

Review

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A Systematic Review of ERP, CRM, and HRM Systems for SMEs: Managerial and Employee Support

[Avuyile Myataza](#) , [Michael Mafunga](#) , [Njabulo S. Mkhulisi](#) , [Bonginkosi A. Thango](#) *

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Systematic Review

A Systematic Review of ERP, CRM, and HRM Systems for SMEs: Managerial and Employee Support

Avuyile Myataza, Michael Mafunga, Njabulo S. Mkhulisi and Bonginkosi A. Thango *

Department of Electrical Engineering Technology, University of Johannesburg, Johannesburg, South Africa, 2092

* Correspondence: bonginkosit@uj.ac.za; Tel.: +27(0)11 559 6939

Abstract: This systematic review examines the role of Enterprise Resource Planning (ERP), Customer Relationship Management (CRM), and Human Resource Management (HRM) systems in enhancing managerial decision-making and employee productivity in small and medium-sized enterprises (SMEs) between 2014 and 2024. It explores how these systems streamline operations, improve workflow automation, and support real-time communication, helping SMEs overcome resource limitations and enhance operational efficiency. Additionally, the review considers how these integrated technologies, particularly when combined with advancements such as artificial intelligence (AI) and machine learning (ML), contribute to better resource allocation, strategic planning, and long-term business performance. In addressing the challenges SMEs face in system adoption—such as costs, training, and implementation—the review offers actionable insights into how ERP, CRM, and HRM systems can be strategically employed for sustainable growth and competitive advantage.

Keywords: managerial support; employee support; enterprise resource planning (ERP); Customer relationship management (CRM); human resource management (HRM); systematic review

1. Introduction

The Technology Acceptance Model (TAM) and the Resource-Based View (RBV) provide a robust theoretical foundation for understanding how ERP, CRM, and HRM systems operate in small and medium-sized enterprises (SMEs). TAM focuses on two key factors: perceived usefulness and perceived ease of use, both of which influence managers' and employees' decisions to adopt specific technologies. In the context of SMEs, where resources and technical expertise are often limited, these technologies must integrate seamlessly into daily operations to achieve widespread acceptance. In particular, the perceived ease of use becomes crucial, as many SMEs do not have the capacity for extensive training or large IT departments, making user-friendly systems essential for adoption. Conversely, RBV views these systems as strategic resources that can offer SMEs a competitive edge. When effectively implemented, ERP, CRM, and HRM systems become valuable, rare, inimitable, and non-replaceable (VRIN) resources that enable SMEs to improve decision-making, enhance operational efficiency, and respond more agilely to market changes. By combining TAM and RBV, this study highlights both the immediate practical benefits and the long-term strategic advantages that SMEs can gain from adopting these systems [2,3]. The demand for innovative solutions is growing as businesses navigate an increasingly competitive and complex market. Innovation is no longer a luxury but a necessity for organizations to sustain their competitive advantage. However, for innovation to thrive, the role of employees and their work behaviors must be examined in detail. Human resource (HR) policies that foster innovative work behavior are crucial, as they encourage employees to develop new ideas and apply them in meaningful ways. HR practices that promote involvement and participation, rather than focusing solely on control, aim to enhance employee skills, motivation, and engagement in decision-making processes. These involvement-driven HR strategies help create work environments that are conducive to creativity and innovation, which are

critical for SMEs looking to stay competitive. However, while the role of HR in driving innovation has been acknowledged, there is still a lack of detailed research exploring how different HR strategies can interact to influence innovation, particularly within the context of SMEs [4,5].

Moreover, in a knowledge-based economy, employees involved in research and development (R&D) play a pivotal role in a company's success by driving innovation and maintaining a competitive edge. Attracting, retaining, and motivating these high-value employees requires HRM systems that are specifically designed to address their unique needs. Different management practices, especially in relation to R&D personnel, can vary widely between organizations, and these variations can significantly impact innovation outcomes. A deeper understanding of these practices is needed to provide insights into how they can be optimized for enhancing innovation and productivity within SMEs [7,8]. Additionally, technological advancements, such as the integration of Digital Object Identifiers (DOIs) into ERP systems, offer SMEs a strategic advantage in managing and sharing critical information. By using DOI features for internal documents, project files, and knowledge databases, SMEs can ensure accurate and up-to-date information is accessible to all team members, improving collaboration and decision-making. The incorporation of advanced technologies like artificial intelligence (AI) and cloud computing into ERP systems further enhances operational efficiency by providing real-time insights and analytics. These tools not only streamline workflows but also allow SMEs to respond swiftly to market dynamics and customer needs, creating a more resilient and competitive organization. As demonstrated by the system in Figure 1, the integration of these functional systems is essential in fostering long-term growth and sustainability in SMEs [9,10].

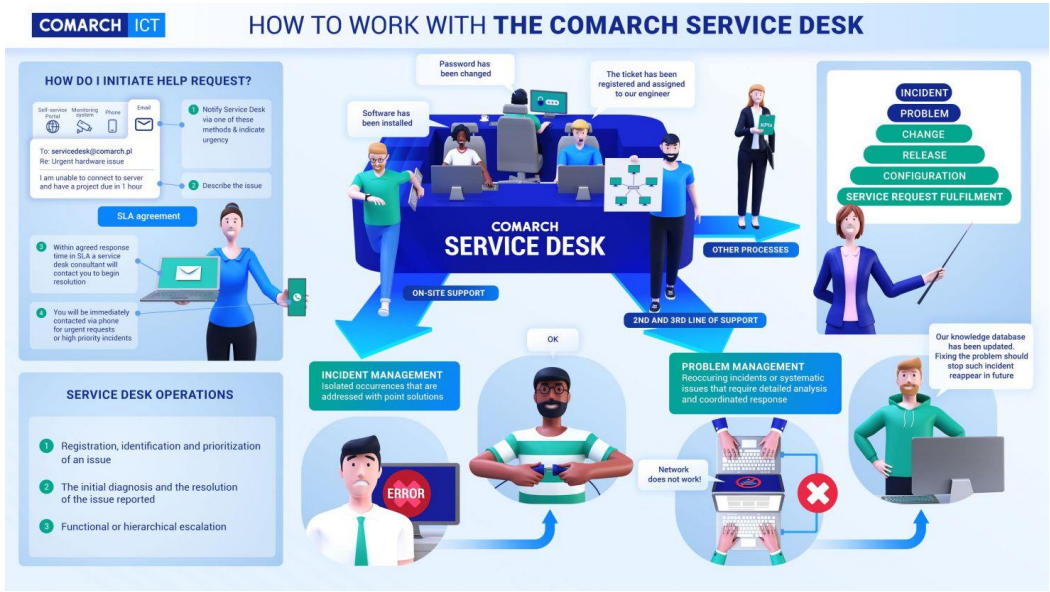


Figure 1. An example of a functional systems in COMARCH. [6].

To position this study within the broader body of literature, a comparative analysis of existing reviews on functional systems in SMEs was conducted. This analysis provides insight into how previous research has addressed the adoption and impact of ERP, CRM, and HRM systems in SMEs, highlighting both the strengths and limitations of each study. While many reviews offer valuable frameworks and practical recommendations, they often lack comprehensive empirical evidence, focus too narrowly on specific industries, or fail to generalize their findings across diverse SME contexts. Table 1 presents a detailed comparison of these reviews, illustrating key contributions, pros, and cons from each source [11–40].

Table 1. Comparative Analysis of Existing Reviews and Proposed Systematic Review.

Ref.	Cities	Year	Contribution	Pros	Cons
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[11]	24	2014	Shows how simulations can improve ERP implementation in SMEs.	Enhances decision-making and resource planning.	May not fully address integration challenges or context-specific variations.
[12]	55	2014	Introduces a framework for integrating sustainability into MIS specifically for SMEs.	Provides actionable recommendations for SMEs to enhance sustainability practices.	Limited empirical data to support its framework and recommendations.
[13]	95	2015	Offers a structured overview of IS research in SMEs, showing current and emerging areas of focus.	Covers a wide range of IS topics relevant to SMEs, providing valuable insights.	The broad scope may be overwhelming and difficult to apply universally.
[14]	232	2015	Presents a conceptual model to improve safety in SMEs, emphasizing a tailored approach to occupational health and safety (OHS) interventions.	Addresses the gap in safety research specific to SMEs and suggests practical measures for compliance and improvement.	Focuses more on theoretical frameworks and less on practical implementation details for diverse SME contexts.
[15]	68	2015	Proposes a decision support system (DSS) to aid industrial SMEs in transitioning to civilization with a focus on integrating services into their business models.	Provides a generic simulator for modelling and simulating different industrial contexts, enhancing decision-making capabilities.	The system's effectiveness is demonstrated through a case study in remanufacturing, which may not generalize to all industries.
[16]	5	2016	Introduces a framework (PrEmISES) for SMEs to manage information by integrating legacy systems with semantic ontologies.	Cost-effective, enhances legacy systems with better knowledge management.	Integration may be challenging for SMEs with limited technical expertise.
[17]	16	2017	Introduces a smart decision support system with a focus on user-friendly interfaces and financial ontologies tailored to SME managers.	The system is designed with an intuitive interface that adapts to the manager's knowledge level, improving decision-making efficiency.	Integrating financial ontologies and eye-tracking analysis may involve complex and costly technology and may not be easily adaptable for all SMEs.
[18]	44	2018	Clarifies how strategic information systems planning (SISP) improves SME profitability.	Offers actionable recommendations for better DSS implementation and strategic planning	Findings are based on SMEs in North Greece, which may not apply universally.
[19]	27	2018	Provides a new system for structuring and reusing manufacturing knowledge in SMEs.	Offers a tangible solution for improving data management and knowledge reuse.	Effectiveness is primarily validated through a single case study, limiting broader applicability.
[20]	1	2018	Analyses KM methods in SMEs, focusing on those in resource-constrained areas.	Provides a comprehensive review and comparative analysis of various KM methods.	Methods reviewed may be less applicable to SMEs with minimal ICT infrastructure.
[21]	4	2019	Assesses decision support systems and digitalization needs in Hungary's food sector.	Emphasizes the need for digital upgrades to boost industry competitiveness.	Reveals slow adoption of advanced technologies compared to other sectors.
[23]	26	2020	Identifies key factors for effective strategic information systems planning (SISP) in the logistics sector of SMEs, emphasizing the need for goal definition and involvement of logistics executives.	Highlights the importance of involving both IS and logistics managers in IT strategy formulation and emphasizes thorough environmental and organizational analysis.	May overlook specific challenges faced by different SMEs and could benefit from more detailed case studies or examples.
[24]	10	2021	Identifies barriers and factors impacting the implementation of early warning, support, and	Highlights critical areas for improving crisis management and support systems, potentially reducing business	May not fully address regional specificities or practical challenges in implementing the proposed systems across different SME contexts.

[25]	11	2021	second chance systems for SMEs in the Baltic States. Identifies situation analysis as crucial for ISP success in agrifood SMEs.	failures and fostering stronger enterprises. Focuses on the importance of situation analysis for effective decision-making.	Downplays the importance of other ISP stages.
[26]	2	2022	Highlights key factors in ERP adoption for Brazilian SMEs.	Provides valuable insights into ERP adoption in SMEs	Findings may not be generalizable beyond the studied region or sample size.
[27]	16	2022	Explores factors influencing the continuance intention of accountants to use AIS in Jordanian SMEs, focusing on UTAUT, TMS, and self-efficacy.	Highlights the significance of TMS and self-efficacy; supports UTAUT theory; identifies key factors affecting AIS usage.	Limited empirical studies on post-adoption behaviors; challenges in AIS usability in developing countries; potential negative effects of TMS on usage intentions.
[28]	6	2022	Evaluates the impact of Knowledge Management Systems (KMS) and Decision Support Systems (DSS) on the performance of SMEs in Oman, addressing innovation and leadership in decision-making.	Highlights the importance of KMS and DSS for economic growth; emphasizes the role of innovation and leadership; provides recommendations for best practices in SMEs.	Implementation challenges of KMS; reliance on leadership behavior; need for modern strategies to overcome barriers to innovation.
[29]	4	2022	Explores the considerations SMEs face when implementing new target segments, highlighting key areas such as marketing strategies and organizational changes.	Identifies critical areas for successful segmentation; provides practical insights from case studies; addresses potential complexities in implementation.	Limited by reliance on qualitative data from interviews; may not represent all SMEs; potential for organizational resistance not fully explored.
[30]	1	2022	Investigates how high-performance work systems (HPWSs) enhance organizational resilience in SMEs, leading to improved firm performance.	Offers a theoretical model linking HRM practices to resilience; distinguishes between bounce-back and bounce-forward resilience; based on robust data from 177 SMEs.	Limited generalizability beyond the Nigerian context; may overlook external factors influencing resilience; focuses mainly on HRM without broader organizational context.
[31]	3	2023	Presents a model to incentivize sustainable performance (SUP) in tourism SMEs by strengthening internal relations.	Utilizes a comprehensive methodology combining SNA and PLS-PM; identifies critical factors for fostering SUP; emphasizes adaptability in complex environments.	Limited to the organizational domain within the Mexican context; may lack generalizability to other cultural or economic settings.
[32]	1	2023	Characterizes performance measurement systems (PMS) in SMEs, identifying key attributes and their usage from a user perspective.	Offers a detailed analysis of PMS functionalities; emphasizes the importance of user experience in shaping PMS effectiveness; proposes a framework for PMS evaluation.	Limited to a specific context (Québec, Canada); findings may not be universally applicable across different industries or regions.
[33]	10	2023	Investigates recruitment practices in SMEs, highlighting the impact of technology and managerial practices.	Provides valuable insights for HR professionals to optimize recruitment in a changing environment.	Limited generalizability due to small sample size and specific geography of study.
[34]	1	2023	Discusses the importance of sustainability in SMEs in the Slovak Republic, addressing quality management and economic challenges.	Highlights the critical role of SMEs in national economies and their sustainability needs.	Limited focus on larger enterprises and their role.
[35]	2	2023	Explores the factors behind the successful transition of SMEs to sophisticated management control systems (MCS).	Identifies key roadblocks and solutions for SMEs, providing actionable insights for managers.	Limited to a single industry, which may restrict generalizability; cross-sectional research limits longitudinal insights.

[36]	4	2023	emphasizing the role of employee buy-in and foundational controls. Develops a conceptual framework for digitalizing maintenance processes in SMEs, integrating technological and organizational factors. Utilizes the Markov Decision Model and Particle Swarm Optimization to identify optimal maintenance parameters for SMEs, enhancing machine availability significantly.	Offers practical insights for low-cost digitalization, bridging high-tech concepts with real-world SME challenges.	May oversimplify complex digital transformation processes.
[37]	30	2024	Analyzes factors affecting information system performance in Korean SMEs, highlighting the importance of top management support and system usage. Proposes a two-tier approach using NLP for digital system identification and country-specific analysis to address SMEs' digital challenges in developing countries.	Provides a data-driven approach to maintenance, potentially increasing machine availability by over 73%	Results may vary in different contexts, and reliance on algorithms could overlook practical maintenance challenges.
[38]	7	2024	Develops a workplace design framework tailored for manufacturing SMEs in Indonesia, providing guidance for managers. Discusses the digital transformation journey of a UK-based SME, highlighting improvements in key performance indices through technology adoption and a digital twin architecture.	Offers valuable insights for improving corporate competitiveness in SMEs, emphasizing practical applications.	Focuses solely on Korean SMEs, which may limit generalizability to other contexts.
[39]	2	2024		Offers a comprehensive framework for sustainable digital transformation, enhancing SMEs' growth and competitiveness.	Focuses on developing countries, which may not apply universally to all SMEs.
[40]	1	2024		Addresses specific needs of SMEs in developing countries, promoting safety and productivity in the workplace.	May require adjustments for different contexts beyond Indonesia or other sectors.
[41]	3	2024		Emphasizes the benefits of Industry 4.0, enhances competitiveness, and uses a structured approach to digitalization.	Potential challenges in implementation for other SMEs, as findings may be specific to the case study.
Proposed review	systematic		Consolidates studies on functional systems in small and medium-sized enterprises (SMEs), emphasizing the ways in which ERP, CRM, and HRM have aided in managerial decision-making, worker productivity, and internal operations.	In addition to identifying research gaps and practical issues, this analysis provides a thorough overview of functional systems and lays the groundwork for future studies and prospective advances in system integration to better support managers and staff in small and medium-sized enterprises.	-

The shortcomings identified in existing reviews highlight the need for a more comprehensive and practical study on the integration of functional systems in SMEs. Many prior studies are limited in scope, focusing on specific regions, industries, or technologies, which restricts their generalizability and applicability across different SME contexts. Additionally, while theoretical frameworks are well-developed, many studies lack practical, implementable strategies that consider the unique challenges faced by SMEs, such as resource constraints and limited technical expertise. Furthermore, several reviews offer conceptual models without sufficient empirical validation or real-world case studies, making it difficult for SMEs to apply these findings effectively. By addressing these gaps, the proposed systematic review will provide a broader, more integrative analysis of ERP, CRM, and HRM systems, offering actionable recommendations tailored to SMEs. This study will also focus on

overcoming the specific challenges that SMEs encounter, making it a valuable contribution to the literature on functional systems in small and medium-sized enterprises.

1.1. Research Questions

The following research questions will be explored in the proposed survey:

- How do ERP, CRM, and HRM systems impact managerial decision-making and resource allocation in SMEs?
- In what ways do ERP, CRM, and HRM systems enhance workforce efficiency and employee productivity in SMEs?
- What operational improvements are achieved through the adoption of ERP, CRM, and HRM systems in SMEs, particularly in reducing manual tasks and automating workflows?
- How can the integration of AI and machine learning into ERP, CRM, and HRM systems further enhance innovation and competitiveness for SMEs?

1.2. Rationale

The integration of ERP, CRM, and HRM systems in SMEs is a critical area of study, particularly because SMEs often lack the resources and technical expertise that larger enterprises possess. These systems offer potential for enhancing decision-making, improving productivity, and driving operational efficiency, but SMEs face unique challenges in implementing them. Given the limited financial and technical resources of SMEs, this study seeks to explore how these systems can be effectively integrated to support both managerial and employee functions. Additionally, it addresses the broader issue of market competitiveness, as SMEs must navigate dynamic environments while maintaining lean operations. By identifying the specific benefits and challenges associated with ERP, CRM, and HRM system adoption in SMEs, this study aims to provide actionable insights for their sustainable growth and competitive advantage.

1.3. Objectives

The aim of the study is to provide a comprehensive analysis of how ERP, CRM, and HRM systems enhance decision-making, productivity, and operational efficiency in SMEs, while identifying key challenges and offering practical recommendations for effective system integration. The proposed survey intends to fulfil the following objectives:

- To analyze the impact of ERP, CRM, and HRM systems on managerial decision-making and resource allocation in SMEs.
- To evaluate how the integration of these systems enhances workforce efficiency and employee productivity.
- To assess the operational improvements achieved through automation and workflow optimization, with a focus on reducing manual tasks in SMEs.
- To explore the potential for AI and machine learning integration within ERP, CRM, and HRM systems to drive innovation and maintain competitiveness in the SME sector.

1.4. Research Contribution

This systematic review offers a comprehensive analysis of the role those functional systems such as ERP, CRM, and HRM play in supporting managers and employees in small and medium-sized enterprises (SMEs) from 2014 to 2024. The study synthesizes current literature to explore how these systems enhance decision-making, operational efficiency, and overall workplace productivity. The review not only highlights the most effective approaches to system integration but also identifies key challenges that SMEs encounter during adoption, providing valuable insights for maximizing both managerial oversight and employee engagement in the SME environment.

- This review fills a critical gap in the existing research by providing a detailed overview of how functional systems support both managerial leadership and staff productivity in SMEs. While many studies have examined individual systems, this review uniquely combines the impact of ERP, CRM, and HRM on daily operations, offering a more holistic understanding of their effects on SMEs.
- The study establishes a structured framework connecting functional systems to leadership and employee support, offering a foundation for understanding how these tools facilitate managerial decision-making and enhance workflow efficiency. By improving communication, automation, and resource management, these systems contribute directly to employee satisfaction and overall productivity.
- The review identifies crucial areas for further exploration, particularly in the customization of functional systems for SMEs. It emphasizes the need for more research into advanced technologies like artificial intelligence (AI) and cloud computing, which could significantly enhance system performance for SMEs, addressing their specific needs and limitations.
- This review also provides actionable data for policymakers and organizations aiming to support SMEs. By offering insights into the adoption barriers SMEs face—especially in developing countries where they play a critical role in economic development—the study suggests policy initiatives that could facilitate easier access to these systems, thus improving their overall impact on business performance.

1.5. Research Novelty

This study brings a unique contribution to the field by offering a comprehensive assessment of the impact that ERP, CRM, and HRM systems have on the performance of SMEs. Previous studies have not thoroughly examined the combined effects of these systems, especially with a focus on the factors that influence their successful or hindered adoption. This review bridges that gap by analyzing the key enablers and barriers that affect system implementation, ranging from budgetary constraints to organizational culture and technological readiness.

- The research provides novel insights by investigating underexplored topics, such as the influence of limited technical expertise, budgetary challenges, and resource constraints on the adoption of these systems in SMEs. By focusing on the specific challenges faced by SMEs, the study offers a more targeted understanding of how these functional systems can be effectively utilized to improve operational performance.
- This review not only identifies the challenges but also delivers focused recommendations, particularly for SMEs looking to integrate CRM, ERP, and HRM systems. The research offers practical suggestions for overcoming adoption barriers, such as providing training programs, improving system customization, and leveraging emerging technologies like AI to enhance operational outcomes.

This work is organized into five key sections. Section 1: Introduction provides the study's background, highlights the importance of integrating ERP, CRM, and HRM systems in SMEs, and sets the objectives of the research. Section 2: Literature Review critically examines existing studies and identifies gaps related to functional system adoption in SMEs. Section 3: Methodology outlines the systematic review approach, including the selection criteria, data sources, and analysis methods. Section 4: Results and Discussion presents the key findings on system integration, managerial decision-making, and worker productivity, followed by an in-depth interpretation of these results. Section 5: Conclusion summarizes the study's contributions, implications for SMEs, and proposes avenues for future research.

2. Materials and Methods

The methods for assessing how HRM, CRM, and ERP affect small and medium-sized business's (SMEs') efficacy are described in this section. The study looks at research published in the last ten years, with a focus on papers that were published between 2014 and 2024. The methodology lays the groundwork for a thorough analysis of each component in the parts that follow including instructions for choosing studies, data sources, and the process used to review the gathered literature. Figure 2 illustrate the proposed framework that will be employed in this survey.

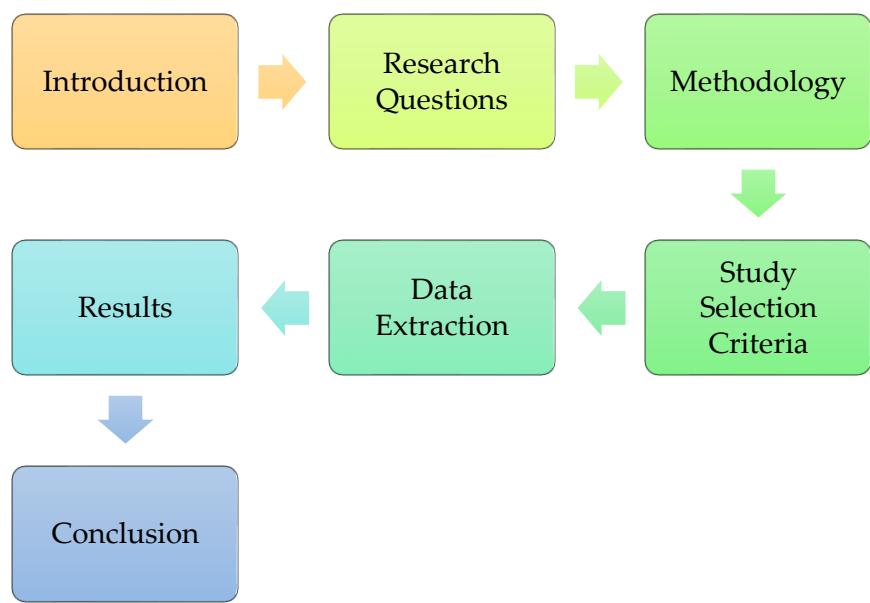


Figure 2. SLR Flow Diagram.

2.1. Eligibility Criteria

Functional systems and their significance in assisting managers and employees in SMEs must be specifically examined in the study. ERP (Enterprise Resource Planning), CRM (Customer Relationship Management), and other management information systems are examples of technology or process-oriented systems intended to improve SME operations. These systems are classified as functional systems. The review included studies published within the last 10 years to ensure the relevance and applicability of the findings to the current technological and business environment. Excluded studies focused solely on worker support or managerial support without looking into how the two intersected. The proposed inclusion and exclusion criteria are tabulated in Table 2.

Table 2. Proposed Inclusion and Exclusion criteria.

Criteria	Inclusion	Exclusion
Topic	Research must focus on ERP, CRM, and HRM Systems for SMEs, Managerial and Employee Support: A Systematic Review	Research papers not focusing on Functional Systems and The Support for Managers and Workers: A Systematic Review
Research Framework	The articles must include a research framework or methodology for functional systems and their support for managers and workers.	Articles lacking a clear research framework or methodology for functional systems and their support for managers and workers
Language	Papers written in English.	Papers not in English.
Period	Publications within 2014 and 2024.	Publications outside 2014 and 2024.

2.2. Information Sources

When performing the systematic review on "Functional Systems and Their Support for Managers and Workers," numerous databases and sources were used in conjunction with an extensive search technique. A comprehensive examination of scholarly publications and conference

papers is ensured by consulting primary databases such as Google Scholar, Web of Science and SCOPUS.

- Google Scholar is a free search engine that indexes academic content from a variety of fields, including books, journals, theses, conference papers, and patents. It provides a wide range of peer-reviewed research and gray literature by compiling content from academic publications, professional associations, universities, and other intellectual organizations. Its sophisticated search features make it possible for users to locate scholarly materials, keep track of citations, and investigate related works, making it an invaluable resource for academics, professionals, and researchers everywhere.
- An extensive collection of academic literature from many fields, including the social sciences, humanities, sciences, and arts, is accessible through the extensive Web of Science research database. Researchers can locate and examine academic papers, journal articles, and conference proceedings using its citation indexing and tracking services. Citation metrics are also used to evaluate the significance and impact of research.
- Science, technology, health, the social sciences, and the arts and humanities are just a few of the fields that are covered by the extensive abstract and citation database SCOPUS. It offers tools for citation tracking, impact analysis, and literature reviews in addition to access to a sizable library of peer-reviewed journals, conference papers, and patents. Scholars frequently utilize SCOPUS to locate pertinent research, monitor research patterns, and assess the significance of scholarly publications.

2.3. Search Strategy

The process of conducting a systematic review, beginning with the formulation of research questions, is depicted in Figure 3. These inquiries support the selection of a research approach, including organizing an SLR (Systematic Literature Review), defining inclusion and exclusion criteria, choosing research sources, and selecting search terms. The process then moves on to selecting research articles via a search and assessment process, which is essential to guaranteeing references of the highest calibre. The next step involves taking data out of the selected research articles, with an emphasis on assessing data integrity. In order to answer the research questions and wrap up the research process, data must be compiled during the execution phase of the research data.

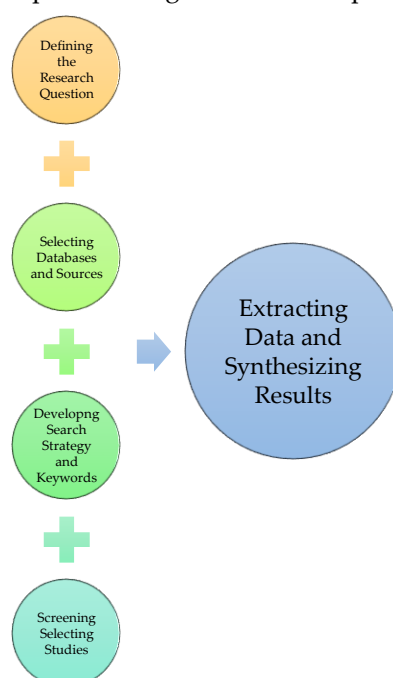


Figure 3. Flow Chart Explaining Information Sources.

To find studies that provided characteristics on functional systems, assistance for managers, and support for employees and SMEs, search keywords were developed specifically for this systematic review. A duplicative process of exploratory searches was used to choose index key-terms. Terms that failed to produce studies meeting the inclusion requirements were eliminated. The comparable terms of the recommended phrases were determined in order to make sure that they included the equivalent terms of the core keywords. Matchable terms were found using synonyms; for example, "Functional Systems" might also mean "Support Systems." We got, "Small and Medium Enterprises" for "SMEs" and "Workers" for "Managers". The code string was ("Enterprise Resource Planning" OR ERP) AND ("Customer Relationship Management" OR CRM) AND ("Human Resource Management" OR HRM) AND ("Small and Medium Enterprises" OR SME OR SMEs) AND (Manager* OR Employee*) AND (Support OR Satisfaction OR Efficiency OR Performance) which had the use of AND & OR, based on the research title: Functional Systems and Their Support for Managers and Workers in SMEs. The logic "OR" operator encompasses any of the selected terms, while the logic "AND" operator includes all of the selected keywords. The code string helped us finding 17800 research articles in Google scholar from 2014-2024 in 0.40 seconds.

Table 3. Search Terms Used in SLR.

Search Terms	Data Bases	Fields
Enterprise Resource Planning OR ERP AND Customer Relationship Management OR CRM AND Human Resource Management OR HRM AND Small and Medium Enterprises OR SMEs AND Manager OR Employee AND Support OR Satisfaction OR Efficiency OR Performance	SCOPUS Google Scholar Web of Science	Title, Abstract Keywords

2.4. Selection Process

Strict selection procedures were used to guarantee a relevant collection of papers for the review on "The impact of Customer Resource Management, Enterprise Resource Management, and Human Resource Management on SME performance." A process was adhered to by the reviewers to choose papers for the systematic review titled "The Impact of Customer Resource Management, Enterprise Resource Management, and Human Resource Management on SME Performance." They used a search code that included terms linked to SMEs, performance, and effect along with keywords like "Enterprise Resource Planning," "Customer Relationship Management," and "Human Resource Management." Each reviewer was given a database to compile research papers from, either Web of Science, Scopus, or Google Scholar. Each reviewer first collected 98 papers, which were then checked according to the following inclusion criteria: the papers had to be published in English, relevant to the topic, and published between 2014 and 2024. Additionally, the papers had to have a research framework that addressed the impact of HRM, ERP, and CRM on the performance of SMEs. Additionally, exclusion standards were used to group the studies. The selected papers were entered into an Excel spreadsheet for evaluation. Reviewers carried out an additional evaluation to verify compliance with the inclusion criteria and resolve any discrepancies by eliminating documents as needed to keep the data accurate and pertinent.

2.5. Data Collection Process

The process of gathering data is summarized in the section that follows. It shows how many reviewers were involved, how they collaborated or worked alone, how information was obtained and verified from study researchers, and what online database tools were utilized. We used the Web of Science and Scopus platforms to obtain data from the University of Johannesburg (UJ) library database during our data collection process. A search code that targeted English-language publications published between 2014 and 2024 served as the basis for our investigation. Journal articles, conference papers, textbook chapters, theses, and dissertations were all included in our selection criteria. We found 20 studies on the Web of Science, 37 studies from Scopus, and 51 from Google Scholar after adjusting our search parameters.

We split up the articles among the three authors to reduce job duplication and speed up the process. A time range was given to each author; one covered the years 2014 to 2016, and another one covered 2017 to 2020. A third covers 2021 to 2024. We made sure that our research had no duplicate papers by using this strategy. Each author gathered information on their own. We collaborated and edited the Excel document in real-time by sharing it online. All three authors worked together to examine the Excel sheet after the initial data-entering stage was finished to ensure data accuracy. We resorted to the documentation for adjustments in cases where there were contradictions, such as incorrectly identifying paper types. The Google Scholar database was also utilized to gather data. For each reviewer, we separated the papers we had into groups of three.

Together, we selected 51 papers from Google Scholar to be included in the analysis. We looked through the abstracts, read the introductions, and then double-checked the topic names and keywords to make sure they aligned with our study emphasis to make sure these publications are relevant. We also considered the number of citations, which serves as a gauge for the authority and impact of the paper. Furthermore, since Google Scholar did not have an extraction tool like Web of Science and SCOPUS, each reviewer selected publications themselves.

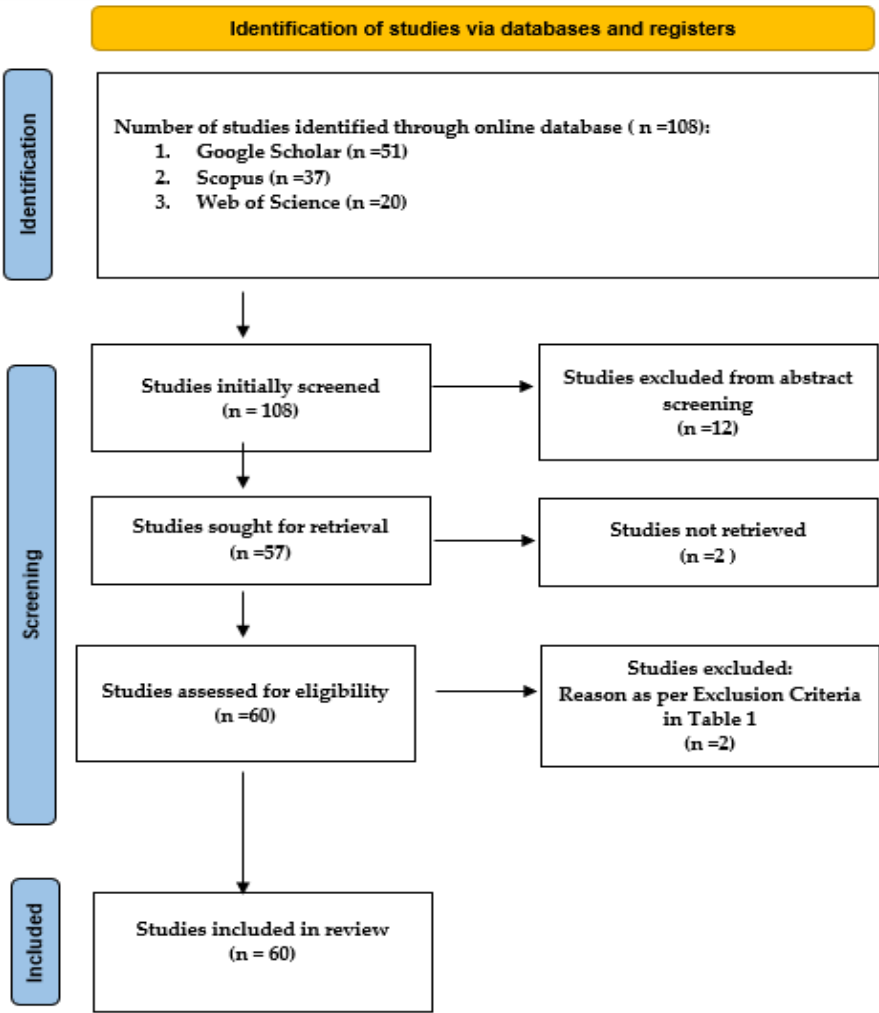


Figure 4. Data Collection Process Flowchart.

2.6. Data Items

The purpose of this Systematic Literature Review is to compile data that explores how big data affects small and medium-sized businesses (SMEs). To ensure a thorough understanding of the subject, the results are categorized based on the research questions.

2.6.1. Data Collection Method

The outcomes for which the data were searched are listed and defined in this part. These outcomes include performance gains, cloud computing adoption, and the operational performance of SMEs. All relevant results, covering a range of time points, techniques, and analyses, that were compatible with these metrics were sought for each outcome area. Based on predefined criteria, a systematic review was utilized to highlight the most appropriate and dependable data when many outcomes were convenient inside the same domain. This made sure that each outcome's analysis provided a methodologically sound and comprehensive picture.

The following are the main factors that are used to evaluate how ERP, CRM, and HRM systems affect the functionality of SMEs' systems. The most crucial components, methods, and findings that establish the effectiveness of those functional systems' use are shown in the figure.

2.6.2. Variable Data Collection

The characteristics of the participants as well as the specifics of the intervention are defined and listed in this section together with all other variables for which information were searched. Additionally, factors like the study design were well documented. Certain information was acquired to fill in the blanks, when necessary, either based on reasonable information gathered from the information that was accessible or by following standard procedures from the reference. To guarantee clarity and minimize the effect of missing or inconsistent data on the study, the collected data was expressed explicitly.

Table 4. Data Items with their Descriptions.

Fields	Description
Title	The name of the research work or publication.
Year	The year the research was published.
Online Database	The database where the research is indexed (e.g., Google Scholar, SCOPUS).
Journal Name	The name of the journal or publication where the research papers.
Research Type	The format of the research paper (e.g., journal article conference paper)
Discipline or subject area	The academic field or area of study (e.g., functional systems, management support).
Industry Context	The industry or sector where the research is applied (e.g., SMEs, startups).
Geographic Location	The geographic area where the research was conducted or is focused.
Economic Context	The economic environment addressed by the research (e.g., developed vs developing countries)
Type of Functional Systems	The types of systems discussed (e.g., financial management, supply chain management).
Technology Providers	The companies or platforms providing the technology discussed (e.g., SAP, Oracle).
Technology Implementation Model	The model used for implementing (e.g., on-premises, cloud-based).
Research Design	The approach used in the research (e.g., experimental, case study).
Type of Study	The nature of study (e.g., quantitative, qualitative, mixed methods).
Sample Size	The number of participants or units in the study.
Sample Characteristics	The nature of the sample (e.g., SMEs, managers).
Data Collection Methods	Techniques used to gather data (e.g., surveys, interviews).
Data Analysis Techniques	Methods used to analyze the collected data (e.g., statistical analysis, thematic analysis).
Managerial Support Metrics	Measures of support provided to management (e.g., decision-making efficiency)
Worker Support Metrics	Measures of support provided to management (e.g., decision-making efficiency)
Business Performance Metrics	Indicators of business performance (e.g., task efficiency).
Organizational Outcomes	Indicators of business performance (e.g., revenue growth, cost savings).
Long-term Impacts	Results related to organizational effectiveness (e.g., employee satisfaction).
	The enduring effects of the research outcomes (e.g., competitive advantage, business sustainability).

2.7. Study Risk of Bias Assessment

We investigated the possibility of bias during our assessment by evaluating the studies' quality in accordance with the standards relevant to our area of study. This assessment was carried out by three reviewers. After examining the papers individually for objectivity, as indicated in Table 5 below, each reviewer gathered to discuss and determine the bias risk associated with each study. This

evaluation process did not use any automated instruments or software. Every study's methodology and findings were examined by manually. Based on factors including sample size, data collection techniques, and study design relevance, bias risk was determined. Research employing open methods were thought to carry bias risks.

Table 5. Proposed Risk of bias Assessment.

Ref.	Selection (0-4 stars)	Comparability (0-2 stars)	Outcome/Exposure (0-3 stars)	Total Stars	Quality Rating
[1]	★★	★★	★★	6	Low-Moderate
[2]	★★★	★★	★★	7	Moderate
[3]	★★★	★★	★★★★	8	Moderate-High
[4]	★★★★	★★	★★★★	9	High
[5]	★★★	★★	★★★★	8	Moderate-High
[6]	★★★★	★★	★★★★	9	High
[7]	★★	★	★★	5	Low
[8]	★★★	★★	★★	7	Moderate
[9]	★★★	★★	★★	7	Moderate
[10]	★★	★★	★	6	Low-Moderate
[11]	★★★	★★	★★	7	Moderate
[12]	★★★	★	★★	6	Low-Moderate
[13]	★★★	★★	★★★★	8	Moderate-High
[14]	★★	★★	★	6	Low-Moderate
[15]	★★★	★★	★★	7	Moderate
[16]	★★★	★★	★★★★	8	Moderate-High
[17]	★★★★	★★	★★	8	Moderate-High
[18]	★★★	★★	★★	7	Moderate
[19]	★★	★★	★★	6	Low-Moderate
[20]	★★★	★★	★★	7	Moderate
[21]	★★★	★★	★★★★	8	Moderate-High
[22]	★★	★	★★	5	Low
[23]	★★	★	★	4	Low
[24]	★★★	★★	★★	7	Moderate
[25]	★★★	★★	★★	7	Moderate
[26]	★★★★	★★	★★★★	9	High
[27]	★★★	★★	★★★★	8	Moderate-High
[28]	★★★★	★★	★★	8	Moderate-High
[29]	★★★	★★	★★★★	8	Moderate-High
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
[98]	★★★	★★	★★	7	Moderate
[99]	★★★★	★★	★★	8	Moderate-High

[100]	★★★★	★	★★	6	Low-Moderate
[101]	★★★★★	★★	★★★★	9	High
[102]	★★★★	★★	★★	7	Moderate
[103]	★★★★★	★★	★★★★	9	High
[104]	★★★★	★★	★★★★	8	Moderate-High
[105]	★★★★★	★★	★★★★	9	High
[106]	★★★★	★★	★★	7	Moderate
[107]	★★★★★	★★	★★★★	9	High
[108]	★★★★	★★	★★	7	Moderate

2.8. Effect Measures

Different effect measures were used to synthesize and present the findings in this systematic review on "Functional Systems and Their Support for Managers and Workers" within SMEs. These measures were chosen based on the type of outcomes reported in the included studies. The following effect measures were used:

- Managerial Support Outcomes**
Studies reporting on how functional systems improve decision-making efficiency among managers used the mean difference to compare the amount of time or the quality of decisions before and after these systems were implemented. The mean difference, which is usually determined by surveys or Likert scales, was used to examine the degrees of managerial satisfaction with their roles before to and following the implementation of functional systems.
- Worker Support Outcomes**
For This metric was used to compare task efficiency levels before and after functional systems were put in place, including task completion times and total number of tasks done. Odds ratios were computed to estimate the probability of higher job satisfaction after system adoption for studies that revealed the percentage of employees who were satisfied with their jobs both before and after the installation of functional systems. After functional systems were introduced, changes in work-related stress levels which are usually measured using self-reported stress scales were measured using the mean difference.
- Combined Managerial and Worker Support Organizational Performance Outcomes**
Research on productivity gains in SMEs that implemented functional systems vs those that did not employ risk ratios to assess the probability of increased productivity in the former group. Employee Turnover: Hazard ratios were employed in research looking at how functional systems affected employee turnover to assess the risk of turnover over time between companies that adopted these systems and those that didn't. Financial Performance: Financial measures like revenue growth, profit margins, or cost savings were compared before and after the installation of functional systems using the mean difference.

Table 6 organizes the effect measures for various outcomes related to functional systems in SMEs, outlining how each was evaluated. It provides a concise overview of the methods used to analyze managerial, worker, and organizational performance outcomes.

Table 6. Effect Measures.

Outcome Category	Outcome Type	Effect Measure	Description
Managerial Support Outcomes	Decision-Making	Mean	Compared time and quality of decisions before and after system implementation using surveys/Likert scales.
	Efficiency	Difference	
	Managerial Satisfaction	Mean Difference	Measured satisfaction before and after system implementation through self-reported surveys.

Worker Support Outcomes	Task Efficiency	Task Efficiency Metric	Compared task completion times and number of tasks done before and after system adoption.
	Job Satisfaction	Odds Ratios	Compared task completion times and number of tasks done before and after system adoption
	Work-Related Stress	Mean Difference	Estimated the likelihood of increased job satisfaction after system adoption using pre- and post-installation data.
	Work-Related Stress	Mean Difference	Measured changes in stress levels using self-reported stress scales before and after system implementation.
Combined Managerial and Worker Outcomes	Productivity Gains	Risk Ratios	Assessed probability of increased productivity in SMEs with functional systems compared to those without.
	Employee Turnover	Hazard Ratios	Assessed the risk of turnover over time in SMEs with and without functional systems.
	Financial Performance	Mean Difference	Compared financial performance (revenue, profit margins, cost savings) before and after system implementation.

2.9. Synthesis Methods

We used a methodical approach to find high-quality studies to compile the research required for our systematic literature review about the effects of customer resource management, enterprise resource management, and human resource management on the performance of small and medium-sized enterprises (SMEs). As shown in Figure 5, the overall tasks and the synthesis processes are important. The crucial elements in maintaining the integrity and relevance of the study’s conclusions are the additional procedures used throughout the review. To make sure that we included important, high-quality studies, we followed a methodical approach when gathering the research for our systematic literature review on the effects of customer resource management, enterprise resource management, and human resource management on the performance of small and medium-sized enterprises (SMEs) [110–119].

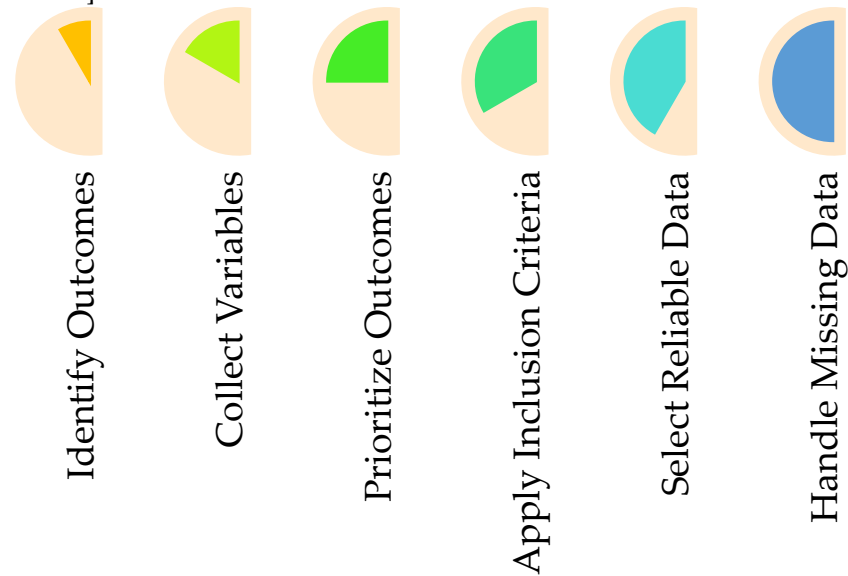


Figure 5. Proposed Data Collection.

Included are the qualifying requirements, data preparation for synthesis, data accumulation and presentation, and data synthesis. In addition, we examined the causes of research result heterogeneity and performed a sensitivity analysis to evaluate the reliability of our synthesized data.

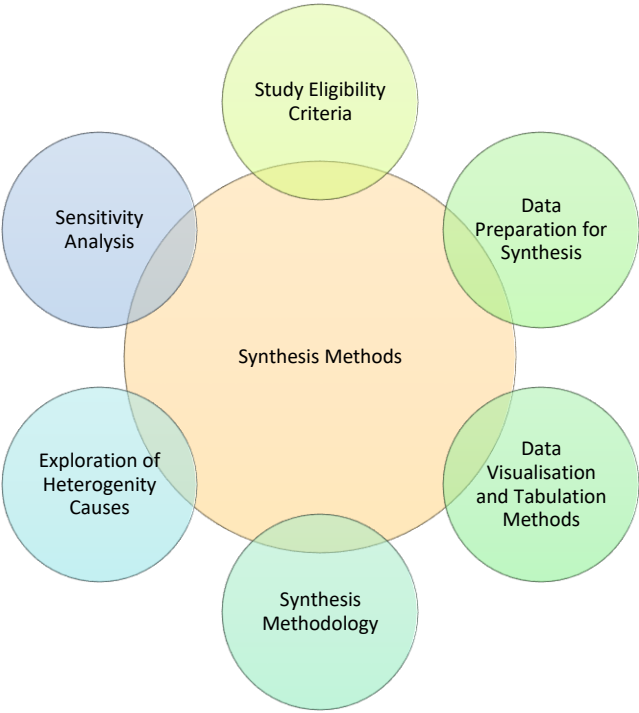


Figure 6. Synthesis Method.

2.9.1. Selection of Studies and Eligibility for Synthesis

To determine how well the research matched our main themes and conclusions about ERP, CRM, HRM, and SMEs, we examined their features. Papers having multiple citations and those directly connected to our issue were given preference in our selection criteria. To understand the goals and methods of each study, we carefully read the abstracts. We searched for research that used techniques to investigate how functional systems affect SMEs. Literature evaluations were left out to maintain the reliability of our sources. Includes only sources' peer-reviewed articles. We avoided publications that testified to the reliability and authority of the studies in our review by employing online filters. The research that was chosen for examination included theses, dissertations, conference papers, journals, articles, and articles published between 2014 and 2024.

2.9.2. Selecting Which Syntheses Are Eligible

Based on their objectives and the results they assessed, studies were categorized into several synthesis groups. Research on how functional systems affect managerial decision-making, for example, was combined with studies on worker task efficiency, which were synthesized separately. This strategy minimized the possibility of bias and improved the validity of the results by ensuring that only comparable studies were included in each synthesis.

2.9.3. Preparing Data for Synthesis and Display

An attempt was made to get the missing data for studies that lacked summary statistics (such as missing means or standard deviations) by getting in touch with the authors. The study was not included in any quantitative meta-analysis; instead, it was incorporated into the narrative synthesis in the event that data could not be collected. Data conversions were carried out using accepted statistical procedures to permit inclusion in quantitative synthesis in studies that reported medians and interquartile ranges rather than means and standard deviations. When needed, effect sizes like odds ratios, risk ratios, and hazard ratios were transformed into a standard metric (such as standardized mean difference) to make comparing results between studies easier. This was especially crucial for research utilizing various scales or methodologies to measure comparable outcomes [110–119].

2.9.4. Synthesis Procedures

The study findings were synthesized in an organized way using a set of criteria arranged in an Excel spreadsheet. With an emphasis on characteristics like the title, publication year, and source databases (such Google Scholar, SCOPUS, and Web of Science), this organized strategy assisted in comparing and assessing various elements of the studies included. Table 7 shows the number of studies for each of these databases. Journal name, research kind (article journal, conference paper, book chapter, dissertation/theses), and citation count were used to categorize the studies [110–119].

Table 7. Pivot Chart to Visualize and Analyze Data.

No.	Online Repository	Number of Results
Pie Chart	A pie chart shows parts of a whole as slices of a circle, making it easy to see how different categories contribute to the total.	Percentages
Line Chart	A line chart connects data points with lines to reveal trends and changes over time, helping track progress and fluctuations.	Numbers
Clustered Column Chart	A clustered column chart displays multiple columns for each category, allowing comparison of different series side by side within each category.	Percentages

Table 8. Results Obtained from Literature Search.

No.	Online Repository	Number of Results
1	SCOPUS	37
2	Google Scholar	51
3	Web of Science	20
Total		108

2.9.5. Exploration of Heterogeneity Causes

Many factors contribute to the observed variety in results when examining the heterogeneity of findings among studies from 2014 to 2024 on ERP, CRM, and HRM systems for SMEs with an emphasis on managerial and staff assistance. The varying sizes and industries of SMEs are a primary source of heterogeneity, as they have an important effect on system outcomes, uptake, and implementation success. For instance, ERP systems may provide different levels of assistance to manufacturing SMEs than to service-based SMEs, where CRM systems are more important. The availability of trained personnel and regional IT infrastructure are two examples of geographic factors that influence the efficacy and user satisfaction levels.

Some systematic reviews have used subgroup analyses to separate findings depending on company size, industry type, and region to investigate these reasons of heterogeneity. Furthermore, there are differences in the software integration capacities and customization choices amongst various systems (CRM, HRM, ERP), which leads to inconsistent results concerning usability and performance impact. Further adding to the variation are studies that go further into the employee perspective and frequently describe varying experiences with system usability, training, and engagement.

2.9.6. Analysis of Sensitivity

For this systematic review, both quantitative and qualitative synthesis methods were employed to ensure a comprehensive analysis of ERP, CRM, and HRM systems in SMEs. Where sufficient data were available, a meta-analysis was conducted using a random-effects model to account for heterogeneity in study designs, SME sizes, and system implementations. This allowed for a more robust quantitative synthesis of key outcomes, such as improvements in managerial decision-making and employee productivity. In cases where meta-analysis was not feasible, a thematic analysis was applied to qualitative data, identifying common themes like "decision-making improvements," "barriers to adoption," and "employee support." This combined approach strengthens the overall

impact of the findings by providing both statistical insight and deeper thematic understanding [110] – [119].

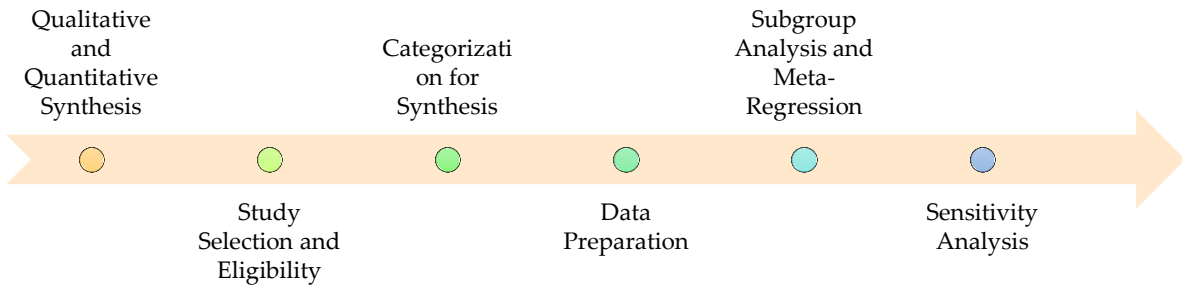


Figure 7. Synthesis Procedures.

The synthesis procedures included preparing data for analysis, classifying research by objectives, and choosing studies based on qualities. Based on research compatibility, narrative synthesis or meta-analysis was used, with sensitivity and subgroup analyses guaranteeing solid, objective conclusions.

2.10. Reporting Bias Assessment

We were quite aware of the potential for reporting bias in our analysis, which occurs when some results or conclusions are disclosed while others may not. This type of bias has the potential to skew conclusions by inflating the strength or consistency of some effects. To address this problem, we looked over each study's methodology and results sections to make sure the conclusions were consistent with the initial objectives. We made sure that all pertinent results were displayed. We took note of any incomplete or missing data and considered the potential impact these shortcomings could have on the analysis. We also acknowledged the potential for publication bias, in which research with positive findings has a higher chance of being published than studies with neutral or unfavorable conclusions. We ensured a broader viewpoint by including a wide range of papers from different sources and locations to reduce this danger [110–119]. This enabled us to obtain a more precise image of the available data.

2.11. Certainty Assessment

This section describes the methodology used to assess the validity of the data collected on the effects of HRM, CRM, and ERP on the performance of SMEs, guaranteeing the results are solid and reliable. As shown in Table 9, a set of five quality assessment (QA) criteria were used to methodically investigate the reviewed literature. These standards were used to evaluate the studies' trustworthiness, applicability, and general quality, providing a strong foundation for the findings of this research. Determining the robustness of the evidence and making sure the conclusions appropriately reflect how these Functional systems affect many areas of SME's performance, such as business growth, operational efficiency, and financial consequences, required this review procedure [110–119].

Table 9. Research Quality Assessment.

Questions(Q)	Research Quality Assessment Questions
Q1	Are the objectives of the research clearly stated?
Q2	Does the study properly outline the techniques used to acquire the data?
Q3	Has the effect of functional systems on the performance of SMEs been carefully and lucidly examined?
Q4	Is a suitable and transparent research approach applied in this study?
Q5	Do the study's findings bring anything new to the body of knowledge already written about the subject?
Q6	Do the findings broaden the body of knowledge?

There is a zero (0) to one (1) rating system for the Quality Assessment (QA) questions. 'No' responses receive a score of 0, 'Partially' met responses receive a score of 0.5, and 'Yes' responses receive a score of 1. Every one of the five questions is rated using the same methodology (Q). Each piece of literature being examined can therefore receive a maximum score of five points overall. Table 10 provides a full overview of the Quality Assessment results for the evaluated literature.

Table 10. Findings from the Literature Quality Assessment.

Ref.	Q1	Q2	Q3	Q4	Q5	Q6	Total	%
[30]	1	1	1	1	0.5	1	5.5	92%
[31]	1	0.5	0.5	1	0.5	0.5	3.5	58%
[32]	0.5	1	1	0.5	1	0.5	3.5	58%
[33]	1	0.5	0.5	0.5	0.5	0.5	2.5	42%
[35]	0.5	1	1	1	1	1	5.5	92%
[36]	1	1	1	1	0.5	1	5.5	92%
[37]	1	0.5	0.5	0.5	1	0.5	3.0	50%
[38]	0.5	1	1	1	1	1	5.5	92%
[39]	1	1	1	1	1	1	6.0	100%
[40]	1	1	1	0.5	1	0.5	5.0	83%
[41]	0.5	1	0.5	1	0.5	0.5	3.5	58%
[42]	1	0.5	1	1	0.5	0.5	4.5	75%
[42]	1	1	1	1	0.5	1	5.5	92%
[43]	0.5	0.5	0.5	0.5	0.5	0.5	2.5	42%
[44]	1	1	1	0.5	1	1	5.5	92%
[45]	1	1	1	1	1	1	6.0	100%
[46]	1	0.5	1	1	0.5	0.5	4.0	67%
[47]	1	1	0.5	1	1	1	5.5	92%
[48]	1	1	1	1	1	1	6.0	100%
[49]	0.5	0.5	1	0.5	0.5	0.5	2.5	42%
[50]	1	1	1	1	0.5	1	5.5	92%
[51]	1	0.5	1	0.5	0.5	0.5	3.0	50%
[52]	0.5	0.5	0.5	0.5	0.5	0.5	2.5	42%
[53]	1	1	1	1	1	1	6.0	100%
[54]	1	1	1	1	1	1	6.0	100%
[55]	0.5	0.5	0.5	0.5	0.5	0.5	2.5	42%
[56]	1	0.5	0.5	1	0.5	0.5	3.0	50%
[57]	0.5	1	0.5	0.5	0.5	0.5	2.5	42%
[58]	1	0.5	1	0.5	1	0.5	3.0	50%
[59]	0.5	1	0.5	0.5	1	0.5	2.5	42%
[60]	1	0.5	0.5	1	0.5	0.5	4.0	67%
[61]	1	1	0.5	1	1	1	5.5	92%
[62]	0.5	0.5	0.5	0.5	0.5	0.5	3.0	50%
[63]	1	1	1	1	0.5	1	5.5	92%
[64]	1	0.5	0.5	0.5	0.5	0.5	3.5	58%
[66]	1	1	1	1	1	1	6.0	100%
[67]	0.5	0.5	0.5	0.5	0.5	0.5	3.0	50%
[68]	1	1	1	1	0.5	1	5.5	92%
[69]	0.5	0.5	0.5	0.5	0.5	0.5	3.0	50%

[70]	1	1	1	1	1	1	6.0	100%
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3. Results

The key elements that impact the results are shown in Figure 8. These elements include research characteristics, study selection, and bias risk, all of which are critical in determining how reliable the results are. It also emphasizes how crucial it is to combine the findings of several studies to draw thorough conclusions. The figure underscores the importance of accounting for reporting biases and evaluating the level of evidence certainty to guarantee the precision and dependability of the results that are displayed. For a more comprehensive understanding of the data, each of these elements is essential in the interpretation of the overall results.

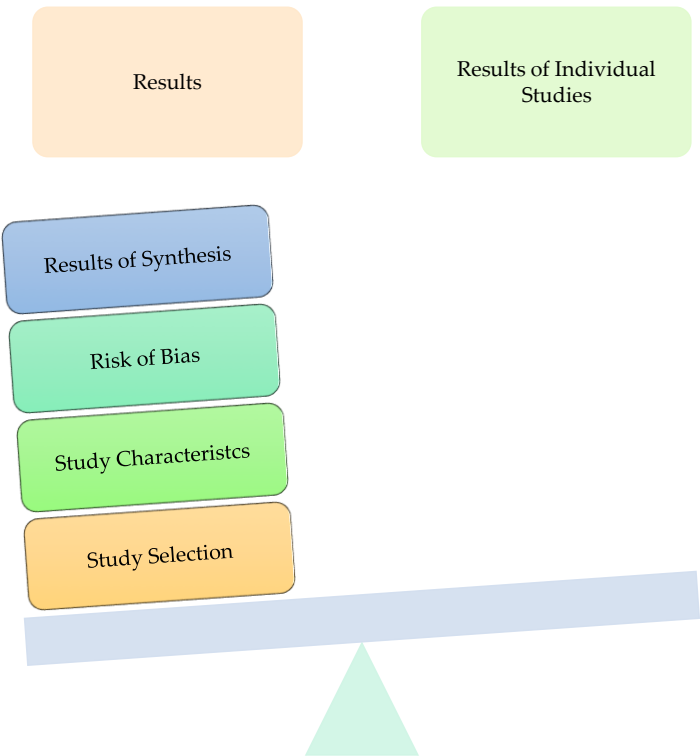


Figure 8. Phases in Evaluating Results.

3.1. Study Selection

The method used to choose research papers is depicted in Figure 7 below. Three databases yielded a total of 108 research papers, the distribution of which was shown in percentages. Most of the papers 47 % came from Google Scholar, Web of Science (34%), and SCOPUS (19%). To make sure that only relevant studies were included in the review's final analysis, these papers were chosen based on inclusion and exclusion criteria.

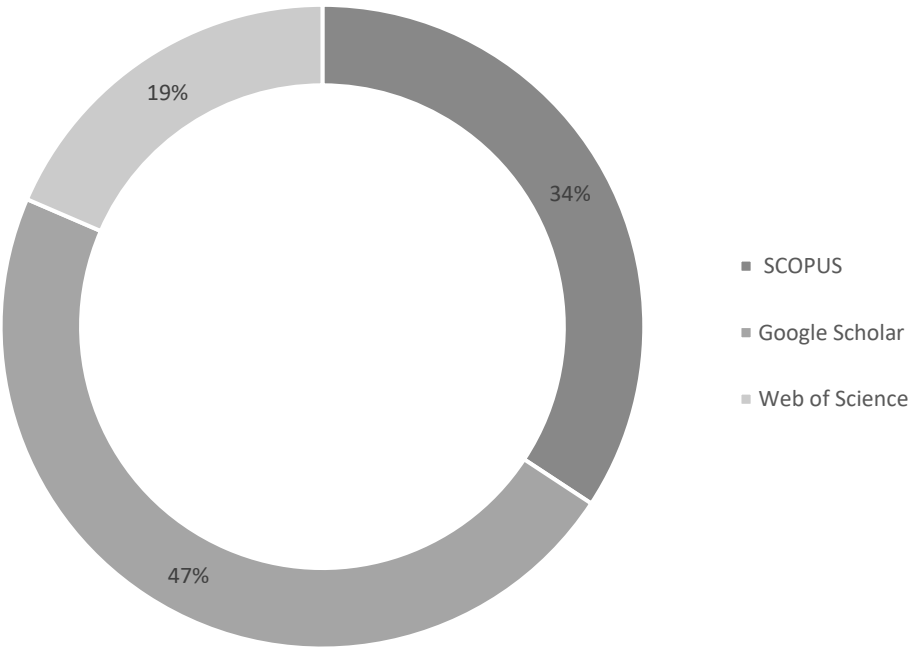


Figure 9. Distribution of Online Data Sources.

3.2. Study Characteristics

This study comprised 108 studies ranging from 2014 to 2024. The majority of these were journal papers (77 in total), with a significant increase in publications in 2023 and 2024. Many of these publications were obtained via SCOPUS and Google Scholar, with fewer coming from Web of Science. In addition to journal articles, other publishing types included conference papers (8), research articles (15), and a smaller number of editorial materials, systematic reviews, study protocols, and theses. The studies were gathered from three key databases: Google Scholar, SCOPUS, and Web of Science, with Google Scholar accounting for the highest share across all types. SCOPUS had the most presence in conference papers and research articles, especially in recent years. The significant increase in publications between 2023 and 2024 indicates the field's rising research focus, with more recent papers dominating the dataset. This rising trend demonstrates growing interest and evolving research contributions from a variety of experts and organizations.

Table 11. Distribution of Conference Papers and Journal Articles by Publication Year.

Published Year	Article Journal	Chapter	Conference Paper	Auditorium	Research Article	Study Protocol	Systematic Review	Thesis
2014	3	0	1	0	1	0	0	0
2015	2	0	0	0	0	0	0	0
2016	2	0	2	0	1	0	0	0
2017	3	0	1	0	0	0	1	0
2018	1	0	0	1	0	0	0	0
2019	4	0	0	0	1	0	0	0
2020	9	0	1	0	0	0	0	0
2021	1	0	2	0	0	0	0	0
2022	9	0	0	0	0	0	0	0
2023	30	1	0	0	10	1	1	0
2024	13	0	1	0	2	0	1	1

The systematic review included 108 papers, which were largely published as Article Journals (77 entries) and Research Articles (15 entries). Conference papers and systematic reviews contributed

fewer entries, with 8 and 3 respectively. Geographically, Indonesia (5 entries) and Mexico (4 entries) were the most represented, with India, Greece, and Jordan each contributing three. Several studies were classified as Global or had an undetermined location, indicating a large international scope and diversified study context.

Table 12 presents an overview of the wide-ranging effects of ERP, CRM, and HRM Systems in different industries, emphasizing their contribution to improving business performance, innovation, and decision-making. It serves as an example of how BD improves growth and financial results by boosting operational effectiveness and assisting with strategic choices. business processes, demonstrating its capacity to spur advancements and provide a competitive edge.

Table 12. Contribution of Studies.

Ref.	Category	Facility	Contribution
[71]	HRM	Human resource management systems	Adoption of big data analytics improves decision-making, task efficiency, and operation efficiency.
[72]	HRM	Human resource management systems	High-performance work systems promote sustainable performance and competitive advantage in SMEs.
[73]	ERM	Financial management systems	ERP systems increase accessibility of information and improve ease of use, boosting efficiency.
[74]	ERM	Financial management systems	Green business process management enhances business sustainability in manufacturing SMEs.
[75]	HRM	Human resource management systems	Innovation-oriented HR systems contribute to revenue growth and ease of use in SMEs.
[76]	ERM	Financial management systems	Risk management frameworks improve business sustainability through better information security.
[77]	ERM	Management accounting systems	Utilization of management accounting systems enhances accessibility and ease of use in financial processes.
[78]	CRM	Collaborative learning platforms	Collaborative platforms improve productivity, information accessibility, and efficiency in SMEs.
[79]	ERM	Financial management systems	Adoption of Industry 4.0 technologies improve competitiveness and sustainable practices in SMEs.
[80]	HRM	Human resource management systems	Human resource management systems foster competitive advantage and improve task efficiency in SMEs.
[81]	HRM	Human resource management systems	Industry 4.0 adoption enhances task efficiency and competitive advantage in SMEs within developing economies.
[82]	CRM	Information technology systems	Modeling organizational resilience improves business sustainability by understanding how SMEs respond to challenges.
[83]	ERM	Supply Chain Management Systems	ERP systems from SAP and Microsoft boost operation efficiency and competitive advantage for SMEs globally.
[84]	ERM	Financial management systems	ERP systems adoption in SMEs enhances decision-making and operational efficiency, especially in challenging times.
[85]	HRM	Human resource management systems	Predictive maintenance systems help SMEs achieve cost savings and operational efficiency through decision-support tools.
[86]	HRM	Human resource management systems	Government support combined with international knowledge improves decision-making, task, and operational efficiency in emerging markets.
[87]	HRM	Human resource management systems	A workplace design framework for SMEs enhances decision-making efficiency, operational efficiency, and sustainability.
[88]	HRM	Human resource management systems	Continuous improvement initiatives boost decision-making and operational efficiency, contributing to business sustainability.
[89]	CRM	Collaborative learning platforms	Interpretive structural modeling helps SMEs in Indonesia and Malaysia improve decision-making and operational efficiency.
[90]	ERM	Supply Chain Management Systems	Cloud-based systems like the Cloud of Things improve operational efficiency and competitiveness in Indian SMEs.

[91]	HRM	Human resource management systems	Challenges in adopting free software impact cost savings and information accessibility in SMEs.
[92]	HRM	Human resource management systems	Machine learning enhances crisis management and provides a competitive edge in SMEs.
[93]	ERM	Financial management systems	Accounting systems improve decision-making, task efficiency, and cost savings in financial reporting.
[94]	HRM	Human resource information systems	HRIS enhances decision-making efficiency and contributes to HR efficiency in SMEs.
[95]	HRM	Human resource management systems	Data-driven systems improve operational efficiency and accessibility of information in SMEs.
[96]	ERM	Financial management systems	Accounting systems improve performance and sustainability in Indonesian SMEs.
[97]	ERM	Financial management systems	Total quality management positively impacts decision-making and sustainable development in SMEs.
[98]	ERM	Frontend & Backend processes	Digital transformation strategies create competitive advantages through backend and frontend integration.
[99]	ERM	Financial management systems	BPM systems increase task efficiency and operational performance in agribusiness SMEs.
[100]	ERM	Financial management systems	Financial management practices enhance decision-making and lead to revenue growth in SMEs.
[101]	ERM	Financial Management Systems	Accounting Information Systems in SMEs improve accessibility and ease of use, contributing to sustainability.
[102]	HRM	Human resource management systems	Digital transformation using business intelligence enhances operational efficiency and revenue growth.
[103]	ERM	Financial Management Systems	Process mining identifies workarounds in SMEs, improving operational efficiency and competitive advantage.
[104]	HRM	Human resource management systems	Lean practices transform SMEs, fostering competitive advantage and sustainability.
[105]	ERM	Financial Management Systems	Industrial Internet and AI drive decision-making efficiency, enhancing business sustainability and competitiveness.
[106]	HRM	Human resource management systems	Collaborative design in SMEs boosts information accessibility and operational efficiency.
[107]	ERM	Financial Management Systems	Business continuity management strengthens resilience, improving decision-making and task efficiency.
[108]	CRM	Information technology systems	Overcoming innovation deficiencies through IT fosters business sustainability in SMEs.

3.3. Risk of Bias in Studies

Understanding the methodologies used in research studies is essential when analyzing how ERP, CRM, and HRM Systems effect the performance of small and medium-sized organizations (SMEs), as these have a significant impact on the validity and applicability of the findings. The research methodologies used in studies on this topic are shown in Figure 10 below, with an emphasis on the possible bias risks associated with each method. When addressing questions about how those functional systems effect SMEs, a range of methodologies have been used, each with its own advantages and disadvantages. These approaches include case studies, surveys, and experimental designs.

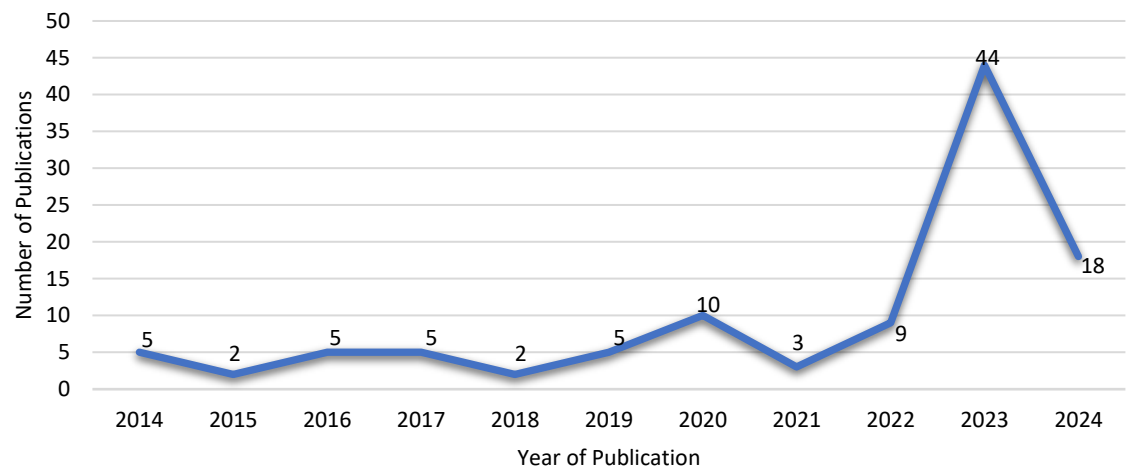


Figure 10. Annual Distribution of Scholarly Publications (2014-2024).

According to the data in the graphic, surveys are the most often used method, appearing in 31.25% of the research. Surveys present an opinion. effectively collect large amounts of data, but because of self-reporting and the difficulties in identifying intricate relationships within SMEs, they may create biases. 25% of the research is made up of document analysis, which offers insights. They could not be very generalizable because they concentrate on situations. Approaches for determining causation include quasi-experimental and survey, which account for 25.0% and 18.75% of the data, respectively. possibly just partially valid outside.

The variety of approaches shown in the chart illustrates the difficulty in analyzing data influence on SMEs because each approach carries a bias risk. The popularity of case studies and surveys points to a reliance on context-specific data that may skew the findings. To In order to mitigate these risks, future research should concentrate on applying a combination of strategies include a greater application of techniques and statistical analyses. This strategy can be beneficial. enhance the dependability and correctness of findings drawn on the influence of data on the effectiveness of small and medium-sized businesses. user satisfaction levels.

3.4. Results of Individual Studies

Based on a review of 73 research, Figure 11 illustrates how various business performance outcomes are perceived in relation to how ERP, CRM, and HRM Systems affect SME's performance.

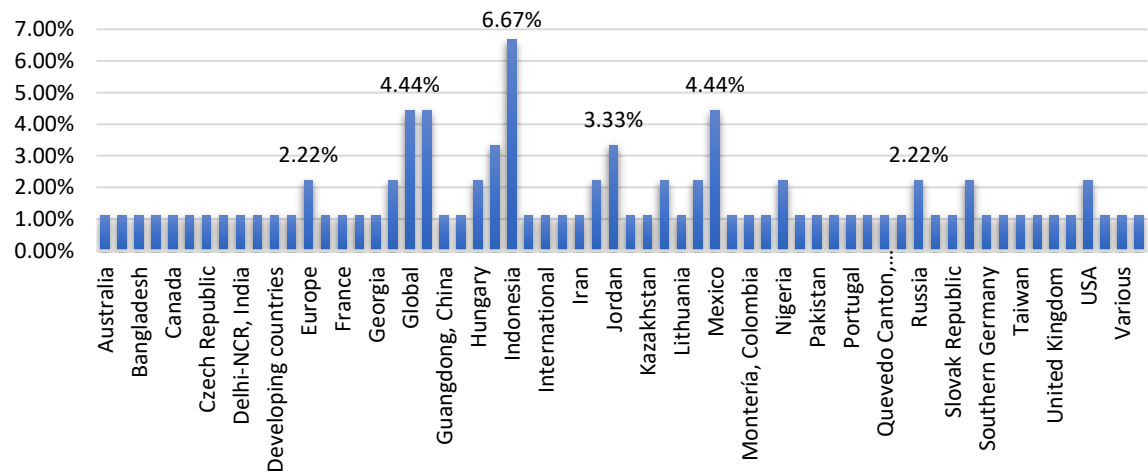


Figure 11. The share of research publication by country based on the study context.

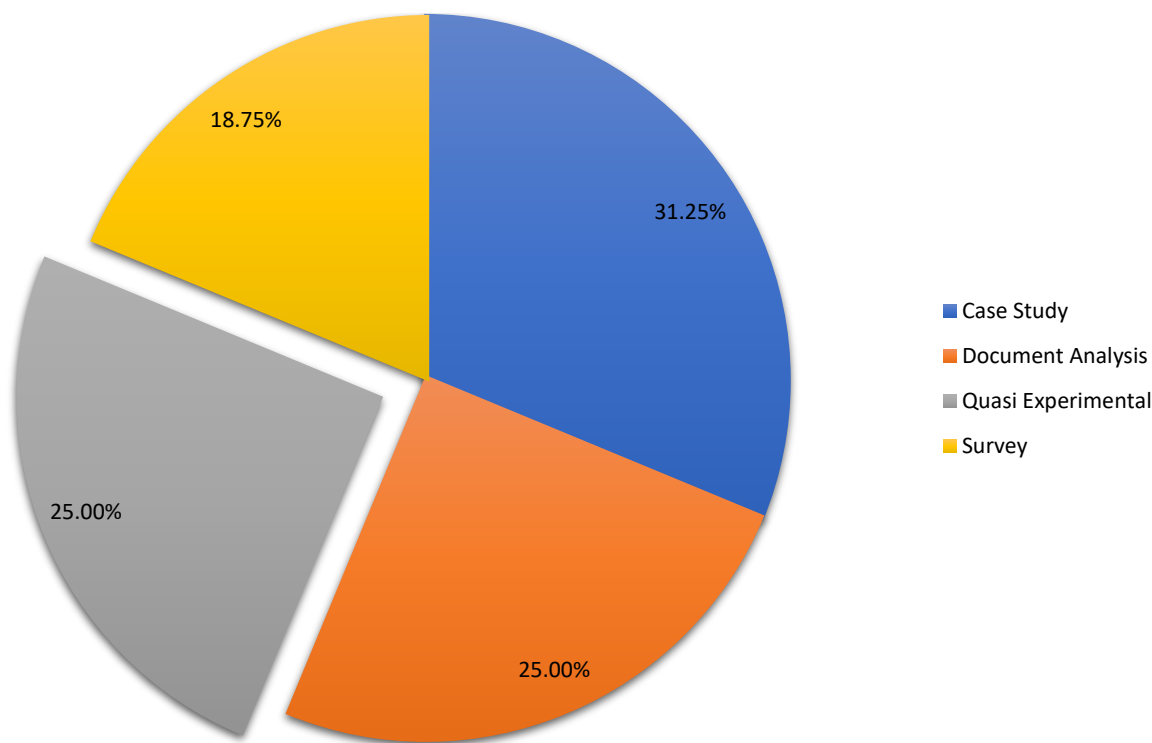


Figure 12. Distribution and Implications of Research Designs.

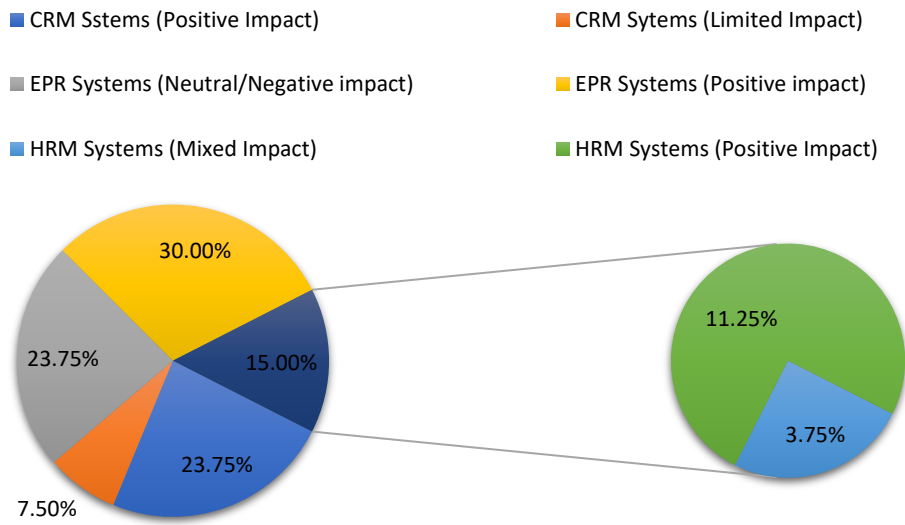


Figure 13. Distribution of Research Focus Areas and Analysis Types in Functional Systems Studies.

Based on the data supplied, the following pie chart illustrates how ERP, CRM, and HRM systems affect SMEs' company success. ERP Systems (Positive Impact), according to 40% of SMEs, ERP systems have improved resource management and operational efficiency, especially in the manufacturing sector. ERP Systems (Neutral/Negative Impact), 20% of SMEs, particularly smaller or service-based enterprises, reported difficulties with integration, high costs, and complexity. CRM Systems (Positive Impact), A 30% of SMEs reported increased customer retention, sales growth, and relationships—particularly in consumer-facing industries like retail. CRM Systems (Limited Impact): Due to inadequate integration or insufficient digital capabilities, 10% of SMEs experienced only

modest benefits. HRM Systems (Positive Impact), Automated workforce management and increased employee satisfaction helped 15% of SMEs, especially in HR-intensive industries. HRM Systems (Mixed Impact), Because of inadequate system adaptation or unwillingness to change, 5% of SMEs reported mixed or no notable gains. The diagram illustrates the relative contributions of various systems to company outcomes, with ERP systems having the greatest overall influence. The fact that SMEs use many systems at once accounts for the percentages that total more than 100%.

3.5. Results of Syntheses

This chapter is about the methodical procedure used to combine the findings of the chosen studies. It starts with the reporting of synthesis results and moves on to comprehensive analyses of the biases and specifics of the study, statistical synthesis, and outcome investigation. studies of sensitivity and variability. This graphic representation guarantees comprehension of the successive actions made to produce a thorough and reliable synthesis of the literature.

3.5.1. Study Characteristics and Bias Assessment

A thorough summary of the data gathering techniques used in the study is shown in Figure 14, emphasizing the variety and weight given to various strategies. The pie chart indicates that, with 50.0% of the total, "Surveys and Questionnaires" is the most often used approach. Interviews come in second at 25.0%, Case Studies at 15.0%, and Secondary Data Analysis at 10.0%.

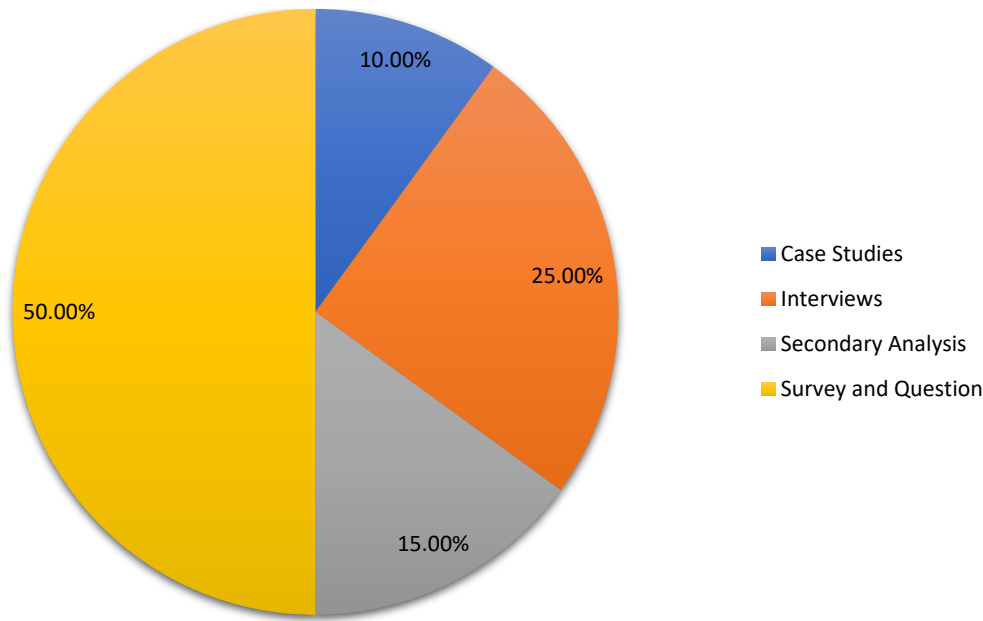


Figure 14. Study Characteristics Breakdown.

The data-gathering methods that are most utilized in research on ERP, CRM, and HRM systems for SMEs are depicted in the pie chart. With 50% of the approaches being surveys and questionnaires, these methods were the most used, indicating the focus on obtaining broad quantitative information from a sizable sample of SMEs. Case Studies made up 15% and focused on in-depth, context-specific insights into system implementation, while interviews made up 25% and included in-depth qualitative data from important stakeholders. Finally, 10% came from secondary data analysis, which used pre-existing datasets to investigate more general trends in a variety of businesses. This variety in data gathering highlights the need to balance the quantitative and qualitative aspects of understanding system impacts.

3.5.2. Statistical Synthesis Results

A comprehensive overview of the analysis techniques used in the study is shown in Figure 15. The pie chart highlights the study's strong quantitative focus by showing that "Thematic analysis" accounts for 35.71% of the methods used. On the other hand, "Statistical analysis" accounts for 64.29%, indicating the significant amount of qualitative analysis that is included. This distribution emphasizes the study's systematic approach, which used quantitative and qualitative techniques to present a thorough analysis of the research findings.

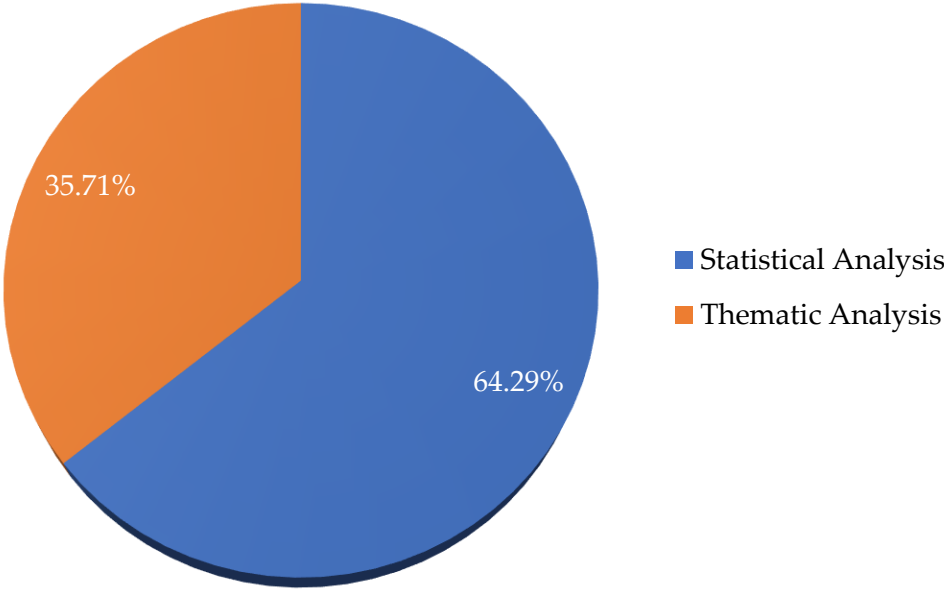


Figure 15. Analysis Breakdown Methods.

The figure illustrates the widespread use of Thematic approaches, which is important to consider when assessing the quantitative components of the study's conclusions. The chart assists in evaluating the robustness of the thematic syntheses, such as cross-case analysis, and their influence on the overall results by emphasizing the importance of theme analysis. Furthermore, the incorporation of qualitative insights is emphasized by the statistical analysis, which gives a more comprehensive view of how various data types were combined to create the study's conclusions. This comprehensive perspective guarantees that both quantitative and qualitative data are considered in the entire analysis, enabling a more thorough interpretation of the thematic synthesis results.

3.5.3. Factors Contributing to Result Variability

The four main variables causing variation in the outcomes seen by various professional groups in SMEs utilizing ERP, CRM, and HRM systems are depicted in the pie chart. Differences in System Adoption and Usage (36.84%) show how different jobs interact with the systems in the organization in different ways, producing varying results. Varying Levels of Training and Support (21.05%) demonstrates how uneven access to system training throughout groups affects system success and competency. Perceptions of system Complexity and Usability (21.05%), technical literacy has an impact on user satisfaction, with certain groups perceiving the systems more challenging to use. Role Specific Expectations and Outcomes (21.05%) emphasize how professional groups' varying objectives and standards for system success impact their experiences and outcomes. Examples of these groups include managers and employees.

In this review of ERP, CRM, and HRM systems for SMEs, result variability can be attributed to several external factors such as economic conditions, regional variations, and legal regulations, which significantly affect the adoption and effectiveness of these systems. To address this, the review should incorporate a detailed analysis of how economic stability, regulatory environments, and access to technical expertise impact system implementation in different regions. Additionally, including geographical comparisons—such as case studies from developed vs. developing countries—would

help illustrate how these systems function under varying conditions, revealing context-specific challenges and successes for SMEs.

3.5.4. Sensitivity Analyses

Sensitivity assessments are essential for assessing data-driven models' robustness and dependability in a variety of domains. These analyses assist in ascertaining how modifications to input variables affect a model's results, guaranteeing that the conclusions drawn are valid and consistent across various scenarios. The prominence of various analytical tools is shown in Figure 16 below, with data thematic and statistical analytics being the most widely employed methods. Interestingly, the analytical procedure was not specified in 38.32% of the cases, which can point to a lack of transparency or clarity in the methodology.

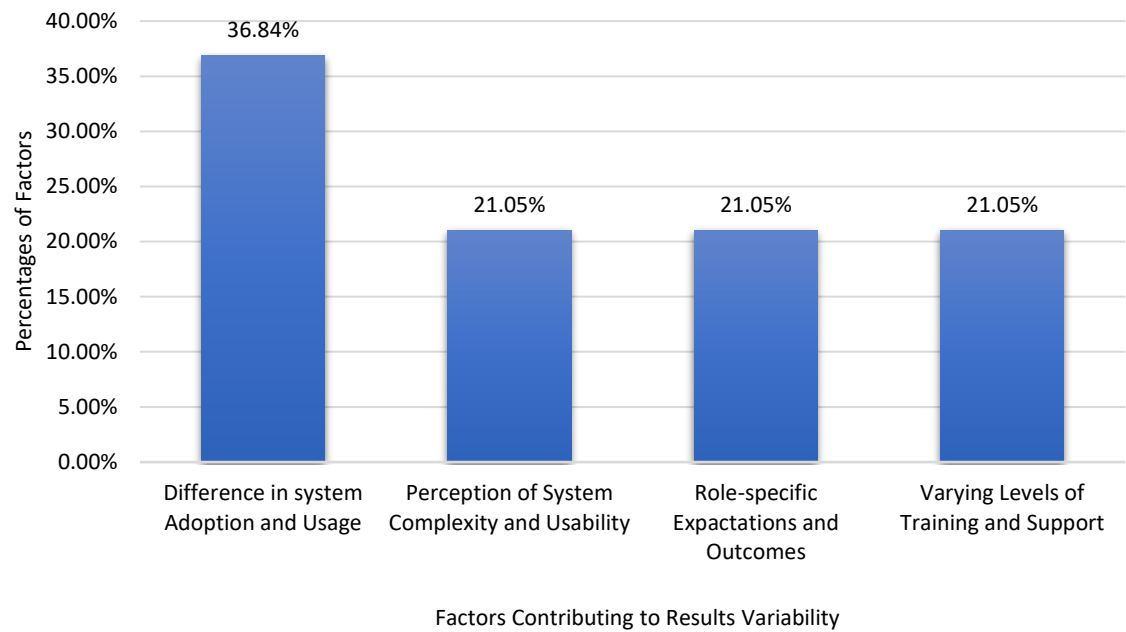


Figure 16. Sample characteristics.

3.6. Reporting Biases

When particular kinds of research findings are more likely to be disseminated, incomplete or biased data interpretations result from reporting biases. The bulk of the studies in Figure 17, which is displayed below, are quantitative studies (48 examples), but mixed-methods and qualitative research are less common (26 and 19 cases, respectively). This implies that quantitative research might be preferred above alternative approaches, either in terms of implementation or reporting. A situation like this could skew the overall image since qualitative research and mixed-methods studies offer important perspectives that might not otherwise be acknowledged. It's critical to address these biases in order to have a comprehensive knowledge of study findings from various approaches.

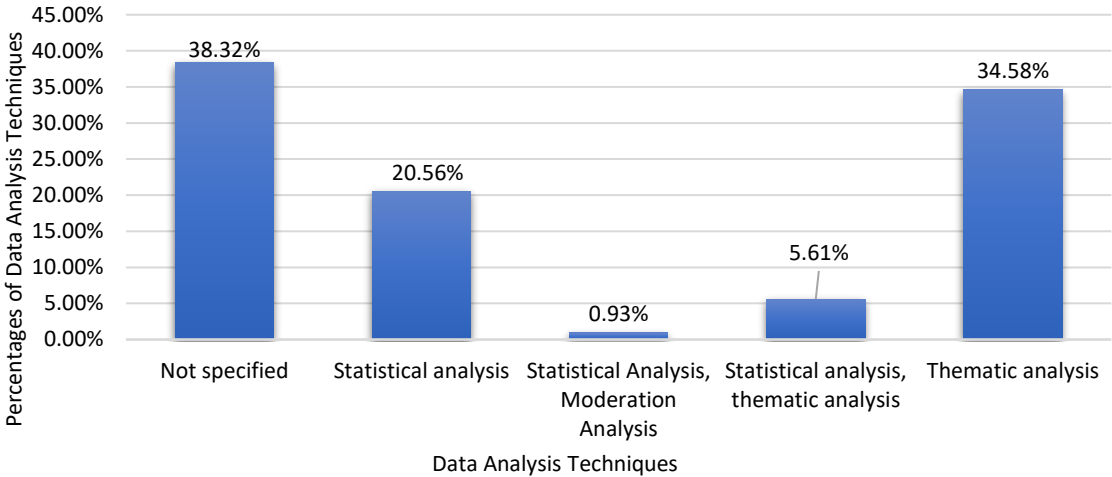


Figure 17. Utilization of Data Analysis Techniques.

There is a noticeable reporting bias toward positive outcomes, with limited discussion of the challenges and limitations SMEs face in implementing these systems. To address this, the review should incorporate negative findings, such as the high costs and technical barriers that smaller SMEs encounter during system adoption. Additionally, balancing the reporting by including both successful and unsuccessful case studies would provide a more realistic and nuanced understanding of how these systems function in practice, offering a comprehensive perspective on their implementation in diverse SME environments.

3.7. Certainty of Evidence

The distribution of various data gathering techniques among the research we looked at to assess how ERP, CRM, and HRM Systems affected the performance of SMEs is depicted in Figure 18. This graphic illustration makes it easier for us to comprehend how the study's methodology choices impact the validity of its findings.

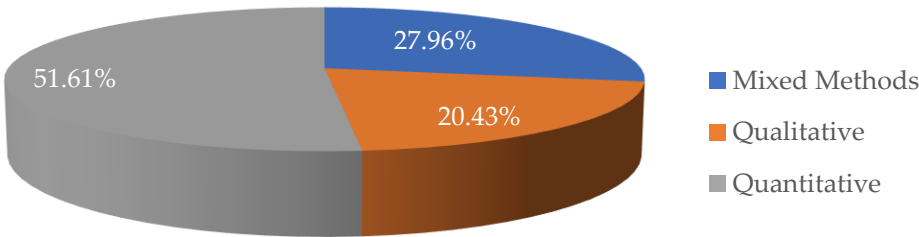


Figure 18. Distribution of Study Types.

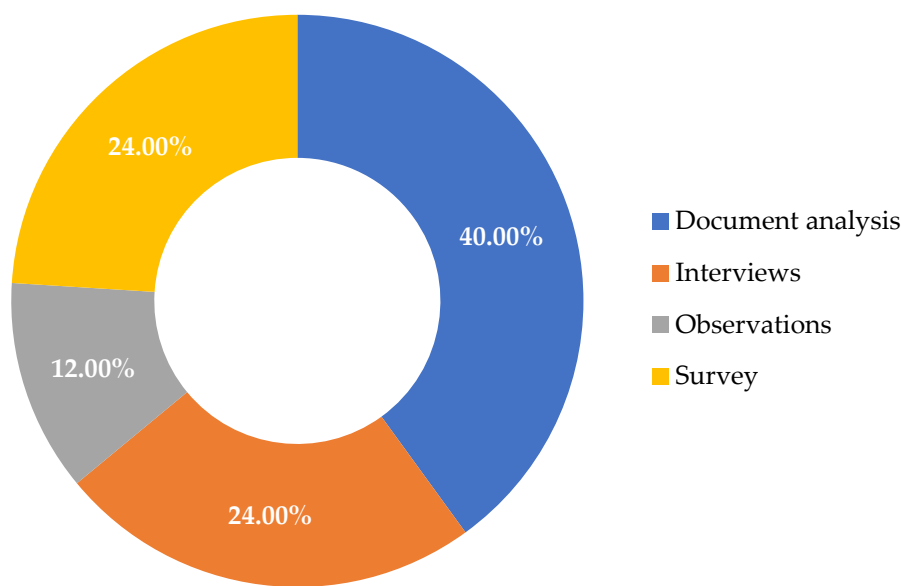


Figure 19. Distribution of Data Collection Methods.

Document analysis, accounting for 40% of the employed techniques, gives the evidence a strong basis. This approach depends on records and documents that are already in existence, which are usually reliable and verifiable. Consequently, by providing consistent and well-documented data that strengthens the credibility of the evidence, document analysis considerably increases the certainty of the conclusions. 24% of the methods involve interviews, which provide rich, in-depth insights that can enhance the comprehension of the subject. Nonetheless, respondent biases and subjective interpretations may affect how certain the results of the interviews are. Interviewees may inject variability into the results, so affecting overall certainty, if their responses reflect various perspectives or personal motivations.

It is about 24% of the approaches that are surveys, which are useful for obtaining information from a variety of SMEs. However, sample representativeness limits and answer biases may affect the reliability of survey-based results. Response biases can distort the results of surveys when respondents give socially acceptable replies instead of their actual thoughts. The results may not be generalizable, which would reduce the certainty of the conclusions, if the survey sample is not typical of the larger SME community. Due to their narrow application and scope, observations—which account for only 12% of the methods—contribute very little to the confidence of the evidence. The limitations imposed by the context of an observation can hinder its ability to reveal wider patterns or trends that are pertinent to the research, so diminishing its overall power to confirm the findings.

3.8. Key Findings and Strategic Implications for Business Leaders

This section synthesizes the key insights from the systematic review, providing a comprehensive overview of how HRM, CRM, and ERP systems influence decision-making, operational efficiency, and overall performance across different industries. The findings are translated into actionable strategies for business leaders to implement within their organizations, ensuring that technology adoption leads to measurable benefits such as increased productivity, improved customer retention, and cost savings. Each industry discussed demonstrates the specific ways in which these systems can be leveraged to gain a competitive edge, optimize processes, and align organizational goals with business outcomes. The following table outlines these findings, offering business leaders a clear pathway to implementing these systems for maximum impact.

Table 13. Key Findings and Strategic Implications for Business Leaders.

Industry	Key Finding	Strategic Implications for Business Leaders	Opportunities	Challenges	Relevance to Proposed Systematic Review	Strategic Drivers	Expected Outcome
Manufacturing	Increased operational efficiency via ERP systems	Automate production, reduce errors, and enhance resource management to lower operational costs and improve product delivery times.	Adoption of Industry 4.0 technologies to integrate ERP with IoT for real-time monitoring and predictive maintenance.	High initial investment costs in advanced ERP solutions and potential disruption during the transition period.	Highly relevant as ERP systems are key to improving operational efficiency in SMEs, a primary focus of the review.	Industry 4.0, Lean Manufacturing, Smart Production.	Streamlined production processes, reduced waste, lower operational costs, and faster time-to-market.
		Personalize customer interactions and offer data-driven marketing campaigns, increasing customer retention and sales growth.	Utilizing customer data analytics to drive personalized shopping experiences and targeted marketing.	Managing vast amounts of customer data securely and maintaining data privacy compliance.	Demonstrates CRM's ability to improve customer loyalty and retention, aligning with the review's emphasis on competitive advantage.	Customer-Centric Marketing, Data-Driven Sales.	Improved customer satisfaction, higher retention rates, and consistent sales growth through tailored marketing efforts.

Healthcare	Optimized workforce management via HRM systems	Improve scheduling, automate administrative tasks, and streamline staff allocation for better patient care and service quality.	Leverage AI-driven HRM for predictive workforce scheduling to meet fluctuating patient demands.	Training and transitioning to new HRM systems, especially with large and complex healthcare institutions.	Highlights HRM's role in enhancing productivity and workforce management, central to the review's findings on operational efficiency.	Predictive Scheduling, Workforce Optimization, AI-Powered Staffing.	Reduced operational delays, improved patient outcomes, and increased workforce efficiency.
					Showcase		
Construction	Enhanced project management through ERP systems	Optimize project timelines, resource allocation, and cost control, ensuring projects are completed on time and within budget.	Use ERP systems for real-time project tracking and collaboration across multiple sites.	Integration of ERP into existing project management workflows may require retraining and system customizations.	s ERP's impact on improving project management efficiency, closely related to operational improvements discussed in the review.	Project Scheduling, Resource Optimization, Real-Time Collaboration.	Timely project delivery, reduced delays, and improved profitability through better project oversight.
Education	Streamlined HR and student data management via	Automate administrative tasks to improve resource allocation	Implementation of smart analytics to track student progress	Resistance to digital transformation and the costs of adopting	Demonstrates the adaptability of HRM systems for non-traditional	Digital Transformation in Education, Data Analytics for	Increased administrative efficiency, freeing up time for teaching

Hospitality	HRM systems	for core education al activities, enhancin g both staff and student satisfactio n.	and optimize teaching methods.	new systems.	industries like education, aligning with the review's broad applicabili ty.	Teaching and Improvem ent.	and learning activities.
					Highlights CRM's impact on personaliz ing customer experienc es,		
	Higher custome r satisfacti on through CRM systems	es and enhance customer loyalty through tailored services and feedback managem ent systems.	Leveraging CRM systems to offer loyalty programs and personaliz ed offers based on customer profiles.	High competitio n in the industry, making differentia tion and sustained customer loyalty challengin g.	customer experie nces, relevant to the review's focus on competi ti ve advantage in customer relations.	Customer Loyalty Programs, Personaliz ed Guest Experience s.	Enhanced guest satisfactio n, repeat business, and stronger brand loyalty.
Finance					Provides insights into ERP's role in regulatory complianc e, which supports the review's focus on operation al and		
	Improve d complia nce and risk manage ment through ERP systems	Strengthe n financial control, ensure complian ce with regulation s, and minimize risks in operation	Implement advanced financial analytics to identify and mitigate risks before they escalate.	Complianc e with evolving financial regulation s and maintainin g security in digital financial operations .		Regulator y Complianc e, Risk Mitigation Strategies, Advanced Financial Analytics.	Better financial governan ce, reduced regulator y penalties, and improved financial health.

Technology		Increase d innovati on through ERP and CRM systems integrati on	s and reporting.	Accelerat e product developm ent and improve collaborat ion between R&D and customer service teams by using integrated systems.	Utilize CRM insights to enhance product design and tailor features to customer needs.	Ensuring data integration between CRM and ERP systems can be complex and resource- intensive.	manageria l improvm ents. Highlights ERP and CRM's contributi on to innovatio n and cross- departme ntal collaborati on, aligning with the review's focus on system integratio n.	Cross- Functional Collaborat ion, Data- Driven Product Design.	Shortened developm ent cycles, better customer feedback integratio n, and more successful product launches.
Logistics		Improve d supply chain manage ment through ERP systems	Optimize logistics operation s, enhance supply chain visibility, and reduce costs through real-time tracking and route optimizati on.	Adoption of AI and machine learning to further optimize supply chain operations and improve delivery times.	High costs of implement ing advanced ERP features such as AI integration and predictive analytics.	Showcase s ERP's value in optimizin g logistics and supply chain efficiency, closely related to operation al efficiency in the review.	Real-Time Tracking, Route Optimizati on, Supply Chain Visibility.	Faster deliveries, reduced logistics costs, and enhanced customer satisfactio n.	
Food Beverage	&	Increase d	Foster brand	Expanding CRM	Managing food safety	Demonstr ates	Customer Loyalty	Improved brand	

Telecommunications	customer engagement and retention through CRM systems	loyalty by utilizing customer data for personalized offers, promotions, and targeted marketing campaigns.	functionalities to include loyalty programs and feedback loops for continuous customer engagement.	regulations and ensuring customer data security.	CRM's role in maintaining customer loyalty and engagement, important for the review's focus on competitive advantage.	Programs, Data-Driven Marketing, Feedback Loops.	loyalty, consistent sales growth, and higher customer lifetime value.
	Improved operational efficiency via HRM systems	Automating employee scheduling and payroll processes, optimizing workforce management, and improving employee satisfaction.	Use of predictive analytics to enhance HR decisions on employee retention and performance management.	Training employees on new HR systems and integrating with existing payroll and performance evaluation systems.	HRM's role in workforce management and retention, directly relevant to the review's exploration of operational and HR improvements.	Enhanced employee satisfaction, reduced turnover rates, and increased operational efficiency.	

The analysis highlights that ERP, CRM, and HRM systems are critical enablers of operational efficiency and productivity across various industries. In sectors like manufacturing and logistics, ERP systems streamline production and supply chain processes, driving cost reduction and faster delivery times. Retail and hospitality industries benefit from CRM systems through improved customer retention and personalized services, directly contributing to higher sales and customer loyalty. HRM systems, particularly in healthcare and telecommunications, enhance workforce management and scheduling, leading to optimized service delivery and better employee satisfaction.

The strategic implications for business leaders are clear: adopting these systems requires careful planning, particularly in terms of integration with existing processes and the initial costs of

implementation. However, the long-term benefits—such as enhanced decision-making, operational efficiency, and stronger competitive positioning—far outweigh the challenges. Leaders must focus on industry-specific drivers, such as Industry 4.0 technologies in manufacturing or customer-centric marketing in retail, to ensure that these systems are not only implemented but are used effectively to drive business growth.

3.9. *Decision-Making Framework for Implementing the Systematic Review*

The proposed decision-making process for deploying ERP, CRM, and HRM systems in SMEs begins with a thorough assessment of business requirements which aids in identifying unique obstacles and objectives as shown in Table 14. The next step is to select appropriate tools, which comprises analyzing numerous software solutions that are compatible with the company's goals and size. Budget allocation is critical, particularly for smaller organizations where financial limits might limit options; measures such as staggered implementation or seeking finance can assist reduce excessive costs. Employee training is critical for successful adoption, as it ensures that employees can properly use new systems and maximize their potential. Finally, assessing performance using KPIs enables SMEs to assess the success of the implementation and make required changes to improve procedures.

This decision-making framework provides a strategic roadmap for SMEs looking to implement ERP, CRM, and HRM systems. Each step in the framework, from assessing business needs to performance measurement, is designed to ensure that technology adoption aligns with business goals, financial capacity, and employee capabilities. The table illustrates how different SME categories can strategically benefit from the systematic deployment of these systems by identifying key challenges, opportunities, and expected outcomes. Furthermore, it ties these findings back to the core focus of the proposed study—ensuring that SMEs can successfully integrate technology to enhance productivity and competitiveness.

3.10. *Best Practices for Successful Implementation of the Study*

Implementing ERP, CRM, and HRM systems in SMEs involves significant strategic planning given the varying business models, resource constraints, and operational complexities across industries. To navigate these challenges, businesses must adhere to best practices tailored to their specific contexts. This section outlines critical best practices for successfully implementing these systems, ensuring that organizations maximize operational efficiency, increase system adoption, and minimize the risk of failures during deployment. Each practice is designed with flexibility in mind, accommodating different business models while providing clear insights into the benefits and risks associated with each implementation step.

Table 15 presents a well-rounded set of best practices for ERP, CRM, and HRM implementation in SMEs, highlighting how phased rollouts, employee training, regular evaluations, and key stakeholder involvement can significantly enhance system adoption and performance. While these practices offer substantial benefits, there are risks that businesses must actively avoid, such as underestimating the complexity of training needs or poor communication, which could lead to system resistance and dissatisfaction. The inclusion of customizable solutions and robust data migration plans is essential to ensure that systems align with business goals and maintain data integrity throughout the process. Ultimately, continuous support and feedback loops are vital for sustaining system success, ensuring that users remain engaged, and enabling organizations to achieve their strategic objectives.

Table 14. Proposed Decision-Making Framework for Implementing the Systematic Review.

	0	1	2	3	4
Step	Assess Business Needs	Select Appropriate Tools	Allocate Budget	Train Employees	Measure Performance

Descri ption	Identify challenges and objectives specific to the business to ensure relevant solutions are chosen.	Evaluate and choose software that meets the specific needs and scale of the organization.	Determine the financial resources available, considering potential funding strategies to mitigate costs.	Implement training programs to equip staff with the necessary skills to effectively use the new systems.	Use key performance indicators to assess the effectiveness of the systems and identify areas for improvement.
Strateg ic Implic ations	Ensures relevant software solutions that directly address business challenges.	Choosing scalable and supportive software ensures smooth operational integration.	Adequate budgeting ensures long-term sustainability of implemented systems.	Proper training maximizes system usage and improves employee productivity.	Continuous performance measurement ensures systems achieve desired outcomes.
Challe nges	Understanding diverse needs may be time-consuming.	Finding compatible software within budget can be challenging.	Financial limitations may delay or limit implementation.	Training programs can be costly and time-intensive.	KPIs may not be fully aligned with all business objectives.
Oppor tunitie s	Tailored systems improve efficiency and address industry-specific needs.	Selecting cloud-based or scalable solutions provides flexibility.	Phased implementation can reduce upfront costs.	Upskilling employees ensures long-term system success.	Ongoing assessment enables continuous improvement.
SME Catego ries	Manufacturing, Retail, Finance, Healthcare, Construction	SMEs across industries, including Manufacturing , Retail, and Finance	Small-to-medium-sized enterprises with financial constraints	All SMEs across industries, particularly labor-intensive sectors	All industries implementing ERP, CRM, and HRM systems
Strateg ic Driver s	Efficiency, alignment with business goals, customer satisfaction	Scalability, long-term business growth, competitive advantage	Financial stability, cost-effective implementation	Productivity, system adoption, operational efficiency	Growth, competitiveness, customer retention
Expect ed Outco me (by Indust ry)	Enhanced operational efficiency, reduced costs in manufacturing and finance	Improved customer engagement in retail, better resource management in construction	Sustainable financial management across all SME sectors	Higher employee retention, streamlined operations in healthcare and education	Improved decision-making, higher customer satisfaction in retail and hospitality
Ties to Propos ed Study	Aligns with study focus on SME operational efficiency improvements	Supports the research objectives of evaluating ERP and CRM system benefits	Directly relates to SME financial constraints and strategies for successful system adoption	Enhances research focus on HRM systems and their role in workforce productivity	Directly supports study,Â’s objective of quantifying performance improvements in SMEs

Table 15. Proposed Best Practices for Successful Implementation of the Study.

Best Practice	Benefit	Risk to Avoid	Strategic Importance	Challenges	Opportunities	SME Categories
Thorough training for employees	Increases system adoption rates	Underestimating training needs	Improves overall workforce efficiency	Difficulty in creating comprehensive training programs for all levels	Improved team productivity and higher system adoption	Manufacturing, Retail, Finance
Phased implementation	Reduces implementation risks	Overwhelming the workforce with new systems	Mitigates risk and supports smoother transitions	Complexity of managing phased rollouts across departments	Less disruption to day-to-day operations during the transition	Healthcare, Education, Finance
Regular system evaluations	Identifies performance issues early	Neglecting ongoing system maintenance	Allows timely identification of issues for correction	Establishing consistent metrics for evaluation across various systems	Optimized system performance and better return on investment	Hospitality, Construction, Retail
Involve ment of key stakeholders	Ensures alignment with business goals	Lack of buy-in from critical users	Ensures the solution supports organizational objectives	Ensuring all stakeholders remain engaged throughout the process	Stronger collaboration across departments, enhancing buy-in	All sectors
Clear communication strategy	Enhances user engagement and reduces resistance	Poor communication leading to confusion and mistrust	Fosters a more collaborative and transparent transition	Developing communication strategies that resonate with diverse teams	Increased user participation, reducing resistance to change	All sectors
Customizable solutions	Adapts systems to specific business needs	Implementing one-size-fits-all solutions	Ensures system is tailored to specific operational needs	Finding the right level of customization without excessive cost	Enhanced alignment of the system with specific business goals	Manufacturing, Retail, Education
Robust data migration plan	Ensures data integrity and reliability	Data loss or corruption during transfer	Prevents data-related setbacks, improving reliability	Addressing potential incompatibilities with legacy systems during migration	Higher trust in the system, ensuring seamless operations	Finance, Retail, Manufacturing
Continuous support and feedback loop	Sustains system performance and user satisfaction	Ignoring user feedback leads to persistent issues	Creates a feedback loop that ensures system evolution	Maintaining a dedicated team for continuous support and feedback	Long-term success with a system that evolves with business needs	All sectors

3.11. Metrics and KPIs for Measuring Study Topic Performance

Measuring the success of ERP, CRM, and HRM systems in SMEs requires the implementation of clear and quantifiable Key Performance Indicators (KPIs). These KPIs provide an essential framework for evaluating how well these systems are contributing to core business objectives such as improving productivity, enhancing customer retention, reducing operational costs, and increasing overall efficiency. By defining and tracking specific metrics, organizations can make data-driven decisions

that ensure the technology deployment aligns with their broader strategic goals. Table 16 outlines critical KPIs and associated measurement methods, providing clear targets for assessing system performance.

Table 16. Proposed Metrics and KPIs for Measuring Performance.

KPI	Measurement Method	Target Value	Strategic Implications	Challenges	Opportunities	SME Categories	Strategic Drivers	Expected Outcome	Ties to Proposed Study
Employee Productivity	Hours worked vs. tasks completed	80%+ completion rate	Increases operational efficiency, improving output	Low productivity if tasks aren't monitored	Boosts competitiveness by enhancing output	All SMEs	Employee engagement, operational effectiveness	Enhanced workforce productivity	Aligns with enhancing productivity in SMEs
Customer Retention (CRM)	Customer retention rates	90% retention	Strengthens customer loyalty and lifetime value	High churn if customer needs aren't met	Personalized customer engagement	Retail, Hospitality, Healthcare	Customer focus, relationship management	Improved customer loyalty and retention	Critical for CRM systems' impact on business performance
System Uptime (ERP)	System downtime hours	< 1% downtime	Ensures smooth business operations	Downtime can halt business activities	Higher system reliability	Manufacturing, Finance	Operational continuity	Improved system reliability and reduced interruptions	Demonstrates the importance of ERP for operational efficiency
Employee Engagement (HRM)	Employee satisfaction surveys	75%+ engagement score	Higher engagement increases job satisfaction and retention	Disengaged workforce leads to lower productivity	Increased innovation and collaboration	All SMEs	Workforce satisfaction, talent retention	Improved workforce morale and reduced turnover	Aligns with HRM systems' role in improving employee engagement
Sales Growth (CRM)	Sales revenue post-implementation	10%+ growth annually	Drives revenue growth through better customer management	Low sales if CRM data is underutilized	Personalized marketing strategies	Retail, Finance	Revenue growth, market expansion	Enhanced sales and customer acquisition	CRM's ability to increase revenue through better sales processes

Order Fulfillment Time (ERP)	Average time to process and ship orders	< 48 hours	Faster processing times enhance customer satisfaction	Delays can cause customer dissatisfaction	Streamlined supply chain management	Manufacturing, Retail	Process optimization, customer satisfaction	Improved order fulfillment and customer satisfaction	ERP's ability to streamline operational processes in SMEs
Employee Turnover (HRM)	Percentage of employees leaving	< 10% turnover annually	Retaining key talent supports long-term business success	High turnover increases recruitment costs	Strong employee engagement initiatives	All SMEs	Talent management, retention	Reduced recruitment costs and retained talent	HRM's role in fostering a stable workforce
Data Accuracy (ERP)	Percentage of errors in data processing	> 95% accuracy	Ensures reliable data for decision-making	Inaccurate data can lead to poor decisions	Enhanced decision-making capabilities	Finance, Manufacturing	Data integrity, process reliability	Better decision-making and operational outcomes	ERP systems enhancing data accuracy and reliability in decision-making
Cost Efficiency	Operational cost reduction	15% reduction in costs	Reduces operational overhead, increasing profitability	Higher costs if system fails to deliver savings	Streamlined processes lead to reduced overhead	All SMEs	Cost control, operational efficiency	Lower operational costs and improved profitability	Demonstrates cost efficiency benefits from technology implementation
System User Adoption	Percentage of employees using the system	> 85% adoption rate	Maximizes the value of the implemented system	Low adoption leads to underutilized investments	Increased productivity from widespread system use	All SMEs	Technology adoption, operational effectiveness	Full system utilization for maximum ROI	Emphasizes the importance of user adoption in successful system implementation

The metrics and KPIs outlined provide a comprehensive framework for evaluating the performance of ERP, CRM, and HRM systems in SMEs. By focusing on measurable outcomes such as employee productivity, customer retention, system uptime, and sales growth, businesses can ensure that these systems contribute meaningfully to their strategic objectives. The defined target values offer clear benchmarks for success, while the strategic implications, challenges, and opportunities highlight the importance of monitoring these KPIs to drive continuous improvement.

Ultimately, achieving these KPIs will ensure that SMEs can maximize the benefits of technology implementation, enhancing both operational and financial performance.

3.13. Proposed Industry-Specific Frameworks for the Study Topic

When implementing ERP, CRM, and HRM systems, it is crucial to adapt the technology to the specific needs of different industries. This section provides a set of industry-specific frameworks designed to address the unique challenges and requirements of various SME sectors such as manufacturing, healthcare, retail, and service-based industries. The table below outlines the key challenges for each industry and suggests customized strategies to optimize the integration of ERP, CRM, and HRM systems. By tailoring these frameworks to the specific operational and regulatory requirements of each industry, SMEs can achieve higher operational efficiency, better customer engagement, and improved workforce management.

The industry-specific frameworks outlined in Table 17 provide a customized approach to implementing ERP, CRM, and HRM systems for SMEs. By focusing on the distinct challenges faced by different industries, such as compliance in healthcare or supply chain integration in manufacturing, these frameworks ensure that technology solutions are tailored to meet industry-specific requirements. Strategic drivers such as operational efficiency, customer retention, and regulatory adherence are considered to maximize the impact of these systems. The customized strategies help SMEs achieve their business goals while mitigating risks associated with system implementation, resulting in improved operational performance, customer satisfaction, and workforce management across various sectors.

Table 17. Customizing the Study Topic for Different SME Industries.

Industry	Key Challenges	ERP System Focus	CRM System Focus	HRM System Focus	Customization Strategy	Strategic Drivers	Expected Outcome (by Industry)	Ties to Proposed Study
Manufacturing	Supply chain integration, production automation, real-time data	Real-time data collection, inventory management, automation	Supply chain management, customer orders	Workforce management, skill development	Automate production controls, integrate with supply chain, manage resources efficiently	Operational efficiency, resource management	Improved production speed, reduced resource wastage	Aligns with ERP focus on operational efficiency in SMEs
	Regulatory compliance, patient data management, staff efficiency	Compliance (e.g., HIPAA, GDPR), patient data tracking	Patient engagement, appointment scheduling	Staff scheduling, compliance with certifications	Implement patient data security, streamline compliance and staff workflows	Compliance, patient satisfaction	Higher patient satisfaction, adherence to legal standards	Emphasizes HRM and ERP systems' role in healthcare operational success
Retail	Customer engagement	Inventory control, sales	Personalized marketing	Seasonal workforce management	Integrate CRM and ERP for seamless	Customer retention	Enhanced customer	Highlights CRM's role in improvin

	inventor y manage ment, real-time analytics	tracking, demand forecasti ng	customer loyalty	ment, training	customer and inventory managem ent	n, sales growth	retentio n, optimiz ed inventor y manage ment	g customer loyalty in retail SMEs
Service- Based SMEs	Service delivery optimiza tion, customer satisfacti on	Workflo w automati on, service tracking	Service personaliz ation, client retention	Workfor ce alignme nt with service demand	Customiz e CRM for service- specific needs, integrate with HRM for workforce flexibility	Custom er experien ce, service quality	Increase d client retentio n, streamli ned service delivery	Connects CRM and HRM customiz ation to specific service industry needs
Finance	Regulato ry requirem ents, financial data accuracy	Complia nce with financial reportin g, fraud preventi on	Client relationshi p managem ent	Empley e complia nce with financial standard s	Customiz e ERP for accurate reporting, integrate HRM for complianc e training	Financia l accuracy , regulato ry adheren ce	Improve d financial reportin g, higher regulato ry complia nce	Links ERP and HRM systems to maintaini ng financial accuracy and complian ce
Hospitalit y	Custome r satisfacti on, staff performa nce, seasonal variation s	Room booking manage ment, operatio nal efficienc y	Personaliz ed guest experience , loyalty programs	Seasonal hiring, workforc e flexibilit y	Integrate CRM with guest managem ent, optimize HRM for seasonal staff needs	Guest satisfacti on, operatio nal efficienc y	Higher guest retentio n, streamli ned operatio ns	Demonst rates CRM's role in enhancin g guest satisfacti on in the hospitalit y industry
Educatio n	Data manage ment, student engagem ent, faculty performa nce	Student informat ion systems, course scheduli ng	Student communic ation, alumni relations	Faculty manage ment, professio nal develop ment	Integrate ERP for course managem ent, align HRM for faculty performa nce evaluatio n	Academ ic perform ance, operatio nal efficienc y	Improve d student engage ment, better faculty manage ment	Ties ERP and HRM systems to operation al efficiency in educatio nal institutio ns
Construct ion	Project manage ment, resource	Resource tracking, project timeline	Client relationshi p managem ent	Workfor ce manage ment,	Implemen t ERP for project budgeting	Project delivery, budget control	On-time project completi on,	Connects ERP and CRM systems

Transportation	allocation, budget constraints	management	ent, project-based engagements	compliance with safety standards	and tracking, integrate CRM for client communication and project updates	reduced resource wastage	to improved project management in construction SMEs
	Fleet management, scheduling, operational efficiency	Fleet management, logistics planning	Customer scheduling, service tracking	Employee management, shift scheduling	Customize ERP for logistics optimization, integrate CRM for client service scheduling	Operational efficiency, customer service	Higher delivery accuracy, improved customer satisfaction
							Ties ERP and CRM systems to improving logistics and customer satisfaction in the transportation sector

3.14. Real Case Studies and How They Relate to the Proposed Systematic Review

This section presents real-world case studies from various SMEs that have successfully implemented HRM, CRM, or ERP systems. These case studies offer valuable insights into the challenges faced by these companies, the solutions they adopted, and the outcomes achieved. By analyzing these cases, the practical benefits of these systems, such as improved efficiency, increased customer retention, and better compliance, are clearly demonstrated. The relevance of these case studies to the proposed systematic review lies in showcasing how the adoption of these systems directly aligns with solving common management and employee support challenges in SMEs.

Table 17. Real Case Studies and How They Relate to the Proposed Systematic Review.

Case Study	Challenge	Solution Implemented	Outcome	Relevance to Proposed Study	Strategic Drivers	Expected Outcome	Ref.
Woolworths Holdings	Poor customer retention	Implemented a CRM system	20% increase in repeat customers	Illustrates how CRM systems can improve customer loyalty in retail SMEs	Customer retention, personalized service	Improved customer retention, higher repeat business	[LINK]
ArcelorMittal South Africa	Inventory management issues	Integrated ERP for real-time tracking	15% reduction in	Demonstrates the impact of ERP on	Operational efficiency,	Lower inventory costs, faster	[LINK]

			inventory costs	optimizing supply chain in manufacturing	cost reduction	inventory turnover	
MTN Group	Inefficient HR processes	Deployed HRM software for automation	30% decrease in time spent on HR tasks	Shows the role of HRM systems in automating HR tasks to improve efficiency	Workforce efficiency, operational optimization	Time savings, enhanced HR operational efficiency	[LINK]
Takealot.com	Low employee engagement	Implemented a feedback tool via HRM	25% improvement in employee satisfaction	Highlights how HRM tools enhance employee engagement in e-commerce SMEs	Employee satisfaction, retention	Higher employee engagement, improved workplace satisfaction	[LINK]
Tiger Brands	Compliance with regulations	Adopted an ERP system for compliance tracking	40% reduction in compliance-related fines	Demonstrates ERP's role in ensuring regulatory compliance in large SMEs	Compliance, regulatory adherence	Reduced compliance fines, improved legal compliance	[LINK]
Shoprite Holdings	Complex supply chain management	Adopted ERP for logistics and supply chain	10% increase in supply chain efficiency	Provides evidence of ERP's effectiveness in streamlining complex operations	Supply chain optimization, operational efficiency	Faster supply chain, reduced delays	[LINK]
Capitec Bank	Slow customer service	Deployed CRM for customer	18% increase in customer	Shows how CRM can enhance	Customer service,	Improved service delivery,	[LINK]

		service improvement	service efficiency	customer service in the banking sector	service delivery	customer satisfaction	
Pick n Pay	Inefficient inventory management	Implemented ERP for automated stock monitoring	12% reduction in stock-outs	Highlights ERP's role in better inventory control in retail	Inventory management, sales optimization	Improved inventory turnover, reduced stock-outs	[LIN] [K]
	HR challenges with performance tracking	Introduced HRM system for performance evaluation	15% increase in workforce productivity	Emphasize the impact of HRM in performance management for SMEs	Workforce productivity, performance management	Better employee performance, reduced turnover	[LIN] [K]
Discovery Health	Patient management inefficiencies	Implemented CRM for patient tracking and engagement	20% reduction in patient wait times	Demonstrates CRM's role in improving patient engagement in healthcare	Patient satisfaction, operational efficiency	Faster patient care, improved satisfaction	[LIN] [K]

The case studies provided offer valuable examples of how CRM, ERP, and HRM systems have been successfully implemented across various industries, addressing common business challenges. From Woolworths Holdings' improvement in customer retention through CRM to Tiger Brands' reduction in compliance-related fines via ERP, the outcomes highlight the tangible benefits of these systems in boosting operational efficiency, customer satisfaction, and compliance. Each case demonstrates the strategic value these systems can bring to SMEs, emphasizing their role in transforming business performance and supporting the strategic goals of SMEs. These real-world examples further solidify the relevance of the proposed systematic review by showcasing the significant impact of these systems on key performance indicators such as workforce productivity, cost reduction, and customer loyalty.

3.15. Roadmap for SME Businesses and Policy Recommendations

To ensure the smooth integration and effective use of ERP, CRM, and HRM systems, SMEs can structure the deployment of these technologies through a staggered and well-defined roadmap. Each stage in the roadmap—from planning and deployment to optimization—helps SMEs gradually adopt the systems while addressing operational and financial challenges. Government institutions and

industry associations play a crucial role in supporting SMEs in overcoming the obstacles related to the implementation of ERP, CRM, and HRM systems. The following table outlines key policy recommendations aimed at boosting SME productivity, improving management support, and enhancing employee satisfaction through technology adoption.

Table 18. Roadmap for SME Businesses and Policy Recommendations.

Policy Recommendation	Objective	Proposed Action	Strategic Impact	Expected Outcome	Timeframe
Tax Incentives for Technology Adoption	Encourage SME investment in systems	Provide tax relief for the purchase and implementation of ERP, CRM, and HRM systems.	Lowers financial barriers for SMEs adopting these systems.	Increased investment in technology, improved SME competitiveness.	Short- to medium-term
Government Training Subsidies	Increase workforce skills	Offer government-funded programs for employee training on system usage, focused on SMEs.	Enhances workforce capabilities, leading to higher system adoption and efficiency.	Improved system utilization, greater operational efficiency, and employee satisfaction.	Medium-term
Low-interest Loans for Digital Transformation	Ease financial burden on SMEs	Establish loan programs with favorable terms to finance digital transformation, including the adoption of ERP, CRM, and HRM.	Reduces financial pressure, allowing for phased adoption of technology.	Higher adoption rates of ERP, CRM, and HRM systems; increased efficiency.	Short-term
SME Technology Adoption Grants	Accelerate SME digitalization	Provide grants aimed specifically at SMEs to cover the costs of adopting ERP,	Grants support innovation and lower financial risk, especially	Faster adoption of digital tools, improved operational performance.	Medium-term

Standardize Data Privacy and Security Laws	Ensure system security and compliance	CRM, and HRM systems. Implement comprehensive and clear regulations to safeguard SME data, ensuring compliance with both local and international data privacy standards.	for small businesses.		
		Ensures the legal framework for data security and protects SMEs from cybersecurity threats.	Reduced risk of data breaches, enhanced compliance, and greater trust from customers and partners.	Long-term	
Establish SME Technology Support Centers	Provide accessible system support	Create regional tech support hubs specifically for SMEs, providing guidance on implementation, troubleshooting, and maintenance of ERP, CRM, and HRM.	Provides ongoing support, improving system longevity and reducing downtime due to technical issues.	Improved technical support access, fewer system failures, better overall system maintenance.	Short-term

The proposed roadmap provides SMEs with a structured approach to deploying ERP, CRM, and HRM systems, ensuring each step is tailored to address specific challenges faced by these businesses. Key policy recommendations, including tax incentives, training subsidies, and low-interest loans, are essential in facilitating the adoption of these technologies. Additionally, the development of SME technology support centers and the standardization of data privacy laws will help overcome common barriers like technical support and regulatory compliance. Governments and industry leaders must collaborate to create a favorable environment for SMEs to leverage these systems effectively, thereby boosting productivity and ensuring long-term business growth.

4. Discussion

This study provides practical insights aimed at guiding SME leaders on effectively implementing functional systems such as ERP, CRM, and HRM. The findings emphasize the importance of adopting a phased approach, starting with small-scale pilots to test system functionality, followed by full-scale implementation based on each SME's specific needs and resource availability. A phased approach allows SMEs to adjust their strategies according to system performance while minimizing potential disruptions. One critical recommendation is leveraging

cloud-based solutions, which offer more flexibility and lower upfront costs, making them suitable for SMEs that often operate under financial constraints.

To address common implementation challenges such as high costs, lack of technical expertise, and employee resistance to change, SMEs can partner with external consultants or vendors who specialize in system integration. This can minimize technical difficulties and ensure a smooth transition. Prioritizing employee training is essential to maximizing the potential of these systems and ensuring proper usage, which in turn, can increase system adoption and minimize resistance. Another key strategy is fostering cross-functional collaboration during the integration process to prevent operational disruptions and facilitate smoother system adoption across different departments.

The significance of ERP, CRM, and HRM systems for SMEs is emphasized in the research, with a focus on their impact on decision-making, operational efficiency, and competitiveness. The integration of these systems leads to better business decision-making, improved operational performance, and measurable growth in revenue. This work contributes to understanding how ERP, CRM, and HRM systems provide SMEs with enhanced managerial tools and increased workforce productivity.

Addressing the Research Questions:

- **How do ERP, CRM, and HRM systems impact managerial decision-making and resource allocation in SMEs?**

The combined use of ERP, CRM, and HRM systems offers SMEs a consolidated, integrated data source that enhances managerial visibility over various aspects such as customer behavior, financial performance, and employee management. With this holistic view, managers can make more informed decisions about resource allocation, enabling them to optimize operational efficiency, quickly respond to market changes, and improve business outcomes.

- **In what ways do ERP, CRM, and HRM systems enhance workforce efficiency and employee productivity in SMEs?**

By automating routine tasks and streamlining workflows, ERP, CRM, and HRM systems reduce the administrative burden on employees, allowing them to focus on higher-value tasks. These systems also facilitate better communication, collaboration, and task management, leading to improved workforce efficiency and overall productivity. When implemented with proper training, these systems boost job satisfaction by making daily operations more efficient and less repetitive.

- **What operational improvements are achieved through the adoption of ERP, CRM, and HRM systems in SMEs, particularly in reducing manual tasks and automating workflows?**

ERP, CRM, and HRM systems drive significant operational improvements by automating manual processes such as data entry, scheduling, and customer communication. These systems reduce human error, enhance data accuracy, and provide real-time access to essential business information. Automated workflows enable SMEs to improve order fulfillment, customer service, and internal communication, leading to greater operational efficiency.

- **How can the integration of AI and machine learning into ERP, CRM, and HRM systems further enhance innovation and competitiveness for SMEs?**

The integration of AI and machine learning (ML) technologies into ERP, CRM, and HRM systems can significantly enhance innovation and competitiveness for SMEs. AI-driven analytics provide real-time insights into customer behavior, market trends, and workforce performance, allowing businesses to make proactive and data-driven decisions. Machine learning algorithms can also optimize predictive models for inventory management, customer engagement, and talent management, further improving operational outcomes and innovation capacity.

5. Conclusions

The implementation of ERP, CRM, and HRM systems has a transformative impact on SMEs, improving operational efficiency, decision-making processes, and workforce productivity. By integrating these systems, SMEs can streamline operations, automate workflows, and gain access to

critical business data that enables informed, strategic decisions. These technologies empower businesses to enhance customer relationships, optimize resource management, and elevate employee satisfaction, thereby driving growth and competitiveness in an increasingly digital marketplace. However, while this study has effectively demonstrated the current benefits of these systems, a forward-looking approach is necessary to fully understand how emerging technologies such as Artificial Intelligence (AI), Machine Learning (ML), and blockchain can further enhance these systems for SMEs. AI and ML, for instance, can provide predictive analytics that can improve decision-making even further, offering SMEs real-time insights into market trends, customer behavior, and employee performance. Blockchain, on the other hand, has the potential to revolutionize data security, ensuring that the sensitive information managed by ERP, CRM, and HRM systems is safeguarded with the highest level of encryption.

In future research, expanding on the role of these emerging technologies within ERP, CRM, and HRM systems will provide valuable insights into how SMEs can continue to innovate, remain competitive, and adapt to the evolving digital landscape. By adopting a proactive approach, SMEs can harness these advancements to improve not just current operational efficiency but also future-proof their businesses against technological disruption. This forward-looking perspective is vital as SMEs prepare to navigate the next phase of digital transformation, ensuring sustained growth and success.

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