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Article

# DigStratCon: A Digital or Technology Strategy Framework

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Abstract: Digital or Technology Strategies are the first step of a Digital Transformation. The main risk is that information and assessments not included in the Strategy and left to be confirmed and managed at later stages have the potential to negatively affect the successful implementation of the Digital Transformation, therefore, negating the sought after business benefits. To mitigate this risk, this article proposes DigStratCon, a Digital or Technology Strategy Framework that generalises the digital Transformation detaching it from its specific functional application, such as marketing, products, Information Technology (IT) and Operational Technology (OT). Therefore, DigStratCon applies to any area within an organisation or infrastructure including Data and Artificial Intelligence (AI). DigStratCon defines seven key components within a Digital or Technology Strategy, specifically 1) Market research, 2) Digital vision, 3) Current state, 4) Roadmap, 5) Risks, 6) Enablers, and finally 7) Supply Chain. A qualitative analysis of several United Kingdom (UK) government digital strategies assesses their completeness against the DigStratCon model. On average, UK digital strategies score 6/7 being innovative and ambitious in their vision; however, they generally lack a common or standardised structure and wider international benchmark and alignment.

Keywords: digital strategy; technology strategy; digital transformation; strategic consulting advisory

# 1. Introduction

Digital or Technology strategies are the starting step for a successful digital transformation. By following the strategy, stakeholders can rest assured the promised benefits will be delivered at the estimated price and following the planned schedule at a low risk of deviations. Decision makers are firmly guided by digital or technology strategies due to their definition of the overall direction of the asset or organisation, the inclusion of key and broad range focus areas or objectives and the prioritisation of initiatives, therefore ensuring alignment with the long-term goals.

However, Digital or Technology strategies may not deliver the expected benefits due to several factors. The strength of strategies is when they constitute the strategic case of an overarching business case. If the strategy is delivered as an independent deliverable, it shall include the remaining elements of a business case, namely the economic, commercial, financial and management cases to ensure value for money, viability, affordability and delivery respectively.

Digital or Technology strategies shall focus on clear and precise business values and goals, and align technology to support them, rather than prioritising technology without well-defined and proven benefits. These values and goals translate into the opportunity for digital to either increase the revenue at the customer level of the organisation or asset, or reduce its operating costs at energy, services or staff level, both for competitive advantage, growth, profit and business value. Ultimately, digital or technology shall enhance the user or customer experience by optimising time and promoting value across the different channels, touchpoints and devices. Technology and business values and goals shall be aligned for proactiveness in market opportunities and responsiveness against rapid market changes while staying ahead of the competition, where the impact of new technology on the customers, suppliers, partners, and competitors shall be assessed.

Strategies shall be based on standardised digital, technology, and data via open-source protocols, software, architecture and standards for seamless integrations. This interoperable and straight access to data, applications and systems enhances digital applications while enabling crossfunctional teams to innovate and improve continually. Moreover, flexible roadmaps and Minimum Viable Products (MVP) follow modular technology architecture and Commercial Off the Shelf (COTS) applications with specific customisations, both at the cloud or premise level, to reduce complexity and improve efficiency.

Digital transformations shall be considered as a programme or projects, rather than initiatives, therefore rigorously under project management methodologies. A clear vision with specific, measurable goals supported by agreed Key Performance Indicators (KPIs) and defined milestones ensure every activity is aligned and focused on delivering the digital transformation on time, within budget, and aligned with the strategy objectives. Stakeholders shall be engaged and informed of the vision, reasons and benefits of the digital transformation before its initiation. Sufficient project resources, including funding, technology and skilled staff, shall be planned, allocated and supported during the implementation of the strategies. These planning activities shall also include exhaustive testing and commissioning to mitigate technical challenges while speeding up user adoption. Delivery progress shall be continuously monitored and be ready to adapt to deviations, where individuals shall be held accountable.

Compliance with regulations, sustainability, directives and standards between different countries and regions shall be incorporated into the strategy. This includes data privacy and protection at data collection, transmission and storage to ensure compliance with data governance policies. Potential changes to regulation, intellectual property infringements, the use of patented products, and antitrust monopolistic practices shall also be considered based on consultation with legal experts.

Additional technology also brings cybersecurity risks that shall be efficiently mitigated via assessments and treatment plans to protect against data breaches and cyber-attacks. Elicited cybersecurity requirements shall be fed into the overall strategy at the early stages. Research into potential and new threats such as phishing, ransomware and insider attacks shall be conducted for due diligence. These activities will avoid not only a digital loss of service but also access to valuable data leading to substantial reputational and financial damage.

Users can be voluntarily resistant or involuntarily able to change due to a lack of onboarding or training, therefore impeding user adoption. Digital strategies shall be user-centric with simple user interfaces and address any skill gaps. Users shall be included in the process of developing the digital strategy and understanding the benefits of the change. Moreover, users in an organisation can be unaware that there are already available digital tools, applications or features to enhance their productivity.

Digital transformation often requires significant upfront Capital Expenditure (CAPEX) cost, followed by the ongoing Operational Expenditure (OPEX) cost based on user cloud subscriptions and maintenance to keep the digital infrastructure up-to-date and secure, with the associated training and support. Capital investments shall follow scheduled cash flows to enable the organisation to find funding and agree budget for the programme with contingencies for unexpected costs. Overall, there is a Return on Investment (ROI) uncertainty if costs are not accurately accounted for, and the delivered benefits are not measured against them.

Change management covering users and processes shall be communicated and instructed to avoid misunderstandings and promote adoption. The existing culture and structure of the organisation or asset can present barriers and impede the digital transformation effort instead of fostering an environment that promotes change, and innovation, pushing boundaries from comfort zones, and continuous learning. Siloed departments, functions and teams hinder communication and collaboration and lead to working towards different goals. This issue also applies to leadership misalignment and inconsistent vision and support. Alignment between tools, processes and users shall be defined in a Target Operational Model (TOM) and seek standardisation of processes across

regions. Governance to oversee the change management and the implementation of the TOM shall be established via defined roles and responsibilities.

Roles and responsibilities in the ownership, management and maintenance of the new digital systems, assets and associated services defined in the digital or technology strategy shall be defined to promote accountability during the whole life cycle of the assets. The different roles in the digital transformation at project, system and asset levels shall be established within the digital strategies via Responsibility, Accountability, Consultation and Information (RACI) matrices. These roles are not limited to individuals but also include service providers, organisations or departments.

Unmanageable complexity can arise from system integrations due to technical incompatibilities and system fragmentation. In addition, large volumes of data shall be accounted for during their retrieval, transmission, storage and processing stages to avoid inefficiencies and unnecessary costs. Overall, these issues have the potential to affect efficient operations. The digital or technology strategy shall be divided into smaller, manageable use cases in a roadmap to enable simpler implementation and effective adaptation to changes. The final embedded outcomes in terms of people, process and technology shall also be modular, scalable and expandable starting from a Minimum Viable Product (MVP) developed based on user demand. This agility and flexibility shall align technology, the TOM and change management, including the relevant cross-functional teams and functions of the organisation or asset.

As there are different functions of the organisation or the asset, several independent digital strategies such as real estate, marketing, product, Information Technology (IT), Operational Technology (OT), and Internet of Things (IoT) may be commissioned and managed by different business units. This generates potential gaps and overlaps in scope and project interfaces at the detriment of the final business objectives and unnecessary additional costs, or inefficient operations and decision-making, respectively.

To address these presented issues, this article proposes DigStratCon as a digital or technology strategy framework that generalises the digital Transformation detaching it from its specific functional application, such as marketing, products or Information Technology (IT). Therefore, DigStratCon applies to any area within an organisation or infrastructure including Data and Artificial Intelligence (AI). DigStratCon defines seven key components within a Digital or Technology Strategy, specifically 1) Market and competition research of current applications of digital and technology, equivalent initiatives, standards and regulations, 2) Digital vision or future state, 3) Current state of the digital landscape, 4) Roadmap based on prioritisation based on benefits versus cost, dependencies, 5) Risk assessment based on their probability and impact with respective effective mitigations, 6) Enablers such as Project Management, Target Operational Model, Change Management, 7) Supply Chain that covers solution, service and asset providers.

This article is structured into Section 2 providing the research background and literature review for the different elements of the Digital Strategy Framework. Section 3 defines the DigStratCon Model and its different components. Section 4 presents a quantitative analysis of ten departments of the UK government against the DigStratCon Model. Section 5 invites a discussion based on the external consultant versus internal resource, artificial versus human intelligence, cost versus quality, tick in the box versus value added and strategy versus design. Section 6 shares the conclusions of this research.

#### 2. Research Background

This section presents the literature review and research background for the different components of the proposed Digital or Technology strategy framework, DigStratCon. There are several frameworks with different components already proposed for digital strategies and digital transformations.

Digital strategies for Small and Medium Enterprises (SMEs) and Large Sized Enterprises (LSEs) are structured based on the aim of digital transformation, the application of new technology, the

creation of future value, the value added from changes, the future organisational structure, and the financing of digitalisation [1].

Adoption strategies of digital technology for local government follow the Preferred Reporting Items for Systematic Reviews and Meta Analyses (PRISMA) via the people, processes, and technology framework [2]. This framework includes the technology utilised for local government services, opportunities and challenges in implementing digital technology, and the final strategies to deliver the digital technology. People strategies cover building a platform for public participation, employee skills, and a positive mindset of decision-makers. Process strategies include recognising the roles of players, clear aims and procedures, appropriate regulation, and accepting user input. Technology strategies involve understanding the effect of the technology, technology preparedness, and convenience adoption.

A managerial framework for digital technology and digital innovation for product and service portfolio covers five areas [3]: (a) user experience including usability, aesthetics, and engagement, (b) value proposition covering segmentation, bundling and commissions, (c) digital evolution scanning including devices and channels, (d) behaviours and skills for learning, roles, and teams, and finally (e) improvisation in space, time, and coordination.

A process model for the development of digital strategies consists of eight components, namely digital guiding principles, digital culture, digital competencies, strategic direction, digital transformation of products, services and value creation, IT/OT architecture, creation of value networks, and measurement and organisation [4].

Four areas of digital transformation cover the application of technology, changes in the creation of value, changes in the structure of the organisation, and financial considerations [5]. The analysis covers the elements of digital transformation strategies and their success patterns, procedural factors, responsibilities and the final integration of digital transformation strategies into organisations.

An asset omni-management framework for assets consists of the micro-management of services for the atomic functional functions [6]. These functions include users, spaces, management and technology. The standardisation of different assets or infrastructure supports the macro-functionality of the asset delivered by Distributed Ledger Technologies (DLT) Decentralized Autonomous Organization (DAO) and their generated new business management with the effects for the role of intermediaries in asset management.

A Digital framework to deliver mega projects or digital strategies is based on a systems engineering methodology embedded into the business case [7]. Specifically, requirements management; interface management; systems architecture; the supply chain landscape; and Reliability, Availability, Maintainability, and Safety (RAMS) targets are included in the business case to provide a wider technical vision of the project or strategy. The approach reduces the risks on megaprojects or strategies composed of complex systems of systems (SoSs) in their earliest stage when financial decisions based on cost estimations are made.

#### 2.1. Market and Competition Research

The effect of digital marketing strategies on the buying behaviour of customers in online shopping is analysed via the rough set theory and decision tree rules [8]. These strategies include search engine optimisation, search engine marketing, social media marketing, content marketing, affiliate marketing, pay-per-clic, recommender engine and email marketing. The five rules governing customer behaviour include cultural, social, individual, psychological and marketing factors.

A hybrid knowledge automation system calculates, reasons and advises specific digital marketing strategies from various digital marketing strategy models, integrating several decision-support methods and Artificial Intelligence (AI) algorithms [9]. A Monte Carlo simulation captures the stochastic behaviour of the variables that influence digital marketing decision-making. A fuzzy logic models the uncertainty of the input and strategic options, where "if–then" rules model and automate planning knowledge, analytical models and guidelines.

The dynamics of the evolution and adoption processes of digital strategies for public digital platforms in digital marketing depend on competitive market pressures and organisational readiness [10]. The evolution processes include the pressure from costs, performance and brand, response, effect path for start-ups, rapid growth and maturity organisations. Likewise, the adoption processes cover the evolutionary path of validation, cloning, and foresight path based on single, linear and diverse capability readiness.

The impact of digital platforms on the performance of new startups and the influence of the digital strategy is based on broader market outreach, cost-effectiveness and network effect [11]. The broader market outreach covers the growth of the market and the adaptation of the current business network such as organisations, clients, suppliers, and competition, to gain new customers. Cost-effectiveness maximises current resources to reduce labour costs for commercial processes, where business costs decrease as efficiency increases. The network creates strong circular feedback after the net worth of a product, service, or platform increases following an expansion in users.

#### 2.2. Digital Vision or Future State

Digital transformation strategies are divided into two pillars: the vision and the readiness of a business model for digital operation [12]. These two dimensions create four generic digital transformation strategies: disruptive, business model-led, technology-led and proud to be analogue. These strategies differ in the digital vision, primary drive and target of the transformation, leadership style, creativity and entrepreneurial attitude between employees, risks and challenges, consequences of potential failure, and available methods for enhancement.

A model of alignment for a digital vision comprises five stages determined by combinations of sensing, seizing, and reorganising capabilities [13]. Sensing detects changes and learns quickly. Seizing addresses opportunities and captures value in the marketplace by the mobilisation of resources, the embracement of opportunities for innovation, and the execution of actions. Reorganising alters the company processes, leverages resources differently, accesses new resources to solve gaps, and releases resources to generate optimal arrangements. The five phases exhibit different visions for the technology applications (ad-hoc vs. integrated) and methodologies for the adoption of technology (reactive vs. purposeful). (a) Passive acceptance uses limited digital technology, almost reluctantly, driven solely by external pressures. (b) Connection applies ad hoc, but voluntary, digital tools for both internal and external activities. (c) Immersion uses digital technology with proficiency and a growing dependency between business and technology, with some steps toward integration. (d) Fusion applies digital tools extensively, deployed to meet business objectives with a large alignment of business to the digital strategy. (e) Transformation intentionally uses digital technology to transform the business.

Four visions for digital strategies, namely structural separation, strategic outsourcing, centralisation of decision making and the threat of digital disruption, are the inputs of a predictor for a digital service innovation [14]. The predictor applies a fuzzy-set qualitative comparative assessment based on consistency, raw and unique coverage, solution consistency and coverage. Structural separation covers the distinction between innovation-related activities and established organisational units. Strategic outsourcing measures the dependency of an organisation on external partnerships to develop service innovations. Centralisation of decision-making includes the different levels within an organisation where power resides. Threat of digital disruption analyses the threat from new/established market entrants that apply digital technology to the core business of an organisation.

Digital transformation strategies for the digital innovation of organisations and businesses based on AI are evaluated following an analytic hierarchical process and four criteria, namely subject, environment, resource, and mechanism [15]. Specifically, the subject is composed of the Chief Executive Officer, core talent, technical development, and business strategy. Environment consists of compliance and regulation, industry competition, market digitalisation, and social responsibility. The resource covers technology, big data infrastructure, capital and investment. The mechanism includes coordination, learning, selection, and change supervision.

The digital readiness of emerging markets SMEs is conceptualised as technological sensemaking, enterprise agility, and transformational implementation [16]. Technological sensemaking assesses the strategic capability for the implementation of new technology or the configuration of existing technology to adapt to market changes, including the understanding and interpretation of technological change, the elicitation of actionable insights, and the impact on business performance. Enterprise agility measures the speed of change management at which businesses adapt to market disruptions and respond for competitive advantage. Transformational implementation integrates digital technology entirely in business to support strategic changes. The five-factor model of digital readiness is composed of (a) Leadership in terms of millennial leadership and legacy employees, (b) Strategic focuses on operational efficiencies, rural market expansion and millennial customers, (c) Resource includes information availability and financial flexibility, (d) Customer covers expectations of personalised experience and readiness for digital technology and (e) Market includes the availability of specific platforms, and institutional support.

A conceptual model for digital transformation in governments combines the diamond, the technology enactment, and enterprise architecture frameworks [17]. The model covers technology, process, structure, and people areas targeting flexibility via policy and technology throughout the digital progression within hierarchical and bureaucratic organisations. The diamond framework provides a conceptual view of the organisation as a system with four elements (actors, structure, tasks, and technology) to analyse the impact of technology on organisational changes. The technology enactment framework examines the effects of organisational structures and institutional arrangements on technology implementations in the public sector. The enterprise architecture framework develops an architecture description of a system based on domains, layers, views, matrices and diagrams to make systemic design decisions on components and long-term decisions for new design requirements.

Digital innovation and transformation from an institutional perspective are divided into three digital institutional arrangements: organisational forms, institutional infrastructures, and institutional building blocks [18]. The digital organisational form is a digitally enabled configuration of practices, structures, and values that constitute the core of the organisation. The digital institutional infrastructures include the standardised digital technology that enables, constrains and coordinates the numerous actions and interactions in sectors and industries. The digital institutional building blocks represent premade and customisable modules formed of digital technology for running or creating an organisation.

#### 2.3. Current State of the Digital Landscape

Digital strategies shall be continually updated to incorporate new learnings and insights from previous and ongoing implementation projects, like the physical transformation of an asset. The implementation of a digital strategy requires a balance between top-down and bottom-up approaches, where agile approaches of trial and error are better suited than exhaustive analytical upfront planning processes [19]. To meet these requirements, a digital strategy is divided into seven phases focused on the underlying processes, strategising activities and current status: recognition of the need for digital transformation, setting the stages, initial formulation, preparation for the implementation, starting the implementation, establishment of a working mode and next enhancements.

A digital strategy for the city of Manchester promotes digital inclusion, industries and innovation [20]. This digital transformation is enabled by the city leadership, investment in new digital infrastructure and services, and an extensive exemplar of projects and activities. The transformational digital infrastructure includes: access networks for businesses and citizens via fibre to the premises and wireless technology, digital hubs to connect these independent networks and backbone networks to connect the digital hubs to the Internet while hosting applications on services. Other initiatives include smart energy, smart health and wellbeing.

The role of high-reliability organisational identity and value in digital transformation contrasts in terms of (a) tensions between innovation and transformation while maintaining the current reliable, secure and efficient operations, (b) dependency on established internal resources against recruiting external resources and (c) complexity versus transparency [21]. Failures or suboptimal outcomes on digital transformations are due to current misalignment in the IT workforce perception, which induces a threat perception followed by self-protective behaviour.

A model for digital transformation evaluates the relationship between digital, corporate and business strategy stages against the current organisation leadership and management structure [22]. The management variables cover several leadership approaches characterised by the current perception of the autonomy provided to employees, the coherence of managers' actions towards the mission of the organisation, and the effectiveness of the strategic management process. The digital transformation stages cover the relevance of digital strategy to corporations, the business strategy, the level of innovations set from the digital strategy and the value of investment in digital strategies.

#### 2.4. Roadmap

A digital transformation strategy for manufacturing consists of six stages: the generation of a digital transformation vision and objectives, the assessment of the organisational capability for the digital transformation via digital maturity levels, the design of the end-user and employee user experience, the assessment and selection of solutions and vendors, the creation of an implementation roadmap and the change of the organisation culture and infrastructure [23]. The roadmap for digital transformation faces several challenges, including traditional analogue processes, resistance to change, legacy business models, limited automation, budget limitations, lack of relevant knowledge, rigid company structure, and security.

A framework to guide digital transformations in Industry 4.0 consists of capability maturity and alignment to support manufacturing companies in developing their roadmaps [24]. There are four maturity levels: No Industry 4.0 or only ad-hoc, departmental level or isolated silos, organisational level or cross-departmental, and inter-organisational level or cross value chain/supply chain partners. The roadmap activities cover the establishment of the consultancy team, the assessment of the digitalisation, the benefit versus implementation effort analysis, the generation of ideas for use cases, and the estimation of the impact associated with the use cases.

A high-level roadmap for digital transformation consists of three dynamic IT capabilities: digital platform, IT management, and IT knowledge management, which allow IT units to dynamically update their capabilities against variable business requirements and frequent technology releases [25]. This roadmap assists organisations in extracting business value from IT infrastructure and supports organisational sensing, seizing, and reconfiguring activities for the procurement, deployment, integration, and reconfiguration of IT resources to meet business objectives. Dynamic digital platform capability generates new value-creation activities, enhances operational efficiency, enables access to external resources and capabilities, and supports participation and engagement such as open innovation. Dynamic IT management capability designs and executes changes in processes that control IT resources and practices in alignment with the goals and priorities of the organisation. Dynamic IT knowledge management capability facilitates organisational IT technical knowledge creation, transfer, and retention; the deployment, coordination, and innovation of IT resources and practices; and the technical expertise and understanding of business staff to use IT in carrying out or refining daily operations.

Business Process Management (BPM) implements digital transformation based on six requirements: digital strategy, agility, digital expertise, IT innovation, collaboration and openness [26]. These requirements are then mapped into the six elements of a BPM roadmap: strategic alignment, governance, method, IT, people and culture. Based on these elements, three digital strategies for implementation are modelled as: communication/learning, unification/optimisation and automation/certification to cover six objectives: governance and compliance, management support, interaction model, education, tool support, conventions and guidelines.

The four stages of an open strategic roadmap represent the digital activities of strategists. The broadcasting stage applies IT to describe the content of the proposed strategy and make it visible to stakeholders and the community while starting the engagement [27]. The soliciting stage generates and evaluates the content of the strategy with references to strategic plans while seeking views, thoughts, ideas, and deliberations from the community. The collaborating stage covers face-to-face discussions with the community to negotiate and refine the strategy while capturing emergent ideas. Finally, the actioning stage implements the acquired learning into the formal strategy and reprioritises the strategy via updates from promotion campaigns while defining a jointly developed membership model.

#### 2.5. Risk Assessment

The role of a sustainability strategy between a digital business strategy versus its financial performance and its capability to reduce sustainability risks is based on management and operational capabilities [28]. The sustainability strategy reduces the risk between managerial capability and financial performance; in contrast, it increases the risk among operational capability and financial performance.

An alignment process for a highly dynamic digital strategy reduces the risks of a digital transformation based on an analysis of a Business-to-Business journey to enable the Business-to-Customer digital strategy [29]. This alignment process for risk reduction consists of several standardisable actions for the sensing, seizing and transforming capabilities of the organisation that iteratively reconfigure and refine the resources to address changes in the external environment and internal issues. The sensing capacity focuses on opportunity identification and assessment; the seizing capacity covers the decisions and design of organisational components to capture opportunities, whereas the transforming capacity addresses the reconfiguration and redeployment of resources.

Three governance strategies that countries apply to reduce the risks derived from digitalisation, such as sustainability, social and environmental impact, while promoting private sector innovation, are divided into laissez-faire, precautionary and pre-emptive, and stewardship with active surveillance [30]. The laissez-faire governance approach requires limited government intervention or regulation and mostly depends on an industry-driven and open market to recognise suitable strategies and manage the processes of digitalisation. The precautionary governance approach utilises regulation to confirm the safe use of the strategy has been demonstrated and to prevent exposure to irreversible risk while mitigating short-term risks after the revision of emerging and future threats and common themes. The stewardship governance approach supports the promotion of the digital economy while enforcing government the prevention and mitigation of sustainability risks from future threats.

Digital technology supports SMEs to enhance their resilience during a crisis based on a resilience capability model at the entrepreneur, organisational, and entrepreneurial ecosystem levels [31]. The entrepreneur level begins the resilience after understanding the crisis, and its associated risks and then identifies relevant digital technology. The organisational level builds up this resilience as a dynamic capability, repurposing organisational resources. The entrepreneurial ecosystem develops the capabilities to have a transformational role via seamless integration with the organisation.

#### 2.6. Enablers

A set of relevant organisational capabilities for managing digital transformation is divided into seven relevant themes [32]: Strategy and ecosystem capabilities relate to the organisational strategy and ecosystem; Innovation thinking capabilities cover the organisational need for innovation targeting open innovation and co-creation; Technology capabilities include new disruptive technology; Data capabilities provide the management, security, and capitalisation of data; Operational capabilities consist of regular business and value creation activities; Organisational



design capabilities cover the design of the organisational structures and process; Leadership capabilities provide the organisational management and culture.

Governments are investing large resources to develop an information society and close digital divides between regions based on broadband, Information Communication Technology (ICT) infrastructure, e-government services, e-health, access to public sector information, intelligent transport systems, smart energy, e-inclusion, ICT for SME, and ICT for rural agriculture [33]. A digital strategy aligns ICT policies and investment with the actual needs of local users while considering the factors that influence the strategic decisions between funding, investment and strategy. These policies include broadband infrastructures, the application of ICTs in the public sector, the digitalisation of SMEs, and digital inclusion.

There are several structural and cultural barriers against digital government, where digital champions need to navigate institutional frameworks to strategically deliver digital government solutions [34]. Structural barriers consist of technological infrastructure, institutional reliance on outdated technological platforms, technological resources, technical capacity and skills, human and financial resources, legal frameworks, privacy and security, rigid and siloed organisational structures, lack of organisational leadership, and outdated procurement processes. On the other hand, cultural barriers cover political and management support and leadership, institutional habits and traditional processes, absence of engagement with and demand from users/citizens, risk aversion, hierarchical decision-making, organisational vision and strategy, perceived legal barriers, organisational practice, finances, lack of awareness/strategic thinking, unclear definition of benefits, political alignment, workload and competing priorities, deficiency of evidence base and ethical concerns.

The role of the Chief Digital Officer and its actions in the digital transformation within an organisation is modelled based on two variable design parameters [35]. On the vertical dimension, the Chief Digital Officer is vertically embedded in the structure of the organisation following the digital transformation strategy and the responsibility for activities. On the horizontal dimension, the coordination mechanisms align employees working on digital transformation with formal and informal actions within different units at different hierarchical levels.

The role of proactiveness, risk-taking, innovation, and relational capital in employee performance to achieve the digital strategy goals in an organisational digital transformation is analysed via a four-dimensional scale based on management, infrastructure, networking, and development [36]. The management capability plans and orchestrates digital resources to make strategic decisions aligned with the goals and vision of the organisation. The infrastructure capability identifies the human and technological digital assets and resources to assess the benefits of digital investments. The networking capability determines the speed and effectiveness of accessing, utilising, and exploiting external digital resources beyond the organisational boundaries. Development capability deploys digital resources to meet the current or emerging business, operational, and service requirements of the organisation.

The rational and managerial practices of senior executives in a digital transformation, including their changing talent management role and the needs of individual employees, are categorised into four activities [37]: drive business change, master fluid and loose organisational structures, master talent complexity, and prioritise learning. These four activities are further divided into sub-tasks (a) switching from digital leader to business leader, (b) developing and promoting business experience in the digital function, (c) keeping updated on new developments, (d) encouraging and promoting dynamic and variable organisational structures, (e) integrating a mixture of formal and informal, internal and external and semi-permanent and temporary structures, (f) promoting mobility within the organisation, (g) managing new workforce needs for autonomy, purpose, ownership, and flexibility, (h) ensuring the required talent to digitally transform the business, (i) integrating and leveraging diverse teams, (j) deepening the talent pool, (k) making training a priority, (l) committing to personal permanent learning.

The effective digital transformation of organisations is based on the recent skills covering AI, IoT, nanotechnology, robotisation, augmented reality, and digitalisation [38]. The main digital learning contexts include participants, learning themes, learning processes, and learning facilitators via laptops, tablets, and smartphone applications.

# 2.7. Supply Chain

The approach to get competitive advantages in the digital supply chain includes digital transformation, smart technology and relationship performance [39]. Digital transformation aims at the digitalisation of everything that can be digitalised, the collection of large amounts of data from different sources, the creation of stronger collaboration between the different business processes, and the enhancement of customer interfaces. Smart technology aims for all devices to be programmable, uniquely identified, alert of and adapt to changes within their environment, transmit and receive messages, record and store all information, and identify with other devices, places, or people. The relationship performance evaluates internal and external collaboration over the last three years.

Digital Strategy developments for manufacturing supply chains are divided into three types: top-down, bottom-up and mixed approaches [40]. These three types are composed of several dimensions for the company characterises (revenue size and digital strategy adoption) and criteria (number of suppliers, product type and market demand. Top-down planning includes the strategic intentions of the top management, whereas bottom-up learning leverages practices and processes at an operational level.

The smart supply chain is delivered by digital transformation for flexible operational performance in uncertain environments with customers and suppliers across upstream and downstream relationships [41]. Supply chain flexibility is defined by three topics: sourcing, delivery, and manufacturing. Information capabilities consist of three dimensions: digital transformation strategy, digital base technology, and digital front-end technology. Base technology covers IoT, cloud, big data, AI, and blockchain, whereas front-end technology includes robotics, 3D printing, simulation, and augmented reality.

Digital strategies for services transform processes that create value, therefore affecting relationships and power structures in supply chains [42]. Five specific strategies for industrial suppliers to keep access to critical resources while obtaining power within a digital services supply chain are based on a power constellation between supplier versus Original Equipment Manufacturer (OEM) dominated relationships and physical versus digitalised product-service systems. Specifically, these strategies cover (a) the influence of digitalised product-service systems in the knowledge of critical components (b) the facilitation of specific investments for the exchange of data (c) the commitment in the relationship of traditional service offerings, (d) the use of empowered end-users to influence demand through the supply chain, (e) the downstream movement in OEM unserved markets.

Three generic digital strategies for shopping malls, namely digital awaiter, digital data gatherer, and digital embracer, include retailers and shoppers, the role of digital technology and their combination with physical devices into omnichannel strategies [43]. These strategies are depicted from a constellation between the visionary role, type and services of digital technology, versus the centre of gravity in generating value, the supply side (retailers) and the demand side (shoppers). Digital awaiters use mature digital technology that is commonly accepted. Digital data gatherers apply increasingly sophisticated and complex digital technology to collect large amounts of big data from shoppers in the physical world to enable retailers the optimisation their business or operations. Digital embracers prioritise digital technology to generate advanced digital services to create their advanced digital services and offerings.

A digital customer experience strategy includes management practices to provide direction and is divided into preservers, transformers and vanguards [44]. These are composed of the five dimensions; namely, definitions, scope and objectives, governance, management, policy development, and challenges. Preservers define customer experience management as an extension or

development of existing service delivery practices while assessing its effectiveness via traditional customer outcome measures. Transformers acknowledge that customer experience is connected positively to the financial performance of the organisation. Vanguards present a clear strategic model of customer experience management impacting all areas of the organisation, develop adequate business processes and practices and integrate functions into customer touch-points to ensure consistency across their own business and their partners.

# 3. DigStratCon: A Digital or Technology Strategy Framework

This article proposes DigStratCon as A Digital or Technology Strategy Framework that includes 1) Market and competition research of current applications of digital and technology, equivalent initiatives, standards and regulations, 2) Digital vision or future state, 3) Current state of the digital landscape, 4) Roadmap based on prioritisation based on benefits versus cost and dependencies, 5) Risks 6) Enablers including project management, target operational model, change management and finally 7) The supply chain Project Management, Target Operational Model and Change Management and finally 7) Supply Chain.

#### 3.1. Market and Competition Research

Market and competition research is a vital component of a digital strategy as it provides insights into the current digital trends, user needs, business opportunities, competitor strategies and market landscape. This enhanced commercial understanding supports the development of informed decisions based on benchmark analysis. A useful approach is the assessment of previous and current issues affecting business and competition, and how technology has supported in addressing them, rather than directly recommending technology to be deployed in the market. Every organisation or asset is different; therefore, equivalent issues are normally solved via different solutions. In addition, technology evolves quite rapidly, therefore generating product obsolesce at the hardware and software levels.

Several methods provide research intelligence via the gathering of qualitative and quantitative data. These include direct online surveys to target audiences, interviews, focus groups and workshops, desktop analysis of information retrieved from the Internet, such as case studies or blogs, paid research reports by research and advisory organisations specialised in conducting them, or even hiring employees from the competition.

The data gathered from these methods shall then be analysed and tailored to the organisation or asset requirements for trend identification, customer preferences, market opportunities, and regulatory updates. This research outcome shall identify not only the strengths and weaknesses of the market and the competition based on comparable metrics but also the organisation conducting the assessment, where weaknesses shall the translated into opportunities. These gained insights shall inform the digital strategy supporting the business objectives and requirements.

#### 3.2. Future State

The definition of the future state in a digital strategy for an asset or organisation involves envisioning where the asset or organisation wants to be in terms of digital capabilities and functionality. This clear vision shall include long-term goals that align with the overall business strategy, supported by Key Performance Indicators (KPIs) based on outcomes, rather than deployment progress, and measurable metrics such as time or energy reduction, revenue generation or customer satisfaction.

The future state objectives shall be divided into smaller initiatives or use cases, according to an expandable Minimum Viable Product (MVP) and Specific, Measurable, Achievable, Relevant, and Time-bound (SMART) definitions to provide clear direction. Furthermore, stakeholders covering leadership, team members, and external partners shall be consulted in the process to ensure their alignment and buy-in while avoiding scope gaps and overlaps.

Use cases relevant to the organisation or asset are enabled by digital systems, which in turn are dependent on the digital architecture or framework that hosts the software and information. These dependencies, therefore, generate a subset of foundational initiatives and use cases that require prioritisation for a successful orchestration of the digital strategy.

#### 3.3. Current State

The assessment of the current state of a digital strategy involves a thorough analysis of the organisation or asset's existing digital infrastructure, with its associated management and utilisation processes. For a digital strategy, this includes the revision of the current systems, assets, platforms, applications, and capabilities, in terms of functionality, efficiency, scalability, and integration.

For an enhanced user experience, current touch points such as websites, mobile apps or Graphical User Interfaces (GUIs), control panels, and data connectors shall be evaluated in terms of their performance and applicability. Feedback from customers, user engagement and direct stakeholder evaluations shall also identify the strengths and weaknesses of the current digital use cases, applications and architecture. If possible, these current performance metrics shall be collected, analysed, and recorded to benchmark the effectiveness of the new digital applications and justify Return on Investment (ROI) challenges.

In addition to the current technology stack, its related asset management and processes shall also be assessed and documented. This evaluation shall include user team structures, workflows, resource allocation, asset manager and maintainer. Process inefficiencies and resource constraints shall be identified and their potential impact recorded in a risk register.

#### 3.4. Roadmap

The digital roadmap is an essential tool to guide and align stakeholders throughout the digital transformation, ensuring collaboration while reducing conflicts. The different use cases shall be prioritised based on the quantitative and qualitative assessment of benefits and value to the organisation, including their alignment to the business strategy versus their cost of procurement, installation and maintenance. The technical dependencies between use cases shall also be accounted for to inject flexibility, agility and dynamism into the roadmap that enables possible future inclusions of changes from the evolution of the new technological advances and lessons learnt during the implementation of the digital strategy.

Gap analysis shall be conducted based on the target and the current state, and these gaps shall be accounted for via the use cases in the roadmap. Gaps shall include technical and organisational capabilities and skills to achieve the full benefits of the digital transformation. There are several tools to support the gap analysis elicitation, such as the Strengths, Weaknesses, Opportunities and Threats (SWOT) methodology. Strengths refer to the resources of an organisation that provide an advantage against the market, whereas weaknesses refer to the elements that induce disadvantages from the current state. Opportunities are features that can be exploited to the organisational advantage, while threats are characteristics that can cause issues from the market and competition research, respectively.

The roadmap shall be detailed with specific timelines, milestones, dependencies, key performance metrics, cash flows, resource allocation and Responsibility, Accountability, Consultation and Information (RACI) matrix for each digital initiative. This additional information, rather than a single list of use cases, ensures the successful orchestration of the digital transformation in alignment with the different functional units of the organisation and assets.

#### 3.5. Risks

Digital transformations are vulnerable to several risks that shall be identified, assessed and mitigated. These risks include every threat from the people, processes and technology dimension that has the potential to impact the successful implementation of a digital strategy. Once the risks have

been identified via workshops or other research tools, the probability and impact shall be evaluated to generate a risk profile based on the likelihood and severity of the consequences. Solutions that minimise the probability of the risks while mitigating their impact shall be included in the roadmap. The residual risks shall be continuously monitored, are the effectiveness of the mitigation techniques shall be reviewed. Risks normally include technology obsolescence, integration compatibility, gaps and overlaps in projects and use cases, organisational siloes, conflicting interests, funding for unplanned expenses, new cybersecurity threats, and availability of human and skilled resources.

#### 3.6. Enablers

Enablers of digital strategies involve several essential methodologies that facilitate the successful digital transformation. These methods primarily include project management, change management and target operation models. Without these enablers, the application of technology will not directly integrate with the different functions and processes of the organisational or asset.

Project management shall regularly monitor the progress of the implementation of the digital strategy via its roadmap, releasing the budget when required, tracking risks and making adjustments to the schedule as required. Project management shall also address its governance of the strategy to establish the rules, policies, and controls to ensure compliance and effective implementation.

Change management supports the organisational transition to the future state, focusing on the skills, competencies, and culture that will successfully implement the digital strategy and drive its adoption among the different teams and users. Other elements to be considered include training, communication, and the address of any possible resistance to change.

The Target Operational Model (TOM) shall include the definition of the new teams, processes, asset capabilities and functions in alignment with the target operational state of the organisation to fully achieve the benefits of the digital transformation. The TOM shall define the hierarchy, roles, responsibilities, reporting structure, workflows, and procedures covering the management and operation of the new digital assets delivered by the digital strategy while achieving operational efficiency.

#### 3.7. Supply Chain

The supply chain has a key role in successfully implementing digital strategies and delivering digital transformations. The supply chain can provide outsourced downstream services such as project, cost or design management as well as upstream digital assets comprising the manufacturing of hardware and software devices. Therefore, the mapping of the supply chain of different services and assets shall align with the digital strategy. Once the procurement, installation, commissioning and handover stages are accomplished, the supply chain can also provide services covering the maintenance and management of the digital assets that shall be accounted for.

# 4. Qualitative Research in Current Digital Strategies

Based on the previous research background and proposed sections for a Digital or Technology Strategy, DigStratCon, this section provides a qualitative assessment of alignment between several UK governments' Digital Strategies against the DigStratCon structure. The information from this section has been extracted from these strategies, which are publicly available and have been rigorously referenced. When the DigStratCon concept has been considered, the respective section is marked as "Provided" in the table, otherwise, the mark corresponds to "Lacking".

 Table 1. Qualitative Analysis of DigStratCon sections in UK Government digital strategies.

Strategy	Research	Digital vision	Current state	Roadmap	Risks	Enablers	Supply Chain	Score
DfT 2012	Lacking	Provided	Provided	Provided	Lacking	Provided	Provided	5/7
DWP 2012	Lacking	Provided	Provided	Provided	Provided	Provided	Provided	6/7
DCMS 2017	Provided	Provided	Provided	Provided	Provided	Provided	Provided	7/7
DfE 2019	Provided	Provided	Provided	Provided	Provided	Provided	Provided	7/7



MoD 2021	Lacking	Provided	Provided	Provided	Provided	Provided	Provided	6/7
HMG 2021	Lacking	Provided	Provided	Provided	Provided	Provided	Provided	6/7
DBEIS 2021	Provided	7/7						
<b>DDCMS 2022</b>	Provided	7/7						
HO 2024	Lacking	Provided	Provided	Provided	Lacking	Provided	Lacking	5/7
MoJ 2025	Lacking	Provided	Provided	Provided	Provided	Lacking	Lacking	4/7
Average	Lacking	Provided	Provided	Provided	Provided	Provided	Provided	6/7

#### 4.1. Department for Transport

The 2012 Department for Transport (DfT) Digital Strategy covers the scope, the digital aim, what has been delivered, how the DfT will become a more digital department, and the final monitoring of the delivery of the strategy [45].

Market and competition research: There are justifications for the reasons for going digital, with some research information that confirms the use of the Internet by businesses and online interaction with public sector bodies. However, there is no comparative study or benchmark against other national or international departments or trend analysis.

Digital vision or future state: There is a digital aim covering the provision of online self-service, the collection of customer feedback, the use of digital tools to engage with customers, the support via digital help, the digital collaboration within the department and the improvement of DfT ICT systems and platforms. In addition, there are some high-level KPIs without figures based on the reduction of the cost of delivery while improving the quality of services. There are no specific KPIs defined or an agile structure of the vision.

Current state of the digital landscape: The DfT has already delivered a list of thirty digital transactions and enquiry services, such as renewing car tax or booking driving tests, with services including Transport Direct, Web tools, computerised Ministry of Transport tests, and online blue badges. Opportunities are highlighted, such as some services not being online, the need to update technical platforms and the lack of systems integrations. In addition, some successful case studies include the DVLA Electronic Vehicle Licensing, The use of social media by the Driving Standards Agency to promote the Highway Code, The use of a web chat to engage with customers, the help of customers to get online via the Driver and Vehicle Licensing Agency silver surfer event, cost savings via YouTube, and engaging with younger drivers via social media. There are no details of the current ICT, technology infrastructure, service providers, or suppliers for these.

Roadmap: Initiatives are defined including the delivery of a common digital service standard across the department via Application Programming Interfaces (APIs), the creation of a common and simple user experience, the redesign of DfT contact centres, the provision of assisted digital services, the use of web chat, the migration of customer contacts to digital channels, the automation of the collection of digital performance data, the make of all new transactions digital by default, the definition of entry requirements for digital services to the minimum level required for cybersecurity, the development of a new identity assurance for DfT customers. There are no priorities on these activities, dependencies between them, nor an assessment of value versus cost.

Risks: There is no risk assessment or proposed mitigations to deliver this strategy.

Enablers: The removal of barriers that make it difficult for people to access, operate and pay digitally, the collaboration with the Government Digital Service to identify changes in legislation, the identification of individuals who have high-end digital skills that could be deployed, the set-up of digital skills training in place, the revision of the organisational boundaries. There are no estimated costs or cash flows. There is no target operational model or changes to the organisational structure to embed the changes delivered by the strategy.

Supply chain: Third parties and intermediaries have a role to support DfT to deliver services digitally through their websites by providing them access via APIs and open data standards for all new procurements. The Cabinet Office will provide lean and lightweight procurement processes to incorporate more SMEs. There are no specific details about the services or assets that will be provided by the supply chain or delivered in-house.

#### 4.2. Department for Work and Pensions

The 2012 Department for Work and Pensions (DWP) Digital Strategy includes its purpose, users, existing digital services, new services, the delivery of digital services, changing how policy is made and transforming the methods of work [46].

Market and competition research: There is no market analysis or competition assessment based on national or international case studies.

Digital vision or future state: High-quality digital services built around the needs of users, the avoidance of duplication, the enablement of improved conversations between users and the department, the seamless integration with other digital and non-digital channels, the continuous improvement based on user feedback and analytics, working across different benefits, the engineered compatibility with a broad range of devices, the protection of personal data from cyber theft and taxpayers' money from fraud, the simpler and faster access and use of services.

Current state of the digital landscape: The current welfare system is very complex and fragmented based on outdated legacy systems, leading to growing costs and established deprivation areas. Some current systems are already online, such as Jobseeker's Allowance, State Pension, Carer's Allowance, Benefits Adviser, My Benefits Online and Universal Jobmatch. On several occasions, even where a service has a digital front-end interface, the underpinning back-office processes are still manual.

Roadmap: The approach of agility, continuous improvement and user feedback to design services, the delivery of three exemplar services namely universal credit, personal independence payment and carer's allowance; the redesign of services handling over 100,000 transactions a year, collaboration with Government Digital Service to create a digital standard for all services, the production of a standard for management information, alignment with policymakers and delivery experts. There are no dependencies or prioritisation on the activities arranged in a schedule.

Risks: The main threat identified is the time and cost to implement technology solutions in a complex organisation, however, new ways of working established in the government ICT and digital strategies enable faster development of new systems at a lower cost. In addition, other risks include the security of millions of citizens's details, the protection of taxpayers' money from fraud and theft based on identity and security and the dependence on obsolete legacy systems.

Enablers: Support staff and users with the required digital skills, partnerships with other government departments and organisations to enhance digital skills between disadvantaged users, the appointment of a digital champion at the board level to coordinate and direct the digital strategy, the assignation of accountability to skilled and experienced managers, the identification of digital gaps in the technical capabilities within the different departments and resolve these via external recruitment and internal development, the change of legislation and internal processes that stop the transformation of manual services into online. There are no details about costs or cash flows.

Supply chain: collaboration with a broad variety of suppliers including more SMEs, the reassessment of contracts to enable flexible services with a faster implementation, scalability and upgrade, the steer on providers to deliver better value, higher quality services, the use of common technology platforms and working with other departments for the development of combined services. There are two opportunities for DWP to potentially improve the user experience subject to legal considerations: enabling the supply to access DWP data or enabling the supply chain to add to DWP databases.

#### 4.3. Department for Digital, Culture, Media and Sport

The 2017 Department for Culture, Media and Sport (DCMS) Next Generation Mobile Technologies: A 5G Strategy for the UK covers the ambition, the development of the economic case, effective regulation, governance and local policy frameworks, coverage and capacity, safe and secure deployment of 5G, spectrum, technology and standards [47].

Market and competition research: Other countries are already providing 5G with an intrinsic lead in the development of some components of 5G, such as hardware. Tests and trials on 5G

networks are already set in Japan, South Korea, the United States, China, Australia, and Sweden. The strategy leverages the UK's existing strengths, focusing on systems integration, interoperability, and cybersecurity.

Digital vision or future state: The acceleration of the deployment of 5G networks, the maximisation of its associated productivity and efficiency and the creation of new national and international opportunities for UK businesses while promoting inward investment. The expected 5G capabilities are themed as massive machine-type communications, ultra-reliable and low-latency communications, and enhanced mobile broadband. There are no specific KPIs for 5G coverage or fibre rollout.

Current state of the digital landscape: There are several 5G related projects currently in the UK at different stages, from technical test bed trials for network capabilities to the development of new use cases focused on smart cities and IoT. These projects are also developing expertise and commitment to the digital economy in regions, local areas and industry. In addition, two reports have already been commissioned for informed support in the strategy: the National Infrastructure Commission (NIC) and the Future Communications Challenge Group (FCCG).

Roadmap: The creation of a national 5G innovation network for trialling and demonstration of 5G use cases in collaboration with industry and public sector bodies, the establishment of a centre of 5G expertise in the DCMS, the efficient enablement and support of 5G networks from regulatory and planning frameworks, the funding of local projects to increase the delivery of fibre broadband networks. The collaboration with Ofcom includes several activities to ensure that network operators get access to fibre ducts and poles while identifying unnecessary barriers to infrastructure sharing, reporting coverage based on services experienced by customers including roads and rail, to assess the feasibility of sharing 5G frequencies within the spectrum, to consider methods for the cost reduction of deployment and operation of the network and digital infrastructure. The engagement with appropriate Standards Developing Organisations (SDOs) to develop 5G Standards, the commission of a 5G mapping tool in network planning for small cells, the assessment of how the government buildings and land, and local authorities are enabled by the right planning for mobile infrastructure development, the collaboration with the National Cyber Security Centre (NCSC) to ensure cybersecurity. However, there is no prioritisation of activities, dependencies or time scales.

Risks: Challenges and risks are provided, such as the interference in the spectrum, private sector funding, access to land to deploy base stations, antennas and fibre cables, and the share of infrastructure and assets between operators. However, there is no exhaustive list of risks and mitigations in the strategy.

Enablers: the consideration for strategic policy statements in the telecommunications sector, the establishment of a working group with local areas, government departments, landowners and industry to capture requirements for the deployment of 5G networks, the establishment of a new Digital Infrastructure Officials Group to coordinate public projects and include the long-term capacity requirements of the telecommunications networks and 5G, the investigation of the skills requirements by monitoring labour market trends to assess availability, the establishment of a digital training and support framework to procure the digital support for citizens. However, the governance and management of the strategy, including the target operating model, are not provided, nor are cash flows or the overall budget.

Supply chain: Key collaborator in global 5G developments to develop international links, collaboration with industry, Ofcom, academia, local area partnerships, and the assessment of commercial delivery models.

#### 4.4. Department for Education

The 2019 Department for Education (DfE) strategy covers the vision for education technology, the security of the digital infrastructure, the improvement of digital capabilities and skills, the support of effective procurement, the promotion of digital safety, the expansion of a dynamic EdTech

business, the support of innovation through EdTech challenges, and the improvement of the DfE digital services [48].

Market and competition research: There are references to the UK as a world leader in education while acknowledging more work is needed to compete against the US, Australia, and Scandinavian countries. However, there are no international benchmarks against equivalent departments or trend analysis.

Digital vision or future state: The support of the education sector via technology, the reduction of workload, the promotion of efficiencies, the removal of obstacles to education and the drive for enhancements in educational outcomes. Five opportunities where technology provides benefits cover administration processes, assessment, teaching practices, progressing professional development, and learning throughout life. There are no specific KPIs to measure progress against this vision.

Current state of the digital landscape: Recognition of present barriers such as slow Internet and outdated internal network equipment and devices, the requirement for greater digital capability and skills, the lack of awareness of available tools and expertise, digital procurement capabilities, concerns about privacy, safety, and data security. In addition, specific challenges which could be solved by technology include administration, assessment, teaching practice, continued professional development, and learning throughout life. In addition, several case studies are presented through the strategy. There is no exhaustive information about current technology, infrastructure or service providers, except for a few examples.

Roadmap: Provision of broadband infrastructure to schools, the continuation of the support for Jisc to deliver fibre connections via their Janet network, the migration to the cloud from current legacy IT systems and storage, and the provision of digital safety and security. These activities are independent, with no dependencies, priorities or benefits versus cost analysis.

Risks: The strategy acknowledges that several technology initiatives have unsuccessfully delivered value for money or have not provided a positive impact due to their lack of use or integration. There is no exhaustive list of specific risks and mitigations to forecast issues in delivering the strategy.

Enablers: Guidance documents to steer purchasers through key considerations when implementing their technology infrastructure to get the best value, collaboration with the Chartered College of Teaching to launch online courses for teachers and headteachers, the launch of a demonstrator network to leverage existing expertise in the sector while providing peer-to-peer support and training, the partnership with the British Educational Suppliers Association (BESA) to deliver the LearnEd programme, showcasing teachers, education leaders and industry most valuable practice and products, the encouragement to education leaders to expand their technology vision, the continuation of professional development to staff. There are no details about project or programme management, governance, target operational models, accountability, budgets or cash flows.

Supply chain: the development of pre-negotiated and recommended buying deals from different suppliers, the trial of the LendEd service for education technology software via trying before purchasing, the facilitation of better online marketplace to buy with confidence based on an efficient and effective route to market, the collaboration with industry, research and education groups to establish small testbeds, development, piloting and evaluation of technology, the collaboration with EdTech investors to ensure access to government procurement facilities, the British Business Bank's (BBB) angel, venture and patient capital programmes, the collaboration with the EdTech Leadership Group and key partners to engage with incubators and accelerators while ensuring the awareness of opportunities.

#### 4.5. Ministry of Defence

The 2021 Ministry of Defence (MoD) Digital Strategy is divided into a strategy and operating model section [49]. The strategy section presents the vision and strategic outcomes, digital backbone, people process, data and technology, followed by an implementation of the strategy, delivery, investment and benefits. On the other side, the operating model section defines the accountabilities

and authorities, the construction and processes of the operating model, senior leadership accountabilities and final governance.

Market and competition research: The strategy acknowledges that the world is changing, and this change is accelerated by technology such as Automation, AI, Autonomous Vehicles, Virtual Reality, and Synthetic Environments. However, there is no provision for market competition and research in terms of how other countries are focusing on defence and research about trends.

Digital vision or future state: The vision is based on five outcomes; data exploitation at scale and speed as a strategic asset, the right talent in a single unified function with UK industry and academia, defence systems and assets are secured by design with dynamic risk management based on intelligence, technology platform to support integration, interoperability and operational speed, digital delivery capability applicable to the requirements, easy to use, reliable, cost effective and delivered on time. There are no key performance indicators to measure progress and success, or a gradual vision based on milestones.

Current state of the digital landscape: Fixed data in siloes, critical skill gaps, technology fragmentation, obsolescence and industrial age processes and culture. There is no clear distinction between current and new structures and processes.

Roadmap: There is a north star diagram with a set of activities that the five outcomes and the people, process, data and technology areas across five years. Specific activities include the delivery of the Ministry of Defence data strategy, the development of the data fundamentals, the embedded data controls and governance, the drive of advanced data exploitation, the development of the hyperscale Cloud, the deployment of the next generation networks and the creation of advanced user services. However, there are no dependencies between these activities or a benefits versus cost assessment.

Risks: Some constraints include the security of the required investment across several years, the legacy of existing commercial agreements, the interoperability of current platforms and the capability to influence solutions from partners or industry. There is no risk specific assessment and mitigations that cover the delivery of the strategy.

Enablers: The transformation of the digital workforce to deliver the digital backbone, the creation of an interoperable workforce, the enabling of a digital mindset across defence, the strengthening of our management processes and controls, the collaboration between UKStratCom and the Digital CIOs across Defence, a digital operational model based on a Chief Information Officer and senior leadership accountabilities and authorities including defence CIOs, Digital Function Directorates, Demand-capture from commissioning customers and Service Delivery. There are no cost details or cash flow information.

Supply chain: Partnerships with front line commands, functions and their digital leaders to support their digital transformation via digital capability and policy guidance. The establishment of a digital foundry in partnership with Her Majesty's Government, Defence, Equipment & Support, Defence Science and Technology, industry and academia. The foundry incorporates the AI delivery centre while combining additional centres of expertise in data, automation and AI with new teams and skills. There are no clear demarcations of responsibility between the solutions and products delivered by the MoD and the supply chain.

#### 4.6. Her Majesty's Government

The 2021 Her Majesty's Government (HMG) AI Strategy presents a ten-year vision with opportunities and challenges based on three pillars: The investment in the long-term requirements of the AI sector, the assurance AI brings benefits to every sector and region, and the effective governance of AI [50].

Market and competition research: No international market and competition research context assesses how other countries are implementing AI.

Digital vision or future state: The digital vision is based on three foundations. The investment in the AI sector to rise the number of people that work with AI, the availability of data and computing

resources and the provision of finance and clients to expand sectors. The distribution of AI across the economy to benefit every region, business, and sector. The development of a regulatory and governance framework supporting innovation while protecting the public. There are no KPIs to measure progress against the vision.

Current state of the digital landscape: There are already several initiatives including the Tech Nation Applied AI programme, the Office for National Statistics Data Science Campus; the Crown Commercial Service's public sector AI procurement portal, the Department for International Trade AI task force, the AI Council, the Office for Artificial Intelligence, the Centre for Data Ethics and Innovation. In addition, there are various AI standardisation initiatives covering the International Standardisation Organisation (ISO) and the International Electrotechnical Commission (IEC) and engagement in the Industry Specification Group on Securing AI at the European Telecommunications Standards Institute (ETSI).

Roadmap: There is a roadmap with a set of activities based on the three pillars short-term for three months, medium-term for six months and long-term for the next and beyond twelve months. The publication of a framework to enable improved data availability within the wider economy, the consultation on the role for a National Cyber-Physical Infrastructure Framework, the implementation of the US-UK cooperation in AI Research & Development, the assessment of the compute capacity supporting AI, the publication of open and machine-readable datasets for AI models, the launch of a new National AI Research and Innovation Programme, the use of National Security and Investment Act for national security protection, the development of the National Strategy for AI-driven technology in Health and Social Care via the National Health Service AI Lab, the publication of the Defence AI Strategy via the Ministry of Defence, the consulation on copyright and patents for AI via the Intellectual Property Office, the analysis on algorithmic transparency, the piloting of an AI Standards hub to engage globally in AI standardisation, the update guidance on AI ethics and safety in the public sector with the Alan Turing Institute to update. There are no dependencies or prioritisation on the roadmap.

Risks: AI systems' autonomy brings unique risks for liability and fairness, as well as safety, including the ownership of creative content, transparency and bias from decisions made by AI algorithms. Larger infrastructure requirements for AI applications incur expensive high-performance computing resources and large data sets. Several specialised skills are required to develop, validate and deploy AI algorithms. Wide and expensive commercialisation and product development journey due to R&D. Inconsistent or even contradictory methods for AI implementation across sectors, the overlap among regulatory mandates, the potential limitation of AI from existing regulation, the increasing multi-stakeholder forums internationally and global standardisation.

Enablers: The development of AI, data science and digital skills via the Department for Education's Skills Bootcamps, the research into the skills to use AI, the support of the National Centre for Computing Education to ensure AI programmes for schools are accessible, the support of people to perform AI jobs via career pathways, new visa regimes to attract the best AI talent, the backing of diversity in AI, the development of a diverse and skilled workforce, the publication of the Centre for Data Ethics and Innovation AI assurance roadmap, the determination of the role for data protection in wider AI governance, the creation of a white paper on a pro-innovation national position for the governance regulation of AI. There is clear governance on how AI is governed, however, the governance of the AI strategy, including budgets and cash flows, are missing.

Supply chain: The inclusion of trade deal provisions in AI technology, the evaluation of private funding requirements and challenges of AI startups, the review of the semiconductor supply chains, the increment of the workforce from a diverse labour supply, the generation of an AI ecosystem, the collaboration with industry leaders to develop a shared understanding and vision, the collaboration with global partners on shared Research & Development challenges, the leverage of public and precommercial procurement following the development of AI, the evaluation of the funding for organisations developing AI technology.

#### 4.7. Department for Business, Energy and Industrial Strategy

The 2021 Department for Business, Energy and Industrial Strategy Digital Strategy covers the reasons and benefits for the digitalisation of the energy system, the current journey, the barriers, the activities and the final delivery of the strategy and action plan [51].

Market and competition research: The strategy is the first in the UK and one of the first in the world. There is no international benchmark or lessons learnt from other countries in their energy sector digitalisation effort.

Digital vision or future state: The decarbonisation of the energy system at the minimum cost to taxpayers and consumers, the creation of a fair deal for consumers, and the stimulation of economic growth across all sectors. There are no established KPIs to measure progress.

Current state of the digital landscape: The government and Ofgem published a combined smart systems and flexibility plan, where energy data is an essential pillar for the decarbonisation of the energy system. In addition, an independent energy data task force provided four recommendations covering the share and distribution of digital datasets, the development of a single searchable platform to make datasets more visible to stakeholders, the enhancement of the alignment for asset registration, and the creation of a system infrastructure map. To implement them, Ofgem and Innovate UK created "Modernising Energy: Digitalisation", a partnership for collaboration between policymakers, regulators and innovation funders in the sector. Ofgem demanded energy network companies publish digitalisation strategies and action plans and comply with energy data best practices. The Energy Networks Association developed the energy data request application and the data triage playbook standard based on open data principles. The UK Geospatial Strategy and the National Infrastructure Strategy created the National Underground Asset Register to access data across the water, electricity, gas, telecommunications and transport sectors. The creation of the Centre for Digital Built Britain to develop an Information Management Framework for common tools, frameworks and languages by which digital twins connect, share and integrate data. The Local Energy Data Innovation initiative identifies challenges experienced by stakeholders in their energy systems that energy data can resolve.

Roadmap: The development of standards and regulatory frameworks for open and accessible energy data collection and applications, the development of new data governance, the assurance of data privacy and cybersecurity in market frameworks and institutional designs while increasing market access and services, and the assurance of access from system operators to all energy assets. In addition, the development of the data and digitalisation strategic change programme by Ofgem to simplify the digital transformation of the regulator in addition to the implementation of an agile regulatory framework, the integration of data and digitalisation responsibilities into licenses, increment the monitoring of the network via price controls, the transformation of asset visibility, and the identification of a resolution to small-scale asset registration. There are no dependencies, costs or cash flows.

Risks: The present energy system hardly considers data as a public asset, therefore it is frequently underutilised or not collected, resulting in datasets of insufficient quality. The change to digitalise the energy system includes the integration of new energy assets with possible differences of ownership, the collaboration between multiple large and likely competing organisations, and new infrastructure to manage and predict secure data flows. In addition, a rapidly changing landscape and perceived potential first-mover disadvantages can default businesses to data gathering rather than data sharing without the right incentives. The lack of investment in critical elements of practical digital infrastructure is due to a respective lack of standardisation. The improved connectivity between energy production, transmission and distribution creates new cybersecurity vulnerabilities to be avoided with robust cybersecurity and data privacy practices. Social inequality and unfairness in how people are treated, digital inclusion, and ethical practices via data ethics.

Enablers: The government and Ofgem will lead and steer through the adoption and promotion of a partnership to deliver a digitalised energy system, develop a shared vision and agree on a delivery approach. Data literacy and skills to monitor and run a complex distributed network via

modern data collection, data analysis and digital control systems. The launch of the Green Jobs Taskforce to partner with businesses, skills providers, and trade unions. The government and Ofgem will confirm whether intended outcomes have been achieved or develop corrective actions, as an essential part of the policy cycle via respective governance. The new Smart Systems and Flexibility Plan is the first step of a systematic monitoring framework to identify the expected outcomes and establish monitoring indicators to measure progress.

Supply chain: The provision of a digital platform for entrepreneurs and innovators to interact with the energy system and integrate with wider national infrastructure and services. The government and Ofgem will coordinate change via industry forums for market participants and stakeholders to advantage of digitalisation opportunities, the development of a catalogue of projects on energy data prototypes, the funding of an Energy Digitalisation Taskforce, and the completion of the Open Networks Project. This project will simplify and align data collection, build foundational capabilities that enable sector-wide visibility of and access to data, stimulate the market and deliver real-world solutions.

#### 4.8. UK Digital Strategy Department for Digital, Culture, Media & Sport

The 2022 UK digital strategy from the Department for Digital, Culture, Media & Sport is divided into digital pillars, ideas and intellectual property, digital skills and talent, the finance of the digital growth, spreading prosperity and levelling up across the whole UK and improving the UK's place in the world [52].

Market and competition research: References and benchmarks against other countries, such as the total impact of the data economy, cumulative unicorns, and venture capital investment. There are no new use cases or lessons learnt from other countries that could develop into a competitive advantage.

Digital vision or future state: The strengthening of the science and technological position based on four foundations of the digital economy. The provision of a robust and secure digital infrastructure, the liberation of power from data, the gentle innovation advocate regulatory framework, and the secure digital environment. There are specific KPIs to measure progress.

Current state of the digital landscape: Improvement on digital infrastructure with increasing superfast gigabit-capable broadband coverage where a large proportion of the UK area is already covered by a strong 4G signal, the data-driven economy is also expanding based on a dedicated national data strategy, a competent pool of UK and global talent, large jobs in the digital sector, a thriving start-up scene with several unicorns, the establishment of an international venture capital investment community, investment on digital Research & Development (R&D), the lowest corporation tax rate in the G7 and several regulatory streams. Several case studies support the current state, such as the product security and telecommunications infrastructure bill, and local digital skills partnership.

Roadmap: The support of universities to develop new ideas and technology, the innovation in the National Health Service, the initial and increasing investment, the support of the UK's businesses and public services through digital adoption, the improvement of public services, the levelling up of the regional economies, the support of net zero. There are no dependencies between activities, time scales and cash flow analysis.

Risks: The development of a robust risk management framework within the national data strategy for the data storage and processing infrastructure promoting security and resilience. The National Security and Investment Act ensures the continuous, predictable and transparent flow of investment while protecting national security. There are no risks and mitigations that cover the successful application of the strategy.

Enablers: the reinforcement of digital education activities, the increment of awareness for options into digital professions, the development of advanced digital skills, the collaboration with the private and third-party sectors, and the attraction of the finest skilled pool. There is no governance or Target Operational Model to supervise the implementation of the Digital Strategy.

Supply chain: the incentivisation of business to innovate, the fostering of the UK as the global tech Initial Public Offering (IPO) capital, the seed investment for initial and increasing investment, the easier access to public procurement opportunities, the promotion of global leadership governance and values, the sponsoring of digital exports and inward investment, the establishment of international partnerships to achieve the vision of the Strategy.

# 4.9. Digital, Data & Technology Home Office

The 2024 Home Office Digital, Data & Technology Strategy presents the Home Office Digital, Data & Technology organisation, principles for change, the benefits of these principles and how these will be implemented [53].

Market and competition research: There is no market or competition research, or trends to contextualise this strategy.

Digital vision or future state: Six principles for change include the application of converged technology, the development of shared technology products, the use of product-centric over programme-centric, the embracement of innovation, the delivery of efficiency at scale, and the use of data to improve decisions. Each principle is supported by a benefit and how the principle will be implemented based on accessible, scalable and maintainable technology, including open-source and cloud solutions. There are no specific KPIs to measure improvement in service delivery.

Current state of the digital landscape: There are several instances for search, container and cloud hosting applications, alongside an abundance of equivalent software solutions. In addition, each home office business area has already systems, teams and products at different scales and maturity levels. However, there are no specific details for those services, systems and duplications across the departments.

Roadmap: The development of convergence plans and roadmap for every system, the development of Open Standards based on interoperability, the creation of compulsory registers for products, solutions and technology, the technology convergence in operational activities, the creation of a development approach based on reuse, the investment in documentation and knowledge management, the identification of the best initiatives for shared technology products, the share of guidance, standards and best practice, the development of federated data architecture, the creation of compulsory data storage, the enhancement of data search processes via metadata, the increased use of APIs, the development of new reference data architecture models, the creation of a central DDaT innovation team. Although there are detailed activities, there is no prioritisation, time scales, dependencies and value versus cost analysis.

Risks: There is no specific risk assessment or proposed mitigations with an impact on delivering this strategy.

Enablers: The set-up of autonomous, multi-skilled, long-lived product teams, the development of a user-centric 'test and learn' approach, the description of product-centric data-driven roles and methods of working, the closer collaboration with other government organisations, bold leadership, the Empowerment of individuals via clear roles and responsibilities and continuing professional development plans, the creation of a Technical Design Authority for governance, continuous improvement, and informed decision-making to enhance quality while reducing risk aligned with Home Office Business Design Authority and Home Office Business Design Principles, the alignment with Government Internal Audit Agency, Government Digital Service and Equality and Human Rights Commission. However, there are no specific target operational models, costs, schedules or cash flows associated with the strategy.

Supply chain: External platforms procured either directly from government or third-party suppliers, the aggregation of supplier contracts to increase buying power. However, there is no specific information about the systems or services that could be delivered by the Home Office or third-party suppliers.

4.10. Ministry of Justice

The 2025 Ministry of Justice (MoJ) Digital Strategy covers strategic themes, the outcomes the MoJ will be delivering, measuring success, and changing the user experience [54].

Market and competition research: There is no assessment about similar organisations facing equivalent issues to the MoJ, or research about novel use cases that use technology to support justice.

Digital vision or future state: Three strategic themes for the MoJ becoming a more flexible organisation, reducing reliance on legacy systems, driven by data for decision-making from paper to digital, and led by users on a simpler, faster and better service for everyone, including criminals. There are no specific Key Performance Indicators except for the security, de-risk and health visibility of the top 45 business-critical systems.

Current state of the digital landscape: The are currently large, complex legacy systems that inhibit change, frustrate users and disable data extraction. No specific details describe the existing systems and processes.

Roadmap: The delivery of simple, clear, fast services for probation staff, the replacement of legacy systems with digital prison services that support rehabilitation, the simplification and reliable access to legal aid services, the creation of a modern lasting power of attorney, the provision of direct and secure access to compensation, the delivery and maintenance of sustainable core technology services and workplace digital experiences, the development of proportionate functional API standards, the modernisation and upgrade courts and tribunals services. There are no priorities, dependencies or benefits versus costs associated with the several activities.

Risks: Technical debt, including poorly understood monolithic legacy systems, limited funding, people and capacity to change, and delivery within complex legal policies and frameworks. There are no specific risks or mitigations.

Enablers: The development of a strong digital & technology capability based on multidisciplinary product and service teams, training and upskilling staff. The management of the change, project, cost and funding allocation and Target Operational Model are not defined.

Supply chain: There are no details about the supply chain, and which services or applications will be outsourced to third-party providers.

## 5. Discussion

#### 5.1. External Consultant versus Internal Resource

The main driving question for an organisation in the digital transformation is who should create the digital strategy. An external consultant potentially brings a wealth of experience from similar previous projects and transformations, therefore, in theory, this consultant should reduce risk while providing a clear steer. There are risks with the external consultant option, the faith and expectations from stakeholders that the consultant actually has the knowledge and expertise to implement the strategy effectively.

In addition, the consultant may be employed by a parent organisation that sells assets, solutions and services the digital strategy seeks to implement, resulting in a conflict of interest and impartial recommendations as this parent organisation may profit from otherwise unnecessary solutions. Stakeholders can never be assured the external consultant is free of bias. Finally, the external consultant also brings digital dependency as the digital transformation progresses and evolves if the information is not registered and stored.

On the other side, the internal resource already possesses the cultural breadth of the organisation and knowledge in terms of technology, systems, processes and functions. The expectation and assumption this internal resource is highly motivated to continuously develop a career and skills by learning in depth about the organisation, performing through market research and delivering the strategy.

As a proud insider, this individual seeks the organisation that is working for and pays a monthly salary, pension and yearly bonus to be competitive and a leader in the sector. The main risk is the allocation of this internal resource to deliver the digital transformation, as this can develop into

another task to other compulsory activities. Therefore this individual may not perform as best due to a lack of motivation or time.

#### 5.2. Artificial Intelligence versus Human Intelligence

Traditionally, organisational knowledge and culture have been an entirely human transmission where human consultants learn the processes, technology, functions, and behaviours via direct experience or workshops. Then this human consultant applies this learned experience over time to formulate precise digital strategies tailored to the organisations where specific risks are captured. However, humans get tired, and distracted by social media and other affairs while forgetting information. In addition, humans present a potential for bias, conflict of interest, or even disgruntled.

However, with the unstoppable progression of Generative AI and Large Language Models, AI has the potential to replace the human consultant as it does not include human disadvantages. The organisation culture can be stored in a digital model, AI can directly elicit potential specific digital strategies after the market research and current state are added to the model. Finally, as IT and OT solutions tend to converge in organisations due to decisions based on risk reduction, supply chain efficiencies, and competition alignment, AI provides better alignment to otherwise standardised digital strategies.

The main issue with AI is its hallucinations and the fact, that its outcome needs to be supervised and confirmed by a human. In addition, the models within the organisational culture shall be trained by digital experts, this can generate another digital dependency if these are outsourced to a third-party consultant.

#### 5.3. Cost versus Quality

Due to digital transformations being considered as a project or programme with their associated return of investment, transformations may be subject to the recognised value engineering technique that seeks delivery at the lowest cost possible. Therefore, efficiencies in time or cost can result in requirements from key stakeholders not being captured, lack of digital agility, or cybersecurity vulnerabilities. This adds risks to the digital implementation that eventually will need to be addressed. The worst-case scenario is where digital risks require a physical change or the organisation loses credibility and customer base.

The digital strategy shall bring quality by providing the right amount of information. This not only applies to the required level of detail but also the value of the information, such as avoidance of unnecessary extensive wording, over-embellished presentations or entire irrelevant sections that seem to justify a high consultancy fee. Digital Strategies with unnecessary wording following a linear relationship against a consultancy fee are not just more inefficient as key risks or activities can ignored under the excessive wording, but they also require more time for every stakeholder to understand and the supply chain to implement, both of them with the additional risk of misunderstandings.

Qualitative analysis for the roadmaps measuring benefits and costs and the Return on Investment shall not be based only on qualitative assessments but evidenced by rigorous quantitative analysis based on CAPEX, OPEX, and monthly digital subscriptions. This is another reason the right experience of the consultant is fundamental.

#### 5.4. Tick in the Box versus Value Added

Some digital strategies may be created as a direct response to comply with a statutory requirement from the company board, shareholder or governance process rather than exploiting and benefiting from their entire value. Digital strategies shall be provided through market research and the current state for stakeholders to be assured the digital vision and roadmap activities are justified and follow a logical argument.

The entire section from the Digital Strategy shall be considered relevant and provide relevant information rather than adding some scattered details to fill a template. Once finalised, the digital

strategy shall bring autonomy and independence to the next stage, as the entire information is registered therefore no further workshops or surveys are required to confirm or validate information, except perhaps for some agile requirements and budget alignment.

#### 5.5. Strategy versus Design

The delivery of a digital strategy can be directly followed by the digital implementation in the digital transformation only if it is purely digital with no physical interfaces or dependencies. However, this is rarely the case as digital strategies are normally embedded within a physical environment therefore a digital design is usually required.

This digital design shall include requirements either directly incorporating them from the Digital Strategy or creating them after their elicitation. Power and spatial requirements for the digital assets shall be considered. For example, the deployment of the entire digital strategies based on AI may require additional data centre capabilities, which need to be built and powered. If the digital design is voluntary or involuntarily skipped in digital transformations with associated physical environment dependencies, expensive physical remediation works, and uncomfortable aesthetics may degrade the benefits of digital transformation due to interference with physical assets.

### 6. Conclusions

This article has proposed DigStratCon, a digital strategy framework that generalises the Digital Transformation and applies it to any area within an organisation or infrastructure including Data and Artificial Intelligence. DigStratCon has defined seven key components within a Digital ogy Strategy, specifically 1) Market and competition research, 2) Digital vision or future state, 3) Current state, 4) Roadmap, 5) Risk assessment, 6) Enablers such as Project Management, Target Operational Model, Change Management, and 7) Supply Chain.

On average, the ten digital strategies from different departments of the UK government have great and realistic ambitions in the digital vision followed up with the current state and a roadmap of activities. Enablers such as project management, governance, change management and the target operational model are normally defined at different levels of detail. However, market research for competition analysis and trends in technology and applications, detailed scored risk management based on probability, severity and mitigations, approximate costs per activity for budgeting and dependencies between activities are generally not clearly articulated. Finally, there are no specific sections with established KPIs where success or progress can be measured.

The expectation of digital, technology, data, and AI to be standardised and open, contrasts with the digital strategies not following a structured approach where information can not be easily extracted thus requiring the entire strategy to be read several times. In addition, the level of detail to support the next stage of the digital strategy shall be provided to de-risk the implementation of the overall digital transformation. These deficiencies generate a knowledge dependency rather than information independence which again, is contradictory to the sought-after digital data sharing and integration.

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