

1 Article

2 Aligning Strategy with Sustainable Development 3 Goals (SDGs): Process Scoping Diagram for 4 Entrepreneurial Higher Education Institutions (HEIs)

5 Elena Fleacă^{1,*}, Bogdan Fleacă² and Sanda Maiduc³

6 ¹ Department of Entrepreneurship and Management, Faculty of Business Engineering and Management,
7 University Politehnica of Bucharest, Romania; elena.fleaca@upb.ro

8 ² Department of Entrepreneurship and Management, Faculty of Business Engineering and Management,
9 University Politehnica of Bucharest, Romania; bogdan.fleaca@upb.ro

10 ³ Department of Management for Scientific Research Activities, University Politehnica of Bucharest,
11 Romania; sanda.maiduc@upb.ro

12 * Correspondence: elena.fleaca@upb.ro; Tel.: +04-074-486-9274

13 **Abstract:** The sustainable development of our world has gain particular attention of a wide range
14 of decisional factors, civil society, business sector, and scientific community, seeing that the
15 prosperity of people and society is possible with the aid of sustained and inclusive economic
16 growth of all countries and regions. Educational environment has a decisive impact on changes in
17 the way that societies are coping with national, regional, and global challenges and opportunities
18 brought by sustainable development. Looking at the implications of HE on the progress of society,
19 the paper addressed the lack of HE institutional capacity to integrate the principles and practices of
20 sustainable development into all aspects of education and learning. The scope of research problem
21 was bounded on the capability of HEI as organization and school to act as entrepreneurial
22 university by combining the scope of its responsibility within the value chain through a practical
23 and effective mechanism needed to align the strategy with sustainable development goals (SDGs).
24 Embarking on the path of SDGs requires HEI to design, launch, implement, and customize specific
25 processes architectures to govern the advance of sustainability approach. The authors applied the
26 process scoping diagram to capture and conceptualize the educational model needed to guide the
27 HEI through the process of change to embrace sustainability into organizational culture and daily
28 operations. It has been used the SIPOC method (Supplier, Input, Process, Output, Customer) with
29 Visio software tool to articulate processes relationships embedded in the educational model of HEI.
30 The benefits relied on the organized view of the work processes needed to be performed to
31 incorporate SDGs into the strategy of any entrepreneurial HEI. Finally, the authors shared their
32 views on the scalability of the model which may be customized and harmonized in accordance
33 with different HE circumstances and priorities. Implementing the proposed educational model
34 requires long-term institutional commitment, transparency, continuous performance
35 improvement, and communicating the strategy for SDGs and its achievements to wider
36 stakeholders.

37 **Keywords:** entrepreneurial sustainability strategy; entrepreneurship and management; business
38 process management and improvements; innovation in higher education; sustainable
39 organizational performance; sustainable business models.
40

41 1. Introduction

42 Over the last decades, the sustainable development of our world has gain particular attention of
43 a wide range of decisional factors, international institutions, civil society, business sector, and the
44 academic and scientific community, seeing that the prosperity of people and society is possible with
45 the aid of sustained, inclusive and sustainable economic growth of all countries and regions.

46 In this light, the high-level stakeholders' commitment to sustainable development was
47 exhaustively defined in the 2030 Agenda for Sustainable Development issued by the United Nations.
48 The fundamental changes were clearly captured and defined within seventeen universal sustainable
49 development goals (SDGs) and related targets, balancing all facets of sustainable development such
50 as economic, environmental, and social concerns [1].

51 Worthy to mention, the role of education system to sustainable development of world was
52 revealed by the universal goal of providing inclusive and equitable education, and lifelong learning
53 opportunities for all people (SDG 4), with assigned 2030 targets and indicators such as: participation
54 rate in different education levels and forms, extent to which citizenship education and sustainable
55 education are mainstreamed at all levels in curricula, teachers educations, students assessment, and
56 also proportion of youth and adults with relevant skills as ITC and entrepreneurship, etc. [2].
57 Based on national circumstances and priorities, each country is responsible for committed
58 approaches and educational models needed to achieve sustainable development. These
59 acknowledged the decisive impact of educational environment to the fundamental changes in the
60 way that societies are coping with national, regional, and global challenges and opportunities
61 brought by sustainable development in a globalized world.

62 The regional commitment to sustainable development was also acknowledged by European
63 Union (EU) with a straightforward focus on three priorities for higher education systems seen as the
64 foundation of fair, open and democratic societies and of sustained growth and employment: i)
65 quality and relevance of skills formation; ii) more visible and comparable skills and qualifications,
66 and advancement of skills intelligence; and iii) informed career choices [3]. In addition, to better
67 underpin the higher education into society, the EU renewed its agenda for education and refined
68 further priorities in terms of promoting excellence in skills development, building inclusive and
69 connected higher education systems, ensuring HEIs contribution to innovation, and supporting
70 effective and efficient HE systems [4].

71 One of the key means to achieve sustainability is linked to entrepreneurship being firmly
72 embedded and spread out in the majority of sustainable developments goals (SDGs) among which
73 ensuring inclusive and equitable quality education and promoting lifelong learning opportunities
74 for all (SDG 4) and inclusive and sustainable economic growth, full and productive employment and
75 decent work for all (SDG 8). Social entrepreneurship is also emphasized as a key concept to engage
76 business and civil society in addressing emerging social challenges and reducing inequalities and
77 enhancing social cohesion [5].

78 As far as economic growth, environmental and social challenges, the European Commission
79 stated its view by defining the concept of corporate sustainability responsibility as the responsibility
80 of enterprises on their impacts on society, regardless of size, type, and operating industry. This
81 requires a process approach to integrate social, environmental, human rights and consumer
82 concerns into business operations to create shared value, connecting social and economic progress.
83 Thereby, the multidimensional facets of sustainability responsibility enable the underpinning of the
84 targets of Europe 2020 strategy for smart, sustainable and inclusive growth, including the 75%
85 employment rate, 3% of the EU's Gross Domestic Products investment in research and development,
86 reduced greenhouse emissions, diminished early school leavers below 10%, a min share of 40% of
87 people with higher education attainment, and poverty and social exclusion reduction by 25% [6, 7].

88 Understanding the role of a principled approach in doing business and entrepreneurship are of
89 utmost importance for achieving Europe 2020 targets and for the impact of businesses, governments
90 and other organizations on critical sustainability issues such as economic growth, climate change,
91 human rights, corruption, innovation and productive employment. In this regard, at the EU level,
92 the main harmful issues in doing business are seen as tax rates by 63% of companies, fast-changing
93 legislation and policies (61%), the complexity of administrative procedures (60%), access to financing
94 (39%) and corruption which were mentioned by 38% of companies. The study also revealed that 67%
95 of companies from EU seen corruption as being widespread in their country, being a real problem
96 mainly for smaller companies (38% of companies with 1-9 employees versus 15% of companies with
97 250 or more employees) [8].

98 Moreover, from the EU citizens' viewpoint, the overall patterns of tolerance to corruption vary
99 significantly between countries (e.g. Hungary with 35% of respondents thinking corruption as
100 being unacceptable, followed by Croatia with 45%, and Finland and Portugal both with 84%). As
101 regard to respondents' perception about the spread of corruption, 68% of EU respondents
102 perceived corruption as being widespread within their own country, and just over a quarter
103 (26%) said that it is 'very widespread'. The same source revealed that almost a quarter of EU
104 citizens (25%) mentioned that they were personally affected by corruption in their daily lives,
105 with significant differences between countries e.g. in Romania 68% of respondents mentioned to be
106 affected by corruption, in Cyprus almost a half (50%), and Denmark with only 4% of respondents
107 [9]. These figures acknowledge the negative impact of different forms of corruptions on economic
108 growth, creating business uncertainty, undermining the trust in governments and public
109 institutions, damaging democracy and slowing the entire process of SDGs accomplishment, as
110 defined in the 2030 Agenda for Sustainable Development.

111 To guide the progress in achieving the SDGs goals, in 2011 year, the United Nations Human
112 Rights Council adopted the United Nations Guiding Principles on Business and Human Rights
113 (UNGPs), being the most comprehensive global framework to address the business impacts on
114 human rights. Based on a set of 10 guiding principles laying out the main idea of the state duty to
115 protect, the framework addressed corporate social responsibility by supporting and encouraging
116 responsible business practices, and consequently, the sustainable development of the wider society.
117 In addition, the European Union acknowledged the positive impact businesses may have on the
118 social and economic development, and also on civil and political rights, economic, social and
119 cultural rights, and labor rights. In this regard, it provided support by encouraging each member
120 state to develop national action plans in relations to UNGPs, being reported the EU actions and
121 policies relevant to the implementation of the UNGPs on business and human rights [10].

122 To further tackle the challenge of sustainable development by creating cultural, social or
123 economic value, the EntreComp Framework launched a common conceptual approach on
124 entrepreneurship, seen as sense of initiative, which generates value for individuals and society as a
125 whole. Based on a bird's eye view, the framework proposed the bridge between world of education
126 and work through three competence areas – ideas and opportunities, resources, and action - and 15
127 interconnected competences which support the entrepreneurship competence at European level.
128 Amongst others, the sustainable thinking based on assessing the effect of action on the targeted
129 community, the market, environment, and the society is seen as one of the key competence which
130 contributes to the value creation process regardless of the financial, cultural, or social domain [11].

131 In addition, the list of indicators of entrepreneurial determinants mentioned the creation and
132 diffusion of knowledge, entrepreneurial capabilities in particular of entrepreneurship education
133 (i.e. rate of population with tertiary education, quality of management schools, training in starting a
134 business), and entrepreneurial culture built on opinion about entrepreneurs, fear of failure, risk for
135 business failure, and entrepreneurial intention, as critical factors affecting business creation and
136 entrepreneurship at all levels [12, 13].

137 Looking at the implications of education, especially higher education, on the progress of society
138 through its mission of fostering the development of sustainability competences (i.e. system thinking,
139 strategic approach, and critical thinking), the paper aimed to address the lack of HE institutional
140 capacity to integrate the principles and practices of sustainable development into all aspects of
141 education and learning. Thereby, the scope of research problem was bounded on the capability of
142 HEI as organization and school to act as entrepreneurial university by combining the scope of its
143 responsibility (i.e. social, environmental, and economic) within the value chain (research and
144 development, teaching and learning, knowledge exchange and technological transfer) through a
145 practical and effective mechanism needed to align the strategy with envisaged sustainable
146 development goals (SDGs).

147 Embarking on the path of sustainable development requires decisional stakeholders from each
148 HEI not only to assume the SDGs but also to design, launch, implement, and customize specific
149 processes architectures to govern the advance of sustainability approach. In this regard, the

150 objectives of the research consisted of: i) secondary research on international literature to analyze
151 relevant advancements and trends in the area of sustainable development coupled with business
152 and educational process models; and ii) applying the process scoping diagram to capture and
153 conceptualize the educational model needed to guide the HEI through the process of change to
154 embrace sustainability into organizational culture and daily operations. For the purpose of modeling
155 endeavor, the authors applied the SIPOC method (Supplier, Input, Process, Output, Customer) with
156 Visio software tool to articulate processes relationships embedded in the educational model of HEI.
157 The benefits relied on the organized view of the work processes and set the boundaries of the work
158 needed to be performed to incorporate SDGs into the strategy of any HEI struggling to become an
159 entrepreneurial university.

160 Finally, to overcome the weak institutional capacity, the authors shared their views on the
161 scalability of the model which may be customized and harmonized in accordance with different
162 higher education circumstances and priorities to achieve sustainable developments goals within the
163 whole scope of responsibility (i.e. social, environmental, and social). Also, implementing the
164 proposed educational model requires long-term institutional commitment, transparency,
165 continuous performance improvement, and communicating the strategy for SDGs and its
166 achievements to wider stakeholders community (e.g. students, faculties staff, media, employers,
167 business community and civil society, students, government).

168 2. Methods

169 2.1. Internationally advancements on sustainable development concepts

170 In the attempt to guide organizations throughout the social responsibility performance, the
171 internationally recognized standard ISO 26000:2010 foreseen key subjects needed for integrating
172 economic, environmental and economic considerations into existing organizational systems,
173 practices and processes. Based on a common understanding in the field of social responsibility, the
174 standard supports and guides the organization endeavor in its pursuit of implementing
175 accountability principles, transparency, ethical behavior, respect for stakeholders' interests and
176 respect for the rule of law, with the aid of organizational governance [14].

177 In the area of organizational performance and sustainable development, the Global Reporting
178 Initiative (GRI) championed a common language for organizations and stakeholders by supporting
179 the process of identifying the impacts of organizations on economy, environment, and society and
180 disclosing them in accordance with a set of principles globally accepted as standards. The GRI
181 standards enable organizations to communicate the progress on achieving the committed SDGs,
182 helping them to incorporate SDGs reporting into their existing processes. Information on
183 organizational performance are articulated with respect to economic, environmental, and social
184 conditions at the local, regional, or global level, depending on the size, type, sector, or geographic
185 location [15].

186 As good-practices acknowledged, the sustainably report (i.e. corporate non-financial
187 reporting) is seen as an overarching framework for shaping, steering, communicating and
188 reporting the progress toward SDGs, bringing valuable benefits for all stakeholders in terms of:
189 increased value creation through future business opportunities, enhanced economic value based on
190 an improved use of resources, strengthened stakeholders' relations through empowered trust, fair
191 and opened business sector with rule-based market, financial transparency, and well-governed and
192 non-corrupt institutions [16, 17].

193 As far as educational concerns and related implications on sustainability, the UNESCO strategy
194 for education established three strategic objectives in terms of: i) developing educational systems to
195 foster quality and inclusive lifelong learning for all; ii) empowering learners to be creative and
196 responsible global citizens; and iii) advancing education for all. Also, through explicitly recognizing
197 the major role of education to attainment of SDGs, it has been proposed a cross-cutting framework to
198 guide the educational organizations in establishing learning objectives relevant to SDGs and in

199 implementing learning for SDGs through policies, strategies, and programs, curricula and textbooks,
200 teacher educations, and assessing learning outcomes [18, 19].

201 *2.2. International debates on critical sustainability issues*

202 The research flow goes on with analyzing other useful facets of sustainable development
203 revealed by the scientific literature. To further investigate the institutionalization of sustainability
204 approach in the organizational context, the scholars emphasized the main role of management board
205 in ensuring the convergence between insider and outsider facets of organizational system, having a
206 key role in embedding the sustainable development into the business culture [20].

207 In the light of increasing importance of sustainability in the regional context, other researches
208 focused on the internal side of social responsibility of organization and set indicators to increase
209 responsible human resources practices toward effective implementation of sustainability strategy:
210 responsible human resources practices; organizational culture of responsibility; social projects
211 promotion; significant compensation policies and employee quality of life [21].

212 Other attempts proposed different conceptual frameworks to integrate corporate social
213 responsibility, human resource development, and lifelong learning activities as educational
214 engagement for mutual benefit of company and employees. These offered guidelines for
215 integrating and designing specific measures and functions of human resources development and
216 corporate social responsibility into the company environment [22].

217 To further question the challenge of implementing sustainable strategy, the researches
218 diagnosed key factors as company leadership, strategy, employees, corporate values, resources,
219 tools, and processes to support the implementation of strategy. As implementation is a very complex
220 endeavor, the success consists of holistic comprehension of these factors and their reciprocal
221 influences within the specific circumstance of the company [23].

222 Also, there are interesting researches taking advantages of decision-making methods by
223 analyzing and quantifying the magnitude of the changes needed to increase the performance of the
224 organization, based on financial perspectives. By knowing the importance rank of different
225 perspectives (e.g. financial, customer, internal business processes, learning and growth) and related
226 key performance indicators (e.g. cost structure, reduction of cost, useful developments, user
227 satisfaction, cost per use, performance, productivity, delays, quality, budgeting, etc.), the strategic
228 line of the company may establish priorities and may design the process-based model to improve
229 productivity and cost performance [24, 25].

230 *2.3. Sustainability issues and process thinking approach*

231 The studies raised the question of taking advantage of engineering thinking and treating a
232 business and/or organization as a system by which internal and external components are connected
233 and interrelated. The system thinking stressed the concept of business process models by which the
234 organization performance is ultimately determined by the synergetic effect of three levels of
235 performance such as job level, process level, and organizational level. By this way, the perspectives
236 of goals and measurements, designing and implementation organizational issues are successful
237 integrated by the management system [26].

238 The scientific literature is enriched with plenty of studies attempting to capture, analyze and
239 develop different models which stress the business dimension and the relation between organization
240 performance, business processes and management approach. In this regard, some scholars proposed
241 aligning daily work practices with business process descriptions and improvements by involving
242 stakeholders' through agile business process management methodology through three phases:
243 business process discovery; business process supervision; business process assessment and
244 improvement. The phases are in conformance with the management cycle of plan-do-check-act and
245 consider the organization's dimension and business processes complexity. Also, it was envisaged a
246 meta-model supporting the agile version of business process and practice alignment methodology
247 for business process improvement which captures process information from actual work practices
248 [27, 28].

249 Looking at the current state of implementation and application of business process
250 management, the scholars underlined the negative attitude in adopting organizational change to
251 improve the work, the lack of managerial support in adopting the business process improvement,
252 and also the shortage of specialists in process analysis, design, and implementation. Although,
253 process based methodology is well-known and studied, the business sector is still struggling with a
254 high resilience toward changes needed to improve the benefits for customers while reducing the
255 costs of work [29]. Other studies, tackling the social dimension of process thinking, designed
256 meta-models for modeling and executing business process in a collaborative way, including
257 organizational, behavioral, and social perspectives within business process management
258 methodology by knowledge sharing and collective decisions [30]. To further ascertain the efficiency
259 of business process management in a particular manufacturing company, the scholars envisaged key
260 process parameters to map the real value stream in complex business processes such as the economic
261 value added and business process value added calculated on the basis of several production value
262 added index [31].

263 The adoption of business process management approaches and methodologies in the world of
264 education, especially in HEIs, are slightly studied and analyzed. There are some useful researches in
265 the field of vocational education and training stressing the key role of sustainability assessment
266 framework toward improving the impact on economic, environmental, and social dimensions. The
267 sustainability areas in terms of institutional capacity and management, environmental
268 responsibility, economic performance, social responsibility, training provision with related
269 performance indicators have been appreciated to improve sustainable culture inside the
270 organization, offering valuable information for the adoption of sustainable development strategy
271 [32]. Other emphases were focused on applying the business process modeling methodology in HEI
272 and providing a framework for higher education processes. With a narrow boundary on teaching
273 and learning process evaluation, the model promoted the benefits for competitive universities to
274 manage internal processes similar with enterprises business processes [33].

275 Likewise, the studies on critical sustainability issues in education emphasized that
276 sustainability concerns and reporting in higher education institutions are still in their early stages.
277 The HEIs need to consider sustainability reporting as a dynamic tool to plan sustainability changes,
278 and not just as a communication activity, requiring thus a systematic and continuous evaluation of
279 economic, environmental, and social concerns. Notably, the absence of an external stakeholder
280 engagement process, the lack of inclusion of material impacts in reports, and the lack of
281 institutionalization are mentioned as main factors hindering the adoption of a systematic reporting
282 process on HEI's sustainability [34].

283 In order to address the toughest sustainability issues in HEIs are required a thoroughly
284 organizational change to coherently incorporate sustainable development strategy into daily
285 operations. Entrepreneurial universities conceptualize and use innovative educational models to
286 embed international strategy within educational process from value chain and also articulate those
287 processes for effectively managing stakeholders' relationship [35, 36].

288 With other words, entrepreneurial HEIs create value for all stakeholders ensuring long term
289 competitive advantage by capturing all facets of sustainable development in terms of social,
290 environmental, and economic concerns. This implies each university to design, implement, monitor
291 and further develop coherent and comprehensive mechanisms based on process management
292 approach and actions to stimulate responsible business conduct for innovation and entrepreneurial
293 development of people and wider society.

294 To integrate the principles and practices of sustainable development into all aspects of
295 education, the paper takes a process thinking view and modeled the process of aligning the
296 sustainability strategy with sustainable development goals (SDGs) in the case of HEI. The
297 methodology applied was based on the well-known SIPOC (Supplier, Input, Process, Output, and
298 Customer) method from Six Sigma approach which helps scope the work to understand the process
299 for aligning HEI's strategy with SDGs [37].

300 Regardless of detail level, a process describes a flow of activities that transform inputs elements
 301 to outputs elements, and SIPOC enables the graphical representations of the processes,
 302 interrelationships, and sequence of steps [38, 39]. In this way, the scope of work is integrated,
 303 enabling the analysis of process variations and related metrics for improvements, cycle time, and
 304 improvements outputs metric performance, to create well process governance. Table 1 designates
 305 the core components of SIPOC method and main descriptors.

306

Table 1. SIPOC components

Name of component	Descriptors
Supplier	The process and/or other entity providing what is necessary for the process working flow
Input	Different demands (information and/or materials) triggering the process execution
Process	High-level transformation flow performed in response to the inputs
Output	The result (product and/or service and/or information) of the transformation flow
Customer	The process and/or other entity using the results for next steps in the process

307

308 The process scoping diagram with SIPOC components usually takes place during
 309 improvements projects to provide an outside-in approach on organizational flow, aiming to
 310 streamline the processes from the customers' views, in terms of added value. Thereby, this
 311 methodology represents a useful means to design and articulate the high-level view of the process of
 312 integrating the principles and practice of sustainable development into the educational model of
 313 HEIs, clarifying the scope of work for further improvements.

314 3. Results

315 The first step aimed to analyze and articulate the high level process groups considering the
 316 whole scope of HEI's responsibility as organization and educational institution [40]. In this regard,
 317 table 2 depicts the cross-functional structure of HEI processes needed to ensure a clear line of sight
 318 between the mission, overall objectives and related governance. The cross-functional structure of
 319 HEI covers three process categories which stand for:

- 320 1. **Core/value chain Processes Group (CP)** enabling the advancement toward sustainable
 321 development of wider society, grounded on three groups of processes: CP 1.1. Research,
 322 development and innovation (R&D&I) - responsible for knowledge creation as response to
 323 wider challenges of sustained growth; CP 1.2. Academic and teaching operations – in charge
 324 with development of relevant and high-quality skills and key competences to foster
 325 employability and personal life; CP 1.3. Dissemination of scientific results and technological
 326 transfer to market – with a view to maximize the transfer of innovative results to the wider
 327 society.
- 328 2. **Support and administrative Processes Group (SP)** ensuring effective and sustainable
 329 implementation of value chain processes of HEI, with six groups of processes: SP 2.1. Facility
 330 management – manage the campus infrastructure, facility housekeeping, and maintenance
 331 activities; SP 2.2. Public relations – responsible for communication network with HEI's
 332 stakeholders and the wider community; SP 2.3. Financial and accounting –manage financial
 333 resources with procedures for general accounting and reporting, payroll system, expense
 334 reimbursements, treasury operations, etc.; SP 2.4. Information technology – in charge with ITC
 335 network, maintaining and developing virtual educational platform for innovative teaching
 336 activities; SP 2.5. Students services and operations – guide students relationships with the
 337 university as enrollment, fees, exams records, grants, and other activities; SP 2.6. Human capital
 338 development – legal provisions and different procedures for hiring, appraising, rewarding and
 339 promoting teaching and administrative staff.

340

Table 2. The cross-functional structure of HEI processes.

Process category	Process group sub-category
1. Core/value chain Processes Group (CP)	CP 1.1. Research, development and innovation (R&D&I)
	CP 1.2. Academic and teaching operations
	CP 1.3. Dissemination of scientific results and technological transfer to market
2. Support and administrative Processes Group (SP)	SP 2.1. Facility management
	SP 2.2. Public relations
	SP 2.3. Financial and accounting
	SP 2.4. Information technology
	SP 2.5. Students services and operations
	SP 2.6. Human capital development
3. Management Processes Group (MP)	MP 3.1. Planning value chain and operations
	MP 3.2. Monitor and control value chain operations
	MP 3.3. Monitor and control support operations
	MP 3.4. Quality assurance and improvement

341

342

343

344

345

346

347

348

349

350

351

352

353

354

355

356

357

358

359

360

361

362

363

364

365

3. **Management Processes Group (MP)** enabling functioning of HEI as an integrated system of social, environmental and economic responsibilities grounded on four groups of processes: MP 3.1. Planning value chain and operations – in charge with yearly planning of academic activities and related support operations; MP 3.2. Monitor and control value chain operations – collect performance information and adopt corrective decisions on value chain activities; MP 3.3. Monitor and control support operations – collect performance information and adopt corrective decisions on administrative sides; MP 3.4. Quality assurance and improvement – ensure the control improvement loops in HEI based on procedures for internal performance evaluation and measurements, being ultimately accountable for engaging HEI on the road of sustainable development.

The second step aimed to create SIPOC diagram, a high-level map of processes, to align the HEI strategy with SDGs, to document high-level steps that bound the process, the information being used, internal and external stakeholders' interrelationships, inputs used in the process steps and outputs produced. The process scope diagram was developed taking into consideration the United Nation Global Compact Management model comprising a high-level guide for organizations committed to SDGs, being articulated and customized in the complex case of HEI, as follows [16]:

- Phase 1. Design alignment strategy of HEI with SDGs, figure 1.
- Phase 2. Direct and manage alignment strategy of HEI with SDGs, figure 2.
- Phase 3. Monitor and control the implementation of strategy, figure 3.
- Phase 4. Report and communicate the progress of HEI against SDGs, figure 4.

Moreover, to ensure coherence and synergies among different process categories as value chain, administrative, and management, the authors designated the interactions with the cross-functional structure of HEI.

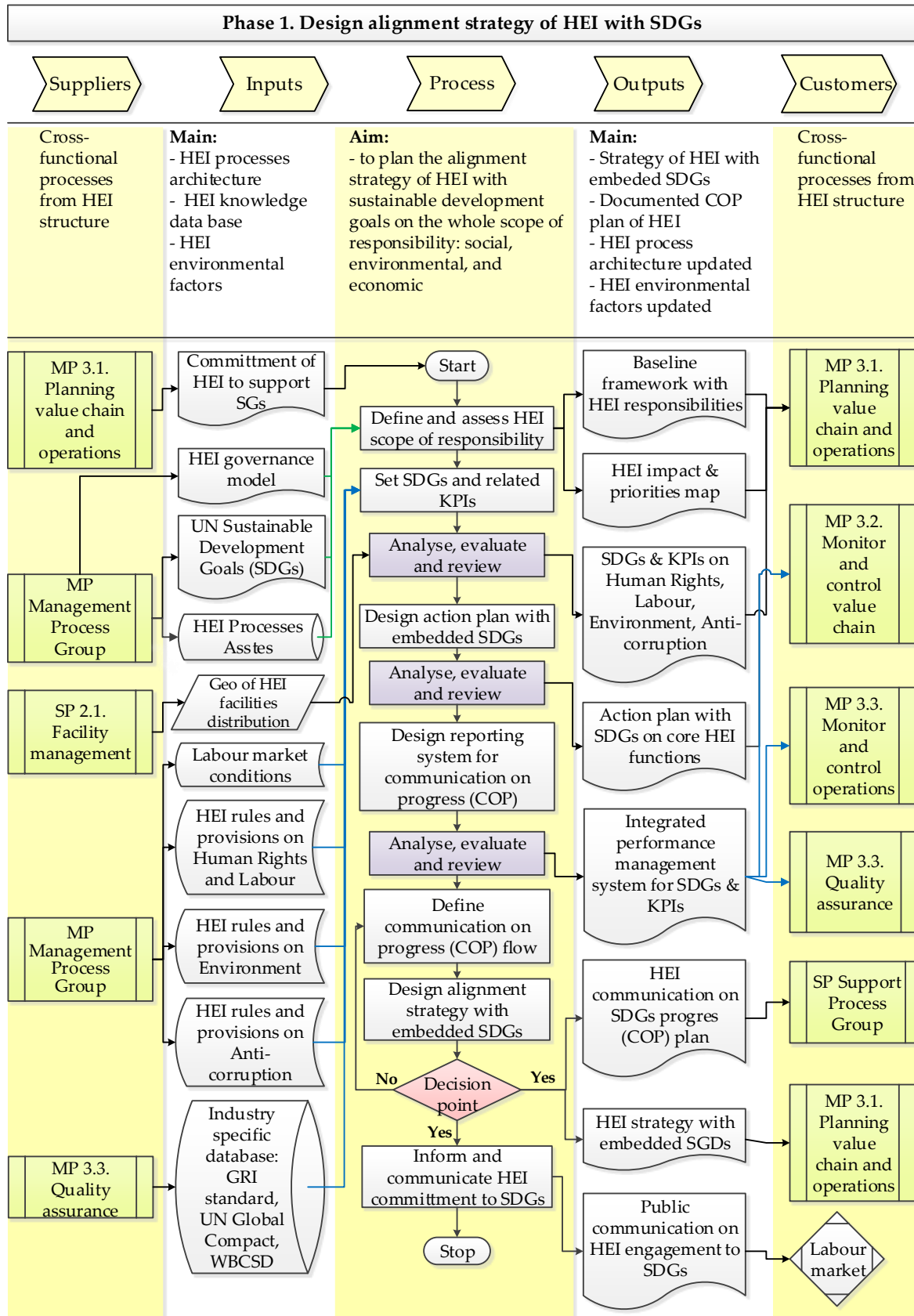


Figure 1. Design alignment strategy of HEI with SDGs (phase 1)

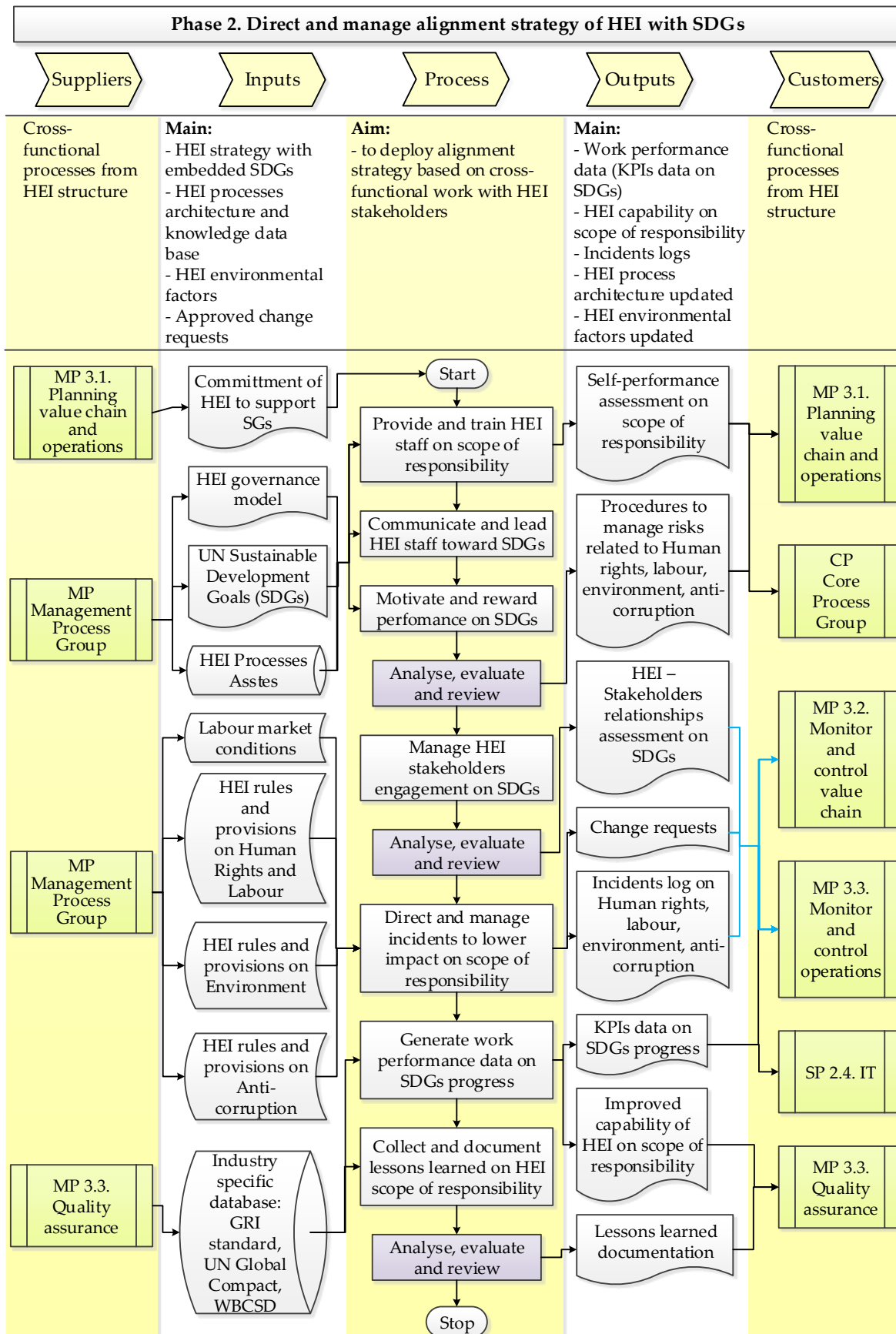


Figure 2. Direct and manage alignment strategy of HEI with SDGs (phase 2)

367

368

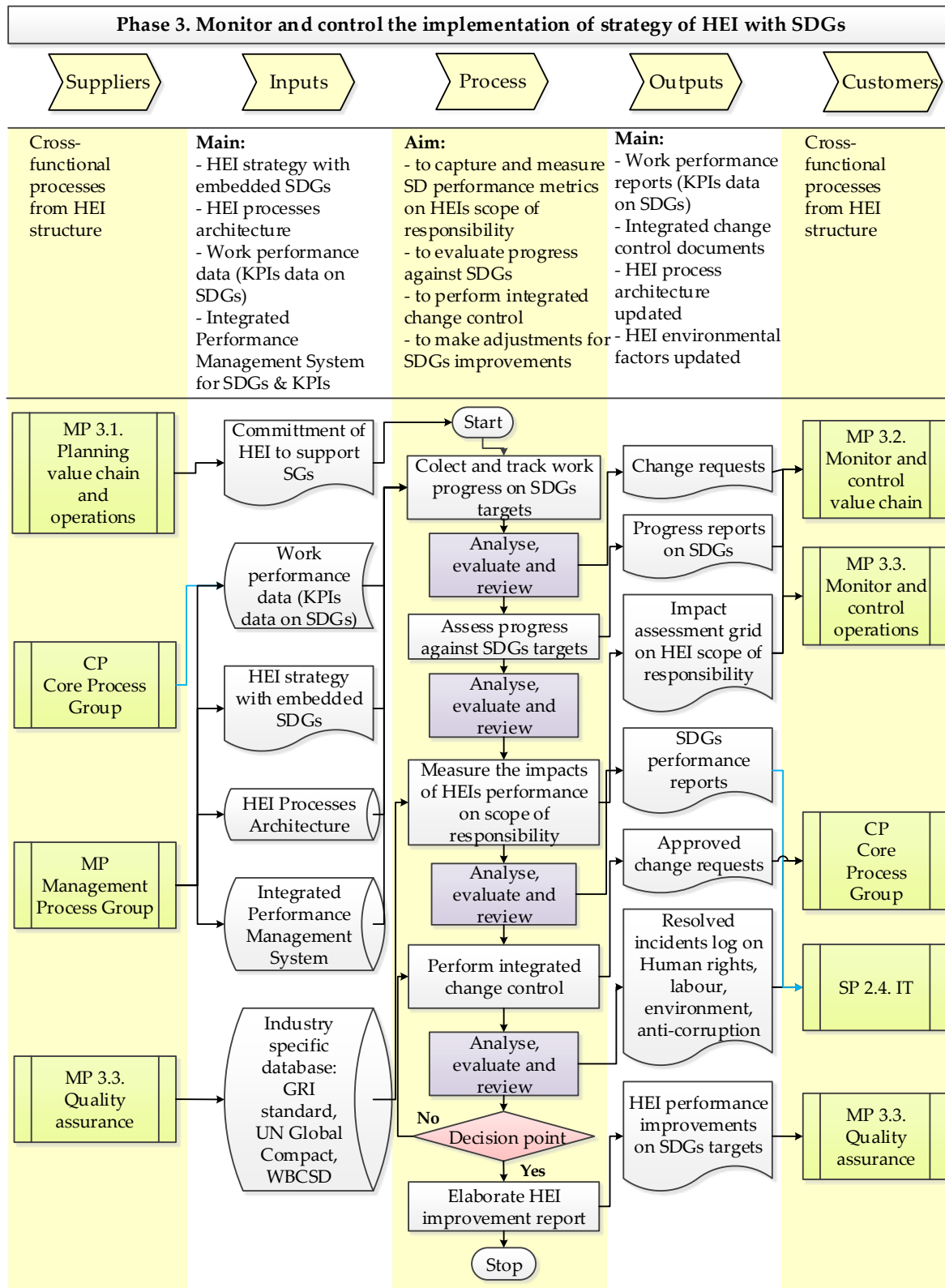


Figure 3. Monitor and control the implementation of strategy (phase 3)

369

370

371

372

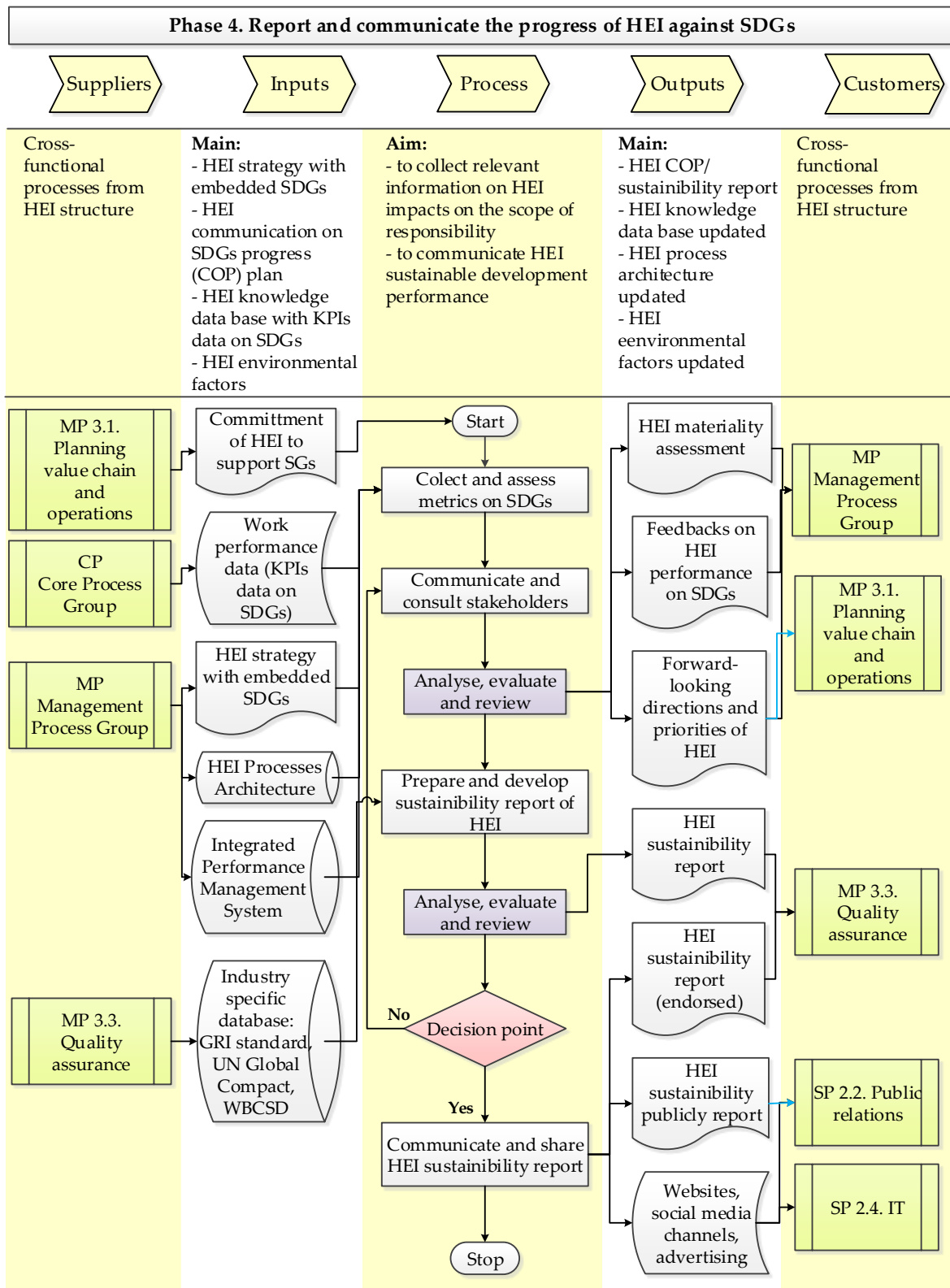


Figure 4. Report and communicate the progress of HEI against SDGs (phase 4)

373

374 **4. Discussion**

375 The steps embedded in each phase integrate internationally recognized best practices and
 376 guidelines in sustainability commitment and reporting, and map the streamlined flow from the
 377 inception to the completion point of the planning endeavor required to align the HEI strategy
 378 toward SDGs.

379 Phase 1. Design alignment strategy of HEI with SDGs aims to provide the workflow to plan the
380 alignment strategy of HEI with SDGs. The starting point of the flow is ensured by the leadership
381 commitment of HEI to support SDGs in a transparently way, being a key output of the planning
382 processes group (MP 3.1.). In order to define the HEI priorities with respect to social, environmental,
383 and economic concerns, the process architect is required to carefully consider the HEI governance
384 model which set the management architecture as organization and school, with its cross-functional
385 structure (tab. 2).

386 The impact & priorities map would be helpful for understanding the unique operating context
387 of HEI related to its social responsibility (e.g. human rights, labor healthy and safety, personal
388 development and well-being of staff and also of students and graduates, social responsible
389 behavior), environmental responsibility (e.g. energy, climate change, waste and pollution, and other
390 relevant environmental issue), and economic responsibility (e.g. financial transparency and
391 sustainability, anti-corruption, community development, internationalization, and governance).

392 By assessing the risks and opportunities in financial and non-financial terms, as well as the
393 impact on these critical issues, it will be possible to set the SDGs and related key performance
394 indicators (KPIs). As best practices underlined, in the area of higher education systems four
395 sustainability issues may hinder the adoption of SDGs: human rights, labour, environment, and
396 anti-corruption. Thereby, it would be very beneficial for HEI to establish sets of indicators and
397 metrics for each category (e.g. student admissions, non-discriminations, safe and study conditions,
398 freedom of association for students and staff, hiring and advancement practices, labor policies,
399 environmental programs and policies; green purchasing practices; waste removal and treatment;
400 contracting policies; plagiarism in education and research, and intellectual property issues) [16, 18,
401 19].

402 The flow goes on with defining the action plan for achieving related KPIs for each sustainability
403 issue and secondly, with designing the reporting system to be put in place to collect data and
404 information for communication on SDGs progress. The outputs of these designing activities will
405 feed the HEI strategy with embedded SDGs which need to become public after a decision point for
406 endorsement purpose. The scope of work is permanently evaluated through a flow of analysis,
407 evaluation and review activities as preventive actions to reduce the variation of the quality of the
408 outputs envisaged. The customers of the outputs are key processes from the cross-functional map of
409 HEI structure as MP 3.1. Planning value chain and operations, MP 3.2. Monitor and control value
410 chain operations, MP 3.3. Monitor and control support operations, and SP 2.4. Information
411 technology.

412 Phase 2. Direct and manage alignment strategy of HEI with SDGs provides the scope of work
413 needed to implement the strategy of HEI by integrating the outputs of the phase 1 in the execution
414 flow and by producing main outputs as: work performance data on incidents related to human
415 rights, labor, environment, and anti-corruption; data on SDGs progress; change request, and also
416 lessons learnt documentation.

417 The phase begins with organizing training of teaching and administrative staff to develop and
418 encourage a right-aware and transparent approach in both educational and operational sides. Also,
419 the process architect is expected to design and implement a mechanism with clear policies and
420 procedures to stimulate and reward the integration of sustainability practices related to human
421 rights, labor, environment, and anti-corruption into daily activities through identifying and
422 managing risks related to these critical issues.

423 To anchor sustainability across the whole of HEI responsibility (e.g. social, environmental,
424 economic), it would be helpful for HEI to engage in multi-stakeholders partnerships (e.g. *Triple
425 Helix* approach: university-industry-government) in which the university has a predominant role to
426 generate socio-economic development in addition to its traditional role of teaching and research
427 [41]. This implies fully engagement of all partners in setting shared goals with clear governance
428 structure, depoliticizing projects, focusing on impacts, and creating a process for shared knowledge
429 management across the partnership. The importance of this process is fully acknowledged by the
430 goal 17 from the 2030 Agenda for Sustainable Development [1].

431 This phase ensures useful data on work performance against SDGs progress and also lessons
432 learnt with critical sustainability issues collected through reporting procedures throughout the
433 phase 3 of monitor and control the implementation of HEI strategy.

434 Likewise, the implementation flow is permanently evaluated through dedicated activities for
435 analysis and evaluation to diminish the variation of the quality of the outputs which are feeding key
436 processes from the cross-functional map of HEI structure as MP 3.1., MP 3.2., MP 3.3., and SP 2.4.

437 Phase 3. Monitor and control the implementation of strategy of HEIs with SDGs is mainly
438 intended to collect performance metrics on SDGs and to assess measurements to make
439 improvements based on integrated change control activities.

440 The phase is fed by the outputs from directing and managing the alignment strategy (phase 3)
441 such as work performance data on KPIs given by processes from the value chain (CP) and
442 integrated performance management systems, HEI processes architecture and strategy from the
443 management processes group (MP).

444 The outputs of this phase consist of change requests for improvement purpose on HEI
445 responsibility on social, environmental, and economic dimensions, progress and performance
446 reports on SDGs based on the progress assessment and impact measurement. The approved change
447 requests and the resolved incidents on human rights, labour, environment, and anti-corruption are
448 delivered with the aid of integrated change control activities providing regularly recurring data
449 updates. All these intermediary outputs are finally integrate into the consolidated report on HEI
450 performance on SDGs committed targets and indicators.

451 This phase is characterized by a high complexity due to the need to coherently concentrate two
452 relevant components for monitoring and controlling: final quality check of the outputs produced
453 during execution (static focus) and ongoing evaluation of work (dynamic focus) related to the way of
454 performing the work, meaning the process itself.

455 Phase 4. Report and communicate the progress of HEI against SDGs is dedicated to
456 communicate the progress (COP) and to publicly acknowledge the commitment of HEI towards
457 SDGs. Certainly, this phase closes the loop of the sustainability commitment relied in the concepts
458 of public accountability, transparency, and continuous improvement of those HEIs which struggle to
459 become entrepreneurial universities.

460 The phase is nourished by direct and manages (phase 2), and monitor and control (phase 3), the
461 necessary inputs being extracted from the cross-functional structure of HEIs processes as MP3.1.
462 Planning value chain and operations, CP. Core process group, MP. Management process group with
463 MP 3.3. Quality assurance - having the role of ensuring the reporting and communication processes
464 are in line with widely accepted principles and best practices performance indicators as GRI
465 guidelines [14, 15].

466 The scope of collecting, preparing and developing sustainability report of HEI is permanently
467 evaluated through a flow of analysis, evaluation and review activities as preventive actions to
468 reduce the variation of the quality of the report. The accent is mainly related to the credibility of
469 sustainability report which requires a thoroughly focus on the completeness and accuracy of
470 information provided, and on the relevance of success and shortcomings for judging the
471 sustainability performance, on the whole scope of HEI responsibility.

472 Beside this, it would be very helpful for HEI to engage stakeholders in ongoing dialogue to
473 solicit feedback on SDGs performance and to get inputs on future directors by issuing
474 forward-looking directions and priorities of HEI on the scope of sustainability responsibilities.

475 Followed by a key decision point for endorsement purpose, the endorsement version of HEI
476 sustainability report is sent and used by the support processes SP 2.2. Public relations and SP 2.4.
477 Information technology to become available to the wider public (e.g. students, faculties staff, media,
478 employers, business community and civil society, students, government) through websites, social
479 media channel's, and other advertising modalities.

480 Through the process scope diagram designed, modeled and analyzed, the authors proposed a
481 process-managed model to address the hottest cross-cutting issue of an entrepreneurial university

482 striving with internal capacity to adopt and effectively integrate into operations the sustainable
483 developments goals (SDGs).

484 5. Conclusions

485 The advancements in the sustainability conceptualization are stressing the comprehensive
486 nature of education for peace and sustainable development, acknowledging thus the growing need
487 of educational agents to empower action to make positive contributions to SDGs.

488 By taking into consideration the cross-functional structure of HEI processes with core/value
489 chain processes group (CP), support and administrative processes group (SP), and management
490 processes group (MP) which ensure a clear line of sight between the mission, overall objectives and
491 institutional governance, the authors applied the SIPOC method (Supplier, Input, Process, Output,
492 Customer) and used Visio software tool to articulate processes relationships embedded in the
493 educational model leading to the alignment of HEI strategy with SDGs.

494 Although there is no one-size-fits-all approach, the process scoping diagram embraces all the
495 management loops needed to design, implement, monitor and control, and report the sustainability
496 effort of any HEI, by committing four phases: 1. Design alignment strategy of HEI with SDGs; 2.
497 Direct and manage alignment strategy of HEI with SDGs; 3. Monitor and control the implementation
498 of strategy of HEI with SDGs; and 4. Report and communicate the progress of HEI against SDGs .
499 Also, the process scope diagram represents a flexible mechanism which combines the scope of HEI
500 responsibility (i.e. social, environmental, and economic) with its value chain (research and
501 development, teaching and learning, knowledge exchange and technological transfer).

502 The limitations of the model rely in answering to the question related to what should be done
503 with respect to sustainability effort. Further steps need to be considered by HEI governance
504 leadership to customize the model according to specific educational circumstances and sustainable
505 developments priorities, to assign human and technical resources needed to implement the process
506 scope diagram through an institutional re-engineering project in that way to identify internal
507 sources of variations related to the metrics assigned to generate improvement opportunities and
508 forward-looking projects.

509 This improvement approach enables the examination of wider societal developments trends
510 considering the way of information, knowledge and communication are transforming the people
511 understating and expectations, and generate real entrepreneurial universities which take the
512 ownership to address systemic barriers to sustainable development such as unfair practices,
513 inequality and corruption, unsustainable consumption patterns, weak institutional capacity and
514 environmental degradation.

515 **Acknowledgments:** This work has been partially funded by the University Politehnica of Bucharest, through
516 "Excellence Research Grants" Program UPB – GEX 2017, DM59-17-01.

517 **Author Contributions:** Fleacă Elena conceived and designed the research, analyzed and interpreted data, and
518 wrote the manuscript; Fleacă Bogdan contributed in the research design, execution of literature review,
519 performed the experiment and analysis tool, and data interpretation; Maiduc Sanda contributed to the
520 execution of literature reviewing, data interpretation, and experiment execution. All authors contributed to
521 writing and completing the research paper, read and approved the final version of the manuscript.

522 **Conflicts of Interest:** The authors declare no conflict of interest.

523 References

- 524 1. United Nations Knowledge Platform. Transforming our world: the 2030 Agenda for Sustainable
525 Development. Available online: [https://sustainabledevelopment.un.org/content/documents/
526 21252030%20Agenda%20for%20Sustainable%20Development%20web.pdf](https://sustainabledevelopment.un.org/content/documents/21252030%20Agenda%20for%20Sustainable%20Development%20web.pdf) (accessed on 13 December
527 2017).
- 528 2. United Nations Knowledge Platform. Targets and indicators. Available online:
529 <https://sustainabledevelopment.un.org/sdg4> (accessed on 13 December 2017).
- 530 3. European Commission. Directorate-General for Employment, Social Affairs and Inclusion.
531 Communication from the Commission to the European Parliament, the Council, the European Economic

- 532 and Social Committee and the Committee of the Regions. *A new skills agenda for Europe. Working together to*
 533 *strengthen human capital, employability and competitiveness*. COM (2016) 381 final, pp. 13-16, 2016. Available
 534 online: <http://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:52016DC0381&rid=6> (accessed
 535 on 13 December 2017).
- 536 4. European Commission. Directorate-General for Education, Youth, Sport and Culture. Communication
 537 from the Commission to the European Parliament, the Council, the European Economic and Social
 538 Committee and the Committee of the Regions. *On a renewed EU agenda for Higher Education*. COM (2017)
 539 247 final, pp. 4-12, 2017. Available online: [http://eur-lex.europa.eu/legal-content/EN/
 540 TXT/PDF/?uri=CELEX:52017DC0247&rid=4](http://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:52017DC0247&rid=4) (accessed on 13 December 2017).
 - 541 5. United Nations Knowledge Platform. Entrepreneurship for Development. A/71/210. 2016. Available
 542 online: <https://sustainabledevelopment.un.org/resources/documents> (accessed on 13 December 2017).
 - 543 6. European Commission. Communication from the Commission to the European Parliament, the Council,
 544 the European Economic Directorate-General for Migration and Home Affairs. and Social Committee and
 545 the Committee of the Regions. *A renewed EU strategy 2011-14 for Corporate Social Responsibility*. COM (2011)
 546 681 final. 2011. Available at: [http://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=
 547 CELEX:52011DC0681&rid=1](http://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:52011DC0681&rid=1)
 - 548 7. European Commission. (2010). Europe 2020. A strategy for smart, sustainable and inclusive growth. COM
 549 (2010) 2020 final. Brussels: 1 – 35. Available online: [http://eur-lex.europa.eu/legal-content
 550 /EN/TXT/PDF/?uri=CELEX:52010DC2020&rid=1](http://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:52010DC2020&rid=1) (accessed on 13 December 2017).
 - 551 8. European Commission. Flash Eurobarometer 457 – TNS Political & Social. *Businesses' attitudes towards*
 552 *corruption in the EU*; Directorate-General for Migration and Home Affairs: Brussels, Belgium, 2017, ISBN
 553 978-92-79-76481-3.
 - 554 9. European Commission. Special Eurobarometer 470 – Wave EB88.2 – TNS opinion & social. *Corruption*;
 555 Directorate-General for Migration and Home Affairs: Brussels, Belgium, 2017, ISBN 978-92-79-76480-6.
 - 556 10. European Commission. Commission Staff Working Document on implementing the UN Guiding
 557 Principles on business and human rights - State of Play. SWD(2015) 144 final. Brussels, Belgium, pp. : 1 –
 558 60. Available online: [https://ec.europa.eu/anti-trafficking/sites/antitrafficking/files/swd_2015_144_f1_staff
 559 _working_paper_en_v2_p1_818385.pdf](https://ec.europa.eu/anti-trafficking/sites/antitrafficking/files/swd_2015_144_f1_staff_working_paper_en_v2_p1_818385.pdf) (accessed on 13 December 2017).
 - 560 11. Bacigalupo, M.; Kampylis, P.; Punie, Y.; Van den Brande, G. *EntreComp: The Entrepreneur-ship Competence*
 561 *Framework*. Luxembourg: Publication Office of the European Union, 2016; pp. 5-16, ISBN
 562 978-92-79-58538-8.
 - 563 12. Organization for Economic Co-Operation and Development (OECD). *Entrepreneurship at a Glance 2017*;
 564 OECD Publishing, Paris, 2017, ISBN 978-92-64-27993-3.
 - 565 13. Organization for Economic Co-Operation and Development (OECD). *The Missing Entrepreneurs 2017:*
 566 *Policies for Inclusive Entrepreneurship*; OECD Publishing, Paris, 2017, ISBN 978-92-64-28360-2.
 - 567 14. International Organization for Standardization. Available online: [https://www.iso.org/iso-26000-
 568 social-responsibility.html](https://www.iso.org/iso-26000-social-responsibility.html) (accessed on 15 December 2017)
 - 569 15. Global reporting Initiative. Available online: <https://www.globalreporting.org> (accessed on 15
 570 December 2017).
 - 571 16. United Nations Global Compact. Available online: <https://www.unglobalcompact.org/library/3101> and
 572 <https://sdgcompass.org/> (accessed on 15 December 2017).
 - 573 17. International Organization for Standardization. Available online:
 574 <https://www.iso.org/publication/PUB100398.html> (accessed on 15 December 2017).
 - 575 18. United Nations Educational, Scientific and Cultural Organization (UNESCO). *UNESCO Education strategy*
 576 *2014-2021*; UNESCO Publishing, Paris, 2014.
 - 577 19. United Nations Educational, Scientific and Cultural Organization (UNESCO). *UNESCO Education for*
 578 *sustainable development goals*; UNESCO Publishing, Paris, 2017.
 - 579 20. Salvioni, D.M.; Gennari, F.; Bosetti, L. Sustainability and Convergence: The Future of Corporate
 580 Governance Systems?. *Sustainability* **2016**, *8*, 1203. DOI: 10.3390/su8111203
 - 581 21. Sánchez-Hernández, M.I.; Gallardo-Vázquez, D.; Barcik, A.; Dziwiński, P. The Effect of the Internal Side of
 582 Social Responsibility on Firm Competitive Success in the Business Services Industry. *Sustainability* **2016**, *8*,
 583 179. DOI:10.3390/su8020179
 - 584 22. Ketschau, T.J. A Conceptual Framework for the Integration of Corporate Social Responsibility and Human
 585 Resource Development Based on Lifelong Learning. *Sustainability* **2017**, *9*, 1545. DOI:10.3390/su9091545

- 586 23. Radomska, J. The Concept of Sustainable Strategy Implementation. *Sustainability* **2015**, *7*, 15847-15856.
587 DOI:10.3390/su71215790
- 588 24. Álvarez Pérez, C.; Rodríguez Montequín, V.; Ortega Fernández, F.; Villanueva Balsera, J. Integrating
589 Analytic Hierarchy Process (AHP) and Balanced Scorecard (BSC) Framework for Sustainable Business in a
590 Software Factory in the Financial Sector. *Sustainability* **2017**, *9*, 486. DOI:10.3390/su9040486
- 591 25. Pérez, C.Á.; Montequín, V.R.; Fernández, F.O.; Balsera, J.V. Integration of Balanced Scorecard (BSC),
592 Strategy Map, and Fuzzy Analytic Hierarchy Process (FAHP) for a Sustainability Business Framework: A
593 Case Study of a Spanish Software Factory in the Financial Sector. *Sustainability* **2017**, *9*, 527.
594 DOI:10.3390/su9040527
- 595 26. Harmon, P. *Business Process Change. A Guide for Business Managers and BPM and Six Sigma Professionals*, 2nd
596 ed., Morgan Kaufmann: Burlington, USA, 2007; pp. 59-76, ISBN 978-0-12-374152-3.
- 597 27. Martins, P.V.; Zacarias, M. An Agile Business Process Improvement Methodology. *Proc. Computer*
598 *Science* **2017**, *112*, 129-136. DOI: <https://doi.org/10.1016/j.procs.2017.11.018>
- 599 28. Zacarias, M.; Martins, P.V.; Gonçalves, A. An Agile Business Process and Practice Meta-model. *Proc.*
600 *Computer Science* **2017**, *112*, 170-177. DOI: <https://doi.org/10.1016/j.procs.2017.11.024>
- 601 29. Gazova, A.; Papulova, Z.; Papula, J. The Application of Concepts and Methods Based on Process
602 Approach to Increase Business Process Efficiency. *Proc. Economics and Finance* **2016**, *39*, 197 – 205.
603 DOI:[https://doi.org/10.1016/S2212-5671\(16\)30284-2](https://doi.org/10.1016/S2212-5671(16)30284-2)
- 604 30. Ariouat, H.; Hanachi, C.; Andonoff, E.; Benaben, F. A Conceptual Framework for Social Business
605 Process Management. *Proc. Computer Science* **2017**, *112*, 703-712. DOI:
606 <https://doi.org/10.1016/j.procs.2017.08.151>
- 607 31. Rajnoha, R.; Sujová, A.; Dobrovič, J. Management and Economics of Business Processes Added Value.
608 *Proc. Social and Behavioral Science* **2012**, *62*, 1292-1296. DOI: <https://doi.org/10.1016/j.sbspro.2012.09.221>
- 609 32. Moldovan, L. Sustainability Assessment Framework for VET Organizations. *Sustainability* **2015**, *7*,
610 7156-7174. DOI:10.3390/su7067156
- 611 33. Drăgan, M.; Ivana, D.; Arba, R. Business Process Modeling in Higher Education Institutions. Developing a
612 Framework for Total Quality Management at Institutional Level. *Proc. Economics and Finance* **2014**, *16*,
613 95-103. DOI: [https://doi.org/10.1016/S2212-5671\(14\)00779-5](https://doi.org/10.1016/S2212-5671(14)00779-5)
- 614 34. Ceulemans, K.; Lozano, R.; Alonso-Almeida, M.M. Sustainability Reporting in Higher Education:
615 Interconnecting the Reporting Process and Organisational Change Management for Sustainability.
616 *Sustainability* **2015**, *7*, 8881-8903. DOI:10.3390/su7078881
- 617 35. Fleacă, E. Core Processes Roadmap to Deploy the Higher Education Institution's Internationalization
618 Strategy. *TEM Journal* **2017**, *6(1)*, 85-92. DOI: 10.18421/TEM61-12
- 619 36. Fleacă, E.; Fleacă, B.; Maiduc, S. Modeling Stakeholders Relationships to Strengthen the Entrepreneurial
620 Behavior of Higher Education Institutions. *Proc. Eng.* **2017**, *181*, 935-942.
621 DOI:<https://doi.org/10.1016/j.proeng.2017.02.490>
- 622 37. Pyzdek, T.; Keller, P. *The Six Sigma Handbook*, 4th ed.; McGraw-Hill: New York, USA, 2014; pp. 271-291,
623 ISBN 978-0-07-184053-8.
- 624 38. Furterer, S. *Lean six Sigma in Service. Applications and Case Studies*. Taylor & Francis Group: Boca Raton,
625 USA, 2009; pp. 73-155, ISBN-13: 978-1-4200-7888-6.
- 626 39. Michael, L.G. *Lean Six Sigma for Service. How to Use Lean Speed and Six Sigma Quality to Improve Services and*
627 *Transactions*. McGraw-Hill: New York, USA, 2003; pp. 273-311, ISBN 0-07-143635-9
- 628 40. American Productivity & Quality Center. Available online: <https://www.apqc.org/> (accessed on 6 January
629 2018)
- 630 41. Etzkowitz, H. Innovation in Innovation: The Triple Helix of University-Industry-Government Relations.
631 *Social Science Information* **2003**, *42(3)*, 293-338. DOI: <https://doi.org/10.1177/05390184030423002>