

# 1 “Let me take a selfie”: reviewing the implications of social 2 media for public perceptions of wild animals

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12 **Abstract:** Social media has become a powerful tool for spreading information and  
13 awareness campaigns on environmental issues, especially as they pertain to the conservation  
14 of wild animals. It is a double-edged sword, however, since it also facilitates the legal and  
15 illegal trade of wild animal species as well as the propagation of ‘wild animal selfies.’ This  
16 review presents some key literature to date which concerns the impact of social media on  
17 public perceptions of animals (such as through ‘viral’ videos), changing trends in animal  
18 encounters at wildlife tourism destinations, and the wildlife trade as it is facilitated by social  
19 media. Finally, avenues for future research are suggested with urgency, since the impact of  
20 social media on the welfare and conservation of wild animal species is most likely  
21 underestimated yet bears serious consequences.

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24 **Keywords:** social media; selfies; wild animals; wildlife tourism; wildlife trade

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29 **Introduction:** The era of the internet has ushered in more widespread, globalized  
30 engagement with the ‘virtual’ bodies of animals and environments (Bosslet, 2011), especially  
31 via the proliferation of ‘wildlife selfies’ through social media outlets such as *Instagram*,  
32 *Twitter*, and *Facebook*. This has both positive and negative implications for animal welfare  
33 and conservation (Nekaris et al., 2015).

34 It is our intention that this review of the literature on wildlife and social media presents  
35 various case studies which adds colour to issue of how social media is entangled with people's  
36 perception of wild animals, animal welfare, and pet trade. We also provide ideas for future  
37 research on this issue.

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40 **Wildlife & Social Media:** Given that about half of the global population uses the  
41 Internet, it is a useful tool for studying people's perception of environmental contexts (Clarke  
42 et al., 2019). Schetz et al. showed that in the United States there is a positive correlation  
43 between online search engine results and the density of bird populations at a geographical  
44 level (2015). They note that one species of bird, which was present locally, correlated with  
45 more people looking for information on that particular species (*ibid*).

46 Social media and networks are successfully influence the choices, attitudes, and behavior of  
47 online users from different sectors (Diehl et al., 2016). It has been demonstrated that social  
48 networks have a certain influence on consumer habits (Goh et al., 2013) since what is said  
49 online has an impact on public opinion (Diehl et al., 2016).

50 In the context of animals and social media, every day thousands of images of wildlife are  
51 published –especially on *Facebook* and *Instagram*. Photos and videos of wild animals are  
52 selected by social media users and can contribute to an increase in one’s popularity amongst  
53 other social media users. Thus, there is the possibility that the animals are portrayed social  
54 media images and videos in an anthropomorphized way (wearing human clothes, being  
55 infantilized, etc.) or in domestic settings as pets. The depiction of wild animals as tame,  
56 humanized, and ‘part of the family’ can make it increasingly desirable to keep wild animals as  
57 pets (Vail, 2018).

58 To demonstrate this claim of the influence of social media on the perception of wild animals  
59 (especially of endangered species) is the case of the slow loris (*Nycticebus* spp.). A video

60 entitled "Tickling Slow Loris" went 'viral' on the internet, and Nekaris et al. (2013)  
61 monitored reactions to this video for a total of 33 months going to study the perception of  
62 users about this endangered species. It emerged that many commenters expressed the desire  
63 for a slow loris as a pet, without demonstrating awareness of the risks to slow loris well-being  
64 nor the illegal wildlife trade. Celebrities shared this video which directed many users to it and  
65 contributed to its 'viral' nature. Only in the last monitoring period of the study was an  
66 increase in people's awareness of the potential negative impacts of such a video detected  
67 (*ibid*).

68 Subsequently, the same authors decided to investigate this issue more broadly by examining  
69 online videos in which slow loris are represented (Nekaris et al., 2015). The authors  
70 considered five criteria which could impact a slow loris' welfare: contact with humans,  
71 daylight, signs of stress, non-natural environment, and social isolation. They analyzed 100  
72 videos on various social media platforms and found that each video contained at least one of  
73 the five outlined criteria. Furthermore, the conditions in 31.3% of the total videos suggested  
74 the slow lorises' welfare would be compromised. The authors found that viewers tended to  
75 like videos in which the animal was in fact visually in a state of stress and malaise. We can  
76 surmise from these videos that presenting wild animals as "humanized" and in non-natural  
77 environments can cause stress to the animal, and viewers will not always perceive this  
78 negative state experienced by the animal (Nekaris et al., 2015).

79 Recent research (Fidino et al., 2018) used content analysis on the online comments of  
80 *YouTube* users, a popular social media website for sharing videos, comparatively amongst  
81 various video contexts with three different animal species. The authors analyzed and  
82 categorized the comments in the ten most viewed videos for three animal species: the coyote  
83 (*Canis latrans*), Virginia opossum (*Didelphis virginiana*), and raccoon (*Procyon lotor*).  
84 Tracking the most frequently commented words, the authors extrapolated the valence of the  
85 comments into Kellert categories which described human attitudes towards animals. This  
86 included the following categories: naturalistic, ecologist scientific, humanistic, moralistic,  
87 dominionistic, and negativistic. Across all videos, comments categorized as naturalistic and  
88 scientific were the rarest. Opinions towards coyotes as ascertained from the comments were  
89 most commonly dominionistic, and least commonly humanistic. Interestingly, humanistic  
90 opinions frequented the most in videos of opossums and raccoons. Furthermore, humanistic,

91 dominionistic, and negativistic opinions comprised 59% of analyzed comments. Most  
92 comments regarding opossums and racoons described these species as "furry" (47% and 34%,  
93 respectively). Since these three species are often involved in human-wildlife conflicts, and  
94 sometimes considered urban "pests", these results follow logically.

95 Nghiem, Webb, and Carrasco consider how social media can "influence an immediate  
96 government response to a conservation crisis". This was in relation to a case study of 'viral'  
97 photos circulated on *Facebook* which depicted a douc monkey "being tortured and  
98 slaughtered in the presence of Vietnamese soldiers" (Nghiem, Webb, & Carrasco, 2012; 192-  
99 3). Public outrage over the treatment of this endangered species caused the government to  
100 arrest the three soldiers featured in the video (*ibid*). The authors conclude that "social media  
101 offers a major tactical opportunity to hold public officials and citizens accountable, by  
102 galvanizing public opinion, applying public pressure, and therefore incentivizing improved  
103 conservation behavior" (*ibid*: 192). Therefore, while social media in previous examples  
104 presented a potential threat to conservation by influencing public opinion of wild animals as  
105 suitable pets, it can also function as a 'watchdog' and mobilizing platform to hold higher  
106 powers responsible in the absence of sufficient regulation, auditing, and treatment of wild  
107 animals.

108 Wildlife agencies in the United States of America aim to promote an understanding of wildlife  
109 and environmental management issues amongst the public. Therefore, the research we have  
110 discussed in this section demonstrate how online resources such as social media can be  
111 embraced by researchers to approximate the public's opinion towards not only wildlife  
112 themselves, but also potential wildlife management options. Future research along these lines  
113 should strive for larger, more random samples of public opinion by requesting access to social  
114 media data, and by collecting more varied media content depicting wild animals.

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117 **'Wild' Selfies & Tourism:** The line between the public and private sphere have become  
118 increasingly tenuous with the rise of social media which tracks, at least in the developed  
119 world, an increase in international tourism, urbanization, and subsequently decreasing 'green  
120 spaces'. One product of the social media age is the proliferation of what *World Animal*  
121 *Protection* calls "wildlife selfies." These are photographs taken by a tourist in close enough

122 proximity to a wild animal that they both appear in frame. Certainly, this is not a historical  
123 anomaly since images of humans with wildlife range as far back as the invention of  
124 photography, but now it is easily facilitated through photo-sharing social media applications  
125 such as *Facebook*, *Instagram*, *Twitter*, and other various websites within the ‘blogosphere’.  
126 *World Animal Protection* found “34 billion images posted by 700 million people on  
127 Instagram.” This led to the creation of their “Wildlife Selfie Code” which encourages  
128 responsible ‘ecotourists’ to sign a pledge to abstain from wildlife selfies in which an animal is  
129 being baited with food, held, or restrained ([https://www.worldanimalprotection.org/wildlife-](https://www.worldanimalprotection.org/wildlife-selfie-code)  
130 selfie-code). Following suit, *Instagram* created a content advisory page to educate users on  
131 the welfare issues that may underlie a seemingly benign animal encounter (Daly, 2017). Is the  
132 ‘pop-up’ warning about the illegal wildlife trade, which appears on one’s smartphone screen if  
133 using *Instagram*’s search feature for wildlife selfies, contributing to a change in not only  
134 public perceptions of ethical encounters, but also influencing market choice? Future research  
135 is needed surrounding tourist perceptions and learning in light of these new advisories.  
136 In 2017 *TripAdvisor* stopped selling tickets to what may be deemed ‘cruel’ wildlife tourism,  
137 which includes circuses and entertainment-based attractions (Rushby, 2016). There is  
138 increasing pressure on travel organizations to match these strides towards a more ethical form  
139 of wildlife encounter. Tour companies such as *Intrepid* have committed to only including  
140 animal-based activities in their travel itinerary which meets the standards of acceptability,  
141 such as those set out by World Animal Protection and other bodies promoting responsible  
142 travel (*Intrepid*, n.d.). Since these changes in how social media promotes, or rather demotes,  
143 types of ‘unacceptable’ animal encounters are relatively recent, it is hard to be certain of its  
144 impact in shaping the values and choices of consumers and travelers.  
145 *World Animal Protection*’s 2018 report on wildlife tourism recounted a survey of sixty-two  
146 travel trade associations, of which twenty-one had a webpage on sustainable tourism, three  
147 had animal welfare guidelines within their stated “sustainability programs”, and only one  
148 monitored the welfare guidelines’ implementations (World Animal Protection, 2018). They  
149 maintain that “sustaining demand [for wildlife entertainment] perpetuates a never-ending  
150 cycle of cruelty” (World Animal Protection, 2018:11). As well, travel trade associations have  
151 “a critical role” in reducing this demand by deeming “unacceptable” those attractions which

152 seriously endanger welfare as a necessary step towards “recogni[zing] best practices” and a  
153 more “wildlife-friendly future” (i.e. ban ‘tiger selfies,’ ‘elephant riding’, etc.)

154 A study which considered the impact of ‘priming’ tourists to distinguish between *good* versus  
155 *bad* types of animal tourism and encounters found that educating tourists at the outset, before  
156 they purchase or engage in a particular encounter, does influence their decision to do so based  
157 on whether it is detrimental or not to the animals involved (Moorhouse, D’Cruze, &  
158 Macdonald, 2017a). Some scholars argue that in addressing the unethical use of wild animals  
159 in tourism, the heavy lifting must be done at the level of influencing and informing the  
160 consumer towards ‘better choices’ (D’Cruze et al., 2017; Moorhouse, D’Cruze, & Macdonald,  
161 2017b; Moorhouse, et al., 2015).

162 At present most wildlife tourism is not sustainable because it exists within an anthropocentric,  
163 neoliberal capitalist paradigm (i.e., lack of regulation, ‘greenwashing’, endangerment of  
164 animal lives, etc.) (Duffy, 2014; Moorhouse et al., 2017). It may be considered a form of  
165 *market environmentalism*, a paradigm which has been criticized as commodifying animals in  
166 tourism and fueling their role as resources for entertainment and fiscal gain (Belicia & Islam,  
167 2018). In contrast, ecotourism appears to be an imperfect, but ‘better-than-the-alternative’  
168 solution for achieving sustainability. It can replace harmful, extractive resource use in natural  
169 areas such as mining, logging, and poaching with tourism attraction. This has the potential to  
170 benefit of the host community and wildlife – when it is properly managed, however, along the  
171 principles of non-consumption (i.e., no hunting, extraction of animals for photo props and  
172 entertainment, etc.).

173 Ecotourism which is irresponsibly managed may endanger the conservation of the wild  
174 population through removal of individuals, triggering a change in feeding and reproductive  
175 behaviour, causing stress or physiological illnesses, or increasing susceptibility to poaching  
176 (Ménard et al., 2014). Unfortunately, there is evidence of attractions operating under the guise  
177 of ecotourism which extract individual animals from the wild to facilitate wildlife selfies  
178 (Carder et al., 2018; D’Cruze et al., 2017). One technique which tourism operators use to  
179 facilitate ‘touch encounters’ and selfies with wildlife include baiting individuals with food  
180 (Bulbeck, 2005). More research is needed on the permissibility of food provisioning to  
181 facilitate wildlife encounters, and how to change demand for a ‘touch’ encounter between

182 tourists and animals into a ‘no touch’ encounter (Belicia & Islam, 2018; D’Cruze et al., 2017;  
183 Moorhouse et al., 2017; Orams, 2000).

184 How do we move away from wildlife selfie tourism while still providing tourists an engaging  
185 and valued encounter with wildlife? A shift in focus away from tourism attractions offering a  
186 guaranteed physical interaction with individual animals towards a more responsible encounter  
187 is a possible solution to improve welfare and conservation of animals (Bulbeck, 2005). One  
188 example of this form of encounter include sanctuary or rescue centre tourism, which has been  
189 considered a paradigm shifter (Collard, 2014; Kontogeorgopoulos, 2009).

190 The demand for close encounters is not necessarily an inherent desire (Orams 2000; Belicia &  
191 Islam 2018), and many sanctuaries offer tourists the abilities to see animals while not  
192 allowing touch interactions or selfies. The rehabilitation and release of animals back into the  
193 wild at sanctuaries has been considered a process of “decommodification” (Collard, 2014).  
194 Collard writes that in order for a wild animal to be “encounterable” there must be “a series of  
195 severings” between the individual and its wild nature, including habituation and a loss of fear  
196 of humans, for it to be safely encountered by tourists (2014). Therefore, the rehabilitation  
197 process commits to “putting these animals back together” by undoing the processes that made  
198 it encounterable and re-instilling a fear of humans in the animal for it to be released. There is  
199 a “need to retain wild lives– that is, retain a sense of autonomy and alterity in and for  
200 nonhuman animals” (*ibid*: 162). Wildlife selfies challenge the ability to “retain wild lives” and  
201 thus contribute to the commodification of animals which can endanger their welfare and  
202 conservation.

203 One such example of the latter is Carder et al.’s examination of the use of brown-throated  
204 three-toed sloths as ‘photo props’ at tourist locations in Brazil and Peru (2018). They found  
205 that nearly half of the time during which tourists were handling sloths during their photo  
206 opportunity was in a way which compromised the sloths’ welfare through physically  
207 manipulating their body. Furthermore, tourists were often not supervised while holding them.  
208 Of the 25 tour operators surveyed during this research, 76% offered ‘sloth selfies.’  
209 Behavioural observations found that sloths were most often held in a way which likely caused  
210 stress (unsupported limbs, etc.), and sloths spent most of their time interacting with tourists in  
211 surveillance of their surroundings and handlers. This is a vigilance behavior which suggests  
212 fear and anxiety since it is not performed in the wild nearly as often compared to this captive

213 scenario, although the authors note that the behavior of sloths during handling has yet to be  
214 published on.

215 This study serves as a “potential baseline” for future research in this area, especially that  
216 which compares behavior of sloths during “periods of handling and non-handling” and those  
217 which feature a larger sample size with longer and more frequent focal observations (Carder  
218 et al., 2018). The authors consider that tourists may not be aware of the impact of handling on  
219 sloth welfare, and emphasize that more research on tourist attitudes and increased awareness  
220 of ‘ecotourism’ attractions which may actually endanger welfare.

221 Carder et al. (2018) observed during their study of sloth selfie tourism that other species were  
222 available as tourist photo props including “common caiman, green anaconda, and to touch  
223 free-ranging baited squirrel monkeys, various parrot species and toucans” (4). Primates  
224 especially are a major draw for wildlife selfies and encounters with tourists (McKinney, 2014;  
225 Negrín, Fuentes, Espinosa, & Dias, 2016; Webb & McCoy, 2014), and research around the  
226 impacts of tourists on macaques in both African and Asian contexts have uncovered the  
227 potential risks of zoonoses, increased aggression and poaching generated by such attractions  
228 (Brotcorne et al., 2017; Hsu, Kao, & Agoramoorthy, 2009; Maréchal, Semple, Majolo, &  
229 MacLarnon, 2016; Maréchal et al., 2011; Schmidt-Burbach, Ronfot, & Srisangiam, 2015;  
230 Stazaker & Mackinnon, 2018).

231 The “Disneyfication” of animals through commodified encounters which facilitate wildlife  
232 selfie opportunities was recently studied in the context of endangered Barbary Macaques used  
233 as photo props in Morocco (Brotcorne et al., 2017; Hsu, Kao, & Agoramoorthy, 2009;  
234 Maréchal, Semple, Majolo, & MacLarnon, 2016; Maréchal et al., 2011; Ménard et al., 2014;  
235 Stazaker & Mackinnon, 2018). The authors distributed surveys to tourists in an area which  
236 offered ‘macaque selfies’ and they found that most tourists (88%) did not intend to  
237 participate. Feedback from tourists who did not participate cited the monkeys’ treatment,  
238 captivity, exploitation, safety of encounter and “trader harassment” as reasons (*ibid*: 761).  
239 Those who did participate cited the “novelty and contact with the animal” but half of the  
240 tourists recognized that it was a negative experience which included mistreatment of the  
241 animals (*ibid*: 761). Stazaker and Mackinnon note that macaque photo props challenge  
242 conservation goals and, while it is an illegal practice, 80% of tourists surveyed were unaware  
243 of the legislation surrounding it. They conclude that the monkeys “overall detract from the



244 visitor experience” and emphasize that the desire for a close encounter with a wild animal  
245 may be “easily outweighed by pity for the animals’ plight and disapproval of their conditions”  
246 (*ibid*: 773).

247 This study can be interpreted with optimism, since the majority of tourists were not interested  
248 in a macaque selfie and cited issues of animal welfare in part as justification. Perhaps the  
249 proliferation of social media campaigns and increasing accountability amongst tourism  
250 stakeholders is effectively promoting ethical animal encounters and demoting those which  
251 endanger welfare and conservation is starting to take hold and leads to some tourists being  
252 primed to distinguish the ‘good from the bad’ animal tourism. There are still great strides to  
253 be taken, however, in undermining the appeal of wildlife selfies both in and out of tourism  
254 contexts, which may involve a paradigmatic shift towards a ‘respect for nature’ ethos (Taylor,  
255 1981) or an ecofeminist ‘ethic of care’, which attends to an animal’s communicated interests  
256 (Yudina & Fennell, 2013; 2016). Yudina and Grimwood write that presenting the wild animal  
257 as a “performing spectacle” endorses consumptive tourism (even in an ecotourism context)  
258 and ignores the animals’ interests, which ultimately “[portrays them] as agents of their own  
259 exploitation” (2016: 726). This ecofeminist analysis certainly has relevance to selfies with  
260 wild animal and their circulation and representation on social media.

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262

263 **Social Media & Wild Pets:** The keeping of wild animals as pets is a phenomenon that is  
264 growing alarmingly. The implications of the wild animal pet trade on an economic and social  
265 level have not been fully examined. Furthermore, a certainly underestimated component is  
266 that which concerns the welfare of these wild, undomesticated species as ‘domestic’ pets  
267 (Baker et al., 2013).

268 Studies have shown that people with certain personality profiles have a greater tendency than  
269 others to keep traditional ‘domesticated’ pets (Bagley & Gonsman, 2015) and non-traditional  
270 ‘wild’ pets (d'Ovidio & Pirrone, 2018). Volk and colleagues found that even the "dark" sides  
271 of personality can differentiate people on attachment to different types of pets (Volk et al.,  
272 2016). Furthermore, experimental evidence has shown there may be an association between  
273 some invasive species populations and the international pet trade (Russello et al., 2008).

274 One of the most threatened groups of animals by the wildlife trade globally are parrots. A  
275 recent study found that between 2014 and 2017, at least seventy percent of 259 identified  
276 posts on social media advertising the sale of African Grey Parrots likely violated national  
277 laws, CITES regulations, and basic welfare standards (Martin et al., 2018). The largest  
278 number of exports were from the Democratic Republic of Congo, with most importers based  
279 in western and southern Asia. The authors suggest “an urgent need for targeted actions by  
280 airlines and enforcement agencies” in order to disrupt the illegal wildlife trade as it is  
281 facilitated by social media (*ibid*). The level of animal welfare consideration provided to the  
282 parrots for sale in the posts can be determined to be poor based on images of many individuals  
283 housed in single compartments, with no perches were visible, failing International Air  
284 Transport Association (IATA) regulations (*ibid*). It is also predictable that food and water  
285 were not always sufficiently provisioned, and that both holding and transport conditions  
286 endangered welfare. This indicates an area of future study since welfare conditions are not  
287 only challenging to document but also relatively under-researched which has led to  
288 stakeholders discounting this important issue.

289 In that study, Martin, Senni, and D’Cruze note that large-scale monitoring of social media is  
290 difficult, emphasized by the openness with which wildlife traders shared information publicly  
291 and boldly, suggesting there is little fear of enforcement. A limitation to investigating the  
292 wildlife trade through social media, however, include how many transactions take place over  
293 private communication (i.e. inter-website messaging) and not publicly in the comment section  
294 of posts. This makes it difficult to ascertain when a purchase has been made. There may also  
295 be scam-traders who do not have actual wildlife for sale but are posting regardless. Therefore,  
296 the authors conclude that to meet the sampling standards of this study, that the posts analyzed  
297 represent a small part of a much larger trade through the focus (unnamed) social media  
298 platform. Since African Grey parrots are threatened due to overexploitation for the pet trade,  
299 this is an issue growing in urgency and requiring heightened monitoring and regulation.

300 What is the impact of social media on the promotion of inappropriate behavior with respect to  
301 wild animals and the wild pet trade? Clarke et al., (2019) analyzed data collected  
302 opportunistically via Twitter surrounding a ‘viral video’ of a pet ring-tailed lemur in 2016.  
303 They surveyed thousands of ‘tweets’ and found 613 tweets in which the author indicating  
304 desiring a lemur as a pet, and found that the popularization of the video on Twitter tracked the

305 proliferation of tweets about desiring a pet lemur. The authors conclude that, within the  
306 confines of this study, there is likely little threat to wild lemur conservation since pet lemurs  
307 in the United States and United Kingdom are captive bred and not traded out of Madagascar  
308 (*ibid*). They caution, however, that such videos of seemingly ‘tamed’ or habituated wild  
309 animals “could reinforce misconceptions” and influence their desirability as a pet (*ibid*: 11).  
310 Clarke et al. provide examples of this phenomenon by way of the increased interest in the  
311 focal animals of popular films such as *101 Dalmatians*, *Jurassic Park*, *Harry Potter*, and  
312 *Finding Nemo* as pets, but that this link is still contested (citing Christy, 2008; Herzog,  
313 Bentley, & Hahn, 2004; Megias, et al., 2017; Miltz & Foale, 2017; Nijman & Nekaris, 2017).  
314 There is a need for more research on the subject of public perception of ‘viral’ videos  
315 featuring wild animals.

316 The ‘virtual’ wild animal market on the internet and social media is a rather complex  
317 phenomenon. The online pet trade allows for relatively low risk of reprimand to both sellers  
318 and buyers as monitoring and tracking is complicated for regulatory authorities. In particular,  
319 the illegal wildlife trade that develops on the "dark web" (Harrison et al., 2016; Roberts &  
320 Hernandez-Castro, 2017) is understudied despite being a major illegal industry. In recent  
321 years, however, due to the development of new technologies and artificial intelligence, there  
322 have been attempts to use machine learning to examine the online pet trade (Di Minin et al.,  
323 2018; Di Minin et al., 2019). Most scholarship to date, however, usually refer to the legal wild  
324 animal market and rarely is a complete understanding of its illegal counterpart offered  
325 (Lavorgna, 2015). A preliminary study which attempted to analyze the illegal animal trade,  
326 used the website [www.healthmap.org/wildlifetrade](http://www.healthmap.org/wildlifetrade) which is freely accessible by all and  
327 reports on interceptions of the illegal trade of wildlife and wildlife parts. The countries which  
328 appear the most in these reports include the United States, South Africa, China, and Vietnam.  
329 The most frequently traded and poached species reported re elephants, rhinos, tigers, leopards,  
330 and pangolins. One of the critical issues put forth by the authors of this study is that the search  
331 terms for this website are currently only in English, which therefore may lead to an  
332 underestimation of the size of the illegal wildlife trade (Sonricker Hansens et al., 2012).  
333 In this way, Internet can be a powerful tool for researchers to identify the illegal wildlife trade  
334 as it is propagated on sites (Lavorgna, 2014), also in social networks such as *Facebook*. Eid  
335 and Handal (2018) examined seven *Facebook* groups for hunters and discovered photographs

336 documenting the killing of thousands of native animals, representing diverse species, many of  
337 which were under special protection. The authors point to an “alarming picture of  
338 overhunting of threatened species and ineffective enforcement of hunting laws” as revealed by  
339 their use of social media to detect illegal hunting activity (*ibid*: 730).

340 Research by Hinsley and colleagues (2016) considered the online market for orchid trading as  
341 it is facilitated through online groups and forums, suggesting it may be a model for further  
342 research on other wildlife trades such as ivory. The results showed that despite a relatively  
343 low total percentage of plant advertisements (around 9% of over 55,000 posts analyzed), 22-  
344 46% of these advertisements were for wild-collected orchids. Thus, there is a need for more  
345 careful monitoring of the wildlife trade as it occurs on social media (Hinsley et al., 2016).

346 Social media can also be used positively to impact the illegal wildlife market. For example, it  
347 can be used to pressure governments for regulatory and monitoring reform (Nghiem et al.,  
348 2012) or to design action plans (Siriwat & Nijman, 2018). According to one study, it emerged  
349 that awareness campaigns carried out through a Facebook page have led to an increase in the  
350 awareness of Facebook users on the issue of the illegal macaque (*Macaca sylvanus*) market in  
351 Morocco (Waters & El-Harrad, 2013).

352 In conclusion, when it concerns the conservation and welfare of wild animals, social media  
353 can be a double-edged sword (Radjawali, 2011). It is a means which allows us to intercept  
354 markets for trading illegal wildlife or increase public awareness of such issues impacting  
355 animal conservation and welfare. Conversely, it is precisely through these virtual interfaces on  
356 different social media websites that the illegal trade of wildlife occurs.

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359 **Further research:** It is the aim of this article to review the current research on how social  
360 media influences public perceptions of wild animals with regards to wildlife ‘selfies’ and the  
361 wildlife trade. It is apparent after reviewing the scholarship that this topic is in its infancy, and  
362 that it is necessary to design future research which deepens our understanding of how social  
363 media can be harnessed as a tool by researchers to study public perceptions of animals,  
364 conservation decisions, and to monitor the movement of animals’ bodies through online trade.  
365 In particular, we call for more studies on whether awareness campaigns surrounding the  
366 (ill-)suitability of wild animals as pets and ‘selfie’ attractions. Do campaigns such as *World*

367 *Animal Protection's* “wildlife selfie pledge” have a positive effect on changing consumer  
368 perceptions of what comprises an ethical animal encounter or relationship?

369 Although this review has discussed scientific evidence pertaining to this topic, there are still  
370 relatively few studies in the literature regarding the harmful effect of wildlife selfies and  
371 direct touch encounters. We advise more comprehensive research on the negative impact of  
372 these practices on both the conservation and welfare of involved species.

373 Lastly, we call for more research into how wild animals are represented across multiple media  
374 formats, but especially social media networks which facilitate the sharing of photos and ‘viral’  
375 in the context of the wildlife trade. This is an issue which we consider understudied and not  
376 fully understood.

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378

379 **Conclusions:** Given the speed with which new technologies are developing, and the  
380 increasing use globally of the internet or use social media, it is necessary to reflect on the  
381 consequences for animal welfare and conservation. In the animal scholarship, research has  
382 shown that the virtual world of the internet can have serious impacts on public perception of  
383 wildlife and consumer markets, which directly influence the occurrence of animal abuse and  
384 wild animal trading.

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