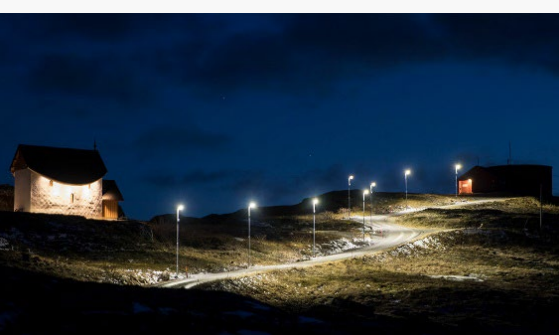




Variable 1	Variable 3 PERÚ SPAIN			Variable 3 optimized	Variable 3 GERMANY			Variable 3 optimized
Espacio luminoso 1 	D	4	restlessness	restlessness	F	5	security	security
	F	5	trust	trust	F D	1	I like it I do not like it	I like it
	D	1	I do not like it	unpleasant	F	7	exciting	exciting


Fuente:SITECO_Streetlighting_Traena. Traena/1. www.siteco.de

Espacio luminoso 2 	F	1	I like it	I like it	F	1	I like it	cozy
	F	7	relaxing	relaxing	F	3	feel comfortable	feel comfortable
	F	4	tranquillity	tranquillity	F	10	harmonizes	harmonizes


Fuente: SITECO_Streetlighting_Balgheim. Gemeidne Balheim/1. www.siteco.de

Espacio luminoso 3 	F	2	interesting	interesting	D	1	I do not like it	I do not like it
	F	10	harmonizes	harmonizes	D	2	boring	boring
	F	10	I like it	attractive	F	2	exciting	enthusiasm


Fuente: © ERCO GmbH, www.erco.com. Photography: Dirk Vogel, Dortmund / Deutschland

Espacio luminoso 4 	F	1	I like it	liking	F	1	I like it	liking
	F	10	harmonizes	disturb	D	1	I do not like it	cozy
	D	1	I do not like it		F	10	harmonizes□	harmonizes
	F	2	interesting	interesting				


Fuente: © ERCO GmbH, www.erco.com. Photography: Dirk Vogel, Dortmund / Deutschland

Espacio luminoso 5 	F	1	I like it	I like it	F	1	I like it	I like it
	F	6	vitality	vitality	F	3	feel comfortable harmonizes	feel comfortable
	F	2	interesting	happiness	F	8	attractive	attractive
		10	harmonizes					


Fuente: © ERCO GmbH, www.erco.com. Photography: Thomas Mayer, Neuss

Espacio luminoso 6 	F	1	I like it	attractive	F	3	feel comfortable	feel comfortable
	F	5	trust	trust	F	1	I like it	I like it
	F	4	tranquillity	calm	F	5	attractive I do not like it	security
	D				D			

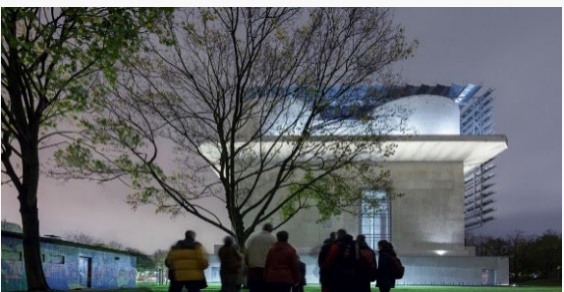
Fuente: © ERCO GmbH, www.erco.com. Photography: Dirk Vogel

Espacio luminoso 7 	F	9	socialize	socialize	D	1	I do not like it	I do not like it
	F	6	vitality	vitality	D	4	restlessness strain	restlessness
	D	1	I do not like it	tasteless	D	2	boring	boring

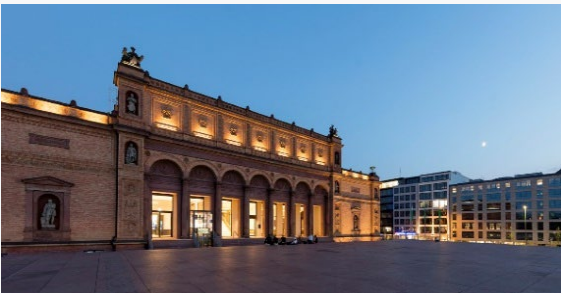
Fuente: © ERCO GmbH, www.erco.com. Photography: Dirk Vogel

Variable 1	Variable 3 PERÚ SPAIN			Variable 3 optimized	Variable 3 GERMANY			Variable 3 optimized
Espacio luminoso 8 	F	2	interesting	interesting	F	2	exciting	exciting
	F	1	I like it	I like it	F D	8	I like it harmonizes attractive I do not like it	attractive
	F	10	harmonizes	harmonizes	F	9	socialize	socialize


Fuente: ZUMTOBEL group, www.zumtobel.com. Photography: xxx

Espacio luminoso 9 	F	1	I like it	attractive	F	2	I like it exciting	exciting
	F	2	interesting	enthusiasm	F	8	attractive	attractive
	F	6	vitality	vitality	D	1	I do not like it	charmless


Fuente: © ERCO GmbH, www.erco.com. Photography: Frieder Blickle, Hamburg

Espacio luminoso 10 	F	1	I like it	I like it	F	1	I like it	I like it
	F	10	harmonizes	harmonizes	F	10	harmonizes	harmonizes
	F	8	pride (identity)	pride (identity)	F	3	feel comfortable	feel comfortable

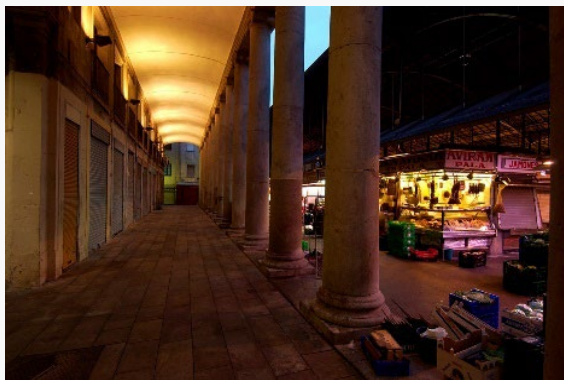
Fuente: © ERCO GmbH, www.erco.com. Photography: Frieder Blickle, Hamburg / Deutschland

Espacio luminoso 11 	F	1	I like it	liking	F	8	attractive I like it	attractive
	F	8	pride (identity)	pride (identity)	F	2	exciting	exciting
	F	2	interesting	interesting	F	10	harmonizes□	harmonizes


Fuente: © ERCO GmbH, www.erco.com. Photography: Frieder Blickle, Hamburg / Deutschland

Espacio luminoso 12 	F	1 8	I like it pride (identity)	attractive	F	1	I like it	cozy
	F	2	interesting	enthusiasm	F	10	harmonizes	harmonizes
	F	10	harmonizes	harmonizes	F	2	exciting	exciting

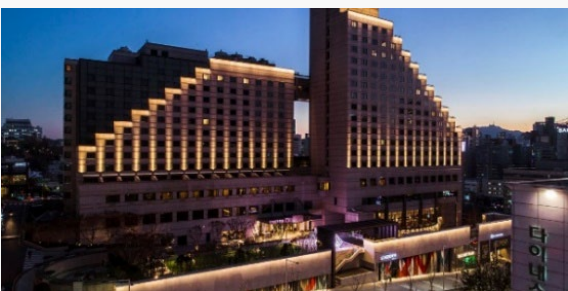
Fuente: © ERCO GmbH, www.erco.com. Photography: Moritz Hillebrand, Zürich/Schweiz, Timm Lange, Düsseldorf/Deutschland

Espacio luminoso 13 	F	2	interesting	interesting	F	1	I like it	I like it
	F	4	tranquillity	calm	F D	10	feel comfortable harmonizes discomfort	harmonizes
	D	1	I do not like it	unpleasant	F D	7	relaxing exciting I do not like it	relaxing

Fuente: © ERCO GmbH, www.erco.com. Photography: Thomas Mayer, Neuss

Espacio luminoso 14 	F	6	vitality	vitality	D	7	stressful	stressful
	F	1	I like it	attractive	F	1	I like it	I like it
	D	2 7	interesting stressful	stressful	F	2	exciting	exciting

Fuente: © ERCO GmbH, www.erco.com. Photography: Frieder Blickle

Espacio luminoso 15 	F	2	interesting	interesting	F	2	exciting	exciting
	F	1	I like it	I like it	F	1	I like it□	I like it
	F	10	harmonizes	harmonizes	F	10	harmonizes attractive	harmonizes

Fuente: © ERCO GmbH, www.erco.com. Jackie Chan, Sydney / Australien

category of the luminous space		Perú	Spain	Germany	category of the perception
1b	III - BRIGHT	trust		fascinating	FAVOURABLE
2a	III - BRIGHT	I like it		lively	FAVOURABLE
3c	III - BRIGHT	attractive		enthusiasm	FAVOURABLE
4a	III - BRIGHT		liking		FAVOURABLE
5b	III - BRIGHT	vitality	happiness	attractive	FAVOURABLE
6c	III - BRIGHT	trust	attractive	seguridad	FAVOURABLE
7b	III - BRIGHT		vitality		FAVOURABLE
8c	III - BRIGHT	I like it			FAVOURABLE
8b	II - PENUMBRA			attractive	FAVOURABLE
				socialize	FAVOURABLE
9a	III - BRIGHT	enthusiasm		attractive	FAVOURABLE
		vitality			FAVOURABLE
10b	III - BRIGHT	I like it		lively	FAVOURABLE
11c	III - BRIGHT	liking	interesting	attractive	FAVOURABLE
12b	III - BRIGHT		enthusiasm		FAVOURABLE
13a	III - BRIGHT	interesting		I like it	FAVOURABLE
14a	III - BRIGHT	vitality		I like it	FAVOURABLE
15c	III - BRIGHT	I like it	interesting	fascinating	FAVOURABLE

categoría del espacio luminoso		Perú	Spain	Germany	categoría de la percepción
1c	I - OPAQUE			I don't like it	UNFAVOURABLE
7a	I - OPAQUE			I don't like it	UNFAVOURABLE