant to erlotinib, gefitinib or  
1710 osimertinib [260]. Importantly, phosphorylated AKT (pAKT) was detected by IHC not only in 60%  
1711 of examined samples from NSCLC patients after progression on EGFR-TKIs by different resistance  
1712 mechanisms, but also in 11% of baseline samples, suggesting the pre-existence of pAKT-positive,  
1713 intrinsically resistant clones. Indeed, the pAKT-positive baseline cases displayed significantly worse  
1714 PFS and OS to first-line EGFR-TKI therapy than pAKT-negative cases [260]. These data suggest that:  
1715 1) the analysis of pAKT levels at baseline may have clinical utility as a molecular predictor of response  
1716 and resistance to EGFR-TKIs; 2) AKT may be an attractive target for tackling intrinsic and acquired  
1717 TKI-resistance. Similarly, recent preclinical studies have suggested that NSCLC cells made  
1718 osimertinib-resistant through different mechanisms maintain their growth in part by aberrant EGFR-  
1719 independent activation of the MAPK pathway downstream EGFR and can regain drug-sensitivity by  
1720 combining osimertinib with a MEK-inhibitor [261,262]. Thus, co-targeting EGFR and downstream  
1721 MAPK and AKT pathways might turn out to be an effective strategy to overcome resistance to EGFR-  
1722 TKIs of different generations in the future.

1723 In conclusion, there is a plethora of recognized, interchangeably dominating  
1724 mechanisms that can cause intrinsic and/or acquired resistance to EGFR-TKIs, though many more  
1725 are expected to be discovered, not least if osimertinib will become the SOC first-line EGFR-TKI. For  
1726 many patients with advanced *EGFRM+* NSCLC the estimated median OS is reaching three years,  
1727 thanks to the subsequent or combined employment of EGFR-TKIs and chemotherapy or  
1728 immunotherapy. Yet, despite the five EGFR-TKIs (gefitinib, erlotinib, afatinib, dacomitinib, and

1729 osimertinib) currently available for the treatment of *EGFR*<sup>+</sup> NSCLC, the ideal sequence for  
 1730 administering these drugs remains to be established [263]. By the same token, there are several first-  
 1731 line options available for treating *EGFR*<sup>+</sup> NSCLC (*i.e.* 1G, 2G, and 3G TKIs, TKI+antiangiogenic  
 1732 agent and TKI+chemotherapy) after the report of the remarkable PFS benefit and immature OS data  
 1733 for osimertinib *vs.* 1G *EGFR*-TKIs and of the ARCHER phase III study displaying the superior PFS  
 1734 and OS benefit of the 2G TKI dacomitinib *vs.* 1G TKI [24,264,265]. Thus, elucidating how primary and  
 1735 acquired TKI-resistance may develop during these different therapeutic approaches is also important  
 1736 for individually choosing the optimal treatment for each patient. Therefore, (re)biopsies of tumor  
 1737 tissue and plasma cfDNA at baseline and progression represent an invaluable tool for detecting the  
 1738 individual resistance mechanisms in each patient and guiding further treatment of this very  
 1739 heterogenous disease. In particular, the study of signaling pathways downstream *EGFR* is expected  
 1740 to unveil new converging elements that can aid in predicting and treating intrinsic and acquired  
 1741 resistance to *EGFR*-TKIs.

1742

1743 **Author Contributions:** conceptualization, E.S.-R.; investigation, E.S.-R., E.M.U., M.G.; writing—original draft  
 1744 preparation, E.S.-R.; writing—review and editing, E.S.-R., L.C.M., E.M.U., J.N.J., K.d.S., M.G., J.B.S.;  
 1745 visualization, E.S.-R., L.C.M., E.M.U., M.G., J.B.S.; funding acquisition, J.B.S., M.G., E.S.-R.

1746 **Funding:** The APC was funded by a donation from Roche A/S Denmark. No additional external funding was  
 1747 received for this research.

1748 **Conflicts of Interest:** E.S.-R. has received honoraria for lectures and advisory board activities from Pfizer, Roche,  
 1749 Novartis, AstraZeneca, Boehringer, Lilly, Takeda as well as research grants from Roche and Pfizer. L.C.M. has  
 1750 received research grants from Pfizer. E.M.U. has received honoraria for lectures and advisory board activities  
 1751 from Pfizer, Roche, AstraZeneca, Takeda as well as research grants from Pfizer. M.G. has received honoraria for  
 1752 lectures from Boehringer and research grants from Roche. J.B.S. has received honoraria for lectures and advisory  
 1753 board activities from Pfizer, Roche, Novartis, AstraZeneca, Boehringer, Lilly, Takeda as well as research grants  
 1754 from Roche and Pfizer. The funders had no role in the design of the study; in the collection, analyses, or  
 1755 interpretation of data; in the writing of the manuscript, or in the decision to publish the results.

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