

Review

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Review

# The Diffusion of Innovation Theory in the Digital Age: A Critical Analysis of Its Evolution, Application, and Reinterpretation from 2005 to 2025

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## Abstract

For over 50 years, Everett Rogers' Diffusion of Innovation (DOI) theory has been a cornerstone of understanding how new ideas and technologies spread through social systems. The period of 2000-2025 has ushered in an unprecedented revolution in communication brought about by the explosion of digital media, the emergence of social networking platforms, and the proliferation of mobile connectivity, which has fundamentally altered our human communications, social systems, and behaviors. This critical literature review investigates how DOI theory has been applied, adapted, and remains relevant in the digital media age. This paper utilizes a systematic review method to collect academic literature published in this time frame while synthesizing how the basic constructs of DOI theory—such as adopter categories, innovation attributes, communication channels, and the S-shaped adoption curve—have been developed, amended, or referenced. While DOI theory's tenets are surprisingly resilient, the digital media age has shifted dynamics and introduced substantial theoretical modifications. Digital platforms have collapsed distinctions between mass and interpersonal communication, diffusion processes have rapidly increased adoption, and network effects have increased social influence's role in adoption decisions. The rise of the digital influence altered what it means to be an opinion leader, and the algorithmic curation of content can even represent a robust non-human actor in generating diffusion. This review also identifies some critical limitations of the classic DOI model relating to the digital divide, complexities of information overload, and adoption dynamics associated with purely digital innovations, such as cryptocurrencies and AI/predictive services. Additionally, this review revealed some key gaps in the respective literature establishing the relationship between algorithmic influence and human social networks, and the long-term societal implications of algorithmically driven diffusion. This review concludes that although DOI theory is useful, it needs to be combined with network theory, technology acceptance models, and critical media studies to better grasp innovation diffusion today.

**Keywords:** diffusion of innovation; Everett Rogers; digital media; social networks; adoption curve; network effects; technology adoption; digital divide; algorithmic curation; communication theory

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## 1. Introduction

The spread and adoption of new ideas, practices, and technologies has been a central concern for researchers across many different disciplines. At the core of that inquiry is DOI theory, a robust framework created by Rogers which has served as a fundamental lens for engaging with social change for decades (Rogers, 2003). Rogers' seminal work elegantly introduces diffusion as a process whereby an innovation is communicated over time through certain channels among the members of the social system. DOI theory's continued popularity is based on its comprehensive model, and basic constructions including the iconic S-shaped adoption curve. Rogers also categorizes adopters into: Innovator, Early Adopter, Early Majority, Late Majority, and Laggards and offers five perceived

attributes of an innovation that influence the rate of adoption: relative advantage, compatibility, complexity, trialability, and observability.

However, by the beginning of the 21st century, the time of technological change has been so substantial that we refer to it as the digital age (Castells, 2010).

The time frame from 2000-2025 represents the increased visibility and usage of the internet from technology for niche audiences, to an ever-present technology, the rise of social media platforms, the mobile revolution, and the subsequent adoption of Artificial Intelligence (AI) as a mainstream technology. This new media environment fundamentally rewired communication channels, structures of social systems, and compressed the dimension of time more than Rogers could have anticipated. The major shift from a one-to-many mass media paradigm to a many-to-many networked communication paradigm democratized information flow to individuals, but provided new complications related to: algorithmic curation, echo chambers, and viral diffusion. This modality has demanded the re-evaluation of established communication theories, with DOI as a prime candidate.

The convergence of the media because of technology and the changing behavior of audiences has emerged as a dominant focus of study in the 21st Century (Jenkins, 2006). Given the digital economy's development is closely linked to the diffusion and adoption of digital technologies, DOI is timelier to study than ever. With new disruptive and transformative technological innovations emerging like the metaverse and AI, as researchers we need to explore how novel ideas and processes will be adopted broadly moving forward (Dwivedi et al., 2021). This critical literature review aims to evaluate how the classical understanding of DOI will integrate with the contemporary realities of the digital media environment by studying the primary concepts of Rogers' theory, and how they have been used, challenged, and expanded on through academic inquiry. By exploring academic literature from 2000-2025, this paper identifies and synthesizes the utility and limitations of DOI to explain adoption and diffusion of new media innovations during a unique period defined by instant connectivity, user-generated content, and network effects. The main issue is whether DOI alone can model diffusion in today's hyper-connected world, or if it needs to be combined with other theories.

## 2. Research Problem

Everett Rogers' Diffusion of Innovation (DOI) framework has long served as the primary theoretical framework used to understand the adoption of new technologies and ideas, with its main components (adopter categories, innovation attributes, and communication channels) providing an effective framework for analysis. However, the way in which in the 21st century (specifically 2000-2025) we use media, technology, and engagement is fundamentally different than in which the DOI was initially conceived and theorized. The rise of interactive, networked, and algorithmically based digital media has introduced new variables and dynamics to the classical model, which were not originally meant to address issues of innovation (disruption) and change. This disconnection raises an important research problem: how the core assumptions and predictive utility of DOI theory are being challenged, and possibly even undermined, by the complexities of the digital media environment.

The emerging challenges are also complex. In the first instance, the dimension of communication channels has fundamentally changed. Rogers defined categories of mass media and interpersonal channels, but the blurring of boundaries in what constitutes a communication channel has fundamentally evolved due to digital channels like social media that create hybrid communication channels where mass communication can have interpersonal attributes and vice-versa (Castells, 2010). The way that mass communication and interpersonal media can evolve into viral forms that rapidly disseminate content across peer networks defies traditional models of persuasion and knowledge. Second, the definition of a social system is no longer neatly delineated by geography or organizational boundaries. Online communities and global networks create new social systems where the influence, norms, and social ties operate differently. Third, the rate of adoption has exponentially increased because some digital innovations can be globally adopted in a few months

rather than years, and this can uniquely shape or converge the S-curve. Much of this change is attributed to network effects whereby communication, and consequently, the value of innovation increases as more people use it. This is a central process involved in many digital platforms but is not a component of the original DOI model (Katz & Shapiro, 1985; Tucker, 2008).

In addition, the digital age adds further complicated layers to the adoption process. The digital divide of access to digital or information and communication technologies creates systemic barriers to adoption that are not fully captured with the entity blame bias of "laggards" (Van Dijk, 2020). The volume of information available may cause information overload and technostress and simply cause people to resist adopting more innovations, a factor deserving of more attention in diffusion research (Tarafdar et al., 2019). Lastly, the emergence of massive platform monopolies and algorithms may mean that the visibility and spread of an innovation will often rely more on corporate gatekeeper influence and automated systems than just human opinion leaders. Current developments with possible speculation of behavior, such as the adoption of cryptocurrencies, suggest that attributes of innovation to help explain patterns of adoption may not apply to all innovations studied (Glaser et al., 2014).

The implications for DOI theory is an increasing disconnect between the theory and the reality of how innovations diffuse today. Feelings of misunderstanding patterns of adoption based solely on a more traditional model could result in ignoring relevant emerging variables or worse, provide inaccurate information for strategists, policymakers, or innovators. Thus, the research problem is to critically examine the applicability of DOI theory in the digital media age, specifying its limitations and to synthesize the adaptations/extensions discussed in the literature in constructing a revised understanding of diffusion processes.

### 3. Research Objectives

To respond to the articulated research problem, this study outlines several research objectives that are distilled and straightforward. The overall goal is to critically examine, and systematically study academic literature from 2000-2025, utilization of DOI theory and relevance to contemporary information diffusion processes (i.e., types of digital media). The specific objectives of the study are:

1. To map the evolution of digital media as a communication channel and how digital social systems have impacted communication channels and social systems. This objective will ascertain through an analysis of literature the key developments in technology from 2000 to 2025. For example, how has the emergence of Web 2.0, social media platforms, mobile computing and AI-based content delivery changed the context of the environmental innovations diffuse?
2. To analyze the applications of DOI to digital innovations. This objective will focus on literature that has employed DOI as a framework to study the utilization of various digital technologies, services, and digital platforms (e.g., e-commerce, social media sites, streaming services, mobile applications) to identify patterns, consistent and inconsistent findings.
3. To critically assess the limitations and criticisms of the classic DOI model in the digital era. This objective is concerned with locating and analyzing scholarly discourse that critiques some of the foundational concepts in DOI theory, including the linearity of the adoption process, the traditional adopter categories, and the validity of the five attributes of innovation and its application in contexts with network externalities and digital divides (Van Dijk, 2020).
4. To examine the theoretical adaptations and combinations that have been proposed to improve DOI explanatory power. This lens involves examining how scholars have altered the original model or combined it with other theories—such as Technology Acceptance Model (TAM), Network Theory, and theories of social influence—to account for the characteristics of the digital diffusion process that may include speculation and governance issues platforms.
5. To identify major gaps in literature. This final objective specifies gaps where research is absent or inconclusive, such as, the long-term effects of algorithmic curation on diffusion, the relationship of technostress on adoption decision making (Tarafdar et al., 2019), and the cross-

cultural validity of adapted DOI models and thereby established a clear agenda for future inquiry in this space.

#### 4. Research Questions

Based on the research problems and objectives, this literature review is guided by specific research questions that will guide the investigations of the topic and ensure that it receives sufficient attention and coverage. These questions will inform the search for and critical evaluation of the relevant academic literature.

##### Main Research Question:

- How has Diffusion of Innovation theory has been applied, critiqued, and adapted in academic literature to explain the diffusion of innovations in the digital media environment from 2000 to 2025?

##### Secondary Research Questions:

1. How have the key elements of DOI theory (innovation attributes, adopter categories, communication channels, time, and social system) been redefined to account for the context of the digital media environment?
2. What are the significant limitations of the classical DOI model when addressing diffusion of digital innovation—notably, concerning the swiftness of adoption, the implications of the network effects and algorithms?
3. How have scholars combined DOI with other theoretical models (i.e. TAM and Network Theory) to develop more comprehensive models of digital diffusion? What have been the important conclusions of their adapted models?
4. What are the key gaps in literature that have been established in the current research on diffusion of innovations across a digital environment? What are the most important future areas of inquiry regarding this phenomenon?

#### 5. Significance of the Study

This critical review of the literature will have significant contributions to both the academic scholarship and practical application. This review has the potential to add to ideas around social and technological change in the 21st century.

**Theoretical Implications:** The major theoretical contribution of this manuscript is that it serves as an organized synthesis and critique of a significant amount of siloed research. While there have been several studies that have either employed or critiqued DOI in specific digital contexts, a systematic review that connects DOI research in the 21st century is necessary to consolidate this literature. This systematic review will illuminate where DOI theory stands and reveals the theory's enduring strengths while rigorously documenting its limitations as it confronts the challenges of digital disruption. By mapping how the theorization of DOI has changed (or remained constant), including theoretical adaptations or integrations such as network effects (Tucker, 2008), and the role of speculative dynamics, a coherent narrative of how a foundational communication theory has evolved is produced. The resulting review will be a valuable resource for scholars of communication, information systems, sociology, and marketing. It will represent a structural guide to aid scholars in developing future theoretical work. Identifying research gaps will begin to shape future research directions in the field of DOI research that will lead to ultimate inquiry of under-researched areas (such as algorithm convergence or the long-term impacts of accelerated diffusion on society).

**Practical Contributions:** In addition to academic contributions, there are also practitioner contributions relevant for a range of individuals. For innovators and marketers, having a sophisticated understanding of diffusion in the digital realm will be critical when determining how to initiate product launches via communication strategies among various digital channels. Moreover, this review will provide insights into engaging with online opinion leaders to grow the digital community around their brand, while providing insight into what product types may satisfy the new

digital criteria for evaluation among potential consumers. DOI has even been deployed as a predictive justification for marketing behavior in the digital age. For government and non-government policymakers, this study is also relevant to promote interventions to enhance the adoption of digital technologies deemed as beneficial (e.g., public health, education, e-governance) that impact social change or mitigate negative influences of the digital divide (Van Dijk, 2020). Understanding the diffusion of digital technologies will be imperative to develop an inclusive and competitive digitized economy.

Finally, for educators and civil society organizations, this study will contribute to media literacy programs and cycles of public discourse on the societal implications of new technologies. In deconstructing the diffusion process in the digital age, the study demystifies how ideas (both pro-social and negative) spread in digital contexts as a basis for developing a more critically aware public.

## 6. Thesis Statement

The proliferation of interactive and algorithmic digital media in our society between the years 2000 and 2025 has disrupted innovation diffusion in a way that has exposed significant shortcomings to Everett Rogers' classical work. Furthermore, the adoption of new models, based in both network theory and technology acceptance models, takes forward the complexity that is associated with the systems always-already being in a state of becoming or evolution of adoption distributed through non-linear trajectories compressed into hyper-accelerated time. All the essential tenets of DOI—whether known, latent, or overt—such as perceived attributes or social influence are still valid, but on their own, fail to sufficiently account for the collapsed distinctions between channels of communication regarding proximal and distal influences of your social norms being significant. It will be clear that there are multi-various influences related to what we have identified as the network effect. The influence of algorithmic gatekeepers has been omitted entirely and has persisted as a useful role, and yet today's rapidity of innovation and adoption and persisting impacts digital divides are reasons to call for a possibly hybrid, revised, theoretical framework to examine in a complex landscape how innovations diffuse within a globally connected and digitally mediated social system.

## 7. Methodology

A systematic literature review (SLR) methodology is used in this study to analyze critically the application and development of the Diffusion of Innovation (DOI) theory in the digital media age, covering the years 2000-2025. The SLR methodology is beneficial due to its rigorous, transparent and repeatable process, which is beneficial when summarizing and bringing together existing literature, developing robust indicators and comparing cohesive findings and experiences in the literature (Kitchenham, 2004). Systematically locating, reviewing, and synthesizing appropriate literature minimizes bias, which allows for the full representation of a trend of changes in diffusion of innovation dynamics via digital media. "We focus on scholarly peer-reviewed academic literature to further guarantee synthesized findings are valid and worthy of request" (Onwuegbuzie & Frels, 2016, p. 257). The entire methodology is comprised of three separate phases: planning, doing and analysis. Planning involved: developing clear research questions and preparing a review protocol that guided this situation. The final protocol clearly outlined the review scope, and the separate inclusion and exclusion criteria for literature searches and select studies and planned search strategies.

Doing involved the search of literature: Using the literature aligned to the protocols that were constructed I searched scholarly academic Codexes using various databases of Scopus, Web of Science, Google Scholar, ProQuest and used broad combinations of keywords and search strings to retrieve potential articles. These keywords were i.e. "Diffusion of Innovation," "DOI," "Everett Rogers," "digital media," "social media," "innovation adoption," "technology acceptance," "network effects," "social networks," "Web 2.0". The search was designed to be broad and inclusive, and potentially valuable articles were reported to the article search list. After the initial search, a multi-stage screening process begins. Title & abstract screening were reviewed to eliminate clearly

irrelevant articles. The full texts of the articles were obtained and reviewed against the review inclusion and exclusion criteria. To be included the review studies needed: Dual peer-reviewed, journal article, book chapter etc, conference paper that described the use or critiques of the DOI theory and its application regarding digital technologies or media, published between 2000, 2025, was peer reviewed, was in English. Excluded studies were those not using DOI theory, or non-digital media context.

The final phase of the methodology; analysis and synthesis is a qualitative way to analysis the literature gathered. The studies analyzed in this review were not subjected to meta-analysis through quantitative data, and the approach was based on thematic synthesis of the conceptual or empirical studies presented in the papers. The thematic synthesis was supported by a thematic approach to the latest literature, qualitative synthesis that encourages a pathway to carefully identify, analyze and report patterns (themes) in the literature of DOI theory utilization, adaptations, extensions and modifications in the digital media landscapes. The objective of the qualitative synthesis was to reflect on the implications of DOI theory being adapted, or extended, and/or its challenge due to the unique context and characteristics of the digital media age. The analysis of the reviews will help pinpoint three considerations, these are: key theoretical modifications made to DOI theory and regime of diffusion in studies; emergent patterns of adoption of digital innovations; identified limitations of the linear, traditional DOI model; and the influence of cultural, and geographically based uniqueness of with respect to digital communities and cultural contexts that influences digital diffusion. The structured, qualitative methodology robustly reflects the critique of DOI theory's utility in the age of digital landscapes.

## 8. Theoretical Framework

This literature review relies on a multi-dimensional and integrated theoretical framework beginning with the foundational concepts of Diffusion of Innovation (DOI) theory by Everett Rogers, influencing its complementary perspectives from the Technology Acceptance Model (TAM) and Network Theory. Together, they provide a strong framework to investigate innovation diffusion in the digital media age. DOI provides a broadly defined social-psychological model of how innovations spread within social systems; TAM offers a more focused cognitive perspective for individual decisions to accept or reject an innovation, and the structural social influence aspects emphasized by Network Theory are amplified by digital platforms. The perspectives of the theories combine to provide a holistic structure to approach the examination of the micro level decision making of individual adopters against the macro level patterns of diffusion that characterize the modern technological landscape.

### 8.1. The Foundation: Everett Rogers' Diffusion of Innovation Theory:

Everett Rogers' (1962, 2003) Diffusion of Innovation (DOI) theory is the foundation of this study's theoretical framework and provides a seminal and timeless model for understanding how new ideas, practices, and technologies flow through societies. Rogers (2003) offered definitions of diffusion and innovation that synthesized findings from multiple disciplines to explain social change. Rogers defines diffusion as "the process by which an innovation is communicated through certain channels over time among the members of a social system." This definition encompasses the four main elements of DOI: (1) the innovation, (2) the channels of communication, (3) the timeframe, and (4) the social system. The innovation is any idea or object perceived as new to the individual or the unit of adoption. The "new" is subjective and in the eye of the beholder, which is especially valid in the rapidly changing digital age where novelty is constantly being defined. Rogers (2003) identified five perceived attributes of an innovation that can impact the overall rate of adoption.

**Table 1.** Rogers' Five Attributes of Innovation.

Attribute	Definition	Impact on Adoption
<b>Relative Advantage</b>	The degree to which an innovation is perceived as better than the idea it supersedes.	Positive (+): Higher perceived advantage leads to faster adoption.
<b>Compatibility</b>	The degree to which innovation is perceived as consistent with existing values, past experiences, and needs.	Positive (+): Higher compatibility leads to faster adoption.
<b>Complexity</b>	The degree to which an innovation is perceived as relatively difficult to understand and use.	Negative (-): Higher complexity leads to slower adoption.
<b>Trialability</b>	The degree to which an innovation may be experimented with on a limited basis.	Positive (+): Ability to trial reduces uncertainty and speeds adoption.
<b>Observability</b>	The degree to which the results of innovation are visible to others.	Positive (+): Higher visibility stimulates peer discussion and adoption.

*Source: Adapted from Rogers (2003).*

Communication channels deliver messages about an innovation from the change agent to individuals. Rogers (2003) made the distinction between mass media channels—effective at creating awareness and knowledge of an innovation—and interpersonal channels—critical to persuading an individual to adopt or reject an innovation. In the digital environment, that distinction blurs; social media is both a mass and interpersonal channel simultaneously.

Time is another important dimension of the diffusion process, existing in three distinct ways. The first is the innovation-decision process, which describes a mental series of stages an individual goes through, from first knowledge of an innovation to the formation of an attitude towards it, to the decision to adopt or reject it, to the implementation of the innovation, and finally to the confirmation of that decision. The second involves innovativeness, which is defined as the degree to which an individual or unit is earlier in adopting new ideas than other members of a social system. Based on this, Rogers classified adopters into five categories: Innovators (venturesome), Early Adopters (the respectable opinion leaders), Early Majority (deliberate), Late Majority (skeptical), and Laggards (traditional). The third way that time manifests is through the rate of adoption, which refers to the relative speed at which an innovation is adopted by members of the social system. This rate of adoption is typically approximated over time and represented by a cumulative S-shaped curve.

Lastly, the social system is defined as a set of interrelated units engaged in joint problem solving to achieve a common goal. This social system's structure, norms, and the role of opinion leaders and change agents in the system all play a role in the diffusion process. Importantly, the connected and often borderless nature of digital social systems marks one of the greatest shifts in this component of the theory.

### 8.2. Integrating Contemporary Perspectives - Technology Acceptance Model (TAM):

DOI theory presents a broader, sociological perspective on the diffusion process, while the Technology Acceptance Model (TAM) presents a complementary and more narrow psychological perspective on an individual's intention to use specific technology. TAM was developed by Fred Davis in 1989 and is considered one of the most influential and implemented models for explaining user acceptance of information systems. Regarding technological acceptance, TAM suggests that an individual's behavioral intention to use a technology is determined by two primary cognitive beliefs: Perceived Usefulness (PU) and Perceived Ease of Use (PEU).

- **Perceived Usefulness (PU)** is defined as "the degree to which a person believes that using a particular system would enhance his or her job performance" (Davis, 1989). In a broader digital

media context, this extends to believing that a platform or device will provide tangible benefits, such as increased efficiency, better social engagement, or providing entertainment. Research has found PU to be a strong predictor of intention to adopt.

- **Perceived Ease of Use (PEU)** is defined as the degree to which a person believes that using a particular system would be free of effort. This concept is similar to DOI's "complexity" attribute, but TAM positions PEU as a direct antecedent to both attitude and PU—suggesting a technology perceived as easy to use is not only more likely to be adopted, but also more useful.

The fundamental strength of TAM is its parsimony and high explanatory ability to predict user acceptance. The model provides a straightforward causal chain: external variables (for example, characteristics of the system, training of the user, and social influence) influence PU and PEU, then individual attitude toward using technology is shaped by both PU and PEU, and while attitude and PU directly influences the behavioral intention to use, it then leads to the associated behavior of actual use. Incorporating TAM into the overall theoretical framework for this review is important because it operationalizes the mental process for the "persuasion" and "decision" part of Rogers' innovation-decision process.

### *8.3. The Role of Connectivity: Network Theory and Social Influence:*

The theoretical framework for this review is completed using Network Theory principles, which is critical for understanding diffusion mechanics during the hyper-connected digital media age. Rogers' DOI theory acknowledges importance of communication channels and social systems, yet Network Theory provides the analytic tools that will allow us to rigorously study the networks and how they are structured, and how they function. Digital media platforms and services are fundamentally social networks, and their networks architecture will impact on the diffusion of information, ideas, and innovations (Valente, 1995). Such integration of Network Theory will potentially allow for rigorous analysis of social influence as outlined in Rogers' diffusion model using these new digital structures.

A primary concept in Network Theory is that the position or location of an individual within a network and the structure of their connections can have profound influence over an individual's access to information and their social influence (Valente, 1995). Traditional Diffusion models assumed a more homogenous or local flow of information, however digital networks create opportunities for rapid, non-linear transmission of information across much larger, geographically diverse populations. This can be characterized as "viral" diffusion in the notion that the spread of an innovation is determined by peer-to-peer interactions and network effects (Kaplan & Haenlein, 2011). Influence via social networks can be more persuasive than external messages from traditional forms of mass media, providing many mechanisms to enhance rate of adoption through electronic-word-of-mouth and bandwagon effects.

Furthermore, Network Theory provides the concept of network effects, where the value of an innovation increases for individuals as more individuals adopt innovation. This is an important aspect of many social media networks to understand, which will be referred to as digital media platforms and services. For example, the more friends, contacts, or associates that are on Facebook, the more useful Facebook is to that individual. When diffusion occurs in the context of network effects, it can follow a very different and dynamic pathway that endogenizes high feedback loops that often create explosive growth and winner-take-all markets that goes beyond the S-curve model developed by Rogers (Tucker, 2008).

In synthesizing these theoretical foundations, this review sets the stage for an integrative examination of how innovation diffusion unfolds in digital environments where individual cognition, social influence, and technological affordances intersect. As the following literature review will demonstrate, the interplay of DOI, TAM, and Network Theory yields fresh perspectives on the mechanisms of adoption and the acceleration of diffusion in the digital era, particularly as innovations traverse increasingly intricate webs of connectivity and rapidly shifting social norms. This multi-theoretical lens enables a nuanced understanding of contemporary patterns of innovation

uptake, illuminating not only the structural and psychological determinants of adoption but also the transformative impact of emergent digital channels and platforms. By connecting these theoretical insights with empirical evidence from the past quarter-century, the review aims to chart the evolution of diffusion processes and frame the analysis of digital media's profound influence on innovation in society.

## 9. Literature Review

This literature review examines the theoretical foundations and contemporary frameworks relevant to the diffusion of innovations in the digital era. Drawing upon Rogers' Diffusion of Innovations (DOI) theory, the Technology Acceptance Model (TAM), and Network Theory, the review explores how innovations are communicated, adopted, and spread through digital and social systems. It considers the evolving roles of communication channels, psychological factors influencing technology acceptance, and the structural dynamics of digital networks. Furthermore, the review contextualizes these theoretical perspectives by tracing the evolution of digital media from 2000 to 2025, highlighting the transformative impact of technological advancements on the ways innovations are disseminated and adopted in society. This integrated analysis provides a comprehensive understanding of the mechanisms driving innovation diffusion in an increasingly interconnected and rapidly changing digital landscape.

### 9.1. The Evolution of Digital Media (2000-2025):

The first quarter of the twenty-first century has witnessed the most profound and rapid transformation of the media landscape of our history. The progression of technology continues to invigorate growing demands for novel and innovative audience behaviors (Jenkins, 2006). As we review the period from 2000-2025, we see that this was a definitive and evidenced move, the transition away from the analog era to the digital information age. Importantly, how we create, distribute and consume content fundamentally changed during this period. When we consider the evolution of digital media, we can delineate three overlapping phases: the rise of the interactive web, the mobile revolution, and the emergence of the intelligent algorithmic media ecosystem.

**Table 2.** Evolution of Digital Media (2000–2025).

Phase	Timeframe	Key Technologies	Impact on Diffusion
<b>Web 1.0 to Web 2.0</b>	2000–2010	Broadband, Wikis, Blogs, early social media (Facebook, YouTube)	Shift from passive consumption to active participation (User-Generated Content). Rise of "many-to-many" communication.
<b>The Mobile Revolution</b>	2010–2018	Smartphones (iPhone/Android), 4G, App Stores, Visual social media (Instagram, Snapchat)	Ubiquitous connectivity. Diffusion becomes location-agnostic and real-time. Content becomes shorter and visual.
<b>Algorithmic &amp; Intelligent Media</b>	2018–2025	AI, Big Data, TikTok, Generative AI, Predictive Algorithms	Algorithms replace human gatekeepers. Hyper-personalization creates "filter bubbles." Diffusion is automated and curated by non-human agents.

*Source: Synthesized from O'Reilly (2005), Castells (2010), and Zuboff (2019).*

The early 2000s was largely defined by the maturation of Web 1.0 and the disruptive emergence of Web 2.0 technologies. Even while the early century was described more as a static "read only" internet, where a minimal number of organizations were solely capable of producing content and majority of users only passively consumed this information. Here we see the foundations are constructed to enter a much more social model. After the introduction of social software and Web 2.0 technologies, we start seeing the considerable growth of platform usage (i.e. social networking sites and user generated content), in which users are able to create and distribute content on platforms such as blogs, wikis and the earliest forms of social networks (O'Reilly, 2005); changing the traditional paradigm of "passive" consumption to a new form of "active" content consumption and distribution. This initially begins the transition of how media and information began to shift from the previous one-to-many model of "broadcast" or traditional mass media to a more contemporary many-to-many model.

The second wave of this evolution was the mobile revolution. Beginning in the late 2000s, the mobile revolution ushered in new forms of access through smartphone technology and increasing availability of high-speed wireless digital media access. Information was no longer a singular desktop experience, information access and social media interactions became increasingly ubiquitous as part of every feature of life, accommodating and merging online and offline engagement. The mobility of the information age structure required new formats and content distribution models, increasingly favoring smaller chunk and visual media, and the demand for real-time updates. The third, and most current, phase into the early 2020s is when digital media platforms began embedding big data, artificial intelligence (AI), and algorithmic curation into their DNA. In this phase, we are beyond connectivity into an intelligent, personalized media age, where algorithms comprise the hyper-personal media ecosystem (Zuboff, 2019). Algorithms mediate information and its flow, and dictate what you see on social feeds, search results, and content recommendations.

### 9.2. Empirical Applications of DOI in Digital Settings:

The robustness of the Diffusion of Innovation (DOI) theory in explaining how, why, and at what rate new ideas and technologies spread has proven to be an enduring and flexible perspective to examine the adoption of digital media. Examining the period from 2000-2025, there have been various instances in which researchers have employed and/or extended Rogers' model, to investigate the entrenched issues surrounding the adoption of digital technologies, from social networking sites to advanced AI systems. Many studies have appropriate DOI to assess the adoption of social media sites, which themselves are also innovations and a mechanism causing diffusion. Studies consistently demonstrate that key attributes of innovation, consistent with Rogers' definition of innovation, of relative advantage, compatibility, complexity, trialability, and observability have strong correlations with user adoption. For example, studies on social media adoption suggest that the perceived benefits of social media and the innovative aspects accounted for the majority of influences on user intention (Rauniar et al., 2014). The greater users perceive social media as offering a clear relative advantage over previous forms of communication, the more likely they are to adopt social media. Additionally, the cognitive patterns of consumers when deciding whether to adopt participate on social media platforms can be uncovered with DOI, because DOI highlights personal attributes of intrinsic motivations and innovativeness characteristics that facilitate adoption.

To get a better understanding of the complexity of user behavior in the digital context, many scholars have combined DOI research with the Technology Acceptance Model (TAM). Thus, it is common to see DOI and TAM together in literature, especially in studies focusing on social media and e-government services (Carter & Bélanger, 2005). DOI is conceptualized at the macro-level in relation to the diffusion of innovation through a social system, while TAM is from the micro-level, focused on whether an individual accepts an innovation, focusing more on perceived usefulness and perceived ease of use as antecedents to an individual's behavioral intention. Together, the models provide a greater understanding, as DOI considers the inherent characteristics of an innovation,

while TAM focuses on the individual's cognitive appraisal of the inherent characteristics of an innovation, which explains the adoption decision made by the individual.

In more recent trends, empirical studies of technology adoption have turned to DOI theory to understand adoption of artificial intelligence and how this is recognized differently across industries and organizations. For example, empirical studies of artificial intelligence adoption in enterprises noted that although institutions were all adopting the same technology, patterns exhibited variation by sectoral differences, firm size, and specific type of technology application (Jöhnk et al., 2021). The studies note that not only was the diffusion pattern of a complex technology not linear, but it also occurs along different pathways.

### 9.3. Critical Perspectives: The Problem with DOI in the Digital World:

Everett Rogers' Diffusion of Innovations (DOI) theory provides a strong and lasting approach to understanding how new ideas and technologies spread. However, applying DOI directly to the digital media era (2000-2025) identify meaningful and critical limitations. New technologies introduced into the diverse landscape of the digital environment create a set of affordances, such as speed and interconnectedness, and an emergence of the algorithm and network effects in the adoption process. These developments present fierce challenges to Rogers' original assumptions in DOI of a predictable model that required a linear sequence of communication channels and behaviors among participants. Perhaps one of the more problematic critiques of DOI describes Rogers' implicit assumption of a linear and predictable sequence of evaluation and adoption of new technology: the S shaped curve. In the new scenario of the digital world, the surrounding theme is that phenomena become viral and many new technologies achieve mass awareness and adoption through unanticipated speed and emerge outside or beyond the standardized categories of Rogers' adopter categories. In this age of viral information born from social media, for example, mass communication to branch from networks allows for information to be propelled around the world instantaneously and can create paradigm shifts in social influences and change the typical order of the stages of the process of DOI.

The digital world shifts both the conversation and communication surroundings. Rogers provided a clear distinction in terms of communication channels and reliability of the channels communicating information and persuasive communication. Rogers identified that in mass media channels create mass awareness of innovations. Further, Rogers identified with this awareness, the key persuasive communication typically flows through "situational processes" in one's social circle, composed of friends, family members, acquaintances, and non-intimate acquaintances (Rogers, 2003). Now, those distinctions are far less clear. Social media platforms, blogs, video streaming sites, etc. are all hybrid channels, many times using one of the other forms of channels like mass communication, and effectively also mixes with peer-to-peer communication to persuade. Influence no longer mainly rests with designated opinion leaders in a local community; influence is communicated through digital influences in an online space and it's almost impossible to determine what their influence was in the decision-making process.

Another important limitation, however, arises from the use of the theory in situations of inequality, and most notably the digital divide. The DOI framework can effectively describe how early adopters receive benefits, but that description can also work to reproduce, or exacerbate existing, societal divides (Van Dijk, 2020). Moreover, epistemologically, the economic divide isn't about just laggard catching up in time but is a structural issue in terms of socio-economic status, education level, geography, and digital literacy (Hargittai, 2002). Furthermore, citing the DOI model in particular situations can simplify perceived barriers to digital method adoption, while the barriers to adoption are not merely comprised of cost or complexity, there are still access, skills, or trust of the digital system. The perceived barriers can be seen particularly in utilization of a service in which data security and privacy concerns deter individuals from adopting various digital services and applications.

Finally, the very characteristics of digital innovations themselves create challenges for Rogers' five perceived attributes (relative advantage, compatibility, complexity, trialability, and observability) to be applicable in all cases. The attributes are definitely still relevant in digital space, but they need to be interpreted or weighed differently. For example, trialability is no longer the trial period defined in Rogers' original attributes model, it has been drastically advanced by offering freemium models, free trials or app demos, and has significantly reduced the risk associated with adoption. Furthermore, observability has increased through social media environments where one's use of a new app or service is often public knowledge to others.

#### 9.4. *The Impact of Cultural and Geographic Contexts:*

The diffusion of innovation is not a culturally neutral process. The peculiar pathways, pace, and patterns of adoption for digital media technologies used in the time frame between 2000 and 2025 were uniquely shaped by various cultural values and particular geographic contexts. Although the internet and digital platform have created a more global village, the rich tapestry of history, politics, economics, and culture still has a huge impact in local contexts. Importantly, if we try to critically consider DOI in the digital age, we must at least consider much variance in adoption across the globe by country and cultural cluster.

Cultural values, as seen in frameworks like Hofstede or Trompenaars, influence attitudes toward innovation. The level of uncertainty avoidance in a culture, for example, can influence adoption of new, unproven, technologies. Cultures with high uncertainty avoidance might show greater resistance to disruptive innovations and continue to adopt technologies that are well established and low risk than to explore and create innovations. Cultures with low uncertainty avoidance would be more willing to experiment with new technologies (Yalcinkaya, 2008). Individualism/collectivism has implications for the drivers of adoption as well. In cultures that emphasize the individual, the perceived relative advantage of the individual user might drive adoption. In collectivistic cultures, however, adoption might be influenced more about the social norms present, group consensus, and how innovation will benefit the community and/or in-group.

These nuanced cultural and geographic influences on the diffusion of digital innovations set the stage for identifying key theoretical adaptations in recent literature, as researchers increasingly acknowledge that Rogers' foundational DOI theory must be recontextualized in the networked, algorithmically driven digital ecology. Contemporary scholarship highlights how the original DOI components—innovation, communication channels, time, and social systems—have not been supplanted but instead transformed by the affordances and constraints of digital media platforms. As detailed in the following results section, academic analyses from 2000 to 2025 reveal distinct trends in how DOI theory has been modified to account for the speed, reach, and social complexity of digital diffusion, often in tandem with models like TAM and Network Theory, thus providing a more comprehensive understanding of adoption dynamics in an era characterized by rapid technological change and global connectivity.

Building on these synthesized insights, the contemporary adaptation of DOI theory is marked by its convergence with complementary frameworks and its responsiveness to the distinct contours of the digital media environment. As shown in Table 3, theoretical integrations such as the Technology Acceptance Model (TAM) offer a vital micro-level lens for understanding individual decision-making within the broader context of innovation diffusion, elucidating the psychological mechanisms that underlie technology adoption. Simultaneously, the application of Network Theory foregrounds the structural and relational dimensions of diffusion, enabling rigorous analysis of how digital platforms, algorithmic systems, and network effects collectively shape the speed, scale, and patterns of innovation uptake. This multi-theoretical synthesis demonstrates that, far from being rendered obsolete, the foundational constructions of DOI have been dynamically recontextualized to account for the algorithmic mediation of information, the borderless and hyperconnected nature of digital social systems, and the complex interplay of cultural, psychological, and networked influences. The empirical literature from 2000 to 2025 underscores that successful adaptation of DOI

hinges on recognizing these fluid interdependencies and integrating diverse analytic perspectives, thus equipping scholars and practitioners to better understand and anticipate the transformative trajectories of digital innovation across global contexts.

## 10. Results

This section presents the findings from the literature review on the use and adaptation of Diffusion of Innovation (DOI) theory in the digital media age from 2000 to 2025. Collectively, the analyses of academic articles show clear trends around the adaptations of the theory, how digital innovations are viewed regarding the DOI process, and where the literature is lacking.

### 10.1. Synthesized Findings on Key Theoretical Adaptations:

The literature review shows, while Everett Rogers' foundational DOI theory continues to offer an overarching conceptual framework, situating it in the digital media ecology has substantial implications for how it is adapted. The original components of DOI—innovation, communication channels, time, and the social system—are not rendered defunct but are being re-contextualized and are now inextricably linked with the affordances of a networked, algorithmically driven environment.

**Table 3.** Theoretical Integrations with DOI.

Theory	Key Focus	Integration with DOI in Digital Context
<b>Technology Acceptance Model (TAM)</b>	Individual acceptance based on Perceived Usefulness (PU) and Ease of Use (PEU).	Bridges the macro-level diffusion of DOI with micro-level psychological decision-making. Explains <i>why</i> an individual adopts within a diffusing system.
<b>Network Theory</b>	Structural relationships, nodes, ties, and information flow.	Maps the "Social System" component of DOI. Explains viral diffusion, the role of influencers (hubs), and how network structure dictates adoption speed.
<b>Critical Media Studies</b>	Power dynamics, digital divide, and algorithmic bias.	Challenges the "pro-innovation bias" of DOI. Highlights structural inequalities (Laggards vs. disenfranchised) and the role of corporate gatekeepers (algorithms).

*Source: Synthesized from Davis (1989), Valente (1995), and Van Dijk (2020).*

**Integration with Complementary Theories:** A general finding is the scholarly practice of employing DOI in tandem with other theories to complement its explanatory power for digital happenings. The Technology Acceptance Model (TAM) and Network Theory were the most common. The literature suggests DOI provides a macro level viewpoint of the diffusion process in a social system, while TAM accounts for individual-level psychological aspects of the innovation adoption decision, perceptions of usefulness and ease of use. In synthesizing the two theoretical frameworks, researchers can explain both the social diffusion of technology and the compliance of intentions and behaviors that everyone undertakes in accepting the innovation.

**Reconceptualization of Communication Channels and Social Influence:** The concept of communication channels underwent a radical reconstruction. The literature consistently reported findings about the reduced presence of traditional mass media gate keeping and the emergence of peer-to-peer (P2P) and networked communication. Social media platforms now serve as primary channels of communication, where the distinction between mass and interpersonal communication are increasingly blurred. Articles on the diffusion of content on blogs and mobile applications note

that the design structure of social networks profoundly influences the diffusion of innovations. These articles concluded that "network effects", one of the most important variables not captured in classical DOI, now become a focal point for understanding user adoption of digital phenomena (Tucker, 2008).

### 10.2. Patterns Identified Related to Digital Innovation Adoption:

Empirical literature examined notes common patterns in how innovations diffuse through digital ecosystems that often dispute or conflict with the classical S-shaped adoption curve and associated sequence of adopter categories.

**Accelerated and Compressed Diffusion Cycles:** A common pattern identified across several studies is the acceleration of the innovation diffusion process. Digital channels, viral marketing, and global connectivity allow innovations to reach critical mass of adopters in discursive time that pre-digital innovations could not. Information travels nearly instantaneously in digital ecosystems, limiting the time in between stages of knowledge, persuasion, and decision-making stages. With acceleration, the resulting S-curve has a steeper slope, where the initial adoption stage is shorter and the peak adoption rate occurs sooner.

**Non-Linear and Network-Based Diffusion Pathways:** The relatively acquainted progression linked to DOI is often challenged with digital diffusion that demonstrates non-linear and chaotic pathways. Innovations may not diffuse from innovators to early adopters and so on; they can grow in niche communities that then exponentially spread through weak ties across network connections. This leads us to considerations of network structures (centralized, decentralized, distributed) and how network structure is linked to the rate and meaning of potential pathways for diffusion.

### 10.3. Key Gaps to Address Based on Analysis of Current Literature:

Although the DOI theory has seen extensive use and evolution throughout the digital age, there are still notable gaps in the research. Further studies are needed to fully understand how innovation spreads in the present day.

**Under theorization of technologies' algorithmic impact:** While many studies have recognized the emergence of digital platforms, few have theorized the role of algorithms as active, nonhuman, agents of diffusion both theoretically and empirically. Algorithms curate content, recommend products, and shape social feeds, ultimately influencing awareness, persuasion, and adoption on a global scale. Algorithms serve as invisible gatekeepers, although their operationalization and influence on the existing models of the S-curve and adopter categorization is not yet well framed in current diffusion models of innovations (DOIs).

**The Dark Side of Diffusion: Misinformation and Negative Innovations:** The preponderance of literature we reviewed examined the diffusion of "good" and "neutral," (e.g., technologies, platforms, business practices) innovations. What is critically absent is DOI used to understand the rapid diffusion of "negative innovations," e.g., misinformation, harmful social behaviors, and cybersafe threats. The same diffusion network dynamics and psychological principles that power the proliferation of useful technologies also nourish the viral spread of untruths and negative behaviors.

Considering these findings, it becomes clear that the evolution of DOI theory in the digital era is marked by its increased complexity, reflecting a landscape where speed, scale, and the interplay of human and algorithmic actors redefine how innovations spread. The literature illustrates that digital diffusion is not only faster and more interconnected but also shaped by dynamic feedback loops, where user behaviors, algorithmic recommendations, and global networks collectively generate new adoption patterns that challenge prior linear models. Furthermore, this rapidly shifting ecosystem brings an urgent need for theoretical models to address both the positive and negative consequences of diffusion, including the proliferation of misinformation and the reinforcement of digital divides. As research moves forward, embracing an integrated approach—one that synthesizes DOI with frameworks like TAM and Network Theory while critically examining algorithmic agency and cultural contexts—will be essential for capturing the full spectrum of innovation dynamics in a hyper-connected, digital-first world.

## 11. Discussion

The literature review looking at the years 2000-2025 significantly shows a radical shift in the dynamics of innovation diffusion as the result of the impact of digital media. While the Diffusion of Innovation (DOI) theory proposed by Everett Rogers remains a mainstay, the classical elements of Rogers' DOI theory—innovation characteristics, communication channels, time, and the social system—have been substantially transformed.

### 11.1. *The Dynamics of Innovation Diffusion is Shifting in the Digital Era:*

The most significant shift in the digital age is the outright transformation of the communication channels and the social system. Diffusion models were previously built on a clearer distinction between mass media and interpersonal channels, with influence flowing through socially bounded systems via geographical areas. All of this is wholly transformed into an inter-networked digital ecosystem where these distinctions become significantly blurred. Social media platforms like Facebook and Twitter (now known as "X") have created hybrid communication spaces, and to dynamic extent—mass messages and interpersonal influence both exist and are subject to dynamic engagement (e.g. retweets, shares, etc.).

These networked communication systems set the stage for social influence to operate quite differently and completely changed the classic role of opinion leaders, who are now complemented, and in many instances overshadowed by, digital influencers (i.e. social media personalities or creators) who rely on authentic and niche expertise rather than traditional opinion leaders or opinion-makers. Most importantly, however, the social architecture fosters viral diffusion, where information spreads rapidly, propelled in peer-to-peer sharing environments (driven by weak ties connecting divergent social clusters) (Kaplan & Haenlein, 2011).

### 11.2. *Rethinking Adopter Categories and the Perceived Attributes of Innovation:*

Because digital diffusion is accelerated and networked in nature, the categories Rogers described for adopters and the attributes perceived about innovation also need rethinking. The bell curve model that segments adopters into innovators, early adopters, early majority, late majority, and laggards is still a useful heuristic, but its boundaries and characteristics are increasingly fluid. On the other side of the continuum, laggard is a more complicated term. In the digital age, non-adoption is not always interpreted as an unwillingness to change or a lack of available information. Non-adoption is often conflated with structural barriers that can be cumulative effects of the digital divide, including issues of access, digital literacy, social economic status, and security concerns (Van Dijk, 2020).

**Table 4.** Reinterpreting Innovation Attributes in the Digital Age.

Attribute	Classical DOI Interpretation	Digital Age Reinterpretation
Relative Advantage	Economic profitability, social prestige.	<b>Network Effects:</b> Value increases as user base grows (e.g., social media). Speculative value (e.g., Crypto).
Compatibility	Consistent with values and past experiences.	<b>Interoperability:</b> Does it sync with existing digital ecosystems (iOS, Android, Cloud)?
Complexity	Difficulty of use.	<b>UX/UI Design:</b> Focus on intuitive interfaces to mask technical complexity.
Trialability	Experimentation on a limited basis.	<b>Freemium Models:</b> Free apps, beta access, and demos lower the barrier to entry significantly.

<b>Observability</b>	Visibility of results to others.	<b>Hyper-Visibility:</b> Social proof via likes, shares, and influencer usage makes adoption public instantly.
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*Source: Synthesized from Rogers (2003) and current literature analysis.*

Ultimately, the key attributes of innovation, the five attributes of Rogers (relative advantage, compatibility, complexity, trialability, and observability)—are collectively important to the diffusion process; however, the very essence of these attributes and how they are interpreted will come through the lens of the digital environment.

### 11.3. Implications for Theory and Practice:

The shifts in diffusion dynamics have several implications for theory and practice. Theoretically, we have established that the DOI framework itself, while important, is inadequate to account for the diffusion of innovation in the 21st century. Any future theoretical framework needs to explicitly include components from Network Theory to explain the structure and dynamics of social influence in digital contexts (Valente, 1995). Furthermore, the Technology Acceptance Model (TAM) considers perceived usefulness and perceived ease of use which aligns closely to relative advantage and complexity respectively as mediated digitally.

For practitioners in business (marketers, policy makers, and change agents) there are significant implications found. First, promoting innovation requires a shift from mass media type approaches for anything networked. Identifying and engaging an innovation through key network hubs, like digital influencers, and highly connected individuals, is now more important than ever for distribution (seeding and accelerating) adoption. Second, practitioners need to design innovations with the digital environment in mind. User experience needs to be prioritized to minimize perceived complexity; develop low-risk trialability through digital channels for example, build in features that increase observability and encourage social sharing.

## 12. Conclusion

This critical literature review has taken a systematic look at the evolution and subsequent use of Diffusion of Innovation (DOI) theory within the digital media age 2000-2025. This examination shows that while the core principles outlined by Everett Rogers remain surprisingly durable, the processes, pace, and breadth of diffusion have truly evolved. The digital ecosystem—filled with networks, algorithmic curation, real-time communication, and user-generated content—has accelerated and shaped traditional diffusion processes. We have confirmed the central proposition of this review: that the digital age has not dismissed DOI theory but has evolved it and forced integration with other viable paradigms (e.g. Network Theory, Technology Acceptance Model) to explain the inherently complex, non-linear, and accelerated adoption of innovation.

This review synthesized several key findings. First, the diffusion processes of innovation have moved from being distinctly defined media and interpersonal channels, to a distributed network model that can diffuse in instant, multi-directional communications. This has elevated the significance of social influence, viral marketing, and network effects as the primary means of adoption for many digital innovations. Second, the pace of diffusion has significantly shortened timelines that adoption curves are steeper, volatility is increased, and product life-cycle abandonment can happen in mere minutes. Third, and building upon the previous point, while the legacy adopter categories and innovation attributes remain relevant, they require perhaps a contemporary reinterpretation. The digital divide creates a structural barrier, which directly links to laggard, differentiating it from a simplistic resistance to change.

Ultimately, this review suggests that DOI theory remains a valuable analytical lens and at the same time acknowledges that it needs to evolve. The digital media age marks a new diffusion

landscape in which the principles for how new ideas spread will be static, but how they spread and the speed in which they do, will always be dissimilar. Building on this analysis, as we move forward, both scholars and practitioners must recognize that innovation diffusion in the digital era is not only a matter of technological advancement but also one of adaptability to the continually shifting interplay among users, algorithms, and broader social networks. The need to develop nuanced, integrated frameworks that reflect the realities of digital interconnectivity is paramount, especially as emerging technologies like artificial intelligence, blockchain, and immersive platforms reshape the contours of diffusion. Addressing gaps such as algorithmic agency, the propagation of misinformation, and the persistent digital divide will be essential for fostering a more equitable and informed innovation landscape. Ultimately, a collaborative approach that draws from diverse theoretical perspectives and empirical research will be central to understanding and guiding the future of innovation diffusion in a rapidly evolving, hyper-connected world.

### 13. Recommendations

Drawing from the synthesis of results and recognizing persistent gaps in literature, this review offers comprehensive recommendations to guide future research, inform effective practice, and shape policy for a more nuanced understanding of innovation diffusion in the digital era. These recommendations aim to address the realities of rapid technological change, the influence of digital networks, and the growing complexity of social-technical ecosystems.

#### Recommendations for Future Research:

1. **Develop Integrated Models of Diffusion:** While much of the existing research relies on discrete theoretical frameworks, there is a clear need for studies that synthesize and empirically validate integrated models of innovation diffusion. Such models should combine elements from the Diffusion of Innovation (DOI) theory, Network Theory, and the Technology Acceptance Model (TAM) to better capture the complexity of modern digital diffusion processes. Researchers are encouraged to explore how these frameworks interact, overlap, and complement each other in explaining adoption, especially in the context of multi-platform, networked environments. Integrated models should also consider contextual factors such as culture, policy, and market dynamics to enhance their explanatory power and practical relevance.
2. **Explore the Role of Algorithms in Diffusion:** As algorithmic curation and recommendation systems increasingly shape what users see and engage with online, it is vital to investigate the role of algorithms as active agents in the diffusion process. Future research should examine how algorithms mediate social influence, amplify or suppress certain innovations, and contribute to phenomena such as filter bubbles, echo chambers, and virality. Empirical studies should also assess the transparency, fairness, and accountability of algorithmic processes, considering both their intended and unintended consequences on the speed, direction, and inclusiveness of innovation diffusion.
3. **Conduct Longitudinal Studies on Digital Innovations:** Most research to date captures only a snapshot of adoption at a single point in time, overlooking the dynamic lifecycle of digital innovations. There is a pressing need for longitudinal studies that track the trajectory of innovations from initial awareness and adoption, through adaptation and routinization, to potential abandonment or replacement. Such studies should investigate the factors influencing sustained use, the evolution of user communities, and the impact of ongoing technological updates. Longitudinal designs will provide deeper insights into how innovations diffuse, persist, or fade within rapidly changing digital ecosystems.
4. **Scholarship on Emerging Technologies:** The diffusion dynamics of transformative technologies—including decentralized systems (such as blockchain), immersive environments (the metaverse and virtual/augmented reality), and generative artificial intelligence—are still not fully understood. Researchers should prioritize studying the unique adoption patterns, barriers, and enablers associated with these technologies. Special attention should be given to issues of trust, ethics, regulation, and inclusivity, as well as the ways in which these technologies

reshape user behavior, organizational strategies, and societal norms. Comparative and interdisciplinary approaches are especially valuable for capturing the multifaceted nature of emerging innovations.

5. **Investigate the Impact of Digital Inequality and the Digital Divide:** The digital divide continues to influence those who adopt and benefit from innovations. Future research should examine how disparities in access, skills, and digital literacy affect diffusion patterns, and identify strategies to promote digital inclusion. Understanding these factors is critical for designing interventions and policies that ensure equitable participation in the innovative economy.
6. **Examine the Role of Social Influence and Hyper-Visibility:** The rise of social media and influencer culture has amplified the importance of social proof and hyper-visibility in adoption decisions. Studies should analyze how mechanisms such as likes, shares, and influencer endorsements accelerate or hinder diffusion, and how organizations can leverage these dynamics ethically and effectively.
7. **Focus on Policy and Regulatory Implications:** As digital innovations often outpace regulatory frameworks, research should explore the interplay between innovation diffusion and policy. This includes studying the effects of data privacy laws, intellectual property rights, and content moderation policies on the speed and scope of innovation adoption, as well as best practices for fostering responsible and sustainable innovation.

In addition to these research priorities, practitioners and policymakers should foster collaborations across academia, industry, and civil society to translate theoretical insights into actionable strategies that address real-world challenges in innovation diffusion. This entails investing in digital literacy initiatives, designing inclusive platforms that reduce barriers to entry, and implementing transparent governance frameworks for emerging technologies. Moreover, as digital innovations increasingly intersect with social, ethical, and environmental concerns, ongoing dialogue with diverse stakeholders will be essential to anticipate unintended consequences and ensure that the benefits of innovation are equitably distributed. By integrating scholarly rigor with practical application, future efforts can better navigate the evolving digital landscape and contribute to a more resilient, adaptable, and inclusive innovation ecosystem.

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