1 Article

# 2 Social systems: resources and strategies

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Abstract: This theoretical article reviews the model describing processes in social systems based on
 the analysis of their resource base. Application of the system theory can help to explain why some
 systems are aimed at prevention of type I errors, while other seek to decrease quantity of type II
 errors. Such differences are manifested in investment of resources either into deep interaction or
 into wide coverage. Some examples of such strategies in economic, market and production systems
 are provided in the article.

The article introduces some provisions of the system theory in the context of the resource flows. The main indicators that are considered in this article are the characteristics of the sources of the exchanging flows of resources. Their relative frequency and quality are investigated, on the basis of which the most effective strategy of the system is derived, as a mechanism for redistributing resources. The rigor of the system's strategy depends on the magnitude of the difference in characteristics.

18 It is explained how exactly it influences the exchange processes, that in reality systems do not 19 interact simultaneously, and one of the opposite resource flows is always delayed. It is shown how 20 the system strategy depends on the risks linked with interactions. Also, there are grounds for the 21 need to accumulate resources, including in the situation of their surplus. The model helps also 22 explain shift of economic centers throughout history. Additionally, there is an analogy between 23 systems strategies and the competitive strategies described by M. Porter, and outsourcing versus 24 integration.

- 25 Keywords: systems theory; economic systems; social structure; competition; strategy; culture
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#### 27 **1. Introduction**

It is important to study social systems, because they make up humanity, which itself is a large social system [1]. It contains smaller social systems: states, corporations, religions and many others. These systems in turn contain even smaller-scale systems and so on, until it gets to an individual, who represents the smallest social system. An individual human being is the simplest degenerate social system [2].

33 All social systems can be very different from each other, but all of them are self-sustainable and 34 self-learning [3]. For this purpose, they have to be able to adapt to the environment, or, to be more 35 precise, to its indefiniteness [4]. In spite of the fact that the structure of all social systems, especially 36 the large ones, is complex, the systems are quite simple in principle [5]. There are regularities, which 37 can be adjusted to create a fractal structure of social systems, which function in compliance with 38 unified basic algorithms. Knowing these regularities one can understand the processes inside any 39 social systems and predict their development. That is exactly what the system theory does, and below 40 there is an addition to it.

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#### 42 **2.** The nature of social systems

To better understand how all systems, including the social ones, function, one has to understand their origin. Below we will shortly describe how the modern social systems appeared, though at the beginning the description will be somehow abstract.

As the Universe kept expanding, the energy was becoming less dense, and the initial bundles of matter were gradually disintegrating to form smaller objects. Our small sun with several planets around it appeared in the space and replaced the huge stars that had been there before. They are also slowly disintegrating and the sun dissipating its energy in the form of radiation. The planets are the bundles of matter, that is why they are more stable. It is also important to note, that as the previous stars were disintegrating the local chemical elements became more diverse [6]. Therefore, there are several energy flows (the planet's substances and the sun's energy), whose contents are diverse.

53 Since energy flows are not stable, a lot of random processes take place when they intercross. As 54 a result, there can appear random regularities in the motion of matter, like some stable sets of 55 chemical elements. Later, they may in a random way acquire the ability to copy themselves when 56 possible. These will be the simplest adaptive systems. As the variety increased, the stable sets of 57 chemical elements of the same type, which use basic resources like light and water to sustain 58 themselves, can also become a resource for more complex systems. It will be more beneficial for such 59 systems to use complex combinations of elements rather than the simplest resources. As a result, 60 there will remain only the adaptation-oriented self-sustained systems, i.e. self-learning systems [7]. 61 That is how a great variety of biological systems, complex regularities in the flows of resources, which 62 learned how to use each other as complex sources of resources, came into existence.

63 The formation of biosphere significantly complicated the environment, and the adaptation 64 mechanisms had to become more complex too. Automatic chemical reactions are not enough to 65 function effectively among the great variety of surrounding objects. That is why consciousness came 66 into existence – a mechanism, combined with a small number of automatic reactions, which is able to 67 carry out a complex analysis of the environment and predict its dynamics by modeling it. At the same 68 time, there remains the algorithms, which regulate activity of the systems outside the consciousness 69 [8]. As it was mentioned above, competition will not be effective without it. Moreover, the main need 70 in the activity of consciousness is to sustain constant flow of resources, which will be described below.

Development of the modeling algorithms enabled the complex systems to learn how to collaborate. In case of such complex systems, competition is carried out through adaptation of mechanisms of social cooperation, i.e. development of social systems [9]. Such systems, as well as individual animals, complex biological systems, and the whole biosphere conform to the same rules, which can be applied to any systems [10, 11]. Let us now consider these regularities.

#### 76 3. General regularities of systems

As it was mentioned above, systems represent regularities in the flows of resources. Therefore, they have to be built in these flows and for this reason, each system should have at least two resource flows. The resources, except for the simplest ones (like light and many chemical elements), are obtained from other living systems. Therefore, in order to get a resource, a system has to give other resources in return. Otherwise the opposite interacting resource sources will have no reason to give its own resources [12]. It is related, of course, to a consistent sequence of interaction between groups of resources.

The main reason for the exchange of resources is that they are scattered in time and space. That is why systems can be located close only to a few of them. They will have such resources in excess supply, at the same time experiencing shortage of other resources. That is why exchange is crucial. Systems located closer to any resource can give it to a system located further from it in such amount that will cover the transmission losses. In return, they get resources from the systems located closer to other sources in the amount that covers possible losses. If a system has a priority access to several resources, it can combine them to create a more complex resource.

91 The more complex a system is, the more exchanges it has and the more complex resources it 92 consumes. Therefore, such systems are intermediaries between the resources flows; they reallocate

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93 resources in space and act as carriers of resource flaws, creating new regularities. For example, plants 94 have better access to the microelements in the soil due to their roots and better access to the light due 95 to their shape. While animals have better access to a remote distances due to their shape. As a result 96 of exchange, a system of some animals gets nutrients and the system of certain plants gets access to 97 the new territories where they can grow. However, plants provide food for more animals than they 98 need to relocate their seeds, and animals relocate more seeds to longer distances than needed. 99 Therefore, systems having better access to resources than their counterparts do provide it in excess 100 supply to cover the losses. It is important to note that all resources lost in transmission are also some

101 flows of resources used by other systems.

102 In case of more complex social systems, it may be schematically demonstrated as one firm having 103 access to the fossils/minerals and the workers who can process them, while the other having arable 104 land and bakers. As a result, they can exchange bread for metal fabrics. All losses of crop and person-105 hours are covered by their relevant suppliers, while the counterpart has to cover its own costs. In 106 social systems, the model is even more complicated due to the monetary system - an additional 107 system that facilitates the exchange [13]. However, the money received for goods is always used to 108 pay for resources required for functioning, including the time of managers, founders and owners. 109 Sometimes it happens after their services have already been provided. Therefore, some resources are 110 exchanged for other resources, and money is used to facilitate the process.

111 Let us consider in detail the process of exchange between the systems [14, 15]. In reality, the 112 exchange is never instantaneous. One of the resources is always provided some time after it has been 113 invested in [16]. One of the two exchanged resources will always be insufficient to compensate the 114 existing flows of the opposite resource. It means that the resource will be returned later. Therefore, 115 some of the sources of such resources will be working for future return of resources to the opposite 116 sources. In fact, such sources of resources will become a subsystem of the opposite sources. The excess 117 resource will be invested in the future flows of the opposite resource [17, 18]. That is how hierarchy 118 in the flows of each resource is established.

For example, if we consider payment, employees represent the adapted subsystems of a company [19]. However, when it concerns labor employees turn the company's means of production into their subsystems making the latter adapt to them. In reality, the resource flows in the systems are not that linear. Moreover, flows of the same resource may cross.

At the same time, it is important to differentiate between current and constant excess of recourse. A scarce resource can be supplied not so often but in large lot, creating temporary excesses. The same is with the current shortage – a generally abundant resource can be supplied not so often, but intensively, creating sometimes an urgent demand. Therefore, distribution of flows of resources in time becomes crucial.

128 It is convenient to measure the distribution of the resources flows through a system in relation 129 to each another. Then Hn, as the value of incoming resources with a single interaction with a single 130 source of resource n, will be measured in relation to the value of the incoming resources Hk from the 131 sources of the opposite resource k. Quantity will be measured by the medium frequency of the supply 132 of resource -Fn - the possibility of interactions with the source of resources n [20], and it will be 133 assessed in relation to the frequency of interaction with the opposite flows of resource k -Fk. If we 134 draw a reference axis with coordinates Hn/Hk and Fn/Fk, then we will be able to dot any pair of 135 groups of sources belonging to the resources which interact via the system. (see figure 1). For 136 convenience, we can call Hn/Hk relative quality of the resources source, representing their ability to 137 satisfy the demands, and call Fn/Fk relative quantity of the resources.

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**Figure 1.** Relative characteristics of resources of systems.

140 It is convenient to draw an additional line Snk=(Hn/Hk)•(Fn/Fk)=1 in this coordinate plane. To 141 the left from this line with Snk<1 incoming resources are not enough to compensate the existing flow 142 of the reciprocal resources. In this case part of the future flow of such resources will be used to pay 143 for borrowed resources. By doing so, the crediting system invests in the future strengthening of the 144 flow of the opposite resource. To the right from the line with Snk>1, the resources are excessive to 145 carry out an exchange with the existing opposite sources, and some of the resources are invested in 146 the future flows. The line demonstrates the resource's sufficiency.

It is also convenient to draw a straight line Ank=(Hn/Hk)•(Fk/Fn)=1 on the graph, demonstrating which characteristic of the source of resources is more significant; whether it is value or frequency of supply. With Ank>1, the value of each source is more influential with a low frequency of supply. With Ank<1, a large contribution is made by the frequency of appearance of the sources of resources, with small value of each of them. It will be demonstrated below that the line shows the amount of accumulations.

Both Snk and Ank indexes are important for analyzing systems. Therefore, with Snk<1 the resources are insufficient to carry out an exchange, and it seems that it has to spend them into the current exchange processes as much as possible, but when Ank>1, it is necessary to accumulate such resources, because if their supply tends to become less frequent, the system will be in danger of disintegration. That is why it is more effective to weaken the current exchange processes, and at the same time to enhance their future stability by accumulating resources in the system.

For the same reason the system needs to accumulate excessive resources with Snk>1and Ank>1. While with Snk>1 and Ank<1 it will be more rational to invest the excesses of the resources in current processes with a partly delayed reverse flow of resources.

As it was shown above, in case of two counter flows of resources, one is invested at once, while the supply of the other is partly delayed. If we take the four possible types of resource modes resulting from the combination of Snk and Ank on the graph, each interaction will have only two sets of oppositely directed resources:

166 a) Snk<1, Ank>1 and Snk>1, Ank<1

167 b) Snk>1, Ank>1 and Snk<1, Ank<1

Other combinations will lead either to accumulation of both types of resources with both Ank>1, or on the contrary, there will be no need to invest both of them with each Ank<1. Another possibility will mean that there is no excessive resource with both Snk<1, or that there is no scarce resources with both Snk>1. In all four above-described cases the flow of resources through the system will be irrational, therefore there will be no interaction between the systems. Mathematically, in case of two resources I and II, assumed that SI/II=(HI/HII)•(FI/FII)>1, then SII/I=(HII/HII)•(FII/FI)<1, and with AI/II=(HI/HII)•(FII/FI)<1 then it will always be AII=(HII/HI)•(FI/FII)>1.

175 In both assumed cases a and b represent a resource, whose sources are insufficient to carry out 176 an exchange with the sources of the reciprocal resource, and which is needed in larger quantities with 177 Snk<1; and a resource, which is excessive compared to the reciprocal flow of resources with Snk>1. 178 Also, in both cases there is a resource which is accumulated to carry out an exchange with additional 179 sources of reciprocal resources or to intensify exchange with the existing sources of resource with 180 Ank>1, and another resource which is spent at once with Ank<1. Let us consider these combinations 181 in more detail:

182 a) The first resource is enough and is not accumulated: SI/II>1, AI/II<1 and the second resource 183 is in short supply, but it is accumulated: SII/I<1, AII/I>1. In this case, the system is in short of the 184 second resource and has to accumulate it due to significant discreteness in time, which is connected 185 with high risks if the average frequency of supply decreases. The first resource is excessive, but since 186 its supply is evenly distributed in time, deviation from the average frequency will not cause any 187 significant damage due to the small portions of arriving resources. It is more beneficial to spend the 188 first resource at once. Accumulation of the second resource means investment of the first resource in 189 intensification of interaction with the sources of the opposite second resource. The example is 190 additional procurement of unique goods for creating storage, because the supplies can cease [21].

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191 Another example is providing unique specialists with extra bonuses to make them more loyal. 192 Adaptation to the characteristics of the supplier is taking place due to accumulation of its resource,

193 but at the same time the offer itself is influenced to meet the requirements of suppliers.

194 There are such notions in statistics as type I and type II errors. Type I error implies an omission 195 of an important event and absence of reaction to it. Type II error implies reaction to a false event, 196 which is not important. In case of the described combination of resources, the accumulation strategy 197 for the resource is a preventive measure for the type II error, which means reaction to a scarcely 198 important event. For example, in case rare sources of resources temporarily cease the supply of the 199 resources, at the same time preserving the average frequency of supply, the storage will help to cope 200 up with the situation. Investment strategy for resource is aimed at protecting from the type I error, 201 i.e. from the omission of possible source of reciprocal resource. In this case the scarce resource is 202 accumulated to prevent type II error, and the excess resource is invested to prevent type I error. 203 Investments in this case are used to intensify the exchange.

204 b) The first resource is scarce and is not accumulated: SI/II<1, AI/II<1, and the second resource is 205 enough, but it is accumulated: SII/I>1, AII/I>1. In this case, it is the second resource that has to be 206 accumulated due to the specific distribution in time of its supply. There is a shortage of the first 207 resource, but its supplies are stable, therefore, there is no real need for safety storage. The second 208 resource is invested. Since its interactions with the sources of the first resource are scanty and 209 frequent, there is no sense in investing in intensification of interaction with each one of them. In this 210 case, it will be more beneficial to invest into the increase of their amount. In this case, the system will 211 be adapting to the needs of a group of additional counterparts, i.e. to the system of a multitude of 212 similar resource sources. However, part of this multitude will be subsequently included in the system 213 concerned. As an example, we can consider accumulation of various goods for a larger number of 214 customers, or employment of additional less-skilled workers in case the existing ones fail to manage. 215 Such strategy of accumulation of the second resource is aimed at prevention of the type I error, which 216 means avoiding omission of an important event or failure to receive a resource. All emerging 217 additional sources of resources of the same type will be included in the exchange system at the 218 expense of the accumulated resources. At the same time, investment of resources in their exchange is 219 aimed at avoiding type II error. Investments are used to increase the frequency of interaction.

220 Let us complicate the graph a little. Let us add two more single straight lines: Hn/Hk=1 when 221 values of the sources of reciprocal resources are equal - normal quality of resource sources; and line 222 Fn/Fk=1, when average distribution of the sources of reciprocal resources in time is equal – normal 223 quantity of the sources of resources. It should be specified that at the crossing point of all lines with 224 them being equal to one, no additional transfer system emerges, because no additional redistribution 225 of resources is required. Moreover, relative characteristics are not fierce around this point, which 226 means they can completely change due to various fluctuations. Stable systems rarely emerge under 227 such conditions. It is more common for the systems to emerge in case with significant deviation from 228 the center of the graph.

In relation to the horizontal straight line Hn/Hk=1, normal quality of the sources of resources, both resources in a stable system can only be opposite to each other, because if there is HI/HII>1 for the first resource, then there inevitably will be HII/HI<1 for the second resource. Let us consider division of the pair of resources Snk<1, Ank<1 μ Snk>1, Ank>1 by a vertical straight line Fn/Fk =1, with a relatively normal quantity In this case, the pairs will be opposite too. If the first resource has the following characteristics: SI<1, AI<1, FI/FII<1, then the sources of another resource can only have the following parameters: SII>1, AII>1, FI/FII>1

In both pairs there can be cases, when the sources of the scarce resource are less frequent and at the same time less valuable, than the sources of the opposite resource Hn/Hk<1 and Fn/Fk<1. Then they will not have any relative advantage, which will be beneficial to invest resources in. The same is applicable to the excess resource which will not have an advantage influencing the strategy. While interacting with both sources of resources the system will have to apply both strategies, aimed at the prevention of type II and type I mistakes. However, the dominant strategy will remain. It will be determined depending on which characteristics will make larger contribution to the flow of resources

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as shown by the straight line Ank. We can also assume, that systems with stricter strategies invest in
the formation of their structure, while systems with vaguer strategy are aimed at the increase of their
volume.

We also got regularity, which implies that if one resource is shifting parallel to the sufficiency line Snk=(Hn/Hk)•(Fn/Fk)=1, then the second resource is shifting parallel to this line in the opposite direction. The same is happening when one of the resources is shifting parallel to the accumulation line Ank=(Hn/Hk)•(Fk/Fn)=1. In extreme case, if one resource is shifting perpendicularly to the center, then the second one is moving towards it until it reaches the cross point of all single lines. That is how the feedback [22] algorithm works in systems.

252 We got four possible pairs of resources with the following characteristics of their sources:

- 253 1. SI/II<1, AI/II<1, FI/FII>1 and SII/I>1, AII/I>1, FII/FI<1;
- 254 2. SI/II>1, AI/II<1, HI/HII<1 and SII/I<1, AII/I>1, HII/HI>1;
- 255 3. SI/II<1, AI/II<1, FI/FII <1 and SII/I>1, AII/I>1, FII/FI >1;
- 256 4. SI/II>1, AI/II<1, HI/HII>1 and SII/I<1, AII/I>1, HII/HI<1;

257 As it was demonstrated above, combinations of 1 and 2 in this list are more strictly directed at 258 the prevention of the above-mentioned errors in reactions. Here we can draw analogy to technology: 259 if it is necessary to register some large phenomenon without a false triggering, then the input signal 260 is accumulated to a certain extent, and only then it is registered. If it is necessary to register very weak 261 phenomena, then some tension is created due to the intensive energy flow, and if there is even low 262 signal this energy flow deviates, which is considered as registration. In the first case, if the signal is 263 below the fixed threshold there will be no registration at all. In the second case, there is a high 264 possibility of a false registration of accidental events. Any other systems, including the social ones, 265 work in the same way.

266 At the same time we have to admit that line of normal quality and quantity, Hn/Hk=1 and 267 Fn/Fk=1, between the strategies 1-3 and 2-4 are quite vague in reality, and the same is true about their 268 relevant thresholds in one or three sigma in statistical measurements. Another fact that makes this 269 model rather relative is that in reality most systems represent a mix of numerous flows of resources. 270 As a result, several input resources can constitute one output resource and vice versa, but in reality 271 the picture is even more complex. Nonetheless, in many cases there are some main flows of input and 272 output resources, while others can be considered as additional or supplementary to them, in case 273 when there is no possibility to carry out a more detailed analysis. At the same time, all the described 274 distinctive features of resources become more apparent when the plotted points characterizing them 275 are located further on the graph from the crossing point of single lines.

It is easier to apply this model for analyzing many social systems, because they use money as an intermediary tool for exchanges. It is money that can be often considered as a counter resource. Therefore, if we consider some abstract production company, then at some macrolevel it may be accepted, that there is a flow of goods or services in one direction and a flow of money in the opposite direction. There is no need to consider the micro processes of exchange within the system, since they can be taken as the source of transmission losses of resources.

#### **282 4.** Dynamics and differences of the state systems

283 In order to explain application of the above-described model to the analysis of social systems, it 284 will be more convenient to start from the historically largest ones of them, like states [23]. Flows of 285 resources in such systems are quite uniform, and this makes them similar to the simplest biological 286 systems, like plants, which are used in evolutional economics for practical demonstration of 287 regularities in systems [24]. For social systems linked to a certain territory - states, one of the 288 resources is represented by the services of individuals [25] and the other resource will be represented 289 by the services of the state and its subsystems. Therefore, sources of services of workers provided to 290 organizations tend to have two extreme conditions: mass, but simple and rare resources, and rare, 291 but unique and highly professional ones. The same can be applied to the sources of services of 292 organizations: small, autonomous and mostly private companies or expert institutions and large and 293 mostly integrated centralized state systems (see figure 2).

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294 Initially, at the low level of development, when states began to emerge from separate tribes, the 295 range of services provided by those states and their subsystems was very narrow. The reason was 296 that spheres of both individual services and public services were underdeveloped. That is why after 297 development of technologies, which enabled production of the first surplus products, the services 298 provided in response by the states were rather uniform; these were unified agricultural and 299 administrative and religious services with large religious building. The citizens themselves were 300 quite uniform in terms of their value, which corresponds with the following parameters: SI/II<1, 301 AI/II<1, FI/FII>1 in the 1st combination of resources. In other words, with mass but inefficient sources 302 of state resources, i.e. people, the output resources were accumulated in large public projects and a 303 centralized uniform system of rendering of service [26]. Under the above-described conditions 304 organizations will have the following parameters SII/I>1, AII/I>1, FII/FI<1. In relation to the citizens 305 interacting with the state system. The large ancient religious buildings could be constructed only due 306 to the lack of other ways to utilize the economic surplus. Religious buildings which were constructed 307 later did not stand out that much against the surrounding buildings, even if there were similar 308 resources and centralization of services.

Such system of a state and its subsystems, established with scarce human resources is aimed at the prevention of type II error in the investment of resources, i.e. against the waste of resources on the ineffective organizations and institutions. That is why all services are provided by a state and its subsystems only after some selection, which implies, for example, strict standards for any products of all subsystems, including the labor of individual humans. At the same they use ceiling amount of human resources sources, i.e. maximum number of people with different abilities.

315 As a result of the excess product increase under natural conditions there appears some small 316 private property, which causes transition from communal to private economy. Therefore, it becomes 317 necessary to diversify services for these suppliers of resources, which are more individualized, but 318 still small, with characteristics SI/II<1, AI/II<1, FI/FII<1, from the 3rd pair of resources. Initially there 319 was diversification of religious services. As a result, there appeared a limited pantheon of clearly 320 distinguished gods with more local religious buildings and well-developed religious services. The 321 state systems became less centralized and various large subsystems begin to divide into smaller ones 322 based on personal contacts which leads to the establishment of nepotism. Characteristics of the state 323 institutions become the following: SII/I>1, AII/I>1, FII/FI>1. In this case the system aimed at the 324 prevention of type II error in the investment of resources remains, but it becomes much less strict due 325 to the shortage of resources, which cannot be covered only at the expense of the large-scale 326 production. Such deficit can be made up by the increase of population, which can be quickly achieved 327 by expanding the territory under control. As the surplus product was growing, the uniform system 328 became decentralized and could disintegrate, because there was a need for different strategies for its 329 different subsystems.

In the last case, after disintegration of the large suprasystem, the subsystems located in the regions, which were not that rich in resources would no longer get the redistributed resources from richer regions. Then local shortage of resources would increase and such system would return to the centralized organization, more strictly directed at the prevention of type II error in the investment of resources.

In case of developed technologies such system will result in a mobilization economy with all human resources concentrated on large public works and with narrow specialization of labor and detailed standards for them [27].

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**Figure 2.** Relative characteristics of state systems.

341 There is another regularity too. It is most evident in case of the above-described state system 342 strictly directed at the prevention of type II error in the investment of resources. When there is such 343 a state system with little diversification of subsystems and their services, the following tendency may 344 appear: amount of resources obtained in the remote and isolated regions and underdeveloped 345 territories of such states may significantly increase due to development of technologies. Then those 346 people, who were the first to bring new technologies will launch the new flows of resources [28]. Such 347 people, which produce quite a lot of surplus product, will initially be quite a rare thing, due to a high 348 risk. Though there will be much more people in general, only a few of them will succeed in the new 349 highly competitive environment. However, their possible personal income will be high mostly due 350 to the fact, that the system of redistribution of resources for public services is underdeveloped in the 351 region, and as a result, they can be spent on private goods. Such sources of human resources will 352 have the following parameters: SII/I<1, AII/I>1, HII/HI>1, from the 2nd pair of resources. 353 Organizations, which serve population when the infrastructure is so underdeveloped, will be 354 uncoordinated and the competition between them will be oligopolistic [29], since the absence of 355 infrastructure will raise the switching barriers. At the same time there will be plenty of them because 356 large individual wealth intensifies the use of services, and therefore increases the income of such 357 organizations. The structure of organizations emerging in such territories with uncontrolled 358 competition will have the following characteristics: SI/II>1, AI/II<1, HI/HII<1. As for larger 359 organizations, the main scarce resource will be represented by the services of smaller organization, 360 rather than by the services of individuals. Smaller subsystems will compete between each other 361 inside such organizations. All levels of such state system will mostly correspond with the 2nd pair of 362 resources because all levels are interconnected [30] and are located on the same flow of resources. 363 Investments of such organization will be aimed at intensification of interaction with the most 364 successful sources of resources. In such state systems, there is competition for rare but large flows of 365 resources [31]. At the same time the state system does not guarantee access to resources in case of 366 such way of interaction between systems. The described state system is aimed at the prevention of 367 type I error in the investment of resources; it tries not to omit possible effective interaction and 368 accumulates resources in the form of people and organizations, providing the opportunity of a large 369 compensation for all of them. However, the interaction is taking place only with the most effective 370 ones of them. One of the most vivid historic examples of emergence of such state system is the rise of 371 the eastern part of the Roman Empire and its subsequent secession.

372 When the above-described system accumulates resources from all the surrounding territories it 373 leads to an increase in the number of resources, but at the same time they become relatively less 374 important: SII/I<1, AII/I>1, HII/HI<1 from the 4th pair of resources. As a result, there takes place a 375 transition to a vaguer compensation, which becomes smaller and more reliable, but remains highly 376 individualized. That is how a less strict avoidance of type I error in the investment of resources is 377 established: SI/II>1, AI/II<1, HI/HII>1. Oligopolies are replaced by a more flexible system of lobbying, 378 because pure competition with a decrease one-time compensation is unable to sustain quite a solid 379 structure.

The above-described system accumulates resources in the center for the increased intensity of interaction. That is why if the systems are strictly organized, compensation will be minimal on their fringes. As a result, other state systems may emerge in the remote and isolated territories in case there is a shortage of resources. The new systems will be similar to the ones described at the beginning and will be aimed at the prevention of the type II errors in the investment of resources in case of limited intensity of human resources. That is how the Arab Caliphate emerged in the provinces of the abovementioned Eastern Roman Empire.

In case of a less strict prevention of type I error in the investment in such system, another regularity may show up. If there is an increase of resource flow due to a technical progress, a similar system with a more competitive structure may appear in the outlying districts. As a result, the new system will begin to accumulate resource flows, including the ones from the previous competitive system. One of the most recent examples was the replacement of England by the US as the leader in

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392 financial systems. Such model also helps to understand concentration of late centers of civilization in 393 the northern or remote territories.

394 Therefore, there are several regularities or laws determining the dynamics of the state systems. 395 State systems aimed at prevention of type I error in the investment of resources with a strict strategies 396 create systems in the outlying districts aimed at strict prevention of type II error. If the strategy of 397 prevention of type I error is not strict, there is a risk of emergence of a new state system with a stricter 398 strategy of prevention of type I error in the investment.

399 The state systems aimed at the prevention of type II error in the investment of resources with 400 their strict organization also increase the risk of emergence in the outlying districts of a state system 401 with a stricter strategy of prevention of type I error. With a less strict prevention of type II error there 402 are preconditions for the emergence of a state system with a stricter organization against type II error 403 in the investment.

404 Therefore, there are two ways of development of state systems: a) system with small 405 compensation for exchanges but with a high possibility to receive such compensation; and b) system 406 with maximum compensation and a low possibility to receive it.

407 Both types subsequently tend to make their strategies less strict. And the emergence of both 408 types of systems is related to a) presence of a strictly organized oppositely directed system which is 409 demonstrated by the opposite directions of pairs of resources 1 and 2; b) appearance of a new 410 resource base of a vague system with similar organization. The strategies become vague due to the 411 increase in excess resources in both systems simultaneously, which corresponds with the opposite 412 direction of resource pairs 3 and 4. That is how economic centers have been shifting in the course of 413 human history.

414 At the state level and even at the international level these strategies are perfectly demonstrated 415 by the Anglo-Saxon and Continental legal systems. The first one is more oriented at individual 416 reasoning and expert opinion while the second one gives priority to a unified system of legal norms. 417 It is impossible to combine the two strategies when international legal institutions are created, 418 therefore they always have a particular orientation. Therefore, the medieval Catholic Church, which 419 in its functions was similar to the modern UN, had a structure identical with the Anglo-Saxon legal 420 system. The same can be said about the Delian League [32]. On the contrary, the structure of the 421 modern system of international law is much more similar to the Continental System. However the 422 UN Security Council is based on the opposite principle, which implies competition of expert opinions 423 as was with the earlier analogs of the UN.

424 Another vivid example of the two opposite strategies of interaction with indefinite resource 425 sources is the financial reporting systems. There is a great difference between the IFRS with its high 426 level of expert opinion and the accounting system adopted in the USSR. We cannot say which of the 427 systems is better since they have been created for different organizational structures. The first one is 428 aimed at the prevention of type I statistical errors in the investment of resources, and the second one 429 is aimed at the prevention of type II statistical errors. In organized systems there is a contradiction of 430 a competitive environment and a team work [33], which, when dominate, reflect different strategies

431 of the global structure.

#### 432 5. Characteristics of market systems

433 As it was shown above, there are two main ways to build the structure of any state social system: 434 a) preventing type I error in the investment of one of the resources formed when there are large and 435 rare other resources, and b) preventing type II error in spending one of the resources formed when 436 there are scarce but evenly distributed sources of the reciprocal resource [34]. Of course large systems 437 cannot be fully uniform, as the resources are not distributed evenly inside them either. That is why 438 all subsystems will have different strategies. As for the market subsystems, they form strategies 439 depending on the relative value and frequency of the consumers the interact with. (see figure 3). Of 440 course, if most of the citizens have similar small income as is the case with centralized state systems, 441 then consumers of most market organizations will have similar characteristics. The same can be

442 applied to the opposite state systems.





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444 **Figure 3.** Relative characteristics of market systems.

In market systems consumers serve as one of the resources and goods and services serve as the other one. Different approaches to prevention of errors are best demonstrated by the brand architecture of the Family Branding and Multi-Branding [35]. The first one implies use of one brand for all product/ It is aimed at the general stability of demand for all products and the prevention of type II error. The second one implies production of goods under different brand names. It is aimed at covering larger audience and at the prevention of type I error.

451 We can draw analogy between these combinations of resources and the competitive strategies 452 reviewed by Porter [36]. The cost minimization strategy corresponds with combination 1, when 453 economies of scale are sought to be achieved. In this case, it will be mainly mass-consumption 454 product, but the price will be minimal. Diversification strategy corresponds with combination of 455 resources 4, when uniqueness and variety of stocks are increased in order to satisfy the demands of 456 a small number of large consumers. The focused strategy corresponds with combination of resources 457 2, in which there is an individualized approach to and maximum intensity of interaction with the 458 rarer, but richer consumers. Combination 3 having low-budget and not mass consumers leads to a 459 vague strategy, which occupies an intermediate position between differentiation and reduction in 460 price. Porter considered this strategy but did not include it into the list of competence strategies, 461 because the position of such companies is often unstable. However, it can be competitive too in case 462 of status-driven consumption [37, 38].

#### 463 6. Characteristics of production systems

Beside the market systems, there are other subsystems inside the state systems. Those subsystems, whose key resource is not represented by people, can be especially different from the state system in terms of strategy. Such systems are less dependent on tendencies in the sources of resources at the state system level. Such systems are often involved in production, because they depend on the supply of materials and component units (see figure 469 4).



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471 **Figure 4.** Relative characteristics of production systems.

472 Depending on the correlation between characteristics of the suppliers and the product, either 473 production capacity or the goods will be accumulated. Therefore, production systems like lean 474 production, or production companies with a high level of outsourcing may endure only if there is a 475 great number of possible suppliers, which enables the former to impose their conditions on the latter. 476 On the other side, such production systems will have to accumulate their own products, among 477 retailers as well as to sustain the flow and too intensify sales. However, there is a high risk that the 478 demand will be too low, as it happens quite often. The example of such strategy and realization of 479 its risks is the classic Lean production, by Toyota [39].

480 The opposite strategy which is represented by high vertical integration will be beneficial only if 481 there are large unique suppliers. Such situation often takes place in case of project work for large 482 orders, rather than in case of mass construction. In this case in order to decrease their influence one 483 can either organize analogous production or merge with the supplying company. Nuclear sector is 484 one of the most vivid examples of production systems with such strategy. Nuclear reactors are built 485 by large holding companies, which contain many different scientific and production enterprises, 486 associated with the state. Connections with the state are also demonstrated by the vertical integration, 487 because the state provides the, with some resources.

Of course there are production systems with vague strategy, aimed at the lowering of authority of both, suppliers and consumers. If more priority is given to the first strategy, then such systems will try to work out standards enabling them to replace suppliers easier. In this case there will be a high level of consumers' authority, and it will be necessary to build warehouses for them. The opposite situation will imply more attention to the value of suppliers, rather than to their number. In this case there are small exclusive batches of goods which are bought up by the consumers. But such

494 production systems have to accumulate necessary materials from the suppliers.

### 495 7. Conclusions

496 In general, this article reviewed well known cases of opposites, the list of the main strategies, 497 influence of the characteristics of the resource base, as well as their quality and quantity on the 498 systems. However, the model given in this article complements the observed separate phenomena 499 by providing a well-defined structure, which helps to understand them better and to see connections 500 between them. It also improves the ability to predict how different social systems will develop in the 501 future. The model relies on the presumption that the strategy of interaction between systems and 502 sources of resources is always is based on the risks related to the sourced. Depending on the 503 characteristics of a source of resources, a system will seek to avoid risk by preventing either type I or 504 type II errors. The first one will be able to do so due to the increased resistance to random events and 505 the second one will do it due to prevention of type II error. At the same time each social system 506 implements both strategies in relation to its different resources. Based on that, either spectrum 507 spreading and increased coverage or more intensive and deeper interaction are applied.

508 The offered model also creates additional opportunities for optimization of work of the existing 509 social systems by increasing the effectiveness of their interaction with all resources. The main 510 advantage of the above-described model is the fact, that it is based on a strict logic and enables us to 511 use more mathematical tools of statistics in the study of social and other systems. Constructing the 512 model of systems' sources of resources base relying on their distribution and subsequently 513 determining what risks in the investment of resources or error I or II, were more crucial for 514 functioning, can significantly decrease the portion of expert judgment in the analysis of strategies. 515 Beside the examples provided in the article for state, market and production systems the same model 516 can be applied to any other social systems, ranging from individuals and small groups to 517 international corporations.

518 It is important for any activity not to be aimed at a one-time interaction, but to establish a 519 constant flow of resources with characteristics correspondent to the parameters of the input

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- resources. In this case, there is always redistribution of risks. Strictness of system's strategy in relation
   to its main sources of resources remains similar for all possible flows of resources.
- 522 To sum up, we would like to stress that beside the described integral characteristics of systems
- 523 their subsystems can also have opposite features, because large suprasystems are not uniform and
- 524 they distribute resources unevenly among their different subsystems.

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