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Article

Integrating BIM and IPD for Optimized Design of Residential Buildings: A Case Study in Peru

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Abstract: Over the years, the construction sector has used traditional methodologies that often fail to meet established budgets and deadlines, making it imperative to adopt collaborative methodologies such as IPD and BIM. This research evaluates the influence of these methodologies in the design stage of residential buildings, through a case study in Peru managed by an SME. The methodology is divided into three parts: first, a diagnosis of traditional management is carried out through documentary review and semi-structured interviews; second, a proposal for improvement is proposed using tools based on BIM and IPD; third, the proposal is validated through statistical analysis and a validation matrix. Nine typical management problems were identified, such as deficiencies in plans, measurements and budgets, and delays due to inadequate planning. Eight optimization tools are suggested, such as the NEC4 ECC Collaborative Contract, ECD, Revit, Navisworks, early integration of the contractor, ICE Sessions, 3D, 4D and 5D BIM models. The 3D model showed 0.48 interferences per m², the 4D model allowed monitoring the progress of the project, and the 5D model allowed a cost optimization of 5.28%. The profitability analysis showed a return on investment of S/ 3.94 per "sol" invested. The validation of the optimization was demonstrated by the Z Test. The validation matrix highlighted the NEC4 ECC Collaborative Contract and the 3D BIM Model as the most effective tools. In this way, the study contributes to closing the knowledge gap regarding the implementation of BIM and IPD to optimize the management of residential buildings.

Keywords: Residential Buildings; Integrated Management; BIM Methodology; IPD Methodology; SME; Infrastructure Management.

1. Introduction

The construction industry has shown a weak performance compared to other industries, with only 5% of global projects being completed within the original budget and schedule [1]. Commonly used execution systems, such as Design-Bid-Build (DBB) and Design-Build (DB), present notable differences in performance. Research indicates that DBB projects typically experience delays equivalent to half of their original duration, while DB projects have shorter delays [2]. Furthermore, the lack of integration between project owners and project staff contributes to the failure of most projects in meeting the performance requirements [3].

Although contract documents should be complete and accurate, in practice they are often incompatible and incomplete, leading to the need for clarification during construction [4]. Project compatibilization is predominantly done in the traditional way by overlaying 2D CAD drawings [5].

The critical global situation in the construction industry is not isolated from the Peruvian reality [6]. According to the Report of Paralyzed Projects, published by The Peruvian Republic's General Comptroller [7], it is revealed that 1,746 projects have been paralyzed in the country. Deficiency in the design of technical files is one of the main causes [8]. The Southern Macro Region, which includes

Arequipa, Apurímac, Puno, Moquegua, Cusco and Tacna, has the largest concentration of paralyzed projects, with a total of 746 projects. According to Acero [9], there are many paralyzed projects in Tacna; such is the case of the Hipólito Unanue hospital, which had its contract signed in December 2015 with the Consorcio Salud Tacna for a total of S/279'291,101 with the expected completion of the work scheduled for 2019. However, to date, the infrastructure is paralyzed at an execution progress of 45.9% and its budget has increased to S/. 598'431,044.

Thus, it is evident that there is a global problem which includes Peru. This research addresses such issue considering the management and integration of projects in Peru. Sullivan, *et al.* [10] point out that the success of a construction project depends largely on the selection of the execution system. Since the design phase of a DBB project is completely independent of the construction phase, this results in significant efforts during the construction phase to resolve constructability issues and coordination requirements that were overlooked during the design phase [11]. These problems can be avoided with a more integrated approach in which all project stakeholders communicate and collaborate to develop a better design [12].

The Integrated Project Delivery (IPD) is one of the recent and rapidly implemented approaches that incorporates people, systems, commercial structures and actions into one single process, bringing together talents and vision of all project participants to increase the value delivered to the customer, reduce waste and enhance efficiency, thereby promoting the success of the entire project [13-15]. Likewise, Building Information Modelling (BIM) represents the digital transformation of the construction industry. Value is created based on the use of 3D models in a collaborative manner, which means more efficient methods to design, create and maintain assets; it also supports decision making and information management [16].

Murguía [17] points out that, there is currently an increasing acceptance of BIM among construction professionals in Peru. However, despite the great willingness to use BIM, the actual usage still shows a significant knowledge gap, suggesting that there are still challenges to fully implement BIM in practice. The Peruvian Ministry of Economy and Finance (MEF) [18] by means of Directorial Resolution No. 0002-2021-EF/63.01 approved the Implementation Plan and Roadmap of the BIM Peru Plan, as well as the National Competitiveness and Productivity Plan 2019-2030, approved by Supreme Decree No. 237-2019-EF, which establishes the "Policy Measure 1.2: BIM Plan", with the main objective of progressively incorporating the collaborative methodology of digital information modeling for construction in the public sector

Given the above, this research proposes the following hypothesis: through the implementation of BIM and IPD methodologies, it will be possible to optimize the design stage in residential building projects. IPD and BIM are both considered as independent variables, and the Design Stage in Management as the dependent variable. The objective of the research is to evaluate how BIM and IPD methodologies, in an integrated manner, will optimize the design stage in residential building projects. Therefore, the study is based on literature reviews throughout Section 2, followed by Section 3, which discusses the developed methodology in a Peruvian case study, results are presented in Section 4, continued by their discussion in Section 5 and finally Section 6 includes the conclusions.

2. Background

This section addresses a review of the most relevant research regarding IPD and BIM methodologies, which both have proven to be useful for construction projects. Table 1 summarizes the literature consulted in indexed journals about IPD and BIM.

Table 1. Relevant literature about IPD and BIM.

Author	Importance or Relevance	Methods
Franz, et al. [19]	Analyzes how team integration and group	Surveys.
	cohesion influence project performance in the	
	U.S., using different execution methods.	

Ling, et al. [21] Examines the effect of the application of IPD Case study, practices on the performance of traditional projects in Singapore.	7,
	7,
L - 1	
Buk'hail and Al- Examines the willingness to implement IPD in Literature review	
Sabah [2] Kuwait's construction industry. Questionnaires	
Othman and Youssef Develops a framework for the implementation Literature review	7,
[22] of IPD approach at the design stage for ADF in Case study,	
Egypt. Questionnaires	
Alqahtani et al. [23] Investigates the bidding process and Literature review	Ι,
procurement regulation in Saudi Arabia for IPD Surveys. implementation.	
Alinezhad et al. [24] Identifies the benefits of implementing the IPD Literature review	7,
approach in U.S. building projects. Case study.	
Ajmal and Examines and compares Afghanistan's Literature review	Ι,
Rajasekaran [25] construction and engineering contracts with Case study. NEC4 ECC standardized contracts.	
Yabar-Ardiles, et al. Examines and compares public building and Literature review	7,
[26] construction contracts in Peru with the NEC4 Case study. ECC standardized contract.	
Lau, et al. [27] Identifies the challenges that hinder the Surveys, Semi-	
widespread implementation of NEC in Hong structured intervie Kong.	ws.
Khanna, Elghaish, Investigate the viability of implementing IPD Literature review	7,
McIlwaine and along with BIM and ICT in projects in India. Interviews. Brooks [15]	
Bravo and Mendoza Design an integration proposal to reduce the Surveys,	
[28] causes of losses in the design stage, using IPD Case study. and VDC tools in Peruvian projects.	
El Asmar, et al. [29] Examines the performance of IPD projects Literature review	7,
compared to non-IPD projects in the US. Surveys,	
Case study.	
Mesquita, et al. [30] Demonstrates the use of BIM for modeling and Case study.	
interference analysis on a project in Brazil.	
Dos Santos, et al. [31] Analyzes how BIM methodology is used to Case study.	
ensure project compatibility in Brazil.	
Yañez [16] Determines the challenges associated with the Literature review	7,
implementation of BIM in the design of Case study,	
healthcare projects in Peru. Interviews.	
Akter, et al. [32] Investigates and evaluates the impacts of using Surveys,	
BIM as a construction management tool in Case study.	
Bangladesh.	

Table 1 presents a detailed review of the literature, highlighting the limitations of traditional project management methodologies and the importance of adopting more efficient methodologies. Among these methodologies, IPD stands out for its fundamental principles: (1) early involvement of key participants to achieve early optimizations, (2) shared risks and benefits according to project results to motivate improvements, (3) joint project governance to empower the team, (4) reduced blaming exposure to encourage the development of new ideas and (5) jointly developed and validated goals to engage the team.

Research such as those of Franz, Leicht, Molenaar and Messner [19], Buk'hail and Al-Sabah [2] and Ling, Teo, Li, Zhang and Ma [21] have shown that IPD significantly improves cost, schedule,

quality, and project performance results. Laurent and Leicht [20] emphasize the importance of forming these teams from the earliest design phases to ensure project success. In this context, NEC4 ECC contracts are aligned with IPD principles and their importance for good management has been pointed out by Ajmal and Rajasekaran [25].

The other relevant methodology is BIM, which emerges as a key tool of the IPD. BIM interoperability with other digital tools is critical for more accurate and efficient management. According to Bravo and Mendoza [28], Maciel, de Souza and Oliveira [5] & Khanna, Elghaish, McIlwaine and Brooks [15], BIM improves planning, estimation and cost control, and facilitates early identification of interferences and incompatibilities in drawings, thus optimizing the budget.

Reviewed studies, including those of Alinezhad *et al.* [24], Khanna, Elghaish, McIlwaine and Brooks [15] & Bravo and Mendoza [28], conclude that the implementation of IPD and BIM offers significant benefits such as transparency, effective coordination, early cost aware-ness, reliable pricing and improved quality.. Tools for modeling and measurement, such as Revit, and Navisworks for resolving interferences, automate tasks, save time and reduce costs, improving budgetary accuracy.

Despite the obvious benefits, the construction industry faces significant challenges in implementing IPD and BIM. Buk'hail and Al-Sabah [2] identify barriers such as unwillingness to sign contracts that included liability waivers and that excluded IPD's organizational hierarchical structure. Othman and Youssef [22] highlight the existence of communication and collaboration issues among stakeholders. Khanna, Elghaish, McIlwaine and Brooks [15] point out the resistance to change and lack of experience as main obstacles for change. Yañez [16] determines that not all professionals have the same level of knowledge about BIM, that design is not done directly in 3D and that supervision does not yet have a direct involvement in BIM. To overcome these challenges and maximize the use of these methodologies, it is essential to examine their application in projects.

Thus, this research focuses on implementing BIM and IPD methodologies in the design stage of a residential building project in order to achieve management optimization, which underlines the relevance and potential of this research as a proposal in this field.

3. Materials and Methods

The methodology of the present study is based on the analysis of a single case study using a mixed approach which combines qualitative and quantitative methods. From a qualitative perspective, an analysis of information management is carried out through a bibliographic review, which facilitates the formulation of improvement proposals and tools to address the deficiencies detected. From a quantitative approach, specific units such as interferences, metrics and costs are measured (126 items analyzed).

This research is of an applied nature, since it seeks to obtain new knowledge to offer practical solutions to specific problems. The study design is non-experimental. The level of research is descriptive, and is considered transversal, since it is carried out at a time certain.

IPD, BIM and management optimization at the design stage are the three most relevant variables. Management at the design stage, which depends on IPD and BIM, is the dependent variable, while IPD and BIM, which do not depend on other variables, are both independent variables. Table 2 details the methods to be applied in accordance with the specific objectives of the study, which are based on the literature review presented in the previous chapter.

Table 2. Objectives and Methods.

Section	Objectives	Methods
4.1	To conduct a diagnosis on the	Analysis of management practices in SME residential
	management of residential	building projects through documentation review and
	building projects for the SME.	semi-structured interviews.
		Analysis of an SME residential project through
		documentation review and semi-structured
		interviews.

		Identification of typical issues in the SME.
4.2	To propose an optimization of	Literature review on BIM and IPD tools that can be
	the SME by integrating IPD	implemented to improve management. Case study
	and BIM.	with description of its utilization.
4.3	To validate the proposal for	Validation statistical analysis via Z-test.
	optimization of IPD and BIM	Elaboration of a validation matrix for the
	integration.	implementation of improvement tools integrating
		BIM and IPD.

According to Table 2, the design stage is optimized by integrating IPD and BIM in a specific case study. Initially, a diagnosis of the Small and Medium-sized Enterprise (SME), which manages projects in a traditional manner, is carried out. Then, an improvement is proposed by integrating IPD and BIM into an SME project, with the objective of adapting this proposal to other similar projects within the same SME and to other SME with similar characteristics. To evaluate for optimization with BIM, statis-tical indicators are used, such as interference indicators per square meter, comparison of the variability in the metering of the traditional methodology versus the BIM methodology, and the probable cost of the project is quantified and validated by Z-tests. The cost-effectiveness of BIM and IPD methodologies is also analyzed.

4. Results

4.1. Diagnosis

4.1.1. SME Description

The SME is a construction company located in Tacna, Peru, specialized in residential building projects, with the mission of providing the population of the city with access to proper housing, and with the vision of creating adequate living spaces in collaboration with the government through the use of bonds destined for this purpose. Currently, the SME has completed the delivery of eleven projects, while four others are under implementation and three are pending. The management of its projects follows a traditional approach which comprises several stages. Initially, the planning and basic studies stage is carried out, followed by the preparation of the preliminary project, after which the basic design and construction design are developed. Simultaneously, the corresponding permits are processed with the corresponding public entities. Subsequently, the measurements, construction budget and schedule are prepared. With all this documentation, the financing is processed with the financial institution.

Once these stages are completed, the contract is formalized with the contractor, with the SME assuming 64% of the work and the contractor 36%. A traditional contract is used to establish the contract amount, terms, penalties, methods of payment, project manager and annexes that include blueprints, technical specifications, descriptive report, measurements, construction budget and schedule. Upon completion of that stage, execution of the work begins, the progress of which is monitored by means of monthly valorization reports until the project is completed.

The SME's main resources include both human and material resources. The company has a staff of 10 employees, while the contractor has 13 employees. In addition, they rely on the collaboration of 10 service providers to carry out operations efficiently. SME's organization chart is composed of the General Management, Deputy General Management, Administration and Finance (accounting, logistics and treasury), and the Technical Area (architecture and engineering: projects and project manager).

Regarding material resources, the SME has 7 computers, 2 laptops, 1 plotter and 3 printers. All workstations operate with the Windows 10 operating system. The software applications used include AutoCAD, Microsoft Excel, SketchUp, Lumion and Microsoft Word. Regarding information management, data and document management is mainly done manually and through Google Drive, where all project documentation is stored and shared with each area of the SME. Communication is carried out through WhatsApp groups, temporary meetings and phone calls.

4.1.2. Description of the Case Study

The management system in the SME proves to be inefficient, as it affected the profitability and delivery time of certain projects. These are detailed in Figures 1 and 2.

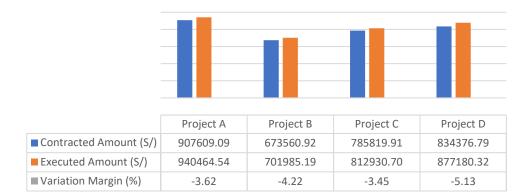


Figure 1. Historical information on the profitability margin of the SME's private projects.

Figure 1 shows the comparison between the contract amount and the executed amount of four SME projects. The variation margin between these amounts ranges from -3.45% to -5.13%, with Project D having the largest margin. These results are consistent with the findings of Asvadurov, Varilla, Brindado, Brown, Knox and Ellis [1], who reported cost overruns of up to 37% in global projects.

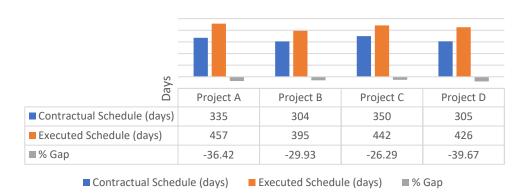


Figure 2. Historical information on the execution time of private SME projects.

Figure 2 presents the comparison between the contractual schedule and the executed schedule for the same four projects. The percentage of variations in schedule varies between -26.29% and -39.67%, with Project D showing the largest gap. These findings are consistent with those reported by Asvadurov, Varilla, Brindado, Brown, Knox and Ellis [1], who found gaps of up to 53% in global projects.

Based on the indicators presented, Project D was chosen as the case study. This project is a residential building in Tacna, Peru, of 5 levels plus rooftop, with a 128 m² lot and a roofed area of 617.87 m². The first level includes 2 gar-ages, 1 storage room, 1 solid waste room, 1 staircase and 1 apartment. Second, third, fourth and fifth levels have a typical layout with 1 staircase and 2 apartments. The roof terrace consists of 1 rooftop terrace and 1 area for drying clothes. The structure is framed with confined masonry. The sanitary installations include a pumping system, cold water distribution and drainage networks. The electrical installations include independent single-phase current for each apartment and data and communications outlets. Project development was carried out in the traditional manner and under a traditional contract. The programmed budget was S/. 834,376.79, while the executed budget reached S/. 877,180.32. The programmed deadline was 305 days, and the final execution deadline was 426 days.

4.1.3. Typical Management Problems

Following the analysis of the SME documentation and the case study, 11 interviews were conducted with different project participants including contractors, professionals from different specialties, labor personnel and suppliers. The following question was formulated to them: What do you consider to be the main reasons for cost overruns and delays in the SME projects? Based on all this information, the following management problems were identified:

- P1: Deficiencies in the blueprints.
- P2: Deficiencies in the measurement and budget.
- P3: Weak team communication, coordination, and collaboration.
- P4: Modifications and/or reworks.
- P5: Existence of hidden flaws that generate additional work.
- P6: Cost overruns in the construction process.
- P7: Delays due to poor planning in material supply and errors in material purchasing.
- P8: Lack of clarity and transparency in the contract and its clauses.
- P9: Lack of incentives for good practices.

It is evident that most of the identified problems could have been avoided during the design stage. Therefore, we will focus on solving these problems by incorporating tools from the BIM and IPD methodologies.

4.2. Optimization Proposals

With the purpose of addressing the problems identified in the diagnosis, the tools of both BIM and IPD methodol-ogies, which were compiled through a detailed bibliographic review in Section 2, are presented below. It should be mentioned that these tools allow for better project management and can be integrated into a working model that in-cludes BIM and IPD.

4.2.1. H1: Contractual Management – Standardized Contract

To develop an optimal project, it is crucial to have clear and well-defined con-tracts. This tool is related to the 1D dimension of BIM, as well as to aspects of project conception under IPD standards.

Based on the criteria of Yabar-Ardiles, Sanchez-Carigga, Vigil, Málaga and Zevallos [26], Table 3 is elaborated to identify the deficiencies in the case study contract, using the incentives and tools recommended by NEC4 ECC as a reference. (New Engineering Contract - Engineering and Construction Contract).

Table 3. Comparis	on of SME contract	t and NEC4 ECC too	ls and incentives.
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Indicator	SME Case Study Contract	
Clarity and simplicity	Specifications	
Number of clauses	The contract stipulates seven clauses.	
Linguistic level	The contract primarily uses legal language.	
	The contract only mentions the Client, which is the SME, and the	
Contract parties	contractor. There is no direct mention of the other parties and their	
Contract parties	responsibilities under the contract; only the construction manager	
	is mentioned in the sixth clause.	
Stimulus for good	Specifications	
management	Specifications ————————————————————————————————————	
Payment	The contract establishes monthly appraisals as a form of payment.	
	The contract does not stipulate any incentives for good practices	
Incentives	on behalf of the contractor or other contract agents, only penalties	
	for unjustified delays.	
	The contract does not mention any type of communication system	
Communication systems	or mechanism that requires the parties to make notifications	
	through the contract.	
Early warnings	The contract does not stipulate any early warning mechanism.	

Conflict resolution

Two dispute resolution mechanisms are contemplated, conciliation

or arbitration.

Risk allocation

The contract does not stipulate risk allocation.

Table 3 presents the shortcomings of the traditional contract in the case study in terms of clarity and stimulus for good management. Some clauses contain insufficient information, which can lead to disputes, and there is no adequate risk distribution. These problems coincide with the key aspects that NEC4 considers essential for good management. It is therefore recommended to implement NEC4 ECC clauses to address these deficiencies, supported by studies such as the Managing Reality compendium [33] and Yabar-Ardiles, Sanchez-Carigga, Vigil, Málaga and Zevallos [26], which also suggest their use to foster collaborative environments. The following clauses are suggested below.

Communication (C. 13).

Establishes a written communication system with defined response times for notifications such as early warnings, inconsistencies among others. Each party maintains its own record to facilitate problem prevention and resolution.

• Early Warnings (C. 15).

Allows any party to notify events that may affect the price, schedule or execution of the project. Notification should be made as soon as the event becomes known, so that meetings are held to manage changes efficiently and failure to do so may result in penalties.

• Compensation Events (C. 60).

Covers situations where the contractor is entitled to compensation, as long as the problem is not attributable to the contractor. The contractor must submit to the Project Manager the corresponding solution and quotation for the Compensation Event. The Manager will evaluate this proposal and, if necessary, instruct the contractor to consider more efficient alternatives. Timely notifications of these events are essential to avoid penalties and to promote a collaborative resolution of the problems.

Incentives.

Clause X12 promotes multi-party collaboration and rewards compliance or improvement of key performance indicators (KPIs). X20 establishes incentives for the contractor based on KPIs defined by the counterparty. X6 provides incentives for early completion of works. Main Options C and D, which operate under a Target Price Contract, compare the final price of the works with a target price set in the contract. If there is a positive balance in this comparison, it is distributed between the parties as agreed.

• Dispute Avoidance Board (W3).

Offers dispute mitigation and resolution options, with it as the first method. This board visits the project site, inspects the work, offers recommendations and resolves disputes before they are formally referred to a court of law.

The flexibility of NEC4 ECC facilitates the integration of BIM and IPD through key aspects. Clause 16 encourages mutual collaboration between the client, contractor, designers and other stakeholders from the early stages of the project. Clause X10 regulates information management, while Clause X20 (partnership) allows for the formalization of shared objectives and the establishment of bonuses based on collective performance. Finally, Clauses Z (customized) offer the possibility of addressing specific aspects of each project.

4.2.2. H2: Common Data Environment (CDE)

Communications are fundamental to establish collaborative environments. In the case study, Drive, WhatsApp and emails were used; however, with the implementation of BIM models, there is a need to improve this aspect. The Common Data Environment (CDE) is the leading platform for document, quality and project information manage-ment. It aims to streamline model reviews, facilitate change management, improve communication and foster collabo-ration, as well as ensure information security and prevent document duplication. It is crucial that the CDE is available to all stakeholders, with clearly defined roles and access levels.

In this context, it is recommended Trimble Connect, a cloud-based platform that meets these requirements and or-ganizes all project documentation, 3D models, 2D drawings, PDF files, spreadsheets and RFIs, in a single accessible location. This eliminates the need to compress and email

files, ensuring that all team members work with the latest version of documents and models. This reduces errors, ensures transparency, accessibility and traceability of project information, improving collaboration by allowing an overview and specific details. In addition, all movements are registered, which facilitates the control of changes and updates.

Trimble Connect Sync allows you to synchronize files from your computer, network drive or mobile device to the cloud, keeping everything up to date in both locations. The To-Do tool improves task management and project communication by allowing comments, questions and concerns to be documented and assigned to team members, who receive email notifications. Tasks are customized with titles, descriptions, due dates and other relevant information, which can be linked to specific objects in the model reviewed by all participants. Trimble Connect offers a free ver-sion with 10 GB of cloud storage; for more capacity, professional licenses must be purchased.

4.2.3. H3: Software

The efficiency of project development depends to a large extent on the technical capabilities of the software used. In the case study, a traditional AutoCAD approach was used for documentation development, so it is essential to have adequate resources to ensure trouble-free development. There are several key software categories in this process, such as modeling, coordination, measurement and budgeting, scheduling and visualization. Tools such as Revit and Navisworks are prominent examples in the construction field.

Revit is the leading platform for building BIM information models. Its ability to automatically coordinate project changes and share a database of files among multiple users makes it indispensable.

On the other hand, Navisworks stands out as a BIM model viewer that covers all phases of the project. It facilitates the interoperability of 3D models during design and construction, improving visualization and interference detection. Its ability to read almost any 3D file format and handle large files makes it a crucial tool for project management.

4.2.4. H4: Work Teams

In projects, it is essential that teams have complementary skills, share a common purpose, pursue performance objectives and are mutually accountable for the result. In the case study, the work team during the design stage did not include the contractor up until the execution of the work, which is a practice that could be improved. It is recommended that the team consists of, at a minimum, the owner or a representative, an architect or engineer, a designer, and a general contractor or project manager. Early inclusion of the contractor facilitates the incorporation of diverse perspectives, optimizes deliverables, and reduces the need for later modifications.

Likewise, it is necessary to have trained professionals with experience in BIM and IPD methodologies software. To ensure effective management of these methodologies, an adequate budget should be allocated for the continuous training of these professionals.

4.2.5. H5: ICE Sessions

The Integrated Concurrent Engineering (ICE) sessions are fundamental to successful project development. In the case study, they were limited to temporary meetings, indicating the need to improve this approach. It is recommended that ICE Sessions be held face-to-face in a suitable space, equipped with chairs, projectors, large tables, electrical connectors, lighting and ventilation control, and a whiteboard. This environment should encourage active participation and use the best technological tools available to ensure transparency and trust among participants.

ICE sessions should be held at least once a week, with the active participation of all those involved in the project. During the design phase, the frequency can be increased twice a week or even daily, depending on the size of the project. These meetings allow the integration of all project specialties and improve overall understanding, thus optimizing the design procedures.

Clear agendas should be established to align the team with the project objectives. Agendas should be shared in advance with everyone involved to allow for brain-storming solutions in case problems arise. Pre-sessions help to re-duce latency times and to make faster decisions.

4.2.6. H6: 3D Model

The three-dimensional representation of the drawings, together with the parametric representation of each building component, forms the 3D Model. In the case study, a traditional approach with 2D drawings was used; therefore, it is recommended to implement 3D Models to improve visualization, coordination, project presentation, design review and incompatibility detection, thus optimizing planning and productivity control.

Based on the criteria of Maciel, de Souza and Oliveira [5], modeling was carried out in separate templates for each specialty, with linkage between them. This methodology allowed keeping the templates lighter so that they would not interfere with the computer processing. In addition, by separating the specialties, the possibility of accidental changes in the models of other disciplines was prevented, a risk that can arise when everything is modeled in a single template.

These processes highlight the importance of the BIM methodology to ensure compatibility in projects. It is crucial to prioritize interferences according to their impact. To solve these problems, ICE sessions should be scheduled with all stakeholders to make shared decisions.

In Figure 3, percentages of interferences between specialties are shown, 64 interferences (22%) for Structures VS Architecture, 103 interferences (35%) for Structure VS Sanitary installations and 128 interferences (43%) between Structure VS Electrical installations, for a total of 295 interferences.

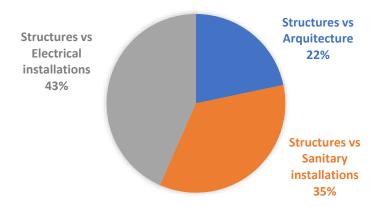


Figure 3. Percentage of interferences by specialty.

As shown in Figure 3, "Structure VS Electrical Installations" interferences represent the highest percentage, mainly due to the presence of pipes and devices in structural elements. To minimize these interferences, it is essential to coordinate the installation of electrical systems with that of the structures. Placing outlets, switches and switchgear on plates, columns and beams should be avoided, and instead, they should be located on the walls.

On the other hand, Maciel, de Souza and Oliveira [5] identified in their study that the highest number of interferences was be-tween Structures VS Sanitary Installations, which also underlines the importance of using BIM methodology for better coordination.

The interference per square meter indicator was calculated considering the total interference detected between the total roofed area of the project, as shown in Table 4.

Table 4. Interference per square meter.

Data		
Roofed area (m2)	617.87	
Interferences (No.)	295	
Interferences (m2)	0.48	

Table 4 shows that there are 0.48 interferences per square meter of roofed area, which indicates a significant amount in relation to the total area. This finding is crucial to assess the impact on the budget, as it highlights the need to identify possible modifications that could have affected the

original budget. Systematic analysis by overlaying models in Navisworks facilitates early detection of problems and contributes to more efficient project execution by reducing rework and delays during construction.

4.2.7. H7: 4D Model

Time factor determines a sequence of execution for each element of the project, which allows controlling its dynamics and anticipating possible difficulties, thus increasing performance and complying with the established dead-lines. Implementing the 4D model in the planning and control of a project can be of great help to ensure compliance with time and budget, being essential to constantly monitor the progress of the project.

Figure 4 shows the monthly sectorization of the structure specialty of Project D, according to the contractual schedule. This methodology can also be applied to other specialties.

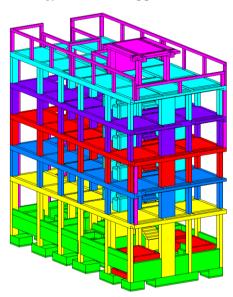


Figure 4. Monthly sectoring – Specialty of structures.

Sectorization or 4D simulation allows the generation of project progress control reports using the BIM model. This approach is more valued by clients compared to a Gantt chart, as it facilitates a better understanding and visualization of project progress.

4.2.8. H8: 5D Model

5D Model covers the obtaining of measurements and cost estimation, allowing precise control over the financial information and improving the profitability of the project's investment. After generating the 3D models of the different specialties, quantification tables are prepared. This methodology facilitated the comparison in the variation of the measurements obtained through BIM and the traditional method, demonstrating the effectiveness of the implementation of BIM in the project. Table 5 details the variation of the items by specialty.

Table 5. Variation of items by specialty.

т	Total	Total P. with	P. without	Percentage	
Specialty	items	variation	variation	P. with variation	P. without variation
Structures	34	34	0	100.00%	0.00%
Architecture	22	18	4	81.82%	18.18%
Sanitary Installations	47	28	19	59.57%	40.43%

Total	126	93	33	73.81%	26.19%
Installations	23	13	10	30.32 /6	45.40 /0
Electrical	22	13	10	56.52%	43.48%

As shown in Table 5, the specialty with the greatest variation is structures, followed by architecture, and more than 50% of all specialties have variation, which is a detrimental factor for the budget.

Analysis of item variation.

Total items without variation

Table 6 shows the total number of project items and the items with variation in the measurement, comparing the BIM methodology and the traditional methodology.

ItemUndNº of ItemsPercentage (%)Total project items
analyzedund126100.00%Total items with variationund9373.81%

33

26.19%

Table 6. Items variation.

Of the total number of items analyzed with the BIM methodology, 73.81% (93 items) show variation with traditional metrics, and only 26.19% (33 items) show no variation at all. Therefore, the use of BIM tools is essential to ensure the optimization and quality of the project.

und

Cost Comparison

A comparison was carried out between the costs of the traditional methodology (items extracted from the file), and the cost obtained by using the BIM methodology. It was observed that the items with variations in the measurement also experience changes in the costs. This is detailed in Table 7.

Specialty	Traditional methodology	BIM Methodology	Difference
Structures	S/ 367,773.24	S/ 362,032.92	S/ 5,740.32
Architecture	S/ 304,190.49	S/ 270,690.30	S/ 33,500.19
Sanitary	S/ 58,642.92	S/ 59,213.74	-S/ 570.81
Electrical	S/ 73,823.83	S/ 69,987.36	S/ 3,836.47
Total	S/ 804,430.48	S/ 761,924.32	S/ 42.506.16

Table 7. Comparison of total costs by specialty.

Table 7 shows that the total cost of the project, according to the technical file, which is S/804,430.48; while the cost using BIM tools is S/761,924.32, which represents a difference of S/42,506.16. This difference indicates an optimization of 5.28% with respect to the traditional method. In comparison, Chirinos and Pecho [34] reported an optimization of 1.97%. This suggests that the implementation of BIM not only offers economic advantages, but also contributes to improving the time and quality of the project.

BIM and IPD Profitability Analysis

Through Tables 8 and 9, the estimated cost of implementing the BIM and IPD methodologies for the case study was analyzed. The implementation of BIM and IPD requires previous knowledge, so a training cost will be considered. This cost was obtained from the course "Project Management through IPD and BIM" of the Continuous Education Center of ESPOL.

Moreover, the cost of modeling and management of the application of the BIM methodology and the extraction of metrics in Revit software is detailed, the hours worked in the development of the BIM model of the case study were counted, which were 10 weeks (250 hours) with a working day of 5 hours per day. A monthly salary of S/3,341.00 was assumed according to *Diar Ingenieros S.A.*, according to a work shift of 48 hours per week for 4 weeks, resulting in a rate of S/17.40 per man hour.

Table 8. BIM and IPD implementation cost.

Description	Quantity	
Training Cost	S/ 4,247.36	
Modeling and management cost	S/ 4,350.00	
BIM and IPD implementation cost	S/ 8,597.36	

With all this data, it is possible to calculate the return on investment (ROI) of the implementation of BIM and IPD methodologies, which will allow us to evaluate their profitability. ROI according to Cabrera and Quiroz [35] is determined by relating net income to the cost of implementation.

Table 9. Return on Investment Calculation (ROI).

Description	Quantity
Direct Cost Adjustment with BIM	S/ 42,506.16
BIM and IPD Implementation Cost	S/ 8,597.36
Net income	S / 33,908.80
ROI	394.41%

Table 9 shows a return-on-investment percentage of 394.41%, which means there is a return of S/3.94 for each S/1.00 invested in the implementation of BIM and IPD. In comparison, Cabrera y Quiroz [35] reported a 109% return for the BIM methodology. This suggests that the BIM and IPD methodologies offer a significantly higher return compared to the traditional methodology.

4.3. Validation

4.3.1. Statistical Analysis

To perform the cost optimization analysis, according to Ureta and Chileno [36], a Control Group (CG) was created to perform a thorough measurement to determine the accuracy of the information obtained through the traditional and BIM methodology. Figure 5 presents the percentage variation in costs in relation to the Control Group.

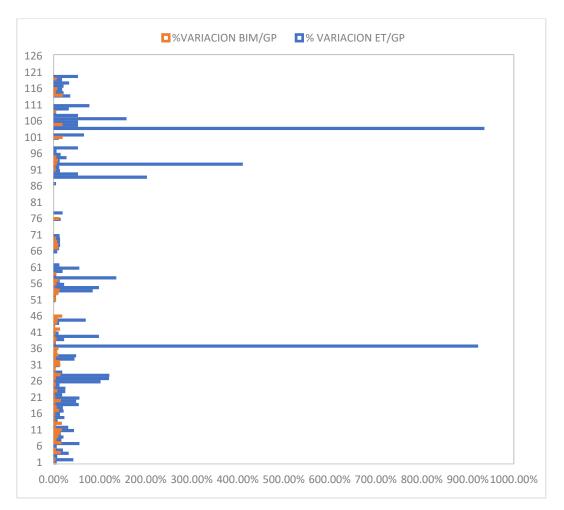


Figure 5. Percentage of variation in relation to the G.P.

With the data presented in Figure 5, the left-tailed test with a critical z value was used for the statistical analysis, since a large sample of 126 items was used, with a significance level of α = 0.01. With 125 degrees of freedom (DF). The hypothesis posed is shown in Tables 10 and 11.

Table 10. Hypothesis test for two samples.

Hypothesis Symbol		Description	Expression	Decision rule	
Alternative H.	На	With BIM methodology, costs are	μ1 < μ2 ¹	IF REJECTED	
		optimized.	$\mu 1 < \mu 2$	Ho Si: $Zk < Z\alpha$	
Null H.	H0	With the BIM methodology, costs are	μ1 ≥ μ2 ¹	IF ACCEPTED	
		not optimized.	$\mu 1 \ge \mu 2^{-1}$	Ho Si = $Zk \ge Z\alpha$	

 $^{^{1}}$ $\mu 1$ represents the sample average percentage change in BIM costs relative to the Control Group; and $\mu 2$ is the sample average percentage change in Technical File costs relative to the Control Group.

Table 11. Data for test statistics.

Sample	No.	Media	Standard Deviation
% Variation BIM / G.C.	126	x1 = 2.96 %	σ1 = 4.59 %
% Variation E.T. / G.C.	126	x2 = 46.79 %	σ 2 = 145.71 %

With this data, calculation is made according to the following formula:

$$Zk = \frac{x1 - x2}{\frac{\sqrt{\sigma 1^2}}{n1} + \frac{\sigma 2^2}{n1}},\tag{1}$$

The value of Zk = - 3.38 is obtained as a result. In the "Z" table, a critical value of Z α = -2.33 is found for a significance level α = 0.01.

Figure 6 shows that the value of Zk obtained (-3.38) is lower than $Z\alpha$ (-2.33), therefore the null hypothesis is dis-carded and the alternative hypothesis is accepted. This confirms that the BIM methodology optimizes costs, providing more accurate data.

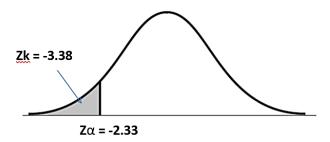


Figure 6. Zone of acceptance and rejection of the hypothesis.

4.3.2. Validation Matrix

After examining the eight proposed tools, Table 12 shows how each one addresses and solves the management problems identified in the diagnostic, with the objective of improving management in future SME projects.

	•	-			-					
	D	Problem to be solved								
	Proposed Tools		P2	Р3	P4	P5	P6	P7	P8	P9
H 1	Standardized Contract: NEC4 ECC	Χ		X	X	X		X	X	X
Н	CDE – Trimble Connect	Х		Х	Х	Х				
2		Λ		٨	٨	Λ				
H 3	Software: Revit and Navisworks	X	X		X	X	X	X		
Н	Work Teams	Χ		Х	Х					
4 H	ICE Sessions	Χ		Χ	Χ	Χ				
5 H	3D BIM Model									
6		X	X	X	X	X	X	X		
H 7	4D BIM model			X		X		X		
н 8	5D BIM model		X	X			X			

Table 12. Proposals for improvement and implementation.

Most of the problems identified are addressed by Tools H1 and H6 as shown in Table 12, followed by Tool H3 which solves six of the identified problems. From Tool H1 it can be said that a detailed contract ensures a complete understanding and definition of the responsibilities of each party, thus encouraging a higher level of collabo-ration in the project during its development and execution.

H2 and H5 tools are key to improve communication, coordination and collaboration between teams. Tool H3 high-lights the importance of using appropriate software, such as Revit and Navisworks, for the effective implementation of BIM models. Tool H4 stresses the need to clearly

define the team members and ensure their active collaboration at each stage of the process. In addition, it is essential that the contract includes all the documentation necessary for the contractor to carry out the stipulated works; therefore, tools H6, H7 and H8 are essential from the early stages of the project all the way through to completion. These tools not only improve the quality of deliverables, but also optimize project scheduling, metrics and costs, ensuring more accurate outputs.

5. Discussion

By examining the case study, seven key problems have been identified in the traditional management of residential buildings. These problems coincide with those reported by Othman and Youssef [22], Yabar-Ardiles, Sanchez-Carigga, Vigil, Málaga and Zevallos [26], Ajmal and Rajasekaran [25] and Dos Santos, Ferreira and Ferreira [31], who also identified similar problems. The concurrence with previous studies underscores the persistent shortcomings in traditional management.

Eight optimization tools are proposed from the integration of IPD and BIM such as the implementation of NEC4 ECC collaborative clauses in traditional contracts, Yabar-Ardiles, Sanchez-Carigga, Vigil, Málaga and Zevallos [26] and Wright and Fergusson [37], support this proposal, indicating that NEC ECC improves project management, pro-vides contractual clarity and fosters proactive relationships, thus optimizing project management. The Trimble Connect CDE tool simplifies coordination and information exchange on BIM projects, Gehry, *et al.* [38] emphasize that this tool im-proves constructive clarity, reducing costs and deadlines. Using Revit and Navisworks within a BIM environment excels because of their interoperability and ability to integrate information from various disciplines, according to Akter, Datta, Islam, Tayeh, Sraboni and Das [32], these tools significantly improve construction quality and safety. Regarding the Work Teams, the case study team did not have contractor intervention until the actual execution of the work, this approach should be improved; the adoption of IPD principles by integrating the contractor from early stages are supported by authors such as Franz, Leicht, Molenaar and Messner [19] and Laurent and Leicht [20] who highlight that their integration significantly improves performance in terms of costs and project timelines.

With regard to ICE sessions, it is recommended to implement them regularly, at least once a week, and to increase their frequency during the design stage, as this practice will improve team collaboration and communication, Laurent and Leicht [20] also suggest weekly or more frequent sessions in order to optimize management. Analysis of the 3D Model revealed 295 interferences, equivalent to 0.48 interferences per square meter of roofed area. These findings suggest that the use of BIM facilitates the identification and correction of interferences prior to project execution, resulting in cost and time savings. Consistent with this, Dos Santos, Ferreira and Ferreira [31] confirm that project compatibilization through BIM makes it possible to detect and correct interferences before the execution phase, thus improving project management. The integration of the 4D Model facilitates decision making and improves communication by allowing visualization of the construction sequence over time. According to Martins, et al. [39], the 4D Model optimizes communication between teams at different stages of the project. In relation to the 5D Model, the study revealed that 73.81% of the items analyzed showed variations in metrics and costs. BIM methodology achieved an optimization of 5.28%, equivalent to savings of S/42,506.16. Chirinos and Pecho [34] found an optimization of 1.97%, demonstrating that the BIM methodology reduces the margin of error and optimizes costs through a more accurate quantification of the measurements. Profitability analysis showed a net profit of S/33,908.80 and a return of 394.41%, indicating that each S/1.00 invested in BIM and IPD generated a return of S/3.94. Cabrera and Quiroz [35] found a 109% return, suggesting that these methodologies are cost-effective.

The validation of the cost optimization was verified with the Z statistical analysis that confirmed the cost optimization with a value of Zk = -3.38 less than $Z\alpha$ = -2.33. The Matrix of Validation demonstrated that all proposed tools address management problems, with the 3D BIM Model solving the most problems. Khanna, Elghaish, McIlwaine and Brooks [15] emphasize that the integration of IPD and BIM methodologies improves coordination and transparency, optimizing costs and

deadlines. Therefore, the implementation of these methodologies will improve the management of future projects.

It should be mentioned that there are additional BIM dimensions under development, such as BIM 6D (energy and sustainability), BIM 7D (maintenance and asset management), and the emerging BIM 8D (safety), BIM 9D (Lean Construction) and BIM 10D (construction industrialization), as well as the City Information Model (CIM). As technology evolves, it is suggested to consider the integration of new technologies such as artificial intelligence (AI) and Ma-chine Learning with IPD and BIM for more efficient processes. This research highlights the benefits of BIM and IPD and suggests the integration of new dimensions and technologies in future research. It is recommended to prioritize a change of philosophy and mentality to achieve better results, using Kotter's method for change management, which will allow leading the transformation processes within the SME in a strategic and effective way.

6. Conclusions

Regarding the first specific objective, the management of residential buildings of an SME and one of its projects was evaluated, identifying nine recurring problems, such as deficiencies in plans, measurements and budgets, as well as delays due to inadequate planning in the supply of materials. Regarding the second specific objective, eight optimization proposals were developed based on BIM and IPD methodologies. The introduction of NEC4 ECC collaborative clauses to guarantee contractual clarity. Trimble Connect ECD for efficient document management. Revit and Navisworks to facilitate the management of BIM models. Early involvement of the contractor to reduce modifications. ICE sessions to improve communication, coordination and collaboration. The 3D model allowed the identification of 0.48 interferences per m². The 4D model facilitated progress monitoring. The 5D model optimized costs by 5.28%, with a return on investment of S/ 3.94 per sol invested. Regarding the third specific objective, validation using Z-statistical analysis confirmed that the methodology optimizes costs and provides more accurate data. Furthermore, the validation matrix highlighted the NEC4 ECC collaborative contract and the 3D model as the most effective tools for solving management problems. In conclusion, the general objective was achieved by demonstrating that the IPD and BIM methodologies optimize the design stage in residential buildings, solving management problems, providing precision in deliverables, ensuring contractual clarity, improving planning and fostering effective collaboration and communication. Its adoption in future projects is recommended for its ability to improve management, contributing to closing the knowledge gap in this field.

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