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Keywords: Sustainable; Value Creation; VRIO; Transit Oriented Development; Mass Rapid Transport; Systematic Literature Review



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Article

# Exploring Sustainable Factors Shaping Sustainable Value Creation In Managing Transit-Oriented Development Area Mass Rapid Transit: A Systematic Literature Review

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**Abstract:** This research aims to enhance scholarly understanding Analysis of potential Value Creation research on managing transit-oriented that may arise from Mass Rapid Transit (MRT) resources through an extensive literature review, analyzing 235 papers from the Scopus database spanning 2018-2023, with a specific focus on value creation managing transit-oriented area. Data collection was conducted on January 1, 2024, using Harzing's Publish or Perish tool. The selected studies are associated with keywords such as 'managing transit orientation (154 papers), Value creation MRT (45 papers), Innovation MRT (36 papers)/ In the filtering process, 235 papers were assessed, excluding those unrelated to the research focus on the cash flow statement. The inclusion of 38 carefully selected articles reflects a targeted approach, ensuring alignment with the research focus on value creation in managing transit orientation, a relevant dataset for analysis. This article was created by accessing several scientific articles regarding the application of identification in managing transit orientation using VOS Viewer. Value creation research in managing transitoriented is needed to explore the following areas: Long-term sustainability of identified core competencies, Competitive Imitation, Organizational Adaptability, Industry industry-specific applications, Performance Measurement, Dynamic Capability Development, and Cross-Cultural Perspective. Potential areas for further research include Incorporating additional contingent factors into the model, such as environmental dynamism and competitiveness, to test the validity of the Resource-Based View (RBV) model. Extend the analysis to small and medium-sized businesses to examine how organizational structure and competitive strategy impact performance in this context.

**Keywords:** sustainable; value creation; VRIO; transit oriented development; mass rapid transport; systematic literature review

# 1. Introduction

One of the solutions to overcome the problem of congestion is to encourage people to use public transportation to support their mobility [1]. This is also a major concern for the government, which has developed a strategy to make integrated transportation development a priority. The presence of the transit-oriented area management concept with a number of facilities supporting passenger mobility and feeder transportation systems from buffer areas is also expected to increase the number of users of this rail-based transportation. The ultimate goal is that people have the choice not to use private vehicles for daily mobility. Transit-oriented area management is an effort by Mass Rapid Transit (MRT) to diversify sources of income from ticket sales with the aim of keeping its services viable and sustainable. Transit-oriented area management generates income from the estate management of transit areas owned or managed by the company.

The management of transit-oriented (TOD) areas as a diversification of ticket revenue is the Hong Kong MTR. As one of the big cities in the world that has a mature metro network, Hong Kong

MTR is diversifying its income from non-ticket revenue. Hong Kong MTR has a property development program called "R+P

"or "Rail plus Property," where they integrate property development with subway or metro rail stations [2]. This approach allows Hong Kong MTR to capitalize on the high property values around stations and metro train tracks. Based on the 2022 financial report, MTR Hong Kong generated around USD 1.5 billion from the non-ticket revenue sector [2]. The composition of non-ticket income comes from the real estate development business (renting land use around train stations for commercial purposes), income from renting advertising space in station buildings, income from renting retail space, sponsorship, proper passenger flow planning when designing station layout, and allocating more space to unpaid areas where passenger stay times are longer.

Hong Kong MTR seeks to achieve better integration between public transportation, property development, and local community needs through TOD management projects. In addition to supporting better mobility, TOD management can include elements such as housing, offices, retail, and public facilities to create a diverse and sustainable environment. The operation of the MRT, in general, is the basis for the company to start developing and managing property or business at the station, the Depot, and the surrounding area. Ticket income from train operations is the leading business (core business) of PT MRT, a captive market. Meanwhile, non-ticket income from business development and management at stations and property around the station is an extended business that the corporation must develop. In previous years, business development plans have been carried out using a business model based on property management at the station, the depot, and the surrounding area [3].

The business schemes being developed include advertising cooperation, including the provision of advertising space in the station area, station naming rights, partnerships in services to service users such as payment cards and telecommunications signaling, as well as a retail business, including management of regular tenants and Micro, Small and Medium Enterprise tenants (MSMEs) [4]. In the pursuit of advancing our comprehension of entrepreneurial dynamics on a global scale, we have formulated a key research question: Analysis of potential Value Creation research on managing transit-oriented that may arise from Mass Rapid Transit resources?. Transit-oriented development (TOD) is a concept that emphasizes the creation of sustainable, walkable communities centered around public transportation hubs. The implementation of Mass Rapid Transit (MRT) systems aims to improve urban mobility and reduce reliance on private vehicles. However, to fully realize the potential benefits of MRT, it is essential to explore how value creation can be effectively managed within the context of TOD. This research question aims to analyze potential value creation strategies that can emerge from the resources provided by MRT systems, focusing on their implications for urban development, economic growth, and community well-bein

The Resources Based View (RBV) principle is related to the notion of competitive advantage. Achieving sustainable competitive advantage requires companies to adopt profit-oriented economic policies or strategies [5]. Resources whose attributes are beneficial can be obtained if the resource has different statistics, is difficult to imitate, and is indeed challenging to replace. RBV is a smart choice for performance development and maximization. In recent decades, the RBV has exerted great influence in this domain of economic strategy and management. RBV is used to refine strategic management ideas. The theory of competitive advantage is the most significant contribution to resource-oriented business philosophy. The underlying assumption is that the outcome of company management goals is a competitive advantage that can be achieved sustainably over time. Companies must be able to produce above-average performance to gain a lasting competitive advantage [6]. According to the RBV, unique, valuable, inimitable, and non-substitutable resources enable organizations to achieve superior performance. In the context of MRT and TOD, the RBV can be applied to identify and utilize specific resources that contribute to effective urban development. By leveraging capabilities for efficiency, By analyzing the capabilities derived from MRT resources, stakeholders can determine how to optimize operational efficiency and service quality. Efficient management of transit resources—such as scheduling, maintenance, and customer service—can lead to increased ridership and revenue generation, directly contributing to value creation.

There are approaches in relation to efficiency, which is the Resource-based View (RBV) perspective, which is a resource-based approach. The RBV approach sees companies with superior systems and profitable structures rather than higher education institutions engaging in strategic investments that can discourage entry and raise prices above costs in the long run [7]. The RBV concept involves competitive advantage through the possession of certain important resources, especially those that are unique, have more valuable features, are difficult to use, and are easy to use. When companies maximize resource potential well, they can generate profits. Optimizing the RBV to make strategic human resource decisions, management, identification, development, and utilization of key resources is optimized to maximize company value [8].

According to the RBV, managers should hold only unique, priceless, unusual, inimitable, and irreplaceable resources if they are to achieve substantial growth. This conceptual approach places a strong emphasis on a company's unique resources and assets, which must be diverse, unique, and durable to maintain competitiveness over the long term. In accordance with the concept in RBV, the analysis that will be carried out in RBV theory applies to the specific context of transit-oriented development (TOD) as follows:

- 1. Identify Key Resources. Determine the key resources owned by PT MRT Jakarta, such as MRT infrastructure, surrounding land, information technology, relations with the government, and management capabilities.
- 2. Competitive Advantage Analysis. Identify competitive advantages (core competencies) that emerge from these resources, such as does PT MRT Jakarta have expertise in planning and managing transit-oriented areas?
- 3. Analysis of the relationship with transit-oriented area management in explaining how these resources and core competencies can be integrated into the management of transit-oriented areas. How can MRT infrastructure and managerial expertise support the development and management of transit-oriented areas?

Value creation refers to giving something of value to receive something of higher value. In a work environment, this may mean creating new products or services to meet customer needs or simplifying processes so that the company functions more smoothly and efficiently [9]. There are many ways to create value in the workplace, and most organizations encourage this because it increases business success. Recently, research on value creation has become of increasing interest not only among business, economists, and marketing scholars but also information systems and related disciplines. This is because the hybrid offering of physical and digital products accelerates digitalization, big data, and automation, which influences value-creation strategies in organizations. Researchers are starting to consider technological attributes in the context of value-creation activities. This needs to Identify potential Value Creation that may emerge from PT MRT Jakarta's resources and core competencies [10]. In addition, linkage to Sustainability by considering how managing transit-oriented areas can contribute to sustainability, both from an economic (corporate), social, and environmental perspective

### 2. Materials and Methods

This study used a Systematic Literature Review (SLR) method. SLR is a form of secondary study that uses a well-defined methodology to identify, analyze, and interpret facts and data related to research questions to produce unbiased conclusions that can be carried out and tested repeatedly [11]. In contrast to conventional narrative reviews, systematic literature reviews (SLRs) use reproducible, transparent, and scientific producers. In order to address a particular research subject, it is helpful to compile all relevant articles and documents that meet our pre-established inclusion criteria. In order to reduce the likelihood of bias throughout the search, identification, appraisal, synthesis, analysis, and summary of research, it employs clear and methodical methods [12].

A well-executed technique with minimum mistakes can yield dependable data and conclusions from the study, which in turn can assist scientists and decision-makers in taking appropriate action. A well-designed SLR procedure is crucial because it guarantees that the job is meticulously planned out before the review process really begins [13]. However, statistical methods must be used for the

resulting results in a meta-analysis. The sample used is a purposive sample with several scientific article criteria [14].

The study delves into various dimensions of value creation in managing transit orientation, covering definitions, influencing factors, outcomes, and recent research developments. To ensure the reliability and relevance of sources, an exhaustive search targeted scientific articles from reputable journals published between 2018 and 2023 in English and readily accessible on online databases. The studies were retrieved through the Scopus database, with data collection conducted on January 1, 2024, using Harzing's Publish or Perish tool. The selected studies are associated with keywords such as 'managing transit orientation (154 papers),' Sustainable Value creation MRT (45 papers),' 'Innovation MRT (36 papers)/ In the filtering process (Figure 1), 235 papers were assessed, excluding those unrelated to the research focus on the cash flow statement. We read and reviewed the titles [15], abstracts, and issues, which included literature review papers and meta-analyses. This scientific study is based on a synthesis of articles published in Scopus in English between 2018 and 2023 from a variety of sources and journals. The Scopus database was chosen since it has the most prominent citations and covers over 20,000 peer-reviewed papers. Scopus lists Elsevier, Emerald, Taylor & Francis, and Springer as peer-reviewed. The final results for SLR comprised 18 articles. The review system for this paper followed the literature review process [16]. The final data collected from Scopus was transferred to a summary table using Microsoft Excel, which listed the bibliographic information as well as specifics about main components such as variables, theories employed, techniques, and all of the data required for analysis [17]. We used the VOSviewer tool to perform co-authorship, cooccurrence, and citation analysis to determine the units of analysis from keywords, nations, and authors. The writing analysis and concept were based on the SLR paper [18].

The inclusion of 18 carefully selected articles reflects a targeted approach, ensuring alignment with the research focus on value creation in managing transit orientation, a relevant dataset for analysis. This article was created by accessing several scientific articles regarding the application of identification in managing transit orientation using a VOS viewer. The selected scientific articles spanned six years, from 2019 to 2023. Search using a number of keywords: value creation MRT, managing transit orientation, sustainable value business creation. The research range of six years and a large number of keywords in this research are based on the fact that there is not much research focusing on talent identification; therefore, the range of years and keywords must be expanded. Meanwhile, to maintain research quality, researchers only used scientific articles indexed by Scopus Q1 until Q4 [19].

# 3. Results and Discussion

The development and management of TOD cannot be handed entirely over to Mass Rapid Transportation. Based on the existing TOD management pattern, it is challenging for MRT to invite developers at TOD to negotiate regarding the pros and cons of developing TOD. Building owners need certainty and trust from the government, which cannot be given to MRT alone. Without legal clarity and full intervention from the DKI Jakarta Provincial Government, it will be challenging for MRT to invite developers and landowners around the station area to work together to develop TOD.

The findings derived from the systematic literature review have been meticulously compiled and are elucidated in detail in Table 1. This comprehensive tabulation encapsulates the diverse range of research studies, encompassing varying methodologies, respondent profiles, and geographical locations. The table serves as a valuable repository of insights, offering a nuanced understanding of the sustainable value creation in the MRT landscape across different contexts [20]. Each entry in Table 1 provides a snapshot of the research, including details such as the authors, respondent demographics, country of study, research methods employed, and critical findings.

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3. Value Proposition: The aim of this The main findings of The theoretical basis The methodology Application article is to this research are as used in the research is used in this research of Value Creation explore the follows: to explore the concept involves two main Activities Model application of the a. As a theoretical of value proposition as stages.				economic		investments		
Application article is to this research are as used in the research is used in this research of Value Creation explore the follows: to explore the concept involves two main Activities Model application of the a. As a theoretical of value proposition as stages.				dimensions				
of Value Creation explore the follows: to explore the concept involves two mair Activities Model application of the a. As a theoretical of value proposition as stages.	3.	Value Proposition:	The aim of this	The main findings of	The theoretical basis	The methodology		
Activities Model application of the a. As a theoretical of value proposition as stages.		Application	article is to	this research are as	used in the research is	used in this research		
		of Value Creation	explore the	follows:	to explore the concept	involves two main		
In the Supermarket Value Creation basis for value a position statement a. The first stage		Activities Model	application of the	a. As a theoretical	of value proposition as	stages.		
		In the Supermarket	Value Creation	basis for value	a position statement	a. The first stage		
(Vcam-S). Activity Model in propositions, that defines target consisted of a		(Vcam-S).	Activity Model in	propositions,	that defines target	consisted of a		

4.

Modeling

Organizational

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process of building

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6

loyalty, innovation, bibliographic supermarket customers, why context (VCAMexpectations, customers buy, and review, where S). The author strategies, what articles in the field of and the company tendencies in sells. marketing aims to investigate identifying value supermarket retail and present the value activities and their were researched and analyzed. proposition in the respective value supermarket sources. b. The second stage involved collecting industry, b. Identify various primary data specifically value creation through personal focusing on the activities in the interviews with 12 value creation supermarket sector, professionals from activity model. such as providing the supermarket convenience in sector. finding products, offering a mix of products with welfare attributes, launching product novelties, providing a product mix with practicality attributes. c. The Value Proposition Framework is based on research findings provides and a for structure understanding and applying value propositions in a supermarket context. The aim of this The main finding of The theoretical The methodology research is this research is the background of this used in this research develop a model development of a revolves is the development research that describes the model of sustainable of a model that around developing a competitive model for building describes process

		competitive advantage for organizations, including static and dynamic aspects.	model consists of static and dynamic aspects.	in organizations. It is based on the VRIO (Value, Rareness, Imitability, Organization) strategic tool framework, which is an extension of internal analysis.	competitive advantage, both static and dynamic aspects. The model developed is based on the strategic tool framework VRIO (Value, Rareness, Imitability, Organization).
5.	competitive strategy, structure and firm performance (A comparison of the resource-based view and the contingency approach).	The purpose of this research is to examine the relationship between organizational structure, competitive strategy, and company performance. This research aims to contribute to the understanding of how these factors interact and impact company performance.	The main finding of this research is that the relationship between organizational structure and company performance is influenced by competitive strategy. This study emphasizes the importance of considering the fit between strategy, structure, and performance, and suggests that the Resource-Based View (RBV) model provides valuable insights in this context.	The theoretical background of this research is mainly based on strategic management and organizational theory. This article draws on various theoretical frameworks such as the resource-based view of the firm, core competencies, strategic fit, environmental fit, and contingency theory.	The methodology used in this research involved collecting data from companies with 250 or more employees, using opinion scales to assess organizational structure and competitive strategy, and using subjective performance measures.
6.	Does VRIO help managers evaluate a firm's resources?	The aim of research on the VRIO method is to evaluate whether the method helps managers analyze	A key finding from research on VRIO methods and their impact on strategic actions and analysis of corporate resources is that	The research focuses on the theoretical background of the VRIO (Value-Rarity-Imitability-Organization) method and its impact on	Research papers on VRIO methods and their impact on strategic actions and enterprise resource analysis use experimental

					O
		company	although VRIO	strategic actions and	methods to directly
		resources.	encourages users to	corporate resource	evaluate user
			evaluate resources	analysis.	analyzes guided by
			relative to		VRIO relative to
			competitors and		those that are not.
			competitive		
			dynamics, VRIO also		
			has limitations.		
7.	Assessing the	The aim of this	This research	The theoretical	The methodology
	relationship	research is to	emphasizes the	background in this	used in this research
	between	investigate the	importance of	research is based on the	involved
	firm resources and	relationship	intangible resources,	Resource-Based View	developing a
	product	between firm	especially product	(RBV) of strategic	questionnaire based
	innovation	resources and	reputation, in	management. The RBV	on accepted scale
	performance	product	driving product	focuses on the firm as a	development
	(A resource-based	innovation	innovation	unique collection of	methods for
	view).	performance in	performance in the	resources and	business research.
		the context of	context of	emphasizes that not all	The questionnaire
		manufacturing	manufacturing firms	resources have the	was then distributed
		firms.	in Malaysia.	potential to provide a	via a mail survey to
				firm with a sustainable	technology
				competitive advantage.	entrepreneurs.
8.	Value proposition	The aim of this	The main findings of	This research draws on	The methodology
	as a catalyst for	research is to	this article include a	various theoretical	used in this research
	a customer focused	investigate the	comprehensive list	backgrounds to	involved an
	innovation.	role of value	of novelties and	support its research,	embedded design,
		propositions as	general	including:	which aims to
		innovation	characteristics	a. Business Model	reduce the
		catalysts. This	discovered through	Innovation.	limitations of single
		research focuses	research.	b. Value Proposition	case studies by
		on identifying		Theory.	allowing for more
		value proposition		c. Innovation Theory.	in-depth analysis
		elements and		d. This research uses a	through
		their relationships		case study approach.	examination of
		in different		e. Interdisciplinary	subunits. The unit of
		contexts, such as		Perspective.	analysis chosen is
		product, industry,			individual novelty,
		or customer life			making it possible to
		cycles.			carry out systematic
					and detailed case
					analysis.
					-

9. Value Propositions Public Adult Hearing Rehabilitation in Denmark.

The aim of this article on adult community hearing rehabilitation Denmark is to identify and evaluate the value proposition of the hearing rehabilitation in the process Danish public health system.

Key findings from this research include the following:

1. Identify the Value Proposition.

2. The Importance of Diagnostic the Process.

- 3. Involvement of Closest Family.
- 4. Characteristics of Human Practitioners.
- 5. Physical Presence.
- Methodological Approach.
- 7. Research Population.

These findings provide insight into the factors that patients consider important in the hearing rehabilitation process of Danish adults.

The theoretical background used in research adult community hearing rehabilitation Denmark involves exploring value propositions in the context of the Danish public health system. This research applies 2step inductive and deductive theme-based analysis to identify 21 value propositions relevant to the hearing

rehabilitation process.

The methodology used in this research involves two main steps: 1. Harvesting Value

Proposition. 2. 2-step inductive and deductive theme-based analysis was used to identify 21 value propositions deemed relevant for further assessment.

Resource-based competitiveness: managerial implications of the resource-based view.

10.

purpose of this research is to discuss the shift in strategic management research from focusing on company products to focusing on internal factors such as resources

and capabilities.

The main finding of research discussing the shift in strategic management research is that there has been a transition from focusing on a company's products to concentrating on internal factors such resources and capabilities.

This research discusses the shift in strategic management research from a focus company products to internal factors such as resources and capabilities. This shift based the on theoretical framework of the resource-based view, which emphasizes the importance of

a

The methodology used in the research addressing this shift strategic management research is not mentioned explicitly the context in provided. This primarily research focuses on the practical implications of the resource-based view

				company's internal	and discusses how
				company's internal resources and	companies can
					benefit from
				capabilities in	
				achieving sustainable	adopting a more resource-based
				competitive advantage.	
					approach in their
					strategic
					management
11	A Parametric	This study	It is demonstrated	summarized by	practices.  Rhinoceros3D-
	Framework to	proposes a	that this	scholars for promoting	Grasshopper (GH) is
	Assess Generative	framework that	approach succeeds	TODs through urban	chosen as the
	Urban Design	integrates the	in selecting optimal	design have failed to	platform to conduct
	Proposals for	generative design	TOD design	promote the progress	the assessment
	Transit-Oriented	method and data-	solutions. The role of	of the urban design	process
	Development	driven decision-	designers' decision-	of the diban design	process
	Development	making	making		
		approach for	in generative urban		
		urban design	design		
		solutions that	design		
		better implement			
		the basic			
		principles of TOD			
12	Transit-oriented	Thr creation of	The implications	reorganization of the	The methodology of
	Development in the	Seoul	emerged	collective public	this research was
	metropolitan	Metropolitan	from this	transportation bus	based on a previous
	governance: a	Area (SMA) in	comparison are used	system and a future	work stage and six
	comparison	order to respond	to generate	transition to a model of	stages developed
	between the	to a territorial	guidelines through	Transport - and People	after visiting the
	Colombian case	reorganization	three themes: a)	-Oriented	Korean Research
	and the South	associated to a	governance;	Development (TOD).	Institute for Human
	Korean experience	public transport	b) financial system		Settlements
		supply that	and c) operational		
		resulted in a	aspects.		
		model of			
		model of transit-oriented			
		transit-oriented			
13	Unlocking Urban	transit-oriented development	envisioning a more	t focuses	The comprehensive
13	Unlocking Urban Accessibility:	transit-oriented development (TOD).	envisioning a more sustainable and	t focuses on understanding how	The comprehensive and inclusive

	Proximity Analysis	urban	city with adequate	engagement of road	by Proximity Index
	in Bangkok,	accessibility,	development of	users in social activities	(API) is proposed as
	Thailand's Mega	focusing on multi-	public	contributes to	a tool to evaluate the
	City	travel connections	transportation	wellbeing by	level of access to
		to amenities and	access is essential in	addressing proximity	essential services
		public transport.	urban areas,	access through a	and activities for
			prompting	multidisciplinary	residents
			policy-level	approach aimed at	
			initiatives to	enhancing	
			enhance the	accessibility and	
			environment and	integrating the built	
			elevate the overall	environment	
			commuting		
			experience		
14	The urban	emphasizes the	(1) built	The strategy for	The strategy for
	regeneration's	importance of	environment	monitoring and	monitoring and
	framework for	linking Doha	diversity	assessing the potential	assessing the
	transit villages	Metro system	and density and (2)	benefts of the	potential benefts of
	in Qatar: the case of	with urban	travel behavior. The	investigated TOD is	the investigated
	Al Sadd in Doha	growth through	revealed	grounded on	TOD
		transit-oriented	comprehensive	the on-site analysis	
		developments	approach for the	(based on graph	
		(TODs), a model	urban	theory)	
		maximizing the	regeneration of the		
		integration	Al Sadd TOD is		
		between transport	based on a		
		systems and land	framework for		
		use, through the	enhancing its (1)		
		development of	mixedused urban		
		sustainable,	fabric and (2)		
		vibrant.	multimodal		
			transportation		
			systems		
15	Identifying Critical	public-private	Resources	The grounded theory	This research helps
	Influencing Factors	partnership (PPP)	complementarity	approach was adopted	broaden the
	of the Value	is usually adopted	among stakeholders,	to	understanding of
	Creation of	in URT project	cooperation	deduce the influencing	how public and
	Urban Rail Transit	development to	environment, and	factors of value	private sectors
	PPP Projects in	benefit the public	partnership synergy	creation through	should cooperate
	China	and private	were identified as	analyzing the various	and collaborate in
		sectors		types of articles	

1	2	

14	Towards a	Transit arianted	the main influencing factors.	related to Chinese URT PPP projects.	URT projects to realize value maximization and promote the sustainable development of URT PPP projects
16	Towards a Conceptual Framework for Understanding the Attractiveness of Rail Transit- Oriented Shopping Mall Developments (TOSMDs)	Transit-oriented development (TOD) links residential, retail, commercial, and community service developments to frequent, accessible rail transit services to stimulate sustainable development	The study revealed fragmented causes of attractiveness factors of rail TOSMDs. It contributes to further understanding of TOD as it crossreviews retail and urban design literature findings	the researchers' analytic observations (themes) clarifying transit-oriented shopping mall developments' (TOSMDs) attractiveness factors	Systematic Analysis
17	Sustainability Of The Free Public Transport Model In The Republic Of Croatia	the research aims to clarify the potential transformative power of free public transportation, offering a clear understanding that could inform policy, planning, and social perspectives	This work seeks to illuminate the ecological benefits of increased public transportation usage, such as reducing greenhouse gas emissions, air pollution, and traffic congestion.	The results of previous research suggest that the introduction of free public transport can increase the number of individual trips taken by public transport.	From a social standpoint, the work is crucial in exploring how free public transportation can improve accessibility and mobility for all segments of society, particularly benefiting those in lower socioeconomic strata. I
18	Evaluating the challenges and impacts of	The present research aimed to examine the landuse type, and its	The present research aimed to examine the land-use type, and its distribution	Urbanization is a major force to change physical, social, and economic changes	The present research aimed to examine the land-use type, and its distribution

	mixed-use	distribution in the	in the area of	worldwide [34], which	in the area of
	neighborhoods	area of Gulshan-e-	Gulshan-e-Iqbal I,	directly and indirectly	Gulshan-e-Iqbal I,
	on urban planning:	Iqbal I, and	and investigate the	causes several changes	and investigate the
	an empirical study	investigate the	causes of the failure	on a large scale. In this	causes of the failure
	of a megacity,	causes of the	of Mixed-Use	scenario, the concept of	of Mixed-Use
	Karachi, Pakistan	failure of Mixed-	Neighborhood	mixed land use has	Neighborhood
		Use	development and to	been adopted to fill the	development and to
		Neighborhood	prove the problem	gaps developed by	prove the problem
		development.	environmental	residential vacancy	environmental
			impact assessment	and community	impact assessment
			of the area have also	decline	of the area have also
			been done.		been done.
19.	A Model of Value	The main aim of	The research	The theoretical	The methodology
	Creation: Strategic	the research is to	presents the	background used in	used in the research
	View.	propose a model	following key	this article mainly	involves a proposed
		of value creation	findings:	focuses on the concept	value creation
		in three	a. Stakeholder	of value creation and	model in three
		dimensions:	Values.	stakeholder theory.	dimensions:
		financial, non-	b. Multidimensional		financial,
		financial and	Approach.		nonfinancial, and
		time.	c. Time Dimension.		time.
			d. Value Creation		
			Practices.		
			e. The challenge of		
			maintaining a broad		
			value perspective		
			during a crisis.		
20	A stakeholder	The aim of this	The main finding of	The theoretical	The methodology
	perspective of the	research is to	this research is that	background used is to	used in this research
	value proposition	explore the	value propositions	integrate insights from	is a literature review
	concept.	concept of value	play an important	the relationship	combined with
	,	proposition (VP)	role in creating	marketing literature,	conceptual analysis.
		and its role as a	shared value	which emphasizes the	The author critically
		stakeholder	between various	role of various	analyzes existing
		alignment	stakeholders and act	stakeholders in	literature and
		mechanism in	as a valuable	creating and capturing	concepts related to
		marketing	alignment	value.	value propositions
		systems.	mechanism in	· aruc.	from various
		systems.	marketing systems.		sources to develop a
			marketing systems.		comprehensive
					_
					understanding of

concept.

The difference between the studies is that the methodology used in this research is a literature review combined with a conceptual analysis. The author critically analyzes existing literature and concepts related to value propositions from various sources to develop a comprehensive understanding of stakeholder perspectives on the value proposition concept. The difference between studies about the methodology used in this research is the development of a model that describes the process of building sustainable competitive advantage, both static and dynamic aspects. The model developed is based on the strategic tool framework VRIO (Value, Rareness, Imitability, Organization).

In order to get an initial picture regarding the latest scientific achievements (state of the art) in the field of sustainable food supply chain management, the author conducted a limited bibliometric analysis. Literature sources for this bibliometric analysis are still limited to the Scopus database. Network analysis is assisted by VOS viewer software to be able to describe the connections between keywords on the topic. Table 2. summarizes the bibliometric analysis protocol performed by the authors.

**Table 2.** Author's bibliometric analysis protocol.

Step	Description				
Topic	Business Sustainability Model				
Rationale	There is still a lack of initial description of the Jakarta MRT				
	business model as manager of the TOA area and its				
	development using a value creation approach.				
Information Sources	Scopus				
Keywords	Sustainable Business, Sustainable, or Sustainable Value				
	Creation or Public Transportation				
Inclusion Criteria	Subject categories: Business, Management, Accounting;				
	English; Article type: Journal; Stage: Final				

In the first stage of the search, the author only entered keywords and the range of publication years 2018-2023. From this first stage, 177,520 articles, books, and other written sources were obtained. Then, the author continued the second stage of filtering by limiting the selection to only articles that fell into the business, management, accounting, and English language categories, and the type was journals at the final stage. From this second stage of screening, the author obtained 88 articles that met the criteria. The third stage is the network analysis stage using VOS viewer software. The author chose to make a bibliometric analysis using RIS extension data from Scopus by looking for connections between keywords contained in the 88 articles. The results can be seen in Figure 1 below.

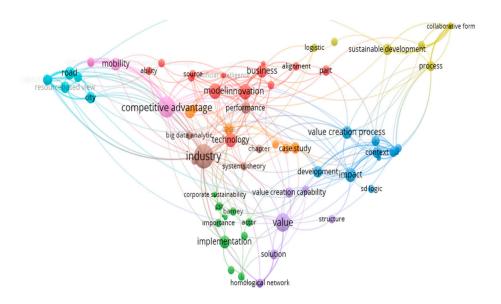


Figure 1. Network analysis results using VOSviewer.

In the analysis using VOS viewer, the author uses a minimum limit of 3 occurrences of the same keyword from all selected articles, which will appear as a description of the keyword network. Keywords that appear less than this minimum limit are not displayed. The purpose of this limitation is to obtain keywords that are quite commonly used in research on related topics. From Figure 4, it can be seen that 10 clusters and 874 links were formed, with value creation, RBV, and sustainability being the main keywords that appeared. It can be seen that this keyword has a close relationship with the words value, company, innovation, model, and industry.

Figure 2 depicts the network color-coded by year of publication. Keywords that are widely used in publications in 2022 and beyond are industry, value creation function, innovation ecosystem, customer, and dynamic performance management. Based on the year of publication, it can be understood that topics related to value creation in the industry have been increasingly researched in recent years.

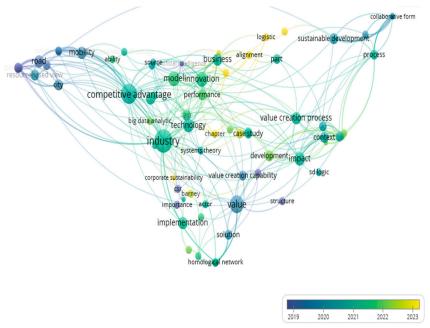


Figure 2. Network by year of publication.

Based on the article's findings, additional potential for value creation that can be identified include:

- 1. Explore the impact of technological advances in digital media, applications, and different payment systems on customer value perceptions and behavior.
- 2. Investigate the effectiveness of new media, such as social media and messaging apps, in disseminating marketing campaigns, promotions, and customer engagement activities.
- 3. Examination of the relationship between quality and price and its influence on customers' willingness to pay for higher quality products.
- 4. Study of the value of various forms of payment in terms of practicality, convenience, speed, and time optimization for customers.
- 5. Analyze the influence of product-related attributes, such as quality, freshness, traceability, and design, on customer value perceptions and purchasing behavior.

Value creation research in managing transit-oriented is needed to explore the following areas: Long-term sustainability of identified core competencies, Competitive Imitation, Organizational Adaptability, Industry Specific Applications, Performance Measurement, Dynamic Capability Development, and Cross-Cultural Perspective [20]. Potential areas for further research include Incorporating additional contingent factors into the model, such as environmental dynamism and competitiveness, to test the validity of the Resource-Based View (RBV) model. Extend the analysis to small and medium-sized businesses to examine how organizational structure and competitive strategy impact performance in this context [21].

Potential areas for value creation in managing transit-oriented research include Evaluate unobservable sources of competitive advantage, evaluating systemic attributes or complex combinations of resources, assessing the value generated by the resource versus the cost of the resource, exploring the possibility of creating or combining the VRIO framework with other frameworks in the form of Bricolage, Examining how individual cognitive preferences, motivations, and pressures from the organizational context influence responses to VRIO or other strategy frameworks, Field-based research to enhance understanding of how the use of VRIO plays out in the full context of strategy creation [22].

RBV is used to refine management strategy ideas where the focus is on improving company performance, so it is necessary to examine the relationship between organizational structure, competitive strategy, and its impact on company performance [23]. The research concluded that the RBV model shows a shift in focus to improving internal factors (resources and capabilities), so alignment between strategy, structure, and performance is needed [24]. The shift in focus to improving internal factors influences a view that emphasizes the importance of a company's internal resources and capabilities in achieving sustainable competitive advantage [25].

Intangible resources (especially innovation and reputation) also drive product performance. This finding is in line with Sunje & Pasic's (2011) research on the process of developing sustainable competitive advantage based on the VRIO (Value, Rareness, Imitability, Organization) framework. Although VRIO is able to encourage companies to evaluate resources relative to competitors and competitive dynamics, VRIO also has limitations [27]. When there are many businesses offering the same products, it will be difficult for them to remain profitable without finding new ways of creating value for customers. What was then formulated was that value creation cannot be separated from the involvement of financial, non-financial, and time dimensions [28].

There are eight principles in TOD development, such as mixed function development; maximizing building density around the station; simple, direct, and intuitive transit connections; an attractive, safe, and comfortable space experience for pedestrians; social justice; reducing the impact of development on the environment, infrastructure resilience; and developing local economies that attract investment and new job opportunities [29]. Even though it has clear principles in its development, in fact, there are a number of challenges in developing TOD. Apart from location, improvements are also being made regarding regulations to make them ideal [30]. This is not easy because companies have to involve various related agencies in drafting these regulations.

In order to realize TOD development is walkable, clean, inclusive, modern, and safe, PT MRT Jakarta, as the area manager, is faced with conditions where the TOD development area is an area that has developed (brownfield) [29]. This means that there are other parties in the area who have the potential to act as either supporters or obstacles [29].

Apart from collaborating with developers and landowners along the MRT route, TOD development is also carried out by utilizing land and assets belonging to the provincial government. Its utilization is carried out with a cooperative utilization agreement to obtain management/commercialization rights. However, it cannot be denied that the problem that arises is the time needed to obtain land management rights through asset utilization collaboration [29].

To create a more sustainable and inclusive city, policymakers should prioritize public transportation access and diversity in the built environment, as well as travel behavior. The key impacting elements were resource complementarity among stakeholders, a cooperative environment, and partnership synergy. Furthermore, by analyzing the relationship between access distance and land use intensity, it was discovered that transit-oriented development (TOD) measurement units are located within the network buffer zone surrounding transit areas. These investments are evaluated by an integrated cost-benefit analysis that takes into account the social, environmental, and economic externalities of the project.

The value created in the development and management of TOD can be seen from two perspectives, namely financial and non-financial value [30]. This value perspective can be seen from the perspective of PT MRT itself and the community who are consumers/users of TOD development. The value of developing and managing TOD can be seen in table 3 below.

Value Perspective Financial Value Non-financial value Income property - The area around the station is more from organized management and businesses - Provision of infrastructure to support around the station pedestrian mobility - Optimization of idle DKI Provincial Government assets Increased regional connectivity - Increased interest in riding the MRT

**Table 3.** Value perspective in the development and management of TOD.

Source: [27].

As a comparison, the management of TOD as a diversification of ticket revenue is the Hong to reach 22% of the total revenue received by 2023. The Hong Kong MTR seeks to achieve better integration between public transportation, property development, and the needs of local communities through TOD management projects. In addition to supporting better mobility, TOD management can include elements such as housing, offices, retail, and public facilities to create a diverse and sustainable environment.

The proposed improvements to the value creation strategy at PT MRT are critical for successfully implementing Transit-Oriented Development in Jakarta. By engaging stakeholders, integrating land use planning, enhancing accessibility, marketing effectively, forming business partnerships, and maintaining a feedback loop, PT MRT can significantly improve its service delivery and contribute to sustainable urban development. As urban areas continue to grow, adopting these strategies will position PT MRT as a leader in transit-oriented development, ultimately benefiting the community and the environment. By committing to these actions, PT MRT can not only enhance its value creation strategy but also play a pivotal role in shaping a more sustainable, accessible, and vibrant urban future.

As comparison as well in Based on findings on MTR Hong Kong generated around USD 1.5 billion from the non-ticket revenue sector. The composition of non-ticket income comes from the real estate development business (renting the use of land around train stations for commercial purposes), income from renting advertising space in station buildings, income from renting retail space, sponsorship, proper passenger flow planning when designing station layout, and allocating more space to unpaid areas where passenger stay times are longer.



Figure 1. Proportion of Hong Kong MTR revenue in 2022.

Figure 3 shows that the proportion of income from KBT (property rental and property management) management at MTR Hong Kong will reach 22% of the total income received in 2022. MTR Hong Kong seeks to achieve better integration between public transportation, property development and the needs of local communities through KBT management projects. In addition to supporting better mobility, KBT management can include elements such as housing, offices, retail and public facilities to create a diverse and sustainable environment. This research also found that to create sustainable value creation, there are several areas that MRT can do such as customer retention programs, invensive marketing programs, exploring new opportunities in places, integration of lifesylte, digitalization system, innovatife lifestyle and collaboration with more stakeholders as found in Table 4.

Table 4. Value creation factors of PT MRT.

No	Value Creation	Agility	Customize	Adaptiveness	Compromise	Responsiveness	Contingency	Adjustment	Resilience	Variability	Localness
1	Customer retention program					x	х		х		
2	Intensive marketing programs			x	х		х	х			х
3	Exploring New opportunities	х				x			x		х
4	Integration of new lifestyle	х				x			x		x
5	Digitalization system	х	х	х		х				х	x
6	Innovative Lifestyle	х	x	х		x				x	х
7	Collaboration with more stakeholders		х	x			х	х	х		х

## 5. Conclusions

This research illuminates the contextual nuances and distinct factors influencing value creation across various regions, spanning from Indonesia and beyond. This also shows that a standard approach to data collection and analysis in innovation research is still lacking, so further quantitative research is needed so that this research can be more statistically generalized. Further research is needed to explore the following areas: Validate the Value Proposition of Patient Preference, Teleconsultation Readiness, Comparative Analysis, and Probabilistic Choice Model. These areas of further research will contribute to increasing understanding of the value proposition in adult community hearing rehabilitation, ultimately leading to more patient-centered and effective rehabilitation practices. Based on the discussion regarding shifts in strategic management research, potential areas for further research could include Investigating the effectiveness of various diversification strategies based on resource linkages versus market linkages and how companies can effectively align human resource management practices with strategic management to maintain competitive advantage. Explore the complexity of imitation or resource acquisition. This research can provide insight into how companies can leverage their internal resources and capabilities to achieve sustainable competitive advantage in a dynamic business environment.

This study can expand and give insight into the built TOD area by compelling the stakeholder collaboration and government to reach the goal. The practical contribution of this research has an impact on policymakers, planners, and industry practitioners. Based on the existing TOD management pattern, it is very difficult for MRT to invite developers at TOD to negotiate regarding the pros and cons of developing TOD. Building owners need certainty and trust from the government, which cannot be given to MRT alone. Without legal clarity and full intervention from the Provincial Government, it will be very difficult for MRT to invite developers and landowners around the station area to work together to develop TOD.

Future research could contribute to a deeper understanding of value creation in business and its implications for stakeholders. The research suggests several areas for further research. The need for qualitative and quantitative data from a normative perspective on the value proposition. Systematic exploration of the origins of the value proposition concept and empirical research on its development process. Explore and assess alternative processes for developing value propositions. Investigate examples of value proposition misalignment and how stakeholder feedback occurs. Explore cocreation opportunities with other stakeholders.

Further research could aim to collect larger sample sizes to provide more robust insights into the relationship between firm resources and product innovation, and future research could address research limitations by exploring the nature of product innovation and firm resources in more depth. This research suggests that further research should correlate value proposition elements with individual innovation success.

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